



Preview Order P02A - U0F 4x2 Base: Order Summary Time of Preview: 09/08/2023 10:35:13 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Escape	Order Code	P02A
Customer Name	AEPA	Priority Code	M1	Model Year	2024	Price Level	415

DESCRIPTION	MSRP	INVOICE DESCRIPTION	MSRP
UOFO ESCAPE 4DR BASE FWD	\$28000	\$27160 225/65R17 102H A/S BSW2 TIRES	\$0
.106.7" WHEELBASE	\$0	\$0 SUPPLEMENTAL PTC HEATER	\$0
TOTAL BASE VEHICLE	\$28000	\$26390 17" STEEL WHEELS	\$0
OXFORD WHITE	\$0	\$0 SPECIAL FLEET ACCOUNT CREDIT	\$0
CLOTH BUCKET SEATS	\$0	\$0 FUEL CHARGE	\$0
EBONY	\$0	\$0 PRICED DORA	\$0
EQUIPMENT GROUP 100A	\$0	\$0 ADVERTISING ASSESSMENT	\$0
.1.5L ECOBOOST W/START-STOP	\$0	\$0 DESTINATION & DELIVERY	\$1495
.8-SPD AUTO TRANSMISSION	\$0	\$0	
TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$29495
TOTAL			NA
			\$29495

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

**2024 ESCAPE
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
Base	U0F	Base FWD 1.5L		\$ 28,000
	U9F	Base AWD 1.5L		29,500
Active	U0G	Active FWD 1.5L		29,345
	U9G	Active AWD 1.5L		31,515
Platinum	U0J	Platinum FWD HEV		36,965
	U9J	Platinum AWD HEV		38,465
		Platinum AWD 2.0L		37,465
PHEV	U0E	PHEV FWD		40,500
ST-Line	U0M	ST-Line FWD 1.5L		30,340
	U9M	ST-Line AWD 1.5L		32,510
ST-Line Select	U0M	ST-Line FWD HEV		33,340
	U9N	ST-Line Select AWD HEV		35,040
ST-Line Elite	U9P	ST-Line Elite AWD HEV		34,040
		ST-Line Elite AWD 2.0L		39,460
ALL MODELS	—	Destination and Delivery		38,460
				1,495

TRIM SERIES	ORDER CODE	EQUIPMENT GROUPS		SUGGESTED RETAIL
Base	100A	Equipment Group 100A		N/C
Active	200A	Equipment Group 200A		N/C
ST-Line	300A	Equipment Group 300A		N/C
	301A	Equipment Group 301A		N/C
ST-Line Select	400A	Equipment Group 400A		N/C
	401A	Equipment Group 401A		N/C
ST-Line Elite	500A	Equipment Group 500A		N/C
	501A	Equipment Group 501A		N/C
Platinum	600A	Equipment Group 600A		N/C
	601A	Equipment Group 601A		N/C
PHEV	700A	Equipment Group 700A		N/C

	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	99Z	2.5L iVCT Atkinson Cycle I-4 Hybrid		Std.
	99A	2.0L EcoBoost® with Auto-Start-Stop Technology		Std.
	99N	1.5L EcoBoost® with Auto-Start-Stop Technology		Std.
	991	2.5L iVCT Atkinson Cycle I-4 Hybrid (PHEV)		Std.
AREA	448	SelectShift® 8-Speed Automatic Transmission		Std.
	445	eCVT		Std.
	425	50 State Emissions System		N/C

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	U3D	2.0L Ecoboost Discount Package		\$ (500)
	U3A	Active 1.5L Technology Package 2 Discount		(1,000)
	U3C	ST-Line Select 2.0L Technology Package 2 Discount		(1,000)
	U3B	ST-Line 1.5L Technology Package 1 Discount		(750)
	153	Front License Plate Bracket		N/C
	68B	Technology Package 1		995
	66D	Platinum Premium Technology Package		1,910
	66H	PHEV Premium Package		4,530
	19H	Cold Weather Package		995
		Cold Weather Package (included with Active AWD, ST-Line AWD, Tech Pkg 2)		Std.
	68C	Technology Package 2 (Active FWD)		4,370
		Technology Package 2 (Active AWD, ST-Line Select)		3,700
	66D	ST-Line Elite Technology Package		1,910
	43M	Power Panorama Roof		1,595
	64L	19 inch Wheel (ST-Line Select)		395
	64H	19 inch Wheel (ST-Line Elite)		195
	PAZ	Star White Metallic Tri-Coat		995
	PD4	Rapid Red Metallic Tinted Clearcoat		495
	47B	Easy Access Cargo Shade		135
	536	Class II Trailer Tow Package		495
	50C	All Weather Floor Mats (VP)		160
	50B	All Weather Floor Mats w/ Carpet (VP)		200
	50Q	Cargo Area Protector (VP)		100
	96B	DECAL OPTION AB		325
	96C	DECAL OPTION AC		375

**2024 ESCAPE
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	96D 96E 96F 96G	DECAL OPTION AD DECAL OPTION AE DECAL OPTION AF DECAL OPTION AG		\$ 450 600 750 900
	OPTION CODE	FLEET OPTIONS	/	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	60S 41H 942 924	Rear Parking Sensor (Fleet Base, Active only) Engine Block Heater Daytime Running Lights (Fleet only) Privacy Glass (Fleet Base only)		\$ 245 150 45 270
	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	FIXAD FHLAH BECAG BECAF J4JAE AHQAB AHMAB FIXAC FISAC BMWAB C3BAB FI4AB A3EAB	Ash Cup / Coin Holder Cargo Organizer Cooler Bag Cargo Organizer Soft-Sided Lrg Cargo Organizer Soft-Sided Std Center Console Vault - Locking First Aid Kit Roadside Assistance Kit Smoker's Package (Ash Cup w/ Element and Socket) Wheel-Locking Exposed Lug Nuts Roof-Rail Crossbars - Black Active Decal Illuminated Door Entry Keypad Splash Guards		\$ 50 45 115 100 390 50 70 140 80 360 425 350 210



Preview Order P03A - K7B - Base RWD: Order Summary Time of Preview: 09/08/2023 10:38:51 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Explorer	Order Code	P03A
Customer Name	AEPA	Priority Code	M3	Model Year	2023	Price Level	360

DESCRIPTION	MSRP	INVOICE DESCRIPTION	MSRP
K7B0 EXPLORER BASE RWD	\$36760	\$35657 .10-SPEED AUTO TRANSMISSION	\$0
.119 INCH WHEELBASE	\$0	\$0 .P255/65R18 A/S BSW TIRES	\$0
TOTAL BASE VEHICLE	\$36760	\$34646 50 STATE EMISSIONS	\$0
OXFORD WHITE	\$0	\$0 SPECIAL FLEET ACCOUNT CREDIT	\$0
CLOTH SEATS	\$0	\$0 FUEL CHARGE	\$0
SANDSTONE INTERIOR	\$0	\$0 PRICED DORA	\$0
EQUIPMENT GROUP 100A	\$0	\$0 ADVERTISING ASSESSMENT	\$0
.18" 5-SPOKE PAINTED ALUM WHLS	\$0	\$0 DESTINATION & DELIVERY	\$0
.2.3L ECOBOOST I-4 ENGINE	\$0	\$0	\$1595
 TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$38355
TOTAL			NA
			\$38355

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

7/31/2023

**2023 EXPLORER
PRICE LIST
(PRICE LEVEL CODE 360)**

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Base	RWD K7B	Base RWD	\$ 36,760
	4WD K8B	Base 4WD	38,760
XLT	RWD K7D	XLT RWD	38,570
	4WD K8D	XLT 4WD	40,570
ST-Line	RWD K7K	ST-Line RWD	46,355
	4WD K8K	ST-Line 4WD	48,355
Timberline	4WD K8J	Timberline 4WD	49,330
Limited	RWD K7F	Limited RWD (300A)	47,420
	4WD K8F	Limited 4WD (300A)	49,420
	RWD K7F	Limited RWD (301A)	47,420
	4WD K8F	Limited 4WD (301A)	49,420
Limited HEV	RWD K7F	Limited HEV RWD (310A)	53,355
	4WD K8F	Limited HEV 4WD (310A)	55,355
ST	RWD K7G	ST RWD (400A)	50,005
	4WD K8G	ST 4WD (400A)	52,005
King Ranch	RWD K7L	King Ranch RWD	54,525
	4WD K8L	King Ranch 4WD	56,525
Platinum HEV	RWD K7H	Platinum HEV RWD (600A)	54,270
	4WD K8H	Platinum HEV 4WD (600A)	56,270
Platinum	RWD K7H	Platinum RWD (601A)	54,670
	4WD K8H	Platinum 4WD (601A)	56,670
ALL MODELS	—	Destination and Delivery	1,595

TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
XLT		202A	Equipment Group 202A	\$ 3,540
Limited		301A	Equipment Group 301A	840
ST		401A	Equipment Group 401A	5,890

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
XLT	649	20 in Premium Painted Aluminum Wheels (XLT - req 202A)	\$ 1,395
Limited	64U	20 inch 10-Spoke Hand Polished Aluminum Wheels (Limited)	695

OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52T Trailer Tow Pkg - Class IV (Base, XLT, ST-Line, Limited, King Ranch, Platinum) 439 Trailer Tow Pkg - Class IV (With XLT 68D Selected Only) 17U Dual-Panel Moonroof (XLT - req 202A, ST-Line, Timberline, Limited, ST, King Ranch, Platinum) 68T 2nd Row Bench (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum) 68S ST High-Performance Pack on 400A (ST) 65P ST High-Performance Pack on 401A (ST) 65S ST Street Pack on 400A (ST) 153 Premium Tech Package (ST, King Ranch, Platinum) 16A CoPilot360 Assist+ (XLT - req. 202A, ST - req. 400A) 16B License Plate Bracket 16B All-Weather Floor Mats without Carpet Mats (Base, XLT, Limited) 68M All-Weather Floor Mats with Carpet Mats 21F XLT Sport Appearance Package (XLT - req 202A) U01 Cargo Area Management System (Base, XLT, ST-Line, Limited, ST, King Ranch, Platinum) U02 ST-Line Wheel Discount 91X Timberline Tech Pack Discount 59W 2R Climate Control Credit 59W 4G LTE Wi-Fi Hotspot Credit 58R SiriusXM® Removal Credit (Base / XLT w/o Tech Pack) 58V SiriusXM® Removal Credit (XLT w Tech Pack) 21V B&O Sound System by Bang & Olufsen with HD Radio (12 Speakers Including Subwoofer) - Reduced Capacity Amplifier (IDBBW)	\$ 545 N/C 1,695 N/C 1,595 600 995 1,295 995 N/C 160 200 1,995 165 (750) (500) (100) (20) (150) (150) (100)

2023 EXPLORER
PRICE LIST
(PRICING LEVEL CODE 360)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	21W	B&O Sound System by Bang & Olufsen with HD Radio (14 Speakers Including Subwoofer) - Reduced Capacity Amplifier (IDBBW)		\$ (100)
	60X	360-Degree Camera Credit		(500)
	86X	Reverse Brake Assist Credit		(150)
	425	California Emissions System		N/C
	PC8	Stone Blue Metallic (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)		495
	PD4	Rapid Red Metallic Tinted Clearcoat (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)		495
	PAZ	Star White Metallic Tri-Coat (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)		795
	68D	XLT Technology Package (XLT)		2,845
	68U	Timberline Technology Package (Timberline)		1,695
	65T	Limited Technology Package (Limited)		995
	65K	Technology Package (ST, King Ranch, Platinum)		995
	67F	ST Appearance Package		595
	642	21in Aluminum Wheel (ST, ST-Line)		695
	90C	Active Park Assist 2.0 (ST, Platinum)		355
	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	942	Daytime Running Lamps (Fleet Only)		\$ 45
	41H	Engine Block Heater		90
	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A6ZAB	Cargo Mat		\$ 160
	D5HAB	Wheel Lock Kit		80
	BMWAB	Roof-Rail Crossbars		350
	J3CAB	Smoker's Package		75
	A3EAB	Splash Guards		180
	BECAF	CARGO ORGANIZER SOFT SIDE STD		90
	BECAG	CARGO ORGANIZER SOFT SIDE LRG		100
	CLMHR	BUMPER PROTECTOR - BLACK FILM		95
	FHLAH	CARGO ORGANIZER - COOLER BAG		40
	FHEAC	All-Weather Floor Liners - Third Row with Second Row Captain's Chairs		95
	FHEAB	All-Weather Floor Liners - Third Row with Second Row Bench Seats		95
	AHQAB	First Aid Kit		50
	AHMAB	Roadside Assistance Kit		70
	J4JAE	Safe Deposit - Console Vault		400



Preview Order P04A - R9B 4x4 Big Bend: Order Summary Time of Preview: 09/08/2023 10:42:14 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Bronco Sport	Order Code	P04A
Customer Name	AEPA	Priority Code	L2	Model Year	2024	Price Level	415

DESCRIPTION	MSRP	INVOICE DESCRIPTION	MSRP
R9B0 BRONCO SPORT BIG BEND 4X4	\$31230	\$30450 .8-SPD AUTO TRANSMISSION	\$0
.105.1" WHEELBASE	\$0	\$0 225/65 R17 102H A/S BSW TIRES	\$0
TOTAL BASE VEHICLE	\$31230	\$29591 50 STATE EMISSIONS	\$0
OXFORD WHITE	\$0	\$0 SPECIAL FLEET ACCOUNT CREDIT	\$0
CLOTH W/EASY CLEAN MATERIAL	\$0	\$0 FUEL CHARGE	\$0
EBONY	\$0	\$0 PRICED DORA	\$0
ORDER CODE 200A	\$0	\$0 ADVERTISING ASSESSMENT	\$0
.17" CARBON GRAY HIGH GLS WHL	\$0	\$0 DESTINATION & DELIVERY	\$1595
.1.5L ECOBOOST ENGINE	\$0	\$0	
 TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$32825
TOTAL			NA
			\$32825

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

7/25/2023

**2024 BRONCO SPORT
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
Big Bend	4x4	R9B	Big Bend		\$ 31,230
Outer Banks	4x4	R9C	Outer Banks		35,915
Badlands	4x4	R9D	Badlands		38,390
Heritage	4x4	R9G	Heritage		33,700
Free Wheeling	4x4	R9K	Free Wheeling		33,730
ALL MODELS		—	Destination and Delivery		1,595
TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES		SUGGESTED RETAIL
Big Bend	4x4	200A	Equipment Group 200A		N/C
Outer Banks	4x4	300A	Equipment Group 300A		N/C
Badlands	4x4	400A	Equipment Group 400A		N/C
Free Wheeling	4x4	220A	Equipment Group 220A		N/C
Heritage	4x4	250A	Equipment Group 250A		N/C
	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		996	1.5L EcoBoost® with Auto Start-Stop Technology (Std. Base, Big Bend, Outer Banks, Heritage, Free Wheeling)		Std.
		999	2.0L EcoBoost® with Auto Start-Stop Technology (Std. Badlands)		Std.
TRANSMISSION		448	8-Speed Automatic		Std.
MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
Badlands		77F	Tire – Falken Wildpeak – 235/65R17 A/T Off-Road		\$ 525
	OPTION CODE	OTHER OPTIONS			SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	96B	Convenience Package			\$ 1,785
	96D	Tech Package			1,285
	96Q	Premium Package			2,900
	96C	Heritage Convenience Package			1,145
	17B	Power Moonroof			920
	U17	Convenience Package Discount (with 200A, 220A)			(750)
	47C	Ford Co-Pilot360™ Assist+ (incl. Speed Sign Recognition)			895
	U18	Ford Co-Pilot360™ Assist+ Discount (with 200A, 220A)			(250)
	53B	Class II Trailer Tow Package with Trailer Sway Control			590
		Class II Trailer Tow Package with Trailer Sway Control (incl. Full Size Spare)			690
	86B	Black Diamond Off-Road Package			1,295
	67G	Black Appearance Package			1,750
	64M	18in. Machined-Face Aluminum Ebony Black-Painted Wheel			715
	64V	17in. Carbonized Gray-Painted Low Gloss Aluminum Wheel			825
	PEA	Hot Pepper Red Tinted Clearcoat			495
	PCW	Robins Egg Blue			995
	PG4	Azure Gray			995
	41H	Engine Block Heater			100
	153	Front License Plate Bracket			N/C
	90A	Cargo Management System (Shelf/Divider/Table)			195
	66B	Second Row - Rubberized Seat Back			95
	76C	Underbody Protection			395
	50B	Floor Liners, Front & Rear (with Carpet Mats)			200
	50C	Floor Liners, Front & Rear (without Carpet Mats)			160
	51B	Cargo Mat			130
	63B	Front & Rear Splash Guards			220
	85C	Topo Graphic Package			500
	OPTION CODE	FLEET OPTIONS			SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	942	Daytime Running Lamps (DRL) (Non-Configurable)			\$ 45
	18B	Reverse Sensing System			215

7/25/2023

**2024 BRONCO SPORT
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	FIGAB Roof-Rail Crossbars II FIGAC Roof-Rail Crossbars I AAMBA Assistance Kit, On-Road AAMBE Assistance Kit, Off-Road J4JAB Center Console Vault B5BAB Fender Flare Kit 1 B5BAE Fender Flare Kit 2 AHQAB First Aid Kit AHVAB Interior Bike Rack CQBAB Liftgate Privacy Curtain FIMAC Mudflaps Kits Front FIMAD Mudflaps Kits Rear FIMAE Mudflaps Kit Front & Rear FI4AB Illuminated Door Entry Keypad		\$ 400 400 80 210 400 580 1,160 60 280 100 360 340 680 350



Preview Order P04A - E7A - BIG BEND 2 DOOR: Order Summary Time of Preview: 09/08/2023 10:46:53 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Bronco	Order Code	P04A
Customer Name	AEPA	Priority Code	L3	Model Year	2024	Price Level	415

DESCRIPTION	MSRP	INVOICE DESCRIPTION	MSRP
E7A0 BIG BEND 2 DOOR	\$39130	\$38152 FRONT AXLE-OPEN DIFFRNTL	\$0
.100.4 INCH WHEELBASE	\$0	\$0 AM/FM,7 SPKRS,SDARS	\$0
TOTAL BASE VEHICLE	\$39130	\$37021 17" GRAY-PNTD ALUM WHEELS	\$0
OXFORD WHITE	\$0	\$0 HARD TOP,GRAY MOLDED-IN-COLOR	\$0
VINYL GRAY/BLACK SEATS	\$0	\$0 .SOUND DEADENING HEADLINER	\$0
BLACK ONYX INTERIOR	\$0	\$0 .FRT ROW TOP PANEL STORAGE BAG	\$0
EQUIPMENT GROUP 221A	\$0	\$0 SPECIAL FLEET ACCOUNT CREDIT	\$0
.BIG BEND SERIES	\$0	\$0 FUEL CHARGE	\$0
.2.3L ECOBOOST I-4 ENGINE	\$0	\$0 PRICED DORA	\$0
10-SPEED AUTO TRANSMISSION	\$1995	\$1875 ADVERTISING ASSESSMENT	\$0
P255/75R17 A/T TIRES (32")	\$0	\$0 DESTINATION & DELIVERY	\$1895
3.73/REAR AXLE-OPEN DIFF	\$0	\$0	

	MSRP
TOTAL BASE AND OPTIONS	\$43020
DISCOUNTS	NA
TOTAL	\$43020

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/16/2023

**2024 BRONCO
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
2	Big Bend 4x4	E7A	Big Bend 2-Door (221A)	\$ 39,130
	Black Diamond 4x4	E1A	Black Diamond 2-Door	42,630
		E1A	Black Diamond 2-Door - Mid (322A), excludes pkg pricing	44,625
D	Wildtrak 4x4	E2A	Wildtrak 2-Door Advanced 4x4	60,025
	Badlands 4x4	E9A	Badlands 2-Door Advanced 4x4	49,395
	Heritage Edition 4x4	E4C	Heritage Edition 2-Door Advanced 4x4	47,855
R	Heritage Limited Edition 4x4	E4E	Heritage Limited Edition 2-Door Advanced 4x4	69,685
	Big Bend 4x4	E7B	Big Bend 4-Door (221A)	39,870
	Black Diamond 4x4	E1B	Black Diamond 4-Door	43,370
4		E1B	Black Diamond 4-Door - Mid (322A), excludes pkg pricing	45,365
	Outer Banks 4x4	E8B	Outer Banks 4-Door (312A)	47,940
	Wildtrak 4x4	E2B	Wildtrak 4-Door Advanced 4x4	60,565
D	Badlands 4x4	E9B	Badlands 4-Door Advanced 4x4	50,685
	Everglades 4x4	E4H	Everglades 4-Door Advanced 4x4	55,520
	Raptor 4x4	E0R	Raptor 4-Door Advanced 4x4	89,835
R	Heritage Edition 4x4	E4D	Heritage Edition 4-Door Advanced 4x4	48,775
	Heritage Limited Edition 4x4	E4G	Heritage Limited Edition 4-Door Advanced 4x4	71,105
	ALL MODELS	—	Destination and Delivery	1,895

TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
Big Bend 4x4		221A	Standard Package (221A)	N/C
		222A	Mid Package (222A)	\$ 1,645
Black Diamond 4x4		321A	Standard Package (321A)	N/C
		322A	Mid Package (322A)	1,645
Outer Banks 4x4		312A	Mid Package (312A)	N/C
		314A	Lux Package (314A)	2,930
Wildtrak 4x4		352A	Mid Package (352A)	N/C
		354A	Lux Package (354A)	2,930
Badlands 4x4		331A	Standard Package (331A)	N/C
		332A	Mid Package (332A)	1,645
		334A	Lux Package (334A)	4,575
Everglades 4x4		922A	Mid Package (922A)	N/C
Raptor 4x4		374A	Lux Package (374A)	N/C
Heritage Edition 4x4		662A	Mid Package (662A)	N/C
Heritage Limited 4x4		664A	Lux Package (664A)	N/C

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		99H 99P 99R	2.3L EcoBoost® I-4 Engine 2.7L EcoBoost® V6 Engine 3.0L EcoBoost® V6 Engine	Std. \$ 2,145 Std.
TRANSMISSION		44Q 44T	7-Speed Manual Transmission 10-Speed Automatic Transmission 10-Speed Automatic Transmission (w/662A) 10-Speed Automatic Transmission (incl. 322A) 10-Speed Automatic Transmission (incl. 765)	Std. 1,995 1,995 N/C N/C

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	59D 54D 58E 86V 58E 58Z 43L	Navigation Removal Mirrors, Sideview - Heated Glass Removal Audio - Six (6) Speakers with Subwoofer Delete Audio - Ten (10) Speakers with Reduced Functionality Audio - Six (6) Speakers with Subwoofer Delete (w/314A, 354A, 334A, 374A, 664A) Audio - Seven (7) Speakers (w/314A, 354A, 334A, 374A, 664A) Hard Top, Carbonized Gray Molded-in-Color (MIC)	\$ (50) (45) (250) (100) (665) (415) 1,895

**2024 BRONCO
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED			
43Z	Dual Tops - Carbonized Gray Molded-in-Color (MIC) Hard Top + Black Soft Top		\$ 2,545
	Dual Tops - Carbonized Gray Molded-in-Color (MIC) Hard Top + Black Soft Top (with 922A)		1,350
43C	Dual Tops - Modular Oxford White Painted Hard Top + Black Soft Top		1,350
765	Sasquatch™ Package		8,660
	Sasquatch™ Package - Outer Banks		6,665
	Sasquatch™ Package - Black Diamond		8,160
	Sasquatch™ Package - Black Diamond (with 322A)		6,165
	Sasquatch™ Package - Badlands		5,240
91S	LED Signature Lighting		795
91V	Base LED Headlamps		(500)
18D	Tube Step - Powder Coated		395
66C	Auxiliary Switches with Pre-Run Accessory Wires		195
61L	Full Vehicle Steel Bash Plates		395
868	Interior Carbon Fiber Pack 6		1,725
888	Leather-Trimmed/Vinyl Seats - Black Onyx		2,195
88N	Leather-Trimmed/Vinyl Seats - Black Onyx (w/89V)		2,495
	Leather-Trimmed/Vinyl Seats - Blue with Black Onyx (w/89P)		2,995
68C	Code Orange Accent Seat Belts		395
PEA	Hot Pepper Red Metallic Tinted Clearcoat		495
PG4	Azure Gray Metallic Tri-Coat		995
PCW	Robins Egg Blue (w/E4C, E4D)		495
	Robins Egg Blue (w/E4G, E4E)		N/C
41H	Engine Block Heater		100
153	Front License Plate Bracket		0
X2L	4.27 Final Drive Ratio w/ Rear Locking Differential (Auto Only)		795
68B	Brush Guard		300
16B	Cargo Area Protector		120
96B	Paint Protection Film		295
47B	Floor Liners, Front and Rear (with Carpet Floor Mats)		160
47C	Floor Liners, Front and Rear (without Carpet Floor Mats)		160
90U	Upgraded Front and Rear Carpet Floor Mats		160
55G	Front Bumper - Ford Performance Heavy-Duty Modular		975
	Front Bumper - Heavy-Duty Modular (ilo Steel)		725
50C	Wildtrak Bodyside Graphic		520
863	Roof Rails with Crossbars, Black		365
90F	Slide-Out Tailgate		600
17B	Splash Guards - Front and Rear		220
87D	Storage Bags - Door (4-Door only)		350
87E	Storage Bags - Front Row Top Panels and Door		350
87H	Storage Bags - Front Row Top Panels and Door		350
18H	Removable Hoop Step		395
50D	Upgraded Raptor Graphic		1,075
51A	Raptor Code Orange Appearance Package		2,495
90C	Low Gloss Black High Coverage Fender Flares		N/C
OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94B	Daytime Running Lamps (DRL) (Non-Configurable)	N/C

8/16/2023

**2024 BRONCO
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED			
BDLAK	32 in Spare Tire Cover (Abstract Bronco)		\$ 120
BDLAL	32 in Spare Tire Cover (Bronco 66)		120
BDLAP	32 in Spare Tire Cover (Ford TG Stamping)		120
AAMBA	Assistance Kit, On-Road		80
AAMBE	Assistance Kit, Off-Road		210
AE7AB	Body Appearance Kit		1,850
BDBAB	Cargo Area Rug		100
BD9AB	Cargo Net Kit		30
AHQAB	First Aid Kit		60
A1VAB	Body Armor-Protective Moldings		520
BHQAB	Cockpit Cover		330
D5HAB	Wheel Lock Kit		100
J4JAD	Safe Deposit-Console Lock Box		400
FHLAJ	Storage-Roof Bag 2nd Row Panel		180
FHLAK	Storage-Roof Bag 2DR Mod Roof		130
C1XAC	Tailgate Table		320
A6UAC	Tube Doors -- 2DR		1,360
A6UAD	Tube Doors -- 4DR		1,810
A32AE	Fndr Flare Kt-Base Style-Steel		520
CHBAM	Tonneau Cover - Soft		170
ABAAR	Top - Soft Canvas, Bimini		400
ABAAQ	Top - Mesh Shade Bimini		360
ABAAW	Top/Retractable/Frnt Row Twill		1,500
ABAAP	Top/Retractable/Full Twill Sft		2,600
FHIAE	Trailer Tow Package		500



Preview Order P05A - U1F 4x2 XL: Order Summary Time of Preview: 09/08/2023 10:49:03 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Expedition	Order Code	P05A
Customer Name	AEPA	Priority Code	M3	Model Year	2024	Price Level	415

DESCRIPTION	MSRP	INVOICE DESCRIPTION	MSRP
U1F0 EXPEDITION XL 4X2	\$54555	\$52373 .10SPD AUTO TRANS W/SLCTSHFT	\$0
TOTAL BASE VEHICLE	\$54555	\$50873 P275/65R18 A/T TIRES	\$0
OXFORD WHITE	\$0	\$0 SPECIAL FLEET ACCOUNT CREDIT	\$0
XL CLOTH BUCKET SEATS	\$0	\$0 FUEL CHARGE	\$0
BLACK ONYX	\$0	\$0 PRICED DORA	\$0
EQUIPMENT GROUP 100A	\$0	\$0 ADVERTISING ASSESSMENT	\$0
.18" MACH ALUM WHL W/PNTD PKTS	\$0	\$0 DESTINATION & DELIVERY	\$1895
.3.5L ECOBOOST V6 ENGINE	\$0	\$0	
 TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$56450
TOTAL			NA
			\$56450

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/14/2023

**2024 EXPEDITION
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
E X P E D I T I O N	XL	4x2	U1F	4x2 Expedition XL		\$ 54,555
		4x4	U1G	4x4 Expedition XL		57,555
E X P E D I T I O N - M A X	XL	4x2	K1F	4x2 Expedition MAX XL		58,555
		4x4	K1G	4x4 Expedition MAX XL		61,555
E X P E D I T I O N	XLT	4x2	U1H	4x2 Expedition XLT		59,590
		4x4	U1J	4x4 Expedition XLT		62,590
E X P E D I T I O N - M A X	XLT	4x2	K1H	4x2 Expedition MAX XLT		62,590
		4x4	K1J	4x4 Expedition MAX XLT		65,590
E X P E D I T I O N	Timberline Limited - 301A	4x4	U1R	4x4 Expedition Timberline		71,700
		4x2	U1K	4x2 Expedition Limited		68,410
		4x4	U2A	4x4 Expedition Limited		71,410
E X P E D I T I O N - M A	Limited - 301A	4x2	K1K	4x2 Expedition MAX Limited		\$ 71,410
		4x4	K2A	4x4 Expedition MAX Limited		74,410

8/10/2023

**2024 EXPEDITION
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

X					
E X P E D I T I O N	King Ranch	4x2	U1N	4x2 Expedition King Ranch	78,465
		4x4	U1P	4x4 Expedition King Ranch	81,465
		4x2	K1N	4x2 Expedition MAX King Ranch	81,465
		4x4	K1P	4x4 Expedition MAX King Ranch	84,465
E X P E D I T I O N - M A X	Platinum	4x2	U1L	4x2 Expedition Platinum	80,695
		4x4	U1M	4x4 Expedition Platinum	83,695
E X P E D I T I O N - M A X	Platinum	4x2	K1L	4x2 Expedition MAX Platinum	83,695
		4x4	K1M	4x4 Expedition MAX Platinum	86,695
ALL MODELS		—	Destination and Delivery		1,895

	TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS		SUGGESTED RETAIL
XL			100A	Equipment Group 100A		N/C
			101A	Equipment Group 101A		\$ 830
			102A	Equipment Group 102A (Fleet only) Equipment Group 102A - EL (Fleet only)		(2,080) (3,240)
STX			104A	Equipment Group 104A		970
XLT			200A	Equipment Group 200A		N/C
			202A	Equipment Group 202A		3,795
Limited			301A	Equipment Group 301A		N/C
			302A	Equipment Group 302A		2,705
			303A	Equipment Group 303A		4,670
			304A	Equipment Group 304A Equipment Group 304A - EL		10,630 10,630
King Ranch			400A	Equipment Group 400A		N/C
Timberline			500A	Equipment Group 500A		N/C
			501A	Equipment Group 501A		9,220
Platinum			600A	Equipment Group 600A		N/C

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
TRANSMISSION		44U	10-Speed Automatic Transmission with SelectShift®		Std
AREA		425	50-STATE EMISSION SYSTEM		N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
XLT		V	ActiveX™ Seating Material-Trimmed 1st & 2nd-Row		\$ 525

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	536 67B 52L 88R 17T 50T 50J	Heavy-Duty Trailer Tow Package Black Accent Package Auto Start-Stop Removal Multi Contour Seat Removal Texas Edition Package Special Edition Package (equipped when Texas addition selected) Special Edition Package Livery Package		\$ 995 1,895 (50) (300) 2,745 N/C 2,745 2,930

**2024 EXPEDITION
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

		OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		87P	Seats - 60/40 PowerFold® (folds flat), Third Row (Cloth) (XL Only)	\$ 815
		21B	Seats - 40/20/40 Bench, Second Row (Cloth) (XL Only)	110
		18B	Running Boards, Platform - Black (XL Only)	405
		64C	Running Boards, Platform - Black (XLT & Limited Only)	N/C
		64E	20 inch Sparkle Silver Aluminum Wheels	1,100
		64I	22 inch 6-Spoke Polished Wheel	1,250
		96L	20 inch 6-Spoke Gloss Black Painted	1,100
		21F	15.5 LCD Capacitive Touchscreen with Swipe Capability	795
		43V	Seats, Second Row - Power-Folding 40/20/40 with Tip-and-Slide	595
		61B	Panoramic Vista Roof®	1,475
		61F	Panoramic Vista Roof® (included in Platinum series)	incl.
		96C	Roof-Rail Crossbars, Black	225
		41K	Roof-Rail Crossbars, Black (Optional on Platinum)	225
		47B	Advanced Cargo Manager	335
		47C	Advanced Cargo Manager (included in Platinum series)	incl.
		PC9	4x4 Skid Plates (Front, Transfer Case, and Fuel Tank)	100
		PC8	Floor Liners, Front and Second Rows (with Carpet Mats)	200
		PAZ	Floor Liners, First and Second Rows	160
		60P	Jewel Red Metallic Tinted Clearcoat	495
		60R	Stone Blue Metallic	495
		62E	Star White Metallic Tri-Coat	995
		64X	Continuous Controlled Damping (CCD) with Suspension Road Preview	1,495
		17Y	Sport Tuned Suspension and Continuous Controlled Damping (CCD) with Suspension Road Preview	1,495
		50B	ControlTrac with eLSD	1,500
			18 MACH ALUM WHL W/PNTD PKTS	475
			18 MACH ALUM WHL W/PNTD PKTS - Included in Heavy-Duty Trailer Package (536)	N/C
			Excursion Package	3,995
			Ford Co-Pilot360™ BlueCruise 1.0	2,100
		OPTION CODE	LIMITED PRODUCTION OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		91A	Cargo Protection Package	\$ 250
		91B	Cargo Protection Package 2	250
		OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		41H	Engine Block Heater	\$ 100
		942	Daytime Running Lamps	N/C
		OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		A1MAB	Transmission Underbody Shield	\$ 510
		FHLAH	Cargo Organizer Soft-Sided Cooler Bag	45
		FHBAC	Cargo Organizer Soft-Sided Lrg	110
		FHBAD	Cargo Organizer Soft-Sided Std	100
		FISAD	Wheel Lock Kit	75



Preview Order P06A - W8A - SuperCrew FWD - XL: Order Summary Time of Preview: 09/08/2023 10:51:21 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Maverick	Order Code	P06A
Customer Name	AEPA	Priority Code	L5	Model Year	2024	Price Level	415

DESCRIPTION	MSRP	INVOICE DESCRIPTION	MSRP
W8A0 MAVERICK XL FWD	\$23400	\$22932 .2.0L ECOBOOST ENGINE	\$0
.121.0" WHEELBASE	\$0	\$0 .8-SPD AUTO TRANSMISSION	\$0
TOTAL BASE VEHICLE	\$23400	\$22288 50 STATE EMISSIONS	\$0
OXFORD WHITE	\$0	\$0 SPECIAL FLEET ACCOUNT CREDIT	\$0
CLOTH	\$0	\$0 FUEL CHARGE	\$0
EBONY	\$0	\$0 PRICED DORA	\$0
EQUIPMENT GROUP 100A	\$0	\$0 ADVERTISING ASSESSMENT	\$0
.XL TRIM	\$0	\$0 DESTINATION & DELIVERY	\$1595
 TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$24995
TOTAL			NA
			\$24995

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

**2024 MAVERICK
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
A	XL Crew Cab FWD (100A)	FWD	W8A	XL		\$ 23,400
L	XL TLT Crew Cab FWD (300A)	FWD	W8H	XL TLT		26,315
M	Lariat Crew Cab FWD (500A)	FWD	W8M	Lariat		34,855
D	XL TLT Crew Cab AWD (300A)	AWD	W8C	XL TLT AWD (Tremor)		26,315
E	Lariat Crew Cab AWD (500A)	AWD	W8R	Lariat AWD (Tremor)		34,855
ALL MODELS		—		DESTINATION AND DELIVERY		1,595
	TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES		SUGGESTED RETAIL
A	XL	AWD	100A	XL w/ AWD and 2.0L Ecoboost w/ 8-Spd Auto Trans		\$ 2,220
L	XL TLT	AWD	300A	XL TLT w/ AWD or Advanced 4wd and 2.0L Ecoboost w/ 8-Spd Auto Trans		2,220
L	Lariat	FWD	500A	Lariat w/ FWD and 2.5L Hybrid w/ Automatic Continuously Variable Transmission		(720)
	OPTION CODE			OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED						
	999			2.0L Ecoboost w/ 8-Speed Automatic Transmission w/ W8E		Std
	993			2.5L Hybrid (FWD Only) w/ Automatic Continuously Variable Transmission		\$ 1,500
	53Q			4k Tow Package		
	17S			FX4 Off-Road Package		745
	17V			Tremor Package		800
	47A			Tremor Decal Delete		3,495
	43L			Power Tilt / Slide Moon Roof		N/C
	51D			Full Size Spare Tire		995
	60B			Full Size Spare Tire w/ 86B and 993		115
	PEA			Full Size Spare Tire w/ 54L and 993		N/C
	PG4			Trailer Hitch Receiver W/ 4 Pin Connector		N/C
	54L			Hot Pepper Red Tinted Clearcoat Metallic		495
	86B			Azure Gray Tri-Coat		495
	153			XLT Luxury Package		2,275
	90K			Ford Co-Pilot360TM		650
	76B			Front License Plate Bracket		N/C
	942			Power 8-way Driver Seat (XL-XLT)		285
	59D			Power 8-way Driver Seat (Lariat)		N/C
	64V			Rear Parking Sensors		260
	64B			Daytime Running Lamp Configured to ON Only		45
	96G			Black Appearance Package		1,645
	85B			17 Painted Machined Aluminum wheel		795
	96B			18 Black Painted Wheel		795
	96J			Bedliner - Spray-in		495
	63B			Bed Mat - Removable		140
	16C			Bed Tray Liner		180
	16B			Bedliner - Hard Drop-In		375
	41H			Splash Guards, Molded, Front And Rear (4-Piece)		180
	61D			Floor Liners, Front and Rear (w/o Carpet Mats)		135
	50B			Floor Liners, Front and Rear (w/ Carpet Mats)		175
	21L			Engine Block Heater		90
	21K			Bed Tie Down locking Rails w/ 2 Locking Brackets		225
	21D			Bed Extender		370
	87B			Tonneau Pickup Box Cover - Hard Rollup		1,200
	67H			Tonneau Pickup Box Cover - Hard Trifold		1,180
				Tonneau Pickup Box Cover - Soft Folding		590
				Protective Film Hood/Fenders		360
				1 Keyless Entry & 1 Depopulated Key Credit		(250)

8/28/2023

**2024 MAVERICK
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	FICAD Hood Deflectors -- Smoke FICAE Hood Deflectors -- Textured B5AAC Ashcup/Coin Holder FIGAC Yakima Bed Rail Cross Bars BMWAB Cargo Management System Mounted Bed Cross Bars A5CAB Bed Divider Kit BD9AB Cargo Bed Net AHMAB Commercial Roadside Assist Kit J4JAD Console Vault AHQAB First Aid Kit AHNAB Roadside Assistance Kit FIXAB Smoker Package CCBAB Tailgate Lock A5DAE Tool Box - Driver Side A5DAF Tool Box - Passenger Side A9KAC TOUCHLINK Truck Bed Lighting D5HAB Wheel Lock Kit AILDS Window Air Deflector (4-Piece) FI4AD SecuriCode™ Keyless-Entry Keypad — MIC		\$ 140 140 45 680 335 350 75 230 390 50 70 140 40 320 320 320 75 150 195



Preview Order P07A - W8A - SuperCrew FWD - XL: Order Summary Time of Preview: 09/08/2023 10:53:14 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Maverick	Order Code	P07A
Customer Name	AEPA	Priority Code	L5	Model Year	2024	Price Level	415

DESCRIPTION	MSRP	INVOICE DESCRIPTION	MSRP
W8A0 MAVERICK XL FWD	\$23400	\$22932 2.5L HYBRID ENGINE	\$1500
.121.0" WHEELBASE	\$0	\$0 AUTO CV TRANSMISSION	\$0
TOTAL BASE VEHICLE	\$23400	\$22247 50 STATE EMISSIONS	\$0
OXFORD WHITE	\$0	\$0 SPECIAL FLEET ACCOUNT CREDIT	\$0
CLOTH	\$0	\$0 FUEL CHARGE	\$0
EBONY	\$0	\$0 PRICED DORA	\$0
EQUIPMENT GROUP 100A	\$0	\$0 ADVERTISING ASSESSMENT	\$0
.XL TRIM	\$0	\$0 DESTINATION & DELIVERY	\$1595
 TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$26495
TOTAL			NA
			\$26495

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

7/17/2023

**2024 MAVERICK
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
A	XL Crew Cab FWD (100A)	FWD	W8A	XL		\$ 23,400
L	XLT Crew Cab FWD (300A)	FWD	W8H	XLT		26,315
M	Lariat Crew Cab AWD (500A)	AWD	W8S	Lariat		34,855
D	XLT Crew Cab AWD (300A)	AWD	W8C	XLT AWD (Tremor)		26,315
E	Lariat Crew Cab AWD (500A)	AWD	W8R	Lariat AWD (Tremor)		34,855
ALL MODELS		—	—	DESTINATION AND DELIVERY		1,595
	TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES		SUGGESTED RETAIL
A	XL	AWD	100A	XL w/ AWD and 2.0L Ecoboost w/ 8-Spd Auto Trans		
L	XLT	AWD	300A	XLT w/ AWD or Advanced 4wd and 2.0L Ecoboost w/ 8-Spd Auto Trans		\$ 2,220
L	Lariat	FWD	500A	Lariat w/ FWD and 2.5L Hybrid w/ Automatic Continuously Variable Transmission		2,220
						(720)
	OPTION CODE		OTHER OPTIONS			SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		999	2.0L Ecoboost w/ 8-Speed Automatic Transmission w/ W8E			Std \$ 1,500
		993	2.5L Hybrid (FWD Only) w/ Automatic Continuously Variable Transmission			
		53Q	4k Tow Package			745
		17S	FX4 Off-Road Package			800
		17V	Tremor Package			3,495
		47A	Tremor Decal Delete			N/C
		43L	Power Tilt / Slide Moon Roof			995
		51D	Full Size Spare Tire			115
		60B	Full Size Spare Tire w/ 86B and 993			N/C
		PEA	Trailer Hitch Receiver W/ 4 Pin Connector			N/C
		PG4	Hot Pepper Red Tinted Clearcoat Metallic			100
		54L	Azure Gray Tri-Coat			495
		86B	XLT Luxury Package			495
		153	Ford Co-Pilot360TM			2,275
		90K	Front License Plate Bracket			650
		76B	Power 8-way Driver Seat (XL-XLT)			N/C
		942	Power 8-way Driver Seat (Lariat)			285
		59D	Rear Parking Sensors			N/C
		64V	Daytime Running Lamp Configured to ON Only			260
		64B	Black Appearance Package			45
		64V	17 Painted Machined Aluminum wheel			1,645
		64B	18 Black Painted Wheel			795
		96G	Bedliner - Spray-in			795
		85B	Bed Mat - Removable			495
		96B	Bed Tray Liner			140
		96J	Bedliner - Hard Drop-In			180
		63B	Splash Guards, Molded, Front And Rear (4-Piece)			375
		16C	Floor Liners, Front and Rear (w/o Carpet Mats)			180
		16B	Floor Liners, Front and Rear (w/ Carpet Mats)			135
		41H	Engine Block Heater			175
		61D	Bed Tie Down locking Rails w/ 2 Locking Brackets			90
		50B	Bed Extender			225
		21L	Tonneau Pickup Box Cover - Hard Rollup			370
		21K	Tonneau Pickup Box Cover - Hard Trifold			1,200
		21D	Tonneau Pickup Box Cover - Soft Folding			1,180
		87B	Protective Film Hood/Fenders			590
		67H	1 Keyless Entry & 1 Depopulated Key Credit			360
						(250)

7/17/2023

**2024 MAVERICK
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	FICAD Hood Deflectors -- Smoke FICAE Hood Deflectors -- Textured B5AAC Ashcup/Coin Holder FIGAC Yakima Bed Rail Cross Bars BMWAB Cargo Management System Mounted Bed Cross Bars A5CAB Bed Divider Kit BD9AB Cargo Bed Net AHMAB Commercial Roadside Assist Kit J4JAD Console Vault AHQAB First Aid Kit AHNAB Roadside Assistance Kit FIXAB Smoker Package CCBAB Tailgate Lock A5DAE Tool Box - Driver Side A5DAF Tool Box - Passenger Side A9KAC TOUCHLINK Truck Bed Lighting D5HAB Wheel Lock Kit AILDS Window Air Deflector (4-Piece)		\$ 140 140 45 680 335 350 75 230 390 50 70 140 40 320 320 320 75 150



Preview Order P08A - R4B - Ranger 4x2 Crw Cab XL: Order Summary Time of Preview: 09/08/2023 10:55:55 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	RangerNA	Order Code	P08A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	415

DESCRIPTION	MSRP	INVOICE DESCRIPTION	MSRP
R4B0 RANGER 4X2 CRW CAB XL	\$32565	\$31588 255/70 R17 A/T TIRE	\$0
.128.7 INCH WHEELBASE	\$0	\$0 STX APPEARANCE PACKAGE	\$0
TOTAL BASE VEHICLE	\$32565	\$30692 .FOG LAMPS	\$0
OXFORD WHITE	\$0	\$0 .17" SILVER PAINTED ALUM WHL	\$0
PREMIUM CLOTH SEATS	\$0	\$0 SPECIAL FLEET ACCOUNT CREDIT	\$0
EBONY INTERIOR TRIM	\$0	\$0 FUEL CHARGE	\$0
EQUIPMENT GROUP 100A	\$0	\$0 PRICED DORA	\$0
.XL SERIES	\$0	\$0 ADVERTISING ASSESSMENT	\$0
.2.3L ECOBOOST ENGINE	\$0	\$0 DESTINATION & DELIVERY	\$1595
.10-SPEED AUTO TRANSMISSION	\$0	\$0	

TOTAL BASE AND OPTIONS	MSRP
DISCOUNTS	\$34160
TOTAL	NA
	\$34160

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

7/31/2023

**2024MY RANGER
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
XL	R4B	XL CC 4x2 5' Box - Standard	
	R4P	XL CC 4x4 5' Box - Standard	\$ 32,565
XLT	R4G	XLT CC 4x2 5' Box - Standard	36,210
	R4H	XLT CC 4x4 5' Box - Standard	36,005
Lariat	R4J	LARIAT CC 4x2 5' Box - Standard	39,490
	R4K	LARIAT CC 4x4 5' Box - Standard	43,525
Raptor	R4L	Raptor CC 4x4 5' Box - Standard	47,010
ALL MODELS	—	Destination and Delivery	55,365
			1,595

OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
100A	Series Price	N/C
300A	Series Price	N/C
U21	300A Package Discount	\$ (500)
301A	Equipment Group -301A	
500A	Series Price	945
800A	Series Price	N/C
914	FX4 Off-Road Package	N/C
16E	Carpet Flooring with Floor Mats	1,295
18E	Running Boards - Chrome	145
18D	Running Boards - Chrome (No Charge with 914)	695
	Running Boards - Black	N/C
	Running Boards - Black (No Charge with 914)	695
41H	Engine Block Heater	N/C
53R	Trailer Tow Package	90
	Trailer Tow Package (No Charge with 67P, 67E, 67X, 67S)	495
67D	Trailer Tow Package (No Charge with 60H)	N/C
67P	XLT Technology Package	1,560
67E	Advanced Towing Package	825
67X	Advanced Towing Package	825
67S	Advanced Towing Package Plus Technology Package	825
47G	Integrated Box Side Step	2,305
76F	STX Appearance Package	215
76G	Chrome Appearance Package	N/C
86Q	Bedliner - Tough Bed® Drop-in	N/C
PEA	Hot Pepper Red Metallic Tinted Clearcoat	345
TGX	LT 255/70 R17 A/T OWL Tires	495
X73	Electronic-Locking Rear Differential	275
PG4	Azure Gray Metallic Tri-Coat	420
17C	Floor Liner - Tray Style (includes Carpet Floor mats)	995
63C	SecuriCode™ Keyless Entry Keypad - Body-Color	200
86S	Bedliner - Tough Bed® Spray-in	95
17B	Splash Guards/Mud Flaps Front and Rear	495
17A	Floor Liner - Tray Style (Less Carpet Floor Mats)	130
76E	Sport Appearance Package	160
94B	Pickup Box Extender	Incl
U3E	Regional 4x4 Discount	320
153	Front License Plate Bracket	(250)
94D	Tonneau Pickup Box Cover - Soft Folding	N/C
96B	Paint Protection Film	600
60E	Vehicle Safe - Center Console	350
60B	In-vehicle Safe - Under Rear Seat	330
64S	Forged Beadlock Capable Wheel	450
47R	Raptor Decal	1,495
		750

OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
67J	Ford Co-Pilot360™	\$ 625
65D	Daytime Running Lamps (DRL) (non-controllable)	45
60H	Exterior Backup Alarm	680
68B	Exterior Backup Alarm (with 67P, 67S)	185
68C	Commercial Graphic - up to 10 sq ft coverage	350
68D	Commercial Graphic - up to 18 sq ft coverage	450
68E	Commercial Graphic - up to 25 sq ft coverage	575
55J	Commercial Graphic - up to 40 sq ft coverage 400W In-Bed Power, LED Bed Lighting, 120V AC Power Outlet	725
		225

7/27/2023

2024MY RANGER
PRICE LIST
(PRICING LEVEL CODE 415)

PROPRIETARY

OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	FISAD Wheel Lock Kit D3PAC Spare Tire Lock ADQAG Cargo Management Rails AMAAC Door Sill Plates - Black Platinum AHQAB First Aid Kit FHLAF Pivot Storage Box - Left FHLAG Pivot Storage Box - Right AHMAB Roadside Assistance Kit AILDS Side Window Deflectors Low Profile		\$ 70 125 535 180 50 320 320 70 140



Preview Order P09A - W1C - 4x2 SuperCrew: Order Summary Time of Preview: 09/08/2023 11:00:45 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	F-150	Order Code	P09A
Customer Name	AEPA	Priority Code	L2	Model Year	2023	Price Level	370

DESCRIPTION	MSRP	INVOICE DESCRIPTION	MSRP
F150 4X2 SUPERCREW - 145	\$41530	\$39662 .245/70R 17 BSW ALL-SEASON	\$0
145 INCH WHEELBASE	\$0	\$0 3.55 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$41530	\$38541 6250# GVWR PACKAGE	\$0
OXFORD WHITE	\$0	\$0 JOB #2 ORDER	\$0
CLOTH 40/20/40 FRONT SEAT	\$0	\$0 50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	\$0 FLEX FUEL VEHICLE	\$0
EQUIPMENT GROUP 101A	\$0	\$0 SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL SERIES	\$0	\$0 FUEL CHARGE	\$0
.17" SILVER STEEL WHEELS	\$0	\$0 PRICED DORA	\$0
3.3L V6 PFDI	\$0	\$0 ADVERTISING ASSESSMENT	\$0
ELEC TEN-SPEED AUTO W/TOW MODE	\$0	\$0 DESTINATION & DELIVERY	\$1995

TOTAL BASE AND OPTIONS	MSRP
XL DISCOUNT	\$43525
TOTAL	\$-750
	\$42775

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2023 F-150
PRICE LIST
(PRICING LEVEL CODE 370)

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL	
	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box	\$ 34,585	
	F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box	34,885	
	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box	39,600	
	F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box	39,900	
	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box	40,760	
	F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box	41,055	
	F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box	44,550	
	F1E	141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box	44,855	
	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box	39,195	
	X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box	40,590	
	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box	42,995	
	X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box	46,025	
	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box	44,000	
	X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box	45,400	
	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box	47,800	
	X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box	50,840	
	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box	41,530	
	W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box	42,930	
	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box	45,410	
	W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box	48,440	
	W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box	46,360	
	W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box	47,750	
	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box	50,220	
	W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box	53,265	
	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box	57,480	
	W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box	57,730	
	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box	61,270	
	W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box	63,215	
	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box	63,225	
	W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5	63,530	
	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box	67,025	
	W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5	67,320	
	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box	64,915	
	W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5	65,220	
	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box	68,710	
	W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5	69,015	
	W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box	84,910	
	W1E	145 in. Wheelbase-Tremor 4x4 SCrew SS 5.5 Box	61,330	
	W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box	76,775	
	—	Destination and Delivery	1,995	
TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
XL	4x2/4x4	101A	Series Price	N/C
		300A	Series Price	N/C
		501A	Series Price	N/C
		600A	Series Price	N/C
		700A	Series Price	N/C
		900A	Series Price	N/C

2023 F-150
PRICE LIST
(PRICING LEVEL CODE 370)

PROPRIETARY

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		99B	3.3L V6 PFD -- XL, XLT 3.3L V6 PFD -- XL, XLT		Std Std
		99P	2.7L V6 EcoBoost -- XL, XLT, Lariat		Std
		995	2.7L EcoBoost ilo 3.3L V6 PFD 5.0L V8 -- XL, XLT, Lariat, King Ranch, Platinum		\$ 1,285
		998	5.0L ilo 3.3L V6 PFD 5.0L ilo 2.7L EcoBoost 3.5L EcoBoost ilo 3.3L V6 PFD 3.5L EcoBoost ilo 2.7L EcoBoost 3.5L EcoBoost ilo 5.0L		2,560 1,365 2,735 1,540 740
		99D	3.5L PowerBoost -- Limited 3.5L PowerBoost ilo 3.3L V6 PFD 3.5L PowerBoost ilo 2.7L EcoBoost 3.5L PowerBoost ilo 5.0L		Std 4,495 3,300 2,500
TRANSMISSION		44G	Electronic 10 speed automatic transmission		Std
AXLE		X15	Standard Axle Ratio (where Standard Axle)		Std
		X19	Standard Axle Ratio (where Standard Axle)		Std
		X26	Standard Axle Ratio (where Standard Axle)		Std
		X27	Optional Axle Ratio (where Optional)		80
		XL3	Standard Axle Ratio (where Standard Axle)		Std 420
			E-locking 3.31 axle		Incl.
			E-locking 3.31 axle -- w/ 55A & 995 or 998 or 991		Incl.
			E-locking 3.31 axle -- w/ 19R & 995 or 998		Incl.
		XL6	E-locking 3.73 axle		570
			E-locking 3.73 axle -- w/ 622, 53C & 627		Incl.
			E-locking 3.73 axle -- w/ 99D		N/C
			E-locking 3.55 axle		470
			E-locking 3.55 axle w/ 99D		N/C
			E-locking 3.55 axle -- w/ 53C & 998 or 991		Incl.
			3.55 Electronic-locking rear-axle with 19R and 2.7L V6 EcoBoost® (99P)		Incl.
			E-locking 3.55 axle -- w/ 55A & 99P		Incl.

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	102A	Equipment Group 102A -- Crew Cab		\$ 385
	301A	Equipment Group 102A Net -- Crew Cab		385
		Equipment Group 301A (Mid) -- Regular Cab		2,180
		Equipment Group 301A Net		1,180
		Equipment Group 301A (Mid) -- Super/Crew Cab		2,230
		Equipment Group 301A Net		1,230
	302A	Equipment Group 302A (High)		5,955
		Equipment Group 302A Net		3,955
	502A	Equipment Group 502A (High)		4,805
		Equipment Group 502A Net		3,305
	601A	Equipment Group 601A (High)		3,850
		Equipment Group 601A Net		3,350
	701A	Equipment Group 701A (High)		3,950
		Equipment Group 701A Net		3,450
	401A	Equipment Group 401A (Standard)		N/C
	402A	Equipment Group 402A (High)		7,525
	801A	Equipment Group 801A (Standard)		N/C
	802A	Equipment Group 802A (High)		30,575
	U99	FHEV Discount		(1,900)
	63R	CHMSL Camera Removal		(175)
	91X	Multicontour seats with Active Motion® Removal		(300)
	67X	Active Park Assist 2.0 Removal		(365)
	U35	Navigation Discount with 43B		(250)
	16P	Inclination / Intrusion Sensor -- Removal		(50)
	622	2.7L V6 EcoBoost Payload Package		750
	627	Heavy Duty Payload Package -- XL		1,695
	T22	275/55R20 BSW A/S -- w/ Platinum		Std
	T2P	P275/55R20 BSW A/T -- w/ Platinum		Std
	T7C	LT265/70R17E BSW A/T		295
	T8C	LT275/65R18C OWL A/T		295
		LT275/65R18C OWL A/T w/ 627 Heavy Duty Payload Pkg.		Incl.
	64H	18 Silver Aluminum Wheels -- XL w/ 627		Incl.
		18 Silver Aluminum Wheels		95
	642	20 six-spoke machined aluminum with Magnetic painted pockets		1,225
	64L	20 Chrome-like PVD Wheel		1,495
		20 Chrome-like PVD Wheel -- w/ 86K		Incl.
	64S	20 Six-Spoke Premium Painted Aluminum Wheel		1,495
	64C	17 Silver Steel Wheel		Std
	64P	20 Polished Aluminum Wheels		Std
	64T	18 Chrome-like PVD Wheel		Incl.

