Preview Order P02A - U0F 4x2 Base: Order Summary Time of Preview: 09/08/2023 10:35:13 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Escape	**Order Code**	P02A
Customer Name	AEPA	**Priority Code**	M1	**Model Year**	2024	**Price Level**	415

DESCRIPTION	MSRP	INVOICE	DESCRIPTION	MSRP
U0F0 ESCAPE 4DR BASE FWD	$28000	$27160	225/65R17 102H A/S BSW2 TIRES	$0
.106.7" WHEELBASE	$0	$0	SUPPLEMENTAL PTC HEATER	$0
TOTAL BASE VEHICLE	$28000	$26390	17" STEEL WHEELS	$0
OXFORD WHITE	$0	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
CLOTH BUCKET SEATS	$0	$0	FUEL CHARGE	$0
EBONY	$0	$0	PRICED DORA	$0
EQUIPMENT GROUP 100A	$0	$0	ADVERTISING ASSESSMENT	$0
.1.5L ECOBOOST W/START-STOP	$0	$0	DESTINATION & DELIVERY	$1495
.8-SPD AUTO TRANSMISSION	$0	$0		

	MSRP
TOTAL BASE AND OPTIONS	$29495
DISCOUNTS	NA
TOTAL	$29495

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024 ESCAPE
PRICE LIST
(PRICE LEVEL CODE 415)

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
Base	U0F	Base FWD 1.5L		$ 28,000
	U9F	Base AWD 1.5L		29,500
Active	U0G	Active FWD 1.5L		29,345
	U9G	Active AWD 1.5L		31,515
Platinum	U0J	Platinum FWD HEV		36,965
	U9J	Platinum AWD HEV		38,465
		Platinum AWD 2.0L		37,465
PHEV	U0E	PHEV FWD		40,500
ST-Line	U0M	ST-Line FWD 1.5L		30,340
	U9M	ST-Line AWD 1.5L		32,510
	U0M	ST-Line FWD HEV		33,340
ST-Line Select	U9N	ST-Line Select AWD HEV		35,040
		ST-Line Select AWD 2.0L		34,040
ST-Line Elite	U9P	ST-Line Elite AWD HEV		39,460
		ST-Line Elite AWD 2.0L		38,460
ALL MODELS	—	Destination and Delivery		1,495

TRIM SERIES	ORDER CODE	EQUIPMENT GROUPS		SUGGESTED RETAIL
Base	100A	Equipment Group 100A		N/C
Active	200A	Equipment Group 200A		N/C
ST-Line	300A	Equipment Group 300A		N/C
	301A	Equipment Group 301A		N/C
ST-Line Select	400A	Equipment Group 400A		N/C
	401A	Equipment Group 401A		N/C
ST-Line Elite	500A	Equipment Group 500A		N/C
	501A	Equipment Group 501A		N/C
Platinum	600A	Equipment Group 600A		N/C
	601A	Equipment Group 601A		N/C
PHEV	700A	Equipment Group 700A		N/C

	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	99Z	2.5L iVCT Atkinson Cycle I-4 Hybrid		Std.
	99A	2.0L EcoBoost® with Auto-Start-Stop Technology		Std.
	99N	1.5L EcoBoost® with Auto-Start-Stop Technology		Std.
	991	2.5L iVCT Atkinson Cycle I-4 Hybrid (PHEV)		Std.
AREA	448	SelectShift® 8-Speed Automatic Transmission		Std.
	445	eCVT		Std.
	425	50 State Emissions System		N/C

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	U3D	2.0L Ecoboost Discount Package		$ (500)
	U3A	Active 1.5L Technology Package 2 Discount		(1,000)
	U3C	ST-Line Select 2.0L Technology Package 2 Discount		(1,000)
	U3B	ST-Line 1.5L Technology Package 1 Discount		(750)
	153	Front License Plate Bracket		N/C
	68B	Technology Package 1		995
	66D	Platinum Premium Technology Package		1,910
	66H	PHEV Premium Package		4,530
	19H	Cold Weather Package		995
		Cold Weather Package (included with Active AWD, ST-Line AWD, Tech Pkg 2)		Std.
	68C	Technology Package 2 (Active FWD)		4,370
		Technology Package 2 (Active AWD, ST-Line Select)		3,700
	66D	ST-Line Elite Technology Package		1,910
	43M	Power Panorama Roof		1,595
	64L	19 inch Wheel (St-Line Select)		395
	64H	19 inch Wheel (ST-Line Elite)		195
	PAZ	Star White Metallic Tri-Coat		995
	PD4	Rapid Red Metallic Tinted Clearcoat		495
	47B	Easy Access Cargo Shade		135
	536	Class II Trailer Tow Package		495
	50C	All Weather Floor Mats (VP)		160
	50B	All Weather Floor Mats w/ Carpet (VP)		200
	50Q	Cargo Area Protector (VP)		100
	96B	DECAL OPTION AB		325
	96C	DECAL OPTION AC		375

2024 ESCAPE
PRICE LIST
(PRICE LEVEL CODE 415)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	96D	DECAL OPTION AD		$ 450
	96E	DECAL OPTION AE		600
	96F	DECAL OPTION AF		750
	96G	DECAL OPTION AG		900

	OPTION CODE	FLEET OPTIONS	/	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	60S	Rear Parking Sensor (Fleet Base, Active only)		$ 245
	41H	Engine Block Heater		150
	942	Daytime Running Lights (Fleet only)		45
	924	Privacy Glass (Fleet Base only)		270

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	FIXAD	Ash Cup / Coin Holder		$ 50
	FHLAH	Cargo Organizer Cooler Bag		45
	BECAG	Cargo Organizer Soft-Sided Lrg		115
	BECAF	Cargo Organizer Soft-Sided Std		100
	J4JAE	Center Console Vault - Locking		390
	AHQAB	First Aid Kit		50
	AHMAB	Roadside Assistance Kit		70
	FIXAC	Smoker's Package (Ash Cup w/ Element and Socket)		140
	FISAC	Wheel-Locking Exposed Lug Nuts		80
	BMWAB	Roof-Rail Crossbars - Black		360
	C3BAB	Active Decal		425
	FI4AB	Illuminated Door Entry Keypad		350
	A3EAB	Splash Guards		210

Preview Order P03A - K7B - Base RWD: Order Summary Time of Preview: 09/08/2023 10:38:51 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Explorer	**Order Code**	P03A
Customer Name	AEPA	**Priority Code**	M3	**Model Year**	2023	**Price Level**	360

DESCRIPTION	MSRP	INVOICE	DESCRIPTION	MSRP
K7B0 EXPLORER BASE RWD	$36760	$35657	.10-SPEED AUTO TRANSMISSION	$0
.119 INCH WHEELBASE	$0	$0	.P255/65R18 A/S BSW TIRES	$0
TOTAL BASE VEHICLE	$36760	$34646	50 STATE EMISSIONS	$0
OXFORD WHITE	$0	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
CLOTH SEATS	$0	$0	FUEL CHARGE	$0
SANDSTONE INTERIOR	$0	$0	PRICED DORA	$0
EQUIPMENT GROUP 100A	$0	$0	ADVERTISING ASSESSMENT	$0
.18" 5-SPOKE PAINTED ALUM WHLS	$0	$0	DESTINATION & DELIVERY	$1595
.2.3L ECOBOOST I-4 ENGINE	$0	$0		

	MSRP
TOTAL BASE AND OPTIONS	$38355
DISCOUNTS	NA
TOTAL	$38355

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2023 EXPLORER
PRICE LIST
(PRICE LEVEL CODE 360)

PROPRIETARY

MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
Base	RWD	K7B	Base RWD		$ 36,760
	4WD	K8B	Base 4WD		38,760
XLT	RWD	K7D	XLT RWD		38,570
	4WD	K8D	XLT 4WD		40,570
ST-Line	RWD	K7K	ST-Line RWD		46,355
	4WD	K8K	ST-Line 4WD		48,355
Timberline	4WD	K8J	Timberline 4WD		49,330
Limited	RWD	K7F	Limited RWD (300A)		47,420
	4WD	K8F	Limited 4WD (300A)		49,420
	RWD	K7F	Limited RWD (301A)		47,420
	4WD	K8F	Limited 4WD (301A)		49,420
Limited HEV	RWD	K7F	Limited HEV RWD (310A)		53,355
	4WD	K8F	Limited HEV 4WD (310A)		55,355
ST	RWD	K7G	ST RWD (400A)		50,005
	4WD	K8G	ST 4WD (400A)		52,005
King Ranch	RWD	K7L	King Ranch RWD		54,525
	4WD	K8L	King Ranch 4WD		56,525
Platinum HEV	RWD	K7H	Platinum HEV RWD (600A)		54,270
	4WD	K8H	Platinum HEV 4WD (600A)		56,270
Platinum	RWD	K7H	Platinum RWD (601A)		54,670
	4WD	K8H	Platinum 4WD (601A)		56,670
ALL MODELS		—	Destination and Delivery		1,595

TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES		SUGGESTED RETAIL
XLT		202A	Equipment Group 202A		$ 3,540
Limited		301A	Equipment Group 301A		840
ST		401A	Equipment Group 401A		5,890

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
XLT		649	20 in Premium Painted Aluminum Wheels (XLT - req 202A)		$ 1,395
Limited		64U	20 inch 10-SpokeHand Polished Aluminum Wheels (Limited)		695

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52T	Trailer Tow Pkg - Class IV (Base, XLT, ST-Line, Limited, King Ranch, Platinum)		$ 545
		Trailer Tow Pkg - Class IV (With XLT 68D Selected Only)		N/C
	439	Dual-Panel Moonroof (XLT - req 202A, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)		1,695
	17U	2nd Row Bench (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)		N/C
	68T	ST High-Performance Pack on 400A (ST)		1,595
		ST High-Performance Pack on 401A (ST)		600
	68S	ST Street Pack on 400A (ST)		995
	65P	Premium Tech Package (ST, King Ranch, Platinum)		1,295
	65S	CoPilot360 Assist+ (XLT - req. 202A, ST - req. 400A)		995
	153	License Plate Bracket		N/C
	16A	All-Weather Floor Mats without Carpet Mats (Base, XLT, Limited)		160
	16B	All-Weather Floor Mats with Carpet Mats		200
	68M	XLT Sport Appearance Package (XLT - req 202A)		1,995
	21F	Cargo Area Management System (Base, XLT, ST-Line, Limited, ST, King Ranch, Platinum)		165
	U01	ST-Line Wheel Discount		(750)
	U02	Timberline Tech Pack Discount		(500)
	91X	2R Climate Control Credit		(100)
	59W	4G LTE Wi-Fi Hotspot Credit		(20)
	58R	SiriusXM® Removal Credit (Base / XLT w/o Tech Pack)		(150)
	58V	SiriusXM® Removal Credit (XLT w Tech Pack)		(150)
	21V	B&O Sound System by Bang & Olfusen with HD Radio (12 Speakers Including Subwoofer) - Reduced Capacity Amplifier (IDBBW)		(100)

2023 EXPLORER
PRICE LIST
(PRICE LEVEL CODE 360)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	21W	B&O Sound System by Bang & Olfusen with HD Radio (14 Speakers Including Subwoofer) - Reduced Capacity Amplifier (IDBBW)		$ (100)
	60X	360-Degree Camera Credit		(500)
	86X	Reverse Brake Assist Credit		(150)
	425	California Emissions System		N/C
	PC8	Stone Blue Metallic (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)		495
	PD4	Rapid Red Metallic Tinted Clearcoat (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)		495
	PAZ	Star White Metallic Tri-Coat (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)		795
	68D	XLT Technology Package (XLT)		2,845
	68U	Timberline Technology Package (Timberline)		1,695
	65T	Limited Technology Package (Limited)		995
	65K	Technology Package (ST, King Ranch, Platinum)		995
	67F	ST Appearance Package		595
	642	21in Aluminum Wheel (ST, ST-Line)		695
	90C	Active Park Assist 2.0 (ST, Platinum)		355

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	942	Daytime Running Lamps (Fleet Only)		$ 45
	41H	Engine Block Heater		90

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A6ZAB	Cargo Mat		$ 160
	D5HAB	Wheel Lock Kit		80
	BMWAB	Roof-Rail Crossbars		350
	J3CAB	Smoker's Package		75
	A3EAB	Splash Guards		180
	BECAF	CARGO ORGANIZER SOFT SIDE STD		90
	BECAG	CARGO ORGANIZER SOFT SIDE LRG		100
	CLMHR	BUMPER PROTECTOR - BLACK FILM		95
	FHLAH	CARGO ORGANIZER - COOLER BAG		40
	FHEAC	All-Weather Floor Liners – Third Row with Second Row Captain's Chairs		95
	FHEAB	All-Weather Floor Liners – Third Row with Second Row Bench Seats		95
	AHQAB	First Aid Kit		50
	AHMAB	Roadside Assistance Kit		70
	J4JAE	Safe Deposit - Console Vault		400

Preview Order P04A - R9B 4x4 Big Bend: Order Summary Time of Preview: 09/08/2023 10:42:14 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Bronco Sport	**Order Code**	P04A
Customer Name	AEPA	**Priority Code**	L2	**Model Year**	2024	**Price Level**	415

DESCRIPTION	MSRP	INVOICE	DESCRIPTION	MSRP
R9B0 BRONCO SPORT BIG BEND 4X4	$31230	$30450	.8-SPD AUTO TRANSMISSION	$0
.105.1" WHEELBASE	$0	$0	225/65 R17 102H A/S BSW TIRES	$0
TOTAL BASE VEHICLE	$31230	$29591	50 STATE EMISSIONS	$0
OXFORD WHITE	$0	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
CLOTH W/EASY CLEAN MATERIAL	$0	$0	FUEL CHARGE	$0
EBONY	$0	$0	PRICED DORA	$0
ORDER CODE 200A	$0	$0	ADVERTISING ASSESSMENT	$0
.17" CARBON GRAY HIGH GLS WHL	$0	$0	DESTINATION & DELIVERY	$1595
.1.5L ECOBOOST ENGINE	$0	$0		

	MSRP
TOTAL BASE AND OPTIONS	$32825
DISCOUNTS	NA
TOTAL	$32825

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024 BRONCO SPORT
PRICE LIST
(PRICE LEVEL CODE 415)

PROPRIETARY

MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
Big Bend	4x4	R9B	Big Bend		$ 31,230
Outer Banks	4x4	R9C	Outer Banks		35,915
Badlands	4x4	R9D	Badlands		38,390
Heritage	4x4	R9G	Heritage		33,700
Free Wheeling	4x4	R9K	Free Wheeling		33,730
ALL MODELS		—	Destination and Delivery		1,595

TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES		SUGGESTED RETAIL
Big Bend	4x4	200A	Equipment Group 200A		N/C
Outer Banks	4x4	300A	Equipment Group 300A		N/C
Badlands	4x4	400A	Equipment Group 400A		N/C
Free Wheeling	4x4	220A	Equipment Group 220A		N/C
Heritage	4x4	250A	Equipment Group 250A		N/C

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		996	1.5L EcoBoost® with Auto Start-Stop Technology (Std. Base, Big Bend, Outer Banks, Heritage, Free Wheeling)		Std.
		999	2.0L EcoBoost® with Auto Start-Stop Technology (Std. Badlands)		Std.
TRANSMISSION		448	8-Speed Automatic		Std.

