

# TALLAHASSEE DEMOCRAT

## Tallahassee.com

A GANNETT COMPANY

Attn:  
PAEC  
753 WEST BLVD  
CHIPLEY, FL 32428

### STATE OF FLORIDA COUNTY OF LEON:

Before the undersigned authority personally appeared Denise Roberts, who on oath says that he or she is a Legal Advertising Representative of the Tallahassee Democrat, a daily newspaper published at Tallahassee in Leon County, Florida; that the attached copy of advertisement, being a Legal Ad in the matter of

The Washington County School District, fiscal agent for the PAEC Florida Buy State Cooperative Purchasing program is seeking to receive the following proposals: RFP #21-15 Modular & Pre-Engineered Buildings, RFP #21-27 Facility MRO catalog, RFP #21-28 Office and Classroom Furnishings, and RFP #21-29 Scoreboards, Marquees, Digital Signage and related products and services, to establish contracts for schools and other public and non-profit entities in Florida. To access RFP documents, go to [www.floridabuy.org](http://www.floridabuy.org). (Released: August 13, 2021, Last day for questions: September 9, 2021, RFP Deadline: September 23, 2021, by 3:00 pm central time.)  
PUBLICATION: 8/13, 8/14/15 8/20 8/21 8/22/21

0004861501-01

### NOTICE

In the Second Judicial Circuit Court was published in said newspaper in the issues of:

08/13/2021, 08/14/2021, 08/15/2021, 08/20/2021, 08/21/2021,  
08/22/2021

Affiant further says that the said Tallahassee Democrat is a newspaper published at Tallahassee, in the said Leon County, Florida, and that the said newspaper has heretofore been continuously published in said Leon County, Florida each day and has been entered as periodicals matter at the post office in Tallahassee, in said Leon County, Florida, for a period of one year next preceding the first publication of the attached copy of advertisement; and affiant further says that he or she has never paid nor promised any person, firm or corporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper.

Sworn to and Subscribed before me this 22th of August 2021, by Denise Roberts who is personally known to me.

Denise Roberts

Affiant

Nancy Heyrman  
Notary Public, State of Wisconsin, County of Brown

5-15-23

My commission expires

## Notice

### Basic Information

<b>Reference Number</b>	0000267465
<b>Issuing Organization</b>	PAEC Florida Buy
<b>Owner Organization</b>	WCSD
<b>Solicitation Type</b>	RFP - Request for Proposal (Formal)
<b>Solicitation Number</b>	21-29
<b>Title</b>	Scoreboards, Marquees, Digital Signage
<b>Source ID</b>	PU.AG.USA.2207.C7390976
<b>Piggyback Solicitation</b>	No

### Details

<b>Location</b>	Washington County, Florida
<b>Delivery Point</b>	753 West Blvd. Chipley, Florida United States 32428
<b>Purchase Type</b>	One Time Only
<b>Description</b>	<p>It is the intention of the Florida Buy State Cooperative Purchasing program to establish a contract available for school districts and all other public sector and non-profit agencies for Scoreboards, Marquees, Digital Signage, Related Products, and Services. This is a solicitation for single or multiple vendor/s to provide the services outlined in the Scope for all 67 Florida counties and School Districts in the state or regionally, particularly, Northwest Florida, North Florida, Central Florida, and South Florida. Therefore, multiple awards will be considered during the evaluation and award process.</p>

### Dates

<b>Publication</b>	08/13/2021 08:22 AM CDT
<b>Question Acceptance Deadline</b>	09/09/2021 03:00 PM CDT
<b>Questions are submitted online</b>	No
<b>Closing Date</b>	09/23/2021 03:00 PM CDT

### Bid Submission Process

<b>Bid Submission Type</b>	Physical Bid Submission
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## Documents

### Documents

Document	Size	Uploaded Date	Language
RFP #21-29 Scoreboards, Marquees , and Digital Sinage.pdf [pdf]	693 Kb	08/13/2021 08:19 AM CDT	English