2023 F-150
PRICE LIST
(PRICING LEVEL CODE 370)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	88J	Sport Cloth 40/Console/40 Front Seats (STX)		\$ 295
	88M	Cloth 40/20/40 Front Seat		Std
	88U	Cloth 40/Console/40 Front Seat -- XLT		295
	88W	Cloth 40/Console/40 Front Seat -- XL		295
	88C	Cloth 40/20/40 Front Seat		295
	86A	XL Chrome Appearance Package		Std
		XL Chrome Appearance Package Net		895
	86B	XLT Chrome Appearance Package		395
		XLT Chrome Appearance Package Net		1,895
	862	XLT Sport Appearance Package -- w/ 301A		1,145
	U36	XLT Chrome/Sport Appearance Package Discount		2,205
	862	XLT Sport Appearance Package -- w/ 302A		(750)
	863	Lariat Sport Package -- w/ 501A		465
		Lariat Sport Package Net		2,205
		Lariat Sport Package -- w/ 502A		1,455
	86K	King Ranch Chrome Package		465
		King Ranch Chrome Package Net		2,205
	55A	Off-Road Package		1,455
	19S	STX Appearance Package		1,095
	168	Carpeting & Floor Mats		2,585
	413	Skid Plates -- 4x4 on XL 4x4 on XLT (Fleet only for 101A/XLT+)		145
		Skid Plates -- with 55A		160
	435	Power-sliding Rear Window -- Lariat		Incl.
		Power-sliding Rear Window		Std
	595	Fog Lamps -- XL		350
		Fog Lamps -- XL w/ STX 20 Wheel (642)		140
		Fog Lamps -- XLT and above		N/C
	655	Extended Range Fuel Tank		Std
	763	360-degree Camera		445
	924	Rear Privacy Glass with Defrost -- XL		765
		Rear Privacy Glass -- XLT/Lariat/KR/Platinum		320
	954	Two-Tone Paint -- XLT/Lariat		Std
	18B	Running Boards, Black Platform		250
	18C	Running Boards, Chrome Tubular		250
	18P	Running Boards, Chrome Tubular -- w/ 86B		635
	41H	Running Boards, Power Deployable		Incl.
	43V	Engine Block Heater		1,220
	47R	Moonroof (Twin Panel on SuperCrew)		90
		All-Weather Rubber & Carpet Floor Mats		1,495
		All-Weather Rubber & Carpet Floor Mats with 55A -- XL, XLT and Lariat		200
				40
	53A	Trailer Tow Package		
		HD Trailer Tow (Tremor 402A)		1,325
		HD Trailer Tow (Platinum high)		445
	53B	Class IV Trailer Hitch -- XL/XLT		1,215
	53C	Max Trailer Tow (Platinum high)		315
		Max Trailer Tow Package		2,040
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL		2,215
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT & Tremor		305
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim with 301A or 302A		190
	54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR		Incl.
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		250
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT		395
				275
	55B	BoxLink		
	57Q	Rear Window Defroster -- Lariat+		80
		Rear Window Defroster -- w/ 435		Std
		Rear Window Defroster -- XL		Incl.
	59R	Remote Start System		Incl.
	59S	Super Puddle (LED Puddle/Side Mirror Light)		195
		Super Puddle (LED Puddle/Side Mirror Light) -- w/ 502A Platinum, Limited, KR		175
	67T	Trailer Brake Controller		Incl.
		Trailer Brake Controller (incl. Tremor 402A)		275
	55G	Raptor Exterior Graphics Package		N/C
	61C	Raptor Carbon Fiber Package		1,075
	68R	Raptor 37 Tire Performance Package		995
	64D	17 Forged Aluminum Bead-Lock Capable Wheel		5,250
	66D	Tailgate Appliqué Delete		1,895
	55D	Raptor 37 Graphics Delete		N/C
	61T	Front-Axle w/Torsen® Differential		500

2023 F-150
PRICE LIST
(PRICING LEVEL CODE 370)

PROPRIETARY

OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
55S	Onboard Scale w/ Smart Hitch (55S)	\$ 650
61D	Continuously Controlled Damping	695
191	Black Appearance Package - STX w/ Single Exhaust	3,370
	Black Appearance Package - STX w/ Dual Exhaust (3.5L GTDI)	3,770
193	Black Appearance Package - XLT w/ Single Exhaust	1,370
	Black Appearance Package - XLT w/ Dual Exhaust (3.5L GTDI)	1,795
	Black Appearance Package - XLT 302A w/ Single Exhaust	2,080
	Black Appearance Package - XLT 302A w/ Dual Exhaust (3.5L GTDI)	2,505
195	Black Appearance Package - Lariat Single Exhaust	1,370
	Black Appearance Package - Lariat Dual Exhaust (3.5L GTDI)	1,795
197	Black Appearance Package - Platinum Single Exhaust	1,370
	Black Appearance Package - Platinum Dual Exhaust (3.5L GTDI)	1,795
68L	Bed Utility Package	695
	Bed Utility Package - Premium	995
62W	Wireless Charging Pad	145
18Y	Raptor Moonroof & Tailgate Package	2,195
60R	Blue Interior Appearance Package	2,395
19H	Heritage Edition	1,975
19R	Rattler	1,495
68P	Snow Plow Prep	50
90B	Aluminum Crossbed Toolbox by Weather Guard	950
90P	Premium Aluminum Crossbed Toolbox by Weather Guard	950
90R	Bed Ramps (req. 55B) -- Late Availability	595
96L	Wheel Well Liner	180
	Wheel Well Liner w/ 900A	Std
96P	Bedliner -- Plastic, Drop-In	350
96T	Tonneau Pickup Box Cover - Soft Folding	590
96W	Bedliner -- Spray-In	595
96X	Tonneau Pickup Box Cover - Hard Folding	1,200
PD4	Rapid Red Metallic Tinted Clearcoat	495
PAZ	Star White Metallic Tri-Coat	795
PG4	Azure Gray Metallic Tri-Coat	795
PEA	Hot Pepper Red Metallic Tinted Clearcoat	495
942	Daytime Running Lamps	45
17C	Front / Rear Chrome Bumper	175
91P	8-Way Power Driver Seat	350
471	110v/400w Outlet -- 1 Outlet in Cab & 1 Outlet in Bed with 88A, 88C, or 88M	290
	110v/400w Outlet -- 2 Outlets in Cab & 1 Outlet in Bed with 88H, 88J, 88U, FB or 88W	340
472	2kW Power-to-the-Box	995
477	7.2kW Power-to-the-Box	750
524	Sync 4 Mid w/ Digital Assistant	325
583	B&O Sound System	610
588	B&O Unleashed	695
617	Power Adjustable Pedals	170
18L	6 inch Extended Chrome Running Boards (to Chrome Running Boards)	225
	6 inch Extended Chrome Running Boards	1,005
18S	6 inch Extended Running Board	225
43A	Co-Pilot 360 2.0	655
43B	Co-Pilot 360 Assist 2.0	750
43C	Co-Pilot Active	1,995
47W	All-Weather Rubber Floor Mats	160
50M	UX - Center Console Tray Table	195
	UX - Center Console Tray Table with 19H	N/C
60P	Underseat Storage	215
96J	Tonneau Pickup Box Cover - Retractable	2,200

8/15/2023

2023 F-150
PRICE LIST
(PRICING LEVEL CODE 370)

PROPRIETARY

		FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85H	Back Up Alarm System	\$ 145
	94S	LED Warning Strobes by Sound Off Signal -- Amber	600
	94W	LED Warning Strobes by Sound Off Signal -- Amber/White	600
	PGR	Paint, Green (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PB1	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660
	95K	Hero Card - School Bus Yellow / Black Hood	660
	U30	XLT Base 300A Discount (Fleet only)	165
	87B	Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies	(500) 250
	87C	Commercial Graphics Package C by 3M - Up to 10 sq. ft. by Vomela Specialty Companies	300
	87D	Commercial Graphics Package D by 3M - Up to 18 sq. ft. by Vomela Specialty Companies	400
	87E	Commercial Graphics Package E by 3M - Up to 25 sq. ft. by Vomela Specialty Companies	525
	87F	Commercial Graphics Package F by 3M - Up to 40 sq. ft. by Vomela Specialty Companies	675
	87G	Commercial Graphics Package G by 3M - Up to 55 sq. ft. by Vomela Specialty Companies	825

		DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A5CAB	Bed Divider	\$ 410
	AATAF	Individual Trailer TPMS/Customer-Placed Trailer Camera	1,115
	B5ZAN	40/20/40 Removable Cup Tray	60
	FIXAC	Ash Cup w/ Lighter	80
	FIXAD	Ash Cup w/ Coin Holder	45
	FIRAD	Bed Cargo Net Horizontal	75
	FIRAE	Bed Cargo Net Vertical	75
	A9JAC	Bed Hooks - Retractable by Bull Accessories	75
	A9VAB	Bed Mat	60
	A7EAB	Bed Tailgate Lock by McGard	210
	FIQAD	Bed Tray	70
	FIEAB	Chromed Exhaust Tips	285
	CJWAL	Tailgate decals--black	105
	AHQAB	First Aid Kit with Ford Logo	90
	FIMAC	Front & Rear Molded Splash Guards w/out wheel lip molding	50
	J4JAE	In-Vehicle Safe by Console Vault	235
	FI4AC	Keypad w/o remote start	400
	FHLAF	Pivot Storage Box by UnderCover - Right Hand Side	130
	AHMAB	Roadside Assistance Kit - With Ford Logo	290
	AHMAD	Commercial Roadside Assistance Kit	70
	FIBAB	Sportliner by BedRug	230
	DWNAB	Tailgate viscous dampening	550
	FISAC	Wheel Lock Kit, Exposed	155
	FISAB	Wheel Lock Kit, Hidden lugs	75
	A9PAB	Foldable Pickup Box Bed Extender	75
			905

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2023 F-150 SSV
PRICE LIST
(PRICING LEVEL CODE 340)

PROPRIETARY

	MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
S U P E R C R E W	XL	4x4	W1S 145 in. Wheelbase	
			W1T 145 in. Wheelbase	\$ 43,140
			W1S 145 in. Wheelbase	46,650
			W1T 145 in. Wheelbase	43,245
				47,125
		—	Destination and Delivery	1,895
	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	998 99D	3.5L EcoBoost i-LO 5.0L 3.5L PowerBoost i-LO 5.0L	\$ 740 2,500
TRANSMISSION	4x2/4x4	44H	Hybrid Electronic Ten-Speed Automatic Transmission (req. 3.5L HEV PT Engine (99D))	N/C
AXLE	4x2/4x4	X15 X27 XL3 XL9	3.15 Non-Limited Slip axle 3.31 Non-Limited Slip axle 3.31 E-Locking axle 3.31 E-Locking axle (with 55A) 3.55 E-Locking axle 3.55 E-Locking axle (with 99D)	N/C N/C 420 N/C 470 N/C
		XL6	3.73 E-Locking axle 3.73 E-Locking axle (with 99D)	570 N/C
	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64C	17 inch Silver Steel (Standard XL)		Std
	64H	18 Inch Silver Aluminum Wheels (req. 99D)		\$ 95
	55A	FX4 Off-Road Package		1,095
	53B	Class IV Trailer Hitch		315
	43A	Ford Co-Pilot360 2.0		655
	53C	Max Trailer Tow Package -- requires 627		1,195
	627	Heavy-Duty Payload Package - XL		1,695
	655	Extended Range 36 Gallon Fuel Tank		445
	153	Front License Plate Bracket (where available)		N/C
	52X	Auto Stop-Start Removal		(50)
	168	Auto Stop-Start Removal (with 99D)		N/C
	595	Color-Coordinated Carpet with Carpeted Matching Floor Mats		145
	924	Fog Lamps -- XL		140
	942	Rear Privacy Glass with Defrost -- XL		320
	T7C	Daytime Running Lamps		45
	413	LT265/70R 17E BSW all-terrain tires		295
	471	Skid Plates		160
	400W	400W Outlet -- 1 Outlet in Cab, 1 Outlet in Bed		290
	17C	400W Outlet with 19A		50
	18B	Front / Rear Chrome Bumper (requires 595)		175
	41H	Running Boards, Black Platform		250
	47R	Engine Block Heater		90
	53A	Floor Liner - Tray Style		200
	54R	Trailer Tow Package		1,325
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn (req. 43A)		305
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		395
	55B	BoxLink -- XL		80
	59S	LED Puddle/Side Mirror Light		175
	57Q	Rear Window Defroster -- XL		Incl.
	61P	Power Passenger Seat 8 Way		295
	63T	Tailgate Step		430
	67P	Remote Keyless-Entry Key Fob		340
	67T	Integrated Trailer Brake Controller		275
	68P	Snow Plow Prep - 4X4 only		50
	85H	Back Up Alarm System		145
	90B	Aluminum Crossbed Toolbox by Weather Guard		625
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard		795
	90R	Stowable Loading Ramps		595
	94R	Red / Blue LED Warning Strobes		650

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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94S	Amber Warning Strobes		\$ 600
	94W	Amber/White LED Warning Strobes		600
	96L	Rear Wheel Arch Liner		180
	96W	Bedliner -- Spray-In		595
	50M	Interior Work Surface (requires 19A)		195
	19A	Interior Upgrade Package		595
	55S	Onboard Scale w/ Smart Hitch (requires 43A or 17T)		650
	524	SYNC4 with Sirius XM Radio		325
	582	SYNC4 with Sirius XM Radio		N/C
	477	Pro Power On-Board - 7.2KW		750
	62B	Keyed Alike - 1284X		50
	62C	Keyed Alike - 1294X		50
	62E	Keyed Alike - 1435X		50
	62J	Keyed Alike - 1111X		50
	62D	Keyed Alike - 0135X		50
	62F	Keyed Alike - 0576X		50
	62G	Keyed Alike - 0151X		50
	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender		\$ 905
	FIXAD	Smoker's Package		45
	A5CAB	Bed Divider (req. 55B)		410

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**2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)**

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
SUPERCREW	XL	4x4	W1P	145 in. Wheelbase		\$ 48,875
		—	Destination and Delivery			1,895
TRIM SERIES	DRIVE	ORDER CODE		EQUIPMENT GROUPS		SUGGESTED RETAIL
	DRIVE	OPTION CODE		POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	998 44G	3.5L EcoBoost Electronic 10 speed automatic transmission			Std Std
AXLE	4x2/4x4	XL3	E-locking 3.31 axle			Std
	OPTION CODE		OTHER OPTIONS			SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64H 153 168 435 595 924 942 524 582 17C 18B 41A 41H 47P 47R 50M 53A 54R 54Y 55B 57Q 59S 19A 61P 62B 62C 62E 62J 62D 62F 62G 63T 67P 67T 76R 85H 90B 90P 90R 91B 94R 94S		18 Inch Silver Aluminum Wheels Front License Plate Bracket (where available) Color-Coordinated Carpet with Carpeted Matching Floor Mats (optional; packaged with 19A) Power-Sliding Rear-Window (requires 924/57Q) Fog Lamps -- XL Rear Privacy Glass with Defrost -- XL Daytime Running Lamps SYNC4 with Sirius XM Radio SYNC4 with Sirius XM Radio Front / Rear Chrome Bumper (requires 595) Running Boards, Black Platform Badge Delete Engine Block Heater Police Engine Idle Feature Floor Liner - Tray Style (requires 19A or 168) Interior Work Surface (requires 19A) Trailer Tow Package Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL (requires 53A and 924/57Q) Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL BoxLink -- XL Rear Window Defroster -- XL Super Puddle (LED Puddle/Side Mirror Light) (requires 53A and 924/57Q) Interior Upgrade Package Power Passenger Seat 8 Way Keyed Alike - 1284X Keyed Alike - 1294X Keyed Alike - 1435X Keyed Alike - 1111X Keyed Alike - 0135X Keyed Alike - 0576X Keyed Alike - 0151X Tailgate Step Remote Keyless-Entry Key Fob Integrated Trailer Brake Controller Reverse Sensing System Back Up Alarm System Aluminum Crossbed Toolbox by Weather Guard Premium Aluminum Crossbed Storage Toolbox by Weather Guard Stowable Loading Ramps BLIS - Blind Spot Monitoring System with Cross Traffic Alert Red / Blue LED Warning Strobes Amber Warning Strobes			Std N/C \$ 145 350 140 320 45 325 N/C 175 250 N/C 90 260 200 195 1,325 305 395 80 Incl. 175 595 295 50 50 50 50 50 50 50 430 340 275 Std 145 625 795 595 590 650 600

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2023 F-150 POLICE RESPONDER
PRICE LIST
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		OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		94W	Amber/White LED Warning Strobes	
		96L	Rear Wheel Arch Liner	\$ 600
		96P	Bedliner -- Plastic, Drop-In	180
		96W	Bedliner -- Spray-In	350
				595
		OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		A9PAB	Foldable Pick Up Box Bed Extender	
		A5CAB	Bed Divider (req. 55B, N/A with 90R)	\$ 905
		FIXAD	Smoker's Package	410
				45



Preview Order P11A - X1C - 4x2 SuperCab: Order Summary Time of Preview: 09/08/2023 15:32:53 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Thomas Cullen	Type	Fleet	Vehicle Line	F-150	Order Code	P11A
Customer Name	AEPA	Priority Code	L2	Model Year	2023	Price Level	370

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X2 SUPERCAB - 145	\$39195	.245/70R 17 BSW ALL-SEASON	\$0
145 INCH WHEELBASE	\$0	3.55 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$39195	6250# GVWR PACKAGE	\$0
OXFORD WHITE	\$0	JOB #2 ORDER	\$0
CLOTH 40/20/40 FRONT SEAT	\$0	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	FLEX FUEL VEHICLE	\$0
EQUIPMENT GROUP 101A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL SERIES	\$0	FUEL CHARGE	\$0
.17" SILVER STEEL WHEELS	\$0	PRICED DORA	\$0
3.3L V6 PFDI	\$0	ADVERTISING ASSESSMENT	\$0
ELEC TEN-SPEED AUTO W/TOW MODE	\$0	DESTINATION & DELIVERY	\$1995

TOTAL BASE AND OPTIONS	MSRP
XL DISCOUNT	\$41190
TOTAL	\$-750
	\$40440

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

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2023 F-150
PRICE LIST
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MODEL	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL	
	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box		\$ 34,585	
	F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box		34,885	
	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box		39,600	
	F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box		39,900	
	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box		40,760	
	F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box		41,055	
	F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box		44,550	
	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box		44,855	
	X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box		39,195	
	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box		40,590	
	X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box		42,995	
	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box		46,025	
	X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box		44,000	
	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box		45,400	
	X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box		47,800	
	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box		50,840	
	W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box		41,530	
	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box		42,930	
	W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box		45,410	
	W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box		48,440	
	W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box		46,360	
	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box		47,750	
	W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box		50,220	
	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box		53,265	
	W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box		57,480	
	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box		57,730	
	W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box		61,270	
	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box		63,215	
	W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box		63,225	
	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box		63,530	
	W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box		67,025	
	W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box		67,320	
	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box		64,915	
	W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box		65,220	
	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box		68,710	
	W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box		69,015	
	W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box		84,910	
	W1E	145 in. Wheelbase-Tremor 4x4 SCrew SS 5.5 Box		61,330	
	W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box		76,775	
	—	Destination and Delivery		1,995	
TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL	
XL	4x2/4x4	101A	Series Price		
		300A	Series Price		N/C
		501A	Series Price		N/C
		600A	Series Price		N/C
		700A	Series Price		N/C
		900A	Series Price		N/C

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DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
				Std
ENGINE	99B	3.3L V6 PFD -- XL, XLT		
	99P	3.3L V6 PFD -- XL, XLT		
	2.7L V6 EcoBoost -- XL, XLT, Lariat			
	2.7L EcoBoost i-LO 3.3L V6 PFD			
	5.0L V8 -- XL, XLT, Lariat, King Ranch, Platinum			
	5.0L i-LO 3.3L V6 PFD			
	5.0L i-LO 2.7L EcoBoost			
	3.5L EcoBoost i-LO 3.3L V6 PFD			
	3.5L EcoBoost i-LO 2.7L EcoBoost			
	3.5L EcoBoost i-LO 5.0L			
	3.5L PowerBoost -- Limited			
	3.5L PowerBoost i-LO 3.3L V6 PFD			
	3.5L PowerBoost i-LO 2.7L EcoBoost			
	3.5L PowerBoost i-LO 5.0L			
TRANSMISSION	44G	Electronic 10 speed automatic transmission		
AXLE	X15	Standard Axle Ratio (where Standard Axle)		
	X19	Standard Axle Ratio (where Standard Axle)		
	X26	Standard Axle Ratio (where Standard Axle)		
	X27	Optional Axle Ratio (where Optional)		
	XL3	Standard Axle Ratio (where Standard Axle)		
		E-locking 3.31 axle		
		E-locking 3.31 axle -- w/ 55A & 995 or 998 or 991		
		E-locking 3.31 axle -- w/ 19R & 995 or 998		
		E-locking 3.73 axle		
		E-locking 3.73 axle -- w/ 622, 53C & 627		
		E-locking 3.73 axle -- w/ 99D		
		E-locking 3.55 axle		
		E-locking 3.55 axle w/ 99D		
		E-locking 3.55 axle -- w/ 53C & 998 or 991		
		3.55 Electronic-locking rear-axle with 19R and 2.7L V6 EcoBoost® (99P)		
		E-locking 3.55 axle -- w/ 55A & 99P		

OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
			Std
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	102A	Equipment Group 102A -- Crew Cab	
	301A	Equipment Group 102A Net -- Crew Cab	\$ 385
		Equipment Group 301A (Mid) -- Regular Cab	385
		Equipment Group 301A Net	2,180
	302A	Equipment Group 301A (Mid) -- Super/Crew Cab	1,180
		Equipment Group 302A Net	2,230
		Equipment Group 302A (High)	1,230
	502A	Equipment Group 302A Net	5,955
		Equipment Group 502A (High)	3,955
		Equipment Group 502A Net	4,805
	601A	Equipment Group 601A (High)	3,305
		Equipment Group 601A Net	3,850
	701A	Equipment Group 701A (High)	3,350
		Equipment Group 701A Net	3,950
	401A	Equipment Group 401A (Standard)	3,450
	402A	Equipment Group 402A (High)	N/C
	801A	Equipment Group 801A (Standard)	7,525
	802A	Equipment Group 802A (High)	N/C
	U99	FHEV Discount	30,575
	63R	CHMSL Camera Removal	(1,900)
	91X	Multicontour seats with Active Motion® Removal	(175)
	67X	Active Park Assist 2.0 Removal	(300)
	U35	Navigation Discount with 43B	(365)
	16P	Inclination / Intrusion Sensor -- Removal	(250)
	622	2.7L V6 EcoBoost Payload Package	(50)
	627	Heavy Duty Payload Package -- XL	750
	T22	275/55R20 BSW A/S -- w/ Platinum	1,695
	T2P	P275/55R20 BSW A/T -- w/ Platinum	Std
	T7C	LT265/70R17E BSW A/T	Std
	T8C	LT275/65R18C OWL A/T	295
		LT275/65R18C OWL A/T w/ 627 Heavy Duty Payload Pkg.	295
	64H	18 Silver Aluminum Wheels -- XL w/ 627	Incl.
	642	18 Silver Aluminum Wheels	Incl.
	64L	20 six-spoke machined aluminum with Magnetic painted pockets	95
	64S	20 Chrome-like PVD Wheel -- w/ 86K	1,225
	64C	20 Six-Spoke Premium Painted Aluminum Wheel	1,495
	64P	17 Silver Steel Wheel	Incl.
	64T	20 Polished Aluminum Wheels	1,495
		18 Chrome-like PVD Wheel	Std

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OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
88J	Sport Cloth 40/Console/40 Front Seats (STX)	\$ 295
88M	Cloth 40/20/40 Front Seat	Std
88U	Cloth 40/Console/40 Front Seat -- XLT	295
88W	Cloth 40/Console/40 Front Seat -- XL	295
88C	Cloth 40/20/40 Front Seat	Std
86A	XL Chrome Appearance Package	895
86B	XL Chrome Appearance Package Net	395
862	XL Chrome Appearance Package	1,895
U36	XLT Sport Appearance Package -- w/ 301A	1,145
862	XLT Chrome/Sport Appearance Package Discount	2,205
863	XLT Sport Appearance Package -- w/ 302A	(750)
	Lariat Sport Package -- w/ 501A	465
	Lariat Sport Package Net	2,205
86K	Lariat Sport Package -- w/ 502A	1,455
	King Ranch Chrome Package	465
	King Ranch Chrome Package Net	2,205
55A	Off-Road Package	1,455
19S	STX Appearance Package	2,585
168	Carpeting & Floor Mats	1,095
413	Skid Plates -- 4x4 on XL 4x4 on XLT (Fleet only for 101A/XLT+)	145
	Skid Plates -- with 55A	160
435	Power-sliding Rear Window -- Lariat	Incl.
	Power-sliding Rear Window	350
595	Fog Lamps -- XL	140
	Fog Lamps -- XL w/ STX 20 Wheel (642)	N/C
655	Fog Lamps -- XLT and above	Std
763	Extended Range Fuel Tank	445
924	360-degree Camera	765
	Rear Privacy Glass with Defrost -- XL	320
	Rear Privacy Glass -- XLT/Lariat/KR/Platinum	Std
954	Two-Tone Paint -- XLT/Lariat	250
18B	Running Boards, Black Platform	250
18C	Running Boards, Chrome Tubular	635
	Running Boards, Chrome Tubular -- w/ 86B	Incl.
18P	Running Boards, Power Deployable	1,220
41H	Engine Block Heater	90
43V	Moonroof (Twin Panel on SuperCrew)	1,495
47R	All-Weather Rubber & Carpet Floor Mats	200
	All-Weather Rubber & Carpet Floor Mats with 55A -- XL, XLT and Lariat	40
53A	Trailer Tow Package	1,325
	HD Trailer Tow (Tremor 402A)	445
53B	HD Trailer Tow (Platinum high)	1,215
53C	Class IV Trailer Hitch -- XL/XLT	315
	Max Trailer Tow (Platinum high)	2,040
54R	Max Trailer Tow Package	2,215
	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL	305
	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT & Tremor	190
	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim with 301A or 302A	Incl.
54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR	250
54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	395
	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT	275
55B	BoxLink	80
57Q	Rear Window Defroster -- Lariat+	Std
	Rear Window Defroster -- w/ 435	Incl.
	Rear Window Defroster -- XL	Incl.
59R	Remote Start System	195
59S	Super Puddle (LED Puddle/Side Mirror Light)	175
	Super Puddle (LED Puddle/Side Mirror Light) -- w/ 502A Platinum, Limited, KR	Incl.
67T	Trailer Brake Controller	275
	Trailer Brake Controller (incl. Tremor 402A)	N/C
55G	Raptor Exterior Graphics Package	1,075
61C	Raptor Carbon Fiber Package	995
68R	Raptor 37 Tire Performance Package	5,250
64D	17 Forged Aluminum Bead-Lock Capable Wheel	1,895
66D	Taillgate Appliqué Delete	N/C
55D	Raptor 37 Graphics Delete	N/C
61T	Front-Axle w/Torsen® Differential	500

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OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
55S	Onboard Scale w/ Smart Hitch (55S)	
61D	Continuously Controlled Damping	\$ 650
191	Black Appearance Package - STX w/ Single Exhaust	695
193	Black Appearance Package - STX w/ Dual Exhaust (3.5L GTDI)	3,370
	Black Appearance Package - XLT w/ Single Exhaust	3,770
	Black Appearance Package - XLT w/ Dual Exhaust (3.5L GTDI)	1,370
	Black Appearance Package - XLT 302A w/ Single Exhaust	1,795
	Black Appearance Package - XLT 302A w/ Dual Exhaust (3.5L GTDI)	2,080
195	Black Appearance Package - Lariat Single Exhaust	2,505
197	Black Appearance Package - Lariat Dual Exhaust (3.5L GTDI)	1,370
	Black Appearance Package - Platinum Single Exhaust	1,795
	Black Appearance Package - Platinum Dual Exhaust (3.5L GTDI)	1,370
68L	Bed Utility Package	1,795
62W	Bed Utility Package - Premium	
	Wireless Charging Pad	695
18Y	Raptor Moonroof & Tailgate Package	995
60R	Blue Interior Appearance Package	145
19H	Heritage Edition	2,195
19R	Rattler	2,395
68P	Snow Plow Prep	1,975
90B	Aluminum Crossbed Toolbox by Weather Guard	1,495
90P	Premium Aluminum Crossbed Toolbox by Weather Guard	50
90R	Bed Ramps (req. 55B) -- Late Availability	950
96L	Wheel Well Liner	950
	Wheel Well Liner w/ 900A	595
96P	Bedliner -- Plastic, Drop-In	180
96T	Tonneau Pickup Box Cover - Soft Folding	Std
96W	Bedliner -- Spray-In	350
96X	Tonneau Pickup Box Cover - Hard Folding	590
PD4	Rapid Red Metallic Tinted Clearcoat	595
PAZ	Star White Metallic Tri-Coat	1,200
PG4	Azure Gray Metallic Tri-Coat	495
PEA	Hot Pepper Red Metallic Tinted Clearcoat	795
942	Daytime Running Lamps	795
17C	Front / Rear Chrome Bumper	495
91P	8-Way Power Driver Seat	45
471	110v/400w Outlet -- 1 Outlet in Cab & 1 Outlet in Bed with 88A, 88C, or 88M	175
	110v/400w Outlet -- 2 Outlets in Cab & 1 Outlet in Bed with 88H, 88J, 88U, FB or 88W	350
		290
472	2kW Power-to-the-Box	340
477	7.2kW Power-to-the-Box	
524	Sync 4 Mid w/ Digital Assistant	995
583	B&O Sound System	750
588	B&O Unleashed	325
617	Power Adjustable Pedals	610
18L	6 inch Extended Chrome Running Boards	695
	6 inch Extended Chrome Running Boards	170
	6 inch Extended Running Board	225
18S	Co-Pilot 360 2.0	1,005
43A	Co-Pilot 360 Assist 2.0	225
43B	Co-Pilot Active	655
43C	All-Weather Rubber Floor Mats	750
47W	UX - Center Console Tray Table	1,995
50M	UX - Center Console Tray Table with 19H	160
60P	Underseat Storage	195
96J	Tonneau Pickup Box Cover - Retractable	N/C
		215
		2,200

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2023 F-150
PRICE LIST
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	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85H	Back Up Alarm System		\$ 145
	94S	LED Warning Strobes by Sound Off Signal -- Amber		600
	94W	LED Warning Strobes by Sound Off Signal -- Amber/White		600
	PGR	Paint, Green (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PB1	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Hero Card - School Bus Yellow / Black Hood		660
	U30	XLT Base 300A Discount (Fleet only)		165
	87B	Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies		(500) 250
	87C	Commercial Graphics Package C by 3M - Up to 10 sq. ft. by Vomela Specialty Companies		300
	87D	Commercial Graphics Package D by 3M - Up to 18 sq. ft. by Vomela Specialty Companies		400
	87E	Commercial Graphics Package E by 3M - Up to 25 sq. ft. by Vomela Specialty Companies		525
	87F	Commercial Graphics Package F by 3M - Up to 40 sq. ft. by Vomela Specialty Companies		675
	87G	Commercial Graphics Package G by 3M - Up to 55 sq. ft. by Vomela Specialty Companies		825
	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A5CAB	Bed Divider		\$ 410
	AATAF	Individual Trailer TPMS/Customer-Placed Trailer Camera		1,115
	B5ZAN	40/20/40 Removable Cup Tray		
	FIXAC	Ash Cup w/ Lighter		60
	FIXAD	Ash Cup w/ Coin Holder		80
	FIRAD	Bed Cargo Net Horizontal		45
	FIRAE	Bed Cargo Net Vertical		75
	A9JAC	Bed Hooks - Retractable by Bull Accessories		75
	A9VAB	Bed Mat		60
	A7EAB	Bed Tailgate Lock by McGard		210
	FIQAD	Bed Tray		70
	FIEAB	Chromed Exhaust Tips		285
	CJWAL	Tailgate decals--black		105
	AHQAB	First Aid Kit with Ford Logo		90
	FIMAC	Front & Rear Molded Splash Guards w/out wheel lip molding		50
	J4JAE	In-Vehicle Safe by Console Vault		235
	FI4AC	keypad w/o remote start		400
	FHLAF	Pivot Storage Box by UnderCover - Right Hand Side		130
	AHMAB	Roadside Assistance Kit - With Ford Logo		290
	AHMAD	Commercial Roadside Assistance Kit		70
	FIBAB	Sportliner by BedRug		230
	DWNAB	Tailgate viscous dampening		550
	FISAC	Wheel Lock Kit, Exposed		155
	FISAB	Wheel Lock Kit, Hidden lugs		75
	A9PAB	Foldable Pickup Box Bed Extender		75
				905

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**2023 F-150 SSV
PRICE LIST
(PRICE LEVEL CODE 340)**

PROPRIETARY

S U P E R C R E W	XL	4x4	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL	
				145 in. Wheelbase			
				145 in. Wheelbase			
				145 in. Wheelbase			
				145 in. Wheelbase			

— Destination and Delivery

1,895

			POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	998	3.5L EcoBoost iV 5.0L		
TRANSMISSION	4x2/4x4	99D	3.5L PowerBoost iV 5.0L		\$ 740
		44H	Hybrid Electronic Ten-Speed Automatic Transmission (req. 3.5L HEV PT Engine (99D))		2,500
AXLE	4x2/4x4	X15	3.15 Non-Limited Slip axle		N/C
		X27	3.31 Non-Limited Slip axle		N/C
		XL3	3.31 E-Locking axle		420
			3.31 E-Locking axle (with 55A)		N/C
		XL9	3.55 E-Locking axle		470
			3.55 E-Locking axle (with 99D)		N/C
		XL6	3.73 E-Locking axle		570
			3.73 E-Locking axle (with 99D)		N/C

OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64C	17 inch Silver Steel (Standard XL)	Std
	64H	18 Inch Silver Aluminum Wheels (req. 99D)	\$ 95
	55A	FX4 Off-Road Package	1,095
	53B	Class IV Trailer Hitch	315
	43A	Ford Co-Pilot360 2.0	655
	53C	Max Trailer Tow Package -- requires 627	1,195
	627	Heavy-Duty Payload Package - XL	1,695
	655	Extended Range 36 Gallon Fuel Tank	445
	153	Front License Plate Bracket (where available)	N/C
	52X	Auto Stop-Start Removal	(50)
	168	Auto Stop-Start Removal (with 99D)	N/C
	595	Color-Coordinated Carpet with Carpeted Matching Floor Mats	145
	924	Fog Lamps -- XL	140
	942	Rear Privacy Glass with Defrost -- XL	320
	T7C	Daytime Running Lamps	45
	413	LT265/70R 17E BSW all-terrain tires	295
	471	Skid Plates	160
	17C	400W Outlet -- 1 Outlet in Cab, 1 Outlet in Bed	290
	18B	400W Outlet with 19A	50
	41H	Front / Rear Chrome Bumper (requires 595)	175
	47R	Running Boards, Black Platform	250
	53A	Engine Block Heater	90
	54R	Floor Liner - Tray Style	200
	54Y	Trailer Tow Package	1,325
	55B	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn (req. 43A)	305
	59S	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	395
	57Q	BoxLink -- XL	80
	61P	LED Puddle/Side Mirror Light	175
	63T	Rear Window Defroster -- XL	Incl.
	67P	Power Passenger Seat 8 Way	295
	67T	Tailgate Step	430
	68P	Remote Keyless-Entry Key Fob	340
	85H	Integrated Trailer Brake Controller	275
	90B	Snow Plow Prep - 4X4 only	50
	90P	Back Up Alarm System	145
	90R	Aluminum Crossbed Toolbox by Weather Guard	625
	94R	Premium Aluminum Crossbed Storage Toolbox by Weather Guard	795
		Stowable Loading Ramps	595
		Red / Blue LED Warning Strobes	650

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2023 F-150 SSV
PRICE LIST
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		OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		94S	Amber Warning Strobes		\$ 600
		94W	Amber/White LED Warning Strobes		600
		96L	Rear Wheel Arch Liner		180
		96W	Bedliner - Spray-In		595
		50M	Interior Work Surface (requires 19A)		195
		19A	Interior Upgrade Package		595
		55S	Onboard Scale w/ Smart Hitch (requires 43A or 17T)		650
		524	SYNC4 with Sirius XM Radio		325
		582	SYNC4 with Sirius XM Radio		N/C
		477	Pro Power On-Board - 7.2KW		750
		62B	Keyed Alike - 1284X		50
		62C	Keyed Alike - 1294X		50
		62E	Keyed Alike - 1435X		50
		62J	Keyed Alike - 1111X		50
		62D	Keyed Alike - 0135X		50
		62F	Keyed Alike - 0576X		50
		62G	Keyed Alike - 0151X		50
		OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		A9PAB	Foldable Pick Up Box Bed Extender		\$ 905
		FIXAD	Smoker's Package		45
		A5CAB	Bed Divider (req. 55B)		410

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**2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)**

PROPRIETARY

S U P E R C R E W	MODEL	4x4	SERIES CODE	145 in. Wheelbase	BASE VEHICLE PRICE		SUGGESTED RETAIL
							\$ 48,875
				— Destination and Delivery			1,895
TRIM SERIES	DRIVE	ORDER CODE		EQUIPMENT GROUPS		SUGGESTED RETAIL	
ENGINE	4x2/4x4	998	3.5L EcoBoost	POWERTRAINS		SUGGESTED RETAIL	
AXLE	4x2/4x4	44G	Electronic 10 speed automatic transmission			Std	
		XL3	E-locking 3.31 axle			Std	
OPTION CODE	DRIVE	OPTION CODE		POWERTRAINS		SUGGESTED RETAIL	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	OPTION CODE			OTHER OPTIONS		SUGGESTED RETAIL	
64H				18 Inch Silver Aluminum Wheels		Std	
153				Front License Plate Bracket (where available)		N/C	
168				Color-Coordinated Carpet with Carpeted Matching Floor Mats (optional; packaged with 19A)		\$ 145	
435				Power-Sliding Rear-Window (requires 924/57Q)		350	
595				Fog Lamps -- XL		140	
924				Rear Privacy Glass with Defrost -- XL		320	
942				Daytime Running Lamps		45	
524				SYNC4 with Sirius XM Radio		325	
582				SYNC4 with Sirius XM Radio		N/C	
17C				Front / Rear Chrome Bumper (requires 595)		175	
18B				Running Boards, Black Platform		250	
41A				Badge Delete		N/C	
41H				Engine Block Heater		90	
47P				Police Engine Idle Feature		260	
47R				Floor Liner - Tray Style (requires 19A or 168)		200	
50M				Interior Work Surface (requires 19A)		195	
53A				Trailer Tow Package		1,325	
54R				Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL (requires 53A and 924/57Q)		305	
54Y				Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		395	
55B				BoxLink -- XL		80	
57Q				Rear Window Defroster -- XL		Incl.	
59S				Super Puddle (LED Puddle/Side Mirror Light) (requires 53A and 924/57Q)		175	
19A				Interior Upgrade Package		595	
61P				Power Passenger Seat 8 Way		295	
62B				Keyed Alike - 1284X		50	
62C				Keyed Alike - 1294X		50	
62E				Keyed Alike - 1435X		50	
62J				Keyed Alike - 1111X		50	
62D				Keyed Alike - 0135X		50	
62F				Keyed Alike - 0576X		50	
62G				Keyed Alike - 0151X		50	
63T				Tailgate Step		50	
67P				Remote Keyless-Entry Key Fob		430	
67T				Integrated Trailer Brake Controller		340	
76R				Reverse Sensing System		275	
85H				Back Up Alarm System		Std	
90B				Aluminum Crossbed Toolbox by Weather Guard		145	
90P				Premium Aluminum Crossbed Storage Toolbox by Weather Guard		625	
90R				Stowable Loading Ramps		795	
91B				BLIS - Blind Spot Monitoring System with Cross Traffic Alert		595	
94R				Red / Blue LED Warning Strobes		590	
94S				Amber Warning Strobes		650	
						600	

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**2023 F-150 POLICE RESPONDER
PRICE LIST
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PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94W 96L 96P 96W	Amber/White LED Warning Strobes Rear Wheel Arch Liner Bedliner -- Plastic, Drop-In Bedliner -- Spray-In		\$ 600 180 350 595
	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB A5CAB FIXAD	Foldable Pick Up Box Bed Extender Bed Divider (req. 55B, N/A with 90R) Smoker's Package		\$ 905 410 45

02/28/23 10:05 AM



Preview Order P12A - F1C - 4x2 Regular Cab: Order Summary Time of Preview: 09/08/2023 15:33:31 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Thomas Cullen	Type	Fleet	Vehicle Line	F-150	Order Code	P12A
Customer Name	AEPA	Priority Code	L2	Model Year	2023	Price Level	370

DESCRIPTION

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X2 REGULAR CAB - 122	\$34585	.245/70R 17 BSW ALL-SEASON	\$0
122.5 INCH WHEELBASE	\$0	3.55 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$34585	6010# GVWR PACKAGE	\$0
OXFORD WHITE	\$0	JOB #2 ORDER	\$0
CLOTH 40/20/40 FRONT SEAT	\$0	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	FLEX FUEL VEHICLE	\$0
EQUIPMENT GROUP 101A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL SERIES	\$0	FUEL CHARGE	\$0
.17" SILVER STEEL WHEELS	\$0	PRICED DORA	\$0
3.3L V6 PFDI	\$0	ADVERTISING ASSESSMENT	\$0
ELEC TEN-SPEED AUTO W/TOW MODE	\$0	DESTINATION & DELIVERY	\$1995

TOTAL BASE AND OPTIONS

MSRP

XL DISCOUNT

\$36580

TOTAL

\$-750

\$35830

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

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2023 F-150
PRICE LIST
(PRICE LEVEL CODE 370)

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box		
	F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box		\$ 34,585
	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box		34,885
	F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box		39,600
	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box		39,900
	F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box		40,760
	F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box		41,055
	F1E	141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box		44,550
	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box		44,855
	X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box		39,195
	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box		40,590
	X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box		42,995
	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box		46,025
	X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box		44,000
	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box		45,400
	X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box		47,800
	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box		50,840
	W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box		41,530
	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box		42,930
	W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box		45,410
	W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box		48,440
	W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box		46,360
	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box		47,750
	W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box		50,220
	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box		53,265
	W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box		57,480
	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box		57,730
	W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box		61,270
	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box		63,215
	W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box		63,225
	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box		63,530
	W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box		67,025
	W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box		67,320
	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box		64,915
	W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box		65,220
	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box		68,710
	W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box		69,015
	W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box		84,910
	W1E	145 in. Wheelbase-Tremor 4x4 SCrew SS 5.5 Box		61,330
	W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box		76,775
	—	Destination and Delivery		1,995
TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
XL	4x2/4x4	101A	Series Price	
		300A	Series Price	N/C
		501A	Series Price	N/C
		600A	Series Price	N/C
		700A	Series Price	N/C
		900A	Series Price	N/C

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DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
		3.3L V6 PFD -- XL, XLT	3.3L V6 PFD -- XL, XLT	
ENGINE	99B	3.3L V6 PFD -- XL, XLT		Std
	99P	2.7L V6 EcoBoost -- XL, XLT, Lariat		Std
	995	2.7L EcoBoost i-LO 3.3L V6 PFD		Std
	998	5.0L V8 -- XL, XLT, Lariat, King Ranch, Platinum		\$ 1,285
		5.0L i-LO 3.3L V6 PFD		Std
		5.0L i-LO 2.7L EcoBoost		2,560
		3.5L EcoBoost i-LO 3.3L V6 PFD		1,365
		3.5L EcoBoost i-LO 2.7L EcoBoost		2,735
		3.5L EcoBoost i-LO 5.0L		1,540
		3.5L PowerBoost -- Limited		740
TRANSMISSION	99D	3.5L PowerBoost i-LO 3.3L V6 PFD		Std
		3.5L PowerBoost i-LO 2.7L EcoBoost		4,495
		3.5L PowerBoost i-LO 5.0L		3,300
				2,500
	44G	Electronic 10 speed automatic transmission		Std
	X15	Standard Axle Ratio (where Standard Axle)		Std
	X19	Standard Axle Ratio (where Standard Axle)		Std
	X26	Standard Axle Ratio (where Standard Axle)		Std
	X27	Optional Axle Ratio (where Optional)		80
	XL3	Standard Axle Ratio (where Standard Axle)		Std
AXLE	XL6	E-locking 3.31 axle		420
		E-locking 3.31 axle -- w/ 55A & 995 or 998 or 991		Incl.
		E-locking 3.31 axle -- w/ 19R & 995 or 998		Incl.
		E-locking 3.73 axle		570
		E-locking 3.73 axle -- w/ 622, 53C & 627		Incl.
		E-locking 3.73 axle -- w/ 99D		N/C
		E-locking 3.55 axle		470
		E-locking 3.55 axle w/ 99D		N/C
		E-locking 3.55 axle -- w/ 53C & 998 or 991		Incl.
		3.55 Electronic-locking rear-axle with 19R and 2.7L V6		Incl.
		EcoBoost® (99P)		Incl.
		E-locking 3.55 axle -- w/ 55A & 99P		Incl.
OPTION CODE	OTHER OPTIONS			SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	102A	Equipment Group 102A -- Crew Cab		
	301A	Equipment Group 102A Net -- Crew Cab		\$ 385
		Equipment Group 301A (Mid) -- Regular Cab		385
		Equipment Group 301A Net		2,180
		Equipment Group 301A (Mid) -- Super/Crew Cab		1,180
	302A	Equipment Group 302A Net		2,230
	502A	Equipment Group 302A (High)		1,230
		Equipment Group 502A Net		5,955
	601A	Equipment Group 502A (High)		3,955
	701A	Equipment Group 601A Net		4,805
	401A	Equipment Group 601A (High)		3,305
	402A	Equipment Group 701A (High)		3,850
	801A	Equipment Group 701A Net		3,350
	802A	Equipment Group 801A (Standard)		3,950
	U99	Equipment Group 801A (High)		3,450
	63R	Equipment Group 802A (High)		N/C
	91X	FHEV Discount		7,525
	67X	CHMSL Camera Removal		N/C
	U35	Multicontour seats with Active Motion® Removal		30,575
	16P	Active Park Assist 2.0 Removal		(1,900)
	622	Navigation Discount with 43B		(175)
	627	Inclination / Intrusion Sensor -- Removal		(300)
	T22	2.7L V6 EcoBoost Payload Package		(365)
	T2P	Heavy Duty Payload Package -- XL		(250)
	T7C	275/55R20 BSW A/S -- w/ Platinum		(50)
	T8C	P275/55R20 BSW A/T -- w/ Platinum		750
		LT265/70R17E BSW A/T		1,695
		LT275/65R18C OWL A/T		Std
	64H	LT275/65R18C OWL A/T w/ 627 Heavy Duty Payload Pkg.		Std
		18 Silver Aluminum Wheels -- XL w/ 627		295
	642	18 Silver Aluminum Wheels		295
	64L	20 six-spoke machined aluminum with Magnetic painted pockets		Incl.
		20 Chrome-like PVD Wheel		Incl.
	64S	20 Chrome-like PVD Wheel -- w/ 86K		95
	64C	20 Six-Spoke Premium Painted Aluminum Wheel		1,225
	64P	17 Silver Steel Wheel		1,495
	64T	20 Polished Aluminum Wheels		Incl.
		18 Chrome-like PVD Wheel		1,495

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	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	88J	Sport Cloth 40/Console/40 Front Seats (STX)	\$ 295
	88M	Cloth 40/20/40 Front Seat	Std
	88U	Cloth 40/Console/40 Front Seat -- XLT	295
	88W	Cloth 40/Console/40 Front Seat -- XL	295
	88C	Cloth 40/20/40 Front Seat	Std
	86A	XL Chrome Appearance Package	895
	86B	XL Chrome Appearance Package Net	395
	862	XLT Chrome Appearance Package	1,895
U36		XLT Sport Appearance Package -- w/ 301A	1,145
862		XLT Chrome/Sport Appearance Package Discount	2,205
863		XLT Sport Appearance Package -- w/ 302A	(750)
	863	Lariat Sport Package -- w/ 501A	465
		Lariat Sport Package Net	2,205
		Lariat Sport Package -- w/ 502A	1,455
	86K	King Ranch Chrome Package	465
		King Ranch Chrome Package Net	2,205
	55A	Off-Road Package	1,455
	19S	STX Appearance Package	1,095
	168	Carpeting & Floor Mats	2,585
	413	Skid Plates -- 4x4 on XL 4x4 on XLT (Fleet only for 101A/XLT+)	145
		Skid Plates -- with 55A	160
	435	Power-sliding Rear Window -- Lariat	Incl.
		Power-sliding Rear Window	Std
	595	Fog Lamps -- XL	350
		Fog Lamps -- XL w/ STX 20 Wheel (642)	140
		Fog Lamps -- XLT and above	N/C
	655	Extended Range Fuel Tank	Std
	763	360-degree Camera	445
	924	Rear Privacy Glass with Defrost -- XL	765
		Rear Privacy Glass -- XLT/Lariat/KR/Platinum	320
	954	Two-Tone Paint -- XLT/Lariat	Std
	18B	Running Boards, Black Platform	250
	18C	Running Boards, Chrome Tubular	250
	18P	Running Boards, Chrome Tubular -- w/ 86B	635
	41H	Running Boards, Power Deployable	Incl.
	43V	Engine Block Heater	1,220
	47R	Moonroof (Twin Panel on SuperCrew)	90
		All-Weather Rubber & Carpet Floor Mats	1,495
		All-Weather Rubber & Carpet Floor Mats with 55A -- XL, XLT and Lariat	200
			40
	53A	Trailer Tow Package	1,325
		HD Trailer Tow (Tremor 402A)	445
	53B	HD Trailer Tow (Platinum high)	1,215
	53C	Class IV Trailer Hitch -- XL/XLT	315
		Max Trailer Tow (Platinum high)	2,040
	54R	Max Trailer Tow Package	2,215
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL	305
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT & Tremor	190
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim with 301A or 302A	Incl.
	54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR	250
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	395
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT	275
	55B	BoxLink	80
	57Q	Rear Window Defroster -- Lariat+	Std
		Rear Window Defroster -- w/ 435	Incl.
		Rear Window Defroster -- XL	Incl.
	59R	Remote Start System	195
	59S	Super Puddle (LED Puddle/Side Mirror Light)	175
		Super Puddle (LED Puddle/Side Mirror Light) -- w/ 502A Platinum, Limited, KR	Incl.
	67T	Trailer Brake Controller	275
		Trailer Brake Controller (incl. Tremor 402A)	N/C
	55G	Raptor Exterior Graphics Package	1,075
	61C	Raptor Carbon Fiber Package	995
	68R	Raptor 37 Tire Performance Package	5,250
	64D	17 Forged Aluminum Bead-Lock Capable Wheel	1,895
	66D	Tailgate Appliqué Delete	N/C
	55D	Raptor 37 Graphics Delete	N/C
	61T	Front-Axle w/Torsen® Differential	500

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PROPRIETARY

OTHER OPTIONS (continued)			SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED			
55S	Onboard Scale w/ Smart Hitch (55S)		\$ 650
61D	Continuously Controlled Damping		695
191	Black Appearance Package - STX w/ Single Exhaust		3,370
193	Black Appearance Package - STX w/ Dual Exhaust (3.5L GTDI)		3,770
	Black Appearance Package - XLT w/ Single Exhaust		1,370
	Black Appearance Package - XLT w/ Dual Exhaust (3.5L GTDI)		1,795
	Black Appearance Package - XLT 302A w/ Single Exhaust		2,080
	Black Appearance Package - XLT 302A w/ Dual Exhaust (3.5L GTDI)		2,505
195	Black Appearance Package - Lariat Single Exhaust		1,370
197	Black Appearance Package - Lariat Dual Exhaust (3.5L GTDI)		1,795
	Black Appearance Package - Platinum Single Exhaust		1,370
	Black Appearance Package - Platinum Dual Exhaust (3.5L GTDI)		1,795
68L	Bed Utility Package		695
62W	Bed Utility Package - Premium		995
18Y	Wireless Charging Pad		145
60R	Raptor Moonroof & Tailgate Package		2,195
19H	Blue Interior Appearance Package		2,395
19R	Heritage Edition		1,975
68P	Rattler		1,495
90B	Snow Plow Prep		50
90P	Aluminum Crossbed Toolbox by Weather Guard		950
90R	Premium Aluminum Crossbed Toolbox by Weather Guard		950
96L	Bed Ramps (req. 55B) -- Late Availability		595
	Wheel Well Liner		595
96P	Wheel Well Liner w/ 900A		180
96T	Bedliner -- Plastic, Drop-In		Std
96W	Tonneau Pickup Box Cover - Soft Folding		350
96X	Bedliner -- Spray-In		590
PD4	Tonneau Pickup Box Cover - Hard Folding		595
PAZ	Rapid Red Metallic Tinted Clearcoat		1,200
PG4	Star White Metallic Tri-Coat		495
PEA	Azure Gray Metallic Tri-Coat		795
942	Hot Pepper Red Metallic Tinted Clearcoat		795
17C	Daytime Running Lamps		495
91P	Front / Rear Chrome Bumper		45
471	8-Way Power Driver Seat		175
	110v/400w Outlet -- 1 Outlet in Cab & 1 Outlet in Bed with 88A, 88C, or 88M		350
	110v/400w Outlet -- 2 Outlets in Cab & 1 Outlet in Bed with 88H, 88J, 88U, FB or 88W		290
472	2kW Power-to-the-Box		340
477	7.2kW Power-to-the-Box		995
524	Sync 4 Mid w/ Digital Assistant		750
583	B&O Sound System		325
588	B&O Unleashed		610
617	Power Adjustable Pedals		695
18L	6 inch Extended Chrome Running Boards ilo Chrome Running Boards		170
	6 inch Extended Chrome Running Boards		225
18S	6 inch Extended Running Board		1,005
43A	Co-Pilot 360 2.0		225
43B	Co-Pilot 360 Assist 2.0		655
43C	Co-Pilot Active		750
47W	All-Weather Rubber Floor Mats		1,995
50M	UX - Center Console Tray Table		160
	UX - Center Console Tray Table with 19H		195
60P	Underseat Storage		N/C
96J	Tonneau Pickup Box Cover - Retractable		215
			2,200

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OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85H Back Up Alarm System 94S LED Warning Strobes by Sound Off Signal -- Amber 94W LED Warning Strobes by Sound Off Signal -- Amber/White PGR Paint, Green (Fleet Only) PMB Paint, Orange (Fleet Only) PB1 Paint, School Bus Yellow (Fleet Only) PE4 Paint, Vermillion Red (Fleet Only) PAT Paint, Yellow (Fleet Only) 95K Hero Card - School Bus Yellow / Black Hood U30 XLT Base 300A Discount (Fleet only) 87B Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies 87C Commercial Graphics Package C by 3M - Up to 10 sq. ft. by Vomela Specialty Companies 87D Commercial Graphics Package D by 3M - Up to 18 sq. ft. by Vomela Specialty Companies 87E Commercial Graphics Package E by 3M - Up to 25 sq. ft. by Vomela Specialty Companies 87F Commercial Graphics Package F by 3M - Up to 40 sq. ft. by Vomela Specialty Companies 87G Commercial Graphics Package G by 3M - Up to 55 sq. ft. by Vomela Specialty Companies		\$ 145 600 600 660 660 660 660 660 165 (500) 250

OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A5CAB Bed Divider AATAF Individual Trailer TPMS/Customer-Placed Trailer Camera BSZAN 40/20/40 Removable Cup Tray FIXAC Ash Cup w/ Lighter FIXAD Ash Cup w/ Coin Holder FIRAD Bed Cargo Net Horizontal FIRAE Bed Cargo Net Vertical A9JAC Bed Hooks - Retractable by Bull Accessories A9VAB Bed Mat A7EAB Bed Tailgate Lock by McGard FIQAD Bed Tray FIEAB Chromed Exhaust Tips CJWAL Tailgate decals-black AHQAB First Aid Kit with Ford Logo FIMAC Front & Rear Molded Splash Guards w/out wheel lip molding J4JAE In-Vehicle Safe by Console Vault FI4AC Keypad w/o remote start FHLAF Pivot Storage Box by UnderCover - Right Hand Side AHMAB Roadside Assistance Kit - With Ford Logo AHMAD Commercial Roadside Assistance Kit FIBAB Sportliner by BedRug DWNAB Tailgate viscous dampening FISAC Wheel Lock Kit, Exposed FISAB Wheel Lock Kit, Hidden Lugs A9PAB Foldable Pickup Box Bed Extender		\$ 410 1,115 60 80 45 75 75 60 210 70 285 105 90 50 235 400 130 290 70 230 550 155 75 75 905

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**2023 F-150 SSV
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PROPRIETARY

S U P E R C R E W	XL	4x4	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL		
			W1S	145 in. Wheelbase		\$ 43,140		
			W1T	145 in. Wheelbase		46,650		
			W1S	145 in. Wheelbase		43,245		
			W1T	145 in. Wheelbase		47,125		
— Destination and Delivery						1,895		
POWERTRAINS						SUGGESTED RETAIL		
ENGINE	4x2/4x4	998	3.5L EcoBoost iV 5.0L					
		99D	3.5L PowerBoost iV 5.0L			\$ 740		
TRANSMISSION	4x2/4x4	44H	Hybrid Electronic Ten-Speed Automatic Transmission (req. 3.5L HEV PT Engine (99D))			2,500		
AXLE	4x2/4x4	X15	3.15 Non-Limited Slip axle			N/C		
		X27	3.31 Non-Limited Slip axle			N/C		
		XL3	3.31 E-Locking axle			420		
			3.31 E-Locking axle (with 55A)			N/C		
		XL9	3.55 E-Locking axle			470		
			3.55 E-Locking axle (with 99D)			N/C		
		XL6	3.73 E-Locking axle			570		
3.73 E-Locking axle (with 99D)						N/C		
OTHER OPTIONS						SUGGESTED RETAIL		
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64C	17 inch Silver Steel (Standard XL)				Std		
	64H	18 Inch Silver Aluminum Wheels (req. 99D)				\$ 95		
	55A	FX4 Off-Road Package				1,095		
	53B	Class IV Trailer Hitch				315		
	43A	Ford Co-Pilot360 2.0				655		
	53C	Max Trailer Tow Package -- requires 627				1,195		
	627	Heavy-Duty Payload Package - XL				1,695		
	655	Extended Range 36 Gallon Fuel Tank				445		
	153	Front License Plate Bracket (where available)				N/C		
	52X	Auto Stop-Start Removal				(50)		
	168	Auto Stop-Start Removal (with 99D)				N/C		
	595	Color-Coordinated Carpet with Carpeted Matching Floor Mats				145		
	924	Fog Lamps -- XL				140		
	942	Rear Privacy Glass with Defrost -- XL				320		
	T7C	Daytime Running Lamps				45		
	413	LT265/70R 17E BSW all-terrain tires				295		
	471	Skid Plates				160		
	17C	400W Outlet -- 1 Outlet in Cab, 1 Outlet in Bed				290		
	18B	400W Outlet with 19A				50		
	41H	Front / Rear Chrome Bumper (requires 595)				175		
	47R	Running Boards, Black Platform				250		
	53A	Engine Block Heater				90		
	54R	Floor Liner - Tray Style				200		
	54Y	Trailer Tow Package				1,325		
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn (req. 43A)				305		
	55B	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL				395		
	59S	BoxLink -- XL				80		
	57Q	LED Puddle/Side Mirror Light				175		
	61P	Rear Window Defroster -- XL				295		
	63T	Power Passenger Seat 8 Way				430		
	67P	Tailgate Step				340		
	67T	Remote Keyless-Entry Key Fob				275		
	68P	Integrated Trailer Brake Controller				50		
	85H	Snow Plow Prep - 4X4 only				145		
	90B	Back Up Alarm System				625		
	90P	Aluminum Crossbed Toolbox by Weather Guard				795		
	90R	Premium Aluminum Crossbed Storage Toolbox by Weather Guard				595		
	94R	Stowable Loading Ramps				650		
		Red / Blue LED Warning Strobes						

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OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94S Amber Warning Strobes 94W Amber/White LED Warning Strobes 96L Rear Wheel Arch Liner 96W Bedliner -- Spray-In 50M Interior Work Surface (requires 19A) 19A Interior Upgrade Package 55S Onboard Scale w/ Smart Hitch (requires 43A or 17T) 524 SYNC4 with Sirius XM Radio 582 SYNC4 with Sirius XM Radio 477 Pro Power On-Board - 7.2KW 62B Keyed Alike - 1284X 62C Keyed Alike - 1294X 62E Keyed Alike - 1435X 62J Keyed Alike - 1111X 62D Keyed Alike - 0135X 62F Keyed Alike - 0576X 62G Keyed Alike - 0151X		\$ 600 600 180 595 195 595 650 325 N/C 750 50 50 50 50 50 50 50 50
OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB Foldable Pick Up Box Bed Extender FIXAD Smoker's Package A5CAB Bed Divider (req. 55B)		\$ 905 45 410

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**2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)**

PROPRIETARY

S U P E R C R E W	MODEL	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL		
			4x4	W1P 145 in. Wheelbase			
— Destination and Delivery			1,895				
TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS		SUGGESTED RETAIL		
ENGINE	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL		
			4x2/4x4 998 44G 3.5L EcoBoost Electronic 10 speed automatic transmission	E-locking 3.31 axle			
AXLE					Std Std Std		
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	OPTION CODE	OTHER OPTIONS			SUGGESTED RETAIL		
		64H 18 Inch Silver Aluminum Wheels 153 Front License Plate Bracket (where available) 168 Color-Coordinated Carpet with Carpeted Matching Floor Mats (optional; packaged with 19A) 435 Power-Sliding Rear-Window (requires 924/57Q) 595 Fog Lamps -- XL 924 Rear Privacy Glass with Defrost -- XL 942 Daytime Running Lamps 524 SYNC4 with Sirius XM Radio 582 SYNC4 with Sirius XM Radio 17C Front / Rear Chrome Bumper (requires 595) 18B Running Boards, Black Platform 41A Badge Delete 41H Engine Block Heater 47P Police Engine Idle Feature 47R Floor Liner - Tray Style (requires 19A or 168) 50M Interior Work Surface (requires 19A) 53A Trailer Tow Package 54R Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL (requires 53A and 924/57Q) 54Y Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL 55B BoxLink -- XL 57Q Rear Window Defroster -- XL 59S Super Puddle (LED Puddle/Side Mirror Light) (requires 53A and 924/57Q) 19A Interior Upgrade Package 61P Power Passenger Seat 8 Way 62B Keyed Alike - 1284X 62C Keyed Alike - 1294X 62E Keyed Alike - 1435X 62J Keyed Alike - 1111X 62D Keyed Alike - 0135X 62F Keyed Alike - 0576X 62G Keyed Alike - 0151X 63T Tailgate Step 67P Remote Keyless-Entry Key Fob 67T Integrated Trailer Brake Controller 76R Reverse Sensing System 85H Back Up Alarm System 90B Aluminum Crossbed Toolbox by Weather Guard 90P Premium Aluminum Crossbed Storage Toolbox by Weather Guard 90R Stowable Loading Ramps 91B BLIS - Blind Spot Monitoring System with Cross Traffic Alert 94R Red / Blue LED Warning Strobes 94S Amber Warning Strobes					

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**2023 F-150 POLICE RESPONDER
PRICE LIST
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OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
			\$ 600 180 350 595
94W	Amber/White LED Warning Strobes		
96L	Rear Wheel Arch Liner		
96P	Bedliner -- Plastic, Drop-In		
96W	Bedliner -- Spray-In		

OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
			\$ 905 410 45
A9PAB	Foldable Pick Up Box Bed Extender		
A5CAB	Bed Divider (req. 55B, N/A with 90R)		
FIXAD	Smoker's Package		



Preview Order P13A - F1E - 4x4 Regular Cab: Order Summary Time of Preview: 09/08/2023 15:46:57 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Thomas Cullen	Type	Fleet	Vehicle Line	F-150	Order Code	P13A
Customer Name	AEPA	Priority Code	L2	Model Year	2023	Price Level	370

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X4 REGULAR CAB - 122	\$39600	.265/70R 17 BSW ALL-TERRAIN	\$0
122.5 INCH WHEELBASE	\$0	3.55 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$39600	6050# GVWR PACKAGE	\$0
OXFORD WHITE	\$0	JOB #2 ORDER	\$0
CLOTH 40/20/40 FRONT SEAT	\$0	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	FLEX FUEL VEHICLE	\$0
EQUIPMENT GROUP 101A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
XL SERIES	\$0	FUEL CHARGE	\$0
.17" SILVER STEEL WHEELS	\$0	PRICED DORA	\$0
3.3L V6 PFDI	\$0	ADVERTISING ASSESSMENT	\$0
ELEC TEN-SPEED AUTO W/TOW MODE	\$0	DESTINATION & DELIVERY	\$1995

TOTAL BASE AND OPTIONS	MSRP
XL DISCOUNT	\$41595
TOTAL	\$-750

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

This order has not been submitted to the order bank.