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
Badlands		T7F	Tire – Falken Wildpeak – 235/65R17 A/T Off-Road		$ 525

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	96B	Convenience Package		$ 1,785
	96D	Tech Package		1,285
	96Q	Premium Package		2,900
	96C	Heritage Convenience Package		1,145
	17B	Power Moonroof		920
	U17	Convenience Package Discount (with 200A, 220A)		(750)
	47C	Ford Co-Pilot360™ Assist+ (incl. Speed Sign Recognition)		895
	U18	Ford Co-Pilot360™ Assist+ Discount (with 200A, 220A)		(250)
	53B	Class II Trailer Tow Package with Trailer Sway Control		590
		Class II Trailer Tow Package with Trailer Sway Control (incl. Full Size Spare)		690
	86B	Black Diamond Off-Road Package		1,295
	67G	Black Appearance Package		1,750
	64M	18in. Machined-Face Aluminum Ebony Black-Painted Wheel		715
	64V	17in. Carbonized Gray-Painted Low Gloss Aluminum Wheel		825
	PEA	Hot Pepper Red Tinted Clearcoat		495
	PCW	Robins Egg Blue		995
	PG4	Azure Gray		995
	41H	Engine Block Heater		100
	153	Front License Plate Bracket		N/C
	90A	Cargo Management System (Shelf/Divider/Table)		195
	66B	Second Row - Rubberized Seat Back		95
	76C	Underbody Protection		395
	50B	Floor Liners, Front & Rear (with Carpet Mats)		200
	50C	Floor Liners, Front & Rear (without Carpet Mats)		160
	51B	Cargo Mat		130
	63B	Front & Rear Splash Guards		220
	85C	Topo Graphic Package		500

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	942	Daytime Running Lamps (DRL) (Non-Configurable)	$ 45
	18B	Reverse Sensing System	215

2024 BRONCO SPORT
PRICE LIST
(PRICE LEVEL CODE 415)

PROPRIETARY

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	FIGAB	Roof-Rail Crossbars II		$ 400
	FIGAC	Roof-Rail Crossbars I		400
	AAMBA	Assistance Kit, On-Road		80
	AAMBE	Assistance Kit, Off-Road		210
	J4JAB	Center Console Vault		400
	B5BAB	Fender Flare Kit 1		580
	B5BAE	Fender Flare Kit 2		1,160
	AHQAB	First Aid Kit		60
	AHVAB	Interior Bike Rack		280
	CQBAB	Liftgate Privacy Curtain		100
	FIMAC	Mudflaps Kits Front		360
	FIMAD	Mudflaps Kits Rear		340
	FIMAE	Mudflaps Kit Front & Rear		680
	FI4AB	Illuminated Door Entry Keypad		350

Preview Order P04A - E7A - BIG BEND 2 DOOR: Order Summary Time of Preview: 09/08/2023 10:46:53 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Bronco	**Order Code**	P04A
Customer Name	AEPA	**Priority Code**	L3	**Model Year**	2024	**Price Level**	415

DESCRIPTION	MSRP	INVOICE	DESCRIPTION	MSRP
E7A0 BIG BEND 2 DOOR	$39130	$38152	FRONT AXLE-OPEN DIFFRNTL	$0
.100.4 INCH WHEELBASE	$0	$0	AM/FM,7 SPKRS,SDARS	$0
TOTAL BASE VEHICLE	$39130	$37021	17" GRAY-PNTD ALUM WHEELS	$0
OXFORD WHITE	$0	$0	HARD TOP,GRAY MOLDED-IN-COLOR	$0
VINYL GRAY/BLACK SEATS	$0	$0	.SOUND DEADENING HEADLINER	$0
BLACK ONYX INTERIOR	$0	$0	.FRT ROW TOP PANEL STORAGE BAG	$0
EQUIPMENT GROUP 221A	$0	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.BIG BEND SERIES	$0	$0	FUEL CHARGE	$0
.2.3L ECOBOOST I-4 ENGINE	$0	$0	PRICED DORA	$0
10-SPEED AUTO TRANSMISSION	$1995	$1875	ADVERTISING ASSESSMENT	$0
P255/75R17 A/T TIRES (32")	$0	$0	DESTINATION & DELIVERY	$1895
3.73/REAR AXLE-OPEN DIFF	$0	$0		

	MSRP
TOTAL BASE AND OPTIONS	$43020
DISCOUNTS	NA
TOTAL	$43020

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024 BRONCO
PRICE LIST
(PRICE LEVEL CODE 415)

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
2 DOOR	Big Bend 4x4		E7A	Big Bend 2-Door (221A)	$ 39,130
	Black Diamond 4x4		E1A	Black Diamond 2-Door	42,630
			E1A	Black Diamond 2-Door - Mid (322A), excludes pkg pricing	44,625
	Wildtrak 4x4		E2A	Wildtrak 2-Door Advanced 4x4	60,025
	Badlands 4x4		E9A	Badlands 2-Door Advanced 4x4	49,395
	Heritage Edition 4x4		E4C	Heritage Edition 2-Door Advanced 4x4	47,855
	Heritage Limited Edition 4x4		E4E	Heritage Limited Edition 2-Door Advanced 4x4	69,685
4 DOOR	Big Bend 4x4		E7B	Big Bend 4-Door (221A)	39,870
	Black Diamond 4x4		E1B	Black Diamond 4-Door	43,370
			E1B	Black Diamond 4-Door - Mid (322A), excludes pkg pricing	45,365
	Outer Banks 4x4		E8B	Outer Banks 4-Door (312A)	47,940
	Wildtrak 4x4		E2B	Wildtrak 4-Door Advanced 4x4	60,565
	Badlands 4x4		E9B	Badlands 4-Door Advanced 4x4	50,685
	Everglades 4x4		E4H	Everglades 4-Door Advanced 4x4	55,520
	Raptor 4x4		E0R	Raptor 4-Door Advanced 4x4	89,835
	Heritage Edition 4x4		E4D	Heritage Edition 4-Door Advanced 4x4	48,775
	Heritage Limited Edition 4x4		E4G	Heritage Limited Edition 4-Door Advanced 4x4	71,105
	ALL MODELS		—	Destination and Delivery	1,895

	TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
	Big Bend 4x4		221A	Standard Package (221A)	N/C
			222A	Mid Package (222A)	$ 1,645
	Black Diamond 4x4		321A	Standard Package (321A)	N/C
			322A	Mid Package (322A)	1,645
	Outer Banks 4x4		312A	Mid Package (312A)	N/C
			314A	Lux Package (314A)	2,930
	Wildtrak 4x4		352A	Mid Package (352A)	N/C
			354A	Lux Package (354A)	2,930
	Badlands 4x4		331A	Standard Package (331A)	N/C
			332A	Mid Package (332A)	1,645
			334A	Lux Package (334A)	4,575
	Everglades 4x4		922A	Mid Package (922A)	N/C
	Raptor 4x4		374A	Lux Package (374A)	N/C
	Heritage Edition 4x4		662A	Mid Package (662A)	N/C
	Heritage Limited 4x4		664A	Lux Package (664A)	N/C

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		99H	2.3L EcoBoost® I-4 Engine	Std.
		99P	2.7L EcoBoost® V6 Engine	$ 2,145
		99R	3.0L EcoBoost® V6 Engine	Std.
TRANSMISSION		44Q	7-Speed Manual Transmission	Std.
		44T	10-Speed Automatic Transmission	1,995
			10-Speed Automatic Transmission (w/662A)	1,995
			10-Speed Automatic Transmission (incl. 322A)	N/C
			10-Speed Automatic Transmission (incl. 765)	N/C

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	59D	Navigation Removal	$ (50)
	54D	Mirrors, Sideview - Heated Glass Removal	(45)
	58E	Audio - Six (6) Speakers with Subwoofer Delete	(250)
	86V	Audio - Ten (10) Speakers with Reduced Functionality	(100)
	58E	Audio - Six (6) Speakers with Subwoofer Delete (w/314A, 354A, 334A, 374A, 664A)	(665)
	58Z	Audio - Seven (7) Speakers (w/314A, 354A, 334A, 374A, 664A)	(415)
	43L	Hard Top, Carbonized Gray Molded-in-Color (MIC)	1,895

2024 BRONCO
PRICE LIST
(PRICE LEVEL CODE 415)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	43Z	Dual Tops - Carbonized Gray Molded-in-Color (MIC) Hard Top + Black Soft Top		$ 2,545
		Dual Tops - Carbonized Gray Molded-in-Color (MIC) Hard Top + Black Soft Top (with 922A)		1,350
	43C	Dual Tops - Modular Oxford White Painted Hard Top + Black Soft Top		1,350
	765	Sasquatch™ Package		8,660
		Sasquatch™ Package - Outer Banks		6,665
		Sasquatch™ Package - Black Diamond		8,160
		Sasquatch™ Package - Black Diamond (with 322A)		6,165
		Sasquatch™ Package - Badlands		5,240
	91S	LED Signature Lighting		795
	91V	Base LED Headlamps		(500)
	18D	Tube Step – Powder Coated		395
	66C	Auxiliary Switches with Pre-Run Accessory Wires		195
	61L	Full Vehicle Steel Bash Plates		395
	868	Interior Carbon Fiber Pack 6		1,725
	888	Leather-Trimmed/Vinyl Seats – Black Onyx		2,195
	88N	Leather-Trimmed/Vinyl Seats - Black Onyx (w/89V)		2,495
		Leather-Trimmed/Vinyl Seats - Blue with Black Onyx (w/89P)		2,995
	68C	Code Orange Accent Seat Belts		395
	PEA	Hot Pepper Red Metallic Tinted Clearcoat		495
	PG4	Azure Gray Metallic Tri-Coat		995
	PCW	Robins Egg Blue (w/E4C, E4D)		495
		Robins Egg Blue (w/E4G, E4E)		N/C
	41H	Engine Block Heater		100
	153	Front License Plate Bracket		0
	X2L	4.27 Final Drive Ratio w/ Rear Locking Differential (Auto Only)		795
	68B	Brush Guard		300
	16B	Cargo Area Protector		120
	96B	Paint Protection Film		295
	47B	Floor Liners, Front and Rear (with Carpet Floor Mats)		160
	47C	Floor Liners, Front and Rear (without Carpet Floor Mats)		160
	90U	Upgraded Front and Rear Carpet Floor Mats		160
	55G	Front Bumper – Ford Performance Heavy-Duty Modular		975
		Front Bumper – Heavy-Duty Modular (ilo Steel)		725
	50C	Wildtrak Bodyside Graphic		520
	863	Roof Rails with Crossbars, Black		365
	90F	Slide-Out Tailgate		600
	17B	Splash Guards – Front and Rear		220
	87D	Storage Bags – Door (4-Door only)		350
	87E	Storage Bags – Front Row Top Panels and Door		350
	87H	Storage Bags – Front Row Top Panels and Door		350
	18H	Removable Hoop Step		395
	50D	Upgraded Raptor Graphic		1,075
	51A	Raptor Code Orange Appearance Package		2,495
	90C	Low Gloss Black High Coverage Fender Flares		N/C

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94B	Daytime Running Lamps (DRL) (Non-Configurable)		N/C

2024 BRONCO
PRICE LIST
(PRICE LEVEL CODE 415)

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	BDLAK	32 in Spare Tire Cover (Abstract Bronco)		$ 120
	BDLAL	32 in Spare Tire Cover (Bronco 66)		120
	BDLAP	32 in Spare Tire Cover (Ford TG Stamping)		120
	AAMBA	Assistance Kit, On-Road		80
	AAMBE	Assistance Kit, Off-Road		210
	AE7AB	Body Appearance Kit		1,850
	BDBAB	Cargo Area Rug		100
	BD9AB	Cargo Net Kit		30
	AHQAB	First Aid Kit		60
	A1VAB	Body Armor-Protective Moldings		520
	BHQAB	Cockpit Cover		330
	D5HAB	Wheel Lock Kit		100
	J4JAD	Safe Deposit-Console Lock Box		400
	FHLAJ	Storage-Roof Bag 2nd Row Panel		180
	FHLAK	Storage-Roof Bag 2DR Mod Roof		130
	C1XAC	Tailgate Table		320
	A6UAC	Tube Doors -- 2DR		1,360
	A6UAD	Tube Doors -- 4DR		1,810
	A32AE	Fndr Flare Kt-Base Style-Steel		520
	CHBAM	Tonneau Cover - Soft		170
	ABAAR	Top - Soft Canvas, Bimini		400
	ABAAQ	Top - Mesh Shade Bimini		360
	ABAAW	Top/Retractable/Frnt Row Twill		1,500
	ABAAP	Top/Retractable/Full Twill Sft		2,600
	FHIAE	Trailer Tow Package		500

Preview Order P05A - U1F 4x2 XL: Order Summary Time of Preview: 09/08/2023 10:49:03 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Expedition	**Order Code**	P05A
Customer Name	AEPA	**Priority Code**	M3	**Model Year**	2024	**Price Level**	415

DESCRIPTION	MSRP	INVOICE	DESCRIPTION	MSRP
U1F0 EXPEDITION XL 4X2	$54555	$52373	.10SPD AUTO TRANS W/SLCTSHFT	$0
TOTAL BASE VEHICLE	$54555	$50873	P275/65R18 A/T TIRES	$0
OXFORD WHITE	$0	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
XL CLOTH BUCKET SEATS	$0	$0	FUEL CHARGE	$0
BLACK ONYX	$0	$0	PRICED DORA	$0
EQUIPMENT GROUP 100A	$0	$0	ADVERTISING ASSESSMENT	$0
.18" MACH ALUM WHL W/PNTD PKTS	$0	$0	DESTINATION & DELIVERY	$1895
.3.5L ECOBOOST V6 ENGINE	$0	$0		

