



### Contract Expiration

February 28<sup>th</sup>, 2023, with option to renew for 3 additional 1-year periods

### Applicable Price List

Current Manufacturer's Price List  
Demco website or current Demco Annual Sourcebook

### Who Can Use:

AEPA Member Agencies and their Participating Entities that acquire and purchase commodities, supplies, materials, equipment, and services under AEPA Member Agencies' awarded contracts.

Those Public and Private School Districts, Educational Service Agencies, Intermediate School Districts, Higher Education Institutions, Federal Agencies, State Agencies, Local Public Bodies, and Nonprofit Non-Public Corporations, Organizations, other entities contracted to conduct business on behalf of a participating entity provided they are required to follow member state and local procurement regulations, etc. that have authorizations to utilize the AEPA Member Agencies' Awarded Contracts.

### Available in the following States:

CA, CT, FL (Pending), GA, IA, KS, MI, NE, OH, PA, SC, TX (Pending), VA, WI, WV, WY

### AWARDED PRODUCT LINES AND DISCOUNTS

Demco Brands	Discounts Off MSRP
Demco ColorScape®	52%
Demco Technolink®	52%
Demco End Panels & Canopy Tops	52%
<b>Additional Demco Discounts</b>	
Demco Annual Catalog/demco.com	8% Off Furniture

### Demco Contacts

**Contract Administrator:** Kristopher L Snow  
**Phone:** 866-558-9068 **Fax:** 888-320-0288  
**Email:** [contracts@demco.com](mailto:contracts@demco.com)

#### **Primary Sales Contact**

**Inside Sales Specialist:** Luke  
**Phone:** 800.462.8709 ext. 7237 **Fax:** 888.329.4728  
**Email:** [quote@demco.com](mailto:quote@demco.com)

#### **Business Development Representative:** Jane Chronister

**Phone:** 517-242-7512 **Fax:** 800.730.8094  
**Email:** [janec@demco.com](mailto:janec@demco.com)

### Delivery Terms

FOB Destination Freight Added to Invoice - vendor must quote shipping to agency prior to PO approval.

**Shipping Requirements:** All deliveries must occur during normal hours of operation on weekdays, unless at the convenience of the participating agency and through mutual agreement with the Respondent.

### Installation Terms

\$75/hour, call for quote.

### Design Services

\$100/Hours, Call for Quote

### Warranty

Manufacturer's warranty

Manufacturer/Brand	Discount % Off MSRP
Allied	35%
Mooreco	30%
Muzo	25%
Haskell	30%
Smith System	20%
Paragon	30%
TenJam	30%