This is not an invoice.

Date

2023 F-150
PRICE LIST
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MODEL	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL	
	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box		\$ 34,585	
	F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box		34,885	
	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box		39,600	
	F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box		39,900	
	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box		40,760	
	F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box		41,055	
	F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box		44,550	
	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box		44,855	
	X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box		39,195	
	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box		40,590	
	X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box		42,995	
	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box		46,025	
	X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box		44,000	
	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box		45,400	
	X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box		47,800	
	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box		50,840	
	W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box		41,530	
	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box		42,930	
	W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box		45,410	
	W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box		48,440	
	W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box		46,360	
	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box		47,750	
	W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box		50,220	
	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box		53,265	
	W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box		57,480	
	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box		57,730	
	W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box		61,270	
	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box		63,215	
	W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box		63,225	
	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box		63,530	
	W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box		67,025	
	W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box		67,320	
	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box		64,915	
	W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box		65,220	
	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box		68,710	
	W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box		69,015	
	W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box		84,910	
	W1E	145 in. Wheelbase-Tremor 4x4 SCrew SS 5.5 Box		61,330	
	W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box		76,775	
		— Destination and Delivery		1,995	
TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL	
XL	4x2/4x4	101A	Series Price		
		300A	Series Price		N/C
		501A	Series Price		N/C
		600A	Series Price		N/C
		700A	Series Price		N/C
		900A	Series Price		N/C

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ENGINE	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
					Std
TRANSMISSION	AXLE	99B	3.3L V6 PFD -- XL, XLT		
		99P	3.3L V6 PFD -- XL, XLT		Std
		995	2.7L V6 EcoBoost -- XL, XLT, Lariat		Std
		998	2.7L EcoBoost ilo 3.3L V6 PFD		Std
		99D	5.0L V8 -- XL, XLT, Lariat, King Ranch, Platinum	\$ 1,285	
			5.0L ilo 3.3L V6 PFD		
			5.0L ilo 2.7L EcoBoost	2,560	
			3.5L EcoBoost ilo 3.3L V6 PFD	1,365	
			3.5L EcoBoost ilo 2.7L EcoBoost	2,735	
			3.5L EcoBoost ilo 5.0L	1,540	
TRANSMISSION	AXLE	44G	3.5L PowerBoost -- Limited	740	
			3.5L PowerBoost ilo 3.3L V6 PFD	Std	
			3.5L PowerBoost ilo 2.7L EcoBoost	4,495	
			3.5L PowerBoost ilo 5.0L	3,300	
				2,500	
		X15	Electronic 10 speed automatic transmission	Std	
		X19	Standard Axle Ratio (where Standard Axle)	Std	
		X26	Standard Axle Ratio (where Standard Axle)	Std	
		X27	Optional Axle Ratio (where Optional)	80	
		XL3	Standard Axle Ratio (where Standard Axle)	Std	
TRANSMISSION	AXLE		E-locking 3.31 axle	420	
			E-locking 3.31 axle -- w/ 55A & 995 or 998 or 991	Incl.	
			E-locking 3.31 axle -- w/ 19R & 995 or 998	Incl.	
			E-locking 3.73 axle	570	
		XL6	E-locking 3.73 axle -- w/ 622, 53C & 627	Incl.	
			E-locking 3.73 axle -- w/ 99D	N/C	
			E-locking 3.55 axle	470	
			E-locking 3.55 axle w/ 99D	N/C	
			E-locking 3.55 axle -- w/ 53C & 998 or 991	Incl.	
			3.55 Electronic-locking rear-axle with 19R and 2.7L V6	Incl.	
TRANSMISSION	AXLE		EcoBoost® (99P)	Incl.	
			E-locking 3.55 axle -- w/ 55A & 99P	Incl.	

OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
			Std
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	102A	Equipment Group 102A -- Crew Cab	
	301A	Equipment Group 102A Net -- Crew Cab	\$ 385
		Equipment Group 301A (Mid) -- Regular Cab	385
		Equipment Group 301A Net	2,180
		Equipment Group 301A (Mid) -- Super/Crew Cab	1,180
	302A	Equipment Group 301A Net	2,230
		Equipment Group 302A (High)	1,230
		Equipment Group 302A Net	5,955
	502A	Equipment Group 502A (High)	3,955
		Equipment Group 502A Net	4,805
	601A	Equipment Group 601A (High)	3,305
		Equipment Group 601A Net	3,850
	701A	Equipment Group 701A (High)	3,350
		Equipment Group 701A Net	3,950
	401A	Equipment Group 701A Net	3,850
	402A	Equipment Group 401A (Standard)	3,450
	801A	Equipment Group 402A (High)	N/C
	802A	Equipment Group 801A (Standard)	7,525
		Equipment Group 802A (High)	N/C
	U99	FHEV Discount	30,575
	63R	CHMSL Camera Removal	(1,900)
	91X	Multicontour seats with Active Motion® Removal	(175)
	67X	Active Park Assist 2.0 Removal	(300)
	U35	Navigation Discount with 43B	(365)
	16P	Inclination / Intrusion Sensor -- Removal	(250)
	622	2.7L V6 EcoBoost Payload Package	(50)
	627	Heavy Duty Payload Package -- XL	750
	T22	275/55R20 BSW A/S -- w/ Platinum	1,695
	T2P	P275/55R20 BSW A/T -- w/ Platinum	Std
	T7C	LT265/70R17E BSW A/T	Std
	T8C	LT275/65R18C OWL A/T	295
		LT275/65R18C OWL A/T w/ 627 Heavy Duty Payload Pkg.	295
	64H	18 Silver Aluminum Wheels -- XL w/ 627	Incl.
		18 Silver Aluminum Wheels	Incl.
	642	20 six-spoke machined aluminum with Magnetic painted pockets	95
	64L	20 Chrome-like PVD Wheel	1,225
		20 Chrome-like PVD Wheel -- w/ 86K	1,495
	64S	20 Six-Spoke Premium Painted Aluminum Wheel	Incl.
	64C	17 Silver Steel Wheel	1,495
	64P	20 Polished Aluminum Wheels	Std
	64T	18 Chrome-like PVD Wheel	Std

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PRICE LIST
(PRICE LEVEL CODE 370)

PROPRIETARY

OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
88J	Sport Cloth 40/Console/40 Front Seats (STX)	\$ 295
88M	Cloth 40/20/40 Front Seat	Std
88U	Cloth 40/Console/40 Front Seat -- XLT	295
88W	Cloth 40/Console/40 Front Seat -- XL	295
88C	Cloth 40/20/40 Front Seat	295
86A	XL Chrome Appearance Package	Std
	XL Chrome Appearance Package Net	895
86B	XLT Chrome Appearance Package	395
	XLT Chrome Appearance Package Net	1,895
862	XLT Sport Appearance Package -- w/ 301A	1,145
U36	XLT Chrome/Sport Appearance Package Discount	2,205
862	XLT Sport Appearance Package -- w/ 302A	(750)
863	Lariat Sport Package -- w/ 501A	465
	Lariat Sport Package Net	2,205
	Lariat Sport Package -- w/ 502A	1,455
86K	King Ranch Chrome Package	465
	King Ranch Chrome Package Net	2,205
55A	Off-Road Package	1,455
19S	STX Appearance Package	1,095
168	Carpeting & Floor Mats	2,585
413	Skid Plates -- 4x4 on XL 4x4 on XLT (Fleet only for 101A/XLT+)	145
	Skid Plates -- with 55A	160
435	Power-sliding Rear Window -- Lariat	Incl.
	Power-sliding Rear Window	Std
595	Fog Lamps -- XL	350
	Fog Lamps -- XL w/ STX 20 Wheel (642)	140
	Fog Lamps -- XLT and above	N/C
655	Extended Range Fuel Tank	Std
763	360-degree Camera	445
924	Rear Privacy Glass with Defrost -- XL	765
	Rear Privacy Glass -- XLT/Lariat/KR/Platinum	320
954	Two-Tone Paint -- XLT/Lariat	Std
18B	Running Boards, Black Platform	250
18C	Running Boards, Chrome Tubular	250
18P	Running Boards, Chrome Tubular -- w/ 86B	635
41H	Running Boards, Power Deployable	Incl.
	Engine Block Heater	1,220
43V	Moonroof (Twin Panel on SuperCrew)	90
47R	All-Weather Rubber & Carpet Floor Mats	1,495
	All-Weather Rubber & Carpet Floor Mats with 55A -- XL, XLT and Lariat	200
		40
53A	Trailer Tow Package	
	HD Trailer Tow (Tremor 402A)	1,325
	HD Trailer Tow (Platinum high)	445
53B	Class IV Trailer Hitch -- XL/XLT	1,215
53C	Max Trailer Tow (Platinum high)	315
	Max Trailer Tow Package	2,040
54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL	2,215
	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT & Tremor	305
	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim with 301A or 302A	190
54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR	250
54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	395
	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT	275
55B	BoxLink	
57Q	Rear Window Defroster -- Lariat+	80
	Rear Window Defroster -- w/ 435	Std
59R	Rear Window Defroster -- XL	Incl.
59S	Remote Start System	Incl.
	Super Puddle (LED Puddle/Side Mirror Light)	195
	Super Puddle (LED Puddle/Side Mirror Light) -- w/ 502A Platinum, Limited, KR	175
67T	Trailer Brake Controller	Incl.
	Trailer Brake Controller (incl. Tremor 402A)	275
55G	Raptor Exterior Graphics Package	N/C
61C	Raptor Carbon Fiber Package	1,075
68R	Raptor 37 Tire Performance Package	995
64D	17 Forged Aluminum Bead-Lock Capable Wheel	5,250
66D	Tailgate Appliqué Delete	1,895
55D	Raptor 37 Graphics Delete	N/C
61T	Front-Axle w/Torsen® Differential	N/C
		500

2023 F-150
PRICE LIST
(PRICE LEVEL CODE 370)

PROPRIETARY

OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	55S Onboard Scale w/ Smart Hitch (55S)	\$ 650
	61D Continuously Controlled Damping	695
	191 Black Appearance Package - STX w/ Single Exhaust	3,370
	193 Black Appearance Package - STX w/ Dual Exhaust (3.5L GTDI)	3,770
	Black Appearance Package - XLT w/ Single Exhaust	1,370
	Black Appearance Package - XLT w/ Dual Exhaust (3.5L GTDI)	1,795
	Black Appearance Package - XLT 302A w/ Single Exhaust	2,080
	Black Appearance Package - XLT 302A w/ Dual Exhaust (3.5L GTDI)	2,505
	195 Black Appearance Package - Lariat Single Exhaust	1,370
	197 Black Appearance Package - Lariat Dual Exhaust (3.5L GTDI)	1,795
	Black Appearance Package - Platinum Single Exhaust	1,370
	Black Appearance Package - Platinum Dual Exhaust (3.5L GTDI)	1,795
	68L Bed Utility Package	695
	Bed Utility Package - Premium	995
	62W Wireless Charging Pad	145
	18Y Raptor Moonroof & Tailgate Package	2,195
	60R Blue Interior Appearance Package	2,395
	19H Heritage Edition	1,975
	19R Rattler	1,495
	68P Snow Plow Prep	50
	90B Aluminum Crossbed Toolbox by Weather Guard	950
	90P Premium Aluminum Crossbed Toolbox by Weather Guard	950
	90R Bed Ramps (req. 55B) -- Late Availability	595
	96L Wheel Well Liner	595
	Wheel Well Liner w/ 900A	180
	96P Bedliner -- Plastic, Drop-In	Std
	96T Tonneau Pickup Box Cover - Soft Folding	350
	96W Bedliner -- Spray-In	590
	96X Tonneau Pickup Box Cover - Hard Folding	595
	PD4 Rapid Red Metallic Tinted Clearcoat	1,200
	PAZ Star White Metallic Tri-Coat	495
	PG4 Azure Gray Metallic Tri-Coat	795
	PEA Hot Pepper Red Metallic Tinted Clearcoat	795
	942 Daytime Running Lamps	495
	17C Front / Rear Chrome Bumper	45
	91P 8-Way Power Driver Seat	175
	471 110v/400w Outlet -- 1 Outlet in Cab & 1 Outlet in Bed with 88A, 88C, or 88M	350
	110v/400w Outlet -- 2 Outlets in Cab & 1 Outlet in Bed with 88H, 88J, 88U, FB or 88W	290
	472 2kW Power-to-the-Box	340
	477 7.2kW Power-to-the-Box	995
	524 Sync 4 Mid w/ Digital Assistant	750
	583 B&O Sound System	325
	588 B&O Unleashed	610
	617 Power Adjustable Pedals	695
	18L 6 inch Extended Chrome Running Boards i/o Chrome Running Boards	170
	6 inch Extended Chrome Running Boards	225
	18S 6 inch Extended Running Board	1,005
	43A Co-Pilot 360 2.0	225
	43B Co-Pilot 360 Assist 2.0	655
	43C Co-Pilot Active	750
	47W All-Weather Rubber Floor Mats	1,995
	50M UX - Center Console Tray Table	160
	UX - Center Console Tray Table with 19H	195
	60P Underseat Storage	N/C
	96J Tonneau Pickup Box Cover - Retractable	215
		2,200

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2023 F-150
PRICE LIST
(PRICING LEVEL CODE 370)

PROPRIETARY

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85H	Back Up Alarm System		\$ 145
	94S	LED Warning Strobes by Sound Off Signal -- Amber		600
	94W	LED Warning Strobes by Sound Off Signal -- Amber/White		600
	PGR	Paint, Green (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PB1	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Hero Card - School Bus Yellow / Black Hood		660
	U30	XLT Base 300A Discount (Fleet only)		165
	87B	Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies		(500) 250
	87C	Commercial Graphics Package C by 3M - Up to 10 sq. ft. by Vomela Specialty Companies		300
	87D	Commercial Graphics Package D by 3M - Up to 18 sq. ft. by Vomela Specialty Companies		400
	87E	Commercial Graphics Package E by 3M - Up to 25 sq. ft. by Vomela Specialty Companies		525
	87F	Commercial Graphics Package F by 3M - Up to 40 sq. ft. by Vomela Specialty Companies		675
	87G	Commercial Graphics Package G by 3M - Up to 55 sq. ft. by Vomela Specialty Companies		825
	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A5CAB	Bed Divider		\$ 410
	AATAF	Individual Trailer TPMS/Customer-Placed Trailer Camera		1,115
	BSZAN	40/20/40 Removable Cup Tray		60
	FIXAC	Ash Cup w/ Lighter		80
	FIXAD	Ash Cup w/ Coin Holder		45
	FIRAD	Bed Cargo Net Horizontal		75
	FIRAE	Bed Cargo Net Vertical		75
	A9JAC	Bed Hooks - Retractable by Bull Accessories		60
	A9VAB	Bed Mat		210
	A7EAB	Bed Tailgate Lock by McGard		70
	FIQAD	Bed Tray		285
	FIEAB	Chromed Exhaust Tips		105
	CJWAL	Tailgate decals -black		90
	AHQAB	First Aid Kit with Ford Logo		50
	FIMAC	Front & Rear Molded Splash Guards w/out wheel lip molding		235
	J4JAE	In-Vehicle Safe by Console Vault		400
	FI4AC	keypad w/o remote start		130
	FHLAF	Pivot Storage Box by UnderCover - Right Hand Side		290
	AHMAF	Roadside Assistance Kit - With Ford Logo		70
	AHMAH	Commercial Roadside Assistance Kit		230
	FIBAB	Sportliner by BedRug		550
	DWNAB	Tailgate viscous dampening		155
	FISAC	Wheel Lock Kit, Exposed		75
	FISAB	Wheel Lock Kit, Hidden lugs		75
	A9PAB	Foldable Pickup Box Bed Extender		905

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2023 F-150 SSV
PRICE LIST
(PRICING LEVEL CODE 340)

PROPRIETARY

S U P E R C R E W	MODEL XL	SERIES CODE 4x4	BASE VEHICLE PRICE		SUGGESTED RETAIL		
			W1S	145 in. Wheelbase			
			W1T	145 in. Wheelbase			
			W1S	145 in. Wheelbase			
			W1T	145 in. Wheelbase			
— Destination and Delivery					1,895		
DRIVE			POWERTRAINS		SUGGESTED RETAIL		
ENGINE	4x2/4x4	998	3.5L EcoBoost i-Lo 5.0L				
		99D	3.5L PowerBoost i-Lo 5.0L		\$ 740		
TRANSMISSION	4x2/4x4	44H	Hybrid Electronic Ten-Speed Automatic Transmission (req. 3.5L HEV PT Engine (99D))		2,500		
					N/C		
AXLE	4x2/4x4	X15	3.15 Non-Limited Slip axle		N/C		
		X27	3.31 Non-Limited Slip axle		N/C		
		XL3	3.31 E-Locking axle		420		
		XL9	3.31 E-Locking axle (with 55A)		N/C		
			3.55 E-Locking axle		470		
			3.55 E-Locking axle (with 99D)		N/C		
		XL6	3.73 E-Locking axle		570		
			3.73 E-Locking axle (with 99D)		N/C		
OPTION CODE			OTHER OPTIONS		SUGGESTED RETAIL		
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64C	17 inch Silver Steel (Standard XL)			Std		
	64H	18 Inch Silver Aluminum Wheels (req. 99D)			\$ 95		
	55A	FX4 Off-Road Package			1,095		
	53B	Class IV Trailer Hitch			315		
	43A	Ford Co-Pilot360 2.0			655		
	53C	Max Trailer Tow Package -- requires 627			1,195		
	627	Heavy-Duty Payload Package - XL			1,695		
	655	Extended Range 36 Gallon Fuel Tank			445		
	153	Front License Plate Bracket (where available)			N/C		
	52X	Auto Stop-Start Removal			(50)		
	168	Auto Stop-Start Removal (with 99D)			N/C		
	595	Color-Coordinated Carpet with Carpeted Matching Floor Mats			145		
	924	Fog Lamps -- XL			140		
	942	Rear Privacy Glass with Defrost -- XL			320		
	T7C	Daytime Running Lamps			45		
	413	LT265/70R 17E BSW all-terrain tires			295		
	471	Skid Plates			160		
	17C	400W Outlet -- 1 Outlet in Cab, 1 Outlet in Bed			290		
	18B	400W Outlet with 19A			50		
	41H	Front / Rear Chrome Bumper (requires 595)			175		
	47R	Running Boards, Black Platform			250		
	53A	Engine Block Heater			90		
	54R	Floor Liner - Tray Style			200		
	54Y	Trailer Tow Package			1,325		
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn (req. 43A)			305		
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL			395		
	55B	BoxLink -- XL			80		
	59S	LED Puddle/Side Mirror Light			175		
	57Q	Rear Window Defroster -- XL			Incl.		
	61P	Power Passenger Seat 8 Way			295		
	63T	Tailgate Step			430		
	67P	Remote Keyless-Entry Key Fob			340		
	67T	Integrated Trailer Brake Controller			275		
	68P	Snow Plow Prep - 4X4 only			50		
	85H	Back Up Alarm System			145		
	90B	Aluminum Crossbed Toolbox by Weather Guard			625		
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard			795		
	90R	Stowable Loading Ramps			595		
	94R	Red / Blue LED Warning Strobes			650		

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2023 F-150 SSV
PRICE LIST
(PRICE LEVEL CODE 340)

PROPRIETARY

		OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		94S	Amber Warning Strobes	\$ 600
		94W	Amber/White LED Warning Strobes	600
		96L	Rear Wheel Arch Liner	180
		96W	Bedliner -- Spray-In	595
		50M	Interior Work Surface (requires 19A)	195
		19A	Interior Upgrade Package	195
		55S	Onboard Scale w/ Smart Hitch (requires 43A or 17T)	595
		524	SYNC4 with Sirius XM Radio	650
		582	SYNC4 with Sirius XM Radio	325
		477	Pro Power On-Board - 7.2KW	N/C
		62B	Keyed Alike - 1284X	750
		62C	Keyed Alike - 1294X	50
		62E	Keyed Alike - 1435X	50
		62J	Keyed Alike - 1111X	50
		62D	Keyed Alike - 0135X	50
		62F	Keyed Alike - 0576X	50
		62G	Keyed Alike - 0151X	50

		OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		A9PAB	Foldable Pick Up Box Bed Extender	\$ 905
		FIXAD	Smoker's Package	45
		A5CAB	Bed Divider (req. 55B)	410

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**2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)**

PROPRIETARY

S U P E R C R E W	MODEL	4x4	SERIES CODE	145 in. Wheelbase	BASE VEHICLE PRICE		SUGGESTED RETAIL
							\$ 48,875
— Destination and Delivery							
TRIM SERIES	DRIVE	ORDER CODE		EQUIPMENT GROUPS			SUGGESTED RETAIL
POWERTRAINS							
ENGINE	4x2/4x4	998	3.5L EcoBoost				SUGGESTED RETAIL
AXLE	4x2/4x4	44G	Electronic 10 speed automatic transmission				Std
AXLE	4x2/4x4	XL3	E-locking 3.31 axle				Std
AXLE	4x2/4x4	XL3	E-locking 3.31 axle				Std
OPTION CODE	DRIVE	OPTION CODE	OTHER OPTIONS				SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED							
64H			18 Inch Silver Aluminum Wheels				Std
153			Front License Plate Bracket (where available)				N/C
168			Color-Coordinated Carpet with Carpeted Matching Floor Mats (optional; packaged with 19A)				\$ 145
435			Power-Sliding Rear-Window (requires 924/57Q)				
595			Fog Lamps -- XL				350
924			Rear Privacy Glass with Defrost -- XL				140
942			Daytime Running Lamps				320
524			SYNC4 with Sirius XM Radio				45
582			SYNC4 with Sirius XM Radio				325
17C			Front / Rear Chrome Bumper (requires 595)				N/C
18B			Running Boards, Black Platform				175
41A			Badge Delete				250
41H			Engine Block Heater				N/C
47P			Police Engine Idle Feature				90
47R			Floor Liner - Tray Style (requires 19A or 168)				260
50M			Interior Work Surface (requires 19A)				200
53A			Trailer Tow Package				195
54R			Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL (requires 53A and 924/57Q)				1,325
54Y			Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL				305
55B			BoxLink -- XL				395
57Q			Rear Window Defroster -- XL				80
59S			Super Puddle (LED Puddle/Side Mirror Light) (requires 53A and 924/57Q)				Incl. 175
19A			Interior Upgrade Package				
61P			Power Passenger Seat 8 Way				595
62B			Keyed Alike - 1284X				295
62C			Keyed Alike - 1294X				50
62E			Keyed Alike - 1435X				50
62J			Keyed Alike - 1111X				50
62D			Keyed Alike - 0135X				50
62F			Keyed Alike - 0576X				50
62G			Keyed Alike - 0151X				50
63T			Tailgate Step				50
67P			Remote Keyless-Entry Key Fob				430
67T			Integrated Trailer Brake Controller				340
76R			Reverse Sensing System				275
85H			Back Up Alarm System				Std
90B			Aluminum Crossbed Toolbox by Weather Guard				145
90P			Premium Aluminum Crossbed Storage Toolbox by Weather Guard				625
90R			Stowable Loading Ramps				795
91B			BLIS - Blind Spot Monitoring System with Cross Traffic Alert				595
94R			Red / Blue LED Warning Strobes				590
94S			Amber Warning Strobes				650
							600

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**2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)**

PROPRIETARY

		OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		94W 96L 96P 96W	Amber/White LED Warning Strobes Rear Wheel Arch Liner Bedliner -- Plastic, Drop-In Bedliner -- Spray-In		\$ 600 180 350 595
		OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		A9PAB A5CAB FIXAD	Foldable Pick Up Box Bed Extender Bed Divider (req. 55B, N/A with 90R) Smoker's Package		\$ 905 410 45



Preview Order P14A - X1E - 4x4 SuperCab: Order Summary Time of Preview: 09/08/2023 15:58:51 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	F-150	Order Code	P14A
Customer Name	AEPA	Priority Code	L2	Model Year	2023	Price Level	370

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X4 SUPERCAB - 145	\$42995	.265/70R 17 BSW ALL-TERRAIN	\$0
145 INCH WHEELBASE	\$0	3.73 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$42995	6480# GVWR PACKAGE	\$0
OXFORD WHITE	\$0	JOB #2 ORDER	\$0
CLOTH 40/20/40 FRONT SEAT	\$0	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	FLEX FUEL VEHICLE	\$0
EQUIPMENT GROUP 101A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL SERIES	\$0	FUEL CHARGE	\$0
.17" SILVER STEEL WHEELS	\$0	PRICED DORA	\$0
3.3L V6 PFDI	\$0	ADVERTISING ASSESSMENT	\$0
ELEC TEN-SPEED AUTO W/TOW MODE	\$0	DESTINATION & DELIVERY	\$1995
 TOTAL BASE AND OPTIONS			MSRP
XL DISCOUNT			\$44990
TOTAL			\$-750
			\$44240

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:

Customer Email:

Customer Address:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2023 F-150
PRICE LIST
(PRICE LEVEL CODE 370)

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL	
	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box		
	F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box	\$ 34,585	
	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box	34,885	
	F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box	39,600	
	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box	39,900	
	F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box	40,760	
	F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box	41,055	
	F1E	141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box	44,550	
	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box	44,855	
	X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box	39,195	
	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box	40,590	
	X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box	42,995	
	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box	46,025	
	X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box	44,000	
	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box	45,400	
	X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box	47,800	
	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box	50,840	
	W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box	41,530	
	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box	42,930	
	W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box	45,410	
	W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box	48,440	
	W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box	46,360	
	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box	47,750	
	W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box	50,220	
	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box	53,265	
	W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box	57,480	
	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box	57,730	
	W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box	61,270	
	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box	63,215	
	W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box	63,225	
	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box	63,530	
	W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box	67,025	
	W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box	67,320	
	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box	64,915	
	W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box	65,220	
	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box	68,710	
	W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box	69,015	
	W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box	84,910	
	W1E	145 in. Wheelbase-Tremor 4x4 SCrew SS 5.5 Box	61,330	
	W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box	76,775	
		— Destination and Delivery	1,995	
TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
XL	4x2/4x4	101A	Series Price	N/C
		300A	Series Price	N/C
		501A	Series Price	N/C
		600A	Series Price	N/C
		700A	Series Price	N/C
		900A	Series Price	N/C

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ENGINE	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
		99B	3.3L V6 PFD -- XL, XLT	Std
		99P	3.3L V6 PFD -- XL, XLT	Std
		995	2.7L V6 EcoBoost -- XL, XLT, Lariat	Std
		998	2.7L EcoBoost i/o 3.3L V6 PFD	\$ 1,285
		998	5.0L V8 -- XL, XLT, Lariat, King Ranch, Platinum	2,560
		998	5.0L i/o 3.3L V6 PFD	1,365
		998	5.0L i/o 2.7L EcoBoost	2,735
		998	3.5L EcoBoost i/o 3.3L V6 PFD	1,540
		998	3.5L EcoBoost i/o 2.7L EcoBoost	740
		998	3.5L EcoBoost i/o 5.0L	4,495
		99D	3.5L PowerBoost -- Limited	Std
		99D	3.5L PowerBoost i/o 3.3L V6 PFD	3,300
		99D	3.5L PowerBoost i/o 2.7L EcoBoost	2,500
		99D	3.5L PowerBoost i/o 5.0L	Std
TRANSMISSION	AXLE	44G	Electronic 10 speed automatic transmission	Std
		X15	Standard Axle Ratio (where Standard Axle)	Std
		X19	Standard Axle Ratio (where Standard Axle)	Std
		X26	Standard Axle Ratio (where Standard Axle)	Std
		X27	Optional Axle Ratio (where Optional)	Std
		XL3	Standard Axle Ratio (where Standard Axle)	80
		XL6	E-locking 3.31 axle	Std
		XL6	E-locking 3.31 axle -- w/ 55A & 995 or 998 or 991	420
		XL6	E-locking 3.31 axle -- w/ 19R & 995 or 998	Incl.
		XL9	E-locking 3.73 axle	Incl.
		XL9	E-locking 3.73 axle -- w/ 622, 53C & 627	570
		XL9	E-locking 3.73 axle -- w/ 99D	Incl.
		XL9	E-locking 3.55 axle	N/C
		XL9	E-locking 3.55 axle w/ 99D	470
		XL9	E-locking 3.55 axle -- w/ 53C & 998 or 991	N/C
		XL9	3.55 Electronic-locking rear-axle with 19R and 2.7L V6 EcoBoost® (99P)	Incl.
		XL9	E-locking 3.55 axle -- w/ 55A & 99P	Incl.

OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
102A	Equipment Group 102A -- Crew Cab	\$ 385
301A	Equipment Group 102A Net -- Crew Cab	385
	Equipment Group 301A (Mid) -- Regular Cab	2,180
	Equipment Group 301A Net	1,180
302A	Equipment Group 301A (Mid) -- Super/Crew Cab	2,230
	Equipment Group 301A Net	1,230
	Equipment Group 302A (High)	5,955
502A	Equipment Group 302A Net	3,955
	Equipment Group 502A (High)	4,805
601A	Equipment Group 601A (High)	3,305
	Equipment Group 601A Net	3,850
701A	Equipment Group 701A (High)	3,350
	Equipment Group 701A Net	3,950
401A	Equipment Group 401A (Standard)	3,450
402A	Equipment Group 402A (High)	N/C
801A	Equipment Group 801A (Standard)	7,525
802A	Equipment Group 802A (High)	N/C
U99	FHEV Discount	30,575
63R	CHMSL Camera Removal	(1,900)
91X	Multicontour seats with Active Motion® Removal	(175)
67X	Active Park Assist 2.0 Removal	(300)
U35	Navigation Discount with 43B	(365)
16P	Inclination / Intrusion Sensor -- Removal	(250)
622	2.7L V6 EcoBoost Payload Package	(50)
627	Heavy Duty Payload Package -- XL	750
T22	275/55R20 BSW A/S -- w/ Platinum	1,695
T2P	P275/55R20 BSW A/T -- w/ Platinum	Std
T7C	LT265/70R17E BSW A/T	Std
T8C	LT275/65R18C OWL A/T	295
64H	LT275/65R18C OWL A/T w/ 627 Heavy Duty Payload Pkg.	295
	18 Silver Aluminum Wheels -- XL w/ 627	Incl.
642	18 Silver Aluminum Wheels	Incl.
64L	20 six-spoke machined aluminum with Magnetic painted pockets	95
	20 Chrome-like PVD Wheel	1,225
	20 Chrome-like PVD Wheel -- w/ 86K	1,495
64S	20 Six-Spoke Premium Painted Aluminum Wheel	Incl.
64C	17 Silver Steel Wheel	1,495
64P	20 Polished Aluminum Wheels	Std
64T	18 Chrome-like PVD Wheel	Std

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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	88J	Sport Cloth 40/Console/40 Front Seats (STX)		\$ 295
	88M	Cloth 40/20/40 Front Seat		Std
	88U	Cloth 40/Console/40 Front Seat -- XLT		295
	88W	Cloth 40/Console/40 Front Seat -- XL		295
	88C	Cloth 40/20/40 Front Seat		Std
	86A	XL Chrome Appearance Package		895
		XL Chrome Appearance Package Net		395
	86B	XLT Chrome Appearance Package		1,895
		XLT Chrome Appearance Package Net		1,145
	862	XLT Sport Appearance Package -- w/ 301A		2,205
	U36	XLT Chrome/Sport Appearance Package Discount		(750)
	862	XLT Sport Appearance Package -- w/ 302A		465
	863	Lariat Sport Package -- w/ 501A		2,205
		Lariat Sport Package Net		1,455
		Lariat Sport Package -- w/ 502A		465
	86K	King Ranch Chrome Package		2,205
		King Ranch Chrome Package Net		1,455
	55A	Off-Road Package		1,095
	19S	STX Appearance Package		2,585
	168	Carpeting & Floor Mats		145
	413	Skid Plates - 4x4 on XL 4x4 on XLT (Fleet only for 101A/XLT+)		160
		Skid Plates -- with 55A		Incl.
	435	Power-sliding Rear Window -- Lariat		Std
		Power-sliding Rear Window		350
	595	Fog Lamps -- XL		140
		Fog Lamps -- XL w/ STX 20 Wheel (642)		N/C
		Fog Lamps -- XLT and above		Std
	655	Extended Range Fuel Tank		445
	763	360-degree Camera		765
	924	Rear Privacy Glass with Defrost -- XL		320
		Rear Privacy Glass -- XLT/Lariat/KR/Platinum		Std
	954	Two-Tone Paint -- XLT/Lariat		250
	18B	Running Boards, Black Platform		250
	18C	Running Boards, Chrome Tubular		635
	18P	Running Boards, Chrome Tubular -- w/ 86B		Incl.
	41H	Running Boards, Power Deployable		1,220
		Engine Block Heater		90
	43V	Moonroof (Twin Panel on SuperCrew)		1,495
	47R	All-Weather Rubber & Carpet Floor Mats		200
		All-Weather Rubber & Carpet Floor Mats with 55A -- XL, XLT and Lariat		40
	53A	Trailer Tow Package		1,325
		HD Trailer Tow (Tremor 402A)		445
	53B	HD Trailer Tow (Platinum high)		1,215
	53C	Class IV Trailer Hitch -- XL/XLT		315
		Max Trailer Tow (Platinum high)		2,040
	54R	Max Trailer Tow Package		2,215
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL		305
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT & Tremor		190
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim with 301A or 302A		Incl.
	54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR		250
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		395
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT		275
	55B	BoxLink		80
	57Q	Rear Window Defroster -- Lariat+		Std
		Rear Window Defroster -- w/ 435		Incl.
		Rear Window Defroster -- XL		Incl.
	59R	Remote Start System		195
	59S	Super Puddle (LED Puddle/Side Mirror Light)		175
		Super Puddle (LED Puddle/Side Mirror Light) -- w/ 502A Platinum, Limited, KR		Incl.
	67T	Trailer Brake Controller		275
		Trailer Brake Controller (incl. Tremor 402A)		N/C
	55G	Raptor Exterior Graphics Package		1,075
	61C	Raptor Carbon Fiber Package		995
	68R	Raptor 37 Tire Performance Package		5,250
	64D	17 Forged Aluminum Bead-Lock Capable Wheel		1,895
	66D	Tailgate Appliqué Delete		N/C
	55D	Raptor 37 Graphics Delete		N/C
	61T	Front-Axle w/Torsen® Differential		500

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OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
55S	Onboard Scale w/ Smart Hitch (55S)	\$ 650
61D	Continuously Controlled Damping	695
191	Black Appearance Package - STX w/ Single Exhaust	3,370
193	Black Appearance Package - STX w/ Dual Exhaust (3.5L GTDI)	3,770
	Black Appearance Package - XLT w/ Single Exhaust	1,370
	Black Appearance Package - XLT w/ Dual Exhaust (3.5L GTDI)	1,795
	Black Appearance Package - XLT 302A w/ Single Exhaust GTDI)	2,080
195	Black Appearance Package - Lariat Single Exhaust	2,505
197	Black Appearance Package - Lariat Dual Exhaust (3.5L GTDI)	1,370
68L	Black Appearance Package - Platinum Single Exhaust	1,795
	Black Appearance Package - Platinum Dual Exhaust (3.5L GTDI)	1,370
62W	Bed Utility Package	1,795
18Y	Wireless Charging Pad	695
60R	Raptor Moonroof & Tailgate Package	995
19H	Blue Interior Appearance Package	145
19R	Heritage Edition	2,195
68P	Rattler	2,395
90B	Snow Plow Prep	1,975
90P	Aluminum Crossbed Toolbox by Weather Guard	1,495
90R	Premium Aluminum Crossbed Toolbox by Weather Guard	50
96L	Bed Ramps (req. 55B) -- Late Availability	950
	Wheel Well Liner	950
96P	Wheel Well Liner w/ 900A	595
96T	Bedliner -- Plastic, Drop-In	180
96W	Tonneau Pickup Box Cover - Soft Folding	Std
96X	Bedliner -- Spray-In	350
PD4	Tonneau Pickup Box Cover - Hard Folding	590
PAZ	Rapid Red Metallic Tinted Clearcoat	595
PG4	Star White Metallic Tri-Coat	1,200
PEA	Azure Gray Metallic Tri-Coat	495
942	Hot Pepper Red Metallic Tinted Clearcoat	795
17C	Daytime Running Lamps	795
91P	Front / Rear Chrome Bumper	495
471	8-Way Power Driver Seat	45
	110v/400w Outlet -- 1 Outlet in Cab & 1 Outlet in Bed with 88A, 88C, or 88M	175
	110v/400w Outlet -- 2 Outlets in Cab & 1 Outlet in Bed with 88H, 88J, 88U, FB or 88W	350
472	2kW Power-to-the-Box	290
477	7.2kW Power-to-the-Box	340
524	Sync 4 Mid w/ Digital Assistant	995
583	B&O Sound System	750
588	B&O Unleashed	325
617	Power Adjustable Pedals	610
18L	6 inch Extended Chrome Running Boards i/o Chrome Running Boards	695
	6 inch Extended Chrome Running Boards	170
18S	6 inch Extended Running Board	225
43A	Co-Pilot 360 2.0	225
43B	Co-Pilot 360 Assist 2.0	655
43C	Co-Pilot Active	750
47W	All-Weather Rubber Floor Mats	1,995
50M	UX - Center Console Tray Table	160
	UX - Center Console Tray Table with 19H	195
60P	Underseat Storage	N/C
96J	Tonneau Pickup Box Cover - Retractable	215
		2,200

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	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85H	Back Up Alarm System		\$ 145
	94S	LED Warning Strobes by Sound Off Signal -- Amber		600
	94W	LED Warning Strobes by Sound Off Signal -- Amber/White		600
	PGR	Paint, Green (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PB1	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Hero Card - School Bus Yellow / Black Hood		660
	U30	XLT Base 300A Discount (Fleet only)		165
	87B	Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies		(500) 250
	87C	Commercial Graphics Package C by 3M - Up to 10 sq. ft. by Vomela Specialty Companies		300
	87D	Commercial Graphics Package D by 3M - Up to 18 sq. ft. by Vomela Specialty Companies		400
	87E	Commercial Graphics Package E by 3M - Up to 25 sq. ft. by Vomela Specialty Companies		525
	87F	Commercial Graphics Package F by 3M - Up to 40 sq. ft. by Vomela Specialty Companies		675
	87G	Commercial Graphics Package G by 3M - Up to 55 sq. ft. by Vomela Specialty Companies		825
	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A5CAB	Bed Divider		\$ 410
	AATAF	Individual Trailer TPMS/Customer-Placed Trailer Camera		1,115
	B5ZAN	40/20/40 Removable Cup Tray		60
	FIXAC	Ash Cup w/ Lighter		80
	FIXAD	Ash Cup w/ Coin Holder		45
	FIRAD	Bed Cargo Net Horizontal		75
	FIRAE	Bed Cargo Net Vertical		75
	A9JAC	Bed Hooks - Retractable by Bull Accessories		60
	A9VAB	Bed Mat		210
	A7EAB	Bed Tailgate Lock by McGard		70
	FIQAD	Bed Tray		285
	FIEAB	Chromed Exhaust Tips		105
	CJWAL	Tailgate decals-black		90
	AHQAB	First Aid Kit with Ford Logo		50
	FIMAC	Front & Rear Molded Splash Guards w/out wheel lip molding		235
	J4JAE	In-Vehicle Safe by Console Vault		400
	FI4AC	keypad w/o remote start		130
	FHLAF	Pivot Storage Box by UnderCover - Right Hand Side		290
	AHMAB	Roadside Assistance Kit - With Ford Logo		70
	AHMAH	Commercial Roadside Assistance Kit		230
	FIBAB	Sportliner by BedRug		550
	DWNAB	Tailgate viscous dampening		155
	FISAC	Wheel Lock Kit, Exposed		75
	FISAB	Wheel Lock Kit, Hidden lugs		75
	A9PAB	Foldable Pickup Box Bed Extender		905

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S U P E R C R E W	XL	4x4	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL	
				W1S 145 in. Wheelbase			
				W1T 145 in. Wheelbase			
				W1S 145 in. Wheelbase			
				W1T 145 in. Wheelbase			

Destination and Delivery

1,895

		DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		4x2/4x4	998	3.5L EcoBoost iV 5.0L		
TRANSMISSION		4x2/4x4	99D	3.5L PowerBoost iV 5.0L		\$ 740
AXLE		4x2/4x4	44H	Hybrid Electronic Ten-Speed Automatic Transmission (req. 3.5L HEV PT Engine (99D))		2,500
			X15	3.15 Non-Limited Slip axle		N/C
			X27	3.31 Non-Limited Slip axle		N/C
			XL3	3.31 E-Locking axle		420
			XL9	3.31 E-Locking axle (with 55A) 3.55 E-Locking axle 3.55 E-Locking axle (with 99D)		N/C
			XL6	3.73 E-Locking axle 3.73 E-Locking axle (with 99D)		570
						N/C

		OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		64C	17 inch Silver Steel (Standard XL)		Std
		64H	18 Inch Silver Aluminum Wheels (req. 99D)		\$ 95
		55A	FX4 Off-Road Package		1,095
		53B	Class IV Trailer Hitch		315
		43A	Ford Co-Pilot360 2.0		655
		53C	Max Trailer Tow Package -- requires 627		1,195
		627	Heavy-Duty Payload Package - XL		1,695
		655	Extended Range 36 Gallon Fuel Tank		445
		153	Front License Plate Bracket (where available)		N/C
		52X	Auto Stop-Start Removal		(50)
		168	Auto Stop-Start Removal (with 99D)		N/C
		595	Color-Coordinated Carpet with Carpeted Matching Floor Mats		145
		924	Fog Lamps -- XL		140
		942	Rear Privacy Glass with Defrost -- XL		320
		T7C	Daytime Running Lamps		45
		413	LT265/70R 17E BSW all-terrain tires		295
		471	Skid Plates		160
		17C	400W Outlet -- 1 Outlet in Cab, 1 Outlet in Bed		290
		18B	400W Outlet with 19A		50
		41H	Front / Rear Chrome Bumper (requires 595)		175
		47R	Running Boards, Black Platform		250
		53A	Engine Block Heater		90
		54R	Floor Liner - Tray Style		200
		54Y	Trailer Tow Package		1,325
		55B	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn (req. 43A)		305
		59S	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		395
		57Q	BoxLink -- XL		80
		61P	LED Puddle/Side Mirror Light		175
		63T	Rear Window Defroster -- XL		Incl.
		67P	Power Passenger Seat 8 Way		295
		67T	Tailgate Step		430
		68P	Remote Keyless-Entry Key Fob		340
		85H	Integrated Trailer Brake Controller		275
		90B	Snow Plow Prep - 4X4 only		50
		90P	Back Up Alarm System		145
		90R	Aluminum Crossbed Toolbox by Weather Guard		625
		94R	Premium Aluminum Crossbed Storage Toolbox by Weather Guard		795
			Stowable Loading Ramps		595
			Red / Blue LED Warning Strobes		650

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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94S	Amber Warning Strobes		\$ 600
	94W	Amber/White LED Warning Strobes		600
	96L	Rear Wheel Arch Liner		180
	96W	Bedliner -- Spray-In		595
	50M	Interior Work Surface (requires 19A)		195
	19A	Interior Upgrade Package		595
	55S	Onboard Scale w/ Smart Hitch (requires 43A or 17T)		650
	524	SYNC4 with Sirius XM Radio		325
	582	SYNC4 with Sirius XM Radio		N/C
	477	Pro Power On-Board - 7.2KW		750
	62B	Keyed Alike - 1284X		50
	62C	Keyed Alike - 1294X		50
	62E	Keyed Alike - 1435X		50
	62J	Keyed Alike - 1111X		50
	62D	Keyed Alike - 0135X		50
	62F	Keyed Alike - 0576X		50
	62G	Keyed Alike - 0151X		50

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender		\$ 905
	FIXAD	Smoker's Package		45
	A5CAB	Bed Divider (req. 55B)		410

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**2023 F-150 POLICE RESPONDER
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S U P E R C R E W	MODEL	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL	
			4x4	W1P 145 in. Wheelbase		
— Destination and Delivery					1,895	
TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS		SUGGESTED RETAIL	
			POWERTRAINS			
ENGINE	4x2/4x4	998 44G	3.5L EcoBoost Electronic 10 speed automatic transmission		SUGGESTED RETAIL	
AXLE	4x2/4x4	XL3	E-locking 3.31 axle		Std Std Std	
OPTION CODE	DRIVE	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64H 153 168 435 595 924 942 524 582 17C 18B 41A 41H 47P 47R 50M 53A 54R 54Y 55B 57Q 59S 19A 61P 62B 62C 62E 62J 62D 62F 62G 63T 67P 67T 76R 85H 90B 90P 90R 91B 94R 94S		18 Inch Silver Aluminum Wheels Front License Plate Bracket (where available) Color-Coordinated Carpet with Carpeted Matching Floor Mats (optional; packaged with 19A) Power-Sliding Rear-Window (requires 924/57Q) Fog Lamps -- XL Rear Privacy Glass with Defrost -- XL Daytime Running Lamps SYNC4 with Sirius XM Radio SYNC4 with Sirius XM Radio Front / Rear Chrome Bumper (requires 595) Running Boards, Black Platform Badge Delete Engine Block Heater Police Engine Idle Feature Floor Liner - Tray Style (requires 19A or 168) Interior Work Surface (requires 19A) Trailer Tow Package Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL (requires 53A and 924/57Q) Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL BoxLink -- XL Rear Window Defroster -- XL Super Puddle (LED Puddle/Side Mirror Light) (requires 53A and 924/57Q) Interior Upgrade Package Power Passenger Seat 8 Way Keyed Alike - 1284X Keyed Alike - 1294X Keyed Alike - 1435X Keyed Alike - 1111X Keyed Alike - 0135X Keyed Alike - 0576X Keyed Alike - 0151X Tailgate Step Remote Keyless-Entry Key Fob Integrated Trailer Brake Controller Reverse Sensing System Back Up Alarm System Aluminum Crossbed Toolbox by Weather Guard Premium Aluminum Crossbed Storage Toolbox by Weather Guard Stowable Loading Ramps BLIS - Blind Spot Monitoring System with Cross Traffic Alert Red / Blue LED Warning Strobes Amber Warning Strobes			Std N/C \$ 145 350 140 320 45 325 N/C 175 250 N/C 90 260 200 195 1,325 305 395 80 Incl. 175 595 295 50 50 50 50 50 50 50 50 430 340 275 Std 145 625 795 595 590 650 600

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OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
	AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94W 96L 96P 96W	
	Amber/White LED Warning Strobes Rear Wheel Arch Liner Bedliner -- Plastic, Drop-In Bedliner -- Spray-In		\$ 600 180 350 595
OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
	AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB A5CAB FIXAD	
	Foldable Pick Up Box Bed Extender Bed Divider (req. 55B, N/A with 90R) Smoker's Package		\$ 905 410 45

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- B -

Ford Division



Preview Order P15A - W1E - 4x4 SuperCrew: Order Summary Time of Preview: 09/08/2023 15:58:31 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	F-150	Order Code	P15A
Customer Name	AEPA	Priority Code	L2	Model Year	2023	Price Level	370

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X4 SUPERCREW - 145	\$45410	.265/70R 17 BSW ALL-TERRAIN	\$0
145 INCH WHEELBASE	\$0	3.73 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$45410	6470# GVWR PACKAGE	\$0
OXFORD WHITE	\$0	JOB #2 ORDER	\$0
CLOTH 40/20/40 FRONT SEAT	\$0	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	FLEX FUEL VEHICLE	\$0
EQUIPMENT GROUP 101A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL SERIES	\$0	FUEL CHARGE	\$0
.17" SILVER STEEL WHEELS	\$0	PRICED DORA	\$0
3.3L V6 PFDI	\$0	ADVERTISING ASSESSMENT	\$0
ELEC TEN-SPEED AUTO W/TOW MODE	\$0	DESTINATION & DELIVERY	\$1995
TOTAL BASE AND OPTIONS			MSRP
XL DISCOUNT			\$47405
TOTAL			\$-750
			\$46655

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2023 F-150
PRICE LIST
(PRICE LEVEL CODE 370)

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box		
	F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box		\$ 34,585
	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box		34,885
	F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box		39,600
	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box		39,900
	F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box		40,760
	F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box		41,055
	F1E	141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box		44,550
	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box		44,855
	X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box		39,195
	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box		40,590
	X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box		42,995
	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box		46,025
	X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box		44,000
	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box		45,400
	X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box		47,800
	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box		50,840
	W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box		41,530
	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box		42,930
	W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box		45,410
	W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box		48,440
	W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box		46,360
	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box		47,750
	W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box		50,220
	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box		53,265
	W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box		57,480
	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box		57,730
	W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box		61,270
	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box		63,215
	W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box		63,225
	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box		63,530
	W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box		67,025
	W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box		67,320
	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box		64,915
	W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box		65,220
	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box		68,710
	W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box		69,015
	W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box		84,910
	W1E	145 in. Wheelbase-Tremor 4x4 SCrew SS 5.5 Box		61,330
	W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box		76,775
	—	Destination and Delivery		1,995
TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
XL	4x2/4x4	101A	Series Price	N/C
		300A	Series Price	N/C
		501A	Series Price	N/C
		600A	Series Price	N/C
		700A	Series Price	N/C
		900A	Series Price	N/C

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	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
					Std
ENGINE		99B	3.3L V6 PFD -- XL, XLT		
		99P	3.3L V6 PFD -- XL, XLT		Std
		995	2.7L V6 EcoBoost -- XL, XLT, Lariat		Std
		995	2.7L EcoBoost ilo 3.3L V6 PFD		\$ 1,285
		998	5.0L V8 -- XL, XLT, Lariat, King Ranch, Platinum		Std
		998	5.0L ilo 3.3L V6 PFD		2,560
		998	5.0L ilo 2.7L EcoBoost		1,365
		99D	3.5L EcoBoost ilo 3.3L V6 PFD		2,735
		99D	3.5L EcoBoost ilo 2.7L EcoBoost		1,540
		99D	3.5L EcoBoost ilo 5.0L		740
TRANSMISSION		99D	3.5L PowerBoost -- Limited		Std
		99D	3.5L PowerBoost ilo 3.3L V6 PFD		4,495
		99D	3.5L PowerBoost ilo 2.7L EcoBoost		3,300
		99D	3.5L PowerBoost ilo 5.0L		2,500
		44G	Electronic 10 speed automatic transmission		Std
		X15	Standard Axle Ratio (where Standard Axle)		Std
		X19	Standard Axle Ratio (where Standard Axle)		Std
		X26	Standard Axle Ratio (where Standard Axle)		Std
		X27	Optional Axle Ratio (where Optional)		80
		XL3	Standard Axle Ratio (where Standard Axle)		Std
AXLE		XL3	E-locking 3.31 axle		420
		XL6	E-locking 3.31 axle -- w/ 55A & 995 or 998 or 991		Incl.
		XL6	E-locking 3.31 axle -- w/ 19R & 995 or 998		Incl.
		XL9	E-locking 3.73 axle		570
		XL9	E-locking 3.73 axle -- w/ 622, 53C & 627		Incl.
		XL9	E-locking 3.73 axle -- w/ 99D		N/C
		XL9	E-locking 3.55 axle		470
		XL9	E-locking 3.55 axle w/ 99D		N/C
		XL9	E-locking 3.55 axle -- w/ 53C & 998 or 991		Incl.
		XL9	3.55 Electronic-locking rear-axle with 19R and 2.7L V6 EcoBoost® (99P)		Incl.
		XL9	E-locking 3.55 axle -- w/ 55A & 99P		Incl.

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
				Std
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	102A	Equipment Group 102A -- Crew Cab		\$ 385
	301A	Equipment Group 102A Net -- Crew Cab		385
	301A	Equipment Group 301A (Mid) -- Regular Cab		2,180
	301A	Equipment Group 301A Net		1,180
	302A	Equipment Group 301A (Mid) -- Super/Crew Cab		2,230
	302A	Equipment Group 302A Net		1,230
	502A	Equipment Group 302A (High)		5,955
	601A	Equipment Group 502A Net		3,955
	601A	Equipment Group 601A (High)		4,805
	701A	Equipment Group 601A Net		3,305
	701A	Equipment Group 701A (High)		3,850
	401A	Equipment Group 701A Net		3,350
	402A	Equipment Group 401A (Standard)		3,950
	801A	Equipment Group 402A (High)		N/C
	802A	Equipment Group 801A (Standard)		3,450
	U99	Equipment Group 802A (High)		7,525
	63R	FHEV Discount		N/C
	91X	CHMSL Camera Removal		30,575
	67X	Multicontour seats with Active Motion® Removal		(1,900)
	U35	Active Park Assist 2.0 Removal		(175)
	16P	Navigation Discount with 43B		(300)
	622	Inclination / Intrusion Sensor -- Removal		(365)
	627	2.7L V6 EcoBoost Payload Package		(250)
	T22	Heavy Duty Payload Package -- XL		(50)
	T2P	275/55R20 BSW A/S -- w/ Platinum		750
	T7C	P275/55R20 BSW A/T -- w/ Platinum		1,695
	T8C	LT265/70R17E BSW A/T		Std
	64H	LT275/65R18C OWL A/T		295
	64H	LT275/65R18C OWL A/T w/ 627 Heavy Duty Payload Pkg.		295
	642	18 Silver Aluminum Wheels		Incl.
	64L	18 Silver Aluminum Wheels		Incl.
	64S	20 six-spoke machined aluminum with Magnetic painted pockets		95
	64C	20 Chrome-like PVD Wheel		1,225
	64P	20 Chrome-like PVD Wheel -- w/ 86K		1,495
	64T	20 Six-Spoke Premium Painted Aluminum Wheel		Incl.
	64C	17 Silver Steel Wheel		1,495
	64P	20 Polished Aluminum Wheels		Std
	64T	18 Chrome-like PVD Wheel		Std

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OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
88J	Sport Cloth 40/Console/40 Front Seats (STX)	\$ 295
88M	Cloth 40/20/40 Front Seat	Std
88U	Cloth 40/Console/40 Front Seat -- XLT	295
88W	Cloth 40/Console/40 Front Seat -- XL	295
88C	Cloth 40/20/40 Front Seat	Std
86A	XL Chrome Appearance Package	895
86B	XL Chrome Appearance Package Net	395
862	XLT Chrome Appearance Package	1,895
U36	XLT Sport Appearance Package -- w/ 301A	1,145
862	XLT Chrome/Sport Appearance Package Discount	2,205
863	XLT Sport Appearance Package -- w/ 302A	(750)
	Lariat Sport Package -- w/ 501A	465
	Lariat Sport Package Net	2,205
86K	Lariat Sport Package -- w/ 502A	1,455
	King Ranch Chrome Package	465
55A	King Ranch Chrome Package Net	2,205
19S	Off-Road Package	1,455
168	STX Appearance Package	1,095
413	Carpeting & Floor Mats	2,585
	Skid Plates -- 4x4 on XL 4x4 on XLT (Fleet only for 101A/XLT+)	145
435	Skid Plates -- with 55A	160
	Power-sliding Rear Window -- Lariat	Incl.
	Power-sliding Rear Window	Std
595	Fog Lamps -- XL	350
	Fog Lamps -- XL w/ STX 20 Wheel (642)	140
655	Fog Lamps -- XLT and above	N/C
763	Extended Range Fuel Tank	Std
924	360-degree Camera	445
	Rear Privacy Glass with Defrost -- XL	765
	Rear Privacy Glass -- XLT/Lariat/KR/Platinum	320
954	Two-Tone Paint -- XLT/Lariat	Std
18B	Running Boards, Black Platform	250
18C	Running Boards, Chrome Tubular	250
18P	Running Boards, Chrome Tubular -- w/ 86B	635
41H	Running Boards, Power Deployable	Incl.
43V	Engine Block Heater	1,220
47R	Moonroof (Twin Panel on SuperCrew)	90
	All-Weather Rubber & Carpet Floor Mats	1,495
	All-Weather Rubber & Carpet Floor Mats with 55A -- XL, XLT and Lariat	200
53A	Lariat	40
	Trailer Tow Package	
	HD Trailer Tow (Tremor 402A)	1,325
53B	HD Trailer Tow (Platinum high)	445
53C	Class IV Trailer Hitch -- XL/XLT	1,215
	Max Trailer Tow (Platinum high)	315
54R	Max Trailer Tow Package	2,040
	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL	2,215
	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT & Tremor	305
54W	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim with 301A or 302A	190
	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR	Incl.
54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	250
	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT	395
55B	BoxLink	275
57Q	Rear Window Defroster -- Lariat+	80
	Rear Window Defroster -- w/ 435	Std
59R	Rear Window Defroster -- XL	Incl.
59S	Remote Start System	Incl.
	Super Puddle (LED Puddle/Side Mirror Light)	195
	Super Puddle (LED Puddle/Side Mirror Light) -- w/ 502A Platinum, Limited, KR	175
67T	Trailer Brake Controller	Incl.
	Trailer Brake Controller (incl. Tremor 402A)	275
55G	Raptor Exterior Graphics Package	N/C
61C	Raptor Carbon Fiber Package	1,075
68R	Raptor 37 Tire Performance Package	995
64D	17 Forged Aluminum Bead-Lock Capable Wheel	5,250
66D	Tailgate Appliqué Delete	1,895
55D	Raptor 37 Graphics Delete	N/C
61T	Front-Axle w/Torsen® Differential	N/C
		500

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OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
55S	Onboard Scale w/ Smart Hitch (55S)	\$ 650
61D	Continuously Controlled Damping	695
191	Black Appearance Package - STX w/ Single Exhaust	3,370
193	Black Appearance Package - STX w/ Dual Exhaust (3.5L GTDI)	3,770
	Black Appearance Package - XLT w/ Single Exhaust	1,370
	Black Appearance Package - XLT w/ Dual Exhaust (3.5L GTDI)	1,795
	Black Appearance Package - XLT 302A w/ Single Exhaust	2,080
	Black Appearance Package - XLT 302A w/ Dual Exhaust (3.5L GTDI)	2,505
195	Black Appearance Package - Lariat Single Exhaust	1,370
197	Black Appearance Package - Lariat Dual Exhaust (3.5L GTDI)	1,795
68L	Black Appearance Package - Platinum Single Exhaust	1,370
	Black Appearance Package - Platinum Dual Exhaust (3.5L GTDI)	1,795
62W	Bed Utility Package	695
18Y	Bed Utility Package - Premium	995
60R	Wireless Charging Pad	145
19H	Raptor Moonroof & Tailgate Package	2,195
19R	Blue Interior Appearance Package	2,395
68P	Heritage Edition	1,975
90B	Rattler	1,495
90P	Snow Plow Prep	50
90R	Aluminum Crossbed Toolbox by Weather Guard	950
96L	Premium Aluminum Crossbed Toolbox by Weather Guard	950
	Bed Ramps (req. 55B) -- Late Availability	595
96P	Wheel Well Liner	595
96T	Wheel Well Liner w/ 900A	180
96W	Bedliner -- Plastic, Drop-In	Std
96X	Tonneau Pickup Box Cover - Soft Folding	350
PD4	Bedliner -- Spray-In	590
PAZ	Tonneau Pickup Box Cover - Hard Folding	595
PG4	Rapid Red Metallic Tinted Clearcoat	1,200
PEA	Star White Metallic Tri-Coat	495
942	Azure Gray Metallic Tri-Coat	795
17C	Hot Pepper Red Metallic Tinted Clearcoat	795
91P	Daytime Running Lamps	495
471	Front / Rear Chrome Bumper	45
	8-Way Power Driver Seat	175
	110v/400w Outlet -- 1 Outlet in Cab & 1 Outlet in Bed with 88A, 88C, or 88M	350
	110v/400w Outlet -- 2 Outlets in Cab & 1 Outlet in Bed with 88H, 88J, 88U, FB or 88W	290
472	2kW Power-to-the-Box	340
477	7.2kW Power-to-the-Box	995
524	Sync 4 Mid w/ Digital Assistant	750
583	B&O Sound System	325
588	B&O Unleashed	610
617	Power Adjustable Pedals	695
18L	6 inch Extended Chrome Running Boards i/o Chrome Running Boards	170
	6 inch Extended Chrome Running Boards	225
18S	6 inch Extended Running Board	1,005
43A	Co-Pilot 360 2.0	225
43B	Co-Pilot 360 Assist 2.0	655
43C	Co-Pilot Active	750
47W	All-Weather Rubber Floor Mats	1,995
50M	UX - Center Console Tray Table	160
	UX - Center Console Tray Table with 19H	195
60P	Underseat Storage	N/C
96J	Tonneau Pickup Box Cover - Retractable	215
		2,200

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PRICE LIST
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PROPRIETARY

OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85H Back Up Alarm System 94S LED Warning Strobes by Sound Off Signal -- Amber 94W LED Warning Strobes by Sound Off Signal -- Amber/White PGR Paint, Green (Fleet Only) PMB Paint, Orange (Fleet Only) PB1 Paint, School Bus Yellow (Fleet Only) PE4 Paint, Vermillion Red (Fleet Only) PAT Paint, Yellow (Fleet Only) 95K Hero Card - School Bus Yellow / Black Hood U30 XLT Base 300A Discount (Fleet only) 87B Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies 87C Commercial Graphics Package C by 3M - Up to 10 sq. ft. by Vomela Specialty Companies 87D Commercial Graphics Package D by 3M - Up to 18 sq. ft. by Vomela Specialty Companies 87E Commercial Graphics Package E by 3M - Up to 25 sq. ft. by Vomela Specialty Companies 87F Commercial Graphics Package F by 3M - Up to 40 sq. ft. by Vomela Specialty Companies 87G Commercial Graphics Package G by 3M - Up to 55 sq. ft. by Vomela Specialty Companies		\$ 145 600 600 660 660 660 660 660 660 660 165 (500) 250 300 400 525 675 825

OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A5CAB Bed Divider AATAF Individual Trailer TPMS/Customer-Placed Trailer Camera BSZAN 40/20/40 Removable Cup Tray FIXAC Ash Cup w/ Lighter FIXAD Ash Cup w/ Coin Holder FIRAD Bed Cargo Net Horizontal FIRAE Bed Cargo Net Vertical A9JAC Bed Hooks - Retractable by Bull Accessories A9VAB Bed Mat A7EAB Bed Tailgate Lock by McGard FIQAD Bed Tray FIEAB Chromed Exhaust Tips CJWAL Tailgate decals-black AHQAB First Aid Kit with Ford Logo FIMAC Front & Rear Molded Splash Guards w/out wheel lip molding J4JAE In-Vehicle Safe by Console Vault FI4AC keypad w/o remote start FHLAF Pivot Storage Box by UnderCover - Right Hand Side AHMAB Roadside Assistance Kit - With Ford Logo AHMAD Commercial Roadside Assistance Kit FIBAB Sportliner by BedRug DWNAB Tailgate viscous dampening FISAC Wheel Lock Kit, Exposed FISAB Wheel Lock Kit, Hidden lugs A9PAB Foldable Pickup Box Bed Extender	\$ 410 1,115 60 80 45 75 75 60 210 70 285 105 90 50 235 400 130 290 70 230 550 155 75 75 905

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2023 F-150 SSV
PRICE LIST
(PRICING LEVEL CODE 340)

PROPRIETARY

S U P E R C R E W	MODEL	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
			4x4	W1S 145 in. Wheelbase W1T 145 in. Wheelbase W1S 145 in. Wheelbase W1T 145 in. Wheelbase	
Destination and Delivery					
					1,895
	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	998 99D	3.5L EcoBoost iV 5.0L 3.5L PowerBoost iV 5.0L		\$ 740 2,500
TRANSMISSION	4x2/4x4	44H	Hybrid Electronic Ten-Speed Automatic Transmission (req. 3.5L HEV PT Engine (99D))		N/C
AXLE	4x2/4x4	X15	3.15 Non-Limited Slip axle		N/C
		X27	3.31 Non-Limited Slip axle		N/C
		XL3	3.31 E-Locking axle		420
		XL9	3.31 E-Locking axle (with 55A) 3.55 E-Locking axle 3.55 E-Locking axle (with 99D)		N/C 470 N/C
		XL6	3.73 E-Locking axle 3.73 E-Locking axle (with 99D)		570 N/C
	OPTION CODE	OTHER OPTIONS			SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64C	17 inch Silver Steel (Standard XL)			Std
	64H	18 Inch Silver Aluminum Wheels (req. 99D)			\$ 95
	55A	FX4 Off-Road Package			1,095
	53B	Class IV Trailer Hitch			315
	43A	Ford Co-Pilot360 2.0			655
	53C	Max Trailer Tow Package -- requires 627			1,195
	627	Heavy-Duty Payload Package - XL			1,695
	655	Extended Range 36 Gallon Fuel Tank			445
	153	Front License Plate Bracket (where available)			N/C
	52X	Auto Stop-Start Removal			(50)
	168	Auto Stop-Start Removal (with 99D)			N/C
	595	Color-Coordinated Carpet with Carpeted Matching Floor Mats			145
	924	Fog Lamps -- XL			140
	942	Rear Privacy Glass with Defrost -- XL			320
	T7C	Daytime Running Lamps			45
	413	LT265/70R 17E BSW all-terrain tires			295
	471	Skid Plates			160
	17C	400W Outlet -- 1 Outlet in Cab, 1 Outlet in Bed			290
	18B	400W Outlet with 19A			50
	41H	Front / Rear Chrome Bumper (requires 595)			175
	47R	Running Boards, Black Platform			250
	53A	Engine Block Heater			90
	54R	Floor Liner - Tray Style			200
	54Y	Trailer Tow Package			1,325
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn (req. 43A)			305
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL			395
	55B	BoxLink -- XL			80
	59S	LED Puddle/Side Mirror Light			175
	57Q	Rear Window Defroster -- XL			Incl.
	61P	Power Passenger Seat 8 Way			295
	63T	Tailgate Step			430
	67P	Remote Keyless-Entry Key Fob			340
	67T	Integrated Trailer Brake Controller			275
	68P	Snow Plow Prep - 4X4 only			50
	85H	Back Up Alarm System			145
	90B	Aluminum Crossbed Toolbox by Weather Guard			625
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard			795
	90R	Stowable Loading Ramps			595
	94R	Red / Blue LED Warning Strobes			650

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OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
	DESCRIPTION	PRICE	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94S	Amber Warning Strobes	\$ 600
	94W	Amber/White LED Warning Strobes	600
	96L	Rear Wheel Arch Liner	180
	96W	Bedliner -- Spray-In	595
	50M	Interior Work Surface (requires 19A)	195
	19A	Interior Upgrade Package	595
	55S	Onboard Scale w/ Smart Hitch (requires 43A or 17T)	650
	524	SYNC4 with Sirius XM Radio	325
	582	SYNC4 with Sirius XM Radio	N/C
	477	Pro Power On-Board - 7.2KW	750
	62B	Keyed Alike - 1284X	50
	62C	Keyed Alike - 1294X	50
	62E	Keyed Alike - 1435X	50
	62J	Keyed Alike - 1111X	50
	62D	Keyed Alike - 0135X	50
	62F	Keyed Alike - 0576X	50
	62G	Keyed Alike - 0151X	50

OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
	DESCRIPTION	PRICE	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender	\$ 905
	FIXAD	Smoker's Package	45
	A5CAB	Bed Divider (req. 55B)	410

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**2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)**

PROPRIETARY

S U P E R C R E W	MODEL	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL		
			XL	4x4	W1P	145 in. Wheelbase	\$ 48,875
Destination and Delivery					1,895		
TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS		SUGGESTED RETAIL		
			POWERTRAINS				
ENGINE	4x2/4x4	998	3.5L EcoBoost		SUGGESTED RETAIL		
AXLE	4x2/4x4	44G	Electronic 10 speed automatic transmission		Std		
		XL3	E-locking 3.31 axle		Std		
			POWERTRAINS		Std		
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	OPTION CODE	OTHER OPTIONS			SUGGESTED RETAIL		
	64H	18 Inch Silver Aluminum Wheels			Std		
	153	Front License Plate Bracket (where available)			N/C		
	168	Color-Coordinated Carpet with Carpeted Matching Floor Mats (optional; packaged with 19A)			\$ 145		
	435	Power-Sliding Rear-Window (requires 924/57Q)			350		
	595	Fog Lamps -- XL			140		
	924	Rear Privacy Glass with Defrost -- XL			320		
	942	Daytime Running Lamps			45		
	524	SYNC4 with Sirius XM Radio			325		
	582	SYNC4 with Sirius XM Radio			N/C		
	17C	Front / Rear Chrome Bumper (requires 595)			175		
	18B	Running Boards, Black Platform			250		
	41A	Badge Delete			N/C		
	41H	Engine Block Heater			90		
	47P	Police Engine Idle Feature			260		
	47R	Floor Liner - Tray Style (requires 19A or 168)			200		
	50M	Interior Work Surface (requires 19A)			195		
	53A	Trailer Tow Package			1,325		
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL (requires 53A and 924/57Q)			305		
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL			395		
	55B	BoxLink -- XL			80		
	57Q	Rear Window Defroster -- XL			Incl.		
	59S	Super Puddle (LED Puddle/Side Mirror Light) (requires 53A and 924/57Q)			175		
	19A	Interior Upgrade Package			595		
	61P	Power Passenger Seat 8 Way			295		
	62B	Keyed Alike - 1284X			50		
	62C	Keyed Alike - 1294X			50		
	62E	Keyed Alike - 1435X			50		
	62J	Keyed Alike - 1111X			50		
	62D	Keyed Alike - 0135X			50		
	62F	Keyed Alike - 0576X			50		
	62G	Keyed Alike - 0151X			50		
	63T	Tailgate Step			50		
	67P	Remote Keyless-Entry Key Fob			430		
	67T	Integrated Trailer Brake Controller			340		
	76R	Reverse Sensing System			275		
	85H	Back Up Alarm System			Std		
	90B	Aluminum Crossbed Toolbox by Weather Guard			145		
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard			625		
	90R	Stowable Loading Ramps			795		
	91B	BLIS - Blind Spot Monitoring System with Cross Traffic Alert			595		
	94R	Red / Blue LED Warning Strobes			590		
	94S	Amber Warning Strobes			650		
					600		

02/28/23 10:05 AM

- A -

Ford Division

3/1/2023

**2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94W 96L 96P 96W	Amber/White LED Warning Strobes Rear Wheel Arch Liner Bedliner -- Plastic, Drop-In Bedliner -- Spray-In		\$ 600 180 350 595
OPTION CODE	DEALER INSTALLED OPTIONS			SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB A5CAB FIXAD	Foldable Pick Up Box Bed Extender Bed Divider (req. 55B, N/A with 90R) Smoker's Package		\$ 905 410 45



Preview Order P10A - F2A 4x2 Reg Cab SRW: Order Summary Time of Preview: 09/08/2023 11:03:48 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P10A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	INVOICE DESCRIPTION	MSRP
F250 4X2 STYLESIDE PICKUP/142	\$44970	\$42721 .LT245/75R17E BSW ALL-SEASON	\$0
142 INCH WHEELBASE	\$0	\$0 3.73 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$44970	\$41481 JOB #1 ORDER	\$0
OXFORD WHITE	\$0	\$0 10000# GVWR PACKAGE	\$0
CLOTH 40/20/40 SEAT	\$100	\$91 50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	\$0 JACK	\$0
PREFERRED EQUIPMENT PKG.600A	\$0	\$0 SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	\$0 FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	\$0 PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	\$0 ADVERTISING ASSESSMENT	\$0
.6.8L DEVCT NA PFI V8 ENGINE	\$0	\$0 DESTINATION & DELIVERY	\$0
10-SPEED AUTO TORQSHIFT-G	\$0	\$0	\$1995

TOTAL BASE AND OPTIONS	MSRP
DISCOUNTS	\$47065
TOTAL	NA
	\$47065

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:

Customer Email:

Customer Address:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/21/2023

**2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
A L L M O D E L S	REGULAR CAB	4x2	F2A	142 in. Wheelbase - XL		\$ 44,970
		4x4	F2B	142 in. Wheelbase - XL		47,760
			F2B	142 in. Wheelbase - XLT		51,105
	SUPERCAB	4x2	X2A	148 in. Wheelbase - XL		47,305
			X2A	164 in. Wheelbase - XL		47,505
		4x4	X2B	148 in. Wheelbase - XL		50,095
			X2B	148 in. Wheelbase - XLT		53,755
			X2B	148 in. Wheelbase - Lariat		62,410
			X2B	164 in. Wheelbase - XL		50,305
			X2B	164 in. Wheelbase - XLT		53,955
			X2B	164 in. Wheelbase - Lariat		62,610
		4x2	W2A	160 in. Wheelbase - XL		48,760
			W2A	176 in. Wheelbase - XL		48,960
	CREW CAB	4x4	W2B	160 in. Wheelbase - XL		51,560
			W2B	160 in. Wheelbase - XLT		55,510
			W2B	160 in. Wheelbase - Lariat		64,740
			W2B	160 in. Wheelbase - King Ranch		76,975
			W2B	176 in. Wheelbase - XL		51,770
			W2B	176 in. Wheelbase - XLT		55,715
			W2B	176 in. Wheelbase - Lariat		64,940
			W2B	176 in. Wheelbase - King Ranch		77,175
			W2B	160 in. Wheelbase - Platinum		77,865
			W2B	176 in. Wheelbase - Platinum		78,065
			W2B	160 in. Wheelbase - Limited		97,095
			W2B	176 in. Wheelbase - Limited		97,295
	ALL MODELS		—	Destination and Delivery		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8		\$ 9,995
		99M	6.7L HO Powerstroke Diesel V-8		12,495
		99N	7.3L Engine Option on F250 Pick-up		1,705
AXLE	4x2/4x4	X3H	Axle, Electronic-Locking (Ratio 3.31)		430
		X3J	Axle, Electronic-Locking (Ratio 3.31) W/ 17Z		N/C
		X3J	Axle, Electronic-Locking (Ratio 3.55) W/ 17Y		N/C
		X3E	Axle, Electronic Locking (Ratio 3.55) W/ 17Y		430
		X3E	Axle, Electronic-Locking (Ratio 3.55) W/ 4x2 Super Cab		N/C
		X4M	Axle, Electronic-Locking (Ratio 3.73)		430
		X4M	Axle, Electronic Locking (Ratio 3.73) W/ 17Z		N/C
		X4M	Axle, Electronic-Locking (Ratio 4.30)		430
		X4M	Axle, Electronic Locking (Ratio 4.30) W/ 17Z		N/C
		X4M	Axle, Electronic-Locking (Ratio 4.30) W/ 17Y		N/C

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
		642	Wheels, 20 Inch Premium Cast Aluminum		\$ 1,420
		643	Wheels, 20 Inch Premium Cast Aluminum (KR)		Std
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM	LT245/75Rx17E BSW AT (XL)		165
		TCH	LT275/65Rx18E BSW AS		N/C
		TDX	LT275/70Rx18E BSW AT		265
		TCW	LT275/65Rx20E OWL AT		N/C
		TD8	LT245/75Rx17E BSW A/S PLUS		N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
REGULAR CAB	XL	L	Vinyl High Back Bucket		\$ 355
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)		100
CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
SUPER CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)		100
SUPER CAB/CREW CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console		300
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)		515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)		515
SUPER CAB/CREW CAB	Lariat	6	Cloth High Back Bucket (Crew Cab)		615
SUPER CAB/CREW CAB	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)		N/C

**2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package	\$ 2,880
	17L	XLT Sport Appearance Package	2,955
		Lariat Black Appearance Package	4,295
	18B	XLT Black Appearance Package	4,795
	18C	Platform Running Boards (w/ Regular Cab)	320
		Platform Running Boards (w/ Super/Crew Cab)	445
	471	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)	695
	166	Camper Package	160
	16S	Carpet Delete (XLT/Lar)	(50)
		Carpet Delete (XL)	N/C
	16T	All-Weather Floor Mats (Includes Carpet Floor Mats)	135
	592	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	130
		Clearance Lights, Roof	95
	41H	Heater, Engine Block	100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
	17C	Chrome Package	1,240
	17X	4X4 Off-Road Package	495
	66S	Upfitter Switches (6)	165
		Upfitter Switches (6) w/ 96U	N/C
	473	Snow Plow Package	250
	67H	Suspension Package, Heavy Service	125
	62R	Transmission Power Take-Off Provision	280
	435	Window, Power Sliding Rear	405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
	85G	Tailgate Step	375
		Tailgate Step w/ 96U	N/C
	41A	Rapid-Heat Supplemental Cab Heater	250
	85S	Tough Bed® Spray-in bedliner	595
		Tough Bed® Spray-in bedliner (Lariat w/ 17L)	N/C
	85L	Drop-in Bedliner	350
	61M	Wheel Well Liner	180
		Wheel Well Liner (KR/Plat/Ltd)	N/C
	96U	Lariat Ultimate Package	5,075
	535	Trailer Tow Package - High Capacity	1,130
		Trailer Tow Package - High Capacity (w/ 99M)	N/C
	76S	Remote Start System	250
		Remote Start System (w/Lariat Ultimate/Value)	N/C
	85M	Bed Mat	150
	61S	Splash Guards/Mud Flaps (Front & Rear)	130
	62S	Splash Guards/Mud Flaps (Rear)	N/C
	15J	Gooseneck Hitch Kit	250
	15L	5th Wheel Hitch Kit (20K)	1,345
	53W	5th Wheel/Gooseneck Hitch Prep Package	550
	76C	Exterior Back-up Chime	175
	96V	XL Chrome Package	225
	61L	Front Wheel Well Liners	180
	61N	Front & Rear Wheel Well Liners	325
	90M	Max Recline Seat	335
	17Z	XL Off Road Package	995
	52S	Interior Work Surface	140
	43K	2kW Pro Power	985
	874	360 Camera Package	1,150
	96D	XL Driver Assist Package	730
		XL Driver Assist Package W/ 17S	N/C
	17P	XLT Premium Package	4,150
	68U	F-250 >10K GVWR PACKAGE	100
	98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)	315
	43C	120V/400W Outlet	175
	66L	Box Rail Lighting, LED Lighting system	60
		Box Rail Lighting, LED Lighting system (KR/PL/LTD)	N/C
	43V	Panoramic Moonroof	1,495
	18E	Power Running Boards (LAR)	995
		Power Running Boards (LAR) w/ 96U	N/C
	43B	Power Running Boards (KR - LTD)	N/C
	67E	Defrost w/ Fixed & Privacy Glass	60
		Extra-Extra Heavy Duty Alternator	85
	67D	Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
		190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines	N/C
	86M	Dual Batteries (68 Amp.) (w/ 99M or 99T)	N/C
		Dual Batteries (68 Amp.)	210
	86K	Programmable Engine Idle Shutdown Timer	250

2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	16P	Vinyl Floor Covering - KR/PL/LTD		\$ 115
	17S	STX		5,115
	47B	SNOWPLOW/CAMPER PACKAGE		305
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B		115
		Dual Extra Heavy-Duty Alternator w/ 41A		N/C
	924	Privacy Glass		30
	64U	Wheels, 20 Inch Polished Aluminum		N/C
	91D	On-Board Scales & Smart Hitch		650
	21X	Vehicle Safe by Console Vault		350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)		(625)
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)
	17Y	Tremor Package		4,375
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	153	Front License Plate Bracket		N/C
	87B	Retractable Bed Step (Corner)		390
	87S	Retractable Bed Step (Side)		780
	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		\$ 300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	91G	360-Degree Dual Beacon LED Warning Strobes - White		650
	91S	360-Degree Dual Beacon LED Warning Strobes - Amber		650
	18A	Ford Pro Upfit Integration System		400
	63R	Suspension Package, Heavy Service w/66D		125
	PGR	Paint, Green (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165
	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		\$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	D5EAD	Wheel Locks		75
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230



Preview Order P15A - X2A 4x2 Super Cab SRW: Order Summary Time of Preview: 09/08/2023 17:17:34 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P15A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F250 4X2 SUPERCAB PICKUP/148	\$47305	.LT245/75R17E BSW ALL-SEASON	\$0
148 INCH WHEELBASE	\$0	3.73 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$47305	JOB #1 ORDER	\$0
OXFORD WHITE	\$0	10000# GVWR PACKAGE	\$0
CLOTH 40/20/40 SEAT	\$100	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	JACK	\$0
PREFERRED EQUIPMENT PKG.600A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
.6.8L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$1995
10-SPEED AUTO TORQSHIFT-G	\$0		

TOTAL BASE AND OPTIONS	MSRP
DISCOUNTS	\$49400
TOTAL	NA
	\$49400

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/21/2023

**2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

MODEL	DRIVE	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F2A 142 in. Wheelbase - XL	\$ 44,970
		4x4	F2B 142 in. Wheelbase - XL	47,760
		F2B	142 in. Wheelbase - XLT	51,105
	SUPERCAB	4x2	X2A 148 in. Wheelbase - XL	47,305
		X2A	164 in. Wheelbase - XL	47,505
		4x4	X2B 148 in. Wheelbase - XL	50,095
		X2B	148 in. Wheelbase - XLT	53,755
		X2B	148 in. Wheelbase - Lariat	62,410
		X2B	164 in. Wheelbase - XL	50,305
		X2B	164 in. Wheelbase - XLT	53,955
		X2B	164 in. Wheelbase - Lariat	62,610
	CREW CAB	4x2	W2A 160 in. Wheelbase - XL	48,760
		W2A	176 in. Wheelbase - XL	48,960
		4x4	W2B 160 in. Wheelbase - XL	51,560
		W2B	160 in. Wheelbase - XLT	55,510
		W2B	160 in. Wheelbase - Lariat	64,740
		W2B	160 in. Wheelbase - King Ranch	76,975
		W2B	176 in. Wheelbase - XL	51,770
		W2B	176 in. Wheelbase - XLT	55,715
		W2B	176 in. Wheelbase - Lariat	64,940
		W2B	176 in. Wheelbase - King Ranch	77,175
		W2B	160 in. Wheelbase - Platinum	77,865
		W2B	176 in. Wheelbase - Platinum	78,065
		W2B	160 in. Wheelbase - Limited	97,095
		W2B	176 in. Wheelbase - Limited	97,295
ALL MODELS		—	Destination and Delivery	1,995

MODEL	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8	\$ 9,995
		99M	6.7L HO Powerstroke Diesel V-8	12,495
		99N	7.3L Engine Option on F250 Pick-up	1,705
AXLE	4x2/4x4	X3H	Axle, Electronic-Locking (Ratio 3.31)	430
		X3J	Axle, Electronic-Locking (Ratio 3.31) W/ 17Z	N/C
		X3J	Axle, Electronic-Locking (Ratio 3.55) W/ 17Y	N/C
		X3E	Axle, Electronic Locking (Ratio 3.55) W/ 17Y	430
		X4M	Axle, Electronic Locking (Ratio 3.55) W/ 17Z	N/C
		X4M	Axle, Electronic-Locking (Ratio 3.55) W/ 4x2 Super Cab	N/C
		X4M	Axle, Electronic-Locking (Ratio 3.73)	430
		X4M	Axle, Electronic Locking (Ratio 3.73) W/ 17Z	N/C
		X4M	Axle, Electronic-Locking (Ratio 4.30)	430
		X4M	Axle, Electronic Locking (Ratio 4.30) W/ 17Z	N/C
		X4M	Axle, Electronic-Locking (Ratio 4.30) W/ 17Y	N/C

MODEL	DRIVE	OPTION CODE	TIRES	SUGGESTED RETAIL
		642	Wheels, 20 Inch Premium Cast Aluminum	\$ 1,420
		643	Wheels, 20 Inch Premium Cast Aluminum (KR)	Std
REGULAR/SUPER/CREW CAB	4x2/4x4	TBM	LT245/75Rx17E BSW AT (XL)	165
		TCH	LT275/65Rx18E BSW AS	N/C
		TDX	LT275/70Rx18E BSW AT	265
		TCW	LT275/65Rx20E OWL AT	N/C
		TD8	LT245/75Rx17E BSW A/S PLUS	N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
REGULAR CAB	XL	L	Vinyl High Back Bucket	\$ 355
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)	100
CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
SUPER CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
SUPER CAB/CREW CAB	XL	2	Cloth Luxury Captains Chairs w/ Console	300
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
SUPER CAB/CREW CAB	Lariat	6	Cloth High Back Bucket (Crew Cab)	615
SUPER CAB/CREW CAB	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C

8/21/2023

2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
17K	Lariat Sport Appearance Package	\$ 2,880
17L	XLT Sport Appearance Package	2,955
	Lariat Black Appearance Package	4,295
	XLT Black Appearance Package	4,795
18B	Platform Running Boards (w/ Regular Cab)	320
	Platform Running Boards (w/ Super/Crew Cab)	445
18C	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)	695
471	Camper Package	160
166	Carpet Delete (XLT/Lar)	(50)
	Carpet Delete (XL)	N/C
16S	All-Weather Floor Mats (Includes Carpet Floor Mats)	135
16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	130
592	Clearance Lights, Roof	95
41H	Heater, Engine Block	100
54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
17C	Chrome Package	1,240
17X	4X4 Off-Road Package	495
66S	Upfitter Switches (6)	165
	Upfitter Switches (6) w/ 96U	N/C
473	Snow Plow Package	250
67H	Suspension Package, Heavy Service	125
62R	Transmission Power Take-Off Provision	280
435	Window, Power Sliding Rear	405
43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
85G	Tailgate Step	375
	Tailgate Step w/ 96U	N/C
41A	Rapid-Heat Supplemental Cab Heater	250
85S	Tough Bed® Spray-in bedliner	595
	Tough Bed® Spray-in bedliner (Lariat w/ 17L)	N/C
85L	Drop-in Bedliner	350
61M	Wheel Well Liner	180
	Wheel Well Liner (KR/Plat/Ltd)	N/C
96U	Lariat Ultimate Package	5,075
535	Trailer Tow Package - High Capacity	1,130
	Trailer Tow Package - High Capacity (w/ 99M)	N/C
76S	Remote Start System	250
	Remote Start System (w/Lariat Ultimate/Value)	N/C
85M	Bed Mat	250
61S	Splash Guards/Mud Flaps (Front & Rear)	150
62S	Splash Guards/Mud Flaps (Rear)	130
15J	Gooseneck Hitch Kit	N/C
15L	5th Wheel Hitch Kit (20K)	250
53W	5th Wheel/Gooseneck Hitch Prep Package	1,345
76C	Exterior Back-up Chime	550
96V	XL Chrome Package	175
61L	Front Wheel Well Liners	225
61N	Front & Rear Wheel Well Liners	180
90M	Max Recline Seat	325
17Z	XL Off Road Package	335
52S	Interior Work Surface	995
43K	2kW Pro Power	140
874	360 Camera Package	985
96D	XL Driver Assist Package	1,150
	XL Driver Assist Package W/ 17S	730
17P	XLT Premium Package	N/C
68U	F-250 >10K GVWR PACKAGE	4,150
98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)	100
43C	120V/400W Outlet	315
66L	Box Rail Lighting, LED Lighting system	175
	Box Rail Lighting, LED Lighting system (KR/PL/LTD)	60
43V	Panoramic Moonroof	N/C
18E	Power Running Boards (LAR)	1,495
	Power Running Boards (LAR) w/ 96U	995
	Power Running Boards (KR - LTD)	N/C
43B	Defrost w/ Fixed & Privacy Glass	N/C
67E	Extra-Extra Heavy Duty Alternator	60
	Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines	85
86M	Dual Batteries (68 Amp.) (w/ 99M or 99T)	N/C
86K	Programmable Engine Idle Shutdown Timer	210
		250

8/21/2023

2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

		OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		16P	Vinyl Floor Covering - KR/PL/LTD	\$ 115
		17S	STX	5,115
		47B	SNOWPLOW/CAMPER PACKAGE	305
		67B	Dual Extra Heavy-Duty Alternator	115
			Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
			Dual Extra Heavy-Duty Alternator w/ 41A	N/C
		924	Privacy Glass	30
		64U	Wheels, 20 Inch Polished Aluminum	N/C
		91D	On-Board Scales & Smart Hitch	650
		21X	Vehicle Safe by Console Vault	350
		19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)	950
		19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)	950
		19H	Pickup Box Bed Side Storage	
		66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)	1,695
		91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)	(625)
		17Y	Tremor Package	(300)
		21D	Tonneau Pickup Box Cover - Soft Folding	4,375
		21E	Tonneau Pickup Box Cover - Hard Folding	590
		21J	Tonneau Pickup Box Cover - Retractable	1,200
		PD4	Paint, Rapid Red Metallic Tinted Clearcoat	2,200
		PAZ	Paint, Star White Metallic Tri-Coat	495
		PR7	Paint, Glacier Grey Metallic Tri-Coat	995
		153	Front License Plate Bracket	995
		87B	Retractable Bed Step (Corner)	N/C
		87S	Retractable Bed Step (Side)	390
				780
		OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		47C	Fleet Commercial Graphics (Up to 6 Sq Ft)	\$ 300
		47D	Fleet Commercial Graphics (Up to 12 Sq Ft)	375
		47E	Fleet Commercial Graphics (Up to 20 Sq Ft)	450
		91G	360-Degree Dual Beacon LED Warning Strobes - White	650
		91S	360-Degree Dual Beacon LED Warning Strobes - Amber	650
		18A	Ford Pro Upfit Integration System	650
		63R	Suspension Package, Heavy Service w/66D	400
		PGR	Paint, Green (Fleet Only)	125
		PW6	Paint, Green Gem (Fleet Only)	660
		PMB	Paint, Orange (Fleet Only)	660
		PBY	Paint, School Bus Yellow (Fleet Only)	660
		PE4	Paint, Vermillion Red (Fleet Only)	660
		PAT	Paint, Yellow (Fleet Only)	660
		95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)	165
		OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		AATAK	Trailer Camera	
		AATAJ	Individual Trailer TPMS	\$ 475
		CL2AB	12,000 lb. Ford Performance Parts Winch by Warn	575
		D5EAD	Wheel Locks	3,855
		A1WAV	Pivot Storage Box LH by Undercover	75
		A1WAW	Pivot Storage Box RH by Undercover	290
		AIILDS	Side Window Deflector Kit -Smoke Super Cab	290
		AIILDS	Side Window Deflector Kit -Smoke Crew	160
		A73AB	Tailgate Lock by McGard	160
		A9MAQ	Bed Hooks by Bullring	50
		AHMAB	Roadside Assistance Kit by DC Safety	70
		AHQAB	First Aid Kit by DC Safety	70
		AHMAC	Commercial Roadside Assistance Kit by DC Safety	50
				230



Preview Order P16A - W2A 4x2 Crew Cab SRW: Order Summary Time of Preview: 09/08/2023 15:59:53 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P16A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F250 4X2 CREW CAB PICKUP/160	\$48760	.LT245/75R17E BSW ALL-SEASON	\$0
160 INCH WHEELBASE	\$0	3.73 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$48760	JOB #1 ORDER	\$0
OXFORD WHITE	\$0	10000# GVWR PACKAGE	\$0
CLOTH 40/20/40 SEAT	\$315	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	JACK	\$0
PREFERRED EQUIPMENT PKG.600A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
.6.8L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$1995
10-SPEED AUTO TORQSHIFT-G	\$0		
 TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$51070
TOTAL			NA
			\$51070

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/21/2023

**2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

MODEL		OPTION CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2 F2A	142 in. Wheelbase - XL	
		4x4 F2B	142 in. Wheelbase - XL	\$ 44,970
		F2B	142 in. Wheelbase - XLT	47,760
	SUPERCAB	4x2 X2A	148 in. Wheelbase - XL	51,105
		X2A	164 in. Wheelbase - XL	47,305
		4x4 X2B	148 in. Wheelbase - XL	47,505
		X2B	148 in. Wheelbase - XLT	50,095
		X2B	148 in. Wheelbase - Lariat	53,755
		X2B	164 in. Wheelbase - XL	62,410
		X2B	164 in. Wheelbase - XLT	50,305
		X2B	164 in. Wheelbase - Lariat	53,955
		4x2 W2A	160 in. Wheelbase - XL	62,610
		W2A	176 in. Wheelbase - XL	48,760
	CREW CAB	4x4 W2B	160 in. Wheelbase - XL	48,960
		W2B	160 in. Wheelbase - XLT	51,560
		W2B	160 in. Wheelbase - Lariat	55,510
		W2B	160 in. Wheelbase - King Ranch	64,740
		W2B	176 in. Wheelbase - XL	76,975
		W2B	176 in. Wheelbase - XLT	51,770
		W2B	176 in. Wheelbase - Lariat	55,715
		W2B	176 in. Wheelbase - King Ranch	64,940
		W2B	160 in. Wheelbase - Platinum	77,175
		W2B	176 in. Wheelbase - Platinum	77,865
		W2B	160 in. Wheelbase - Limited	78,065
		W2B	176 in. Wheelbase - Limited	97,095
		ALL MODELS	— Destination and Delivery	97,295
				1,995

		OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8	
		99M	6.7L HO Powerstroke Diesel V-8	\$ 9,995
		99N	7.3L Engine Option on F250 Pick-up	12,495
AXLE	4x2/4x4	X3H	Axle, Electronic-Locking (Ratio 3.31)	1,705
		X3J	Axle, Electronic-Locking (Ratio 3.31) W/ 17Z	430
		X3J	Axle, Electronic-Locking (Ratio 3.55) W/ 17Y	N/C
		X3E	Axle, Electronic Locking (Ratio 3.55) W/ 17Y	N/C
		X3E	Axle, Electronic Locking (Ratio 3.55) W/ 4x2 Super Cab	430
		X4M	Axle, Electronic-Locking (Ratio 3.73)	N/C
		X4M	Axle, Electronic Locking (Ratio 3.73) W/ 17Z	430
		X4M	Axle, Electronic-Locking (Ratio 4.30)	N/C
		X4M	Axle, Electronic Locking (Ratio 4.30) W/ 17Z	430
		X4M	Axle, Electronic-Locking (Ratio 4.30) W/ 17Y	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
REGULAR/ SUPER/CREW CAB	4x2/4x4	642	Wheels, 20 Inch Premium Cast Aluminum	\$ 1,420
		643	Wheels, 20 Inch Premium Cast Aluminum (KR)	Std
		TBM	LT245/75Rx17E BSW AT (XL)	165
		TCH	LT275/65Rx18E BSW AS	N/C
		TDX	LT275/70Rx18E BSW AT	265
		TCW	LT275/65Rx20E OWL AT	N/C
		TD8	LT245/75Rx17E BSW A/S PLUS	N/C

MODEL		TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
REGULAR CAB		XL	L	Vinyl High Back Bucket	
CREW CAB		XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)	\$ 355
SUPER CAB		XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	100
SUPER CAB/CREW CAB		XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)	315
REGULAR CAB		XL	2	Cloth Luxury Captains Chairs w/ Console	100
SUPER CAB/CREW CAB		XL	4	Cloth High Back Bucket (Regular Cab)	300
		XL	4	Cloth High Back Bucket (Super Cab)	515
		Lariat	6	Cloth High Back Bucket (Crew Cab)	515
		Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	615
					N/C

8/21/2023

**2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package	\$ 2,880
	17L	XLT Sport Appearance Package	2,955
	17L	Lariat Black Appearance Package	4,295
	18B	XLT Black Appearance Package	4,795
	18C	Platform Running Boards (w/ Regular Cab)	320
	18C	Platform Running Boards (w/ Super/Crew Cab)	445
	471	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)	695
	166	Camper Package	160
	166	Carpet Delete (XLT/Lar)	(50)
	16S	Carpet Delete (XL)	N/C
	16T	All-Weather Floor Mats (Includes Carpet Floor Mats)	135
	592	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	130
	41H	Clearance Lights, Roof	95
	54F	Heater, Engine Block	100
	17C	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
	17X	Chrome Package	1,240
	66S	4X4 Off-Road Package	495
	473	Upfitter Switches (6)	165
	67H	Upfitter Switches (6) w/ 96U	N/C
	62R	Snow Plow Package	250
	435	Suspension Package, Heavy Service	125
	435	Transmission Power Take-Off Provision	280
	43B	Window, Power Sliding Rear	405
	85G	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
	41A	Tailgate Step	375
	85S	Tailgate Step w/ 96U	N/C
	85S	Rapid-Heat Supplemental Cab Heater	250
	85S	Tough Bed® Spray-in bedliner	595
	85L	Tough Bed® Spray-in bedliner (Lariat w/ 17L)	N/C
	61M	Drop-in Bedliner	350
	96U	Wheel Well Liner	180
	535	Wheel Well Liner (KR/Plat/Ltd)	N/C
	76S	Lariat Ultimate Package	5,075
	76S	Trailer Tow Package - High Capacity	1,130
	85M	Trailer Tow Package - High Capacity (w/ 99M)	N/C
	61S	Remote Start System	250
	62S	Remote Start System (w/Lariat Ultimate/Value)	N/C
	15J	Bed Mat	150
	15L	Splash Guards/Mud Flaps (Front & Rear)	130
	53W	Splash Guards/Mud Flaps (Rear)	N/C
	76C	Gooseneck Hitch Kit	250
	96V	5th Wheel Hitch Kit (20K)	1,345
	61L	5th Wheel/Gooseneck Hitch Prep Package	550
	61N	Exterior Back-up Chime	175
	90M	XL Chrome Package	225
	90M	Front Wheel Well Liners	180
	17Z	Front & Rear Wheel Well Liners	325
	52S	Max Recline Seat	335
	43K	XL Off Road Package	335
	874	Interior Work Surface	995
	96D	2kW Pro Power	140
	17P	360 Camera Package	985
	68U	XL Driver Assist Package	1,150
	98F	XL Driver Assist Package W/ 17S	730
	43C	XLT Premium Package	N/C
	66L	F-250 >10K GVWR PACKAGE	4,150
	43V	CNG/Propane Gaseous Engine Prep Package (6.8L only)	100
	18E	120V/400W Outlet	315
	43B	Box Rail Lighting, LED Lighting system	175
	67E	Box Rail Lighting, LED Lighting system (KR/PL/LTD)	60
	43B	Panoramic Moonroof	N/C
	67D	Power Running Boards (LAR)	1,495
	86M	Power Running Boards (LAR) w/ 96U	995
	86K	Power Running Boards (KR - LTD)	N/C
	43B	Defrost w/ Fixed & Privacy Glass	N/C
	67E	Extra-Extra Heavy Duty Alternator	60
	67D	Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
	86M	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines	85
	86K	Dual Batteries (68 Amp.) (w/ 99M or 99T)	N/C
	86K	Dual Batteries (68 Amp.)	210
	86K	Programmable Engine Idle Shutdown Timer	250

8/21/2023

2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

		OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	16P	Vinyl Floor Covering - KR/PL/LTD		\$ 115
	17S	STX		5,115
	47B	SNOWPLOW/CAMPER PACKAGE		305
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B		115
	924	Dual Extra Heavy-Duty Alternator w/ 41A		N/C
	64U	Privacy Glass		30
	91D	Wheels, 20 Inch Polished Aluminum		N/C
	21X	On-Board Scales & Smart Hitch		650
	19J	Vehicle Safe by Console Vault		350
	19K	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19H	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	66D	Pickup Box Bed Side Storage		1,695
	91X	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)		(625)
		Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)
	17Y	Tremor Package		4,375
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	153	Front License Plate Bracket		N/C
	87B	Retractable Bed Step (Corner)		390
	87S	Retractable Bed Step (Side)		780

		OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		\$ 300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	91G	360-Degree Dual Beacon LED Warning Strobes - White		650
	91S	360-Degree Dual Beacon LED Warning Strobes - Amber		650
	18A	Ford Pro Upfit Integration System		400
	63R	Suspension Package, Heavy Service w/66D		125
	PGR	Paint, Green (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

		OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		\$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	D5EAD	Wheel Locks		75
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Taigate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230



Preview Order P17A - F28 4x4 Reg Cab SRW: Order Summary Time of Preview: 09/08/2023 16:00:18 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P17A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F250 4X4 STYLESIDE PICKUP/142	\$47760	.LT245/75R17E BSW ALL-SEASON	\$0
142 INCH WHEELBASE	\$0	3.73 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$47760	JOB #1 ORDER	\$0
OXFORD WHITE	\$0	10000# GVWR PACKAGE	\$0
CLOTH 40/20/40 SEAT	\$100	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	JACK	\$0
PREFERRED EQUIPMENT PKG.600A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
.6.8L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$0
10-SPEED AUTO TORQSHIFT-G	\$0		\$1995

TOTAL BASE AND OPTIONS	MSRP
DISCOUNTS	\$49855
TOTAL	NA
	\$49855

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/21/2023

**2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL	
A L L M O D E L S	REGULAR CAB	4x2 F2A	142 in. Wheelbase - XL		
		4x4 F2B	142 in. Wheelbase - XL	\$ 44,970	
		F2B	142 in. Wheelbase - XLT	47,760	
	SUPERCAB	4x2 X2A	148 in. Wheelbase - XL	51,105	
		X2A	164 in. Wheelbase - XL	47,305	
		4x4 X2B	148 in. Wheelbase - XL	47,505	
		X2B	148 in. Wheelbase - XLT	50,095	
		X2B	148 in. Wheelbase - Lariat	53,755	
		X2B	164 in. Wheelbase - XL	62,410	
		X2B	164 in. Wheelbase - XLT	50,305	
		X2B	164 in. Wheelbase - Lariat	53,955	
	CREW CAB	4x2 W2A	160 in. Wheelbase - XL	62,610	
		W2A	176 in. Wheelbase - XL	48,760	
		4x4 W2B	160 in. Wheelbase - XL	48,960	
		W2B	160 in. Wheelbase - XLT	51,560	
		W2B	160 in. Wheelbase - Lariat	55,510	
		W2B	160 in. Wheelbase - King Ranch	64,740	
		W2B	176 in. Wheelbase - XL	76,975	
		W2B	176 in. Wheelbase - XLT	51,770	
		W2B	176 in. Wheelbase - Lariat	55,715	
		W2B	176 in. Wheelbase - King Ranch	64,940	
		W2B	160 in. Wheelbase - Platinum	77,175	
		W2B	176 in. Wheelbase - Platinum	77,865	
ALL MODELS		—	Destination and Delivery	97,095	
		—		1,995	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL	
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8		
		99M	6.7L HO Powerstroke Diesel V-8	\$ 9,995	
		99N	7.3L Engine Option on F250 Pick-up	12,495	
AXLE	4x2/4x4	X3H	Axle, Electronic-Locking (Ratio 3.31)	1,705	
		X3J	Axle, Electronic-Locking (Ratio 3.31) W/ 17Z	430	
		X3J	Axle, Electronic-Locking (Ratio 3.55) W/ 17Y	N/C	
		X3E	Axle, Electronic Locking (Ratio 3.55) W/ 17Y	N/C	
		X4M	Axle, Electronic-Locking (Ratio 3.55) W/ 4x2 Super Cab	430	
		X4M	Axle, Electronic-Locking (Ratio 3.73)	N/C	
			Axle, Electronic Locking (Ratio 3.73) W/ 17Z	430	
			Axle, Electronic-Locking (Ratio 4.30)	N/C	
			Axle, Electronic Locking (Ratio 4.30) W/ 17Z	430	
			Axle, Electronic-Locking (Ratio 4.30) W/ 17Y	N/C	

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
REGULAR/ SUPER/CREW CAB	4x2/4x4	642	Wheels, 20 Inch Premium Cast Aluminum	
		643	Wheels, 20 Inch Premium Cast Aluminum (KR)	\$ 1,420
		TBM	LT245/75Rx17E BSW AT (XL)	Std
		TCH	LT275/65Rx18E BSW AS	165
		TDX	LT275/70Rx18E BSW AT	N/C
		TCW	LT275/65Rx20E OWL AT	265
		TD8	LT245/75Rx17E BSW A/S PLUS	N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
REGULAR CAB	XL	L	Vinyl High Back Bucket	
CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)	\$ 355
SUPER CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	100
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)	315
REGULAR CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console	100
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Regular Cab)	300
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
SUPER CAB/CREW CAB	Lariat	6	Cloth High Back Bucket (Crew Cab)	515
SUPER CAB/CREW CAB	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	615
SUPER CAB/CREW CAB	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C

2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package	\$ 2,880
	17L	XLT Sport Appearance Package	2,955
	18B	Lariat Black Appearance Package	4,295
	18C	XLT Black Appearance Package	4,795
	471	Platform Running Boards (w/ Regular Cab)	320
	166	Platform Running Boards (w/ Super/Crew Cab)	445
	16S	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)	695
	16T	Camper Package	160
	592	Carpet Delete (XLT/Lar)	(50)
	41H	Carpet Delete (XL)	N/C
	54F	All-Weather Floor Mats (Includes Carpet Floor Mats)	135
	17C	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	130
	473	Clearance Lights, Roof	95
	67H	Heater, Engine Block	100
	62R	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
	435	Chrome Package	1,240
	43B	4X4 Off-Road Package	495
	85G	Upfitter Switches (6)	165
	473	Upfitter Switches (6) w/ 96U	N/C
	67H	Snow Plow Package	250
	62R	Suspension Package, Heavy Service	125
	435	Transmission Power Take-Off Provision	280
	43B	Window, Power Sliding Rear	405
	85G	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
	41A	Tailgate Step	375
	85S	Tailgate Step w/ 96U	N/C
	85L	Rapid-Heat Supplemental Cab Heater	250
	61M	Tough Bed® Spray-in bedliner	595
	96U	Tough Bed® Spray-in bedliner (Lariat w/ 17L)	N/C
	535	Drop-in Bedliner	350
	96U	Wheel Well Liner	180
	76S	Wheel Well Liner (KR/Plat/Ltd)	N/C
	96U	Lariat Ultimate Package	5,075
	76S	Trailer Tow Package - High Capacity	1,130
	85M	Trailer Tow Package - High Capacity (w/ 99M)	N/C
	61S	Remote Start System	250
	62S	Remote Start System (w/Lariat Ultimate/Value)	N/C
	15J	Bed Mat	250
	15L	Splash Guards/Mud Flaps (Front & Rear)	150
	53W	Splash Guards/Mud Flaps (Rear)	130
	53W	Gooseneck Hitch Kit	N/C
	76C	5th Wheel Hitch Kit (20K)	250
	96V	5th Wheel/Gooseneck Hitch Prep Package	1,345
	61L	Exterior Back-up Chime	550
	61N	XL Chrome Package	175
	96V	Front Wheel Well Liners	225
	61N	Front & Rear Wheel Well Liners	180
	90M	Max Recline Seat	325
	17Z	XL Off Road Package	335
	52S	Interior Work Surface	995
	43K	2kW Pro Power	140
	874	360 Camera Package	985
	96D	XL Driver Assist Package	1,150
	17P	XL Driver Assist Package W/ 17S	730
	68U	XLT Premium Package	N/C
	98F	F-250 >10K GVWR PACKAGE	4,150
	43C	CNG/Propane Gaseous Engine Prep Package (6.8L only)	100
	66L	120V/400W Outlet	315
	43V	Box Rail Lighting, LED Lighting system	175
	18E	Box Rail Lighting, LED Lighting system (KR/PL/LTD)	60
	43B	Panoramic Moonroof	N/C
	67E	Power Running Boards (LAR)	1,495
	43B	Power Running Boards (LAR) w/ 96U	995
	67E	Power Running Boards (KR - LTD)	N/C
	43B	Defrost w/ Fixed & Privacy Glass	N/C
	67D	Extra-Extra Heavy Duty Alternator	60
	67D	Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
	86M	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines	85
	86K	Dual Batteries (68 Amp.) (w/ 99M or 99T)	N/C
	86K	Dual Batteries (68 Amp.)	210
	86K	Programmable Engine Idle Shutdown Timer	250

8/21/2023

2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
	DESCRIPTION	PRICE	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	16P Vinyl Floor Covering - KR/PL/LTD	\$ 115	
	17S STX	5,115	
	47B SNOWPLOW/CAMPER PACKAGE	305	
	67B Dual Extra Heavy-Duty Alternator	115	
	Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115	
	Dual Extra Heavy-Duty Alternator w/ 41A	115	
	924 Privacy Glass	N/C	
	64U Wheels, 20 Inch Polished Aluminum	30	
	91D On-Board Scales & Smart Hitch	N/C	
	21X Vehicle Safe by Console Vault	650	
	19J Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)	350	
	19K Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)	950	
	19H Pickup Box Bed Side Storage	950	
	66D Pickup Box Delete (XL/XLT w/ 8 ft. Box only)	1,695	
	91X Multi Contour Seat Removal (King Ranch, Platinum and Limited)	(625)	
	17Y Tremor Package	(300)	
	21D Tonneau Pickup Box Cover - Soft Folding	4,375	
	21E Tonneau Pickup Box Cover - Hard Folding	590	
	21J Tonneau Pickup Box Cover - Retractable	1,200	
	PD4 Paint, Rapid Red Metallic Tinted Clearcoat	2,200	
	PAZ Paint, Star White Metallic Tri-Coat	495	
	PR7 Paint, Glacier Grey Metallic Tri-Coat	995	
	153 Front License Plate Bracket	995	
	87B Retractable Bed Step (Corner)	N/C	
	87S Retractable Bed Step (Side)	390	
		780	

OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
	DESCRIPTION	PRICE	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47C Fleet Commercial Graphics (Up to 6 Sq Ft)	\$ 300	
	47D Fleet Commercial Graphics (Up to 12 Sq Ft)	375	
	47E Fleet Commercial Graphics (Up to 20 Sq Ft)	450	
	91G 360-Degree Dual Beacon LED Warning Strobes - White	650	
	91S 360-Degree Dual Beacon LED Warning Strobes - Amber	650	
	18A Ford Pro Upfit Integration System	400	
	63R Suspension Package, Heavy Service w/66D	125	
	PGR Paint, Green (Fleet Only)	660	
	PW6 Paint, Green Gem (Fleet Only)	660	
	PMB Paint, Orange (Fleet Only)	660	
	PBY Paint, School Bus Yellow (Fleet Only)	660	
	PE4 Paint, Vermillion Red (Fleet Only)	660	
	PAT Paint, Yellow (Fleet Only)	660	
	95K Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)	165	

OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
	DESCRIPTION	PRICE	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK Trailer Camera	\$ 475	
	AATAJ Individual Trailer TPMS	575	
	CL2AB 12,000 lb. Ford Performance Parts Winch by Warn	3,855	
	D5EAD Wheel Locks	75	
	A1WAV Pivot Storage Box LH by Undercover	290	
	A1WAW Pivot Storage Box RH by Undercover	290	
	AILDS Side Window Deflector Kit -Smoke Super Cab	160	
	AILDS Side Window Deflector Kit -Smoke Crew	160	
	A73AB Tailgate Lock by McGard	50	
	A9MAQ Bed Hooks by Bullring	70	
	AHMAB Roadside Assistance Kit by DC Safety	70	
	AHQAB First Aid Kit by DC Safety	50	
	AHMAC Commercial Roadside Assistance Kit by DC Safety	230	



Preview Order P18A - X2B 4x4 Super Cab SRW: Order Summary Time of Preview: 09/08/2023 16:00:39 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P18A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F250 4X4 SUPERCAB PICKUP/148	\$50095	.LT245/75R17E BSW ALL-SEASON	\$0
148 INCH WHEELBASE	\$0	3.73 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$50095	JOB #1 ORDER	\$0
OXFORD WHITE	\$0	10000# GVWR PACKAGE	\$0
CLOTH 40/20/40 SEAT	\$100	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	JACK	\$0
PREFERRED EQUIPMENT PKG.600A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
.6.8L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$1995
10-SPEED AUTO TORQSHIFT-G	\$0		
 TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$52190
TOTAL			NA
			\$52190

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/21/2023

**2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
A L L M O D E L S	REGULAR CAB	4x2	F2A	142 in. Wheelbase - XL		
		4x4	F2B	142 in. Wheelbase - XL		\$ 44,970
			F2B	142 in. Wheelbase - XLT		47,760
	SUPERCAB	4x2	X2A	148 in. Wheelbase - XL		51,105
			X2A	164 in. Wheelbase - XL		47,305
		4x4	X2B	148 in. Wheelbase - XL		47,505
			X2B	148 in. Wheelbase - XLT		50,095
			X2B	148 in. Wheelbase - Lariat		53,755
			X2B	164 in. Wheelbase - XL		62,410
			X2B	164 in. Wheelbase - XLT		50,305
			X2B	164 in. Wheelbase - Lariat		53,955
	CREW CAB	4x2	W2A	160 in. Wheelbase - XL		62,610
			W2A	176 in. Wheelbase - XL		48,760
		4x4	W2B	160 in. Wheelbase - XL		48,960
			W2B	160 in. Wheelbase - XLT		51,560
			W2B	160 in. Wheelbase - Lariat		55,510
			W2B	160 in. Wheelbase - King Ranch		64,740
			W2B	176 in. Wheelbase - XL		76,975
			W2B	176 in. Wheelbase - XLT		51,770
			W2B	176 in. Wheelbase - Lariat		55,715
			W2B	176 in. Wheelbase - King Ranch		64,940
			W2B	160 in. Wheelbase - Platinum		77,175
			W2B	176 in. Wheelbase - Platinum		77,865
			W2B	160 in. Wheelbase - Limited		78,065
			W2B	176 in. Wheelbase - Limited		97,095
	ALL MODELS		—	Destination and Delivery		97,295
						1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T 99M 99N	6.7L Powerstroke Diesel V-8 6.7L HO Powerstroke Diesel V-8 7.3L Engine Option on F250 Pick-up		\$ 9,995 12,495 1,705
AXLE	4x2/4x4	X3H X3J X3E X4M	Axle, Electronic-Locking (Ratio 3.31) Axle, Electronic-Locking (Ratio 3.31) W/ 17Z Axle, Electronic-Locking (Ratio 3.55) W/ 17Y Axle, Electronic Locking (Ratio 3.55) W/ 17Y Axle, Electronic Locking (Ratio 3.55) W/ 17Z Axle, Electronic-Locking (Ratio 3.55) W/ 4x2 Super Cab Axle, Electronic-Locking (Ratio 3.73) Axle, Electronic Locking (Ratio 3.73) W/ 17Z Axle, Electronic-Locking (Ratio 4.30) Axle, Electronic Locking (Ratio 4.30) W/ 17Z Axle, Electronic-Locking (Ratio 4.30) W/ 17Y		430 N/C N/C 430 N/C N/C 430 N/C 430 N/C N/C N/C

	MODEL	OPTION CODE	TIRES		SUGGESTED RETAIL
		642 643	Wheels, 20 inch Premium Cast Aluminum Wheels, 20 inch Premium Cast Aluminum (KR)		\$ 1,420
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM TCH TDX TCW	LT245/75Rx17E BSW AT (XL) LT275/65Rx18E BSW AS LT275/70Rx18E BSW AT LT275/65Rx20E OWL AT		Std 165 N/C 265 N/C N/C
		TD8	LT245/75Rx17E BSW A/S PLUS		N/C

	MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
	REGULAR CAB	XL	L	Vinyl High Back Bucket		\$ 355
	CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)		100
	SUPER CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
	SUPER CAB/CREW CAB	XLT	2	Cloth 40/20/40 Split Bench - Super Cab (XL Only)		100
	REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)		300
	SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)		515
		Lariat	6	Cloth High Back Bucket (Crew Cab)		515
		Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)		615
						N/C

8/21/2023

**2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
17K	Lariat Sport Appearance Package	\$ 2,880
17L	XLT Sport Appearance Package	2,955
	Lariat Black Appearance Package	4,295
	XLT Black Appearance Package	4,795
18B	Platform Running Boards (w/ Regular Cab)	320
	Platform Running Boards (w/ Super/Crew Cab)	445
18C	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)	695
471	Camper Package	160
166	Carpet Delete (XLT/Lar)	(50)
	Carpet Delete (XL)	
16S	All-Weather Floor Mats (Includes Carpet Floor Mats)	N/C
16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	135
592	Clearance Lights, Roof	130
41H	Heater, Engine Block	95
54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	100
17C	Chrome Package	280
17X	4X4 Off-Road Package	1,240
66S	Upfitter Switches (6)	495
	Upfitter Switches (6) w/ 96U	165
473	Snow Plow Package	N/C
67H	Suspension Package, Heavy Service	250
62R	Transmission Power Take-Off Provision	125
435	Window, Power Sliding Rear	280
43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	405
85G	Tailgate Step	N/C
	Tailgate Step w/ 96U	375
41A	Rapid-Heat Supplemental Cab Heater	N/C
85S	Tough Bed® Spray-in bedliner	250
	Tough Bed® Spray-in bedliner (Lariat w/ 17L)	595
85L	Drop-in Bedliner	N/C
61M	Wheel Well Liner	350
	Wheel Well Liner (KR/Plat/Ltd)	180
96U	Lariat Ultimate Package	N/C
535	Trailer Tow Package - High Capacity	5,075
	Trailer Tow Package - High Capacity (w/ 99M)	1,130
76S	Remote Start System	N/C
	Remote Start System (w/Lariat Ultimate/Value)	250
85M	Bed Mat	N/C
61S	Splash Guards/Mud Flaps (Front & Rear)	150
62S	Splash Guards/Mud Flaps (Rear)	130
15J	Gooseneck Hitch Kit	N/C
15L	5th Wheel Hitch Kit (20K)	250
53W	5th Wheel/Gooseneck Hitch Prep Package	1,345
76C	Exterior Back-up Chime	550
96V	XL Chrome Package	175
61L	Front Wheel Well Liners	225
61N	Front & Rear Wheel Well Liners	180
90M	Max Recline Seat	325
17Z	XL Off Road Package	335
52S	Interior Work Surface	995
43K	2kW Pro Power	140
874	360 Camera Package	985
96D	XL Driver Assist Package	1,150
	XL Driver Assist Package W/ 17S	730
17P	XLT Premium Package	N/C
68U	F-250 >10K GVWR PACKAGE	4,150
98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)	100
43C	120V/400W Outlet	315
66L	Box Rail Lighting, LED Lighting system	175
	Box Rail Lighting, LED Lighting system (KR/PL/LTD)	60
43V	Panoramic Moonroof	N/C
18E	Power Running Boards (LAR)	1,495
	Power Running Boards (LAR) w/ 96U	995
	Power Running Boards (KR - LTD)	N/C
43B	Defrost w/ Fixed & Privacy Glass	N/C
67E	Extra-Extra Heavy Duty Alternator	60
	Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines	85
86M	Dual Batteries (68 Amp.) (w/ 99M or 99T)	N/C
	Dual Batteries (68 Amp.)	210
86K	Programmable Engine Idle Shutdown Timer	250

8/21/2023

2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

		OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	16P	Vinyl Floor Covering - KR/PL/LTD		\$ 115
	17S	STX		5,115
	47B	SNOWPLOW/CAMPER PACKAGE		305
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B		115
		Dual Extra Heavy-Duty Alternator w/ 41A		N/C
	924	Privacy Glass		30
	64U	Wheels, 20 Inch Polished Aluminum		N/C
	91D	On-Board Scales & Smart Hitch		650
	21X	Vehicle Safe by Console Vault		350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)		(625)
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)
	17Y	Tremor Package		4,375
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	153	Front License Plate Bracket		N/C
	87B	Retractable Bed Step (Corner)		390
	87S	Retractable Bed Step (Side)		780

		OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		\$ 300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	91G	360-Degree Dual Beacon LED Warning Strobes - White		650
	91S	360-Degree Dual Beacon LED Warning Strobes - Amber		650
	18A	Ford Pro Upfit Integration System		400
	63R	Suspension Package, Heavy Service w/66D		125
	PGR	Paint, Green (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

		OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		\$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	DSEAD	Wheel Locks		75
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230



Preview Order P19A - W2B 4x4 Crew Cab SRW: Order Summary Time of Preview: 09/08/2023 16:01:00 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P19A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F250 4X4 CREW CAB PICKUP/160	\$51560	.LT245/75R17E BSW ALL-SEASON	\$0
160 INCH WHEELBASE	\$0	3.73 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$51560	JOB #1 ORDER	\$0
OXFORD WHITE	\$0	10000# GVWR PACKAGE	\$0
CLOTH 40/20/40 SEAT	\$315	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	JACK	\$0
PREFERRED EQUIPMENT PKG.600A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
.6.8L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$1995
10-SPEED AUTO TORQSHIFT-G	\$0		

TOTAL BASE AND OPTIONS	MSRP
DISCOUNTS	\$53870
TOTAL	NA
	\$53870

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/21/2023

**2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
A L L M O D E L S	REGULAR CAB	4x2	F2A	142 in. Wheelbase - XL		
		4x4	F2B	142 in. Wheelbase - XL		\$ 44,970
			F2B	142 in. Wheelbase - XLT		47,760
	SUPERCAB	4x2	X2A	148 in. Wheelbase - XL		51,105
			X2A	164 in. Wheelbase - XL		47,305
		4x4	X2B	148 in. Wheelbase - XL		47,505
			X2B	148 in. Wheelbase - XLT		50,095
			X2B	148 in. Wheelbase - Lariat		53,755
			X2B	164 in. Wheelbase - XL		62,410
			X2B	164 in. Wheelbase - XLT		50,305
			X2B	164 in. Wheelbase - Lariat		53,955
				—		
	CREW CAB	4x2	W2A	160 in. Wheelbase - XL		62,610
			W2A	176 in. Wheelbase - XL		48,760
		4x4	W2B	160 in. Wheelbase - XL		48,960
			W2B	160 in. Wheelbase - XLT		51,560
			W2B	160 in. Wheelbase - Lariat		55,510
			W2B	160 in. Wheelbase - King Ranch		64,740
			W2B	176 in. Wheelbase - XL		76,975
			W2B	176 in. Wheelbase - XLT		51,770
			W2B	176 in. Wheelbase - Lariat		55,715
			W2B	176 in. Wheelbase - King Ranch		64,940
			W2B	160 in. Wheelbase - Platinum		77,175
			W2B	176 in. Wheelbase - Platinum		77,865
			W2B	160 in. Wheelbase - Limited		78,065
			W2B	176 in. Wheelbase - Limited		97,095
			—	Destination and Delivery		97,295
	ALL MODELS		—	—		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T 99M 99N	6.7L Powerstroke Diesel V-8 6.7L HO Powerstroke Diesel V-8 7.3L Engine Option on F250 Pick-up		\$ 9,995 12,495 1,705
AXLE	4x2/4x4	X3H X3J X3E X4M	Axle, Electronic-Locking (Ratio 3.31) Axe, Electronic-Locking (Ratio 3.31) W/ 17Z Axe, Electronic-Locking (Ratio 3.55) W/ 17Y Axe, Electronic Locking (Ratio 3.55) W/ 17Y Axe, Electronic Locking (Ratio 3.55) W/ 17Z Axe, Electronic-Locking (Ratio 3.55) W/ 4x2 Super Cab Axe, Electronic-Locking (Ratio 3.73) Axe, Electronic Locking (Ratio 3.73) W/ 17Z Axe, Electronic-Locking (Ratio 4.30) Axe, Electronic Locking (Ratio 4.30) W/ 17Z Axe, Electronic-Locking (Ratio 4.30) W/ 17Y		430 N/C N/C 430 N/C N/C 430 N/C 430 N/C N/C N/C