	MSRP
TOTAL BASE AND OPTIONS	$56450
DISCOUNTS	NA
TOTAL	$56450

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024 EXPEDITION
PRICE LIST
(PRICE LEVEL CODE 415)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
EXPEDITION	XL	4x2	U1F	4x2 Expedition XL		$ 54,555
		4x4	U1G	4x4 Expedition XL		57,555
EXPEDITION - MAX	XL	4x2	K1F	4x2 Expedition MAX XL		58,555
		4x4	K1G	4x4 Expedition MAX XL		61,555
EXPEDITION	XLT	4x2	U1H	4x2 Expedition XLT		59,590
		4x4	U1J	4x4 Expedition XLT		62,590
EXPEDITION - MAX	XLT	4x2	K1H	4x2 Expedition MAX XLT		62,590
		4x4	K1J	4x4 Expedition MAX XLT		65,590
EXPEDITION	Timberline	4x4	U1R	4x4 Expedition Timberline		71,700
	Limited - 301A	4x2	U1K	4x2 Expedition Limited		68,410
		4x4	U2A	4x4 Expedition Limited		71,410
EXPEDITION - MA	Limited - 301A	4x2	K1K	4x2 Expedition MAX Limited		$ 71,410
		4x4	K2A	4x4 Expedition MAX Limited		74,410

2024 EXPEDITION
PRICE LIST
(PRICE LEVEL CODE 415)

PROPRIETARY

X						
EXPEDITION	King Ranch	4x2	U1N	4x2 Expedition King Ranch		78,465
		4x4	U1P	4x4 Expedition King Ranch		81,465
		4x2	K1N	4x2 Expedition MAX King Ranch		81,465
		4x4	K1P	4x4 Expedition MAX King Ranch		84,465
	Platinum	4x2	U1L	4x2 Expedition Platinum		80,695
		4x4	U1M	4x4 Expedition Platinum		83,695
EXPEDITION-MAX	Platinum	4x2	K1L	4x2 Expedition MAX Platinum		83,695
		4x4	K1M	4x4 Expedition MAX Platinum		86,695
	ALL MODELS		—	Destination and Delivery		1,895

	TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS		SUGGESTED RETAIL
	XL		100A	Equipment Group 100A		N/C
			101A	Equipment Group 101A		$ 830
			102A	Equipment Group 102A (Fleet only)		(2,080)
				Equipment Group 102A - EL (Fleet only)		(3,240)
	STX		104A	Equipment Group 104A		970
	XLT		200A	Equipment Group 200A		N/C
			202A	Equipment Group 202A		3,795
	Limited		301A	Equipment Group 301A		N/C
			302A	Equipment Group 302A		2,705
			303A	Equipment Group 303A		4,670
			304A	Equipment Group 304A		10,630
				Equipment Group 304A - EL		10,630
	King Ranch		400A	Equipment Group 400A		N/C
	Timberline		500A	Equipment Group 500A		N/C
			501A	Equipment Group 501A		9,220
	Platinum		600A	Equipment Group 600A		N/C

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
TRANSMISSION		44U	10-Speed Automatic Transmission with SelectShift®		Std
AREA		425	50-STATE EMISSION SYSTEM		N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
XLT		V	ActiveX™ Seating Material-Trimmed 1st & 2nd-Row		$ 525

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	536	Heavy-Duty Trailer Tow Package		$ 995
	67B	Black Accent Package		1,895
	52L	Auto Start-Stop Removal		(50)
	88R	Multi Contour Seat Removal		(300)
	17T	Texas Edition Package		2,745
	50T	Special Edition Package (equipped when Texas addition selected)		N/C
		Special Edition Package		
	50J	Livery Package		2,745
				2,930

2024 EXPEDITION
PRICE LIST
(PRICE LEVEL CODE 415)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87P	Seats - 60/40 PowerFold® (folds flat), Third Row (Cloth) (XL Only)		$ 815
	21B	Seats - 40/20/40 Bench, Second Row (Cloth) (XL Only)		110
	18B	Running Boards, Platform - Black (XL Only)		405
		Running Boards, Platform - Black (XLT & Limited Only)		N/C
	64C	20 inch Sparkle Silver Aluminum Wheels		1,100
	64E	22 inch 6-Spoke Polished Wheel		1,250
	641	20 inch 6-Spoke Gloss Black Painted		1,100
	96L	15.5 LCD Capacitive Touchscreen with Swipe Capability		795
	21F	Seats, Second Row – Power-Folding 40/20/40 with Tip-and-Slide		595
	43V	Panoramic Vista Roof®		1,475
		Panoramic Vista Roof® (included in Platinum series)		incl.
	61B	Roof-Rail Crossbars, Black		225
	61F	Roof-Rail Crossbars, Black (Optional on Platinum)		225
	96C	Advanced Cargo Manager		335
		Advanced Cargo Manager (included in Platinum series)		incl.
	41K	4x4 Skid Plates (Front, Transfer Case, and Fuel Tank)		100
	47B	Floor Liners, Front and Second Rows (with Carpet Mats)		200
	47C	Floor Liners, First and Second Rows		160
	PC9	Jewel Red Metallic Tinted Clearcoat		495
	PC8	Stone Blue Metallic		495
	PAZ	Star White Metallic Tri-Coat		995
	60P	Continuous Controlled Damping (CCD) with Suspension Road Preview		1,495
	60R	Sport Tuned Suspension and Continuous Controlled Damping (CCD) with Suspension Road Preview		1,495
	62E	ControlTrac with eLSD		1,500
	64X	18 MACH ALUM WHL W/PNTD PKTS		475
		18 MACH ALUM WHL W/PNTD PKTS - Included in Heavy-Duty Trailer Package (536)		N/C
	17Y	Excursion Package		3,995
	50B	Ford Co-Pilot360™ BlueCruise 1.0		2,100

	OPTION CODE	LIMITED PRODUCTION OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	91A	Cargo Protection Package		$ 250
	91B	Cargo Protection Package 2		250

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	41H	Engine Block Heater		$ 100
	942	Daytime Running Lamps		N/C

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A1MAB	Transmission Underbody Shield		$ 510
	FHLAH	Cargo Organizer Soft-Sided Cooler Bag		45
	FHBAC	Cargo Organizer Soft-Sided Lrg		110
	FHBAD	Cargo Organizer Soft-Sided Std		100
	FISAD	Wheel Lock Kit		75

Preview Order P06A - W8A - SuperCrew FWD - XL: Order Summary Time of Preview: 09/08/2023 10:51:21 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Maverick	**Order Code**	P06A
Customer Name	AEPA	**Priority Code**	L5	**Model Year**	2024	**Price Level**	415

DESCRIPTION	MSRP	INVOICE	DESCRIPTION	MSRP
W8A0 MAVERICK XL FWD	$23400	$22932	.2.0L ECOBOOST ENGINE	$0
.121.0" WHEELBASE	$0	$0	.8-SPD AUTO TRANSMISSION	$0
TOTAL BASE VEHICLE	$23400	$22288	50 STATE EMISSIONS	$0
OXFORD WHITE	$0	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
CLOTH	$0	$0	FUEL CHARGE	$0
EBONY	$0	$0	PRICED DORA	$0
EQUIPMENT GROUP 100A	$0	$0	ADVERTISING ASSESSMENT	$0
.XL TRIM	$0	$0	DESTINATION & DELIVERY	$1595

	MSRP
TOTAL BASE AND OPTIONS	$24995
DISCOUNTS	NA
TOTAL	$24995

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024 MAVERICK
PRICE LIST
(PRICE LEVEL CODE 415)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	XL Crew Cab FWD (100A)	FWD	W8A	XL		$ 23,400
	XLT Crew Cab FWD (300A)	FWD	W8H	XLT		26,315
	Lariat Crew Cab FWD (500A)	FWD	W8M	Lariat		34,855
	XLT Crew Cab AWD (300A)	AWD	W8C	XLT AWD (Tremor)		26,315
	Lariat Crew Cab AWD (500A)	AWD	W8R	Lariat AWD (Tremor)		34,855
	ALL MODELS		—	DESTINATION AND DELIVERY		1,595

	TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES		SUGGESTED RETAIL
ALL	XL	AWD	100A	XL w/ AWD and 2.0L Ecoboost w/ 8-Spd Auto Trans		$ 2,220
	XLT	AWD	300A	XLT w/ AWD or Advanced 4wd and 2.0L Ecoboost w/ 8-Spd Auto Trans		2,220
	Lariat	FWD	500A	Lariat w/ FWD and 2.5L Hybrid w/ Automatic Continuously Variable Transmission		(720)

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	999	2.0L Ecoboost w/ 8-Speed Automatic Transmission w/ W8E		Std
	993	2.5L Hybrid (FWD Only) w/ Automatic Continuously Variable Transmission		$ 1,500
	53Q	4k Tow Package		745
	17S	FX4 Off-Road Package		800
	17V	Tremor Package		3,495
	47A	Tremor Decal Delete		N/C
	43L	Power Tilt / Slide Moon Roof		995
	51D	Full Size Spare Tire		115
		Full Size Spare Tire w/ 86B and 993		N/C
		Full Size Spare Tire w/ 54L and 993		N/C
	60B	Trailer Hitch Receiver W/ 4 Pin Connector		100
	PEA	Hot Pepper Red Tinted Clearcoat Metallic		495
	PG4	Azure Gray Tri-Coat		495
	54L	XLT Luxury Package		2,275
	86B	Ford Co-Pilot360TM		650
	153	Front License Plate Bracket		N/C
	90K	Power 8-way Driver Seat (XL-XLT)		285
		Power 8-way Driver Seat (Lariat)		N/C
	76B	Rear Parking Sensors		260
	942	Daytime Runnig Lamp Configured to ON Only		45
	59D	Black Appearance Package		1,645
	64V	17 Painted Machined Aluminum wheel		795
	64B	18 Black Painted Wheel		795
	96G	Bedliner - Spray-in		495
	85B	Bed Mat - Removable		140
	96B	Bed Tray Liner		180
	96J	Bedliner - Hard Drop-In		375
	63B	Splash Guards, Molded, Front And Rear (4-Piece)		180
	16C	Floor Liners, Front and Rear (w/o Carpet Mats)		135
	16B	Floor Liners, Front and Rear (w/ Carpet Mats)		175
	41H	Engine Block Heater		90
	61D	Bed Tie Down locking Rails w/ 2 Locking Brackets		225
	50B	Bed Extender		370
	21L	Tonneau Pickup Box Cover - Hard Rollup		1,200
	21K	Tonneau Pickup Box Cover - Hard Trifold		1,180
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	87B	Protective Film Hood/Fenders		360
	67H	1 Keyless Entry & 1 Depopulated Key Credit		(250)

2024 MAVERICK
PRICE LIST
(PRICE LEVEL CODE 415)

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	FICAD	Hood Deflectors -- Smoke		$ 140
	FICAE	Hood Deflectors -- Textured		140
	B5AAC	Ashcup/Coin Holder		45
	FIGAC	Yakima Bed Rail Cross Bars		680
	BMWAB	Cargo Management System Mounted Bed Cross Bars		335
	A5CAB	Bed Divider Kit		350
	BD9AB	Cargo Bed Net		75
	AHMAB	Commercial Roadside Assist Kit		230
	J4JAD	Console Vault		390
	AHQAB	First Aid Kit		50
	AHNAB	Roadside Assistance Kit		70
	FIXAB	Smoker Package		140
	CCBAB	Tailgate Lock		40
	A5DAE	Tool Box - Driver Side		320
	A5DAF	Tool Box - Passenger Side		320
	A9KAC	TOUCHLINK Truck Bed Lighting		320
	D5HAB	Wheel Lock Kit		75
	AILDS	Window Air Deflector (4-Piece)		150
	FI4AD	SecuriCode™ Keyless-Entry Keypad — MIC		195

Preview Order P07A - W8A - SuperCrew FWD - XL: Order Summary Time of Preview: 09/08/2023 10:53:14 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Maverick	**Order Code**	P07A
Customer Name	AEPA	**Priority Code**	L5	**Model Year**	2024	**Price Level**	415

DESCRIPTION	MSRP	INVOICE	DESCRIPTION	MSRP
W8A0 MAVERICK XL FWD	$23400	$22932	2.5L HYBRID ENGINE	$1500
.121.0" WHEELBASE	$0	$0	AUTO CV TRANSMISSION	$0
TOTAL BASE VEHICLE	$23400	$22247	50 STATE EMISSIONS	$0
OXFORD WHITE	$0	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
CLOTH	$0	$0	FUEL CHARGE	$0
EBONY	$0	$0	PRICED DORA	$0
EQUIPMENT GROUP 100A	$0	$0	ADVERTISING ASSESSMENT	$0
.XL TRIM	$0	$0	DESTINATION & DELIVERY	$1595

	MSRP
TOTAL BASE AND OPTIONS	$26495
DISCOUNTS	NA
TOTAL	$26495

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024 MAVERICK
PRICE LIST
(PRICE LEVEL CODE 415)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	XL Crew Cab FWD (100A)	FWD	W8A	XL		$ 23,400
	XLT Crew Cab FWD (300A)	FWD	W8H	XLT		26,315
	Lariat Crew Cab AWD (500A)	AWD	W8S	Lariat		34,855
	XLT Crew Cab AWD (300A)	AWD	W8C	XLT AWD (Tremor)		26,315
	Lariat Crew Cab AWD (500A)	AWD	W8R	Lariat AWD (Tremor)		34,855
	ALL MODELS		—	DESTINATION AND DELIVERY		1,595

	TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES		SUGGESTED RETAIL
ALL	XL	AWD	100A	XL w/ AWD and 2.0L Ecoboost w/ 8-Spd Auto Trans		$ 2,220
	XLT	AWD	300A	XLT w/ AWD or Advanced 4wd and 2.0L Ecoboost w/ 8-Spd Auto Trans		2,220
	Lariat	FWD	500A	Lariat w/ FWD and 2.5L Hybrid w/ Automatic Continuously Variable Transmission		(720)