## Categories

### Selected Categories

NIGP Categories (3)	
801	<b>SIGNS, SIGN MATERIALS, SIGN MAKING EQUIPMENT, AND RELATED SUPPLIES</b>
80166	<b>Signs, Electronic Display (Marquee, etc.)</b> Signs, Electronic Display (Marquee, etc.)
805	<b>SPORTING GOODS, ATHLETIC EQUIPMENT AND ATHLETIC FACILITY EQUIPMENT</b>
80563	<b>Scoreboards, Sports</b> Scoreboards, Sports
936	<b>EQUIPMENT MAINTENANCE AND REPAIR SERVICES FOR GENERAL EQUIPMENT</b>
93674	<b>Signs, Message Centers, Scoreboards, etc. (Including Sign Making Equipment), Maintenance and Repair (See 968-81 for Traffic Sign Maintenance)</b> Signs, Message Centers, Scoreboards, etc. (Including Sign Making Equipment), Maintenance and Repair (See 968-81 for Traffic Sign Maintenance)

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## Document Request List

## Document Request List

Organization Name	Main Contact	Download Date	City	Province/State
Electro-Matic Visual	Mike Ford	09/20/2021 01:31 PM CDT	Farmington Hills	Michigan
Custom Sign Factory	Chris Nowak	09/01/2021 10:18 AM CDT	Duluth	Georgia
Uppercase, Inc.	Dorian Morgan	08/19/2021 10:51 AM CDT	Tampa	Florida
Bliss Products & Services, Inc.	Heather Smith	08/18/2021 08:43 AM CDT	Lithia Springs	Florida
Holzberg Communications, Inc.	Andy Holzberg	08/17/2021 07:01 AM CDT	Totowa	New Jersey
Kiosk Manufacturer Association	Craig Keefner	08/16/2021 03:38 PM CDT	WESTMINSTER	Colorado
Kenco Sign And Awning llc	Eric Sparr	08/16/2021 12:16 PM CDT	Holly Hill	Florida
Sufian Munir Inc.	Amad Kiani	08/16/2021 12:46 AM CDT	San Diego	California
School Wholesale Supplies LLC	JP DAS	08/15/2021 11:48 PM CDT	Nashville	Tennessee
Data Entry Outsourcing Services LLC	Adam Waston	08/14/2021 06:01 AM CDT	Baltimore,	Maryland
Allied Solutions	Jason Collier	08/13/2021 03:00 PM CDT	Carmel	Indiana
Shay Enterprise	Tamara Shay	08/13/2021 03:00 PM CDT	Tacoma	Washington
Bliss Products and Services, Inc.	Gregg Bliss	08/13/2021 01:40 PM CDT	Lithia Springs	Georgia
BSN Sports/Passon's Sports	William Rusnak	08/13/2021 01:29 PM CDT	Dallas	Texas
BlinkSigns	Fahad Qudair	08/13/2021 12:14 PM CDT	Cleveland	Ohio
Message Point Media	Bryan Gilliom	08/13/2021 10:57 AM CDT	Birmingham	Alabama

# STATE COOPERATIVE PURCHASING MARKETPLACE:

ome Suppliers / Vendors  
etplace Current Solicitations

## Current Solicitations

Register for AEPA upcoming Bids:

<https://aepacoop.org/registration-solicitations>

### RFP Notice to Vendors

**RFP #21-30 Indoor Air Quality Consulting and Remediation**

**RFP advertised and released August 26, 2021**

**Last Day for Questions; by 3:00 pm CT September 16, 2021**

**Response deadline: by 3:00 pm CT September 30, 2021**

The Washington County School District, fiscal agent for the PAEC Florida Buy State Cooperative Purchasing program is seeking to receive the following proposals: **RFP #21-30 Indoor Air Quality Consulting and Remediation**, to establish contracts for schools and other public and non-profit entities in Florida. To access RFP documents, go to [RFP 21-30](#). (Released: August 26, 2021, Last day for questions: September 16, 2021, RFP Deadline: September 30, 2021, by 3:00 pm central time.)