	MODEL	OPTION CODE	TIRES		SUGGESTED RETAIL
		642 643	Wheels, 20 Inch Premium Cast Aluminum Wheels, 20 Inch Premium Cast Aluminum (KR)		\$ 1,420 Std
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM TCH TDX TCW TD8	LT245/75Rx17E BSW AT (XL) LT275/65Rx18E BSW AS LT275/70Rx18E BSW AT LT275/65Rx20E OWL AT LT245/75Rx17E BSW A/S PLUS		165 N/C 265 N/C N/C

	MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
REGULAR CAB	XL	L		Vinyl High Back Bucket		
CREW CAB	XL	1		Cloth 40/20/40 Split Bench - Regular (XL Only)		\$ 355
SUPER CAB	XL	1		Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		100
SUPER CAB/CREW CAB	XL	1		Cloth 40/20/40 Split Bench - Super Cab (XL Only)		315
REGULAR CAB	XL	4		Cloth High Back Bucket (Regular Cab)		100
SUPER CAB/CREW CAB	XL	4		Cloth High Back Bucket (Super Cab)		300
	Lariat	6		Cloth High Back Bucket (Crew Cab)		515
	Lariat	6		Leather 40/20/40 Split Bench (Lariat Monotone)		615
				—		N/C

8/21/2023

**2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
17K	Lariat Sport Appearance Package	\$ 2,880
17L	XLT Sport Appearance Package	2,955
	Lariat Black Appearance Package	4,295
18B	XLT Black Appearance Package	4,795
	Platform Running Boards (w/ Regular Cab)	320
18C	Platform Running Boards (w/ Super/Crew Cab)	445
471	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)	695
166	Camper Package	160
	Carpet Delete (XLT/Lar)	(50)
	Carpet Delete (XL)	
16S	All-Weather Floor Mats (Includes Carpet Floor Mats)	N/C
16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	135
592	Clearance Lights, Roof	130
41H	Heater, Engine Block	95
54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	100
17C	Chrome Package	280
17X	4X4 Off-Road Package	1,240
66S	Upfitter Switches (6)	495
	Upfitter Switches (6) w/ 96U	165
473	Snow Plow Package	N/C
67H	Suspension Package, Heavy Service	250
62R	Transmission Power Take-Off Provision	125
435	Window, Power Sliding Rear	280
43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	405
85G	Tailgate Step	N/C
	Tailgate Step w/ 96U	375
41A	Rapid-Heat Supplemental Cab Heater	N/C
85S	Tough Bed® Spray-in bedliner	250
	Tough Bed® Spray-in bedliner (Lariat w/ 17L)	595
85L	Drop-in Bedliner	N/C
61M	Wheel Well Liner	350
	Wheel Well Liner (KR/Plat/Ltd)	180
96U	Lariat Ultimate Package	N/C
535	Trailer Tow Package - High Capacity	5,075
	Trailer Tow Package - High Capacity (w/ 99M)	1,130
76S	Remote Start System	N/C
	Remote Start System (w/Lariat Ultimate/Value)	250
85M	Bed Mat	N/C
61S	Splash Guards/Mud Flaps (Front & Rear)	150
62S	Splash Guards/Mud Flaps (Rear)	130
15J	Gooseneck Hitch Kit	N/C
15L	5th Wheel Hitch Kit (20K)	250
53W	5th Wheel/Gooseneck Hitch Prep Package	1,345
76C	Exterior Back-up Chime	550
96V	XL Chrome Package	175
61L	Front Wheel Well Liners	225
61N	Front & Rear Wheel Well Liners	180
90M	Max Recline Seat	325
17Z	XL Off Road Package	335
52S	Interior Work Surface	995
43K	2kW Pro Power	140
874	360 Camera Package	985
96D	XL Driver Assist Package	1,150
	XL Driver Assist Package W/ 17S	730
17P	XLT Premium Package	N/C
68U	F-250 >10k GVWR PACKAGE	4,150
98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)	100
43C	120V/400W Outlet	315
66L	Box Rail Lighting, LED Lighting system	175
	Box Rail Lighting, LED Lighting system (KR/PL/LTD)	60
43V	Panoramic Moonroof	N/C
18E	Power Running Boards (LAR)	1,495
	Power Running Boards (LAR) w/ 96U	995
	Power Running Boards (KR - LTD)	N/C
43B	Defrost w/ Fixed & Privacy Glass	N/C
67E	Extra-Extra Heavy Duty Alternator	60
	Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines	85
86M	Dual Batteries (68 Amp.) (w/ 99M or 99T)	N/C
	Dual Batteries (68 Amp.)	210
86K	Programmable Engine Idle Shutdown Timer	250

8/21/2023

2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

		OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		OPTION CODE	DESCRIPTION	
16P	Vinyl Floor Covering - KR/PL/LTD			\$ 115
17S	STX			5,115
47B	SNOWPLOW/CAMPER PACKAGE			305
67B	Dual Extra Heavy-Duty Alternator			115
	Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B			115
	Dual Extra Heavy-Duty Alternator w/ 41A			N/C
924	Privacy Glass			
64U	Wheels, 20 Inch Polished Aluminum			30
91D	On-Board Scales & Smart Hitch			N/C
21X	Vehicle Safe by Console Vault			650
19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)			350
19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)			950
19H	Pickup Box Bed Side Storage			
66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)			1,695
91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)			(625)
	Tremor Package			(300)
17Y	Tonneau Pickup Box Cover - Soft Folding			
21D	Tonneau Pickup Box Cover - Hard Folding			4,375
21E	Tonneau Pickup Box Cover - Retractable			590
21J	Paint, Rapid Red Metallic Tinted Clearcoat			1,200
PD4	Paint, Star White Metallic Tri-Coat			2,200
PAZ	Paint, Glacier Grey Metallic Tri-Coat			495
PR7	Front License Plate Bracket			995
153	Retractable Bed Step (Corner)			995
87B	Retractable Bed Step (Side)			N/C
87S	Retractable Bed Step (Side)			390
				780
		FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		OPTION CODE	DESCRIPTION	
47C	Fleet Commercial Graphics (Up to 6 Sq Ft)			\$ 300
47D	Fleet Commercial Graphics (Up to 12 Sq Ft)			375
47E	Fleet Commercial Graphics (Up to 20 Sq Ft)			450
91G	360-Degree Dual Beacon LED Warning Strobes - White			650
91S	360-Degree Dual Beacon LED Warning Strobes - Amber			650
18A	Ford Pro Upfit Integration System			400
63R	Suspension Package, Heavy Service w/66D			125
PGR	Paint, Green (Fleet Only)			660
PW6	Paint, Green Gem (Fleet Only)			660
PMB	Paint, Orange (Fleet Only)			660
PBY	Paint, School Bus Yellow (Fleet Only)			660
PE4	Paint, Vermillion Red (Fleet Only)			660
PAT	Paint, Yellow (Fleet Only)			660
95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)			165
		DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		OPTION CODE	DESCRIPTION	
AATAK	Trailer Camera			\$ 475
AATAJ	Individual Trailer TPMS			575
CL2AB	12,000 lb. Ford Performance Parts Winch by Warn			3,855
D5EAD	Wheel Locks			75
A1WAV	Pivot Storage Box LH by Undercover			290
A1WAW	Pivot Storage Box RH by Undercover			290
AILDS	Side Window Deflector Kit -Smoke Super Cab			160
AILDS	Side Window Deflector Kit -Smoke Crew			160
A73AB	Tailgate Lock by McGard			50
A9MAQ	Bed Hooks by Bullring			70
AHMAC	Roadside Assistance Kit by DC Safety			70
AHQAB	First Aid Kit by DC Safety			50
AHMAC	Commercial Roadside Assistance Kit by DC Safety			230



Preview Order P20A - F3A 4x2 Reg Cab SRW: Order Summary Time of Preview: 09/08/2023 16:01:26 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P20A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X2 STYLESIDE PICKUP/142	\$46015	10-SPEED AUTO TORQSHIFT-G	\$0
142 INCH WHEELBASE	\$0	.LT275/65R18E BSW ALL SEASON	\$0
TOTAL BASE VEHICLE	\$46015	3.73 RATIO REGULAR AXLE	\$0
OXFORD WHITE	\$0	JOB #1 ORDER	\$0
CLOTH 40/20/40 SEAT	\$100	10500# GVWR PACKAGE	\$0
MEDIUM DARK SLATE	\$0	50 STATE EMISSIONS	\$0
PREFERRED EQUIPMENT PKG.610A	\$0	JACK	\$0
.XL TRIM	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.AIR CONDITIONING -- CFC FREE	\$0	FUEL CHARGE	\$0
.AM/FM STEREO MP3/CLK	\$0	PRICED DORA	\$0
.STEEL ROAD WHEELS-18"	\$0	ADVERTISING ASSESSMENT	\$0
.6.8L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$1995
TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$48110
TOTAL			NA
			\$48110

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/21/2023

**2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2 F3A 142 in. Wheelbase - SRW XL	\$ 46,015
	4x4 F3B 142 in. Wheelbase - SRW XL		48,815
	F3B 142 in. Wheelbase - SRW XLT		52,160
	SUPERCAB	4x2 X3A 148 in. Wheelbase - SRW XL	48,345
	4x4	X3A 164 in. Wheelbase - SRW XL	48,555
		X3B 148 in. Wheelbase - SRW XL	51,155
		X3B 148 in. Wheelbase - SRW XLT	54,800
		X3B 148 in. Wheelbase - SRW Lariat	63,460
		X3B 164 in. Wheelbase - SRW XL	51,345
		X3B 164 in. Wheelbase - SRW XLT	55,010
	CREW CAB	4x2 W3A 160 in. Wheelbase - SRW XL	63,660
	W3A 176 in. Wheelbase - SRW XL	49,815	
	4x4 W3B 160 in. Wheelbase - SRW XL	50,015	
	W3B 160 in. Wheelbase - SRW XLT	52,620	
	W3B 160 in. Wheelbase - SRW Lariat	56,560	
	W3B 160 in. Wheelbase - SRW King Ranch	65,790	
	W3B 176 in. Wheelbase - SRW XL	78,025	
	W3B 176 in. Wheelbase - SRW XLT	52,815	
	W3B 176 in. Wheelbase - SRW Lariat	56,760	
	W3B 176 in. Wheelbase - SRW King Ranch	65,990	
	W3B 160 in. Wheelbase - SRW Platinum	78,220	
	W3B 176 in. Wheelbase - SRW Platinum	78,915	
	W3B 160 in. Wheelbase - SRW Limited	79,115	
	W3B 176 in. Wheelbase - SRW Limited	98,270	
ALL MODELS		— Destination and Delivery	98,470
			1,995

DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T 6.7L Diesel F350 P/U 99M 6.7L HO Powerstroke Diesel V-8 99N 7.3L Engine Option on F350 Pick-up	\$ 9,995 12,495 1,705
AXLE	4x2/4x4	X3H Axle, Electronic Locking (Ratio 3.31) X3J Axle, Electronic Locking (Ratio 3.31) W/ 17Z X3E Axle, Electronic Locking (Ratio 3.55) W/ 17Y X4M Axle, Electronic Locking (Ratio 3.55) W/ 17Z Axle, Electronic Locking (Ratio 3.55) W/ 4x2 Super Cab Axle, Electronic Locking (Ratio 3.73) Axle, Electronic Locking (Ratio 3.73) W/ 17Z Axle, Electronic Locking (Ratio 3.73) (7.3L) Axle, Electronic Locking (Ratio 4.30) Axle, Electronic Locking (Ratio 4.30) W/ 17Z Axle, Electronic Locking (Ratio 4.30) W/ 17Y	430 N/C 430 N/C N/C N/C N/C 430 N/C N/C 430 N/C N/C N/C

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	64F 642	Wheels, 18 Inch Argent Painted Steel w/XL Wheels, 20 Inch Premium Polished	\$ 455 1,420
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM LT245/75Rx17E BSW AT (Optional XL) TCH LT275/65Rx18E BSW AS TDX LT275/70Rx18E BSW AT TCW LT275/65Rx20E OWL AT	165 N/C 265 N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
SUPER CAB/CREW CAB	XL	L	Vinyl High Back Bucket	
SUPER CAB/CREW CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console	\$ 355 300
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only) Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100 315 100
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)	
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab) Cloth High Back Bucket (Crew Cab)	515 515 615
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C

2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
17K	Lariat Sport Appearance Package	\$ 2,880	
17L	Lariat Black Appearance Package	4,295	
18B	XLT Black Appearance Package	4,795	
18C	Platform Running Boards (w/ Regular Cab)	320	
	Platform Running Boards (w/ Super/Crew Cab)	445	
6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)		695	
471	Camper Package	160	
166	Carpet Delete (XLT/Lar)	(50)	
16S	All-Weather Floor Mats (Includes Carpet Floor Mats)	135	
16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	130	
592	Clearance Lights, Roof	95	
41H	Heater, Engine Block	100	
54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280	
17C	Chrome Package	1,240	
17X	4X4 Off-Road Package	495	
66S	Upfitter Switches (6)	165	
	Upfitter Switches (6) w/ 96U	N/C	
473	Snow Plow Package	250	
67H	Suspension Package, Heavy Service	125	
62R	Transmission Power Take-Off Provision (Auto Trans)	280	
435	Window, Power Sliding Rear	405	
43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C	
85G	Tailgate Step	375	
	Tailgate Step w/ 96U	N/C	
41A	Rapid-Heat Supplemental Cab Heater	250	
85S	Tough Bed Spray-in bedliner	595	
	Tough Bed® Spray-in bedliner (Lariat w/ 17L)	N/C	
85L	Drop-in Bedliner	350	
61M	Rear Wheel Well Liners	180	
90M	Max Recline Seat	335	
17Z	XL Off Road Package	995	
52S	Interior Work Surface	140	
43K	2kW Pro Power	985	
874	360 Camera Package	1,150	
96D	XL Driver Assist Package	730	
	XL Driver Assist Package W/ 17S	N/C	
17P	XLT Premium Package	4,150	
96U	Lariat Ultimate Package	5,075	
76S	Remote Start System	250	
	Remote Start System (Lariat Ultimate/Interior)	N/C	
85M	Bed Mat - - Dealer Installed Accessory	150	
61S	Splash Guards/Mud Flaps (Front)	130	
15J	Gooseneck Hitch Kit	250	
15L	5th Wheel Hitch Kit (20K)	1,345	
53W	5th Wheel/Gooseneck Hitch Prep Package	550	
76C	Exterior Back-up Chime	175	
96V	XL Value Package	225	
61L	Front Wheel Well Liners	180	
61N	Front & Rear Wheel Well Liners	325	
43C	120V/400W Outlet	175	
66L	Box Rail Lighting, LED Lighting system (P552)	60	
91D	On-Board Scales & Smart Hitch	650	
43V	Panoramic Moonroof	1,495	
18E	Power Running Boards (LAR)	995	
	Power Running Boards (LAR) w/ 96U	N/C	
	Power Running Boards (KR - LTD)	N/C	
43B	Defrost w/ Fixed & Privacy Glass	60	
67E	Extra-Extra Heavy Duty Alternator	85	
	Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85	
67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines	N/C	
86M	Dual Batteries (68 Amp.)	210	
	Dual Batteries (68 Amp.) (w/ 99M or 99T)	N/C	
86K	Programmable Engine Idle Shutdown Timer	250	
16P	Premium Vinyl Flooring - KR/PL/LTD	115	
17S	STX	5,115	
47B	SNOWPLOW/CAMPER PACKAGE	305	
98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)	315	
67B	Dual Extra Heavy-Duty Alternator	115	
	Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115	
	Dual Extra Heavy-Duty Alternator w/ 41A	N/C	
924	Privacy Glass	30	

8/21/2023

2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	21X	Vehicle Safe by Console Vault		\$ 350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	17Y	Tremor Package		4,375
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	68F	F-350 Gas Heavy Duty Payload Package		295
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	62S	Splash Guards/Mud Flaps (Rear)		N/C
	87B	Retractable Bed Step (Corner)		390
	87S	Retractable Bed Step (Side)		780
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
	51X	Spare Tire Delete (XL Fleet Only)		\$ (85)
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	18A	Ford Pro Upfit Integration System		400
	PGR	Paint, Green (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
	AATAK	Trailer Camera		\$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	D5EAD	Wheel Locks		75
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230



Preview Order P21A - X3A 4x2 Super Cab SRW: Order Summary Time of Preview: 09/08/2023 16:01:53 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P21A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X2 SUPERCAB PICKUP/148	\$48345	.LT245/75R17E BSW ALL-SEASON	\$0
148 INCH WHEELBASE	\$0	3.73 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$48345	JOB #1 ORDER	\$0
OXFORD WHITE	\$0	10100# GVWR PACKAGE	\$0
CLOTH 40/20/40 SEAT	\$100	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	JACK	\$0
PREFERRED EQUIPMENT PKG.610A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
.6.8L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$1995
10-SPEED AUTO TORQSHIFT-G	\$0		

DESCRIPTION	MSRP
TOTAL BASE AND OPTIONS	\$50440
DISCOUNTS	NA
TOTAL	\$50440

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/21/2023

**2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

MODEL	DRIVE	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL	
A L L M O D E L S	REGULAR CAB	4x2	F3A 142 in. Wheelbase - SRW XL	\$ 46,015	
		4x4	F3B 142 in. Wheelbase - SRW XL	48,815	
		F3B	142 in. Wheelbase - SRW XLT	52,160	
	SUPERCAB	4x2	X3A 148 in. Wheelbase - SRW XL	48,345	
		X3A	164 in. Wheelbase - SRW XL	48,555	
		X3B	148 in. Wheelbase - SRW XLT	51,155	
		X3B	148 in. Wheelbase - SRW Lariat	54,800	
		X3B	164 in. Wheelbase - SRW XL	63,460	
		X3B	164 in. Wheelbase - SRW XLT	51,345	
		X3B	164 in. Wheelbase - SRW Lariat	55,010	
	CREW CAB	4x2	W3A 160 in. Wheelbase - SRW XL	63,660	
		W3A	176 in. Wheelbase - SRW XL	49,815	
		4x4	W3B 160 in. Wheelbase - SRW XL	50,015	
		W3B	160 in. Wheelbase - SRW XLT	52,620	
		W3B	160 in. Wheelbase - SRW Lariat	56,560	
		W3B	160 in. Wheelbase - SRW King Ranch	65,790	
		W3B	176 in. Wheelbase - SRW XL	78,025	
		W3B	176 in. Wheelbase - SRW XLT	52,815	
		W3B	176 in. Wheelbase - SRW Lariat	56,760	
		W3B	176 in. Wheelbase - SRW King Ranch	65,990	
		W3B	176 in. Wheelbase - SRW Platinum	78,220	
		W3B	176 in. Wheelbase - SRW Platinum	78,915	
ALL MODELS		—	Destination and Delivery	98,470	
		—	Destination and Delivery	1,995	

MODEL	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T 99M 99N	6.7L Diesel F350 P/U 6.7L HO Powerstroke Diesel V-8 7.3L Engine Option on F350 Pick-up	\$ 9,995 12,495 1,705
AXLE	4x2/4x4	X3H X3J X3E X4M	Axle, Electronic Locking (Ratio 3.31) Axe, Electronic Locking (Ratio 3.31) W/ 17Z Axe, Electronic Locking (Ratio 3.55) W/ 17Y Axe, Electronic Locking (Ratio 3.55) W/ 17Z Axe, Electronic Locking (Ratio 3.55) W/ 17Y Axe, Electronic Locking (Ratio 3.55) W/ 4x2 Super Cab Axe, Electronic Locking (Ratio 3.73) Axe, Electronic Locking (Ratio 3.73) W/ 17Z Axe, Electronic Locking (Ratio 3.73) (7.3L) Axe, Electronic Locking (Ratio 4.30) Axe, Electronic Locking (Ratio 4.30) W/ 17Z Axe, Electronic Locking (Ratio 4.30) W/ 17Y	430 N/C 430 N/C N/C N/C 430 N/C 430 N/C 430 N/C N/C

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
REGULAR/ SUPER/CREW CAB	4x2/4x4	64F 642	Wheels, 18 Inch Argent Painted Steel w/XL Wheels, 20 Inch Premium Polished
		TBM	LT245/75Rx17E BSW AT (Optional XL)
		TCH	LT275/65Rx18E BSW AS
		TDX TCW	LT275/70Rx18E BSW AT LT275/65Rx20E OWL AT

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
SUPER CAB/CREW CAB	XL	L	Vinyl High Back Bucket	
REGULAR CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console	\$ 355 300
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
SUPER CAB/CREW CAB	XL	4	Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB/CREW CAB	Lariat	6	Cloth High Back Bucket (Super Cab)	515
			Cloth High Back Bucket (Crew Cab)	615
			Leather 40/20/40 Split Bench (Lariat Monotone)	N/C

2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package	\$ 2,880
	17L	Lariat Black Appearance Package	4,295
	18B	XL Black Appearance Package	4,795
	18C	Platform Running Boards (w/ Regular Cab)	320
	471	Platform Running Boards (w/ Super/Crew Cab)	445
	166	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)	695
	16S	Camper Package	160
	16T	Carpet Delete (XLT/Lar)	(50)
	592	All-Weather Floor Mats (Includes Carpet Floor Mats)	135
	41H	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	130
	54F	Clearance Lights, Roof	95
	17C	Heater, Engine Block	100
	17X	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
	66S	Chrome Package	1,240
	473	4X4 Off-Road Package	495
	67H	Upfitter Switches (6)	165
	62R	Upfitter Switches (6) w/ 96U	N/C
	435	Snow Plow Package	250
	43B	Transmission Power Take-Off Provision (Auto Trans)	125
	85G	Window, Power Sliding Rear	280
	41A	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	405
	85S	Tailgate Step	N/C
	85L	Tailgate Step w/ 96U	375
	61M	Rapid-Heat Supplemental Cab Heater	N/C
	90M	Tough Bed Spray-in bedliner	250
	17Z	Tough Bed® Spray-in bedliner (Lariat w/ 17L)	595
	52S	Drop-in Bedliner	N/C
	43K	Rear Wheel Well Liners	350
	874	Max Recline Seat	180
	96D	XL Off Road Package	335
	17P	Interior Work Surface	995
	96U	2kW Pro Power	140
	76S	360 Camera Package	985
	85M	XL Driver Assist Package	1,150
	61S	XL Driver Assist Package W/ 17S	730
	15J	XLT Premium Package	N/C
	96U	Lariat Ultimate Package	4,150
	76S	Remote Start System	5,075
	85M	Remote Start System (Lariat Ultimate/Interior)	250
	61S	Bed Mat - Dealer Installed Accessory	N/C
	15J	Splash Guards/Mud Flaps (Front)	150
	15L	Gooseneck Hitch Kit	130
	53W	5th Wheel Hitch Kit (20K)	250
	76C	5th Wheel/Gooseneck Hitch Prep Package	1,345
	96V	Exterior Back-up Chime	550
	61L	XL Value Package	175
	61N	Front Wheel Well Liners	225
	43C	Front & Rear Wheel Well Liners	180
	66L	120V/400W Outlet	325
	91D	Box Rail Lighting, LED Lighting system (P552)	175
	43V	On-Board Scales & Smart Hitch	60
	18E	Panoramic Moonroof	650
	43B	Power Running Boards (LAR)	1,495
	67E	Power Running Boards (LAR) w/ 96U	995
	67D	Power Running Boards (KR - LTD)	N/C
	67D	Defrost w/ Fixed & Privacy Glass	N/C
	86M	Extra-Extra Heavy Duty Alternator	60
	86K	Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
	16P	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines	85
	17S	Dual Batteries (68 Amp.)	N/C
	47B	Dual Batteries (68 Amp.) (w/ 99M or 99T)	210
	98F	Programmable Engine Idle Shutdown Timer	N/C
	67B	Premium Vinyl Flooring - KR/PL/LTD	250
	924	STX	115
	47B	SNOWPLOW/CAMPER PACKAGE	5,115
	98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)	305
	67B	Dual Extra Heavy-Duty Alternator	315
	924	Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
	924	Dual Extra Heavy-Duty Alternator w/ 41A	115
	924	Privacy Glass	N/C
	924		30

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2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

OPTION CODE		OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	21X	Vehicle Safe by Console Vault		\$ 350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	17Y	Tremor Package		4,375
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	68F	F-350 Gas Heavy Duty Payload Package		295
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	62S	Splash Guards/Mud Flaps (Rear)		995
	87B	Retractable Bed Step (Corner)		N/C
	87S	Retractable Bed Step (Side)		390
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		780 (300)
OPTION CODE		FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	51X	Spare Tire Delete (XL Fleet Only)		\$ (85)
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	18A	Ford Pro Upfit Integration System		400
	PGR	Paint, Green (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		660 165
OPTION CODE		DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		\$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	D5EAD	Wheel Locks		75
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230



Preview Order P22A - W3A 4x2 Crew Cab SRW: Order Summary Time of Preview: 09/08/2023 16:02:24 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P22A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X2 CREW CAB PICKUP/160	\$49815	.LT245/75R17E BSW ALL-SEASON	\$0
160 INCH WHEELBASE	\$0	3.73 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$49815	JOB #1 ORDER	\$0
OXFORD WHITE	\$0	10200# GVWR PACKAGE	\$0
CLOTH 40/20/40 SEAT	\$315	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	JACK	\$0
PREFERRED EQUIPMENT PKG.610A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
.6.8L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$0
10-SPEED AUTO TORQSHIFT-G	\$0		\$1995
TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$52125
TOTAL			NA
			\$52125

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/21/2023

**2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL	
ALL MODELS	REGULAR CAB	4x2 F3A	142 in. Wheelbase - SRW XL		
		4x4 F3B	142 in. Wheelbase - SRW XL	\$ 46,015	
		F3B	142 in. Wheelbase - SRW XLT	48,815	
	SUPERCAB	4x2 X3A	148 in. Wheelbase - SRW XL	52,160	
		X3A	164 in. Wheelbase - SRW XL	48,345	
		X3B	148 in. Wheelbase - SRW XL	48,555	
		X3B	148 in. Wheelbase - SRW XLT	51,155	
		X3B	148 in. Wheelbase - SRW Lariat	54,800	
		X3B	164 in. Wheelbase - SRW XL	63,460	
		X3B	164 in. Wheelbase - SRW XLT	51,345	
		X3B	164 in. Wheelbase - SRW Lariat	55,010	
	CREW CAB	4x2 W3A	160 in. Wheelbase - SRW XL	63,660	
		W3A	176 in. Wheelbase - SRW XL	49,815	
		4x4 W3B	160 in. Wheelbase - SRW XL	50,015	
		W3B	160 in. Wheelbase - SRW XLT	52,620	
		W3B	160 in. Wheelbase - SRW Lariat	56,560	
		W3B	160 in. Wheelbase - SRW King Ranch	65,790	
		W3B	176 in. Wheelbase - SRW XL	78,025	
		W3B	176 in. Wheelbase - SRW XLT	52,815	
		W3B	176 in. Wheelbase - SRW Lariat	56,760	
		W3B	176 in. Wheelbase - SRW King Ranch	65,990	
		W3B	160 in. Wheelbase - SRW Platinum	78,220	
		W3B	176 in. Wheelbase - SRW Platinum	78,915	
		W3B	160 in. Wheelbase - SRW Limited	79,115	
		W3B	176 in. Wheelbase - SRW Limited	98,270	
ALL MODELS		—	Destination and Delivery	98,470	
		—		1,995	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T 99M 99N	6.7L Diesel F350 P/U 6.7L HO Powerstroke Diesel V-8 7.3L Engine Option on F350 Pick-up	\$ 9,995 12,495 1,705
AXLE	4x2/4x4	X3H X3J X3E X4M	Axle, Electronic Locking (Ratio 3.31) Axe, Electronic Locking (Ratio 3.31) W/ 17Z Axe, Electronic Locking (Ratio 3.55) W/ 17Y Axe, Electronic Locking (Ratio 3.55) W/ 17Z Axe, Electronic Locking (Ratio 3.55) W/ 17Y Axe, Electronic Locking (Ratio 3.55) W/ 4x2 Super Cab Axe, Electronic Locking (Ratio 3.73) Axe, Electronic Locking (Ratio 3.73) W/ 17Z Axe, Electronic Locking (Ratio 3.73) (7.3L) Axe, Electronic Locking (Ratio 4.30) Axe, Electronic Locking (Ratio 4.30) W/ 17Z Axe, Electronic Locking (Ratio 4.30) W/ 17Y	430 N/C 430 N/C N/C N/C N/C 430 N/C 430 N/C 430 N/C N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
REGULAR/SUPER/CREW CAB	4x2/4x4	64F 642 TBM TCH TDX TCW	Wheels, 18 Inch Argent Painted Steel w/XL Wheels, 20 Inch Premium Polished LT245/75Rx17E BSW AT (Optional XL) LT275/65Rx18E BSW AS LT275/70Rx18E BSW AT LT275/65Rx20E OWL AT	\$ 455 1,420 165 N/C 265 N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
SUPER CAB/CREW CAB	XL	L	Vinyl High Back Bucket	
REGULAR CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console	\$ 355 300
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
SUPER CAB/CREW CAB	XL	4	Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB/CREW CAB	Lariat	6	Cloth High Back Bucket (Super Cab)	515
			Cloth High Back Bucket (Crew Cab)	615
			Leather 40/20/40 Split Bench (Lariat Monotone)	N/C

**2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
17K	Lariat Sport Appearance Package		\$ 2,880
17L	Lariat Black Appearance Package		4,295
18B	XLT Black Appearance Package		4,795
18C	Platform Running Boards (w/ Regular Cab)		320
471	Platform Running Boards (w/ Super/Crew Cab)		445
166	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)		695
16S	Camper Package		160
16T	Carpet Delete (XLT/Lar)		(50)
592	All-Weather Floor Mats (Includes Carpet Floor Mats)		135
41H	Floor Mats, All-Weather (Excludes Carpet Floor Mats)		130
54F	Clearance Lights, Roof		95
17C	Heater, Engine Block		100
17X	Mirrors, PowerScope® Power Glass T-Tow (XLT)		280
66S	Chrome Package		1,240
473	4X4 Off-Road Package		495
67H	Upfitter Switches (6)		165
62R	Upfitter Switches (6) w/ 96U		N/C
435	Snow Plow Package		250
43B	Suspension Package, Heavy Service		125
85G	Transmission Power Take-Off Provision (Auto Trans)		280
41A	Window, Power Sliding Rear		405
85S	Heated Backlight/Rear Window Defrost (Included w/ 435 only)		N/C
85L	Tailgate Step		375
61M	Tailgate Step w/ 96U		N/C
90M	Rapid-Heat Supplemental Cab Heater		250
17Z	Tough Bed Spray-in bedliner		595
52S	Tough Bed® Spray-in bedliner (Lariat w/ 17L)		N/C
43K	Drop-in Bedliner		350
874	Rear Wheel Well Liners		180
96D	Max Recline Seat		335
17P	XL Off Road Package		995
96U	Interior Work Surface		140
76S	2kW Pro Power		985
85M	360 Camera Package		1,150
61S	XL Driver Assist Package		730
15J	XL Driver Assist Package W/ 17S		N/C
15L	XLT Premium Package		4,150
53W	Lariat Ultimate Package		5,075
76C	Remote Start System		250
61L	Remote Start System (Lariat Ultimate/Interior)		N/C
85M	Bed Mat - - Dealer Installed Accessory		150
61S	Splash Guards/Mud Flaps (Front)		130
15J	Gooseneck Hitch Kit		250
15L	5th Wheel Hitch Kit (20K)		1,345
53W	5th Wheel/Gooseneck Hitch Prep Package		550
76C	Exterior Back-up Chime		175
96V	XL Value Package		225
61L	Front Wheel Well Liners		180
61N	Front & Rear Wheel Well Liners		325
43C	120V/400W Outlet		175
66L	Box Rail Lighting, LED Lighting system (P552)		60
91D	On-Board Scales & Smart Hitch		650
43V	Panoramic Moonroof		1,495
18E	Power Running Boards (LAR)		995
43B	Power Running Boards (LAR) w/ 96U		N/C
67E	Power Running Boards (KR - LTD)		N/C
43B	Defrost w/ Fixed & Privacy Glass		60
67E	Extra-Extra Heavy Duty Alternator		85
67D	Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B		85
86M	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines		N/C
86K	Dual Batteries (68 Amp.)		210
16P	Dual Batteries (68 Amp.) (w/ 99M or 99T)		N/C
17S	Programmable Engine Idle Shutdown Timer		250
47B	Premium Vinyl Flooring - KR/PL/LTD		115
98F	STX		5,115
67B	SNOWPLOW/CAMPER PACKAGE		305
924	CNG/Propane Gaseous Engine Prep Package (6.8L only)		315
	Dual Extra Heavy-Duty Alternator		115
	Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B		115
	Dual Extra Heavy-Duty Alternator w/ 41A		N/C
	Privacy Glass		30

8/21/2023

2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

		OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		21X	Vehicle Safe by Console Vault		\$ 350
		19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
		19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
		19H	Pickup Box Bed Side Storage		1,695
		17Y	Tremor Package		4,375
		21D	Tonneau Pickup Box Cover - Soft Folding		590
		21E	Tonneau Pickup Box Cover - Hard Folding		1,200
		21J	Tonneau Pickup Box Cover - Retractable		2,200
		68F	F-350 Gas Heavy Duty Payload Package		295
		PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
		PAZ	Paint, Star White Metallic Tri-Coat		995
		PR7	Paint, Glacier Grey Metallic Tri-Coat		995
		62S	Splash Guards/Mud Flaps (Rear)		N/C
		87B	Retractable Bed Step (Corner)		390
		87S	Retractable Bed Step (Side)		780
		91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)
		OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		51X	Spare Tire Delete (XL Fleet Only)		\$ (85)
		47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		300
		47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
		47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
		91G	360-Degree Dual Beacon LED Warning Strobes – White		650
		91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
		18A	Ford Pro Upfit Integration System		400
		PGR	Paint, Green (Fleet Only)		660
		PMB	Paint, Orange (Fleet Only)		660
		PBY	Paint, School Bus Yellow (Fleet Only)		660
		PE4	Paint, Vermillion Red (Fleet Only)		660
		PAT	Paint, Yellow (Fleet Only)		660
		PW6	Paint, Green Gem (Fleet Only)		660
		95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165
		OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		AATAK	Trailer Camera		\$ 475
		AATAJ	Individual Trailer TPMS		575
		CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
		D5EAD	Wheel Locks		75
		A1WAV	Pivot Storage Box LH by Undercover		290
		A1WAW	Pivot Storage Box RH by Undercover		290
		AILDS	Side Window Deflector Kit -Smoke Super Cab		160
		AILDS	Side Window Deflector Kit -Smoke Crew		160
		A73AB	Tailgate Lock by McGard		50
		A9MAQ	Bed Hooks by Bullring		70
		AHMAB	Roadside Assistance Kit by DC Safety		70
		AHQAB	First Aid Kit by DC Safety		50
		AHMAC	Commercial Roadside Assistance Kit by DC Safety		230



Preview Order P23A - F3B 4x4 Reg Cab SRW: Order Summary Time of Preview: 09/08/2023 16:02:49 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P23A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X4 STYLESIDE PICKUP/142	\$48815	10-SPEED AUTO TORQSHIFT-G	\$0
142 INCH WHEELBASE	\$0	.LT275/65R18E BSW ALL SEASON	\$0
TOTAL BASE VEHICLE	\$48815	3.73 RATIO REGULAR AXLE	\$0
OXFORD WHITE	\$0	JOB #1 ORDER	\$0
CLOTH 40/20/40 SEAT	\$100	10900# GVWR PACKAGE	\$0
MEDIUM DARK SLATE	\$0	50 STATE EMISSIONS	\$0
PREFERRED EQUIPMENT PKG.610A	\$0	JACK	\$0
.XL TRIM	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.AIR CONDITIONING -- CFC FREE	\$0	FUEL CHARGE	\$0
.AM/FM STEREO MP3/CLK	\$0	PRICED DORA	\$0
.STEEL ROAD WHEELS-18"	\$0	ADVERTISING ASSESSMENT	\$0
.6.8L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$1995
TOTAL BASE AND OPTIONS			
DISCOUNTS			MSRP
TOTAL			\$50910
			NA
			\$50910

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/21/2023

**2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3A 142 in. Wheelbase - SRW XL	\$ 46,015
		4x4	F3B 142 in. Wheelbase - SRW XL	48,815
		F3B	142 in. Wheelbase - SRW XLT	52,160
	SUPERCAB	4x2	X3A 148 in. Wheelbase - SRW XL	48,345
		X3A	164 in. Wheelbase - SRW XL	48,555
		X3B	148 in. Wheelbase - SRW XLT	51,155
		X3B	148 in. Wheelbase - SRW Lariat	54,800
		X3B	164 in. Wheelbase - SRW XL	63,460
		X3B	164 in. Wheelbase - SRW XLT	51,345
		X3B	164 in. Wheelbase - SRW Lariat	55,010
		4x4	W3A 160 in. Wheelbase - SRW XL	63,660
		W3A	176 in. Wheelbase - SRW XL	49,815
		W3B	160 in. Wheelbase - SRW XLT	50,015
		W3B	160 in. Wheelbase - SRW Lariat	52,620
	CREW CAB	4x2	W3B 160 in. Wheelbase - SRW King Ranch	56,560
		W3B	176 in. Wheelbase - SRW XL	65,790
		W3B	176 in. Wheelbase - SRW XLT	78,025
		W3B	176 in. Wheelbase - SRW Lariat	52,815
		W3B	176 in. Wheelbase - SRW King Ranch	56,760
		W3B	176 in. Wheelbase - SRW Platinum	65,990
		W3B	176 in. Wheelbase - SRW Platinum	78,220
		W3B	160 in. Wheelbase - SRW Platinum	78,915
		W3B	160 in. Wheelbase - SRW Limited	79,115
		W3B	176 in. Wheelbase - SRW Limited	98,270
		4x4	— Destination and Delivery	98,470
		—	— Destination and Delivery	1,995

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T 99M 99N	6.7L Diesel F350 P/U 6.7L HO Powerstroke Diesel V-8 7.3L Engine Option on F350 Pick-up	\$ 9,995 12,495 1,705
AXLE	4x2/4x4	X3H X3J X3E X4M	Axle, Electronic Locking (Ratio 3.31) Axe, Electronic Locking (Ratio 3.31) W/ 17Z Axe, Electronic Locking (Ratio 3.55) W/ 17Y Axe, Electronic Locking (Ratio 3.55) W/ 17Z Axe, Electronic Locking (Ratio 3.55) W/ 17Y Axe, Electronic Locking (Ratio 3.55) W/ 4x2 Super Cab Axe, Electronic Locking (Ratio 3.73) Axe, Electronic Locking (Ratio 3.73) W/ 17Z Axe, Electronic Locking (Ratio 3.73) (7.3L) Axe, Electronic Locking (Ratio 4.30) Axe, Electronic Locking (Ratio 4.30) W/ 17Z Axe, Electronic Locking (Ratio 4.30) W/ 17Y	430 N/C 430 N/C N/C N/C N/C 430 N/C 430 N/C 430 N/C N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
REGULAR/ SUPER/CREW CAB	4x2/4x4	64F 642 TBM TCH TDX TCW	Wheels, 18 Inch Argent Painted Steel w/XL Wheels, 20 Inch Premium Polished LT245/75Rx17E BSW AT (Optional XL) LT275/65Rx18E BSW AS LT275/70Rx18E BSW AT LT275/65Rx20E OWL AT	\$ 455 1,420 165 N/C 265 N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
SUPER CAB/CREW CAB	XL	L	Vinyl High Back Bucket	\$ 355
REGULAR CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console	300
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
SUPER CAB/CREW CAB	XL	4	Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB/CREW CAB	Lariat	6	Cloth High Back Bucket (Super Cab)	515
SUPER CAB/CREW CAB	Lariat	6	Cloth High Back Bucket (Crew Cab)	615
SUPER CAB/CREW CAB	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C

**2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
17K	Lariat Sport Appearance Package	\$ 2,880
17L	Lariat Black Appearance Package	4,295
18B	XLT Black Appearance Package	4,795
18C	Platform Running Boards (w/ Regular Cab)	320
471	Platform Running Boards (w/ Super/Crew Cab)	445
166	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)	695
16S	Camper Package	160
16T	Carpet Delete (XLT/Lar)	(50)
592	All-Weather Floor Mats (Includes Carpet Floor Mats)	135
41H	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	130
54F	Clearance Lights, Roof	95
17C	Heater, Engine Block	100
41A	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
435	Chrome Package	1,240
17X	4X4 Off-Road Package	495
66S	Upfitter Switches (6)	165
473	Upfitter Switches (6) w/ 96U	N/C
67H	Snow Plow Package	250
62R	Suspension Package, Heavy Service	125
435	Transmission Power Take-Off Provision (Auto Trans)	280
43B	Window, Power Sliding Rear	405
85G	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
	Tailgate Step	375
	Tailgate Step w/ 96U	N/C
41A	Rapid-Heat Supplemental Cab Heater	250
85S	Tough Bed Spray-in bedliner	595
85L	Tough Bed® Spray-in bedliner (Lariat w/ 17L)	N/C
61M	Drop-in Bedliner	350
90M	Rear Wheel Well Liners	180
17Z	Max Recline Seat	335
52S	XL Off Road Package	995
43K	Interior Work Surface	140
874	2kW Pro Power	985
96D	360 Camera Package	1,150
17P	XL Driver Assist Package	730
96U	XL Driver Assist Package W/ 17S	N/C
76S	XLT Premium Package	4,150
	Lariat Ultimate Package	5,075
	Remote Start System	250
85M	Remote Start System (Lariat Ultimate/Interior)	N/C
61S	Bed Mat - - Dealer Installed Accessory	150
15J	Splash Guards/Mud Flaps (Front)	130
15L	Gooseneck Hitch Kit	250
53W	5th Wheel Hitch Kit (20K)	1,345
76C	5th Wheel/Gooseneck Hitch Prep Package	550
96V	Exterior Back-up Chime	175
61L	XL Value Package	225
61N	Front Wheel Well Liners	180
43C	Front & Rear Wheel Well Liners	325
66L	120V/400W Outlet	175
91D	Box Rail Lighting, LED Lighting system (P552)	60
43V	On-Board Scales & Smart Hitch	650
18E	Panoramic Moonroof	1,495
	Power Running Boards (LAR)	995
	Power Running Boards (LAR) w/ 96U	N/C
	Power Running Boards (KR - LTD)	N/C
43B	Defrost w/ Fixed & Privacy Glass	60
67E	Extra-Extra Heavy Duty Alternator	85
67D	Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
	190 Amp Alternator on Gas engines and 250 Amp Alternator	N/C
	on Diesel engines	
86M	Dual Batteries (68 Amp.)	210
	Dual Batteries (68 Amp.) (w/ 99M or 99T)	N/C
86K	Programmable Engine Idle Shutdown Timer	250
16P	Premium Vinyl Flooring - KR/PL/LTD	115
17S	STX	5,115
47B	SNOWPLOW/CAMPER PACKAGE	305
98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)	315
67B	Dual Extra Heavy-Duty Alternator	115
	Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
	Dual Extra Heavy-Duty Alternator w/ 41A	N/C
924	Privacy Glass	30

8/21/2023

**2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

OPTION CODE		OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	21X	Vehicle Safe by Console Vault		\$ 350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	17Y	Tremor Package		4,375
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	68F	F-350 Gas Heavy Duty Payload Package		295
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	62S	Splash Guards/Mud Flaps (Rear)		N/C
	87B	Retractable Bed Step (Corner)		390
	87S	Retractable Bed Step (Side)		780
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)
OPTION CODE		FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	51X	Spare Tire Delete (XL Fleet Only)		\$ (85)
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	91G	360-Degree Dual Beacon LED Warning Strobes - White		650
	91S	360-Degree Dual Beacon LED Warning Strobes - Amber		650
	18A	Ford Pro Upfit Integration System		400
	PGR	Paint, Green (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165
OPTION CODE		DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		\$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	D5EAD	Wheel Locks		75
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230



Preview Order P24A - X3B 4x4 Super Cab SRW: Order Summary Time of Preview: 09/08/2023 16:03:20 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P24A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X4 SUPERCAB PICKUP/148	\$51155	.LT245/75R17E BSW ALL-SEASON	\$0
148 INCH WHEELBASE	\$0	3.73 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$51155	JOB #1 ORDER	\$0
OXFORD WHITE	\$0	10500# GVWR PACKAGE	\$0
CLOTH 40/20/40 SEAT	\$100	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	JACK	\$0
PREFERRED EQUIPMENT PKG.610A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
.6.8L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$0
10-SPEED AUTO TORQSHIFT-G	\$0		\$1995

TOTAL BASE AND OPTIONS

DISCOUNTS	MSRP
TOTAL	\$53250

NA

\$53250

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:

Customer Email:

Customer Address:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/21/2023

**2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL	
ALL MODELS	REGULAR CAB	4x2 F3A	142 in. Wheelbase - SRW XL	\$ 46,015	
		4x4 F3B	142 in. Wheelbase - SRW XL	48,815	
		F3B	142 in. Wheelbase - SRW XLT	52,160	
	SUPERCAB	4x2 X3A	148 in. Wheelbase - SRW XL	48,345	
		X3A	164 in. Wheelbase - SRW XL	48,555	
		X3B	148 in. Wheelbase - SRW XLT	51,155	
		X3B	148 in. Wheelbase - SRW Lariat	54,800	
		X3B	164 in. Wheelbase - SRW XL	63,460	
		X3B	164 in. Wheelbase - SRW XLT	51,345	
		X3B	164 in. Wheelbase - SRW Lariat	55,010	
	CREW CAB	4x2 W3A	160 in. Wheelbase - SRW XL	63,660	
		W3A	176 in. Wheelbase - SRW XL	49,815	
		4x4 W3B	160 in. Wheelbase - SRW XL	50,015	
		W3B	160 in. Wheelbase - SRW XLT	52,620	
		W3B	160 in. Wheelbase - SRW Lariat	56,560	
		W3B	160 in. Wheelbase - SRW King Ranch	65,790	
		W3B	176 in. Wheelbase - SRW XL	78,025	
		W3B	176 in. Wheelbase - SRW XLT	52,815	
		W3B	176 in. Wheelbase - SRW Lariat	56,760	
		W3B	176 in. Wheelbase - SRW King Ranch	65,990	
		W3B	160 in. Wheelbase - SRW Platinum	78,220	
		W3B	176 in. Wheelbase - SRW Platinum	78,915	
ALL MODELS		—	Destination and Delivery	98,470	
		—	Destination and Delivery	1,995	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T 99M 99N	6.7L Diesel F350 P/U 6.7L HO Powerstroke Diesel V-8 7.3L Engine Option on F350 Pick-up	\$ 9,995 12,495
AXLE	4x2/4x4	X3H X3J X3E X4M	Axle, Electronic Locking (Ratio 3.31) Axle, Electronic Locking (Ratio 3.31) W/ 17Z Axle, Electronic Locking (Ratio 3.55) W/ 17Y Axle, Electronic Locking (Ratio 3.55) W/ 17Z Axle, Electronic Locking (Ratio 3.55) W/ 17Y Axle, Electronic Locking (Ratio 3.55) W/ 4x2 Super Cab Axle, Electronic Locking (Ratio 3.73) Axle, Electronic Locking (Ratio 3.73) W/ 17Z Axle, Electronic Locking (Ratio 3.73) (7.3L) Axle, Electronic Locking (Ratio 4.30) Axle, Electronic Locking (Ratio 4.30) W/ 17Z Axle, Electronic Locking (Ratio 4.30) W/ 17Y	1,705 430 N/C 430 N/C N/C N/C 430 N/C 430 N/C 430 N/C N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
REGULAR/ SUPER/CREW CAB	4x2/4x4	64F 642 TBM TCH TDX TCW	Wheels, 18 Inch Argent Painted Steel w/XL Wheels, 20 Inch Premium Polished LT245/75Rx17E BSW AT (Optional XL) LT275/65Rx18E BSW AS LT275/70Rx18E BSW AT LT275/65Rx20E OWL AT	\$ 455 1,420 165 N/C 265 N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
SUPER CAB/CREW CAB	XL	L	Vinyl High Back Bucket	
REGULAR CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console	\$ 355 300
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
SUPER CAB/CREW CAB	XL	4	Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB/CREW CAB	Lariat	6	Cloth High Back Bucket (Super Cab)	515
			Cloth High Back Bucket (Crew Cab)	615
			Leather 40/20/40 Split Bench (Lariat Monotone)	N/C

2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package	\$ 2,880
	17L	Lariat Black Appearance Package	4,295
	18B	XLT Black Appearance Package	4,795
	18C	Platform Running Boards (w/ Regular Cab)	320
		Platform Running Boards (w/ Super/Crew Cab)	445
	471	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)	695
	166	Camper Package	160
	16S	Carpet Delete (XLT/Lar)	(50)
	16T	All-Weather Floor Mats (Includes Carpet Floor Mats)	135
	592	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	130
	41H	Clearance Lights, Roof	95
	54F	Heater, Engine Block	100
	17C	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
	17X	Chrome Package	1,240
	66S	4X4 Off-Road Package	495
	473	Upfitter Switches (6)	165
	67H	Upfitter Switches (6) w/ 96U	N/C
	62R	Snow Plow Package	250
	435	Suspension Package, Heavy Service	125
	43B	Transmission Power Take-Off Provision (Auto Trans)	280
	85G	Window, Power Sliding Rear	405
	41A	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
	85S	Tailgate Step	375
	85L	Tailgate Step w/ 96U	N/C
	61M	Rapid-Heat Supplemental Cab Heater	250
	90M	Tough Bed Spray-in bedliner	595
	17Z	Tough Bed® Spray-in bedliner (Lariat w/ 17L)	N/C
	52S	Drop-in Bedliner	350
	43K	Rear Wheel Well Liners	180
	17Z	Max Recline Seat	335
	52S	XL Off Road Package	995
	43K	Interior Work Surface	140
	874	2kW Pro Power	985
	96D	360 Camera Package	1,150
	17P	XL Driver Assist Package	730
	96U	XL Driver Assist Package W/ 17S	N/C
	76S	XLT Premium Package	4,150
	85M	Lariat Ultimate Package	5,075
	61S	Remote Start System	250
	15J	Remote Start System (Lariat Ultimate/Interior)	N/C
	15L	Bed Mat - - Dealer Installed Accessory	150
	53W	Splash Guards/Mud Flaps (Front)	130
	76C	Gooseneck Hitch Kit	250
	96V	5th Wheel Hitch Kit (20K)	1,345
	61L	5th Wheel/Gooseneck Hitch Prep Package	550
	61N	Exterior Back-up Chime	175
	43C	XL Value Package	225
	66L	Front Wheel Well Liners	180
	91D	Front & Rear Wheel Well Liners	325
	43V	120V/400W Outlet	175
	18E	Box Rail Lighting, LED Lighting system (P552)	60
	43B	On-Board Scales & Smart Hitch	650
	67E	Panoramic Moonroof	1,495
	67D	Power Running Boards (LAR)	995
	86M	Power Running Boards (LAR) w/ 96U	N/C
	43B	Power Running Boards (KR - LTD)	N/C
	67E	Defrost w/ Fixed & Privacy Glass	60
	67D	Extra-Extra Heavy Duty Alternator	85
	86K	Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
	86K	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines	N/C
	86K	Dual Batteries (68 Amp.)	210
	86K	Dual Batteries (68 Amp.) (w/ 99M or 99T)	N/C
	16P	Programmable Engine Idle Shutdown Timer	250
	17S	Premium Vinyl Flooring - KR/PL/LTD	115
	47B	STX	5,115
	98F	SNOWPLOW/CAMPER PACKAGE	305
	67B	CNG/Propane Gaseous Engine Prep Package (6.8L only)	315
	924	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
		Dual Extra Heavy-Duty Alternator w/ 41A	N/C
		Privacy Glass	30

8/21/2023

**2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

		OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		21X	Vehicle Safe by Console Vault	
		19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)	\$ 350 950
		19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)	950
		19H	Pickup Box Bed Side Storage	
		17Y	Tremor Package	1,695
		21D	Tonneau Pickup Box Cover - Soft Folding	4,375
		21E	Tonneau Pickup Box Cover - Hard Folding	590
		21J	Tonneau Pickup Box Cover - Retractable	1,200
		68F	F-350 Gas Heavy Duty Payload Package	2,200
		PD4	Paint, Rapid Red Metallic Tinted Clearcoat	295
		PAZ	Paint, Star White Metallic Tri-Coat	495
		PR7	Paint, Glacier Grey Metallic Tri-Coat	995
		62S	Splash Guards/Mud Flaps (Rear)	995
		87B	Retractable Bed Step (Corner)	N/C
		87S	Retractable Bed Step (Side)	390
		91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)	780 (300)
		OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		51X	Spare Tire Delete (XL Fleet Only)	
		47C	Fleet Commercial Graphics (Up to 6 Sq Ft)	\$ (85)
		47D	Fleet Commercial Graphics (Up to 12 Sq Ft)	300
		47E	Fleet Commercial Graphics (Up to 20 Sq Ft)	375
		91G	360-Degree Dual Beacon LED Warning Strobes - White	450
		91S	360-Degree Dual Beacon LED Warning Strobes - Amber	650
		18A	Ford Pro Upfit Integration System	650
		PGR	Paint, Green (Fleet Only)	400
		PMB	Paint, Orange (Fleet Only)	660
		PBY	Paint, School Bus Yellow (Fleet Only)	660
		PE4	Paint, Vermillion Red (Fleet Only)	660
		PAT	Paint, Yellow (Fleet Only)	660
		PW6	Paint, Green Gem (Fleet Only)	660
		95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)	660 165
		OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		AATAK	Trailer Camera	
		AATAJ	Individual Trailer TPMS	\$ 475
		CL2AB	12,000 lb. Ford Performance Parts Winch by Warn	575
		D5EAD	Wheel Locks	3,855
		A1WAV	Pivot Storage Box LH by Undercover	75
		A1WAW	Pivot Storage Box RH by Undercover	290
		AILDS	Side Window Deflector Kit -Smoke Super Cab	290
		AILDS	Side Window Deflector Kit -Smoke Crew	160
		A73AB	Tailgate Lock by McGard	160
		A9MAQ	Bed Hooks by Bullring	50
		AHMAB	Roadside Assistance Kit by DC Safety	70
		AHQAB	First Aid Kit by DC Safety	70
		AHMAC	Commercial Roadside Assistance Kit by DC Safety	50 230



Preview Order P25A - W3B 4x4 Crew Cab SRW: Order Summary Time of Preview: 09/08/2023 16:03:39 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P25A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X4 CREW CAB PICKUP/160	\$52620	.LT245/75R17E BSW ALL-SEASON	\$0
160 INCH WHEELBASE	\$0	3.73 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$52620	JOB #1 ORDER	\$0
OXFORD WHITE	\$0	10600# GVWR PACKAGE	\$0
CLOTH 40/20/40 SEAT	\$315	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	JACK	\$0
PREFERRED EQUIPMENT PKG.610A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
.6.8L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$0
10-SPEED AUTO TORQSHIFT-G	\$0		\$1995

DESCRIPTION	MSRP
TOTAL BASE AND OPTIONS	
DISCOUNTS	\$54930
TOTAL	NA
	\$54930

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:

Customer Email:

Customer Address:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/21/2023

**2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
REGULAR CAB	4x2 F3A	142 in. Wheelbase - SRW XL	\$ 46,015
	4x4 F3B	142 in. Wheelbase - SRW XL	48,815
	F3B	142 in. Wheelbase - SRW XLT	
	X3A	148 in. Wheelbase - SRW XL	52,160
	X3A	164 in. Wheelbase - SRW XL	48,345
	4x4 X3B	148 in. Wheelbase - SRW XL	48,555
		148 in. Wheelbase - SRW XLT	51,155
		148 in. Wheelbase - SRW Lariat	54,800
		164 in. Wheelbase - SRW XL	63,460
		164 in. Wheelbase - SRW XLT	51,345
SUPERCAB	X3B	164 in. Wheelbase - SRW Lariat	55,010
	W3A	160 in. Wheelbase - SRW XL	63,660
	W3A	176 in. Wheelbase - SRW XL	49,815
	4x2 W3B	160 in. Wheelbase - SRW XL	50,015
		160 in. Wheelbase - SRW XLT	52,620
		160 in. Wheelbase - SRW Lariat	56,560
		160 in. Wheelbase - SRW King Ranch	65,790
		176 in. Wheelbase - SRW XL	78,025
		176 in. Wheelbase - SRW XLT	52,815
		176 in. Wheelbase - SRW Lariat	56,760
CREW CAB	W3B	176 in. Wheelbase - SRW King Ranch	65,990
	W3B	160 in. Wheelbase - SRW Platinum	78,220
	W3B	176 in. Wheelbase - SRW Platinum	78,915
	W3B	160 in. Wheelbase - SRW Limited	79,115
	W3B	176 in. Wheelbase - SRW Limited	98,270
	W3B	176 in. Wheelbase - SRW Limited	98,470
	ALL MODELS	— Destination and Delivery	1,995

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T 99M 99N	6.7L Diesel F350 P/U 6.7L HO Powerstroke Diesel V-8 7.3L Engine Option on F350 Pick-up	\$ 9,995 12,495 1,705
AXLE	4x2/4x4	X3H X3J X3E X4M	Axle, Electronic Locking (Ratio 3.31) Axe, Electronic Locking (Ratio 3.31) W/ 17Z Axe, Electronic Locking (Ratio 3.55) W/ 17Y Axe, Electronic Locking (Ratio 3.55) W/ 17Z Axe, Electronic Locking (Ratio 3.55) W/ 17Y Axe, Electronic Locking (Ratio 3.55) W/ 4x2 Super Cab Axe, Electronic Locking (Ratio 3.73) Axe, Electronic Locking (Ratio 3.73) W/ 17Z Axe, Electronic Locking (Ratio 3.73) (7.3L) Axe, Electronic Locking (Ratio 4.30) Axe, Electronic Locking (Ratio 4.30) W/ 17Z Axe, Electronic Locking (Ratio 4.30) W/ 17Y	430 N/C 430 N/C N/C N/C 430 N/C N/C 430 N/C N/C

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	64F 642	Wheels, 18 Inch Argent Painted Steel w/XL Wheels, 20 Inch Premium Polished	\$ 455 1,420
REGULAR/ SUPER/CREW CAB	4x2/4x4 TBM TCH TDX TCW	LT245/75Rx17E BSW AT (Optional XL) LT275/65Rx18E BSW AS LT275/70Rx18E BSW AT LT275/65Rx20E OWL AT	165 N/C 265 N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
SUPER CAB/CREW CAB	XL	L	Vinyl High Back Bucket	
REGULAR CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console	\$ 355 300
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
SUPER CAB/CREW CAB	XL	4	Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB/CREW CAB	Lariat	6	Cloth High Back Bucket (Super Cab)	515
			Cloth High Back Bucket (Crew Cab)	615
			Leather 40/20/40 Split Bench (Lariat Monotone)	N/C