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	999	2.0L Ecoboost w/ 8-Speed Automatic Transmission w/ W8E		Std
	993	2.5L Hybrid (FWD Only) w/ Automatic Continuously Variable Transmission		$ 1,500
	53Q	4k Tow Package		745
	17S	FX4 Off-Road Package		800
	17V	Tremor Package		3,495
	47A	Tremor Decal Delete		N/C
	43L	Power Tilt / Slide Moon Roof		995
	51D	Full Size Spare Tire		115
		Full Size Spare Tire w/ 86B and 993		N/C
		Full Size Spare Tire w/ 54L and 993		N/C
	60B	Trailer Hitch Receiver W/ 4 Pin Connector		100
	PEA	Hot Pepper Red Tinted Clearcoat Metallic		495
	PG4	Azure Gray Tri-Coat		495
	54L	XLT Luxury Package		2,275
	86B	Ford Co-Pilot360TM		650
	153	Front License Plate Bracket		N/C
	90K	Power 8-way Driver Seat (XL-XLT)		285
		Power 8-way Driver Seat (Lariat)		N/C
	76B	Rear Parking Sensors		260
	942	Daytime Runnig Lamp Configured to ON Only		45
	59D	Black Appearance Package		1,645
	64V	17 Painted Machined Aluminum wheel		795
	64B	18 Black Painted Wheel		795
	96G	Bedliner - Spray-in		495
	85B	Bed Mat - Removable		140
	96B	Bed Tray Liner		180
	96J	Bedliner - Hard Drop-In		375
	63B	Splash Guards, Molded, Front And Rear (4-Piece)		180
	16C	Floor Liners, Front and Rear (w/o Carpet Mats)		135
	16B	Floor Liners, Front and Rear (w/ Carpet Mats)		175
	41H	Engine Block Heater		90
	61D	Bed Tie Down locking Rails w/ 2 Locking Brackets		225
	50B	Bed Extender		370
	21L	Tonneau Pickup Box Cover - Hard Rollup		1,200
	21K	Tonneau Pickup Box Cover - Hard Trifold		1,180
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	87B	Protective Film Hood/Fenders		360
	67H	1 Keyless Entry & 1 Depopulated Key Credit		(250)

2024 MAVERICK
PRICE LIST
(PRICE LEVEL CODE 415)

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	FICAD	Hood Deflectors -- Smoke		$ 140
	FICAE	Hood Deflectors -- Textured		140
	B5AAC	Ashcup/Coin Holder		45
	FIGAC	Yakima Bed Rail Cross Bars		680
	BMWAB	Cargo Management System Mounted Bed Cross Bars		335
	A5CAB	Bed Divider Kit		350
	BD9AB	Cargo Bed Net		75
	AHMAB	Commercial Roadside Assist Kit		230
	J4JAD	Console Vault		390
	AHQAB	First Aid Kit		50
	AHNAB	Roadside Assistance Kit		70
	FIXAB	Smoker Package		140
	CCBAB	Tailgate Lock		40
	A5DAE	Tool Box - Driver Side		320
	A5DAF	Tool Box - Passenger Side		320
	A9KAC	TOUCHLINK Truck Bed Lighting		320
	D5HAB	Wheel Lock Kit		75
	AILDS	Window Air Deflector (4-Piece)		150

Preview Order P08A - R4B - Ranger 4x2 Crw Cab XL: Order Summary Time of Preview: 09/08/2023 10:55:55 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	RangerNA	**Order Code**	P08A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	415

DESCRIPTION	MSRP	INVOICE	DESCRIPTION	MSRP
R4B0 RANGER 4X2 CRW CAB XL	$32565	$31588	255/70 R17 A/T TIRE	$0
.128.7 INCH WHEELBASE	$0	$0	STX APPEARANCE PACKAGE	$0
TOTAL BASE VEHICLE	$32565	$30692	.FOG LAMPS	$0
OXFORD WHITE	$0	$0	.17" SILVER PAINTED ALUM WHL	$0
PREMIUM CLOTH SEATS	$0	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
EBONY INTERIOR TRIM	$0	$0	FUEL CHARGE	$0
EQUIPMENT GROUP 100A	$0	$0	PRICED DORA	$0
.XL SERIES	$0	$0	ADVERTISING ASSESSMENT	$0
.2.3L ECOBOOST ENGINE	$0	$0	DESTINATION & DELIVERY	$1595
.10-SPEED AUTO TRANSMISSION	$0	$0		

	MSRP
TOTAL BASE AND OPTIONS	$34160
DISCOUNTS	NA
TOTAL	$34160

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY RANGER
PRICE LIST
(PRICE LEVEL CODE 415)

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
XL	R4B	XL CC 4x2 5' Box - Standard		$ 32,565
	R4P	XL CC 4x4 5' Box - Standard		36,210
XLT	R4G	XLT CC 4x2 5' Box - Standard		36,005
	R4H	XLT CC 4x4 5' Box - Standard		39,490
Lariat	R4J	LARIAT CC 4x2 5' Box - Standard		43,525
	R4K	LARIAT CC 4x4 5' Box - Standard		47,010
Raptor	R4L	Raptor CC 4x4 5' Box - Standard		55,365
ALL MODELS	—	Destination and Delivery		1,595

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	100A	Series Price		N/C
	300A	Series Price		N/C
	U21	300A Package Discount		$ (500)
	301A	Equipment Group -301A		945
	500A	Series Price		N/C
	800A	Series Price		N/C
	914	FX4 Off-Road Package		1,295
	16E	Carpet Flooring with Floor Mats		145
	18E	Running Boards – Chrome		695
		Running Boards – Chrome (No Charge with 914)		N/C
	18D	Running Boards – Black		695
		Running Boards – Black (No Charge with 914)		N/C
	41H	Engine Block Heater		90
	53R	Trailer Tow Package		495
		Trailer Tow Package (No Charge with 67P, 67E, 67X, 67S)		N/C
		Trailer Tow Package (No Charge with 60H)		N/C
	67D	XLT Technology Package		1,560
	67P	Advanced Towing Package		825
	67E	Advanced Towing Package		825
	67X	Advanced Towing Package		825
	67S	Advanced Towing Package Plus Technology Package		2,305
	47G	Integrated Box Side Step		215
	76F	STX Appearance Package		N/C
	76G	Chrome Appearance Package		N/C
	86Q	Bedliner – Tough Bed® Drop-in		345
	PEA	Hot Pepper Red Metallic Tinted Clearcoat		495
	TGX	LT 255/70 R17 A/T OWL Tires		275
	X73	Electronic-Locking Rear Differential		420
	PG4	Azure Gray Metallic Tri-Coat		995
	17C	Floor Liner – Tray Style (includes Carpet Floor mats)		200
	63C	SecuriCode™ Keyless Entry Keypad – Body-Color		95
	86S	Bedliner – Tough Bed® Spray-in		495
	17B	Splash Guards/Mud Flaps Front and Rear		130
	17A	Floor Liner – Tray Style (Less Carpet Floor Mats)		160
	76E	Sport Appearance Package		Incl
	94B	Pickup Box Extender		320
	U3E	Regional 4x4 Discount		(250)
	153	Front License Plate Bracket		N/C
	94D	Tonneau Pickup Box Cover – Soft Folding		600
	96B	Paint Protection Film		350
	60E	Vehicle Safe – Center Console		330
	60B	In-vehicle Safe – Under Rear Seat		450
	64S	Forged Beadlock Capable Wheel		1,495
	47R	Raptor Decal		750

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	67J	Ford Co-Pilot360™		$ 625
	65D	Daytime Running Lamps (DRL) (non-controllable)		45
	60H	Exterior Backup Alarm		680
		Exterior Backup Alarm (with 67P, 67S)		185
	68B	Commercial Graphic - up to 10 sq ft coverage		350
	68C	Commercial Graphic - up to 18 sq ft coverage		450
	68D	Commercial Graphic - up to 25 sq ft coverage		575
	68E	Commercial Graphic - up to 40 sq ft coverage		725
	55J	400W In-Bed Power, LED Bed Lighting, 120V AC Power Outlet		225

2024MY RANGER
PRICE LIST
(PRICE LEVEL CODE 415)

PROPRIETARY

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	FISAD	Wheel Lock Kit		$ 70
	D3PAC	Spare Tire Lock		125
	ADQAG	Cargo Management Rails		535
	AMAAC	Door Sill Plates - Black Platinum		180
	AHQAB	First Aid Kit		50
	FHLAF	Pivot Storage Box - Left		320
	FHLAG	Pivot Storage Box - Right		320
	AHMAB	Roadside Assistance Kit		70
	AILDS	Side Window Deflectors Low Profile		140

Preview Order P09A - W1C - 4x2 SuperCrew: Order Summary Time of Preview: 09/08/2023 11:00:45 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	F-150	**Order Code**	P09A
Customer Name	AEPA	**Priority Code**	L2	**Model Year**	2023	**Price Level**	370

DESCRIPTION	MSRP	INVOICE	DESCRIPTION	MSRP
F150 4X2 SUPERCREW - 145	$41530	$39662	.245/70R 17 BSW ALL-SEASON	$0
145 INCH WHEELBASE	$0	$0	3.55 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$41530	$38541	6250# GVWR PACKAGE	$0
OXFORD WHITE	$0	$0	JOB #2 ORDER	$0
CLOTH 40/20/40 FRONT SEAT	$0	$0	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	$0	FLEX FUEL VEHICLE	$0
EQUIPMENT GROUP 101A	$0	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL SERIES	$0	$0	FUEL CHARGE	$0
.17" SILVER STEEL WHEELS	$0	$0	PRICED DORA	$0
3.3L V6 PFDI	$0	$0	ADVERTISING ASSESSMENT	$0
ELEC TEN-SPEED AUTO W/TOW MODE	$0	$0	DESTINATION & DELIVERY	$1995

	MSRP
TOTAL BASE AND OPTIONS	$43525
XL DISCOUNT	$-750
TOTAL	$42775

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2023 F-150
PRICE LIST
(PRICE LEVEL CODE 370)

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
			F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box		$ 34,585
			F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box		34,885
			F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box		39,600
			F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box		39,900
			F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box		40,760
			F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box		41,055
			F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box		44,550
			F1E	141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box		44,855
			X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box		39,195
			X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box		40,590
			X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box		42,995
			X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box		46,025
			X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box		44,000
			X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box		45,400
			X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box		47,800
			X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box		50,840
			W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box		41,530
			W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box		42,930
			W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box		45,410
			W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box		48,440
			W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box		46,360
			W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box		47,750
			W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box		50,220
			W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box		53,265
			W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box		57,480
			W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box		57,730
			W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box		61,270
			W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box		63,215
			W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box		63,225
			W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box		63,530
			W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box		67,025
			W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box		67,320
			W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box		64,915
			W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box		65,220
			W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box		68,710
			W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box		69,015
			W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box		84,910
			W1E	145 in. Wheelbase-Tremor 4x4 SCrew SS 5.5 Box		61,330
			W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box		76,775
			—	Destination and Delivery		1,995

	TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES		SUGGESTED RETAIL
	XL	4x2/4x4	101A	Series Price		N/C
			300A	Series Price		N/C
			501A	Series Price		N/C
			600A	Series Price		N/C
			700A	Series Price		N/C
			900A	Series Price		N/C

2023 F-150
PRICE LIST
(PRICE LEVEL CODE 370)

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		99B	3.3L V6 PFD -- XL, XLT		Std
			3.3L V6 PFD -- XL, XLT		Std
		99P	2.7L V6 EcoBoost -- XL, XLT, Lariat		Std
			2.7L EcoBoost ilo 3.3L V6 PFD		$ 1,285
		995	5.0L V8 -- XL, XLT, Lariat, King Ranch, Platinum		Std
			5.0L ilo 3.3L V6 PFD		2,560
			5.0L ilo 2.7L EcoBoost		1,365
		998	3.5L EcoBoost ilo 3.3L V6 PFD		2,735
			3.5L EcoBoost ilo 2.7L EcoBoost		1,540
			3.5L EcoBoost ilo 5.0L		740
		99D	3.5L PowerBoost -- Limited		Std
			3.5L PowerBoost ilo 3.3L V6 PFD		4,495
			3.5L PowerBoost ilo 2.7L EcoBoost		3,300
			3.5L PowerBoost ilo 5.0L		2,500
TRANSMISSION		44G	Electronic 10 speed automatic transmission		Std
AXLE		X15	Standard Axle Ratio (where Standard Axle)		Std
		X19	Standard Axle Ratio (where Standard Axle)		Std
		X26	Standard Axle Ratio (where Standard Axle)		Std
			Optional Axle Ratio (where Optional)		80
		X27	Standard Axle Ratio (where Standard Axle)		Std
		XL3	E-locking 3.31 axle		420
			E-locking 3.31 axle -- w/ 55A & 995 or 998 or 991		Incl.
			E-locking 3.31 axle -- w/ 19R & 995 or 998		Incl.
		XL6	E-locking 3.73 axle		570
			E-locking 3.73 axle -- w/ 622, 53C & 627		Incl.
			E-locking 3.73 axle -- w/ 99D		N/C
		XL9	E-locking 3.55 axle		470
			E-locking 3.55 axle w/ 99D		N/C
			E-locking 3.55 axle -- w/ 53C & 998 or 991		Incl.
			3.55 Electronic-locking rear-axle with 19R and 2.7L V6 EcoBoost® (99P)		Incl.
			E-locking 3.55 axle -- w/ 55A & 99P		Incl.

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	102A	Equipment Group 102A -- Crew Cab		$ 385
		Equipment Group 102A Net -- Crew Cab		385
	301A	Equipment Group 301A (Mid) -- Regular Cab		2,180
		Equipment Group 301A Net		1,180
		Equipment Group 301A (Mid) -- Super/Crew Cab		2,230
		Equipment Group 301A Net		1,230
	302A	Equipment Group 302A (High)		5,955
		Equipment Group 302A Net		3,955
	502A	Equipment Group 502A (High)		4,805
		Equipment Group 502A Net		3,305
	601A	Equipment Group 601A (High)		3,850
		Equipment Group 601A Net		3,350
	701A	Equipment Group 701A (High)		3,950
		Equipment Group 701A Net		3,450
	401A	Equipment Group 401A (Standard)		N/C
	402A	Equipment Group 402A (High)		7,525
	801A	Equipment Group 801A (Standard)		N/C
	802A	Equipment Group 802A (High)		30,575
	U99	FHEV Discount		(1,900)
	63R	CHMSL Camera Removal		(175)
	91X	Multicontour seats with Active Motion® Removal		(300)
	67X	Active Park Assist 2.0 Removal		(365)
	U35	Navigation Discount with 43B		(250)
	16P	Inclination / Intrusion Sensor – Removal		(50)
	622	2.7L V6 EcoBoost Payload Package		750
	627	Heavy Duty Payload Package -- XL		1,695
	T22	275/55R20 BSW A/S -- w/ Platinum		Std
	T2P	P275/55R20 BSW A/T -- w/ Platinum		Std
	T7C	LT265/70R17E BSW A/T		295
	T8C	LT275/65R18C OWL A/T		295
		LT275/65R18C OWL A/T w/ 627 Heavy Duty Payload Pkg.		Incl.
	64H	18 Silver Aluminum Wheels -- XL w/ 627		Incl.
		18 Silver Aluminum Wheels		95
	642	20 six-spoke machined aluminum with Magnetic painted pockets		1,225
	64L	20 Chrome-like PVD Wheel		1,495
		20 Chrome-like PVD Wheel -- w/ 86K		Incl.
	64S	20 Six-Spoke Premium Painted Aluminum Wheel		1,495
	64C	17 Silver Steel Wheel		Std
	64P	20 Polished Aluminum Wheels		Std
	64T	18 Chrome-like PVD Wheel		Incl.