### Legal Notice to Bidders

**Request for Proposal Due no later than 3:00 pm CT ~~September 23, 2021~~  
October 7, 2021**

**RFP advertised and released August 13, 2021**

**Last Day for Questions; by 3:00 pm CT September 9, 2021**

**Response deadline: ~~September 23, 2021~~ October 7, 2021**

**RFP #21-15 Modular & Pre-Engineered Buildings:** It is the intention of the Florida Buy State Cooperative Purchasing program to establish a contract available for school districts and all other public sector and non-profit agencies for Modular & Pre-Engineered Buildings. This is a solicitation for single or multiple vendor/s to provide the products and services outlined in the Scope for all 67 Florida counties and School Districts in the state or regionally, particularly, Northwest Florida, North Florida, Central Florida, and South Florida. Therefore, multiple awards will be

the evaluation and award process. To access RFP documents, go

**[extend response deadline date](#)**

**separate formats for responses such as an excel type  
example space to respond for Sections 5 and 6 is limited in**

**A: Yes, separate formats such as an excel type spread sheet is acceptable.**

**Q: For select responses can we include separate documents and simply state  
“See Attached Sheet Labeled....”?**

**A: Yes**

### **Legal Notice to Bidders**

**Request for Proposal Due no later than 3:00 pm CT September 23, 2021**

**RFP advertised and released August 13, 2021**

**Last Day for Questions; by 3:00 pm CT September 9, 2021**

**Response deadline: September 23, 2021**

**RFP #21-29 Scoreboards, Marquees, Digital Signage, Related Products, and Services:** It is the intention of the Florida Buy State Cooperative Purchasing program to establish a contract available for school districts and all other public sector and non-profit agencies for Scoreboards, Marquees, Digital Signage, Related Products, and Services. This is a solicitation for single or multiple vendor/s to provide the services outlined in the Scope for all 67 Florida counties and School Districts in the state or regionally, particularly, Northwest Florida, North Florida, Central Florida, and South Florida. Therefore, multiple awards will be considered during the evaluation and award process. To access RFP documents, go to **[RFP 21-29](#)**

**RFP #21-27 Facility MRO (Maintenance, Repair and Operations) Industrial & Building Supplies, Related Equipment, Accessories, and Services:** It is the intention of the Florida Buy State Cooperative Purchasing program to establish a contract available for school districts and all other public sector and non-profit agencies for a comprehensive Facility MRO (Maintenance, Repair and Operations) Catalog of Industrial and Building Supplies, Related Equipment and Accessories. This is a Request for Proposal (RFP) for single or multiple vendor/s to provide the products and/or services outlined in the Scope and Specifications. Multiple awards will be considered during the evaluation and award process. To access RFP documents, go to **[RFP 21-27](#)**

**RFP #21-28 Office and Classroom Furnishings, Related Equipment and Services:** It is the intention of the Florida Buy State Cooperative Purchasing program to establish a contract available for school districts and all

and non-profit agencies for Office and Classroom Furnishings, and Services. This is a Request for Proposal (RFP) for single or multiple awards to provide the products and/or services outlined in the RFP. Multiple awards will be considered during the award process. To access RFP documents, go to [RFP 21-28](#)

As the manufacturer of classroom furniture, we do not sell directly to the end user, but we have dealers/resellers that we partner with to sell our product. Therefore, my question is how do we include our resellers in this proposal? Can we add/remove dealers within the duration of this tender, and what is the process?

**A: (See Section 1 (D) that refers to the eligibility of “a manufacturer, on a national distributor, or a company with distribution channels broadly scattered....” If awarded, the dealer can only offer the products or services produced by the manufacturer at the discounts established in the pricing section of the RFP. Adding or deleting affiliates is up to the awardee. Also, see section 4 (D) Vendor Profile and Experience Requirements.**

**Q: Also, other than questions, are there any other details/documents that you require before Sept. 9, 2021, or is the totality of the information required for the RFP needed by the due date of Sept. 23, 2021.**

**A: No**

**Q: I am preparing a response to RFP #21-28 and have a question regarding Attachment 5 and how to submit our pricing proposal.**

**We will be proposing an “across the board” discount from our published catalog and website pricing. Is it acceptable for us to simply state the discount and include a copy of our catalog and website URL?**

**The alternative would be to provide a spreadsheet listing each line item. The spreadsheet includes 24,000 + line items and is nearly 360 pages. I suspect it would be difficult to use.**

**Please let me know which method you prefer.**

**A: A statement of catalog discount will be fine. Also, please include a sample of products with pricing for comparison. The complete excel catalog of pricing can be submitted on the digital format sent in with the RFP.**