**2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
17K	Lariat Sport Appearance Package	\$ 2,880
17L	Lariat Black Appearance Package	4,295
18B	XL Black Appearance Package	4,795
18C	Platform Running Boards (w/ Regular Cab)	320
	Platform Running Boards (w/ Super/Crew Cab)	445
471	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)	695
166	Camper Package	160
16S	Carpet Delete (XLT/Lar)	(50)
16T	All-Weather Floor Mats (Includes Carpet Floor Mats)	135
592	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	130
41H	Clearance Lights, Roof	95
41H	Heater, Engine Block	95
54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	100
17C	Chrome Package	280
17X	4X4 Off-Road Package	1,240
66S	Upfitter Switches (6)	495
	Upfitter Switches (6) w/ 96U	165
473	Snow Plow Package	N/C
67H	Suspension Package, Heavy Service	250
62R	Transmission Power Take-Off Provision (Auto Trans)	125
435	Window, Power Sliding Rear	280
43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	405
85G	Tailgate Step	N/C
	Tailgate Step w/ 96U	375
41A	Rapid-Heat Supplemental Cab Heater	N/C
85S	Tough Bed Spray-in bedliner	250
	Tough Bed® Spray-in bedliner (Lariat w/ 17L)	595
85L	Drop-in Bedliner	N/C
61M	Rear Wheel Well Liners	350
90M	Max Recline Seat	180
17Z	XL Off Road Package	335
52S	Interior Work Surface	995
43K	2kW Pro Power	140
874	360 Camera Package	985
96D	XL Driver Assist Package	1,150
	XL Driver Assist Package W/ 17S	730
17P	XLT Premium Package	N/C
96U	Lariat Ultimate Package	4,150
76S	Remote Start System	5,075
	Remote Start System (Lariat Ultimate/Interior)	250
85M	Bed Mat - - Dealer Installed Accessory	N/C
61S	Splash Guards/Mud Flaps (Front)	150
15J	Gooseneck Hitch Kit	130
15L	5th Wheel Hitch Kit (20K)	250
53W	5th Wheel/Gooseneck Hitch Prep Package	1,345
76C	Exterior Back-up Chime	550
96V	XL Value Package	175
61L	Front Wheel Well Liners	225
61N	Front & Rear Wheel Well Liners	180
43C	120V/400W Outlet	325
66L	Box Rail Lighting, LED Lighting system (P552)	175
91D	On-Board Scales & Smart Hitch	60
43V	Panoramic Moonroof	650
18E	Power Running Boards (LAR)	1,495
	Power Running Boards (LAR) w/ 96U	995
	Power Running Boards (KR - LTD)	N/C
43B	Defrost w/ Fixed & Privacy Glass	N/C
67E	Extra-Extra Heavy Duty Alternator	60
	Extra-Extra Heavy Duty Alternator	85
67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines	85
86M	Dual Batteries (68 Amp.)	N/C
	Dual Batteries (68 Amp.) (w/ 99M or 99T)	210
86K	Programmable Engine Idle Shutdown Timer	N/C
16P	Premium Vinyl Flooring - KR/PL/LTD	250
17S	STX	115
47B	SNOWPLOW/CAMPER PACKAGE	5,115
98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)	305
67B	Dual Extra Heavy-Duty Alternator	315
	Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
	Dual Extra Heavy-Duty Alternator w/ 41A	115
924	Privacy Glass	N/C

8/21/2023

**2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
21X	Vehicle Safe by Console Vault	\$ 350
19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)	950
19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)	950
19H	Pickup Box Bed Side Storage	1,695
17Y	Tremor Package	4,375
21D	Tonneau Pickup Box Cover - Soft Folding	590
21E	Tonneau Pickup Box Cover - Hard Folding	1,200
21J	Tonneau Pickup Box Cover - Retractable	2,200
68F	F-350 Gas Heavy Duty Payload Package	295
PD4	Paint, Rapid Red Metallic Tinted Clearcoat	495
PAZ	Paint, Star White Metallic Tri-Coat	995
PR7	Paint, Glacier Grey Metallic Tri-Coat	995
62S	Splash Guards/Mud Flaps (Rear)	995
87B	Retractable Bed Step (Corner)	N/C
87S	Retractable Bed Step (Side)	390
91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)	780 (300)

OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
51X	Spare Tire Delete (XL Fleet Only)	\$ (85)
47C	Fleet Commercial Graphics (Up to 6 Sq Ft)	300
47D	Fleet Commercial Graphics (Up to 12 Sq Ft)	375
47E	Fleet Commercial Graphics (Up to 20 Sq Ft)	450
91G	360-Degree Dual Beacon LED Warning Strobes – White	650
91S	360-Degree Dual Beacon LED Warning Strobes – Amber	650
18A	Ford Pro Upfit Integration System	400
PGR	Paint, Green (Fleet Only)	660
PMB	Paint, Orange (Fleet Only)	660
PBY	Paint, School Bus Yellow (Fleet Only)	660
PE4	Paint, Vermillion Red (Fleet Only)	660
PAT	Paint, Yellow (Fleet Only)	660
PW6	Paint, Green Gem (Fleet Only)	660
95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)	165

OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
AATAK	Trailer Camera	\$ 475
AATAJ	Individual Trailer TPMS	575
CL2AB	12,000 lb. Ford Performance Parts Winch by Warn	3,855
D5EAD	Wheel Locks	
A1WAV	Pivot Storage Box LH by Undercover	75
A1WAW	Pivot Storage Box RH by Undercover	290
AILDS	Side Window Deflector Kit -Smoke Super Cab	290
AILDS	Side Window Deflector Kit -Smoke Crew	160
A73AB	Tailgate Lock by McGard	160
A9MAQ	Bed Hooks by Bullring	50
AHMAB	Roadside Assistance Kit by DC Safety	70
AHQAB	First Aid Kit by DC Safety	70
AHMAC	Commercial Roadside Assistance Kit by DC Safety	50
		230



Preview Order P26A - F3E 4x2 Reg Chas Cab SRW: Order Summary Time of Preview: 09/08/2023 16:04:07 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P26A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X2 CHASSIS CAB/145	\$47665	10-SPEED AUTO TORQSHIFT	\$0
.145 INCH WHEELBASE	\$0	.LT275/65R18E BSW ALL SEASON	\$0
TOTAL BASE VEHICLE	\$47665	4.30 ELECTRONIC-LOCKING AXLE	\$0
OXFORD WHITE	\$0	10500# GVWR PACKAGE	\$0
CLOTH 40/20/40 SEAT	\$100	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	JOB #1 ORDER	\$0
PREFERRED EQUIPMENT PKG.630A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
.7.3L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$1995

TOTAL BASE AND OPTIONS	MSRP
DISCOUNTS	\$49760
TOTAL	NA
	\$49760

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:

Customer Email:

Customer Address:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/2/2023

**2024MY SUPER DUTY F-350 (CHASSIS CAB SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL	
A L L M O D E L S	REGULAR CAB	4x2	F3E	145 in. Wheelbase - SRW XL	\$ 47,665	
			F3E	145 in. Wheelbase - SRW XLT	49,700	
	SUPERCAB	4x4	F3F	145 in. Wheelbase - SRW XL	51,165	
			F3F	145 in. Wheelbase - SRW XLT	53,205	
		4x2	X3E	168 in. Wheelbase - SRW XL	49,450	
			X3E	168 in. Wheelbase - SRW XLT	51,740	
	CREW CAB	4x4	X3F	168 in. Wheelbase - SRW XL	52,950	
			X3F	168 in. Wheelbase - SRW XLT	55,235	
		4x2	W3E	179 in. Wheelbase - SRW LARIAT	61,640	
			W3E	179 in. Wheelbase - SRW XLT	50,515	
ALL MODELS		4x4	W3F	179 in. Wheelbase - SRW XL	53,305	
			W3F	179 in. Wheelbase - SRW XLT	54,015	
			W3F	179 in. Wheelbase - SRW LARIAT	56,810	
		—	Destination and Delivery		63,510	
					1,995	
DRIVE		OPTION CODE	POWERTRAINS		SUGGESTED RETAIL	
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U and Chassis Cab		\$ 9,995	
MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL	
REGULAR/ SUPER/CREW CHASSIS CAB	4x2/4x4	TDX	LT275/70Rx18E BSW A/T 4X4		\$ 265	
ALL CHASSIS CABS	4x2/4x4	512	Spare Tire, Jack and Wheel		350	
MODEL		TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL	
REGULAR CHASSIS CAB		XL	L	Vinyl High Back Bucket		
SUPER & CREW CHASSIS CAB		XL	1	Cloth 40/20/40 Split Bench - Regular Cab (XL Only)	\$ 355 100	
REGULAR CHASSIS CAB		XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100	
SUPER & CREW CHASSIS CAB		XL	2	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315	
SUPER & CREW CHASSIS CAB		XL	2	Cloth Luxury Captains Chairs w/ Console (XLT)	300	
SUPER & CREW CHASSIS CAB		XL	4	Cloth High Back Bucket - Regular	515	
SUPER & CREW CHASSIS CAB		XL	4	Cloth High Back Bucket - Super	515	
SUPER & CREW CHASSIS CAB		XL	4	Cloth High Back Bucket - Crew	615	
OPTION CODE		OTHER OPTIONS			SUGGESTED RETAIL	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		18B	Platform Running Boards (w/ Regular Cab) Platform Running Boards (w/ Super/Crew Cab)			\$ 320
		166	Carpet Delete			445
		16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)			(50)
		65M	Fuel Tank, 26.5 Gal. Midship			130
		41H	Heater, Engine Block			N/C
		54F	Mirrors, PowerScope® Power Glass T-Tow (w/XLT)			100
		473	Snow Plow Package			280
		61L	Front Wheel Well Liners			250
		41P	Skid Plate Package			180
		67X	Suspension Package, Extra Heavy Service			100
		67H	Suspension Package, Heavy Service			125
		61J	Tire Jack			125
			Tire Jack (with spare tire)			55
		41A	Rapid-Heat Supplemental Cab Heater			N/C
		59H	Center High Mount Stop Lamp (CHMSL)			250
		872	Rear View Camera & Prep Kit			N/C
		76C	Exterior Back-up Chime			415
		96V	XL Value Package			175
		17V	XLT Value Package (Super & Crew Cabs) - Chassis Cab Only			225
		52S	XLT Value Package (Reg Cab) - Chassis Cab Only			2,155
		43K	Interior Work Surface			1,900
		61S	2kW Pro Power			140
			Splash Guards/Mud Flaps (Front only)			985
						75

8/2/2023

**2024MY SUPER DUTY F-350 (CHASSIS CAB SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
43C	110V/400W Outlet 110V/400W Outlet with XLT	\$ 175
60X	Automated Emergency Braking (AEB) Removal - XL only	Std
86K	Programmable Engine Idle Shutdown Timer	N/C
86M	Dual Batteries (78 Amp.) Dual Batteries (68 Amp.) (XLT & Lariat) Dual Batteries (68 Amp.) CC w/ 99T	250 210 N/C
67B	Dual Batteries (68 Amp.) 43C or 47A or 47L Dual Extra Heavy-Duty Alternator Dual Extra Heavy-Duty Alternator w/ 43C & 473 (XL) Dual Extra Heavy-Duty Alternator w/ 43C (XLT & Lariat) Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A	N/C 115 115 N/C
21X	Vehicle Safe by Console Vault	N/C
18Y	Upfit Integration System Removal	350
PD4	Paint, Rapid Red Metallic Tinted Clearcoat	(400)
PAZ	Paint, Star White Metallic Tri-Coat (Chassis Cabs)	250
PR7	Paint, Glacier Grey Metallic Tri-Coat (Chassis Cabs)	495
		495

OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
927	Customizable Speed Limit (75 mph)	\$ 80
91G	360-Degree Dual Beacon LED Warning Strobes - White	650
91S	360-Degree Dual Beacon LED Warning Strobes - Amber	650
51D	Spare Tire Delete (Only available to Pool Accounts for sale to RI)	(85)
47A	Ambulance Prep. Package	1,205
47L	Ambulance Prep. Pkg. (Special Emissions)	1,205
47J	Fire Rescue Prep. Pkg. (Special Emissions)	1,205
PGR	Paint, Green (Fleet Only)	660
PW6	Paint, Green Gem (Fleet Only)	660
PMB	Paint, Orange (Fleet Only)	660
PBY	Paint, School Bus Yellow (Fleet Only)	660
PE4	Paint, Vermillion Red (Fleet Only)	660
PAT	Paint, Yellow (Fleet Only)	660
95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)	165

OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
AILDS	Side Window Deflector Kit -Smoke	\$ 160
AHMAB	Roadside Assistance Kit by DC Safety	70
AHQAB	First Aid Kit by DC Safety	50
AHMAC	Commercial Roadside Assistance Kit by DC Safety	230



Preview Order P27A - X3E 4x2 Super Chas Cab SRW: Order Summary Time of Preview: 09/08/2023 15:35:47 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P27A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X2 SUPERCAB CHAS CAB/168	\$49450	10-SPEED AUTO TORQSHIFT	\$0
.168 INCH WHEELBASE	\$0	.LT275/65R18E BSW ALL SEASON	\$0
TOTAL BASE VEHICLE	\$49450	4.30 ELECTRONIC-LOCKING AXLE	\$0
OXFORD WHITE	\$0	10900# GVWR PACKAGE	\$0
CLOTH 40/20/40 SEAT	\$100	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	JOB #1 ORDER	\$0
PREFERRED EQUIPMENT PKG.630A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
.7.3L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$1995

TOTAL BASE AND OPTIONS	MSRP
DISCOUNTS	\$51545
TOTAL	NA
	\$51545

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/2/2023

**2024MY SUPER DUTY F-350 (CHASSIS CAB SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

MODEL		OPTION CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
A L L M O D E L S	REGULAR CAB	4x2	F3E 145 in. Wheelbase - SRW XL	\$ 47,665
			F3E 145 in. Wheelbase - SRW XLT	49,700
	SUPERCAB	4x4	F3F 145 in. Wheelbase - SRW XL	51,165
			F3F 145 in. Wheelbase - SRW XLT	53,205
		4x2	X3E 168 in. Wheelbase - SRW XL	49,450
			X3E 168 in. Wheelbase - SRW XLT	51,740
	CREW CAB	4X4	X3F 168 in. Wheelbase - SRW XL	52,950
			X3F 168 in. Wheelbase - SRW XLT	55,235
	4X2	W3E	179 in. Wheelbase - SRW LARIAT	61,640
			W3E 179 in. Wheelbase - SRW XLT	50,515
		4x4	W3F 179 in. Wheelbase - SRW XL	53,305
			W3F 179 in. Wheelbase - SRW XLT	54,015
ALL MODELS		—	179 in. Wheelbase - SRW LARIAT Destination and Delivery	56,810 63,510 1,995

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U and Chassis Cab	\$ 9,995

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
REGULAR/ SUPER/CREW CHASSIS CAB	4x2/4x4	TDX LT275/70Rx18E BSW A/T 4X4	\$ 265
ALL CHASSIS CABS	4x2/4x4	512 Spare Tire, Jack and Wheel	350

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
REGULAR CHASSIS CAB	XL	L	Vinyl High Back Bucket	
	XL	1	Cloth 40/20/40 Split Bench - Regular Cab (XL Only)	\$ 355 100
SUPER & CREW CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only) Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	100 315
REGULAR CHASSIS CAB	XL	2	Cloth Luxury Captains Chairs w/ Console (XLT)	300
SUPER & CREW CHASSIS CAB	XL	4	Cloth High Back Bucket - Regular	515
		4	Cloth High Back Bucket - Super Cloth High Back Bucket - Crew	515 615

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	18B	Platform Running Boards (w/ Regular Cab) Platform Running Boards (w/ Super/Crew Cab)	\$ 320
	166	Carpet Delete	445
	16T	(50)	
	65M	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	130
	41H	Fuel Tank, 26.5 Gal. Midship	N/C
	54F	Heater, Engine Block	100
	473	Mirrors, PowerScope® Power Glass T-Tow (w/XLT)	280
	61L	Snow Plow Package	250
	41P	Front Wheel Well Liners	180
	67X	Skid Plate Package	100
	67H	Suspension Package, Extra Heavy Service	125
	61J	Suspension Package, Heavy Service	125
		Tire Jack	55
	41A	Tire Jack (with spare tire)	N/C
	59H	Rapid-Heat Supplemental Cab Heater	250
	872	Center High Mount Stop Lamp (CHMSL)	N/C
	76C	Rear View Camera & Prep Kit	415
	96V	Exterior Back-up Chime	175
	17V	XL Value Package	225
		XLT Value Package (Super & Crew Cabs) - Chassis Cab Only	2,155
	52S	XLT Value Package (Reg Cab) - Chassis Cab Only	1,900
	43K	Interior Work Surface	140
	61S	2kW Pro Power	985
		Splash Guards/Mud Flaps (Front only)	75



Preview Order P28A - W3E 4x2 Crew Chas Cab SRW: Order Summary Time of Preview: 09/08/2023 15:36:13 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code: F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P28A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X2 CREW CHAS CAB SRW/179	\$50515	10-SPEED AUTO TORQSHIFT	\$0
.179 INCH WHEELBASE	\$0	.LT275/65R18E BSW ALL SEASON	\$0
TOTAL BASE VEHICLE	\$50515	4.30 ELECTRONIC-LOCKING AXLE	\$0
OXFORD WHITE	\$0	11000# GVWR PACKAGE	\$0
CLOTH 40/20/40 SEAT	\$315	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	JOB #1 ORDER	\$0
PREFERRED EQUIPMENT PKG.630A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
.7.3L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$1995
TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$52825
TOTAL			NA
			\$52825

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/2/2023

**2024MY SUPER DUTY F-350 (CHASSIS CAB SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

		OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		43C	110V/400W Outlet 110V/400W Outlet with XLT	\$ 175
		60X	Automated Emergency Braking (AEB) Removal – XL only	Std
		86K	Programmable Engine Idle Shutdown Timer	N/C
		86M	Dual Batteries (78 Amp.)	250
			Dual Batteries (68 Amp.) (XLT & Lariat)	210
			Dual Batteries (68 Amp.) CC w/ 99T	N/C
		67B	Dual Batteries (68 Amp.) 43C or 47A or 47L	N/C
			Dual Extra Heavy-Duty Alternator	115
			Dual Extra Heavy-Duty Alternator w/ 43C & 473 (XL)	115
			Dual Extra Heavy-Duty Alternator w/ 43C (XLT & Lariat)	N/C
		21X	Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A	N/C
		18Y	Vehicle Safe by Console Vault	N/C
		PD4	Upfit Integration System Removal	350
		PAZ	Paint, Rapid Red Metallic Tinted Clearcoat	(400)
		PR7	Paint, Star White Metallic Tri-Coat (Chassis Cabs)	250
			Paint, Glacier Grey Metallic Tri-Coat (Chassis Cabs)	495
				495
		OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		927	Customizable Speed Limit (75 mph)	\$ 80
		91G	360-Degree Dual Beacon LED Warning Strobes – White	650
		91S	360-Degree Dual Beacon LED Warning Strobes – Amber	650
		51D	Spare Tire Delete (Only available to Pool Accounts for sale to RI)	(85)
		47A	Ambulance Prep. Package	1,205
		47L	Ambulance Prep. Pkg. (Special Emissions)	1,205
		47J	Fire Rescue Prep. Pkg. (Special Emissions)	1,205
		PGR	Paint, Green (Fleet Only)	1,205
		PW6	Paint, Green Gem (Fleet Only)	660
		PMB	Paint, Orange (Fleet Only)	660
		PBY	Paint, School Bus Yellow (Fleet Only)	660
		PE4	Paint, Vermillion Red (Fleet Only)	660
		PAT	Paint, Yellow (Fleet Only)	660
		95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)	660
				165
		OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		AILDS	Side Window Deflector Kit -Smoke	\$ 160
		AHMAB	Roadside Assistance Kit by DC Safety	70
		AHQAB	First Aid Kit by DC Safety	50
		AHMAC	Commercial Roadside Assistance Kit by DC Safety	230



Preview Order P30A - X3F 4x4 Super Chas Cab SRW: Order Summary Time of Preview: 09/08/2023 15:38:20 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Sales Code : F56463
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Order Code P30A
						Price Level 420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X4 SUPERCAB CHAS CAB/168	\$52950	10-SPEED AUTO TORQSHIFT	\$0
.168 INCH WHEELBASE	\$0	.LT275/65R18E BSW ALL SEASON	\$0
TOTAL BASE VEHICLE	\$52950	4.30 ELECTRONIC-LOCKING AXLE	\$0
OXFORD WHITE	\$0	11300# GVWR PACKAGE	\$0
CLOTH 40/20/40 SEAT	\$100	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	JOB #1 ORDER	\$0
PREFERRED EQUIPMENT PKG.630A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
.7.3L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$0
			\$1995

TOTAL BASE AND OPTIONS

DISCOUNTS	MSRP
TOTAL	\$55045
	NA

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/2/2023

**2024MY SUPER DUTY F-350 (CHASSIS CAB SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
A L L M O D E L S	REGULAR CAB	4x2	F3E 145 in. Wheelbase - SRW XL	\$ 47,665
			F3E 145 in. Wheelbase - SRW XLT	49,700
	4x4	F3F	145 in. Wheelbase - SRW XL	51,165
		F3F	145 in. Wheelbase - SRW XLT	53,205
	SUPERCAB	4x2	X3E 168 in. Wheelbase - SRW XL	49,450
			X3E 168 in. Wheelbase - SRW XLT	51,740
		4x4	X3F 168 in. Wheelbase - SRW XL	52,950
			X3F 168 in. Wheelbase - SRW XLT	55,235
	CREW CAB	4x2	W3E 179 in. Wheelbase - SRW LARIAT	61,640
			W3E 179 in. Wheelbase - SRW XLT	50,515
		4x4	W3F 179 in. Wheelbase - SRW XL	53,305
			W3F 179 in. Wheelbase - SRW XLT	54,015
			W3F 179 in. Wheelbase - SRW LARIAT	56,810
			— Destination and Delivery	63,510
ALL MODELS				1,995

		DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		4x2/4x4	99T	6.7L Diesel F350 P/U and Chassis Cab	\$ 9,995

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
REGULAR/ SUPER/CREW CHASSIS CAB	4x2/4x4	TDX	LT275/70Rx18E BSW A/T 4X4	\$ 265
ALL CHASSIS CABS	4x2/4x4	512	Spare Tire, Jack and Wheel	350

MODEL		TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
REGULAR CHASSIS CAB	XL	L		Vinyl High Back Bucket	
		1		Cloth 40/20/40 Split Bench - Regular Cab (XL Only)	\$ 355 100
SUPER & CREW CHASSIS CAB	XL	1		Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
				Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
REGULAR CHASSIS CAB	XL	2		Cloth Luxury Captains Chairs w/ Console (XLT)	300
SUPER & CREW CHASSIS CAB	XL	4		Cloth High Back Bucket - Regular	515
				Cloth High Back Bucket - Super	515
				Cloth High Back Bucket - Crew	615

OPTION CODE		OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	18B	Platform Running Boards (w/ Regular Cab)	\$ 320
	166	Platform Running Boards (w/ Super/Crew Cab)	445
	16T	Carpet Delete	(50)
	65M	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	130
	41H	Fuel Tank, 26.5 Gal. Midship	N/C
	54F	Heater, Engine Block	100
	473	Mirrors, PowerScope® Power Glass T-Tow (w/XLT)	280
	61L	Snow Plow Package	250
	41P	Front Wheel Well Liners	180
	67X	Skid Plate Package	100
	67H	Suspension Package, Extra Heavy Service	125
	61J	Suspension Package, Heavy Service	125
		Tire Jack	55
		Tire Jack (with spare tire)	N/C
	41A	Rapid-Heat Supplemental Cab Heater	250
	59H	Center High Mount Stop Lamp (CHMSL)	N/C
	872	Rear View Camera & Prep Kit	415
	76C	Exterior Back-up Chime	175
	96V	XL Value Package	225
	17V	XLT Value Package (Super & Crew Cabs) - Chassis Cab Only	2,155
	52S	XLT Value Package (Reg Cab) - Chassis Cab Only	1,900
	43K	Interior Work Surface	140
	61S	2kW Pro Power	985
		Splash Guards/Mud Flaps (Front only)	75

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- A -

Ford Division

8/2/2023

**2024MY SUPER DUTY F-350 (CHASSIS CAB SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

		OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		43C	110V/400W Outlet 110V/400W Outlet with XLT	\$ 175
		60X	Automated Emergency Braking (AEB) Removal – XL only	Std
		86K	Programmable Engine Idle Shutdown Timer	N/C
		86M	Dual Batteries (78 Amp.)	250
			Dual Batteries (68 Amp.) (XLT & Lariat)	210
			Dual Batteries (68 Amp.) CC w/ 99T	N/C
		67B	Dual Batteries (68 Amp.) 43C or 47A or 47L	N/C
			Dual Extra Heavy-Duty Alternator	N/C
			Dual Extra Heavy-Duty Alternator w/ 43C & 473 (XL)	115
			Dual Extra Heavy-Duty Alternator w/ 43C (XLT & Lariat)	115
			Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A	N/C
		21X	Vehicle Safe by Console Vault	N/C
		18Y	Upfit Integration System Removal	350
		PD4	Paint, Rapid Red Metallic Tinted Clearcoat	(400)
		PAZ	Paint, Star White Metallic Tri-Coat (Chassis Cabs)	250
		PR7	Paint, Glacier Grey Metallic Tri-Coat (Chassis Cabs)	495
				495
		OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		927	Customizable Speed Limit (75 mph)	\$ 80
		91G	360-Degree Dual Beacon LED Warning Strobes – White	650
		91S	360-Degree Dual Beacon LED Warning Strobes – Amber	650
		51D	Spare Tire Delete (Only available to Pool Accounts for sale to RI)	(85)
		47A	Ambulance Prep. Package	1,205
		47L	Ambulance Prep. Pkg. (Special Emissions)	1,205
		47J	Fire Rescue Prep. Pkg. (Special Emissions)	1,205
		PGR	Paint, Green (Fleet Only)	660
		PW6	Paint, Green Gem (Fleet Only)	660
		PMB	Paint, Orange (Fleet Only)	660
		PBY	Paint, School Bus Yellow (Fleet Only)	660
		PE4	Paint, Vermillion Red (Fleet Only)	660
		PAT	Paint, Yellow (Fleet Only)	660
		95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)	165
		OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		AIlds	Side Window Deflector Kit -Smoke	\$ 160
		AHmab	Roadside Assistance Kit by DC Safety	70
		AHQab	First Aid Kit by DC Safety	50
		AHmac	Commercial Roadside Assistance Kit by DC Safety	230



Preview Order P31A - W3F 4x4 Crew Chas Cab SRW: Order Summary Time of Preview: 09/08/2023 15:39:13 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P31A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X4 CREW CHAS CAB SRW/179	\$54015	10-SPEED AUTO TORQSHIFT	\$0
.179 INCH WHEELBASE	\$0	.LT275/65R18E BSW ALL SEASON	\$0
TOTAL BASE VEHICLE	\$54015	4.30 ELECTRONIC-LOCKING AXLE	\$0
OXFORD WHITE	\$0	11400# GVWR PACKAGE	\$0
CLOTH 40/20/40 SEAT	\$315	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	JOB #1 ORDER	\$0
PREFERRED EQUIPMENT PKG.630A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
.7.3L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$1995
TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$56325
TOTAL			NA
			\$56325

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/2/2023

**2024MY SUPER DUTY F-350 (CHASSIS CAB SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL	
A L L	REGULAR CAB	4x2	F3E 145 in. Wheelbase - SRW XL	\$ 47,665	
			F3E 145 in. Wheelbase - SRW XLT	49,700	
	SUPER CAB	4x4	F3F 145 in. Wheelbase - SRW XL	51,165	
			F3F 145 in. Wheelbase - SRW XLT	53,205	
M O D E L S	M	4x2	X3E 168 in. Wheelbase - SRW XL	49,450	
			X3E 168 in. Wheelbase - SRW XLT	51,740	
		4x4	X3F 168 in. Wheelbase - SRW XL	52,950	
			X3F 168 in. Wheelbase - SRW XLT	55,235	
	L	4x2	W3E 179 in. Wheelbase - SRW LARIAT	61,640	
			W3E 179 in. Wheelbase - SRW XLT	50,515	
		4x4	W3F 179 in. Wheelbase - SRW XL	53,305	
			W3F 179 in. Wheelbase - SRW XLT	54,015	
ALL MODELS		—	Destination and Delivery	56,810	
		—	—	63,510	
		—	—	1,995	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U and Chassis Cab	\$ 9,995

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
REGULAR/ SUPER/CREW CHASSIS CAB	4x2/4x4	TDX LT275/70Rx18E BSW A/T 4X4	\$ 265
ALL CHASSIS CABS	4x2/4x4	Spare Tire, Jack and Wheel	350

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
REGULAR CHASSIS CAB	XL	L	Vinyl High Back Bucket	
	XL	1	Cloth 40/20/40 Split Bench - Regular Cab (XL Only)	\$ 355
SUPER & CREW CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
	XL	2	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	100
REGULAR CHASSIS CAB	XL	4	Cloth Luxury Captains Chairs w/ Console (XLT)	315
SUPER & CREW CHASSIS CAB	XL	4	Cloth High Back Bucket - Regular	300
	XL	4	Cloth High Back Bucket - Super	515
	XL	4	Cloth High Back Bucket - Crew	515
				615

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	18B	Platform Running Boards (w/ Regular Cab)	\$ 320
		Platform Running Boards (w/ Super/Crew Cab)	445
	166	Carpet Delete	(50)
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	130
	65M	Fuel Tank, 26.5 Gal. Midship	N/C
	41H	Heater, Engine Block	100
	54F	Mirrors, PowerScope® Power Glass T-Tow (w/XLT)	280
	473	Snow Plow Package	250
	61L	Front Wheel Well Liners	180
	41P	Skid Plate Package	100
	67X	Suspension Package, Extra Heavy Service	125
	67H	Suspension Package, Heavy Service	125
	61J	Tire Jack	55
		Tire Jack (with spare tire)	N/C
	41A	Rapid-Heat Supplemental Cab Heater	250
	59H	Center High Mount Stop Lamp (CHMSL)	N/C
	872	Rear View Camera & Prep Kit	415
	76C	Exterior Back-up Chime	175
	96V	XL Value Package	225
	17V	XLT Value Package (Super & Crew Cabs) - Chassis Cab Only	2,155
	52S	XLT Value Package (Reg Cab) - Chassis Cab Only	1,900
	43K	Interior Work Surface	140
		2kW Pro Power	985
	61S	Splash Guards/Mud Flaps (Front only)	75

8/2/2023

**2024MY SUPER DUTY F-350 (CHASSIS CAB SRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

		OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		43C	110V/400W Outlet 110V/400W Outlet with XLT		\$ 175
		60X	Automated Emergency Braking (AEB) Removal – XL only		Std
		86K	Programmable Engine Idle Shutdown Timer		N/C
		86M	Dual Batteries (78 Amp.) Dual Batteries (68 Amp.) (XLT & Lariat) Dual Batteries (68 Amp.) CC w/ 99T		250 210 N/C
		67B	Dual Batteries (68 Amp.) 43C or 47A or 47L Dual Extra Heavy-Duty Alternator Dual Extra Heavy-Duty Alternator w/ 43C & 473 (XL) Dual Extra Heavy-Duty Alternator w/ 43C (XLT & Lariat)		N/C 115 115 N/C
		21X	Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A		N/C
		18Y	Vehicle Safe by Console Vault		350
		PD4	Upfit Integration System Removal		(400)
		PAZ	Paint, Rapid Red Metallic Tinted Clearcoat		250
		PR7	Paint, Star White Metallic Tri-Coat (Chassis Cabs) Paint, Glacier Grey Metallic Tri-Coat (Chassis Cabs)		495 495
		OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		927	Customizable Speed Limit (75 mph)		\$ 80
		91G	360-Degree Dual Beacon LED Warning Strobes – White		650
		91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
		51D	Spare Tire Delete (Only available to Pool Accounts for sale to RI)		(85)
		47A	Ambulance Prep. Package		1,205
		47L	Ambulance Prep. Pkg. (Special Emissions)		1,205
		47J	Fire Rescue Prep. Pkg. (Special Emissions)		1,205
		PGR	Paint, Green (Fleet Only)		660
		PW6	Paint, Green Gem (Fleet Only)		660
		PMB	Paint, Orange (Fleet Only)		660
		PBY	Paint, School Bus Yellow (Fleet Only)		660
		PE4	Paint, Vermilion Red (Fleet Only)		660
		PAT	Paint, Yellow (Fleet Only)		660
		95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165
		OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		AIIDS	Side Window Deflector Kit -Smoke		\$ 160
		AHMAH	Roadside Assistance Kit by DC Safety		70
		AHQAB	First Aid Kit by DC Safety		50
		AHMAC	Commercial Roadside Assistance Kit by DC Safety		230



Preview Order P32A - F5G 4x2 Reg Chas Cab DRW: Order Summary Time of Preview: 09/08/2023 15:39:43 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P32A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F550 4X2 CHASSIS CAB DRW/145	\$53845	225/70R19.5G BSW ALL POSITION	\$0
145 INCH WHEELBASE	\$0	4.10 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$53845	18000# GVWR PACKAGE	\$0
OXFORD WHITE	\$0	50 STATE EMISSIONS	\$0
CLOTH 40/20/40 SEAT	\$100	40 GAL AFT OF AXLE FUEL TNK	\$0
MEDIUM DARK SLATE	\$0	DUAL BATTERY	\$0
PREFERRED EQUIPMENT PKG.660A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
6.7L POWER STROKE V8 DIESEL	\$9995	DESTINATION & DELIVERY	\$1995
10-SPEED AUTO TORQSHIFT	\$0		

TOTAL BASE AND OPTIONS	MSRP
DISCOUNTS	\$65935
TOTAL	NA
ORDERING FIN: QS021 END USER FIN: QS021	\$65935

Customer Name:

Customer Email:

Customer Address:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/2/2023

2024MY SUPER DUTY F-550 (CHASSIS CAB DRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

MODEL	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
REGULAR CHASSIS CAB	4x2	F5G	145 in. Wheelbase - DRW XL	\$ 53,845
		F5G	145 in. Wheelbase - DRW XLT	55,770
		F5G	169 in. Wheelbase - DRW XL	54,020
		F5G	169 in. Wheelbase - DRW XLT	55,940
		F5G	193 in. Wheelbase - DRW XL	54,195
		F5G	193 in. Wheelbase - DRW XLT	56,120
		F5G	205 in. Wheelbase - DRW XL	54,365
	4x4	F5H	145 in. Wheelbase - DRW XL	56,290
		F5H	145 in. Wheelbase - DRW XLT	56,750
		F5H	169 in. Wheelbase - DRW XL	58,675
		F5H	169 in. Wheelbase - DRW XLT	56,920
		F5H	193 in. Wheelbase - DRW XL	58,850
		F5H	193 in. Wheelbase - DRW XLT	57,090
		F5H	205 in. Wheelbase - DRW XL	59,030
SUPER CHASSIS CAB	4x2	F5H	205 in. Wheelbase - DRW XLT	57,265
		X5G	168 in. Wheelbase - DRW XL	59,195
		X5G	168 in. Wheelbase - DRW XLT	55,135
		X5G	192 in. Wheelbase - DRW XL	57,310
		X5G	192 in. Wheelbase - DRW XLT	65,300
	4x4	X5H	168 in. Wheelbase - DRW XL	67,480
		X5H	168 in. Wheelbase - DRW XLT	58,630
CREW CHASSIS CAB	4x2	X5H	168 in. Wheelbase - DRW LARIAT	60,805
		X5H	192 in. Wheelbase - DRW XL	67,910
		X5H	192 in. Wheelbase - DRW XLT	58,805
		X5H	192 in. Wheelbase - DRW Lariat	60,985
	4x4	W5G	179 in. Wheelbase - DRW XL	68,085
		W5G	179 in. Wheelbase - DRW XLT	56,190
		W5G	203 in. Wheelbase - DRW XL	58,865
		W5G	203 in. Wheelbase - DRW XLT	56,365
		W5H	179 in. Wheelbase - DRW XL	59,045
		W5H	179 in. Wheelbase - DRW XLT	59,690
		W5H	179 in. Wheelbase - DRW LARIAT	62,370
ALL MODELS		Destination and Delivery		1,995

DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel 6.7L Diesel (X5G w/ 192 wheelbase)	\$ 9,995 N/C
AXLE	4x2/4x4	X4N X4L X8L	Axle, Limited Slip 4.10 Ratio (6.7L) Axe, Limited Slip 4.30 Ratio (6.7L) Axe, Limited-Slip 4.88 Ratio (6.7L or 7.3L)	395 395 395

MODEL	OPTION CODE	TIRES		SUGGESTED RETAIL
ALL CHASSIS CABS	64D	Wheels, Forged Polished Aluminum (w/ XLT)		
4x2/4x4	TGM	LT225/70Rx19.5G BSW Traction (4) A/P (2)		\$ 1,095
4x4	TGK	LT225/70Rx19.5G BSW Traction (Six) (4x4)		190
4x2/4x4	512	Spare Tire, Jack and Wheel		215 350

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
REGULAR CHASSIS CAB	XL	L	Vinyl High Back Bucket		
		1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)		\$ 355 100
SUPER & CREW CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
			Cloth 40/20/40 Split Bench - Super Cab (XL Only)		100
REGULAR CHASSIS CAB	XL	2	Cloth Luxury Captains Chairs w/ Console		300
SUPER & CREW CHASSIS CAB	XL	4	Cloth High Back Bucket - Regular		515
			Cloth High Back Bucket - Super		515
			Cloth High Back Bucket - Crew		615

PRICE LIST

(PRICE LEVEL CODE 420)

OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
98G	CNG/LPG Fuel Capable Engine (w/ 7.3L only)	\$ 315
18B	Platform Running Boards (w/ Regular Cab)	320
	Platform Running Boards (w/ Super/Crew Cab)	445
166	Carpet Delete	(50)
65M	Fuel Tank, 26.5 Gal. Midship	125
65C	Fuel Tank, Dual Diesel (26.5 Gal. & 40 Gal.)	625
41H	Heater, Engine Block	100
54F	Mirrors, PowerScope® Power Glass T-Tow (w/XLT)	280
473	Snow Plow Package	250
68U	Payload Upgrade Package	815
68M	Payload Plus Upgrade Package	1,155
68D	Payload Downgrade Package	N/C
41P	Skid Plate Package	100
86S	Low Deflection Package	110
67X	Suspension Package, Extra Heavy Service	125
67H	Suspension Package, Heavy Service	125
61J	Tire Jack	55
	Tire Jack (with spare tire)	N/C
535	High Capacity Duty Trailer Tow	580
41A	Rapid-Heat Supplemental Cab Heater	250
61L	Front Wheel Well Liners	180
872	Rear View Camera & Prep Kit	415
59H	Center High Mount Stop Lamp (CHMSL)	N/C
76C	Exterior Back-up Chime	175
945	Stainless Steel Wheel Cover (w/64Z)	500
96V	XL Value Package	225
17V	XLT Value Package (Super & Crew Cabs) - Chassis Cab Only	2,155
	XLT Value Package (Reg Cab) - Chassis Cab Only	1,900
52S	Interior Work Surface	140
43K	2kW Pro Power	985
67P	Extra HD Front End Suspension - GAWR 7,500 lbs.	285
60X	Automated Emergency Braking (AEB) Removal - XL only	N/C
86K	Programmable Engine Idle Shutdown Timer	250
86M	Dual Batteries (78 Amp.)	210
	Dual Batteries (68 Amp.) (XLT & Lariat)	N/C
	Dual Batteries (68 Amp.) CC w/ 99T	N/C
	Dual Batteries (68 Amp.) 43C or 47A or 47L	N/C
43C	110V/400W Outlet	175
63C	Aft-Axle Frame Extension (beyond wheel base)	115
67B	Dual Extra Heavy-Duty Alternator	115
	Dual Extra Heavy-Duty Alternator w/ 43C & 473 (XL)	115
	Dual Extra Heavy-Duty Alternator w/ 43C (XLT & Lariat)	N/C
	Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A	N/C
	Dual Extra Heavy-Duty Alternator (Lariat)	N/C
21X	Vehicle Safe by Console Vault	350
18Y	Upfit Integration System Removal	(400)
PD4	Paint, Rapid Red Metallic Tinted Clearcoat (Chassis Cabs)	250
PR7	Paint, Glacier Grey Metallic Tri-Coat (Chassis Cabs)	495
PAZ	Paint, Star White Metallic Tri-Coat (Chassis Cabs)	495
16T	Floor Mats, All-Weather (w/o carpet floor mats)	130
OPTION CODE	LIMITED PRODUCTION OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
47A	Ambulance Prep. Pkg.	\$ 1,205
47L	Ambulance Prep. Pkg. (Special Emissions)	1,205
47J	Fire Rescue Prep. Pkg. (Special Emissions)	1,205

8/2/2023

2024MY SUPER DUTY F-550 (CHASSIS CAB DRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	927	Customizable Speed Limit (75 mph)		\$ 80
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	51D	Spare Tire Delete (Only available to Pool Accounts for sale to RI)		(85)
	PGR	Paint, Green (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165
	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AILDS	Side Window Deflector Kit -Smoke		\$ 160
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230



Preview Order P33A - F6K 4x2 Reg Chas Cab DRW: Order Summary Time of Preview: 09/08/2023 15:40:07 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P33A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F600 4X2 CHASSIS CAB DRW/145	\$57505	245/70R19.5G BSW ALL POSITION	\$0
145 INCH WHEELBASE	\$0	4.30 RATIO LIMITED SLIP AXLE	\$0
TOTAL BASE VEHICLE	\$57505	22000# GVWR PACKAGE	\$0
OXFORD WHITE	\$0	50 STATE EMISSIONS	\$0
CLOTH 40/20/40 SEAT	\$100	40 GAL AFT OF AXLE FUEL TNK	\$0
MEDIUM DARK SLATE	\$0	DUAL BATTERY	\$0
PREFERRED EQUIPMENT PKG.680A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
6.7L POWER STROKE V8 DIESEL	\$9995	DESTINATION & DELIVERY	\$0
10-SPEED AUTO TORQSHIFT	\$0		\$1995

TOTAL BASE AND OPTIONS	MSRP
DISCOUNTS	\$69595
TOTAL	NA
	\$69595

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/2/2023

**2024MY SUPER DUTY F-600 (CHASSIS CAB DRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CHASSIS CAB	4x2 F6K F600 RC CHAS 4x2 145 DRW XL	\$ 57,505
		4x2 F6K F600 RC CHAS 4x2 169 DRW XL	57,680
		4x2 F6K F600 RC CHAS 4x2 193 DRW XL	57,855
		4x2 F6K F600 RC CHAS 4x2 205 DRW XL	58,030
	4x4	4x4 F6L F600 RC CHAS 4x4 145 DRW XL	60,410
		4x4 F6L F600 RC CHAS 4x4 169 DRW XL	60,585
		4x4 F6L F600 RC CHAS 4x4 193 DRW XL	60,755
		4x4 F6L F600 RC CHAS 4x4 205 DRW XL	60,930
	4x2	4x2 F6K F600 RC CHAS 4x2 145 DRW XLT	60,435
		4x2 F6K F600 RC CHAS 4x2 169 DRW XLT	60,605
		4x2 F6K F600 RC CHAS 4x2 193 DRW XLT	60,785
		4x2 F6K F600 RC CHAS 4x2 205 DRW XLT	60,950
	4x4	4x4 F6L F600 RC CHAS 4x4 145 DRW XLT	63,335
		4x4 F6L F600 RC CHAS 4x4 169 DRW XLT	63,510
		4x4 F6L F600 RC CHAS 4x4 193 DRW XLT	63,690
		4x4 F6L F600 RC CHAS 4x4 205 DRW XLT	63,855
	—	Destination and Delivery	1,995

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel	
AXLE	4x2/4x4	X8L	Axle, Limited Slip 4.88 Ratio (7.3L)	\$ 9,995
		X4L	Axle, Limited Slip 4.30 Ratio (6.7L)	STD

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
ALL CHASSIS CABS	4x2/4x4	TGT LT245/70Rx19.5 BSW Traction (6) (4x4)	\$ 215
	4x4	TGU LT245/70Rx19.5 BSW Traction (4) A/P (2)	190

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
REGULAR CHASSIS CAB	XL	L 1 4	Vinyl High Back Bucket (Regular Cab) Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab) Cloth High Back Bucket - Regular	\$ 355 100 515

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64M	Wheels, 19.5 Inch Forged Polished Aluminum	\$ 1,095
	512	Spare Tire, Jack and Wheel	350
	98G	CNG/LPG Fuel Capable Engine (w/ 7.3L only)	315
	63C	Aft-Axle Frame Extension (beyond wheel base)	115
	18B	Cab Steps (w/ Regular Chassis Cab)	320
	166	Carpet Delete	(50)
	65M	Fuel Tank, 26.5 Gal. Midship	125
	65C	Fuel Tank, Dual Diesel (26.5 Gal. & 40 Gal.)	625
	41H	Heater, Engine Block	100
	54F	Mirrors, PowerScope® Power Glass T-Tow (w/XLT)	280
	473	Snow Plow Package	250
	41P	Skid Plate Package	100
	86S	Low Deflection Package	110
	61J	Tire Jack	55
	41A	Tire Jack (with spare tire)	N/C
	61L	Rapid-Heat Supplemental Cab Heater	250
	872	Front Wheel Well Liners	180
	59H	Rear View Camera & Prep Kit	415
	76C	Center High Mount Stop Lamp (CHMSL)	N/C
	96V	Exterior Back-up Chime	175
	52S	XL Value Package	225
	43K	Interior Work Surface	140
	91G	2kW Pro Power	985
	91S	360-Degree Dual Beacon LED Warning Strobes – White	650
	51D	360-Degree Dual Beacon LED Warning Strobes – Amber	650
	47A	Spare Tire Delete (Only available to Pool Accounts for sale to RI)	(85)
	47L	Ambulance Prep. Pkg.	1,205
	47J	Ambulance Prep. Pkg. (Special Emissions)	1,205
	60X	Fire Rescue Prep. Pkg. (Special Emissions)	1,205
		Automated Emergency Braking (AEB) Removal – XL only	N/C

8/2/2023

2024MY SUPER DUTY F-600 (CHASSIS CAB DRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	86K 86M 43C 67B 17V 18Y	Programmable Engine Idle Shutdown Timer Dual Batteries (78 Amp.) Dual Batteries (68 Amp.) (XLT & Lariat) Dual Batteries (68 Amp.) CC w/ 99T Dual Batteries (68 Amp.) 43C or 47A or 47L 110V/400W Outlet Dual Extra Heavy-Duty Alternator Dual Extra Heavy-Duty Alternator w/ 43C (XL) Dual Extra Heavy-Duty Alternator w/ 43C (XLT) Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A XLT Value Package (Reg Cab) - Chassis Cab Only Upfit Integration System Removal		\$ 250 210 N/C N/C N/C 175 115 115 N/C N/C 1,900 (400)
	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	927 PBY	Customizable Speed Limit (75 mph) Paint, School Bus Yellow (Fleet Only)		\$ 80 660
	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AHMAB AHQAB AHMAC	Roadside Assistance Kit by DC Safety First Aid Kit by DC Safety Commercial Roadside Assistance Kit by DC Safety		\$ 70 50 230



Preview Order P34A - F4G 4x2 Reg Chas Cab DRW: Order Summary Time of Preview: 09/08/2023 15:40:31 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Superduty	Order Code	P34A
Customer Name	AEPA	Priority Code	L1	Model Year	2024	Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F450 4X2 CHASSIS CAB DRW/145	\$52745	10-SPEED AUTO TORQSHIFT	\$0
145 INCH WHEELBASE	\$0	225/70R19.5G BSW ALL POSITION	\$0
TOTAL BASE VEHICLE	\$52745	4.88 RATIO REGULAR AXLE	\$0
OXFORD WHITE	\$0	16500# GVWR PACKAGE	\$0
CLOTH 40/20/40 SEAT	\$100	50 STATE EMISSIONS	\$0
MEDIUM DARK SLATE	\$0	JOB #1 ORDER	\$0
PREFERRED EQUIPMENT PKG.650A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.XL TRIM	\$0	FUEL CHARGE	\$0
.AIR CONDITIONING -- CFC FREE	\$0	PRICED DORA	\$0
.AM/FM STEREO MP3/CLK	\$0	ADVERTISING ASSESSMENT	\$0
.7.3L DEVCT NA PFI V8 ENGINE	\$0	DESTINATION & DELIVERY	\$1995

TOTAL BASE AND OPTIONS	MSRP
DISCOUNTS	\$54840
TOTAL	NA
	\$54840

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

**2024MY SUPER DUTY F-450 (CHASSIS CAB DRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
A L L M O D E L S	REGULAR CHASSIS CAB	4x2	F4G	145 in. Wheelbase - DRW XL		\$ 52,745
			F4G	145 in. Wheelbase - DRW XLT		54,675
		4x4	F4G	169 in. Wheelbase - DRW XL		52,925
			F4G	169 in. Wheelbase - DRW XLT		54,845
			F4G	193 in. Wheelbase - DRW XL		53,095
			F4G	193 in. Wheelbase - DRW XLT		55,030
			F4G	205 in. Wheelbase - DRW XL		53,270
			F4G	205 in. Wheelbase - DRW XLT		55,195
	SUPER CHASSIS CAB	4x2	F4H	145 in. Wheelbase - DRW XL		55,645
			F4H	145 in. Wheelbase - DRW XLT		57,575
		4x4	F4H	169 in. Wheelbase - DRW XL		55,820
			F4H	169 in. Wheelbase - DRW XLT		57,745
			F4H	193 in. Wheelbase - DRW XL		55,990
			F4H	193 in. Wheelbase - DRW XLT		57,925
			F4H	205 in. Wheelbase - DRW XL		56,165
			F4H	205 in. Wheelbase - DRW XLT		58,090
	CREW CHASSIS CAB	4x2	X4G	168 in. Wheelbase - DRW XL		54,035
			X4G	168 in. Wheelbase - DRW XLT		56,205
			X4G	192 in. Wheelbase - DRW XL		64,205
			X4G	192 in. Wheelbase - DRW XLT		66,380
		4x4	X4H	168 in. Wheelbase - DRW XL		57,535
			X4H	168 in. Wheelbase - DRW XLT		59,715
			X4H	168 in. Wheelbase - DRW LARIAT		66,810
			X4H	192 in. Wheelbase - DRW XL		57,705
			X4H	192 in. Wheelbase - DRW XLT		59,890
			X4H	192 in. Wheelbase - DRW Lariat		66,985
		4x2	W4G	179 in. Wheelbase - DRW XL		55,090
			W4G	179 in. Wheelbase - DRW XLT		57,780
			W4G	203 in. Wheelbase - DRW XL		55,270
			W4G	203 in. Wheelbase - DRW XLT		57,950
		4x4	W4H	179 in. Wheelbase - DRW XL		58,595
			W4H	179 in. Wheelbase - DRW XLT		61,265
			W4H	179 in. Wheelbase - DRW LARIAT		68,440
			W4H	203 in. Wheelbase - DRW XL		58,765
			W4H	203 in. Wheelbase - DRW XLT		61,450
			W4H	203 in. Wheelbase - DRW Lariat		68,615
ALL MODELS		—	Destination and Delivery			1,995
	DRIVE	OPTION CODE	POWERTRAINS			SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel 6.7L Diesel (X4G w/ 192 wheelbase)			\$ 9,995 N/C
AXLE	4x2/4x4	X4N X4L X8L	Axe, Limited Slip 4.10 Ratio (6.7L) Axe, Limited Slip 4.30 Ratio (6.7L) Axe, Limited-Slip 4.88 Ratio (7.3L)			395 395 395
MODEL		OPTION CODE	TIRES			SUGGESTED RETAIL
ALL CHASSIS CABS	4x2/4x4	64D	Wheels, Forged Polished Aluminum (w/ XLT)			\$ 1,095
		TGM	LT225/70Rx19.5G BSW Traction (4) A/P (2)			190
	4x4	TGK	LT225/70Rx19.5G BSW Traction (Six) (4x4)			215
	4x2/4x4	512	Spare Tire, Jack and Wheel			350
MODEL	TRIM SERIES	TRIM TYPE	SEATS			SUGGESTED RETAIL
SUPER & CREW CHASSIS CAB	XL	L	Vinyl High Back Bucket			\$ 355
		2	Cloth Luxury Captains Chairs w/ Console			300
REGULAR CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)			100
SUPER & CREW CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only) Cloth 40/20/40 Split Bench - Super Cab (XL Only)			315 100
REGULAR CHASSIS CAB	XL	4	Cloth High Back Bucket - Regular			515
SUPER & CREW CHASSIS CAB	XL	4	Cloth High Back Bucket - Super Cloth High Back Bucket - Crew			515 615

**2024MY SUPER DUTY F-450 (CHASSIS CAB DRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	98G	CNG/LPG Fuel Capable Engine (w/ 7.3L only)	\$ 315
	18B	Platform Running Boards (w/ Regular Cab)	320
		Platform Running Boards (w/ Super/Crew Cab)	445
	166	Carpet Delete	(50)
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	130
	65M	Fuel Tank, 26.5 Gal. Midship	125
	65C	Fuel Tank, Dual Diesel (26.5 Gal. & 40 Gal.)	625
	41H	Heater, Engine Block	100
	54F	Mirrors, PowerScope® Power Glass T-Tow (w/XLT)	280
	473	Snow Plow Package	250
	41P	Skid Plate Package	100
	68D	15K GVWR Package	N/C
	68L	16K GVWR Package	N/C
	60X	Automated Emergency Braking (AEB) Removal – XL only	N/C
	86K	Programmable Engine Idle Shutdown Timer	250
	86M	Dual Batteries (78 Amp.)	210
		Dual Batteries (68 Amp.) (XLT & Lariat)	N/C
		Dual Batteries (68 Amp.) CC w/ 99T	N/C
		Dual Batteries (68 Amp.) 43C or 47A or 47L	N/C
	86S	Low Deflection Package	110
	67X	Suspension Package, Extra Heavy Service	125
	67H	Suspension Package, Heavy Service	125
	61J	Tire Jack	55
		Tire Jack (with spare tire)	N/C
	535	High Capacity Trailer Tow	580
	41A	Rapid-Heat Supplemental Cab Heater	250
	61L	Front Wheel Well Liners	180
	872	Rear View Camera & Prep Kit	415
	59H	Center High Mount Stop Lamp (CHMSL)	N/C
	52S	Interior Work Surface	140
	43K	2kW Pro Power	985
	76C	Exterior Back-up Chime	175
	945	Stainless Steel Wheel Cover (w/64Z)	500
	96V	XL Value Package	225
	17V	XLT Value Package (Super & Crew Cabs) - Chassis Cab Only	2,155
	67P	XLT Value Package (Reg Cab) - Chassis Cab Only	1,900
	43C	Extra HD Front End Suspension - GAWR 7,500 lbs.	285
	63C	110V/400W Outlet	175
	67B	Alt-Axle Frame Extension (beyond wheel base)	115
		Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 473 (XL)	115
		Dual Extra Heavy-Duty Alternator w/ 43C (XLT & Lariat)	N/C
		Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A	N/C
	21X	Vehicle Safe by Console Vault	350
	18Y	Upfit Integration System Removal	(400)
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat (Chassis Cabs)	250
	PR7	Paint, Glacier Grey Metallic Tri-Coat (Chassis Cabs)	495
	PAZ	Paint, Star White Metallic Tri-Coat (Chassis Cabs)	495

	OPTION CODE	LIMITED PRODUCTION OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47A	Ambulance Preparation Package	\$ 1,205
	47L	Ambulance Prep. Pkg. (Special Emissions)	1,205
	47J	Fire Rescue Prep. Pkg. (Special Emissions)	1,205

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	927	Customizable Speed Limit (75 mph)	\$ 80
	91G	360-Degree Dual Beacon LED Warning Strobes – White	650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber	650
	51D	Spare Tire Delete (Only available to Pool Accounts for sale to RI)	(85)
	PGR	Paint, Green (Fleet Only)	660
	PW6	Paint, Green Gem (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PBY	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermilion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)	165

8/2/2023

2024MY SUPER DUTY F-450 (CHASSIS CAB DRW)

PROPRIETARY

PRICE LIST
(PRICE LEVEL CODE 420)

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AILDS AHMAB AHQAB AHMAC	Side Window Deflector Kit -Smoke Roadside Assistance Kit by DC Safety First Aid Kit by DC Safety Commercial Roadside Assistance Kit by DC Safety		\$ 160 70 50 230



Preview Order P40A - E1C 150 Med Roof Cargo RWD: Order Summary Time of Preview: 09/08/2023 15:42:36 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Transit	Order Code	P40A
Customer Name	AEPA	Priority Code	K4	Model Year	2023	Price Level	365

DESCRIPTION	MSRP	DESCRIPTION	MSRP
E1CO T150 MR CARGO RWD	\$45030	FRONT LICENSE PLATE BRACKET	\$0
130" WHEELBASE	\$0	AUTO START STOP REMOVAL	\$-50
TOTAL BASE VEHICLE	\$45030	WIFI 4G LTE HOTSPOT DELETE	\$-20
OXFORD WHITE	\$0	8670# GVWR PACKAGE	\$0
CLOTH	\$0	2WAY DRV/PASS EBONY CLOTH	\$115
EBONY	\$0	50 STATE EMISSIONS	\$0
PREFERRED EQUIPMENT PKG.101A	\$0	MANUAL AIR CONDITIONER	\$0
.XL TRIM	\$0	E-85 FLEX FUEL CAPABLE	\$0
3.5L PFDI V6 (GAS)	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.10-SPEED TRANSMISSION	\$0	FUEL CHARGE	\$0
.235/65R16C BSW ALL-SEASON	\$0	PRICED DORA	\$0
3.73 NON-LIMITED SLIP AXLE	\$0	ADVERTISING ASSESSMENT	\$0
JOB #1 ORDER	\$0	DESTINATION & DELIVERY	\$1895
TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$46970
TOTAL			NA
			\$46970

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

5/19/2023

**2023 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 365)**

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
LOW ROOF	E1Y	Transit 150 Cargo Van Low Roof 130 WB.Regular RWD	\$ 44,455
	E2Y	Transit 150 Cargo Van Low Roof 130 WB.Regular AWD	48,650
	E1Y	Transit 150 Cargo Van Low Roof 148 WB.long RWD	45,730
	E2Y	Transit 150 Cargo Van Low Roof 148 WB.long AWD	49,925
	R1Y	Transit 250 Cargo Van Low Roof 130 WB.Regular RWD	45,405
	R2Y	Transit 250 Cargo Van Low Roof 130 WB.Regular AWD	49,600
	R1Y	Transit 250 Cargo Van Low Roof 148 WB.long RWD	46,675
	R2Y	Transit 250 Cargo Van Low Roof 148 WB.long AWD	50,875
	W1Y	Transit 350 Cargo Van Low Roof 130 WB.Regular RWD	46,655
	W2Y	Transit 350 Cargo Van Low Roof 130 WB.Regular AWD	50,850
MED ROOF	W1Y	Transit 350 Cargo Van Low Roof 148 WB.long RWD	47,930
	W2Y	Transit 350 Cargo Van Low Roof 148 WB.long AWD	52,125
	F1Y	Transit 350 Cargo Van Low Roof 148 WB.long RWD 9,950 GVWR	48,470
	F2Y	Transit 350 Cargo Van Low Roof 148 WB.long AWD 9,950 GVWR	52,660
	E1C	Transit 150 Cargo Van Medium Roof 130 WB.Regular RWD	45,030
	E2C	Transit 150 Cargo Van Medium Roof 130 WB.Regular AWD	49,225
	E1C	Transit 150 Cargo Van Medium Roof 148 WB.long RWD	46,305
	E2C	Transit 150 Cargo Van Medium Roof 148 WB.long AWD	50,495
	R1C	Transit 250 Cargo Van Medium Roof 130 WB.Regular RWD	45,980
	R2C	Transit 250 Cargo Van Medium Roof 130 WB.Regular AWD	50,175
HIGH ROOF	R1C	Transit 250 Cargo Van Medium Roof 148 WB.long RWD	47,255
	R2C	Transit 250 Cargo Van Medium Roof 148 WB.long AWD	51,450
	W9C	Transit 350 Cargo Van Medium Roof 130 WB.Regular RWD	47,225
	W2C	Transit 350 Cargo Van Medium Roof 130 WB.Regular AWD	51,425
	W9C	Transit 350 Cargo Van Medium Roof 148 WB.long RWD	48,505
	W2C	Transit 350 Cargo Van Medium Roof 148 WB.long AWD	52,695
	F7C	Transit 350 Cargo Van Medium Roof 148 WB.long RWD 9,950 GVWR	49,040
	F8C	Transit 350 Cargo Van Medium Roof 148 WB.long AWD 9,950 GVWR	53,240
	R1X	Transit 250 Cargo Van High Roof 148 WB.long RWD	\$ 49,155
	R2X	Transit 250 Cargo Van High Roof 148 WB.long AWD	53,345
Transit 350 HD	R3X	Transit 250 Cargo Van High Roof 148 WB.EL RWD	50,375
	R3U	Transit 250 Cargo Van High Roof 148 WB.EL AWD	54,570
	W1X	Transit 350 Cargo Van High Roof 148 WB.long RWD	50,405
	W2X	Transit 350 Cargo Van High Roof 148 WB.long AWD	54,600
	F5X	Transit 350 Cargo Van High Roof 148 WB.long RWD 9,950 GVWR	50,945
	F6X	Transit 350 Cargo Van High Roof 148 WB.long AWD 9,950 GVWR	55,140
	W3X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	51,625
	W3U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	55,820
	F7X	Transit 350 Cargo Van High Roof 148 WB.EL RWD 9,950 GVWR	52,165
	F8X	Transit 350 Cargo Van High Roof 148 WB.EL AWD 9,950 GVWR	56,360
Transit 350 HD	F4X	Transit 350 HD DRW Cargo Van High Roof 148 WB.EL RWD	52,220

5/11/2023

**2023 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 365)**

PROPRIETARY

		F4U	Transit 350 HD DRW Cargo Van High Roof 148 WB.EL AWD		56,805
		U8X	Transit 350 HD DRW Cargo Van High Roof 148 WB.EL RWD		54,575
		U8U	Transit 350 HD DRW Cargo Van High Roof 148 WB.EL AWD		59,660
ALL MODELS		—	Destination and Delivery		1,895
	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		998 99G	3.5L PFDi V6 3.5L EcoBoost V6 3.5L EcoBoost V6 - Use with 47B 3.5L EcoBoost V6 w/ S4U, U8X & U8U		Std \$ 1,775 1,495 Std
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®		Std
AXLE		X73 X4L X7L	3.73 Non Ltd Standard Axle Ratio 4.10 Limited Slip Optional Axle - w/ 3.5L V6 (998) 4.10 Limited Slip Standard Axle - w/ 3.5L V6 (998) 3.73 Limited Slip Optional Axle 3.73 Limited Slip Axle - Incl w/ 41E & 47B 3.73 Limited Slip Standard Axle		Std 325 N/C 325 N/C N/C
AREA		425	50 State Emissions		N/C
MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
		76E 76G 64H 51D 51A 15C 644 647 64C	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only) 16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only) Steel wheel with Full Silver Wheel Cover Steel wheel with Full Silver Wheel Cover w/18D Spare Tire and Wheel Delete full-size spare tire & wheel Wheel Well liners - Black (Front only) 16 inch Black Aluminum Alloy Wheel - SRW, Standard front axle only 16 inch Black Aluminum Alloy Wheel - SRW, Standard front axle only - Use with 18D 16 inch Silver Aluminum Alloy Wheel - SRW, Standard front axle only 16 inch Silver Aluminum Alloy Wheel - SRW, Standard front axle only - Use with 18D White Steel with Mini-Cap and Lug Nut Covers (All SRW - Fleet only option)		\$ 940 940 35 Incl. Std (125) 295 525 490 395 360 35

5/11/2023

2023 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 365)

PROPRIETARY

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat	\$ 115
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat -- Use w/96C	N/C
		21L	Seat Pack 10 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21J	Seat Pack 8 - Dark Palazzo Gray Vinyl, 2-way manual Driver seat	(250)
		21K	Seat Pack 9 -Dark Palazzo Gray Cloth, 2-way manual Driver seat	(160)
		21P	Seat Pack 13 - Dark Palazzo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazzo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21Q	Seat Pack 14 - Dark Palazzo Gray Cloth, 10-way power Driver and 10-way power Passenger seats - w/96C	875
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats w/ 96C	875
		21S	Seat Pack 16 - Ebony Leather, 10-way power Driver and 10-way power Passenger seats	1,160
		21T	Seat Pack 17 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,385
		218	Seat Pack 31 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,315
		218	Seat Pack 31 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats - Use with 47D	(70)
		219	Cloth Seat Trim, 2-way, driv/pass armrest delete, driver lumbar w/ Side and Curtain Airbags	N/C

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87B	Stainless Steel Wheel Liners	\$ 420
	61C	Vehicle Maintenance Monitor	45
	63C	Dual Alternator (250 amps each)	1,025
		Dual Alternator - Heavy-Duty - Use with 67C	675
		Dual Alternator - Heavy-Duty - Use with 47B	Incl.
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C or 47B	Incl.
		Auxiliary Fuse Panel -- Use with 63C	Incl.
	85D	Horn - Dual-note	20
		Horn - Dual-note - Use with 47B	Incl.
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 47B, 87E, 90D, 218 & 21T	Incl.
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle (Standard)	N/C
		Heavy-Duty Front Axle - Incl w/65C, 47T, 47U, 21T, 213, 217	N/C
	41H	Engine Block Heater	75
	59D	Perimeter Anti-Theft Alarm	155
	94B	Enhanced Active Park Assist Includes 94A, 43R & 65A	895
		Enhanced Active Park Assist Includes 94A, 43R & 65A w/61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power, Manual-Folding	Std
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals	65

**2023 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 365)**

PROPRIETARY

		OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals		\$ 220
	545	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Use with BLIS (65A)		N/C
	94A	Short Arm - Power, Manual-Folding Heated with Turn Signals Side Sensing System		160
	43R	Side Sensing System - Incl w/94B Reverse Sensing System		480
	68H	Reverse Sensing System Incl w/ 61D ,65A, 94A & 94B		Incl.
	53D	Running Board		295
	67D	Tow/Haul Mode with Trailer Wiring Provisions		310
	17A	Trailer Brake Controller (TBC)		295
	17B	Trailer Brake Controller (TBC) - w/67C		405
	17A	Fixed rear-door glass incl. Rear-Window Defrost		230
	17B	Fixed rear-door glass with fixed passenger-side door glass incl. Rear-Window Defrost		250
	17F	Windows-All-Around, fixed incl. Rear-Window Defrost		425
	92E	Privacy Tint (Rear Glass Only - w/ 17A)		625
		Privacy Tint (Rear + 2nd Row Pass - w/17B)		125
		Privacy Tint (All Around - w/17F)		225
	57G	High Capacity Front/Reat Air Conditioning		500
	62A	Auxiliary Heater Prep Package		860
	62C	Auxiliary Heater A/C Prep Package without Rear Controls		65
	60C	Cruise Control with ASLD		100
	60D	Cruise Control with ASLD - use with 58E		325
		Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)		Incl.
		Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD) use with 96C		625
	16E	Vinyl Floor Covering - Front and Rear		485
	16C	Vinyl Floor Covering - Front only		245
	16G	Carpet, Front		Std
	96D	Load Area Protection - RWB		35
		Load Area Protection - LWB		395
		Load Area Protection - EL-LWB		485
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror		575
	86F	Vinyl Sunvisors with Illuminated Vanity Mirror - Use with 96C		75
	62B	Keys: 2 additional (4 total) with Key Fobs (Power)		Incl.
	90D	MyKey		75
		Power Outlet - 110V/400W		5
		Power Outlet - 110V/400W - Use with 67C, 87E		475
		Power Outlet - 110V/400W - Use with 63C		215
	87A	Powerpoint - 12V rear		Incl.
	67E	Large Center Console with Integrated Shifter		15
	47B	Large Center Console with Integrated Shifter w/ 67C & 67D		195
		Ambulance Cargo Van Prep Package - Use with 3.5L GTDi Engine(99G)		N/C
	47T	Bulkhead with Lockable Door (High Roof)		1,595
		Bulkhead with Lockable Door (Medium Roof)		1,395
	47U	Bulkhead with Window (Medium Roof)		1,350
		Bulkhead with Window (Low Roof)		975
	18D	Exterior Upgrade Package -- Van SRW		900
		Exterior Upgrade Package -- Van SRW - Use with 94A, 94B, or 61D		535
	18L	Exterior Upgrade Package -- Van DRW		440
		Exterior Upgrade Package -- Van DRW - Use with 94A or 61D		450
	43E	Rear Bumper – Black (Low roof)		355
	96C	Interior Upgrade Package		N/C
	53B	Heavy Duty Trailer Tow Package		1,435
	65A	Blind Spot Assist 1.0 - Incl BLIS w/ CTA and TC, Short Arm Power Mirror and 43R		485
		Blind Spot Assist 1.0 - Incl BLIS w/ CTA and TC, Short Arm Power Mirror and 43R - use with 43F, 43S, 94A, 94B		795
	65C	Power Sliding Door		595
		Power Sliding Door w/ F4U/S4U		995
	55A	Upfitter Interface Module		350
	91B	Wiper Activated Headlamps		255
	55D	Front Fog Lamps		30
	655	Front Fog Lamps - Use 18D,18L,94A,61D or 53G		105
		Extended Range Fuel Tank		N/C
		Extended Range Fuel Tank - w/ 63F		285
				Incl.