2023 F-150
PRICE LIST
(PRICE LEVEL CODE 370)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	88J	Sport Cloth 40/Console/40 Front Seats (STX)		$ 295
	88M	Cloth 40/20/40 Front Seat		Std
	88U	Cloth 40/Console/40 Front Seat -- XLT		295
	88W	Cloth 40/Console/40 Front Seat -- XL		295
	88C	Cloth 40/20/40 Front Seat		Std
	86A	XL Chrome Appearance Package		895
		XL Chrome Appearance Package Net		395
	86B	XLT Chrome Appearance Package		1,895
		XLT Chrome Appearance Package Net		1,145
	862	XLT Sport Appearance Package -- w/ 301A		2,205
	U36	XLT Chrome/Sport Appearance Package Discount		(750)
	862	XLT Sport Appearance Package -- w/ 302A		465
	863	Lariat Sport Package -- w/ 501A		2,205
		Lariat Sport Package Net		1,455
		Lariat Sport Package -- w/ 502A		465
	86K	King Ranch Chrome Package		2,205
		King Ranch Chrome Package Net		1,455
	55A	Off-Road Package		1,095
	19S	STX Appearance Package		2,585
	168	Carpeting & Floor Mats		145
	413	Skid Plates -- 4x4 on XL 4x4 on XLT (Fleet only for 101A/XLT+)		160
		Skid Plates -- with 55A		Incl.
	435	Power-sliding Rear Window -- Lariat		Std
		Power-sliding Rear Window		350
	595	Fog Lamps -- XL		140
		Fog Lamps -- XL w/ STX 20 Wheel (642)		N/C
		Fog Lamps -- XLT and above		Std
	655	Extended Range Fuel Tank		445
	763	360-degree Camera		765
	924	Rear Privacy Glass with Defrost -- XL		320
		Rear Privacy Glass -- XLT/Lariat/KR/Platinum		Std
	954	Two-Tone Paint -- XLT/Lariat		250
	18B	Running Boards, Black Platform		250
	18C	Running Boards, Chrome Tubular		635
		Running Boards, Chrome Tubular -- w/ 86B		Incl.
	18P	Running Boards, Power Deployable		1,220
	41H	Engine Block Heater		90
	43V	Moonroof (Twin Panel on SuperCrew)		1,495
	47R	All-Weather Rubber & Carpet Floor Mats		200
		All-Weather Rubber & Carpet Floor Mats with 55A -- XL, XLT and Lariat		40
	53A	Trailer Tow Package		
		HD Trailer Tow (Tremor 402A)		1,325
		HD Trailer Tow (Platinum high)		445
	53B	Class IV Trailer Hitch -- XL/XLT		1,215
	53C	Max Trailer Tow (Platinum high)		315
		Max Trailer Tow Package		2,040
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL		2,215
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT & Tremor		305
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim with 301A or 302A		190
	54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR		Incl.
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		250
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT		395
	55B	BoxLink		275
	57Q	Rear Window Defroster -- Lariat+		80
		Rear Window Defroster -- w/ 435		Std
		Rear Window Defroster -- XL		Incl.
	59R	Remote Start System		Incl.
	59S	Super Puddle (LED Puddle/Side Mirror Light)		195
		Super Puddle (LED Puddle/Side Mirror Light) -- w/ 502A Platinum, Limited, KR		175
	67T	Trailer Brake Controller		Incl.
		Trailer Brake Controller (incl. Tremor 402A)		275
	55G	Raptor Exterior Graphics Package		N/C
	61C	Raptor Carbon Fiber Package		1,075
	68R	Raptor 37 Tire Performance Package		995
	64D	17 Forged Aluminum Bead-Lock Capable Wheel		5,250
	66D	Tailgate Appliqué Delete		1,895
	55D	Raptor 37 Graphics Delete		N/C
	61T	Front-Axle w/Torsen® Differential		N/C
				500

2023 F-150
PRICE LIST
(PRICE LEVEL CODE 370)

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	55S	Onboard Scale w/ Smart Hitch (55S)	$ 650
	61D	Continuously Controlled Damping	695
	191	Black Appearance Package - STX w/ Single Exhaust	3,370
		Black Appearance Package - STX w/ Dual Exhaust (3.5L GTDI)	3,770
	193	Black Appearance Package - XLT w/ Single Exhaust	1,370
		Black Appearance Package - XLT w/ Dual Exhaust (3.5L GTDI)	1,795
		Black Appearance Package - XLT 302A w/ Single Exhaust	2,080
		Black Appearance Package - XLT 302A w/ Dual Exhaust (3.5L GTDI)	2,505
	195	Black Appearance Package - Lariat Single Exhaust	1,370
		Black Appearance Package - Lariat Dual Exhaust (3.5L GTDI)	1,795
	197	Black Appearance Package - Platinum Single Exhaust	1,370
		Black Appearance Package - Platinum Dual Exhaust (3.5L GTDI)	1,795
	68L	Bed Utility Package	695
		Bed Utility Package - Premium	995
	62W	Wireless Charging Pad	145
	18Y	Raptor Moonroof & Tailgate Package	2,195
	60R	Blue Interior Appearance Package	2,395
	19H	Heritage Edition	1,975
	19R	Rattler	1,495
	68P	Snow Plow Prep	50
	90B	Aluminum Crossbed Toolbox by Weather Guard	950
	90P	Premium Aluminum Crossbed Toolbox by Weather Guard	950
	90R	Bed Ramps (req. 55B) -- Late Availability	595
	96L	Wheel Well Liner	180
		Wheel Well Liner w/ 900A	Std
	96P	Bedliner -- Plastic, Drop-In	350
	96T	Tonneau Pickup Box Cover - Soft Folding	590
	96W	Bedliner -- Spray-In	595
	96X	Tonneau Pickup Box Cover - Hard Folding	1,200
	PD4	Rapid Red Metallic Tinted Clearcoat	495
	PAZ	Star White Metallic Tri-Coat	795
	PG4	Azure Gray Metallic Tri-Coat	795
	PEA	Hot Pepper Red Metallic Tinted Clearcoat	495
	942	Daytime Running Lamps	45
	17C	Front / Rear Chrome Bumper	175
	91P	8-Way Power Driver Seat	350
	471	110v/400w Outlet -- 1 Outlet in Cab & 1 Outlet in Bed with 88A, 88C, or 88M	290
		110v/400w Outlet -- 2 Outlets in Cab & 1 Outlet in Bed with 88H, 88J, 88U, FB or 88W	340
	472	2kW Power-to-the-Box	995
	477	7.2kW Power-to-the-Box	750
	524	Sync 4 Mid w/ Digital Assistant	325
	583	B&O Sound System	610
	588	B&O Unleashed	695
	617	Power Adjustable Pedals	170
	18L	6 inch Extended Chrome Running Boards ifo Chrome Running Boards	225
		6 inch Extended Chrome Running Boards	1,005
	18S	6 inch Extended Running Board	225
	43A	Co-Pilot 360 2.0	655
	43B	Co-Pilot 360 Assist 2.0	750
	43C	Co-Pilot Active	1,995
	47W	All-Weather Rubber Floor Mats	160
	50M	UX - Center Console Tray Table	195
		UX - Center Console Tray Table with 19H	N/C
	60P	Underseat Storage	215
	96J	Tonneau Pickup Box Cover – Retractable	2,200

2023 F-150
PRICE LIST
(PRICE LEVEL CODE 370)

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85H	Back Up Alarm System		$ 145
	94S	LED Warning Strobes by Sound Off Signal -- Amber		600
	94W	LED Warning Strobes by Sound Off Signal -- Amber/White		600
	PGR	Paint, Green (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PB1	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Hero Card - School Bus Yellow / Black Hood		165
	U30	XLT Base 300A Discount (Fleet only)		(500)
	87B	Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies		250
	87C	Commercial Graphics Package C by 3M - Up to 10 sq. ft.by Vomela Specialty Companies		300
	87D	Commercial Graphics Package D by 3M - Up to 18 sq. ft.by Vomela Specialty Companies		400
	87E	Commercial Graphics Package E by 3M - Up to 25 sq. ft.by Vomela Specialty Companies		525
	87F	Commercial Graphics Package F by 3M - Up to 40 sq. ft.by Vomela Specialty Companies		675
	87G	Commercial Graphics Package G by 3M - Up to 55 sq. ft.by Vomela Specialty Companies		825

	OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A5CAB	Bed Divider	$ 410
	AATAF	Individual Trailer TPMS/Customer-Placed Trailer Camera	1,115
	B5ZAN	40/20/40 Removable Cup Tray	60
	FIXAC	Ash Cup w/ Lighter	80
	FIXAD	Ash Cup w/ Coin Holder	45
	FIRAD	Bed Cargo Net Horizontal	75
	FIRAE	Bed Cargo Net Vertical	75
	A9JAC	Bed Hooks - Retractable by Bull Accessories	60
	A9VAB	Bed Mat	210
	A7EAB	Bed Tailgate Lock by McGard	70
	FIQAD	Bed Tray	285
	FIEAB	Chromed Exhaust Tips	105
	CJWAL	Tailgate decals--black	90
	AHQAB	First Aid Kit with Ford Logo	50
	FIMAC	Front & Rear Molded Splash Guards w/out wheel lip molding	235
	J4JAE	In-Vehicle Safe by Console Vault	400
	FI4AC	keypad w/o remote start	130
	FHLAF	Pivot Storage Box by UnderCover - Right Hand Side	290
	AHMAB	Roadside Assistance Kit - With Ford Logo	70
	AHMAD	Commercial Roadside Assistance Kit	230
	FIBAB	Sportliner by BedRug	550
	DWNAB	Tailgate viscous dampening	155
	FISAC	Wheel Lock Kit, Exposed	75
	FISAB	Wheel Lock Kit, Hidden lugs	75
	A9PAB	Foldable Pickup Box Bed Extender	905

2023 F-150 SSV
PRICE LIST
(PRICE LEVEL CODE 340)

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
SUPERCREW	XL	4x4	W1S	145 in. Wheelbase		$ 43,140
			W1T	145 in. Wheelbase		46,650
			W1S	145 in. Wheelbase		43,245
			W1T	145 in. Wheelbase		47,125
			—	Destination and Delivery		1,895

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	998	3.5L EcoBoost ilo 5.0L		$ 740
		99D	3.5L PowerBoost ilo 5.0L		2,500
TRANSMISSION	4x2/4x4	44H	Hybrid Electronic Ten-Speed Automatic Transmission (req. 3.5L HEV PT Engine (99D))		N/C
AXLE	4x2/4x4	X15	3.15 Non-Limited Slip axle		N/C
		X27	3.31 Non-Limited Slip axle		N/C
		XL3	3.31 E-Locking axle		420
			3.31 E-Locking axle (with 55A)		N/C
		XL9	3.55 E-Locking axle		470
			3.55 E-Locking axle (with 99D)		N/C
		XL6	3.73 E-Locking axle		570
			3.73 E-Locking axle (with 99D)		N/C

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64C	17 inch Silver Steel (Standard XL)		Std
	64H	18 Inch Silver Aluminum Wheels (req. 99D)		$ 95
	55A	FX4 Off-Road Package		1,095
	53B	Class IV Trailer Hitch		315
	43A	Ford Co-Pilot360 2.0		655
	53C	Max Trailer Tow Package -- requires 627		1,195
	627	Heavy-Duty Payload Package - XL		1,695
	655	Extended Range 36 Gallon Fuel Tank		445
	153	Front License Plate Bracket (where available)		N/C
	52X	Auto Stop-Start Removal		(50)
		Auto Stop-Start Removal (with 99D)		N/C
	168	Color-Coordinated Carpet with Carpeted Matching Floor Mats		145
	595	Fog Lamps -- XL		140
	924	Rear Privacy Glass with Defrost -- XL		320
	942	Daytime Running Lamps		45
	T7C	LT265/70R 17E BSW all-terrain tires		295
	413	Skid Plates		160
	471	400W Outlet -- 1 Outlet in Cab, 1 Outlet in Bed		290
		400W Outlet with 19A		50
	17C	Front / Rear Chrome Bumper (requires 595)		175
	18B	Running Boards, Black Platform		250
	41H	Engine Block Heater		90
	47R	Floor Liner - Tray Style		200
	53A	Trailer Tow Package		1,325
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn (req. 43A)		305
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		395
	55B	BoxLink -- XL		80
	59S	LED Puddle/Side Mirror Light		175
	57Q	Rear Window Defroster -- XL		Incl.
	61P	Power Passenger Seat 8 Way		295
	63T	Tailgate Step		430
	67P	Remote Keyless-Entry Key Fob		340
	67T	Integrated Trailer Brake Controller		275
	68P	Snow Plow Prep - 4X4 only		50
	85H	Back Up Alarm System		145
	90B	Aluminum Crossbed Toolbox by Weather Guard		625
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard		795
	90R	Stowable Loading Ramps		595
	94R	Red / Blue LED Warning Strobes		650

2023 F-150 SSV
PRICE LIST
(PRICE LEVEL CODE 340)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94S	Amber Warning Strobes		$ 600
	94W	Amber/White LED Warning Strobes		600
	96L	Rear Wheel Arch Liner		180
	96W	Bedliner -- Spray-In		595
	50M	Interior Work Surface (requires 19A)		195
	19A	Interior Upgrade Package		595
	55S	Onboard Scale w/ Smart Hitch (requires 43A or 17T)		650
	524	SYNC4 with Sirius XM Radio		325
	582	SYNC4 with Sirius XM Radio		N/C
	477	Pro Power On-Board - 7.2KW		750
	62B	Keyed Alike - 1284X		50
	62C	Keyed Alike - 1294X		50
	62E	Keyed Alike - 1435X		50
	62J	Keyed Alike - 1111X		50
	62D	Keyed Alike - 0135X		50
	62F	Keyed Alike - 0576X		50
	62G	Keyed Alike - 0151X		50

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender		$ 905
	FIXAD	Smoker's Package		45
	A5CAB	Bed Divider (req. 55B)		410

2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
SUPERCREW	XL	4x4	W1P	145 in. Wheelbase		$ 48,875
			—	Destination and Delivery		1,895

	TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	998	3.5L EcoBoost	Std
		44G	Electronic 10 speed automatic transmission	Std
AXLE	4x2/4x4	XL3	E-locking 3.31 axle	Std

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64H	18 Inch Silver Aluminum Wheels	Std
	153	Front License Plate Bracket (where available)	N/C
	168	Color-Coordinated Carpet with Carpeted Matching Floor Mats (optional; packaged with 19A)	$ 145
	435	Power-Sliding Rear-Window (requires 924/57Q)	350
	595	Fog Lamps -- XL	140
	924	Rear Privacy Glass with Defrost -- XL	320
	942	Daytime Running Lamps	45
	524	SYNC4 with Sirius XM Radio	325
	582	SYNC4 with Sirius XM Radio	N/C
	17C	Front / Rear Chrome Bumper (requires 595)	175
	18B	Running Boards, Black Platform	250
	41A	Badge Delete	N/C
	41H	Engine Block Heater	90
	47P	Police Engine Idle Feature	260
	47R	Floor Liner - Tray Style (requires 19A or 168)	200
	50M	Interior Work Surface (requires 19A)	195
	53A	Trailer Tow Package	1,325
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL (requires 53A and 924/57Q)	305
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	395
	55B	BoxLink -- XL	80
	57Q	Rear Window Defroster -- XL	Incl.
	59S	Super Puddle (LED Puddle/Side Mirror Light) (requires 53A and 924/57Q)	175
	19A	Interior Upgrade Package	595
	61P	Power Passenger Seat 8 Way	295
	62B	Keyed Alike - 1284X	50
	62C	Keyed Alike - 1294X	50
	62E	Keyed Alike - 1435X	50
	62J	Keyed Alike - 1111X	50
	62D	Keyed Alike - 0135X	50
	62F	Keyed Alike - 0576X	50
	62G	Keyed Alike - 0151X	50
	63T	Tailgate Step	430
	67P	Remote Keyless-Entry Key Fob	340
	67T	Integrated Trailer Brake Controller	275
	76R	Reverse Sensing System	Std
	85H	Back Up Alarm System	145
	90B	Aluminum Crossbed Toolbox by Weather Guard	625
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard	795
	90R	Stowable Loading Ramps	595
	91B	BLIS - Blind Spot Monitoring System with Cross Traffic Alert	590
	94R	Red / Blue LED Warning Strobes	650
	94S	Amber Warning Strobes	600

2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94W	Amber/White LED Warning Strobes		$ 600
	96L	Rear Wheel Arch Liner		180
	96P	Bedliner -- Plastic, Drop-In		350
	96W	Bedliner -- Spray-In		595

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender		$ 905
	A5CAB	Bed Divider (req. 55B, N/A with 90R)		410
	FIXAD	Smoker's Package		45

Preview Order P11A - X1C - 4x2 SuperCab: Order Summary Time of Preview: 09/08/2023 15:32:53 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Thomas Cullen	**Type**	Fleet	**Vehicle Line**	F-150	**Order Code**	P11A
Customer Name	AEPA	**Priority Code**	L2	**Model Year**	2023	**Price Level**	370

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X2 SUPERCAB - 145	$39195	.245/70R 17 BSW ALL-SEASON	$0
145 INCH WHEELBASE	$0	3.55 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$39195	6250# GVWR PACKAGE	$0
OXFORD WHITE	$0	JOB #2 ORDER	$0
CLOTH 40/20/40 FRONT SEAT	$0	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	FLEX FUEL VEHICLE	$0
EQUIPMENT GROUP 101A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL SERIES	$0	FUEL CHARGE	$0
.17" SILVER STEEL WHEELS	$0	PRICED DORA	$0
3.3L V6 PFDI	$0	ADVERTISING ASSESSMENT	$0
ELEC TEN-SPEED AUTO W/TOW MODE	$0	DESTINATION & DELIVERY	$1995

	MSRP
TOTAL BASE AND OPTIONS	$41190
XL DISCOUNT	$-750
TOTAL	$40440

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.
This is not an invoice.

2023 F-150
PRICE LIST
(PRICE LEVEL CODE 370)

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box	$ 34,585
	F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box	34,885
	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box	39,600
	F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box	39,900
	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box	40,760
	F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box	41,055
	F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box	44,550
	F1E	141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box	44,855
	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box	39,195
	X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box	40,590
	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box	42,995
	X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box	46,025
	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box	44,000
	X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box	45,400
	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box	47,800
	X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box	50,840
	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box	41,530
	W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box	42,930
	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box	45,410
	W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box	48,440
	W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box	46,360
	W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box	47,750
	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box	50,220
	W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box	53,265
	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box	57,480
	W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box	57,730
	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box	61,270
	W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box	63,215
	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box	63,225
	W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box	63,530
	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box	67,025
	W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box	67,320
	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box	64,915
	W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box	65,220
	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box	68,710
	W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box	69,015
	W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box	84,910
	W1E	145 in. Wheelbase-Tremor 4x4 SCrew SS 5.5 Box	61,330
	W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box	76,775
	—	Destination and Delivery	1,995

TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
XL	4x2/4x4	101A	Series Price	N/C
		300A	Series Price	N/C
		501A	Series Price	N/C
		600A	Series Price	N/C
		700A	Series Price	N/C
		900A	Series Price	N/C

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PRICE LIST
(PRICE LEVEL CODE 370)

PROPRIETARY

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		99B	3.3L V6 PFD -- XL, XLT		Std
			3.3L V6 PFD -- XL, XLT		Std
		99P	2.7L V6 EcoBoost -- XL, XLT, Lariat		Std
			2.7L EcoBoost ilo 3.3L V6 PFD		$ 1,285
		995	5.0L V8 -- XL, XLT, Lariat, King Ranch, Platinum		Std
			5.0L ilo 3.3L V6 PFD		2,560
			5.0L ilo 2.7L EcoBoost		1,365
		998	3.5L EcoBoost ilo 3.3L V6 PFD		2,735
			3.5L EcoBoost ilo 2.7L EcoBoost		1,540
			3.5L EcoBoost ilo 5.0L		740
		99D	3.5L PowerBoost -- Limited		Std
			3.5L PowerBoost ilo 3.3L V6 PFD		4,495
			3.5L PowerBoost ilo 2.7L EcoBoost		3,300
			3.5L PowerBoost ilo 5.0L		2,500
TRANSMISSION		44G	Electronic 10 speed automatic transmission		Std
AXLE		X15	Standard Axle Ratio (where Standard Axle)		Std
		X19	Standard Axle Ratio (where Standard Axle)		Std
		X26	Standard Axle Ratio (where Standard Axle)		Std
			Optional Axle Ratio (where Optional)		80
		X27	Standard Axle Ratio (where Standard Axle)		Std
		XL3	E-locking 3.31 axle		420
			E-locking 3.31 axle -- w/ 55A & 995 or 998 or 991		Incl.
			E-locking 3.31 axle -- w/ 19R & 995 or 998		Incl.
		XL6	E-locking 3.73 axle		570
			E-locking 3.73 axle -- w/ 622, 53C & 627		Incl.
			E-locking 3.73 axle -- w/ 99D		N/C
		XL9	E-locking 3.55 axle		470
			E-locking 3.55 axle w/ 99D		N/C
			E-locking 3.55 axle -- w/ 53C & 998 or 991		Incl.
			3.55 Electronic-locking rear-axle with 19R and 2.7L V6 EcoBoost® (99P)		Incl.
			E-locking 3.55 axle -- w/ 55A & 99P		Incl.

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	102A	Equipment Group 102A -- Crew Cab		$ 385
		Equipment Group 102A Net -- Crew Cab		385
	301A	Equipment Group 301A (Mid) -- Regular Cab		2,180
		Equipment Group 301A Net		1,180
		Equipment Group 301A (Mid) -- Super/Crew Cab		2,230
		Equipment Group 301A Net		1,230
	302A	Equipment Group 302A (High)		5,955
		Equipment Group 302A Net		3,955
	502A	Equipment Group 502A (High)		4,805
		Equipment Group 502A Net		3,305
	601A	Equipment Group 601A (High)		3,850
		Equipment Group 601A Net		3,350
	701A	Equipment Group 701A (High)		3,950
		Equipment Group 701A Net		3,450
	401A	Equipment Group 401A (Standard)		N/C
	402A	Equipment Group 402A (High)		7,525
	801A	Equipment Group 801A (Standard)		N/C
	802A	Equipment Group 802A (High)		30,575
	U99	FHEV Discount		(1,900)
	63R	CHMSL Camera Removal		(175)
	91X	Multicontour seats with Active Motion® Removal		(300)
	67X	Active Park Assist 2.0 Removal		(365)
	U35	Navigation Discount with 43B		(250)
	16P	Inclination / Intrusion Sensor – Removal		(50)
	622	2.7L V6 EcoBoost Payload Package		750
	627	Heavy Duty Payload Package -- XL		1,695
	T22	275/55R20 BSW A/S -- w/ Platinum		Std
	T2P	P275/55R20 BSW A/T -- w/ Platinum		Std
	T7C	LT265/70R17E BSW A/T		295
	T8C	LT275/65R18C OWL A/T		295
		LT275/65R18C OWL A/T w/ 627 Heavy Duty Payload Pkg.		Incl.
	64H	18 Silver Aluminum Wheels -- XL w/ 627		Incl.
		18 Silver Aluminum Wheels		95
	642	20 six-spoke machined aluminum with Magnetic painted pockets		1,225
	64L	20 Chrome-like PVD Wheel		1,495
		20 Chrome-like PVD Wheel -- w/ 86K		Incl.
	64S	20 Six-Spoke Premium Painted Aluminum Wheel		1,495
	64C	17 Silver Steel Wheel		Std
	64P	20 Polished Aluminum Wheels		Std
	64T	18 Chrome-like PVD Wheel		Incl.

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PRICE LIST
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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	88J	Sport Cloth 40/Console/40 Front Seats (STX)		$ 295
	88M	Cloth 40/20/40 Front Seat		Std
	88U	Cloth 40/Console/40 Front Seat -- XLT		295
	88W	Cloth 40/Console/40 Front Seat -- XL		295
	88C	Cloth 40/20/40 Front Seat		Std
	86A	XL Chrome Appearance Package		895
		XL Chrome Appearance Package Net		395
	86B	XLT Chrome Appearance Package		1,895
		XLT Chrome Appearance Package Net		1,145
	862	XLT Sport Appearance Package -- w/ 301A		2,205
	U36	XLT Chrome/Sport Appearance Package Discount		(750)
	862	XLT Sport Appearance Package -- w/ 302A		465
	863	Lariat Sport Package -- w/ 501A		2,205
		Lariat Sport Package Net		1,455
		Lariat Sport Package -- w/ 502A		465
	86K	King Ranch Chrome Package		2,205
		King Ranch Chrome Package Net		1,455
	55A	Off-Road Package		1,095
	19S	STX Appearance Package		2,585
	168	Carpeting & Floor Mats		145
	413	Skid Plates -- 4x4 on XL 4x4 on XLT (Fleet only for 101A/XLT+)		160
		Skid Plates -- with 55A		Incl.
	435	Power-sliding Rear Window -- Lariat		Std
		Power-sliding Rear Window		350
	595	Fog Lamps -- XL		140
		Fog Lamps -- XL w/ STX 20 Wheel (642)		N/C
		Fog Lamps -- XLT and above		Std
	655	Extended Range Fuel Tank		445
	763	360-degree Camera		765
	924	Rear Privacy Glass with Defrost -- XL		320
		Rear Privacy Glass -- XLT/Lariat/KR/Platinum		Std
	954	Two-Tone Paint -- XLT/Lariat		250
	18B	Running Boards, Black Platform		250
	18C	Running Boards, Chrome Tubular		635
		Running Boards, Chrome Tubular -- w/ 86B		Incl.
	18P	Running Boards, Power Deployable		1,220
	41H	Engine Block Heater		90
	43V	Moonroof (Twin Panel on SuperCrew)		1,495
	47R	All-Weather Rubber & Carpet Floor Mats		200
		All-Weather Rubber & Carpet Floor Mats with 55A -- XL, XLT and Lariat		40
	53A	Trailer Tow Package		
		HD Trailer Tow (Tremor 402A)		1,325
		HD Trailer Tow (Platinum high)		445
	53B	Class IV Trailer Hitch -- XL/XLT		1,215
	53C	Max Trailer Tow (Platinum high)		315
		Max Trailer Tow Package		2,040
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL		2,215
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT & Tremor		305
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim with 301A or 302A		190
	54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR		Incl.
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		250
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT		395
	55B	BoxLink		275
	57Q	Rear Window Defroster -- Lariat+		
		Rear Window Defroster -- w/ 435		80
		Rear Window Defroster -- XL		Std
	59R	Remote Start System		Incl.
	59S	Super Puddle (LED Puddle/Side Mirror Light)		Incl.
		Super Puddle (LED Puddle/Side Mirror Light) -- w/ 502A Platinum, Limited, KR		195
	67T	Trailer Brake Controller		175
		Trailer Brake Controller (incl. Tremor 402A)		Incl.
	55G	Raptor Exterior Graphics Package		275
	61C	Raptor Carbon Fiber Package		N/C
	68R	Raptor 37 Tire Performance Package		1,075
	64D	17 Forged Aluminum Bead-Lock Capable Wheel		995
	66D	Tailgate Appliqué Delete		5,250
	55D	Raptor 37 Graphics Delete		1,895
	61T	Front-Axle w/Torsen® Differential		N/C
				N/C
				500