**2023 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 365)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	67C	Upfitter Package		\$ 610
	53K	Upfitter Package - w/47B, 47N		260
		Modified Vehicle Wiring System and Kit		75
		Modified Vehicle Wiring System and Kit -- Use w/ 47B, 67C, and 87E		Incl.
	86B	Front floor mat		30
	86N	Heavy Duty Tray Style Floor Mats (Front)		60
	52C	VP - Keyless Entry Keypad		95
	43B	Back Up Alarm		150
	68B	Remote Start		495
	90G	Push Down Manual Parking Brake		195
	PUM	Agate Black (Metallic) paint		195
	PUX	Ingot Silver (Metallic) paint		200
	68J	Extended Length Running Boards		200
	66C	D-Pillar Assist Handles (Driver and Passenger-side)		655
		D-Pillar Assist Handles (Driver and Passenger-side) - Use with 57G		60
	85A	Rear-Door Scuff Plate Kit incl Side Door Scuff Plate		30
	85B	Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate		150
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate -- Use w/ 60B		350
	60B	Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - RWB		N/C
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB		875
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB EL		925
	92A	High Strength Laminated Glass		995
	61B	Rear View Display in Rearview Mirror		1,135
	61D	360-Degree Camera with Split-View and Front Washer (incl Front Fog Lamps, and 43R) - Requires 58B, 58C, 58E, 58F		N/C
		360-Degree Camera with Split-View and Front Washer (incl Front Fog Lamps, and reverse sensing (43R)) - Use with 43S		1,000
				Incl.
	53G	Front Bumper - Painted		250
	43F	Rear Bumper Delete for Cargo Vans		N/C
	18P	50/50 Hinged Rear Door, 253-degree Opening		75
	41B	B-Pillar Assist Handle - Cargo Van MR/HR Passenger side		25
	15F	B-Pillar Assist Handle - Low Roof Cargo Van / 47U / 47T / 47N		N/C
	17P	Full Rear Compartment Lighting - Cargo Van		75
	66D	Cargo Tie-Down Hooks		25
	67F	Front Overhead Shelf		75
	47D	Center Console with Right -Side Shifter		225
	47G	RV Prep Package		4,665
	PDR	Parcel Delivery Package		345
	PME	Avalanche Gray (Metallic) Paint		200
	PM7	Abyss Gray (Metallic) Paint		200
	66H	Carbonized Gray (Metallic) Paint		200
	66G	Foldable Shelving - two tiers - 148 EXT HR		3,750
	66H	Foldable Shelving - one tier - 148 EXT HR		2,800
	66G	Foldable Shelving - two tiers - 148 HR		3,250
	66F	Foldable Shelving - one tier - 148 HR		2,500
	66E	Fixed Shelving - Passenger side only - 130 LR		650
	66F	Fixed Shelving - Driver side only - 130 LR		900
	66E	Fixed Shelving - Passenger side only - 130 MR or HR		750
	66F	Fixed Shelving - Driver side only - 130 MR or HR		1,025
	66F	Fixed Shelving - Passenger side only - 148 LR		725
	66E	Fixed Shelving - Driver side only - 148 LR		975
	66F	Fixed Shelving - Passenger side only - 148 MR or HR		800
	66E	Fixed Shelving - Driver side only - 148 MR or HR		1,125
	41J	Intelligent Access with push-button start		370
	212	Vinyl Seat Trim, 2-way, Driver armrest, Dual Passenger w/ Side airbags (no Curtain)		490
	213	Vinyl Seat Trim, 2-way, Driver armrest, Dual Passenger w/ Side and Curtain airbags		560
	216	Cloth Seat Trim, 2-way, Driver armrest, Driver lumbar, Dual Passenger w/ Side Airbags (no Curtain)		580
	217	Cloth Seat Trim, 2-way, Driver armrest, Driver lumbar, Dual Passenger w/ Side and Curtain Airbags		650
	63F	Auxiliary Fuel Port Extension Line - incl. 655		385
	43S	Reverse Brake Assist Package - incl 360 Camera and rear park aid		975

2023 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 365)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61E 91A 90C PFT PMT 64K 64G 59B 86W 91C 66J 58L	High Resolution Digital Camera High-Intensity Discharge (HID) Headlamps with LED Signatures Rear View Camera / Mirror Display Blue Metallic paint Blue Mist paint 16 inch Sparkle Silver Alloy Wheel 16 inch Matte Black Alloy Wheel Front Sensing System - Use with 94A, 94B All-Weather Floor Mats Black HID Headlamps Fixed Shelving -- Both sides -- 130 LR Fixed Shelving -- Both sides -- 130 MR or HR Fixed Shelving -- Both sides -- 148 LR Fixed Shelving -- Both sides -- 148 MR or HR SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L) SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L) with 47D SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L) with 47N		N/C \$ 455 595 200 200 1,050 1,050 N/C 120 455 1,550 1,775 1,700 1,925 910 (1,140) (140)
	19X 19Z 19Y 86F 47N	Auto Start-Stop Delete WiFi Hotspot Delete Keys: 2 total with Depopulated Key Fobs Keys: 2 additional (4 total) with Key Fobs with 19Y Transit Trail		(50) (20) (500) 25 11,755 12,620
	58W 76B 62D	Transit Trail with High Roof Rear View Camera without Audio Functionality Roof Vent Fan (Only available with 47N) Black Trimmed Halogen Headlamps (Use with 18D, 18L, 47D, 47M, 47L)		(175) 695 (455)
	58V 58B 58C 58E 58F 58T 91L	AUDIO (19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display SYNC 4 with 12 inch Display (58B) SYNC 4 with SiriusXM with 360L, HD Radio and 12 inch Display (58C) SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and 12 inch Display (58E) incl. 60C SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and Intelligent Adaptive Cruise Control (iACC) and 12 inch Display (58F) SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and Intelligent Adaptive Cruise Control (iACC) and 12 inch Display (58F) - 47N Radio Prep Package 6 Speakers (4 Front / 2 Rear)		280 930 1,165 1,780 2,050 885 N/C 25
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52M 52H 942 54X 76C 51E 51F 51G 55F 55H 98B 59C	FLEET OPTIONS Speed Limitation - 65 mph Fixed governed top speed - Fleet only Speed Limitation - 70 mph Fixed governed top speed - Fleet only Daytime Running Lamps - Fleet only Exterior Mirror Delete Orange Seat Belts (AC) Decal #1 - Up to 15 ft ² (AC) Decal #2 - Up to 25 ft ² (AE) Decal #3 - Up to 45 ft ² Automatic Engine Idle Shutdown Timer (10 mins) - incl 55B Smart Acceleration Truncation Automatic Engine Idle Shutdown Timer (20 mins) - incl 55B Smart Acceleration Truncation Fleet Fuel Economy Package Fleet Safety Package		\$ 80 80 45 N/C 45 425 575 775 200 200 200 265 35



Preview Order P41A - X2Y 350 Low Roof Pass RWD: Order Summary Time of Preview: 09/08/2023 15:43:28 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Transit	Order Code	P41A
Customer Name	AEPA	Priority Code	K4	Model Year	2023	Price Level	365

DESCRIPTION	MSRP	DESCRIPTION	MSRP
X2Y0 T350 LR PASS XL RWD	\$51130	FRONT LICENSE PLATE BRACKET	\$0
148" WHEELBASE	\$0	AUTO START STOP REMOVAL	\$-50
TOTAL BASE VEHICLE	\$51130	WIFI 4G LTE HOTSPOT DELETE	\$-20
OXFORD WHITE	\$0	9250# GVWR PACKAGE	\$0
CLOTH	\$0	50 STATE EMISSIONS	\$0
EBONY	\$0	MANUAL AIR CONDITIONER	\$0
PREFERRED EQUIPMENT PKG.301A	\$0	E-85 FLEX FUEL CAPABLE	\$0
.XL TRIM	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
3.5L PFDI V6 (GAS)	\$0	FUEL CHARGE	\$0
.10-SPEED TRANSMISSION	\$0	PRICED DORA	\$0
.235/65R16C BSW ALL-SEASON	\$0	ADVERTISING ASSESSMENT	\$0
3.73 NON-LIMITED SLIP AXLE	\$0	DESTINATION & DELIVERY	\$1895
JOB #1 ORDER	\$0		
 TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$52955
TOTAL			NA
			\$52955

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:

Customer Email:

Customer Address:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

5/19/2023

**2023 TRANSIT PASSENGER VAN
PRICE LIST
(PRICE LEVEL CODE 365)**

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Transit 350 XL	X2Y	Transit 350 XL Passenger Van Low Roof 148 WB RWD	\$ 51,130
	X9Y	Transit 350 XL Passenger Van Low Roof 148 WB AWD	55,325
	X2C	Transit 350 XL Passenger Van Med Roof 148 WB RWD	52,010
	X9C	Transit 350 XL Passenger Van Med Roof 148 WB AWD	56,205
	X2X	Transit 350 XL Passenger Van High Roof 148 WB RWD	53,205
	X9X	Transit 350 XL Passenger Van High Roof 148 WB AWD	57,400
	U4X	Transit 350 XL Passenger Van High Roof 148EL RWD	54,270
	U5X	Transit 350 XL Passenger Van High Roof 148EL AWD	60,400
	—	Destination and Delivery	1,895
ALL MODELS	—	Destination and Delivery	1,895

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998 99G	3.5L V6 PFDi 3.5L EcoBoost V6 over Base 3.5L PFDi 3.5L EcoBoost V6 (Std w/ U5X)	Std \$ 1,775 Std
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift	Std
AXLE		X73 X7L X4L	3.73 Standard Axle Ratio 3.73 Optional Limited Slip Axle 3.73 Standard Limited Slip Axle 3.73 Limited Slip Axle- Inc w/41E when 99G is ordered 4.10 Limited Slip Axle Optional- w/ 3.5L V6 (998) 4.10 Limited Slip Axle Standard- w/ 3.5L V6 (998)	Std 325 Std Incl. 325 Std
AREA		425	50 State Emissions	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		64H	16 inch Black Steel Wheel with Full Silver Wheel Cover - SRW only 16 inch Black Steel Wheel with Full Silver Wheel Cover - XLT	\$ 35
		644	16 inch Black Aluminum Alloy Wheel - SRW, Standard front axle only 16 inch Black Aluminum Alloy Wheel - SRW, Standard front axle only - use with 18D	525
		647	16 inch Silver Aluminum Alloy Wheel - SRW, Standard front axle only 16 inch Silver Aluminum Alloy Wheel - SRW, Standard front axle only - use with 18D	490
		87B 15C 76E	Stainless Steel Wheel Liners - DRW Only Wheel Well Liners - Black (Front Only) 16 inch Forged Aluminum Wheels - DRW with standard front axle	395
		76G	16 inch Forged Aluminum Wheels - DRW with HD front axle	360
		51A	Delete full-size spare tire & wheel, DRW Van only	420
				295
				940
				940
				(125)

**2023 TRANSIT PASSENGER VAN
PRICE LIST
(PRICE LEVEL CODE 365)**

PROPRIETARY

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21G	Dark Palazzo Gray Vinyl, 2-way man (fore/aft/recline) drv & frt pass,drv-side armrest,drv & frt pass-side airbags -- Use w/ XL Passenger Vans	N/C
		21L	Dark Palazzo Gray Cloth, 2-way man (fore/aft/recline) drv & frt pass,drv & frt-pass-side airbags,inboard armrest &drv-side manual lumbar -- Use w/ XLT Passenger Vans	Std
		21M	Ebony Cloth Seat Trim, 2-way,drv/pass armrests, driver lumbar w/ Side and Curtain Airbags (XLT Pass)	N/C
		21P	Dark Palazzo Gray Vinyl, 2-way manual (fore/aft/recline) driver and front-passenger, driver and passenger-side armrest	N/C
		21Q	Dark Palazzo Gray Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	\$ 875
		21R	Ebony Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	875
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Pass with 47E, 96K or 96X)	1,160
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB)	1,615
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB-EL)	1,785
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB)	(855)
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB with 96X)	N/C
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB-EL)	(1,110)
		96X	2-Passenger Seating - LWB	(855)
		96P	15-Passenger Seats, Second row triple seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	1,495
		96W	(13) 10-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat. Use with LWB-EL	(340)
		96T	(10) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB-EL	(85)
		96S	(9) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	1,125
		96V	(12) 8-Passenger Seats, Second row triple narrow seat and Third row single/double seat (LWB)	(340)

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63C	Dual Alternator - 250A each (incl Aux Fuse Panel w/ High Spec Interface Connector (87E))	\$ 1,025
	87E	Dual Alternator - 250A each - Use with 67C	675
		Dual Alternator - 250A each - Use with 47E	495
		Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K)	385
	63E	Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K) -- Use with 67C/63C	Incl.
		Battery - Dual Heavy-Duty Batteries	295
		Battery - Dual Heavy-Duty Batteries - Inc w/ 87E, 47E, & with the combination of of X9C, X9X or X9Y and 15-Passenger Seating (96P)	Incl.
	41H	Engine Block Heater	75
	59D	Perimeter Anti-Theft Alarm	155
	153	Front License Plate Bracket	N/C
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Passenger Van	65

**2023 TRANSIT PASSENGER VAN
PRICE LIST
(PRICE LEVEL CODE 365)**

PROPRIETARY

OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Passenger Van	\$ 220
	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Passenger Van with BLIS (65A) or XLT	N/C
43R	Reverse Sensing System	295
68H	Reverse Sensing System - Incl with 43S, 94A, 94B, 65A, 61D	Incl.
67D	Running Board	310
	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C	405
	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C	230
17F	Windows-All-Around, fixed - incl Rear-Window Defogger	Std
92E	Privacy Tint (All Around) - Use with XL/XLT Passenger Vans	500
62A	Auxiliary Heater Prep Package with 47E	65
62C	Auxiliary Heater A/C Prep Package without Rear Controls with 47E	100
60C	Cruise Control with Message Center - incl Adjustable Speed Limiting Device (ASLD)	325
	Cruise Control with Message Center - incl Adjustable Speed Limiting Device (ASLD) - With 58E	Incl.
16G	Carpet, Front w/ Passenger Van XLT	125
16H	Carpet, Front and Rear w/ Passenger Van XL	N/C
16E	Vinyl Floor Covering - Front and Rear - incl wheel well covers and rear/side scuff plates - Passenger Van XLT	
85C	Vinyl Floor Covering - Front and Rear - Passenger Van XL	Std
86F	Vinyl Sunvisors with Illuminated Vanity Mirror	Std
62B	Keys: 2 additional (4 total) with Key Fobs (Power)	75
MyKey		5
90B	Rearview Mirror	Std
66D	Front Overhead Shelf	75
67C	Upfitter Package - Incl High Capacity Upfitter Switches	610
18D	Exterior Upgrade Package -- Use w/ Passenger Van XLT	Std
53B	Heavy Duty Trailer Tow Package	485
43E	Rear Bumper - Black with integral step. Optional on Low Roof	N/C
18P	50/50 Hinged Rear Door, 253-degree Opening	75
67E	Console - Large Center Console with Integrated Shifter	195
	Console - Large Center Console with Integrated Shifter-Inc with 67C & 67D	Incl.
53K	Modified Vehicle Wiring System and Kit	75
	Modified Vehicle Wiring System and Kit w/ 47E and 87E	Incl.
86B	Carpeted Front Floor Mats - Throw-In	30
86N	Heavy Duty Tray Style Floor Mats (Front)	60
52C	Keyless Entry Keypad	95
43B	Back Up Alarm	150
68B	Remote Start	495
PUX	Ingot Silver (Metallic) paint	200
PDR	Avalanche Gray (Metallic) Paint	200
PME	Abyss Gray (Metallic) Paint	200
PUM	Agate Black (Metallic) paint	200
PM7	Carbonized Gray (Metallic) Paint	200
61E	High Resolution Digital Camera	N/C
68J	Extended Length Running Boards	655
61D	360-Degree Camera with Split-View and Front Washer (incl Front Fog Lamps, and reverse sensing (43R)) - Use with XL Passenger Van	1,000
	360-Degree Camera with Split-View and Front Washer (incl Front Fog Lamps, and reverse sensing (43R)) - Use with XLT Passenger Van	605
	360-Degree Camera with Split-View and Front Washer (incl Front Fog Lamps, and reverse sensing (43R)) - Use with 43S	Incl.
53G	Front Bumper - Painted - XLT	Std
	Front Bumper - Painted - XL	250
65C	Power Sliding Door (Med/High Roof)	995
	Power Sliding Door with U5X	350
91A	High-Intensity Discharge (HID) Headlamps with LED Signatures	455
91B	Wiper Activated Headlamps	30
55D	Front Fog Lamps	105
	Front Fog Lamps-Included in 18D, 94A, 61D and 53G	Incl.
655	Extended Range Fuel Tank - 31 gallon	285

**2023 TRANSIT PASSENGER VAN
PRICE LIST
(PRICE LEVEL CODE 365)**

PROPRIETARY

OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED			
545	Short Arm Power Adjust, Manual-Folding Heated Mirror w/Turn Signals (All Self Color) - Passenger Van		\$ 160
53D	Tow/Haul Mode with Trailer Wiring Provisions		295
17L	2nd Row Driver-side Egress Window		835
85D	Horn - Dual Note		20
41E	Heavy Duty Front Axle (2,100 kg FGAWR Package)		Std
61C	Vehicle Maintenance Monitor		45
55A	Upfitter Interface Module (UIM)		255
60D	Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD)		625
	Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD) - XLT Passenger Van		485
65A	Blind Spot Assist 1.0 - Incl BLIS w/ CTA and TC, Short Arm Power Mirror and 43R		795
	Blind Spot Assist 1.0 - Incl BLIS w/ CTA and TC, Short Arm Power Mirror and 43R - Use with 94A, 94B		N/C
94B	Enhanced Active Park Assist (incl front sensing, side sensing (94A), and reverse sensing (43R)) - For XL without 61D		895
	Enhanced Active Park Assist (incl front sensing, side sensing (94A), and reverse sensing (43R)) - For XL with 61D; XLT Side Sensing System (incl Reverse Sensing System (43R) and Foglamps (55D))		550
94A	Side Sensing System (incl Reverse Sensing System (43R) and Foglamps (55D)) Incl with 94B		480
47E	Builders Prep Package - XL LWB - incl 63E		(665)
	Builders Prep Package - XL EL-LWB - incl 63E		(945)
	Builders Prep Package - XLT LWB - incl 63E		(725)
47L	Builders Prep Package - XLT EL-LWB - incl 63E		(1,015)
	Livery Van Package for XLT Passenger Van SRW		3,655
43S	Livery Van Package for XLT Passenger Van DRW		4,500
	Reverse Brake Assist Package - incl 360 Camera and rear park aid		975
	Reverse Brake Assist Package - incl 360 Camera and rear park aid -Use with XLT		620
41J	Intelligent Access with push-button start		370
90C	Rear View Camera / Mirror Display		595
64K	16 in Sparkle Silver Alloy Wheel		1,050
64G	16 in Matte Black Alloy Wheel		1,050
59B	Front Sensing System		N/C
86W	All-Weather Floor Mats		120
91C	Black HID Headlamps		455
PFT	Blue Metallic paint		200
PMT	Blue Mist paint		200
19X	Auto Start-Stop Delete		(50)
19Z	WiFi Hotspot Delete		(20)
19Y	Keys: 2 total with Depopulated Key Fobs		(500)
86F	Keys: 2 additional (4 total) with Key Fobs with 19Y		25
58W	Rear View Camera without Audio Functionality		(175)
62D	Black-trimmed Halogen Headlamps (Use with 18D, 18L, 47D, 47M, 47L)		(455)
	AUDIO		
58V	SYNC3 with 4 inch multi-function display, AM/ FM stereo, Bluetooth, Dual USB Ports - Use with XL Passenger Van		280
58B	SYNC 4 with 12 inch Display (58B)		930
58C	SYNC 4 with 12 inch Display (58B) - XLT		Std
	SYNC 4 with SiriusXM with 360L, HD Radio and 12 inch Display (58C)		1,165
	SYNC 4 with SiriusXM with 360L, HD Radio and 12 inch Display (58C) - XLT		235
58E	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and 12 inch Display (58E)		1,780
	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and 12 inch Display (58E) - XLT		850
58F	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and Intelligent Adaptive Cruise Control (iACC) and 12 inch Display (58F)		2,050
	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and Intelligent Adaptive Cruise Control (iACC) and 12 inch Display (58F) - XLT		1,120
58L	SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L)		910

5/11/2023

2023 TRANSIT PASSENGER VAN
PRICE LIST
(PRICE LEVEL CODE 365)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L) - XLT		\$ (20)
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
	64C	White Steel with Mini-Cap and Lug Nut Covers (All SRW - Fleet only option)		\$ 35
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only		80
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only		80
	942	Daytime Running Lamps - Fleet only		45
	51E	(AB) Decal #1 – Up to 15 ft2		425
	51F	(AC) Decal #2 – Up to 25 ft2		575
	51G	(AD) Decal #3 – Up to 45 ft2		775
	55F	Automatic Engine Idle Shutdown Timer (10 mins) - incl 55B Smart Acceleration Truncation		200
	55H	Automatic Engine Idle Shutdown Timer (20 mins) - incl 55B Smart Acceleration Truncation		200
	98B	Fleet Fuel Economy Package		265
	59C	Fleet Safety Package		35



Preview Order P42A - K1R Select RWD: Order Summary Time of Preview: 09/08/2023 15:43:50 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep. Aaron Heikkinen

Type Fleet

Vehicle Line Mustang

Customer Name AEPA

Priority Code L1

Model Year 2023

Order Code P42A

Price Level 335

DESCRIPTION	MSRP	DESCRIPTION	MSRP
K1R0 MACH-E SELECT RWD	\$42995	JOB #2 ORDER	\$0
.117.5 INCH WHEELBASE	\$0	BLUECRUISE 1.3 (90-DAY TRIAL)	\$0
STAR WHITE MET TRI-COAT	\$795	18" GRAY PNTD ALUM WHEELS	\$0
ACTIVEX SEATING MATERIAL	\$0	MOBILE POWER CORD DELETE	\$0
BLACK ONYX	\$0	FUEL CHARGE	\$0
EQUIPMENT GROUP 100A	\$0	PRICED DORA	\$0
72KWH USABLE STD LFP BATT	\$0	ADVERTISING ASSESSMENT	\$0
.SINGLE-SPEED TRANSMISSION	\$0	DESTINATION & DELIVERY	\$1800
225/60R18 A/S BSW TIRES	\$0		
 TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$45590
TOTAL			NA
			\$45590

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/7/2023

**2023 MUSTANG MACH-E
PRICE LIST
(PRICE LEVEL CODE 335)**

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
Select	RWD HGW	Select RWD Standard Range (100A)		\$ 42,995
	AWD HGX	Select eAWD Standard Range (100A)		45,995
	AWD HGY	California Route 1 AWD Extended Range (200A)		56,995
	RWD HGZ	Premium RWD Standard Range (300A)		46,995
Premium	AWD HHA	Premium eAWD Standard Range (300A)		49,995
	AWD HHB	GT eAWD Extended Range (400A)		59,995
GT	—	Destination and Delivery		1,800
ALL MODELS	—			
TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL
Select		100A	Equipment Group 100A	
California Route 1		200A	Equipment Group 200A	N/C
Premium		300A	Equipment Group 300A	N/C
GT		400A	Equipment Group 400A (GT)	N/C
DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	994	RWD, Standard Range Battery (Select, Premium)		Std
	995	eAWD, Standard Range Battery (Select, Premium)		Std
	99U	eAWD, Extended Range Battery (California Route 1)		Std
	994	RWD, Standard Range Battery (Premium)		Std
	995	eAWD, Standard Range Battery (Premium)		Std
	99E	eAWD, Extended Range Battery (GT)		Std
	99X	eAWD, Extended Range Battery (GT Performance Edition)		Std
	997	Extended Range Battery for Premium RWD		N/C
	99U	Extended Range Battery for Premium AWD		\$ 7,000
	44A	Automatic Transmission		7,000
TRANSMISSION				N/C
OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	60P	GT Performance Edition Package	\$ 5,000	
	PD4	Rapid Red Metallic Tinted Clearcoat	495	
	PAZ	Star White Metallic Tri-Coat	795	
	18B	Ford BlueCruise 1.3 (3-Years Included)	2,100	
	55R	Mustang Nite Pony Package	800	
	18D	Mobile Power Cord	500	
	TB9	All Season Tires	N/C	
	TB9	All Season Tires - with 60P	300	
	67F	Comfort Pack Lite	1,500	
	645	19in Shadow Silver-Painted Aluminum with High Glass Black-Painted Aero Cover	595	
	65S	Black Painted Steel Roof	695	
	17P	Interior Protection Package (Cargo Area Protector and Floor Liners, front and rear)	240	
	43A	Body Color Steel Roof	0	
	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	942	Daytime Running Lamps, non-configurable (Fleet Only)		\$ 45
OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	FISAD	Wheel Lock Kit	\$ 70	
	CMAAD	Exterior Bumper Protector	90	
	AHMAB	Roadside Assist Kit	70	
	AHQAB	First Aid Kit	50	



Preview Order A43P - W1E - 4x4 SuperCrew: Order Summary Time of Preview: 09/08/2023 15:45:22 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	F-150	Order Code	A43P
Customer Name	AEPA	Priority Code	L2	Model Year	2023	Price Level	370

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X4 SUPERCREW - 145	\$49995	SINGLE-SPEED TRANSMISSION	\$0
145 INCH WHEELBASE	\$0	.275/65R18 BSW ALL-TERRAIN TIRE	\$0
TOTAL BASE VEHICLE	\$49995	.ELECTRIC DRIVE E-LOCK RR AXLE	\$0
OXFORD WHITE	\$0	8250# GVWR PACKAGE	\$0
VINYL BUCKETS SEATS	\$0	JOB #2 ORDER	\$0
MEDIUM DARK SLATE	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
EQUIPMENT GROUP 110A	\$0	FUEL CHARGE	\$0
.PRO SERIES	\$0	PRICED DORA	\$0
.18" MACH BLACK HIGH GLOSS WHL	\$0	ADVERTISING ASSESSMENT	\$0
.ZERO EMISSIONS VEHICLE	\$0	DESTINATION & DELIVERY	\$1995
DUAL EMOTOR-STANDARD BATTRY	\$0		
 TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$51990
TOTAL			NA
			\$51990

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

8/15/2023

**2023 F-150 BEV
PRICE LIST
(PRICE LEVEL CODE 370)**

PROPRIETARY

Sa	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
			W1E	F-150 BEV PRO CC 4x4 5.5 - Std		\$ 49,995
			W1E	F-150 BEV XLT CC 4x4 5.5 - Std		54,995
			W1E	F-150 BEV Lariat 4x4 5.5 - Std		69,995
			W1E	F-150 BEV Platinum 4x4 5.5 - Std		91,995
			—	Destination and Delivery		1,995
	TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES		SUGGESTED RETAIL
PRO	4x4	110A	Equipment Group 110A (Std)			N/C
			311A	Equipment Group 311A (Std)		
XLT	4x4	312A	Equipment Group 312A (High)			N/C
			510A	Equipment Group 510A (Std)		
LARIAT	4x4	511A	Equipment Group 511A (High)			\$ 5,000
			710A	Equipment Group 710A (Std)		
PLATINUM	4x4					N/C
	DRIVE	OPTION CODE		POWERTRAINS		SUGGESTED RETAIL
ENGINE		99L	Standard Battery			Std
			99V	Extended Range Battery (incl. Wallbox and Bi-Directional Power)		
TRANSMISSION		44L	5P Battery (Fleet only)			\$ 10,000
				Single-Speed Transmission		
						Std
	OPTION CODE			OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	53D			Max Trailer Tow Package		\$ 1,100
	17V			Tow Tech Package (incl. 360 camera) -- XLT+		1,395
	47R			Tow Tech Package (incl. 360 camera) -- PRO		1,950
	47W			Floor Liner - Tray Style		200
	479			Floor Liner - Tray Style (Less Carpeted Matching Floor Mats)		160
	63T			Pro Power Onboard - 9.6 Kw		1,200
	90B			Tailgate Step		430
	90P			Aluminum Crossbed Toolbox by Weather Guard		880
	96W			Premium Aluminum Crossbed Toolbox by Weather Guard		880
	96P			Spray-In Bedliner		595
	96X			Drop-In Bedliner		350
	96T			Tonneau Pickup Box Cover - Hard Folding		1,200
	96J			Tonneau Pickup Box Cover - Soft Folding		590
	91X			Tonneau Pickup Box Cover - Retractable		2,200
	T2P			Multicontour seats with Active Motion® Removal		(300)
	60P			20 inch A/T Tires		N/C
	68C			Lux Underseat Storage		225
	PD4			Co-Pilot Active (incl. Phone as a Key)		2,220
	PG4			Rapid Red Metallic Tinted Clearcoat		495
	PAZ			Azure Gray Metallic Tri-Coat		795
	66S			Star White Metallic Tri-Coat		795
	94S			Ford Pro SSV Package		145
	94W			LED Warning Beacons by South Off Signal - Amber strobe color		605
	94R			LED Warning Beacons by South Off Signal - Amber/white strobe color		605
	66A			LED Warning Beacons by South Off Signal - Red/Blue strobe color		650
	18A			Mobile Power Cord		500
	63X			Power Deployable Running Boards w/ Black Accent		255
	16P			On Board Scales and Smart Hitch Removal (with option 17V)		(650)
	19B			Inclination / Intrusion Sensor - Removal		(50)
				Blue Cruise - Removal		(1,895)

8/15/2023

2023 F-150 BEV
PRICE LIST
(PRICING LEVEL CODE 370)

PROPRIETARY

OPTION CODE		FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85H	Back Up Alarm System		\$ 145
	942	Daytime Running Lamps		45
	86V	Ford Connected Charging Station Pro Delete (req. Extended Battery (99V))		(1,295)
	87B	Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies		280
	87C	Commercial Graphics Package C by 3M - Up to 10 sq. ft. by Vomela Specialty Companies		325
	87D	Commercial Graphics Package D by 3M - Up to 18 sq. ft. by Vomela Specialty Companies		420
	87E	Commercial Graphics Package E by 3M - Up to 25 sq. ft. by Vomela Specialty Companies		535
	87F	Commercial Graphics Package F by 3M - Up to 40 sq. ft. by Vomela Specialty Companies		675
	87G	Commercial Graphics Package G by 3M - Up to 55 sq. ft. by Vomela Specialty Companies		810
OPTION CODE		DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A5CAB	TTTT-Bed Divider		\$ 375
	AATAF	TTTT-Individual Trailer TPMS/Customer-Placed Trailer Camera		1,115
	FIRAD	TTTT-Bed Cargo Net Horizontal		75
	FIRAE	TTTT-Bed Cargo Net Vertical		75
	A9VAB	TTTT-Bed Mat		
	A7EAB	TTTT-Bed Tailgate Lock by McGard		185
	FIQAD	TTTT-Bed Tray		70
	AHQAB	TTTT-First Aid Kit with Ford Logo		245
	J4JAE	TTTT-In-Vehicle Safe by Console Vault		50
	FHLAF	TTTT-Pivot Storage Box by UnderCover - Right Hand Side		400
	FISAC	TTTT-Wheel Lock Kit, Exposed		290
	FISAB	TTTT-Wheel Lock Kit, Hidden lugs	75	75



Preview Order P45A - W1Y 350 Low Roof Cargo RWD: Order Summary Time of Preview: 09/08/2023 15:56:09 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Transit	Order Code	P45A
Customer Name	AEPA	Priority Code	K4	Model Year	2023	Price Level	365

DESCRIPTION	MSRP	DESCRIPTION	MSRP
W1Y0 T350 LR CARGO RWD BEV	\$49995	FRONT LICENSE PLATE BRACKET	\$0
130" WHEELBASE	\$0	9500# GVWR PACKAGE	\$0
TOTAL BASE VEHICLE	\$49995	2WAY DRV PALAZZO CLOTH	\$-150
OXFORD WHITE	\$0	50 STATE EMISSIONS	\$0
CLOTH	\$0	ELEC AIR TEMP CONTROL	\$0
DARK PALAZZO GRAY	\$0	SYNC 4 AM/FM BLUETOOTH	\$0
PREFERRED EQUIPMENT PKG.101A	\$0	HIGH RES REAR VIEW CAMERA	\$0
XL TRIM	\$0	SRW - STEEL W/ SILVER COVER	\$0
ELECTRIC MOTOR	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
1-SPEED TRANSMISSION	\$0	FUEL CHARGE	\$0
.235/65R16C BSW ALL-SEASON	\$0	PRICED DORA	\$0
ELECTRIC AXLE	\$0	ADVERTISING ASSESSMENT	\$0
JOB #1 ORDER	\$0	DESTINATION & DELIVERY	\$1895
 TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$51740
TOTAL			NA
			\$51740

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

5/19/2023

**2023 TRANSIT BEV
PRICE LIST
(PRICE LEVEL CODE 365)**

PROPRIETARY

	MODEL	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
C U T A W A Y	Cutaway-350	W5P	Transit 350 Cutaway SRW-178 WB BEV		\$ 45,995
C H A S S I S C A B	Cab-350	W5Z	Transit 350 Cab SRW-178 WB BEV		46,495
L O W R O O F	Transit 350	W1Y	Transit 350 Cargo Van Low Roof 130 WB.Regular RWD BEV		49,995
		W1Y	Transit 350 Cargo Van Low Roof 148 WB.long RWD BEV		51,495
M E D R O O F	Transit 350	W9C	Transit 350 Cargo Van Medium Roof 130 WB.Regular RWD BEV		51,495
		W9C	Transit 350 Cargo Van Medium Roof 148 WB.long RWD BEV		52,995
H I G H R O O F	Transit 350	W1X	Transit 350 Cargo Van High Roof 148 WB.long RWD BEV		54,995
		W3X	Transit 350 Cargo Van High Roof 148 WB.EL RWD BEV		55,995
ALL MODELS		—	Destination and Delivery		1,895

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		99K	Electric Motor Package - Incl Mobile Charger with 120/240 AC Cord		Std
TRANSMISSION		44A	Single-Speed Transmission, Non-Limited Slip		Std
AREA		425	50 State Emissions		N/C
MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
		64H 644 647 51D 51A 15C	Steel wheel with Full Silver Wheel Cover 16 inch Black Aluminum Alloy Wheel - SRW, Standard front axle only 16 inch Silver Aluminum Alloy Wheel - SRW, Standard front axle only Spare Tire and Wheel - Cargo Van Spare Tire and Wheel - CA/CC Delete full-size spare tire & wheel - Cargo Van Wheel Well liners - Black (Front only)		Std \$ 485 370 Std 280 (115) 275

2023 TRANSIT BEV
PRICE LIST
(PRICING LEVEL CODE 365)

PROPRIETARY

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	\$ 110
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21P	Seat Pack 13 - Dark Palazzo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		219	Cloth Seat Trim, 2-way,drv/pass armrest delete, driver lumbar w/ Side and Curtain Airbags	N/C
	OPTION CODE		OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	65C		Power Sliding Door	\$ 925
	18P		50/50 Hinged Rear Door, 253-degree Opening	70
	53G		Front Bumper - Painted - Use with CA/CC	300
			Front Bumper - Painted - Use with Cargo Vans	235
	43E		Rear Bumper - Black (Low roof)	N/C
	43F		Rear Bumper Delete for Cargo Vans	N/C
	541		Short Arm - Power, Manual-Folding - CA	270
	543		Short Arm - Power, Manual-Folding - Cargo Van	Std
			Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - CA/CC	275
			Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Cargo Van	60
	544		Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/ Turn Signals - CA/CC	370
			Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/ Turn Signals - Cargo Van	205
			Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/ Turn Signals - Use with 65A	N/C
	545		Short Arm - Power, Manual-Folding Heated with Turn Signals - CA/CC	310
			Short Arm - Power, Manual-Folding Heated with Turn Signals - Cargo Van	150
	68H		Running Board - Cargo Van	290
	17A		Fixed rear-door glass incl. Rear-Window Defrost	235
	17B		Fixed rear-door glass with fixed passenger-side door glass incl. Rear-Window Defrost	395
	17F		Windows-All-Around, fixed incl. Rear-Window Defrost	580
	65B		Safety Glass - Front & Side Windows - CA only	275
	92A		High Strength Laminated Glass	1,050
	92E		Privacy Tint (Rear Glass Only - w/ 17A)	115
			Privacy Tint (Rear + 2nd Row Pass - w/17B)	210
	91A		Privacy Tint (All Around - w/17F)	465
			High-Intensity Discharge (HID) Headlamps with LED Signatures	425
	43Q		Light-emitting Diode (LED) Tailamps	35
	61E		High Resolution Digital Camera	Std
	41J		Passive Entry / Passive Start (PEPS) - incl Push Button Start/Stop	345
			Passive Entry / Passive Start (PEPS) - incl Push Button Start/Stop - with 90E	N/C
	85D		Horn - Dual-note	20
	63E		Dual AGM Batteries. (70 amp-hr each)	275
	59D		Perimeter Anti-Theft Alarm	145
	55F		Automatic Engine Idle Shutdown Timer (10 mins) - incl 55B Smart Acceleration Truncation	185
	55H		Automatic Engine Idle Shutdown Timer (20 mins) - incl 55B Smart Acceleration Truncation	185
	94B		Enhanced Active Park Assist Includes 94A ,43R	830
	61C		Vehicle Maintenance Monitor	N/C
	153		Front License Plate Bracket	N/C
	94A		Side Sensing System	445
	43R		Side Sensing System - Incl w/94B	Incl.
			Reverse Sensing System	275
	60C		Reverse Sensing System Incl w/ 61D, 65A, 94A & 94B	Incl.
			Cruise Control with ASLD	300
	60D		Cruise Control with ASLD w/ 58E	Incl.
			Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	555
			Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD) use with 96C	425

**2023 TRANSIT BEV
PRICE LIST
(PRICE LEVEL CODE 365)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	16E	Vinyl Floor Covering - Front and Rear		\$ 230
	16C	Vinyl Floor Covering - Front only		Std
	96D	Load Area Protection - RWB		370
		Load Area Protection - LWB		450
		Load Area Protection - EL-LWB		535
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror		70
		Vinyl Sunvisors with Illuminated Vanity Mirror - Use with 96C		Incl.
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)		70
	62B	MyKey		5
	90E	Pro Power Onboard - 120V/2.4 kW		1,265
	87A	Powerpoint - 12V rear		15
		Powerpoint - 12V rear - w/ 90E		Incl.
	15F	Full Rear Compartment Lighting - Cargo Van		70
	17P	Cargo Tie-Down Hooks		25
	66D	Front Overhead Shelf		70
	47T	Bulkhead with Lockable Door (High Roof)		1,295
		Bulkhead with Lockable Door (Medium Roof)		1,250
	47U	Bulkhead with Window (Medium Roof)		905
		Bulkhead with Window (Low Roof)		835
	96C	Interior Upgrade Package		1,330
	65A	Blind Spot Assist - w/ Lane Keeping Aid, short arm power/folding, heated w/ turn signal mirrors, and Reverse Sensing (43R)		740
		Blind Spot Assist - w/ Lane Keeping Aid, short arm power/folding, heated w/ turn signal mirrors - use with 94A, 94B, 43F, 43S		555
	61D	360 Degree Camera with Split View and Front Washer - incl foglamps (55D)		655
		360 Degree Camera with Split View and Front Washer - incl foglamps (55D) - use w/ 43S		N/C
	43S	Reverse Brake Assist Package - incl 360 Camera and Rear Park Aid		905
	90B	Rearview Mirror for Cutaway		50
	61A	Rear View Camera and Prep Kit (CA/CC)		210
	91B	Wiper Activated Headlamps		30
	55D	Front Fog Lamps		100
	53K	Front Fog Lamps - Use 61D, 53G, 94A, 59B		N/C
		Modified Vehicle Wiring System and Kit		70
	52C	Modified Vehicle Wiring System and Kit -- Use w CA / CC VP - Keyless Entry Keypad		Incl.
	PUM	Agate Black (Metallic) paint		90
	PUX	Ingots Silver (Metallic) paint		185
	PDR	Avalanche Gray (Metallic) Paint		185
	PME	Abyss Gray (Metallic) Paint		185
	PM7	Carbonized Gray (Metallic) Paint		185
	15D	Enhanced Frontal Area Limitation 1 - 82 sqft - under 10.3k GVWR		N/C
	15E	Enhanced Frontal Area Limitation 2 - 82 sqft - 10.3k & 11k GVWR		N/C
	41B	B-Pillar Assist Handle - Cargo Van MR/HR Passenger side		25
	66C	B-Pillar Assist Handle - Low Roof Cargo Van / 47U / 47T		N/C
	85A	D-Pillar Assist Handles (Driver and Passenger-side)		55
	85B	Rear-Door Scuff Plate Kit incl Side Door Scuff Plate		140
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate		325
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate -- Use w/ 60B		N/C
	60B	Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - RWB		810
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB		860
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB EL		925
	47G	Parcel Delivery Package - Cargo Van		125
		Parcel Delivery Package - CA		N/C
	17S	Mobile Charger Delete		(500)
	66H	Foldable Shelving -- two tiers -- 148 inch Ext HR		3,470
	66G	Foldable Shelving -- one tier -- 148 inch Ext HR		2,590
	66H	Foldable Shelving -- two tiers -- 148 inch HR		3,010
	66G	Foldable Shelving -- one tier -- 148 inch HR		2,315
	43B	Back Up Alarm		140
	90C	Rearview Camera and Mirror Monitor		555
	47C	School Bus Prep Package		480

**2023 TRANSIT BEV
PRICE LIST
(PRICE LEVEL CODE 365)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47Q	Multi-Functional School Activity Bus (MFSAB) Prep Package		\$ 480
	PFT	Blue Metallic paint		185
	PMT	Blue Mist paint		185
	59C	Fleet Safety Package		35
	59B	Front Sensing System		370
	86W	Front Sensing System - Use on Cargo van with 94A, 94B		N/C
	91C	All-Weather Floor Mats		110
	66J	Black HID Headlamps		420
	66F	Fixed Shelving -- Both sides -- 130WB LR		1,435
	66E	Fixed Shelving -- Both sides -- 130WB MR / HR		1,645
	66F	Fixed Shelving -- Both sides -- 148WB LR		1,575
	66E	Fixed Shelving -- Both sides -- 148WB MR / HR		1,780
	66F	Fixed Shelving -- Passenger side only -- 130WB LR		605
	66E	Fixed Shelving -- Driver side only -- 130WB LR		835
	66F	Fixed Shelving -- Passenger side only -- 130WB MR / HR		695
	66E	Fixed Shelving -- Driver side only -- 130WB MR / HR		950
	66F	Fixed Shelving -- Passenger side only -- 148WB LR		675
	66E	Fixed Shelving -- Driver side only -- 148WB LR		905
	66F	Fixed Shelving -- Passenger side only -- 148WB MR / HR		740
	66E	Fixed Shelving -- Driver side only -- 148WB MR / HR		1,045
	63G	White Noise Back Up Alarm		160
	60X	Right Hand Door Delete		(185)
	21K	Cloth Seat Trim, 2-Way, Driver armrest & lumbar, Passenger delete, drv side airbags & curtain airbags (Cargo Van, CA)		(150)
	21J	Vinyl Seat Trim, 2-Way, Driver armrest, Passenger delete, drv side airbags & curtain airbags (Cargo Van, CA)		(230)
	19Y	Keys: 2 total with depopulated key fobs		(500)
	86F	Keys: 2 additional (4 total) with Key Fobs with 19Y		25
		AUDIO		
	58B	Audio Pack 1 - incl SYNC 4, 12 inch MFD, AM/FM, Bluetooth, Dual USB, Voice, Subscription NAV, EATC		Std
	58C	Audio Pack 2 - incl SYNC 4, Sirius XM, HD Radio, 12 inch MFD, AM/FM, Bluetooth, Dual USB, Voice, Subscription NAV, EATC		220
	58E	Audio Pack 3 - incl SYNC 4, Sirius XM, HD Radio, 12 inch MFD, AM/FM, Bluetooth, Dual USB, Voice, Built-In NAV with TSR and ISA, Cruise, EATC		790
	58F	Audio Pack 4 - incl SYNC 4, Sirius XM, HD Radio, 12 inch MFD, AM/FM, Bluetooth, Dual USB, Voice, Built-In NAV with TSR, ISA, iACC, EATC		1,075
	91L	6 Speakers (4 Front / 2 Rear)		25
	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	54X	Exterior Mirror Delete		N/C
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only		\$ 75
	52H	Speed Limitation - 65 mph Fixed governed top speed - Fleet only w/ 15E		Incl.
	942	Speed Limitation - 70 mph Fixed governed top speed - Fleet only		75
	76C	Daytime Running Lamps - Fleet only		45
	51E	Orange Seat Belts		45
	51F	(AC) Decal #1 - Up to 15 ft2		395
	51G	(AC) Decal #2 - Up to 25 ft2		535
	64C	(AE) Decal #3 - Up to 45 ft2		720
		White Steel with Mini-Cap and Lug Nut Covers (All SRW - Fleet only option)		35



Preview Order P44A - UOE 4x2 PHEV: Order Summary Time of Preview: 09/08/2023 15:45:51 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Escape	Order Code	P44A
Customer Name	AEPA	Priority Code	M1	Model Year	2024	Price Level	415

DESCRIPTION	MSRP	DESCRIPTION	MSRP
UOE0 ESCAPE 4DR PHEV FWD	\$40500	.2.5L I-VCT ATK I-4 HYB ENG	
.106.7" WHEELBASE	\$0	.ECVT TRANSMISSION	\$0
TOTAL BASE VEHICLE	\$40500	.225/60R18 100H A/S BSW TIRES	\$0
STAR WHITE METALLIC TRI-COAT	\$995	SPECIAL FLEET ACCOUNT CREDIT	\$0
PARTIAL VINYL/CLOTH SEATS	\$0	FUEL CHARGE	\$0
EBONY	\$0	PRICED DORA	\$0
EQUIPMENT GROUP 700A	\$0	ADVERTISING ASSESSMENT	\$0
.18" MACHINED MAGNETIC ALUM WHL	\$0	DESTINATION & DELIVERY	\$1495
TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$42990
TOTAL			NA
			\$42990

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.