2023 F-150
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PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	55S	Onboard Scale w/ Smart Hitch (55S)	$ 650
	61D	Continuously Controlled Damping	695
	191	Black Appearance Package - STX w/ Single Exhaust	3,370
		Black Appearance Package - STX w/ Dual Exhaust (3.5L GTDI)	3,770
	193	Black Appearance Package - XLT w/ Single Exhaust	1,370
		Black Appearance Package - XLT w/ Dual Exhaust (3.5L GTDI)	1,795
		Black Appearance Package - XLT 302A w/ Single Exhaust	2,080
		Black Appearance Package - XLT 302A w/ Dual Exhaust (3.5L GTDI)	2,505
	195	Black Appearance Package - Lariat Single Exhaust	1,370
		Black Appearance Package - Lariat Dual Exhaust (3.5L GTDI)	1,795
	197	Black Appearance Package - Platinum Single Exhaust	1,370
		Black Appearance Package - Platinum Dual Exhaust (3.5L GTDI)	1,795
	68L	Bed Utility Package	695
		Bed Utility Package - Premium	995
	62W	Wireless Charging Pad	145
	18Y	Raptor Moonroof & Tailgate Package	2,195
	60R	Blue Interior Appearance Package	2,395
	19H	Heritage Edition	1,975
	19R	Rattler	1,495
	68P	Snow Plow Prep	50
	90B	Aluminum Crossbed Toolbox by Weather Guard	950
	90P	Premium Aluminum Crossbed Toolbox by Weather Guard	950
	90R	Bed Ramps (req. 55B) -- Late Availability	595
	96L	Wheel Well Liner	180
		Wheel Well Liner w/ 900A	Std
	96P	Bedliner -- Plastic, Drop-In	350
	96T	Tonneau Pickup Box Cover - Soft Folding	590
	96W	Bedliner -- Spray-In	595
	96X	Tonneau Pickup Box Cover - Hard Folding	1,200
	PD4	Rapid Red Metallic Tinted Clearcoat	495
	PAZ	Star White Metallic Tri-Coat	795
	PG4	Azure Gray Metallic Tri-Coat	795
	PEA	Hot Pepper Red Metallic Tinted Clearcoat	495
	942	Daytime Running Lamps	45
	17C	Front / Rear Chrome Bumper	175
	91P	8-Way Power Driver Seat	350
	471	110v/400w Outlet -- 1 Outlet in Cab & 1 Outlet in Bed with 88A, 88C, or 88M	290
		110v/400w Outlet -- 2 Outlets in Cab & 1 Outlet in Bed with 88H, 88J, 88U, FB or 88W	340
	472	2kW Power-to-the-Box	995
	477	7.2kW Power-to-the-Box	750
	524	Sync 4 Mid w/ Digital Assistant	325
	583	B&O Sound System	610
	588	B&O Unleashed	695
	617	Power Adjustable Pedals	170
	18L	6 inch Extended Chrome Running Boards ilo Chrome Running Boards	225
		6 inch Extended Chrome Running Boards	1,005
	18S	6 inch Extended Running Board	225
	43A	Co-Pilot 360 2.0	655
	43B	Co-Pilot 360 Assist 2.0	750
	43C	Co-Pilot Active	1,995
	47W	All-Weather Rubber Floor Mats	160
	50M	UX - Center Console Tray Table	195
		UX - Center Console Tray Table with 19H	N/C
	60P	Underseat Storage	215
	96J	Tonneau Pickup Box Cover – Retractable	2,200

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	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85H	Back Up Alarm System	$ 145
	94S	LED Warning Strobes by Sound Off Signal -- Amber	600
	94W	LED Warning Strobes by Sound Off Signal -- Amber/White	600
	PGR	Paint, Green (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PB1	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660
	95K	Hero Card - School Bus Yellow / Black Hood	660
	U30	XLT Base 300A Discount (Fleet only)	165
	87B	Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies	(500)
	87C	Commercial Graphics Package C by 3M - Up to 10 sq. ft.by Vomela Specialty Companies	250
	87D	Commercial Graphics Package D by 3M - Up to 18 sq. ft.by Vomela Specialty Companies	300
	87E	Commercial Graphics Package E by 3M - Up to 25 sq. ft.by Vomela Specialty Companies	400
	87F	Commercial Graphics Package F by 3M - Up to 40 sq. ft.by Vomela Specialty Companies	525
	87G	Commercial Graphics Package G by 3M - Up to 55 sq. ft.by Vomela Specialty Companies	675
			825

	OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A5CAB	Bed Divider	$ 410
	AATAF	Individual Trailer TPMS/Customer-Placed Trailer Camera	1,115
	B5ZAN	40/20/40 Removable Cup Tray	60
	FIXAC	Ash Cup w/ Lighter	80
	FIXAD	Ash Cup w/ Coin Holder	45
	FIRAD	Bed Cargo Net Horizontal	75
	FIRAE	Bed Cargo Net Vertical	75
	A9JAC	Bed Hooks - Retractable by Bull Accessories	60
	A9VAB	Bed Mat	210
	A7EAB	Bed Tailgate Lock by McGard	70
	FIQAD	Bed Tray	285
	FIEAB	Chromed Exhaust Tips	105
	CJWAL	Tailgate decals--black	90
	AHQAB	First Aid Kit with Ford Logo	50
	FIMAC	Front & Rear Molded Splash Guards w/out wheel lip molding	235
	J4JAE	In-Vehicle Safe by Console Vault	400
	FI4AC	keypad w/o remote start	130
	FHLAF	Pivot Storage Box by UnderCover - Right Hand Side	290
	AHMAB	Roadside Assistance Kit - With Ford Logo	70
	AHMAD	Commercial Roadside Assistance Kit	230
	FIBAB	Sportliner by BedRug	550
	DWNAB	Tailgate viscous dampening	155
	FISAC	Wheel Lock Kit, Exposed	75
	FISAB	Wheel Lock Kit, Hidden lugs	75
	A9PAB	Foldable Pickup Box Bed Extender	905

2023 F-150 SSV
PRICE LIST
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PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
SUPERCREW	XL	4x4	W1S	145 in. Wheelbase		$ 43,140
			W1T	145 in. Wheelbase		46,650
			W1S	145 in. Wheelbase		43,245
			W1T	145 in. Wheelbase		47,125
			—	Destination and Delivery		1,895

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	998	3.5L EcoBoost ilo 5.0L		$ 740
		99D	3.5L PowerBoost ilo 5.0L		2,500
TRANSMISSION	4x2/4x4	44H	Hybrid Electronic Ten-Speed Automatic Transmission (req. 3.5L HEV PT Engine (99D))		N/C
AXLE	4x2/4x4	X15	3.15 Non-Limited Slip axle		N/C
		X27	3.31 Non-Limited Slip axle		N/C
		XL3	3.31 E-Locking axle		420
			3.31 E-Locking axle (with 55A)		N/C
		XL9	3.55 E-Locking axle		470
			3.55 E-Locking axle (with 99D)		N/C
		XL6	3.73 E-Locking axle		570
			3.73 E-Locking axle (with 99D)		N/C

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64C	17 inch Silver Steel (Standard XL)		Std
	64H	18 Inch Silver Aluminum Wheels (req. 99D)		$ 95
	55A	FX4 Off-Road Package		1,095
	53B	Class IV Trailer Hitch		315
	43A	Ford Co-Pilot360 2.0		655
	53C	Max Trailer Tow Package -- requires 627		1,195
	627	Heavy-Duty Payload Package - XL		1,695
	655	Extended Range 36 Gallon Fuel Tank		445
	153	Front License Plate Bracket (where available)		N/C
	52X	Auto Stop-Start Removal		(50)
		Auto Stop-Start Removal (with 99D)		N/C
	168	Color-Coordinated Carpet with Carpeted Matching Floor Mats		145
	595	Fog Lamps -- XL		140
	924	Rear Privacy Glass with Defrost -- XL		320
	942	Daytime Running Lamps		45
	T7C	LT265/70R 17E BSW all-terrain tires		295
	413	Skid Plates		160
	471	400W Outlet -- 1 Outlet in Cab, 1 Outlet in Bed		290
		400W Outlet with 19A		50
	17C	Front / Rear Chrome Bumper (requires 595)		175
	18B	Running Boards, Black Platform		250
	41H	Engine Block Heater		90
	47R	Floor Liner - Tray Style		200
	53A	Trailer Tow Package		1,325
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn (req. 43A)		305
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		395
	55B	BoxLink -- XL		80
	59S	LED Puddle/Side Mirror Light		175
	57Q	Rear Window Defroster -- XL		Incl.
	61P	Power Passenger Seat 8 Way		295
	63T	Tailgate Step		430
	67P	Remote Keyless-Entry Key Fob		340
	67T	Integrated Trailer Brake Controller		275
	68P	Snow Plow Prep - 4X4 only		50
	85H	Back Up Alarm System		145
	90B	Aluminum Crossbed Toolbox by Weather Guard		625
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard		795
	90R	Stowable Loading Ramps		595
	94R	Red / Blue LED Warning Strobes		650

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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94S	Amber Warning Strobes		$ 600
	94W	Amber/White LED Warning Strobes		600
	96L	Rear Wheel Arch Liner		180
	96W	Bedliner -- Spray-In		595
	50M	Interior Work Surface (requires 19A)		195
	19A	Interior Upgrade Package		595
	55S	Onboard Scale w/ Smart Hitch (requires 43A or 17T)		650
	524	SYNC4 with Sirius XM Radio		325
	582	SYNC4 with Sirius XM Radio		N/C
	477	Pro Power On-Board - 7.2KW		750
	62B	Keyed Alike - 1284X		50
	62C	Keyed Alike - 1294X		50
	62E	Keyed Alike - 1435X		50
	62J	Keyed Alike - 1111X		50
	62D	Keyed Alike - 0135X		50
	62F	Keyed Alike - 0576X		50
	62G	Keyed Alike - 0151X		50

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender		$ 905
	FIXAD	Smoker's Package		45
	A5CAB	Bed Divider (req. 55B)		410

2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
SUPERCREW	XL	4x4	W1P	145 in. Wheelbase	$ 48,875
			—	Destination and Delivery	1,895

TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	998	3.5L EcoBoost	Std
		44G	Electronic 10 speed automatic transmission	Std
AXLE	4x2/4x4	XL3	E-locking 3.31 axle	Std

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64H	18 Inch Silver Aluminum Wheels	Std
	153	Front License Plate Bracket (where available)	N/C
	168	Color-Coordinated Carpet with Carpeted Matching Floor Mats (optional; packaged with 19A)	$ 145
	435	Power-Sliding Rear-Window (requires 924/57Q)	350
	595	Fog Lamps -- XL	140
	924	Rear Privacy Glass with Defrost -- XL	320
	942	Daytime Running Lamps	45
	524	SYNC4 with Sirius XM Radio	325
	582	SYNC4 with Sirius XM Radio	N/C
	17C	Front / Rear Chrome Bumper (requires 595)	175
	18B	Running Boards, Black Platform	250
	41A	Badge Delete	N/C
	41H	Engine Block Heater	90
	47P	Police Engine Idle Feature	260
	47R	Floor Liner - Tray Style (requires 19A or 168)	200
	50M	Interior Work Surface (requires 19A)	195
	53A	Trailer Tow Package	1,325
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL (requires 53A and 924/57Q)	305
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	395
	55B	BoxLink -- XL	80
	57Q	Rear Window Defroster -- XL	Incl.
	59S	Super Puddle (LED Puddle/Side Mirror Light) (requires 53A and 924/57Q)	175
	19A	Interior Upgrade Package	595
	61P	Power Passenger Seat 8 Way	295
	62B	Keyed Alike - 1284X	50
	62C	Keyed Alike - 1294X	50
	62E	Keyed Alike - 1435X	50
	62J	Keyed Alike - 1111X	50
	62D	Keyed Alike - 0135X	50
	62F	Keyed Alike - 0576X	50
	62G	Keyed Alike - 0151X	50
	63T	Tailgate Step	50
	67P	Remote Keyless-Entry Key Fob	430
	67T	Integrated Trailer Brake Controller	340
	76R	Reverse Sensing System	275
	85H	Back Up Alarm System	Std
	90B	Aluminum Crossbed Toolbox by Weather Guard	145
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard	625
	90R	Stowable Loading Ramps	795
	91B	BLIS - Blind Spot Monitoring System with Cross Traffic Alert	595
	94R	Red / Blue LED Warning Strobes	590
	94S	Amber Warning Strobes	650
			600

2023 F-150 POLICE RESPONDER
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PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94W	Amber/White LED Warning Strobes		$ 600
	96L	Rear Wheel Arch Liner		180
	96P	Bedliner -- Plastic, Drop-In		350
	96W	Bedliner -- Spray-In		595

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender		$ 905
	A5CAB	Bed Divider (req. 55B, N/A with 90R)		410
	FIXAD	Smoker's Package		45

Preview Order P12A - F1C - 4x2 Regular Cab: Order Summary Time of Preview: 09/08/2023 15:33:31 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Thomas Cullen	**Type**	Fleet	**Vehicle Line**	F-150	**Order Code**	P12A
Customer Name	AEPA	**Priority Code**	L2	**Model Year**	2023	**Price Level**	370

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X2 REGULAR CAB - 122	$34585	.245/70R 17 BSW ALL-SEASON	$0
122.5 INCH WHEELBASE	$0	3.55 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$34585	6010# GVWR PACKAGE	$0
OXFORD WHITE	$0	JOB #2 ORDER	$0
CLOTH 40/20/40 FRONT SEAT	$0	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	FLEX FUEL VEHICLE	$0
EQUIPMENT GROUP 101A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL SERIES	$0	FUEL CHARGE	$0
.17" SILVER STEEL WHEELS	$0	PRICED DORA	$0
3.3L V6 PFDI	$0	ADVERTISING ASSESSMENT	$0
ELEC TEN-SPEED AUTO W/TOW MODE	$0	DESTINATION & DELIVERY	$1995

	MSRP
TOTAL BASE AND OPTIONS	$36580
XL DISCOUNT	$-750
TOTAL	$35830

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.
This is not an invoice.

2023 F-150
PRICE LIST
(PRICE LEVEL CODE 370)

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box	$ 34,585
	F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box	34,885
	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box	39,600
	F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box	39,900
	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box	40,760
	F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box	41,055
	F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box	44,550
	F1E	141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box	44,855
	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box	39,195
	X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box	40,590
	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box	42,995
	X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box	46,025
	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box	44,000
	X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box	45,400
	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box	47,800
	X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box	50,840
	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box	41,530
	W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box	42,930
	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box	45,410
	W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box	48,440
	W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box	46,360
	W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box	47,750
	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box	50,220
	W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box	53,265
	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box	57,480
	W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box	57,730
	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box	61,270
	W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box	63,215
	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box	63,225
	W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box	63,530
	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box	67,025
	W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box	67,320
	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box	64,915
	W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box	65,220
	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box	68,710
	W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box	69,015
	W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box	84,910
	W1E	145 in. Wheelbase-Tremor 4x4 SCrew SS 5.5 Box	61,330
	W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box	76,775
	—	Destination and Delivery	1,995

TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
XL	4x2/4x4	101A	Series Price	N/C
		300A	Series Price	N/C
		501A	Series Price	N/C
		600A	Series Price	N/C
		700A	Series Price	N/C
		900A	Series Price	N/C

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PROPRIETARY

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		99B	3.3L V6 PFD -- XL, XLT		Std
			3.3L V6 PFD -- XL, XLT		Std
		99P	2.7L V6 EcoBoost -- XL, XLT, Lariat		Std
			2.7L EcoBoost ilo 3.3L V6 PFD		$ 1,285
		995	5.0L V8 -- XL, XLT, Lariat, King Ranch, Platinum		Std
			5.0L ilo 3.3L V6 PFD		2,560
			5.0L ilo 2.7L EcoBoost		1,365
		998	3.5L EcoBoost ilo 3.3L V6 PFD		2,735
			3.5L EcoBoost ilo 2.7L EcoBoost		1,540
			3.5L EcoBoost ilo 5.0L		740
		99D	3.5L PowerBoost -- Limited		Std
			3.5L PowerBoost ilo 3.3L V6 PFD		4,495
			3.5L PowerBoost ilo 2.7L EcoBoost		3,300
			3.5L PowerBoost ilo 5.0L		2,500
TRANSMISSION		44G	Electronic 10 speed automatic transmission		Std
AXLE		X15	Standard Axle Ratio (where Standard Axle)		Std
		X19	Standard Axle Ratio (where Standard Axle)		Std
		X26	Standard Axle Ratio (where Standard Axle)		Std
			Optional Axle Ratio (where Optional)		80
		X27	Standard Axle Ratio (where Standard Axle)		Std
		XL3	E-locking 3.31 axle		420
			E-locking 3.31 axle -- w/ 55A & 995 or 998 or 991		Incl.
			E-locking 3.31 axle -- w/ 19R & 995 or 998		Incl.
		XL6	E-locking 3.73 axle		570
			E-locking 3.73 axle -- w/ 622, 53C & 627		Incl.
			E-locking 3.73 axle -- w/ 99D		N/C
		XL9	E-locking 3.55 axle		470
			E-locking 3.55 axle w/ 99D		N/C
			E-locking 3.55 axle -- w/ 53C & 998 or 991		Incl.
			3.55 Electronic-locking rear-axle with 19R and 2.7L V6 EcoBoost® (99P)		Incl.
			E-locking 3.55 axle -- w/ 55A & 99P		Incl.