Preview Order P00A - K8A - Police Inter Utility AWD: Order Summary Time of Preview: 09/08/2023 17:16:45 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	Explorer	Order Code	P00A
Customer Name	AEPA	Priority Code	M3	Model Year	2023	Price Level	350

DESCRIPTION	MSRP	DESCRIPTION	MSRP
K8A0 POLICE INTER UTILITY AWD	\$47165	10-SPEED AUTO TRANSMISSION	\$0
.119 INCH WHEELBASE	\$0	50 STATE EMISSIONS	\$0
TOTAL BASE VEHICLE	\$47165	FLEX-FUEL CAPABILITY	\$0
OXFORD WHITE	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
CLOTH BUCKETS/CLOTH REAR SEATS	\$60	FUEL CHARGE	\$0
EBONY INTERIOR	\$0	PRICED DORA	\$0
EQUIPMENT GROUP 500A	\$0	ADVERTISING ASSESSMENT	\$0
.AM/FM STEREO	\$0	DESTINATION & DELIVERY	\$0
3.3L TI-VCT V6 FFV ENGINE	\$-2830		\$1595

TOTAL BASE AND OPTIONS	MSRP
DISCOUNTS	\$45990
TOTAL	NA
	\$45990

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

3/21/2023

**2023 UTILITY POLICE INTERCEPTOR
PRICE LIST
(PRICE LEVEL CODE 350)**

PROPRIETARY

MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Police Interceptor	AWD	K8A	Utility Police Interceptor AWD	\$ 47,165
ALL MODELS	—	—	Destination and Delivery	1,595
TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
Police Interceptor		65U	Interior Upgrade Package	\$ 390
		66A	Front Headlamp Lighting Solution	895
		86T	Tail Lamp / Police Interceptor Housing Only	60
		66B	Tail Lamp Lighting Solution	430
		66C	Rear Lighting Solution	455
		67H	Ready For the Road Package	3,595
OPTION CODE			POWERTRAINS	SUGGESTED RETAIL
ENGINE		99W	3.3L V6 DI Hybrid Engine	
		99B	3.3L V6 DI Engine	Std
		99C	3.0L V6 EcoBoost Engine	\$ (2,830)
TRANSMISSION		44U	10-speed Automatic Transmission (with 99B/99C)	950
				N/C
OPTION CODE			TIRES	SUGGESTED RETAIL
Police Interceptor		65L	Wheel Covers (18 in. Full Face Wheel Cover)	\$ 60
		64E	18 in. Painted Aluminum Wheel	475
OPTION CODE			OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		67U	Ultimate Wiring Package	\$ 560
		67V	Police Wire Harness Connector Kit - Front/Rear	185
		41H	Engine Block Heater	90
		153	License Plate Bracket - Front	N/C
		43D	Dark Car Feature - Courtesy lamp disable when any door is opened	25
		942	Daytime Running Lamps	
		17T	Dome Lamp - Red/White in Cargo Area	45
		21L	Front Warning Auxiliary Light	50
		96W	Front Interior Windshield Warning Lights	550
		60A	Pre-Wiring for grille LED lights, siren and speaker	1,145
		43A	Rear Auxiliary Liftgate Lights	50
		63L	Rear Quarter Glass Side Marker Lights	395
		96T	Rear Spoiler Traffic Warning Lights	575
		63B	Side Marker LED - Sideview Mirrors (req. 60A)	1,495
		51P	Spot Lamp Prep Kit, Driver Side	290
		51W	Spot Lamp Prep Kit, Dual Side	140
		51R	Spot Lamp - LED Bulb, Driver Only (Unity)	280
		51T	Spot Lamp - LED Bulb, Driver Only (Whelen)	395
		51S	Spot Lamp - LED Bulb, Dual (driver and passenger) (Unity)	420
		51V	Spot Lamp - LED Bulb, Dual (driver and passenger) (Whelen)	620
		92G	Glass - Solar Tint 2nd Row, Rear Quarter and Liftgate Window (Deletes Privacy Glass)	665
		92R	Glass - Solar Tint 2nd Row Only, Privacy Glass on Rear Quarter and Liftgate Window	120
		76D	Deflector Plate	85
		47E	12.1 in. Integrated Computer Screen	335
		87R	Rear View Camera (mirror display)	2,745
		19V	Rear Camera On-Demand	N/C
		52P	Hidden Door-Lock Plunger w/Rear-door controls inoperable	230
		68G	Rear-Door Handles Controls Inoperable / Locks Inoperable (with 52P)	160
			Rear-Door Handles Controls Inoperable / Locks Inoperable (without 52P)	N/C
		18D	Global Lock / Unlock feature	75
		55F	Remote Keyless-Entry Key FOB	
		59E	Keyed Alike - 1435x	340
		59B	Keyed Alike - 1284x	50
		59D	Keyed Alike - 0135x	50
		59F	Keyed Alike - 0576x	50

**2023 UTILITY POLICE INTERCEPTOR
PRICE LIST
(PRICE LEVEL CODE 350)**

PROPRIETARY

OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED			
59J	Keyed Alike – 1111x		\$ 50
59C	Keyed Alike – 1294x		50
59G	Keyed Alike – 0151x		50
16C	1st and 2nd row carpet floor covering (incl. floor mats, front and rear)		125
88F	2nd Row Cloth Seats		60
	2nd Row Cloth Seats (incl w/ 65U)		Incl
87P	Power Passenger Seat		325
85D	Front Console Plate - Delete		N/C
85S	Rear Center Seat Delete		N/C
85R	Rear Console Plate		45
90D	Ballistic Door Panels (LVL III+) – Driver Front Door Only		1,585
90E	Ballistic Door Panels (LVL III+) – Driver & Pass Front Doors		3,170
90F	Ballistic Door Panels (LVL IV+) – Driver Front Door Only		2,415
90G	Ballistic Door Panels (LVL IV+) – Driver & Pass Front Doors		4,830
16P	Rear Bumper Step Pad		95
55B	BLIS - Blind Spot Monitoring with Cross Traffic Alert		545
68B	Police Perimeter Alert		675
76P	Pre-Collision Assist with Pedestrian Detection		145
549	Mirrors - Heated Sideview		60
593	Perimeter Anti-Theft Alarm - Activated by Hood, Door, or Liftgate (req 55F)		120
59W	4G LTE WiFi Hotspot Credit		55
63A	Radio Delete Credit		(20)
47A	Police Engine Idle Feature		(150)
76R	Reverse Sensing System		260
17A	Aux Air Conditioning		275
16D	Badge Delete		610
63V	Cargo Storage Vault		N/C
19K	H8 AGM Battery		245
60R	Noise Suppression Bonds (Ground Straps)		110
18X	100 Watt Siren/Speaker (includes bracket and pigtail)		100
61B	OBD - II Split Connector		315



Preview Order P47A - W1T - 4x4 SSV Crew Cab: Order Summary Time of Preview: 09/08/2023 17:23:17 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	F-150	Sales Code :	F56463
Customer Name	AEPA	Priority Code	L2	Model Year	2023	Order Code	P47A
						Price Level	340

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X4 SUPERCREW - 145	\$46650	.265/70R 17 BSW ALL-TERRAIN	\$0
145 INCH WHEELBASE	\$0	3.31 RATIO REGULAR AXLE	\$0
TOTAL BASE VEHICLE	\$46650	7050# GVWR PACKAGE	\$0
AGATE BLACK METALLIC	\$0	JOB #2 ORDER	\$0
POLICE 40/BLANK/40	\$0	50 STATE EMISSIONS	\$0
BLACK	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
EQUIPMENT GROUP 140A	\$0	FUEL CHARGE	\$0
.XL SERIES	\$0	PRICED DORA	\$0
.17" SILVER STEEL WHEELS	\$0	ADVERTISING ASSESSMENT	\$0
3.5L V6 ECOBOOST	\$740	DESTINATION & DELIVERY	\$1895
ELEC TEN-SPEED AUTO W/TOW MODE	\$0		

DESCRIPTION	MSRP
TOTAL BASE AND OPTIONS	
DISCOUNTS	\$49285
TOTAL	NA
	\$49285

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

3/1/2023

**2023 F-150 SSV
PRICE LIST
(PRICE LEVEL CODE 340)**

PROPRIETARY

	MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
S U P E R C R E W	XL	4x4	W1S 145 in. Wheelbase	\$ 43,140
			W1T 145 in. Wheelbase	46,650
			W1S 145 in. Wheelbase	43,245
			W1T 145 in. Wheelbase	47,125

— Destination and Delivery

1,895

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	998	3.5L EcoBoost iV 5.0L	
TRANSMISSION	4x2/4x4	99D	3.5L PowerBoost iV 5.0L	\$ 740
		44H	Hybrid Electronic Ten-Speed Automatic Transmission (req. 3.5L HEV PT Engine (99D))	2,500
AXLE	4x2/4x4	X15	3.15 Non-Limited Slip axle	N/C
		X27	3.31 Non-Limited Slip axle	N/C
		XL3	3.31 E-Locking axle	420
		XL9	3.31 E-Locking axle (with 55A) 3.55 E-Locking axle 3.55 E-Locking axle (with 99D)	N/C 470 N/C
		XL6	3.73 E-Locking axle 3.73 E-Locking axle (with 99D)	570 N/C

OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64C 17 inch Silver Steel (Standard XL)	Std
	64H 18 Inch Silver Aluminum Wheels (req. 99D)	\$ 95
	55A FX4 Off-Road Package	1,095
	53B Class IV Trailer Hitch	315
	43A Ford Co-Pilot360 2.0	
	53C Max Trailer Tow Package -- requires 627	655
	627 Heavy-Duty Payload Package - XL	1,195
	655 Extended Range 36 Gallon Fuel Tank	1,695
	153 Front License Plate Bracket (where available)	445
	52X Auto Stop-Start Removal	N/C
	168 Auto Stop-Start Removal (with 99D)	(50)
	595 Color-Coordinated Carpet with Carpeted Matching Floor Mats	N/C
	924 Fog Lamps -- XL	145
	942 Rear Privacy Glass with Defrost -- XL	140
	T7C Daytime Running Lamps	320
	413 LT265/70R 17E BSW all-terrain tires	45
	471 Skid Plates	295
	17C 400W Outlet -- 1 Outlet in Cab, 1 Outlet in Bed	160
	18B 400W Outlet with 19A	290
	41H Front / Rear Chrome Bumper (requires 595)	50
	47R Running Boards, Black Platform	175
	53A Engine Block Heater	250
	54R Floor Liner - Tray Style	90
	54Y Trailer Tow Package	200
	55B Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn (req. 43A)	1,325
	54Y Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	305
	55B BoxLink -- XL	395
	59S LED Puddle/Side Mirror Light	80
	57Q Rear Window Defroster -- XL	175
	61P Power Passenger Seat 8 Way	Incl.
	63T Tailgate Step	295
	67P Remote Keyless-Entry Key Fob	430
	67T Integrated Trailer Brake Controller	340
	68P Snow Plow Prep - 4X4 only	275
	85H Back Up Alarm System	50
	90B Aluminum Crossbed Toolbox by Weather Guard	145
	90P Premium Aluminum Crossbed Storage Toolbox by Weather Guard	625
	90R Stowable Loading Ramps	795
	94R Red / Blue LED Warning Strobes	595 650

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Ford Division

3/1/2023

2023 F-150 SSV
PRICE LIST
(PRICING LEVEL CODE 340)

PROPRIETARY

OPTION CODE	DESCRIPTION	SUGGESTED RETAIL
94S	Amber Warning Strobes	\$ 600
94W	Amber/White LED Warning Strobes	600
96L	Rear Wheel Arch Liner	180
96W	Bedliner -- Spray-In	595
50M	Interior Work Surface (requires 19A)	195
19A	Interior Upgrade Package	595
55S	Onboard Scale w/ Smart Hitch (requires 43A or 17T)	650
524	SYNC4 with Sirius XM Radio	325
582	SYNC4 with Sirius XM Radio	N/C
477	Pro Power On-Board - 7.2KW	750
62B	Keyed Alike - 1284X	50
62C	Keyed Alike - 1294X	50
62E	Keyed Alike - 1435X	50
62J	Keyed Alike - 1111X	50
62D	Keyed Alike - 0135X	50
62F	Keyed Alike - 0576X	50
62G	Keyed Alike - 0151X	50

OPTION CODE	DESCRIPTION	SUGGESTED RETAIL
A9PAB	Foldable Pick Up Box Bed Extender	\$ 905
FIXAD	Smoker's Package	45
A5CAB	Bed Divider (req. 55B)	410



Preview Order P46A - W1P - 4x4 Police Crew Cab: Order Summary Time of Preview: 09/08/2023 17:22:23 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	Type	Fleet	Vehicle Line	F-150	Order Code	P46A
Customer Name	AEPA	Priority Code	L2	Model Year	2023	Price Level	340

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X4 SUPERCREW - 145	\$48875	.LT265/70R18C BSW ALL-TERRAIN	\$0
145 INCH WHEELBASE	\$0	.3.31 ELECTRONIC LOCK RR AXLE	\$0
TOTAL BASE VEHICLE	\$48875	7050# GVWR PACKAGE	\$0
OXFORD WHITE	\$0	JOB #2 ORDER	\$0
POLICE 40/BLANK/40	\$0	50 STATE EMISSIONS	\$0
BLACK	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
EQUIPMENT GROUP 150A	\$0	FUEL CHARGE	\$0
.XL SERIES	\$0	PRICED DORA	\$0
.18" SILVER ALUMINUM WHEELS	\$0	ADVERTISING ASSESSMENT	\$0
3.5L V6 ECOBOOST	\$0	DESTINATION & DELIVERY	\$0
ELEC TEN-SPEED AUTO W/TOW MODE	\$0		\$1895

TOTAL BASE AND OPTIONS	MSRP
DISCOUNTS	\$50770
TOTAL	NA
	\$50770

ORDERING FIN: QS021 END USER FIN: QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

3/1/2023

**2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)**

PROPRIETARY

MODEL				SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
S U P E R C R E W	XL	4x4	W1P	145 in. Wheelbase		\$ 48,875
	—	—	—	Destination and Delivery		1,895
TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS			SUGGESTED RETAIL
ENGINE	DRIVE	OPTION CODE	POWERTRAINS			SUGGESTED RETAIL
AXLE	4x2/4x4	XL3	3.5L EcoBoost Electronic 10 speed automatic transmission E-locking 3.31 axle			Std Std Std
OPTION CODE	OTHER OPTIONS				SUGGESTED RETAIL	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64H	18 Inch Silver Aluminum Wheels			Std	
	153	Front License Plate Bracket (where available)			N/C	
	168	Color-Coordinated Carpet with Carpeted Matching Floor Mats (optional; packaged with 19A)			\$ 145	
	435	Power-Sliding Rear-Window (requires 924/57Q)			350	
	595	Fog Lamps -- XL			140	
	924	Rear Privacy Glass with Defrost -- XL			320	
	942	Daytime Running Lamps			45	
	524	SYNC4 with Sirius XM Radio			325	
	582	SYNC4 with Sirius XM Radio			N/C	
	17C	Front / Rear Chrome Bumper (requires 595)			175	
	18B	Running Boards, Black Platform			250	
	41A	Badge Delete			N/C	
	41H	Engine Block Heater			90	
	47P	Police Engine Idle Feature			260	
	47R	Floor Liner - Tray Style (requires 19A or 168)			200	
	50M	Interior Work Surface (requires 19A)			195	
	53A	Trailer Tow Package			1,325	
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL (requires 53A and 924/57Q)			305	
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL			395	
	55B	BoxLink -- XL			80	
	57Q	Rear Window Defroster -- XL			Incl.	
	59S	Super Puddle (LED Puddle/Side Mirror Light) (requires 53A and 924/57Q)			175	
	19A	Interior Upgrade Package			595	
	61P	Power Passenger Seat 8 Way			295	
	62B	Keyed Alike - 1284X			50	
	62C	Keyed Alike - 1294X			50	
	62E	Keyed Alike - 1435X			50	
	62J	Keyed Alike - 1111X			50	
	62D	Keyed Alike - 0135X			50	
	62F	Keyed Alike - 0576X			50	
	62G	Keyed Alike - 0151X			50	
	63T	Tailgate Step			50	
	67P	Remote Keyless-Entry Key Fob			50	
	67T	Integrated Trailer Brake Controller			430	
	76R	Reverse Sensing System			340	
	85H	Back Up Alarm System			275	
	90B	Aluminum Crossbed Toolbox by Weather Guard			Std	
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard			145	
	90R	Stowable Loading Ramps			625	
	91B	BLIS - Blind Spot Monitoring System with Cross Traffic Alert			795	
	94R	Red / Blue LED Warning Strobes			595	
	94S	Amber Warning Strobes			590	
					650	
					600	

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Ford Division

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**2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94W 96L 96P 96W	Amber/White LED Warning Strobes Rear Wheel Arch Liner Bedliner -- Plastic, Drop-In Bedliner -- Spray-In		\$ 600 180 350 595
	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB A5CAB FIXAD	Foldable Pick Up Box Bed Extender Bed Divider (req. 55B, N/A with 90R) Smoker's Package		\$ 905 410 45

Additional
Vehicle

Options

8/30/2023

**2024 MUSTANG
PRICE LIST
(PRICE LEVEL CODE 440)**

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
EcoBoost	P8T	EcoBoost Fastback (100A)		\$ 30,920
	P8U	EcoBoost Convertible (101A)		39,020
EcoBoost Premium	P8T	EcoBoost Fastback - Premium (200A)		36,445
	P8U	EcoBoost Convertible - Premium (200A)		41,945
GT	P8C	GT Fastback (300A)		41,495
	P8C	GT Fastback - Premium (400A)		46,015
GT Premium	P8F	GT Convertible - Premium (400A)		51,515
	P8R	Dark Horse (600A)		57,970
Dark Horse	P8R	Destination and Delivery		1,595
ALL MODELS	—			
TRIM SERIES	PKG. CODE	PREFERRED EQUIPMENT PACKAGES		SUGGESTED RETAIL
EcoBoost	100A	Equipment Group 100A		N/C
EcoBoost Fastback	101A	Equipment Group 101A (with P8T)		\$ 2,600
EcoBoost Convertible	101A	Equipment Group 101A (with P8U)		N/C
EcoBoost Premium	200A	Equipment Group 200A		N/C
	201A	Equipment Group 201A		3,000
GT	300A	Equipment Group 300A		N/C
	301A	Equipment Group 301A		2,000
GT Premium	400A	Equipment Group 400A		N/C
	401A	Equipment Group 401A		2,900
Dark Horse	600A	Equipment Group 600A		N/C
	700A	Equipment Group 700A		3,995
OPTION CODE		POWERTRAINS		SUGGESTED RETAIL
ENGINE	L59	Gas Guzzler Tax (600A,700A) (with Manual Trans 44E only)		\$ 1,300
		Gas Guzzler Tax (600A,700A) (with Auto Trans 44U only)		1,000
		Gas Guzzler Tax (300A, 301A, 400A, 401A) (with Manual Trans 44X only)		1,000
		Gas Guzzler Tax (300A, 301A, 400A, 401A) (with Auto Trans 44U only)		0
TRANSMISSION	44U	10-Speed SelectShift Automatic Transmission GT		1,595
AXLE	45D	3.55 Limited-slip Rear Axle (Requires Automatic Trans (44U) (Equip Group 300A, 301A, 400A, 401A)		995
		3.55 Limited-slip Rear Axle (Requires Automatic Trans (44X) (Equip Group 300A, 301A, 400A, 401A)		N/C
MODEL	OPTION CODE	TIRES		SUGGESTED RETAIL
All EcoBoost	64P	19 inch X 10.5 inch (F)/19 inch X 11 inch (R) Carbon Fiber Wheels (Equip Group 600A, 700A)		\$ 8,995
All GT	644	19 inch Luster Nickel-painted Forged Aluminum Wheels (Equip Group 300A, 301A, 400A, 401A)		850
EcoBoost & GT Premiums	64M	20 inch Premium-painted Aluminum Wheels (Equip Group 200A, 201A, 400A, 401A)		1,350
	642	19 inch x 8.5 inch Premier Polished Aluminum Wheel (Equip Group 100A, 101A, 200A, 201A, 300A, 301A, 400A, 401A)		895
MODEL	TRIM TYPE	SEATS		SUGGESTED RETAIL
GT & Dark Horse	21N	RECARO® Micro/Suede Sport Seats (Equip Group 600A, 700A)		\$ 1,650
EcoBoost & GT Premium Fastbacks	21N	RECARO® Leather-trimmed Sport Seats (Equip Group 200A, 201A, 400A, 401A)		1,650
OPTION CODE		OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	50C	Ford Co-Pilot360™ Assist+ (Equip Group 200A, 400A Automatic)		\$ 1,295
	59A	Ford Co-Pilot360™ Assist+ (Equip Group 400A Manual) Seat Belt – Red (Equip Group 100A, 101A, 200A, 201A, 300A, 301A, 400A, 401A) (Requires 67J or 67B)		1,095 295

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**2024 MUSTANG
PRICE LIST
(PRICE LEVEL CODE 440)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED				
	67B	2.3L High Performance Package (Equip Group 100A,101A,200A,201A)		\$ 3,475
	19W	Active Valve Performance Exhaust (Equip Group 101A,200A,201A)		1,225
	19X	Active Valve Performance Exhaust (Equip Group 300A,301A,400A,401A)		1,225
	60G	Mustang Nite Pony Package (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A) Mustang Nite Pony Package (Equip Group 400A,401A) (with 67J)		1,195 1,095
	63V	19 Brembo Brake System w/ Performance Linings (Equip Group 300A, 301A, 400A, 401A)		1,695
	41H	Engine Block Heater (Equip Group 100A, 101A,200A,201A,300A,301A,400A,401A)		100
	97B	Security Package (Equip Group 600A)		500
	67J	GT Performance Package (Equip Group 300A,301A,400A,401A)		4,995
	54C	Dark Horse Appearance Package (Equip Group 700A)		1,500
	47W	Custom Hood and Accent Painted Stripe (Equip Group 600A, 700A)		5,495
	67P	Dark Horse Handling Package (Equip Group 600A,700A)		4,995
	60L	Bronze Appearance Package (Equip Group 201A, 400A, 401A)		995
	96D	MagneRide Dampening System (Equip Group 200A, 201A,400A,401A)		1,750
	51W	Mini Spare Wheel and Tire (Equip Group 100A,101A,200A,201A)		415
	47B	Over-the-Top Racing Stripe (Equip Group 100A,101A,200A,201A)		475
	47K	Over-the-Top Racing Stripe (Equip Group 300A,301A,400A,401A)		475
	12B	Premium Floor Liners Front and Rear (with Carpet Mats) (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A, 600A, 700A)		200
	12C	Premium Floor Liners Front and Rear (without Carpet Mats) (Equip Group 100A,101A,200A,300A,301A,400A)		170
	PD4	Rapid Red Metallic Tinted Clearcoat Paint		495
	PRH	Yellow Splash Tri Coat Paint		995
	18F	Red Painted w/ White Logo Brake Calipers (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A) Red Painted w/ White Logo Brake Calipers (w/ 63V) Red Painted w/ White Logo Brake Calipers (w/ 67J)		495 495 495
	18W	Grabber Blue Painted w/ White Logo Brake Calipers (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A, 600A, 700A)		495
	13A	Spoiler Delete (Req Nite Pony 60G)		N/C
	605	Wheel & Stripe Package (Equip Group 100A,101A,200A,201A)		895

	OPTION CODE	LIMITED PRODUCTION OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	153	Front License Plate Bracket		N/C

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2024 MUSTANG
PRICE LIST
(PRICE LEVEL CODE 440)

PROPRIETARY

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A6ZAD	Cargo Area Protector (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A, 600A, 700A)		\$ 130
	BD9AB	Cargo Net Kit		70
	FHBAC	Cargo Organizer - Large		105
	FHBAD	Cargo Organizer - Standard		90
	FHLAH	Storage - Cooler Bag		40
	AHQAB	First Aid Kit		50
	AHMAB	Roadside Assistance Kit		70
	BHQAG	Full Indoor Veh Cvr-Gray w/Blk		480
	FIPAK	Full Outdoor Veh Cvr-Blue		600
	BHQAE	Full Indoor Veh Cvr-Red w/Wht		600
	BHQAK	Full Indoor Veh Cvr-Bronze		480
	BHQAD	Full Indoor Veh Cvr-Feature		600
	FIPAH	Full Outdoor VehCvr-Blk w/Gray		600
	BHQAM	Full Indoor VehCvr-Appearance		480

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**2024 FORD EDGE
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
SE	K4G	SE AWD	\$ 38,365
SEL	K4J	SEL AWD - 201A	39,565
Titanium	K4J	ST-Line AWD - 250A	43,620
	K4K	Titanium AWD	43,720
ST	K4A	ST AWD	47,205
ALL MODELS	—	Destination and Delivery	1,495
TRIM SERIES	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL
SE	100A	Equipment Group 100A	N/C
SEL	201A	Equipment Group 201A Equipment Group Discount 201A Equipment Group 201A Net	N/C N/C N/C
ST-Line	250A	Equipment Group 250A	N/C
Titanium	300A	Equipment Group 300A	N/C
	301A	Equipment Group 301A	\$ 2,150
ST	400A	Equipment Group 400A	N/C
	401A	Equipment Group 401A	5,340
OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	999	Twin-Scroll 2.0L EcoBoostR Engine with Auto Start-Stop Technology	Std
	99P	2.7L V6 EcoBoostR Engine w/ Auto Start-Stop (ST)	Std
TRANSMISSION	448	8-Speed Automatic Transmission (w/ Active Transmission Warm-Up)	Std
	44F	7-Speed SelectShiftR Automatic Transmission (w/ AWD Disconnect and ATWU) (ST)	Std
MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
SEL	64M	18 in. Bright-Machined-Aluminum Wheel in Premium Dark Stainless Painted Pockets (req 201A)	\$ 895
SE	64F	18 in. Split-Spoke Sparkle Silver-Painted Aluminum Wheel (SE)	595
ALL MODELS	51Q	Mini Spare Wheel	100
Titanium	64U	20 in. Bright-Machined Aluminum Wheels with Premium Dark Stainless-Painted Pockets (Titanium)	995
ST	642	21 in. Premium Gloss Black-Painted Aluminum Wheels (ST - Req 401A)	995
OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	512	Black Appearance Package	\$ 1,295
	513	Sport Appearance Package	1,295
	51G	Convenience Package (SEL - req 201A)	1,250
		Convenience Package (250A)	N/C
	17S	Heated Steering Wheel	350
	52C	Cargo Net	50
	43P	Panoramic Vista Roof	1,595
	67D	Ford Co-Pilot360 Assist PlusTM Package (SEL - req 201A; ST-Line; Titanium - req 300A; ST - req 400A)	775
	66P	ST Performance Brake Package (Req. ST - 401A)	2,695
	51E	Titanium Elite Package	2,175
	68S	Roof-Rack Side Rails - Silver	165
	68B	Roof-Rack Side Rails - Black	165
	PAZ	Star White Metallic Tri-Coat	995
	PD4	Rapid Red Metallic Tinted Clearcoat	495
	PC8	Stone Blue	495
	PR3	Burgundy Velvet Metallic Tinted Clearcoat (SEL - req 201A; ST-Line; Titanium)	495
	53G	Class II Trailer Tow Package w/ Trailer Sway Control (requires AWD, SEL 201A, ST-Line, Titanium)	435
	60A	Cargo Accessory Package (Custom Accessory, Pre-Installed)	290
	16C	All-Weather Floor Mats (w/o Carpet Mats) (Custom Accessory, Pre-Installed)	160
	16W	All-Weather Floor Mats (Includes Carpet Mats) (Custom Accessory, Pre-Installed)	200
	41H	Engine Block Heater	90
	19Y	ST Interior Appearance Package	650

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2024 FORD EDGE
PRICE LIST
(PRICE LEVEL CODE 415)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	88D	Unique Cloth Seats		N/C
	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	90P 943	10-Way Power Adjustable Driver's Seat (SE) Daytime Running Lamps (Fleet Only)		\$ 395 45
	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AHMAB AHQAB BECAF BECAG BMWAB D5EAD FHLAH FIMAE J4JAE	Roadside Assistance Kit First Aid Kit Cargo Organizer - Standard Cargo Organizer - Large Yakima Roof-Rail Crossbars - Silver Locking Wheel Nuts Cooler Bag with adjustable carrying strap Mudflaps Kit Front & Rear Center Console Vault w/Coded Lock		\$ 70 50 96 108 830 80 41 184 400

7/13/2023

**2024 E-SERIES CUTAWAY/STRIPPED CHASSIS
PRICE LIST
(PRICE LEVEL CODE 440)**

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
C O M M E R C I A L	CUTAWAY	4X2	E3F	138 in. Wheelbase - SRW E-350		\$ 36,715
			E3F	138 in. Wheelbase - DRW E-350		36,970
			E3F	158 in. Wheelbase - SRW E-350		36,970
			E3F	158 in. Wheelbase - DRW E-350		37,220
			E3F	176 in. Wheelbase - DRW E-350		37,715
			E4F	158 in. Wheelbase - DRW E-450		39,190
			E4F	176 in. Wheelbase - DRW E-450		39,920
C O M M E R C I A L	STRIPPED CHASSIS	4X2	E3K	138 in. Wheelbase Stripped Chassis-DRW		33,520
			E3K	158 in. Wheelbase Stripped Chassis-DRW		33,770
			E3K	176 in. Wheelbase Stripped Chassis-DRW		34,270
			E4K	158 in. Wheelbase Stripped Chassis-DRW		35,745
			E4K	176 in. Wheelbase Stripped Chassis-DRW		36,245
ALL MODELS			—	Destination and Delivery		1,995
	DRIVE	OPTION CODE		POWERTRAINS		SUGGESTED RETAIL
ENGINE		99N		7.3L V-8 -- Use with E4F, E4K 7.3L V-8 -- Use with E3F, E3K		Std Std
AXLE		XE2 XF5 XE6 XE8 XF3 X52 X56 X58 X85		Limited Slip Axle - (E-350 DRW) Limited Slip Axle - (E-350 DRW) Limited Slip Axle - (E-350 SRW) Limited Slip Axle - (E-350 SRW) Limited Slip Axle - (E-450 DRW) Non-Limited Slip Axle - 4.10 Gear Non-Limited Slip Axle - 4.10 Gear Non-Limited Slip Axle - 4.56 Gear Non-Limited Slip Axle - 4.56 Gear		\$ 270 270 270 270 270 N/C N/C N/C N/C
AREA		425		50 State Emissions		Std
SERIES CODE		GVW CODE		PAYOUT LOAD PACKAGES		SUGGESTED RETAIL
E3F	C-WAY	20C		158 in. Wheelbase DRW Payload (12,500 GVWR) (Cutaway) 176 in. Wheelbase DRW Payload (12,500 GVWR) (Cutaway) 158/176 in. Wheelbase DRW Payload (12,500 GVWR) (Stripped Chassis)		\$ 350 Std Std
E4F	C-WAY	20E		158 in. Wheelbase DRW Payload (14,200 GVWR) (Cutaway) 176 in. Wheelbase DRW Payload (14,200 GVWR) (Cutaway) 158 in. Wheelbase DRW Payload (14,500 GVWR) 176 in. Wheelbase DRW Payload (14,500 GVWR)		N/C N/C Std Std
			20F			
MODEL		OPTION CODE		TIRES		SUGGESTED RETAIL
		T38 T66 T68 614 646 647 642 516 51A		Single Rear Wheels, LT245/75Rx16E BSW All-Season Single Rear Wheels, LT245/75Rx16E BSW All-Season Single Rear Wheels, LT245/75Rx16E BSW All-Season Single Rear Wheels, LT245/75Rx16E BSW All-Season Full Sport Wheel Covers (SRW Only) Wheels, White 16" x 6" Wheels, White 16" x 7" Wheels, White 16" x 7" Spare Tire and Wheel NOT INCLUDED Spare Tire and Wheel - LT225/75Rx16E - BSW All-Season Spare Tire and Wheel - LT245/75Rx16E - BSW All-Season Spare Tire and Wheel - Michelin LT225/75Rx16E - BSW All-Season - Use with T66 Spare Tire and Wheel - Michelin LT225/75Rx16E - BSW All-Season - Use with T66 & 47H		Std \$ 510 595 Std 120 Std 25 Std Std 240 270 340 N/C

7/13/2023

**2024 E-SERIES CUTAWAY/STRIPPED CHASSIS
PRICE LIST
(PRICE LEVEL CODE 440)**

PROPRIETARY

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
		211	Buckets, Dual Captains Chairs, Dual w/Trim (Base Cutaway) -- Use with Motorhome and Shuttle Bus Package Captains Chairs, Dual w/o Trim (Base Cutaway) -- Use with Motorhome and Shuttle Bus Packages Seats Not Included (Power Pedestal)		Std \$ 155
		21Z	Passenger Seat Delete (Bucket)		125
		21B	Passenger Seat Delete (Bucket) -- w/ 47J, 47S and 60X		(350)
		21D	Driver Seat Pedestal (Manual)		Incl. (135)
		21F	Driver Seat Pedestal (Power)		20
		21T	Captains Chair Driver Side Only (Mid-Series Cloth)		85
		21S	Captains Chair Driver Side Only w/o Trim		70
		90P	Power Drivers Seat		390
		90P	Power Drivers Seat -- w/ 21Z or 21F		Incl.
	OPTION CODE		OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	15K		Driver Side Exhaust Pipe		\$ 220
	630		Driver Side Exhaust Pipe - Use with 47B		N/C
	63N		Alternator, Extra Heavy Duty 240 Amp		160
	901		Dual Alternator - 240 Amp + 157 Amp		850
	92B		Dual Alternator - 240 Amp + 157 Amp - Use with 47H		690
	634		110V A/C Outlet		100
	47H		B-Pillar Trim		75
	47Z		Batteries - Dual Heavy-Duty 78 Amp		245
	981		Ambulance Preparation Package		1,860
	57L		Ambulance Preparation Pkg. Not Req.		N/C
	57X		CNG/Propane Gaseous Engine Prep Package		365
	57Z		Auxiliary Heater-Air Conditioning Connector Package		100
	76W		Auxiliary Heater-A/C Connector Package (w/Rear A/C Controls)		110
	85E		Auxiliary Heater-A/C Connector Package (w/Rear A/C Controls) -- Use with Ambulance Prep Package		15
	60X		A/C Prep Package (Stripped Chassis Only)		400
	18A		Bumpers, Painted Front, White		N/C
	91E		Rear Crossmember Delete Option		N/C
	17A		Door Right Hand, Not Included -- Use with Cutaway		(200)
	656		Door Right Hand, Not Included -- Use with Stripped Chassis		Std
	657		High-Series Exterior Upgrade Package		100
	41H		High-Series Exterior Upgrade Package -- w/ 47R, or 47B		Incl.
	552		Securilock Passive Anti-Theft System		75
	18C		Back-up Alarm-Electric, 102dBA		125
	903		Fuel Tank, 55 Gallon - with E-350 158 in. WB DRW		90
	153		Fuel Tank, 40 Gallon (E450)		N/C
	625		Heater, Engine Block		75
	60J		Insulation Package		85
	54D		Interior Upgrade Package (Base Cutaway)		940
	54E		Interior Upgrade Package -- Use with Shuttle Bus Package 47B		535
	54F		Power Windows and Locks Group		465
	47J		License Plate Bracket		N/C
	47R		Inside Rearview Mirror		N/C
	M47		Message Center		190
	47R		Message Center with 526		Incl.
	47R		Mirrors, Manual Telescoping Trailer Tow (Manual adjust)		125
	47R		Mirrors, Manual Telescoping Trailer Tow (Manual adjust) -- w/ 47H		Incl.
	47R		Mirrors, Manual Telescoping Trailer Tow (Power adjust) -- Use with E-350/450		230
	47R		Mirrors, Exterior Delete -- w/ 60X Right Hand Door Delete		Incl.
	47R		Multi-function School Activity Bus Prep Package		120
	47R		Motorhome Prep Package -- Use with 138 in. Wheelbase SRW - Price		1,250
	47R		Motorhome Prep Package -- Use with 138 in. Wheelbase DRW - Price		1,250
	47R		Motorhome Prep Package -- Use with 158 in. Wheelbase SRW - Price		(1,250)
	47R		Motorhome Prep Package -- Use with 158 in. Wheelbase DRW - Price		1,250

8/2/2023

**2024MY SUPER DUTY F-350 (PICKUP DRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

MODEL		OPTION CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL		
A L L M O D E L S	REGULAR CAB	4x2	F3C 142 in. Wheelbase - DRW XL	\$ 47,505		
		4x4	F3D 142 in. Wheelbase - DRW XL	50,305		
		F3D	142 in. Wheelbase - DRW XLT	53,115		
	SUPERCAB	4x2	X3C 164 in. Wheelbase - DRW XL	60,040		
		4x4	X3D 164 in. Wheelbase - DRW XL	52,830		
		X3D	164 in. Wheelbase - DRW XLT	55,840		
		X3D	164 in. Wheelbase - DRW Lariat	65,145		
	CREW CAB	4x2	W3C 176 in. Wheelbase - DRW XL	61,495		
		4x4	W3D 176 in. Wheelbase - DRW XL	54,300		
		W3D	176 in. Wheelbase - DRW XLT	57,610		
		W3D	176 in. Wheelbase - DRW Lariat	67,480		
		W3D	176 in. Wheelbase - DRW King Ranch	79,160		
		W3D	176 in. Wheelbase - DRW Platinum	81,145		
		W3D	176 in. Wheelbase - DRW Limited	100,280		
ALL MODELS		—	Destination and Delivery	1,995		
DRIVE		OPTION CODE	POWERTRAINS	SUGGESTED RETAIL		
ENGINE		4x2/4x4	99T 6.7L Powerstroke Diesel V-8 99M 6.7L Powerstroke Diesel V-8 (X3C & W3C) 6.7L HO Powerstroke Diesel V-8 6.7L HO Powerstroke Diesel V-8 (X3C & W3C)	\$ 9,995 N/C 12,495 2,500		
AXLE		4x2/4x4	X4L Axle, Limited Slip (Ratio 4.30) w/ 6.8L X3L Axle, Limited Slip (Ratio 4.30) w/ 7.3L X4N Axle, Limited Slip (Ratio 3.73) w/ 7.3L X3K Axle, Limited Slip (Ratio 4.10) Axle, Limited Slip (Ratio 3.55)	N/C 385 N/C 395 385		
MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL		
ALL		64J	Wheels, Forged Polished Aluminum	\$ 600		
ALL		TBM	LT245/75Rx17E BSW AT	165		
MODEL		TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL	
REGULAR CAB		XL	L	Vinyl High Back Bucket	\$ 355	
SUPER CAB/CREW CAB		XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)	100	
REGULAR CAB		XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only) Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	100 315	
SUPER CAB/CREW CAB		XL	4	Cloth High Back Bucket (Regular Cab)	515	
		XL	4	Cloth High Back Bucket (Super Cab) Cloth High Back Bucket (Crew Cab)	515 615	
		XLT	2	Cloth Luxury Captains Chairs w/ Console	300	
		Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C	
OPTION CODE		OTHER OPTIONS		SUGGESTED RETAIL		
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		61L	Wheel Well Liner (Front)	\$ 180		
		18C	6 inch Cab Steps, Chrome Angular (XLT, SC, CC)	695		
		471	Camper Package	160		
		166	Carpet Delete (XLT/Lar)	(50)		
		16S	All-Weather Floor Mats (Includes Carpet Floor Mats)	135		
		16T	All-Weather Floor Mats	130		
		41H	Heater, Engine Block	100		
		54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280		
		17X	4X4 Off-Road Package	495		
		17C	Chrome Package	1,240		
		66S	Upfitter Switches (6)	165		
		473	Upfitter Switches (6) w/ 96U	N/C		
		67H	Snow Plow Package	250		
		62R	Suspension Package, Heavy Service	125		
		435	Transmission Power Take-Off Provision (Auto Trans Only)	280		
		43B	Window, Power Sliding Rear	405		
		85G	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C		
		41A	Tailgate Step	375		
		85S	Tailgate Step w/ 96U	N/C		
		41A	Rapid-Heat Supplemental Cab Heater	250		
		85S	Tough Bed Spray-in bedliner	595		

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85L	Drop-in Bedliner		\$ 350
	96U	Lariat Ultimate Package		5,075
	90M	Max Recline Seat		335
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	874	360 Camera Package		1,150
	96D	XL Driver Assist Package		730
	76S	Remote Start System		250
		Remote Start System (Lariat Ultimate/Interior)		N/C
	85M	Bed Mat - - Dealer Installed Accessory		150
	61S	Splash Guards/Mud Flaps (Front & Rear)		130
		Splash Guards/Mud Flaps (Front) w/ 18E		N/C
	15J	Gooseneck Hitch Kit		250
	945	Stainless Steel Wheel Cover		480
	15K	5th Wheel Hitch Kit (35K)		1,745
	53W	5th Wheel/Gooseneck Hitch Prep Package		550
	76C	Exterior Back-up Chime		175
	96V	XL Value Package		225
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	68F	F-350 Gas Heavy Duty Payload Package		295
	98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)		315
	18B	Cab Steps (w/ Regular Cab XL & XLT DRW Pick-Up)		320
		Cab Steps (w/ Super/Crew Cab XL & XLT DRW Pick-Up)		445
	43C	120V/400W Outlet		175
	924	Privacy Glass		30
	66L	Box Rail Lighting, LED Lighting system (P552)		60
	91D	On-Board Scales & Smart Hitch		650
	43V	Panoramic Moonroof		1,495
	18E	Power Running Boards (LAR)		995
		Power Running Boards (LAR) w/ 96U		N/C
		Power Running Boards (KR - LTD)		N/C
	43B	Defrost w/ Fixed & Privacy Glass		60
	67E	Extra-Extra Heavy Duty Alternator		85
	67D	Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B		85
		190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines		N/C
	86M	Dual Batteries (68 Amp.)		210
		Dual Batteries (68 Amp.) (w/ 99M or 99T)		N/C
	86K	Programmable Engine Idle Shutdown Timer		250
	16P	Vinyl Floor Covering - KR/PL/LTD		115
	47B	SNOWPLOW/CAMPER PACKAGE		305
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S or 47B		115
	21X	Dual Extra Heavy-Duty Alternator w/ 41A & 473		N/C
	19J	Vehicle Safe by Console Vault		350
	19K	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
		Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	87B	Retractable Bed Step (Corner)		390
	87S	Retractable Bed Step (Side)		780
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	62S	Splash Guards/Mud Flaps (Rear)		N/C

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	51X	Spare Tire Delete (XL Fleet Only)		\$ (85)
	91G	360-Degree Dual Beacon LED Warning Strobes - White		650
	91S	360-Degree Dual Beacon LED Warning Strobes - Amber		650
	18A	Ford Pro Upfit Integration System		400

8/2/2023

2024MY SUPER DUTY F-350 (PICKUP DRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK Trailer Camera AATAJ Individual Trailer TPMS CL2AB 12,000 lb. Ford Performance Parts Winch by Warn A1WAV Pivot Storage Box LH by Undercover A1WAW Pivot Storage Box RH by Undercover AILDS Side Window Deflector Kit -Smoke Super Cab AILDS Side Window Deflector Kit -Smoke Crew A73AB Tailgate Lock by McGard A9MAQ Bed Hooks by Bullring AHMAB Roadside Assistance Kit by DC Safety AHQAB First Aid Kit by DC Safety AHMAC Commercial Roadside Assistance Kit by DC Safety		\$ 475 575 3,855 290 290 160 160 50 70 70 50 230

8/2/2023

**2024MY SUPER DUTY F-450 (PICKUP DRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL	
A L L M O D E L S	CREW CAB	4x4	W4D	176 in. Wheelbase - DRW XL		\$ 67,925	
			W4D	176 in. Wheelbase - DRW XLT		70,035	
			W4D	176 in. Wheelbase - DRW Lariat		79,665	
			W4D	176 in. Wheelbase - DRW King Ranch		92,090	
			W4D	176 in. Wheelbase - DRW Platinum		93,535	
			W4D	176 in. Wheelbase - DRW Limited		104,030	
REGULAR CAB		4x2	W4C	176 in. Wheelbase - DRW XL		64,455	
		4x4	W4D	142 in. Wheelbase - DRW XL		62,765	
		4x2	W4D	142 in. Wheelbase - DRW XLT		66,695	
		4x2	W4C	142 in. Wheelbase - DRW XL		59,455	
ALL MODELS			—	Destination and Delivery		1,995	

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99M	6.7L HO Powerstroke Diesel V-8 (F450 PU)		\$ 2,500

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
SUPER & CREW CHASSIS CAB	XL	L	Vinyl High Back Bucket		\$ 355
		1	Cloth 40/20/40 Split Bench - Regular Cab (XL Only) Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		100 315
	XLT	2	Cloth Luxury Captains Chairs w/ Console		300
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)		515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Crew Cab)		615
SUPER & CREW CHASSIS CAB	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)		N/C

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	18C	6 inch Chrome Angular Step Bar (F-450)		\$ 570
	471	Camper Package		160
	166	Carpet Delete (XLT/Lar)		(50)
	16S	All-Weather Floor Mats (Includes Carpet Floor Mats)		135
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (w/XLT)		280
	17X	4x4 Off Road Package		495
	17C	Chrome Package		1,240
	66S	Upfitter Switches (6)		165
	18B	Upfitter Switches (6) w/ 96U		N/C
		Cab Steps (w/ Regular Cab XL & XLT DRW Pick-Up)		320
		Cab Steps (w/ Super/Crew Cab XL & XLT DRW Pick-Up)		445
	61L	Front Wheel Well Liners		180
	473	Snow Plow Package		250
	67H	Suspension Package, Heavy Service		125
	62R	Transmission Power Take-Off Provision		280
	435	Window, Power Sliding Rear		405
	85G	Tailgate Step		375
	41A	Tailgate Step w/ 96U		N/C
	85S	Rapid-Heat Supplemental Cab Heater		250
	96U	Tough Bed Spray-in bedliner		595
	76S	Lariat Ultimate Package		5,075
	15E	Remote Start System		250
	15K	Gooseneck Dual Hitch Kit		525
	53W	5th Wheel Hitch Kit (35K)		1,745
	535	5th Wheel/Gooseneck Hitch Prep Package		Std
	86K	40K Gooseneck Hitch Kit (F450 Pickup)		N/C
	76C	Programmable Engine Idle Shutdown Timer		250
	96V	Exterior Back-up Chime		175
	90M	XL Value Package		225
	52S	Max Recline Seat		335
	43K	Interior Work Surface		140
	874	2kW Pro Power		985
	96D	360 Camera Package		1,150
	47C	XL Driver Assist Package		730
	47D	Fleet Commercial Graphics (Up to 6 Sq Ft)		300
	47E	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	43C	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
		120V/400W Outlet		175

**2024MY SUPER DUTY F-450 (PICKUP DRW)
PRICE LIST
(PRICE LEVEL CODE 420)**

PROPRIETARY

OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
924	Privacy Glass	\$ 30
66L	Box Rail Lighting, LED Lighting system (P552)	60
91D	On-Board Scales & Smart Hitch	650
43V	Panoramic Moonroof	1,495
18E	Power Running Boards (LAR)	995
	Power Running Boards (LAR) w/ 96U	N/C
	Power Running Boards (KR - LTD)	N/C
43B	Defrost w/ Fixed & Privacy Glass	60
16P	Defrost w/ Fixed & Privacy Glass (w/ 435)	N/C
87S	Premium Vinyl Flooring - KR/PL/LTD	115
47B	Retractable Bed Step (Side)	780
67B	SNOWPLOW/CAMPER PACKAGE	305
	Dual Extra Heavy-Duty Alternator	115
	Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
67D	Dual Extra Heavy-Duty Alternator w/ 41A	N/C
	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines	N/C
86M	Dual Batteries (68 Amp.) (w/ 99M or 99T)	N/C
21X	Vehicle Safe by Console Vault	350
19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)	950
19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)	950
19H	Pickup Box Bed Side Storage	1,695
166	Carpet Delete (XL)	N/C
18C	6 inch Chrome Angular Step Bar (Lar/KR)	N/C
21D	Tonneau Pickup Box Cover - Soft Folding	590
21E	Tonneau Pickup Box Cover - Hard Folding	1,200
21J	Tonneau Pickup Box Cover - Retractable	2,200
91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)	(300)
PAZ	Paint, Star White Metallic Tri-Coat	995
PR7	Paint, Glacier Grey Metallic Tri-Coat	995
PD4	Paint, Rapid Red Metallic Tinted Clearcoat	495
62S	Splash Guards/Mud Flaps (Rear)	NC
16T	Floor Mats, All-Weather (w/o carpet floor mats)	130

OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
51X	Spare Tire Delete (XL Fleet Only)	\$ (85)
91G	360-Degree Dual Beacon LED Warning Strobes – White	650
91S	360-Degree Dual Beacon LED Warning Strobes – Amber	650
18A	Ford Pro Upfit Integration System	400

OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		
AATAK	Trailer Camera	\$ 475
AATAJ	Individual Trailer TPMS	575
A1WAV	Pivot Storage Box LH by Undercover	290
A1WAW	Pivot Storage Box RH by Undercover	290
AILDS	Side Window Deflector Kit -Smoke Crew	160
A73AB	Tailgate Lock by McGard	50
A9MAQ	Bed Hooks by Bullring	70
AHMAH	Roadside Assistance Kit by DC Safety	70
AHQAB	First Aid Kit by DC Safety	50
AHMAC	Commercial Roadside Assistance Kit by DC Safety	230

5/19/2023

**2023 TRANSIT CUTAWAY / CHASSIS CAB
PRICE LIST
(PRICE LEVEL CODE 365)**

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
CUTAWAY	R5P	Cutaway-250 SRW-138 wb-XL	\$ 40,255
	R7P	Cutaway-250 SRW-138 wb-XL AWD	44,445
	R5P	Cutaway-250 SRW-156 wb-XL	40,745
	R7P	Cutaway-250 SRW-156 wb-XL AWD	44,945
	W5P	Cutaway-350 SRW-138 wb-XL	41,025
	W7P	Cutaway-350 SRW-138 wb-XL AWD	45,220
	W5P	Cutaway-350 SRW-156 wb-XL	41,525
	W7P	Cutaway-350 SRW-156 wb-XL AWD	45,720
	F1P	Cutaway-350 SRW-156 wb-XL 9,950	42,060
	F2P	Cutaway-350 SRW-156 wb-XL 9,950 AWD	46,260
CUTAWAY	W5P	Cutaway-350 SRW-178 wb-XL	42,235
	W7P	Cutaway-350 SRW-178 wb-XL AWD	46,430
	F1P	Cutaway-350 SRW-178 wb-XL 9,950	42,775
	F2P	Cutaway-350 SRW-178 wb-XL 9,950 AWD	46,970
	F6P	Cutaway-350 HD DRW-138 wb-XL 9,950	41,885
	F8P	Cutaway-350 HD DRW-138 wb-XL 9,950 AWD	46,080
	F6P	Cutaway-350 HD DRW-156 wb-XL 9,950	42,640
	F8P	Cutaway-350 HD DRW-156 wb-XL 9,950 AWD	46,830
	F6P	Cutaway-350 HD DRW-178 wb-XL 9,950	43,390
	F8P	Cutaway-350 HD DRW-178 wb-XL 9,950 AWD	47,585
CHASSIS	U6P	Cutaway-350 HD 138 Dual Rear Wheel 11,000	44,160
	U8P	Cutaway-350 HD 138 Dual Rear Wheel 11,000 AWD	48,355
	U6P	Cutaway-350 HD 156 Dual Rear Wheel 11,000	44,905
	U8P	Cutaway-350 HD 156 Dual Rear Wheel 11,000 AWD	49,095
	U6P	Cutaway-350 HD 178 Dual Rear Wheel 11,000	45,655
	U8P	Cutaway-350 HD 178 Dual Rear Wheel 11,000 AWD	49,855
	R5Z	Cab-250 SRW-138 wb-XL	40,805
	R7Z	Cab-250 SRW-138 wb-XL AWD	45,005
	R5Z	Cab-250 SRW-156 wb-XL	41,310
	R7Z	Cab-250 SRW-156 wb-XL AWD	45,505
CHASSIS	W5Z	Cab-350 SRW-138 wb-XL	41,585
	W7Z	Cab-350 SRW-138 wb-XL AWD	45,775
	W5Z	Cab-350 SRW-156 wb-XL	42,085
	W7Z	Cab-350 SRW-156 wb-XL AWD	46,280
	F1Z	Cab-350 SRW-156 wb-XL 9,950	42,625
	F2Z	Cab-350 SRW-156 wb-XL 9,950 AWD	46,820
	W5Z	Cab-350 SRW-178 wb-XL	42,795
	W7Z	Cab-350 SRW-178 wb-XL AWD	46,990
	F1Z	Cab-350 SRW-178 wb-XL 9,950	43,330
	F2Z	Cab-350 SRW-178 wb-XL 9,950 AWD	47,530
CAB	F6Z	Cab-350 HD DRW-138 wb-XL 9,950	42,445
	F8Z	Cab-350 HD DRW-138 wb-XL 9,950 AWD	46,635
	F6Z	Cab-350 HD DRW-156 wb-XL 9,950	43,190
	F8Z	Cab-350 HD DRW-156 wb-XL 9,950 AWD	47,390
	F6Z	Cab-350 HD DRW-178 wb-XL 9,950	43,945
	F8Z	Cab-350 HD DRW-178 wb-XL 9,950 AWD	48,140
	U6Z	Cab-350 HD 138 Dual Rear Wheel 11,000	44,710
	U8Z	Cab-350 HD 138 Dual Rear Wheel 11,000 AWD	48,900
	U6Z	Cab-350 HD 156 Dual Rear Wheel 11,000	45,470
	U8Z	Cab-350 HD 156 Dual Rear Wheel 11,000 AWD	49,660
ALL MODELS	U6Z	Cab-350 HD 178 Dual Rear Wheel 11,000	46,210
	U8Z	Cab-350 HD 178 Dual Rear Wheel 11,000 AWD	50,405
ALL MODELS		— Destination and Delivery	1,895
DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	998 99G	3.5L V6 PFDi 3.5L EcoBoost V6 3.5L EcoBoost® V6. Standard on Cutaway (S6P/S8P/U6P/U8P) and Chassis Cab (S6Z/S8Z/U6Z/U8Z)	Std \$ 1,775 Std
TRANSMISSION	44U	10-Speed Automatic Overdrive with SelectShift	Std

5/11/2023

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AXLE		X73 X4L X7L	Standard Axle Ratio - 3.73 Ratio Limited Slip Axle - 4.10 Ratio Limited Slip Axle - 3.73 Ratio Limited Slip Axle - Included with Heavy-Duty Front Axle (41E) and Ambulance Prep Package (47F) Limited Slip Axle - (Standard)		Std Std \$ 325 Incl.
AREA		425	50 State Emissions		Std N/C

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
		64H	Steel with Full Silver Wheel Cover		\$ 35
		51D	Steel with Full Silver Wheel Cover w/18D Spare Tire and Wheel -- SRW Spare Tire and Wheel -- DRW		N/C 300 250

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
		21C	Dark Palazzo Gray Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags		\$ 115
		21C	Dark Palazzo Gray Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags - use with 47A		N/C
		21L	Dark Palazzo Gray Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags		115
		21D	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags		115
		21D	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags - use with 47A		N/C
		21D	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags - use with 47M		(1,270)
		21M	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags		115
		21M	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags - use with 47A		N/C
		21J	Dark Palazzo Gray Vinyl Seat Trim, 2-Way, Driver armrest, Passenger delete, drv side airbags & curtain airbags		(250)
		21K	Dark Palazzo Gray Cloth Seat Trim, 2-Way, Driver armrest & lumbar, Passenger delete, drv side airbags & curtain airbags		(160)
		21P	Dark Palazzo Gray Vinyl Seat Trim, 2-way, Driver & Pass armrest w/ side and curtain airbags		45
		21Q	Dark Palazzo Gray Cloth Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags		990
		21Q	Dark Palazzo Gray Cloth Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags with 47A		875
		21R	Ebony Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests		990
		21R	Ebony Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests w/ 47A		875
		21S	Ebony Leather 10-way power driver and front-passenger seats		1,160
		21T	Dark Palazzo Gray Cloth 4 way Swivel Seat w/ armrests driver & pass, driver lumbar, w/ side and curtain airbags		1,385
		218	Dark Palazzo Gray Cloth 4 way Swivel Seat w/ armrests driver & pass, driver lumbar, w/ side airbags (no curtain airbag)		1,315
		218	Dark Palazzo Gray Cloth 4 way Swivel Seat w/ armrests driver & pass, driver lumbar, w/ side airbags (no curtain airbag) - Use with 47M		(70)
		211	Passenger Seat Delete Dark Palazzo Gray Cloth, 2-way manual driver seat w/o armrest (Cargo Van, CA)		(95)

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	90B 61C 63C	Rearview Mirror (Cutaway) Vehicle Maintenance Monitor Dual Alternator - 250A each (incl Aux Fuse Panel w/ High Spec Interface Connector (87E)) Dual Alternator - use with 47M, 47Q, 47S, 47C, 67C		\$ 50 45 1,025 675

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OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
87E	Auxiliary Fuse Panel	\$ 385
63E	Auxiliary Fuse Panel -- Use with 67C, 63C	N/C
	Battery - Dual Heavy-Duty Batteries	295
	Battery - Dual Heavy-Duty Batteries Incl with 90D	N/C
	Battery - Dual Heavy-Duty Batteries Incl with 87E	N/C
	Battery - Dual Heavy-Duty Batteries Incl with 21T and 218	N/C
41H	Engine Block Heater	75
18D	Exterior Upgrade Package - SRW	535
18A	Exterior Upgrade Package -SRW - w/ 47S	N/C
153	Roof Marker Lamp Delete on cutaway	N/C
541	Front License Plate Bracket	N/C
	Short Arm Power Adjust Aero Mirror w/o Turn Signals (All Self Color)	290
60X	Right-Hand Door Delete	(200)
	Right-Hand Door Delete w/ 47C/47Q	NC
91A	High-Intensity Discharge (HID) Headlamps with LED Signatures	455
91B	Wiper Activated Headlamps	30
55D	Front Fog Lamps	105
	Front Fog Lamps - Use with 18D, 18L, 53G, 59B	Incl.
655	Extended Range Fuel Tank	285
53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	Tow/Haul Mode with Trailer Wiring Provisions W/ 47M on Cutaway	NC
76G	16 Heavy-Duty Forged Aluminum Wheel (AWD or 11,020 GVWR configurations only)	940
65B	Safety Glass - Front & Side Windows - CA only	295
41E	Heavy Duty Front Axle	315
	Heavy Duty Front Axle (Standard)	NC
90D	Power Outlet - 110V/400W - incl Dual AGM Batteries (63E)	475
	Power Outlet - 110V/400W - Use with 47M, 47S, 47C, 67C, 87E	215
	Power Outlet - 110V/400W - Use with 63C	N/C
55A	Upfitter Interface Module (UIM) (CAN Interface prior)	255
61A	Rear View Camera and Prep Kit (CA/CC)	225
60D	Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD)	625
	Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD) use with 47A	485
18L	Exterior Upgrade Package -- CA/CC DRW	450
	Exterior Upgrade Package - DRW - W/ 47S	N/C
47A	Interior Upgrade Package - CA/CC	730
87B	Stainless Steel Wheel Liners - DRW Only	420
543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - CA	295
PUM	Agate Black (Metallic) paint	200
544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/ Turn Signals - CA/CC	400
	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/ Turn Signals - CA/CC w/ 65A	N/C
67D	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C	405
	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C	230
17A	Fixed rear glass - CC	Std
62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
62A	Auxiliary Heater Prep Package (Not available with 57G)	65
60C	Cruise Control with Message Center - incl Adjustable Speed Limiting Device (ASLD)	325
	Cruise Control with Message Center - incl Adjustable Speed Limiting Device (ASLD) - w/ 58E	N/C
16C	Vinyl, Front Only (Rear Vinyl Floor Covering Delete)	Std
16G	Carpet, Front	35
85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
	Vinyl Sunvisors with Illuminated Vanity Mirror w/ 47A	N/C
86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
62B	MyKey	5
47M	Motorhome Prep Package - Gas	4,150
47S	Shuttle Bus Prep Package - SRW	930
	Shuttle Bus Prep Package - DRW	820
47F	Ambulance Cutaway Prep Package - Use with 3.5L GTDI (99G)	2,075

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	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	67C	Upfitter Package - Incl High Capacity Upfitter Switches, 67E, 87E - use without Package 47C, 47F, 47M, 47Q or 47S Upfitter Package - Incl High Capacity Upfitter Switches, 67E, 87E - use with Package 47C, 47F, 47M, 47Q or 47S	\$ 610
	53K	Modified Vehicle Wiring System and Kit	260
	86N	All weather floor mat	Std
	86B	Front floor mat	60
	52C	Keyless Entry Keypad	30
	43Q	Light-emitting Diode (LED) Tailamps Light-emitting Diode (LED) Tailamps (with 47F, 47C & 47Q on cutaway)	95 35
	15C	Wheel Arch Moldings (Front only)	Incl.
	67E	Console – Large Center Console with Integrated Shifter Console – Large Center Console with Integrated Shifter W/ 67C and 67D	295 195 NC
	43B	Backup Alarm	150
	68B	Remote Start (Non-PEPS)	495
	PUX	Ingot Silver (Metallic) paint	200
	76E	Forged Alloy Wheels - DRW with standard front axle	940
	53G	Front Bumper - Painted, incl Fog Lamps 55D	325
	545	Short Arm Power Adjust, Manual-Folding Heated Mirror w/ Turn Signals (All Self Color) - CA/CC	335
	85D	Horn - Dual Note	20
	15E	Enhanced Frontal Area Limitation 2	N/C
	644	16 Black Aluminum Alloy Wheel - SRW, Standard front axle only 16 Black Aluminum Alloy Wheel - SRW, Standard front axle only - Use with 18D 16 Silver Aluminum Alloy Wheel - SRW, Standard front axle only 16 Silver Aluminum Alloy Wheel - SRW, Standard front axle only - Use with 18D	525 490 395 360
	647	Front Overhead Shelf	75
	67F	Center Console with Right -Side Shifter	225
	90G	Push Down Manual Parking Brake	195
	219	Cloth Seat Trim, 2-way, drv/pass armrest delete, driver lumbar w/ Side and Curtain Airbags CA	N/C
	47G	Parcel Delivery Package - Cutaway	N/C
	64C	White Steel with Mini-Cap and Lug Nut Covers (All SRW - Fleet only option)	35
	PDR	Avalanche Gray (Metallic) Paint	200
	PME	Abyss Gray (Metallic) Paint	200
	PM7	Carbonized Gray (Metallic) Paint	200
	41J	Intelligent Access with push-button start	370
	212	Vinyl Seat Trim, 2-way, Driver armrest, Dual Passenger w/ Side airbags (no Curtain)	490
	213	Vinyl Seat Trim, 2-way, Driver armrest, Dual Passenger w/ Side and Curtain airbags	560
	216	Cloth Seat Trim, 2-way, Driver armrest, Driver lumbar, Dual Passenger w/ Side Airbags (no Curtain)	580
	217	Cloth Seat Trim, 2-way, Driver armrest, Driver lumbar, Dual Passenger w/ Side and Curtain Airbags	650
	PFT	Blue Metallic paint	200
	PMT	Blue Mist paint	200
	64K	16 inch Sparkle Silver Alloy Wheel	1,050
	64G	16 inch Matte Black Alloy Wheel	1,050
	59B	Front Sensing System	395
	86W	All-Weather Floor Mats	120
	91C	Black HID Headlamps	455
	65A	Blind Spot Assist 1.0 - Incl BLIS w/ CTA and TC, Short Arm Power Mirror and 43R	595
	58L	SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L) SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L) - 47S, 47A SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L) - 47M	910 630 (1,140)
	19X	Auto Start-Stop Delete	(50)
	19Z	WiFi Hotspot Delete	(20)
	19Y	Keys: 2 total with Depopulated Key Fobs	(500)
	86F	Keys: 2 additional (4 total) with Key Fobs with 19Y	25
	58W	Rear View Camera without Audio Functionality	(175)

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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	62D	Black-trimmed Halogen Headlamps (Use with 18D, 18L, 47D, 47M, 47L)		\$ (455)
	58V	(19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - with 47A or 47S (19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - with CA, CC (without Package 47A or 47S)		Incl. 280
	58B	SYNC 4 with 12 inch Display (58B)		930
	58C	SYNC 4 with 12 inch Display (58B) - 47S, 47A SYNC 4 with SiriusXM with 360L, HD Radio and 12 inch Display (58C)		650 1,165
	58E	SYNC 4 with SiriusXM with 360L, HD Radio and 12 inch Display (58E)		885
	58F	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and 12 inch Display (58F)		1,780
	58F	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and Intelligent Adaptive Cruise Control (iACC) and 12 inch Display (58F)		1,500
	58F	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and Intelligent Adaptive Cruise Control (iACC) and 12 inch Display (58F) with 47S		2,050
	58T	(17) Radio Prep Package		1,770
	91L	2 Rear speakers		N/C 25

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only		\$ 80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only		80
	942	Daytime Running Lamps - Fleet only		45
	54X	Exterior Mirror Delete		Std
	76C	Exterior Mirror Delete w/ 47F		N/C
	47C	Orange Seat Belts		45
	47Q	School Bus Prep Package		520
	55F	MFSAB Prep Package		520
	55F	Automatic Engine Idle Shutdown Timer (10 mins) - incl 55B Smart Acceleration Truncation		200
	55H	Automatic Engine Idle Shutdown Timer (20 mins) - incl 55B Smart Acceleration Truncation		200
	98B	Fleet Fuel Economy Package		265
	59C	Fleet Safety Package		35

**2024 E-SERIES CUTAWAY/STRIPPED CHASSIS
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OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	M48 Motorhome Prep Package -- Use with 158 in. Wheelbase - Discount 47R Motorhome Prep Package -- Use with 176 in. Wheelbase DRW - Price M49 Motorhome Prep Package -- Use with 176 in. Wheelbase - Discount 85B Tire Pressure Monitoring System for SRW Tire Pressure Monitoring System for DRW without 47R Tire Pressure Monitoring System for DRW with 47R 62C Passenger Airbag Cut-Off Switch 559 Pucks, Frame (Isolators) 948 Remote Keyless Entry/Panic Alarm 688 Running Boards 47S School Bus Body Builder Prep. Package 47B Shuttle Bus Prep Package -- Use with 138 in. Wheelbase - Price M51 Shuttle Bus Prep Package -- Use with 138 in. Wheelbase - Discount 47B Shuttle Bus Prep Package -- Use with 158/176 in. Wheelbase - Price M53 Shuttle Bus Prep Package -- Use with 158/176 in. Wheelbase - Discount 554 Spacers, Alternate Lateral Frame 557 Spacers, Standard Pattern Frame 525 Cruise Control 526 Driver Assist Technology Package (ACC, LDW, DAS, AHB, AEB, PIB, DA) Driver Assist Technology Package (ACC, LDW, DAS, AHB, AEB, PIB, DA) w/ 47R 916 Speed Limitation - 65 mph 917 Speed Limitation - 75 mph 534 Trailer Towing Prep Package (Class 1) Trailer Towing Prep Package (Class 1) - w/ 47R 535 Upgraded Trailer Towing Package 52S User Defined Switches 66A Upfitter Interface module (UIM) 87A Tamper Proof Odometer 874 Speaker Upgrade (4 speaker set) use w/ 587 Speaker Upgrade (4 speaker set) use w/ 58C and 58W PUX Ingot Silver Metallic Paint PD1 Stone Gray Metallic Paint PM7 Carbonized Gray Metallic Paint PW6 Green Gem Metallic Paint PUM Agate Black Metallic Paint PN1 Blue Jean Metallic Paint PB1 School Bus Yellow Paint w/ 47S 43E Rear View Camera with large video display in mirror 86B Driver Assist Technology Lock (Requires 526) 68W WiFi Hotspot Delete 17B Orange Safety Belts 43D Electronic Stability Control Delete		\$ (1,250)
	AUDIO 587 Electronic AM/FM Stereo w/ Bluetooth & USB port 58B Radio Prep Package (DIN-2 w/ 2 speakers) 58F Radio Prep Package (DIN-1 w/ 2 speakers) 58C Radio Prep Package (DIN-2 w/ 4 speakers) 58W Radio Prep Package (DIN-1 w/ 4 speakers)		Std (75) (75) (45) (45)

OPTION CODE	LIMITED PRODUCTION OPTIONS	SUGGESTED RETAIL	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76H Tow/Haul Mode - Default ON T67 Michelin Agilis Tire - U-Haul only 672 Front GAWR - 5000# Front GAWR - 5000# w/ 20F 535 Front GAWR - 5000# w/ 47H, or 47R with E450 Upgraded Trailer Towing Package - w/ 47R 57J Auxiliary Heater Connector Package (w/Rear Fan Controls) 41X Console, Engine Cover Delete 942 Daytime Running Lamps (Non-Configurable)		\$ 200 475 40 N/C N/C N/C 25 (20) 25