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	102A	Equipment Group 102A -- Crew Cab		$ 385
		Equipment Group 102A Net -- Crew Cab		385
	301A	Equipment Group 301A (Mid) -- Regular Cab		2,180
		Equipment Group 301A Net		1,180
		Equipment Group 301A (Mid) -- Super/Crew Cab		2,230
		Equipment Group 301A Net		1,230
	302A	Equipment Group 302A (High)		5,955
		Equipment Group 302A Net		3,955
	502A	Equipment Group 502A (High)		4,805
		Equipment Group 502A Net		3,305
	601A	Equipment Group 601A (High)		3,850
		Equipment Group 601A Net		3,350
	701A	Equipment Group 701A (High)		3,950
		Equipment Group 701A Net		3,450
	401A	Equipment Group 401A (Standard)		N/C
	402A	Equipment Group 402A (High)		7,525
	801A	Equipment Group 801A (Standard)		N/C
	802A	Equipment Group 802A (High)		30,575
	U99	FHEV Discount		(1,900)
	63R	CHMSL Camera Removal		(175)
	91X	Multicontour seats with Active Motion® Removal		(300)
	67X	Active Park Assist 2.0 Removal		(365)
	U35	Navigation Discount with 43B		(250)
	16P	Inclination / Intrusion Sensor – Removal		(50)
	622	2.7L V6 EcoBoost Payload Package		750
	627	Heavy Duty Payload Package -- XL		1,695
	T22	275/55R20 BSW A/S -- w/ Platinum		Std
	T2P	P275/55R20 BSW A/T -- w/ Platinum		Std
	T7C	LT265/70R17E BSW A/T		295
	T8C	LT275/65R18C OWL A/T		295
		LT275/65R18C OWL A/T w/ 627 Heavy Duty Payload Pkg.		Incl.
	64H	18 Silver Aluminum Wheels -- XL w/ 627		Incl.
		18 Silver Aluminum Wheels		95
	642	20 six-spoke machined aluminum with Magnetic painted pockets		1,225
	64L	20 Chrome-like PVD Wheel		1,495
		20 Chrome-like PVD Wheel -- w/ 86K		Incl.
	64S	20 Six-Spoke Premium Painted Aluminum Wheel		1,495
	64C	17 Silver Steel Wheel		Std
	64P	20 Polished Aluminum Wheels		Std
	64T	18 Chrome-like PVD Wheel		Incl.

2023 F-150
PRICE LIST
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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	88J	Sport Cloth 40/Console/40 Front Seats (STX)		$ 295
	88M	Cloth 40/20/40 Front Seat		Std
	88U	Cloth 40/Console/40 Front Seat -- XLT		295
	88W	Cloth 40/Console/40 Front Seat -- XL		295
	88C	Cloth 40/20/40 Front Seat		Std
	86A	XL Chrome Appearance Package		895
		XL Chrome Appearance Package Net		395
	86B	XLT Chrome Appearance Package		1,895
		XLT Chrome Appearance Package Net		1,145
	862	XLT Sport Appearance Package -- w/ 301A		2,205
	U36	XLT Chrome/Sport Appearance Package Discount		(750)
	862	XLT Sport Appearance Package -- w/ 302A		465
	863	Lariat Sport Package -- w/ 501A		2,205
		Lariat Sport Package Net		1,455
		Lariat Sport Package -- w/ 502A		465
	86K	King Ranch Chrome Package		2,205
		King Ranch Chrome Package Net		1,455
	55A	Off-Road Package		1,095
	19S	STX Appearance Package		2,585
	168	Carpeting & Floor Mats		145
	413	Skid Plates -- 4x4 on XL 4x4 on XLT (Fleet only for 101A/XLT+)		160
		Skid Plates -- with 55A		Incl.
	435	Power-sliding Rear Window -- Lariat		Std
		Power-sliding Rear Window		350
	595	Fog Lamps -- XL		140
		Fog Lamps -- XL w/ STX 20 Wheel (642)		N/C
		Fog Lamps -- XLT and above		Std
	655	Extended Range Fuel Tank		445
	763	360-degree Camera		765
	924	Rear Privacy Glass with Defrost -- XL		320
		Rear Privacy Glass -- XLT/Lariat/KR/Platinum		Std
	954	Two-Tone Paint -- XLT/Lariat		250
	18B	Running Boards, Black Platform		250
	18C	Running Boards, Chrome Tubular		635
		Running Boards, Chrome Tubular -- w/ 86B		Incl.
	18P	Running Boards, Power Deployable		1,220
	41H	Engine Block Heater		90
	43V	Moonroof (Twin Panel on SuperCrew)		1,495
	47R	All-Weather Rubber & Carpet Floor Mats		200
		All-Weather Rubber & Carpet Floor Mats with 55A -- XL, XLT and Lariat		40
	53A	Trailer Tow Package		1,325
		HD Trailer Tow (Tremor 402A)		445
		HD Trailer Tow (Platinum high)		1,215
	53B	Class IV Trailer Hitch -- XL/XLT		315
	53C	Max Trailer Tow (Platinum high)		2,040
		Max Trailer Tow Package		2,215
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL		305
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT & Tremor		190
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim with 301A or 302A		Incl.
	54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR		250
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		395
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT		275
	55B	BoxLink		80
	57Q	Rear Window Defroster -- Lariat+		Std
		Rear Window Defroster -- w/ 435		Incl.
		Rear Window Defroster -- XL		Incl.
	59R	Remote Start System		195
	59S	Super Puddle (LED Puddle/Side Mirror Light)		175
		Super Puddle (LED Puddle/Side Mirror Light) -- w/ 502A Platinum, Limited, KR		Incl.
	67T	Trailer Brake Controller		275
		Trailer Brake Controller (incl. Tremor 402A)		N/C
	55G	Raptor Exterior Graphics Package		1,075
	61C	Raptor Carbon Fiber Package		995
	68R	Raptor 37 Tire Performance Package		5,250
	64D	17 Forged Aluminum Bead-Lock Capable Wheel		1,895
	66D	Tailgate Appliqué Delete		N/C
	55D	Raptor 37 Graphics Delete		N/C
	61T	Front-Axle w/Torsen® Differential		500

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PRICE LIST
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PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	55S	Onboard Scale w/ Smart Hitch (55S)	$ 650
	61D	Continuously Controlled Damping	695
	191	Black Appearance Package - STX w/ Single Exhaust	3,370
		Black Appearance Package - STX w/ Dual Exhaust (3.5L GTDI)	3,770
	193	Black Appearance Package - XLT w/ Single Exhaust	1,370
		Black Appearance Package - XLT w/ Dual Exhaust (3.5L GTDI)	1,795
		Black Appearance Package - XLT 302A w/ Single Exhaust	2,080
		Black Appearance Package - XLT 302A w/ Dual Exhaust (3.5L GTDI)	2,505
	195	Black Appearance Package - Lariat Single Exhaust	1,370
		Black Appearance Package - Lariat Dual Exhaust (3.5L GTDI)	1,795
	197	Black Appearance Package - Platinum Single Exhaust	1,370
		Black Appearance Package - Platinum Dual Exhaust (3.5L GTDI)	1,795
	68L	Bed Utility Package	695
		Bed Utility Package - Premium	995
	62W	Wireless Charging Pad	145
	18Y	Raptor Moonroof & Tailgate Package	2,195
	60R	Blue Interior Appearance Package	2,395
	19H	Heritage Edition	1,975
	19R	Rattler	1,495
	68P	Snow Plow Prep	50
	90B	Aluminum Crossbed Toolbox by Weather Guard	950
	90P	Premium Aluminum Crossbed Toolbox by Weather Guard	950
	90R	Bed Ramps (req. 55B) -- Late Availability	595
	96L	Wheel Well Liner	180
		Wheel Well Liner w/ 900A	Std
	96P	Bedliner -- Plastic, Drop-In	350
	96T	Tonneau Pickup Box Cover - Soft Folding	590
	96W	Bedliner -- Spray-In	595
	96X	Tonneau Pickup Box Cover - Hard Folding	1,200
	PD4	Rapid Red Metallic Tinted Clearcoat	495
	PAZ	Star White Metallic Tri-Coat	795
	PG4	Azure Gray Metallic Tri-Coat	795
	PEA	Hot Pepper Red Metallic Tinted Clearcoat	495
	942	Daytime Running Lamps	45
	17C	Front / Rear Chrome Bumper	175
	91P	8-Way Power Driver Seat	350
	471	110v/400w Outlet -- 1 Outlet in Cab & 1 Outlet in Bed with 88A, 88C, or 88M	290
		110v/400w Outlet -- 2 Outlets in Cab & 1 Outlet in Bed with 88H, 88J, 88U, FB or 88W	340
	472	2kW Power-to-the-Box	995
	477	7.2kW Power-to-the-Box	750
	524	Sync 4 Mid w/ Digital Assistant	325
	583	B&O Sound System	610
	588	B&O Unleashed	695
	617	Power Adjustable Pedals	170
	18L	6 inch Extended Chrome Running Boards ilo Chrome Running Boards	225
		6 inch Extended Chrome Running Boards	1,005
	18S	6 inch Extended Running Board	225
	43A	Co-Pilot 360 2.0	655
	43B	Co-Pilot 360 Assist 2.0	750
	43C	Co-Pilot Active	1,995
	47W	All-Weather Rubber Floor Mats	160
	50M	UX - Center Console Tray Table	195
		UX - Center Console Tray Table with 19H	N/C
	60P	Underseat Storage	215
	96J	Tonneau Pickup Box Cover – Retractable	2,200

2023 F-150
PRICE LIST
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PROPRIETARY

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85H	Back Up Alarm System	$ 145
	94S	LED Warning Strobes by Sound Off Signal -- Amber	600
	94W	LED Warning Strobes by Sound Off Signal -- Amber/White	600
	PGR	Paint, Green (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PB1	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660
	95K	Hero Card - School Bus Yellow / Black Hood	660
	U30	XLT Base 300A Discount (Fleet only)	165
	87B	Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies	(500)
	87C	Commercial Graphics Package C by 3M - Up to 10 sq. ft.by Vomela Specialty Companies	250
	87D	Commercial Graphics Package D by 3M - Up to 18 sq. ft.by Vomela Specialty Companies	300
	87E	Commercial Graphics Package E by 3M - Up to 25 sq. ft.by Vomela Specialty Companies	400
	87F	Commercial Graphics Package F by 3M - Up to 40 sq. ft.by Vomela Specialty Companies	525
	87G	Commercial Graphics Package G by 3M - Up to 55 sq. ft.by Vomela Specialty Companies	675

	OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A5CAB	Bed Divider	825
	AATAF	Individual Trailer TPMS/Customer-Placed Trailer Camera	$ 410
	B5ZAN	40/20/40 Removable Cup Tray	1,115
	FIXAC	Ash Cup w/ Lighter	60
	FIXAD	Ash Cup w/ Coin Holder	80
	FIRAD	Bed Cargo Net Horizontal	45
	FIRAE	Bed Cargo Net Vertical	75
	A9JAC	Bed Hooks - Retractable by Bull Accessories	75
	A9VAB	Bed Mat	60
	A7EAB	Bed Tailgate Lock by McGard	210
	FIQAD	Bed Tray	70
	FIEAB	Chromed Exhaust Tips	285
	CJWAL	Tailgate decals--black	105
	AHQAB	First Aid Kit with Ford Logo	90
	FIMAC	Front & Rear Molded Splash Guards w/out wheel lip molding	50
	J4JAE	In-Vehicle Safe by Console Vault	235
	FI4AC	keypad w/o remote start	400
	FHLAF	Pivot Storage Box by UnderCover - Right Hand Side	130
	AHMAB	Roadside Assistance Kit - With Ford Logo	290
	AHMAD	Commercial Roadside Assistance Kit	70
	FIBAB	Sportliner by BedRug	230
	DWNAB	Tailgate viscous dampening	550
	FISAC	Wheel Lock Kit, Exposed	155
	FISAB	Wheel Lock Kit, Hidden lugs	75
	A9PAB	Foldable Pickup Box Bed Extender	75
			905

2023 F-150 SSV
PRICE LIST
(PRICE LEVEL CODE 340)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
SUPERCREW	XL	4x4	W1S	145 in. Wheelbase		$ 43,140
			W1T	145 in. Wheelbase		46,650
			W1S	145 in. Wheelbase		43,245
			W1T	145 in. Wheelbase		47,125
			--	Destination and Delivery		1,895

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	998	3.5L EcoBoost ilo 5.0L		$ 740
		99D	3.5L PowerBoost ilo 5.0L		2,500
TRANSMISSION	4x2/4x4	44H	Hybrid Electronic Ten-Speed Automatic Transmission (req. 3.5L HEV PT Engine (99D))		N/C
AXLE	4x2/4x4	X15	3.15 Non-Limited Slip axle		N/C
		X27	3.31 Non-Limited Slip axle		N/C
		XL3	3.31 E-Locking axle		420
			3.31 E-Locking axle (with 55A)		N/C
		XL9	3.55 E-Locking axle		470
			3.55 E-Locking axle (with 99D)		N/C
		XL6	3.73 E-Locking axle		570
			3.73 E-Locking axle (with 99D)		N/C

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64C	17 inch Silver Steel (Standard XL)		Std
	64H	18 Inch Silver Aluminum Wheels (req. 99D)		$ 95
	55A	FX4 Off-Road Package		1,095
	53B	Class IV Trailer Hitch		315
	43A	Ford Co-Pilot360 2.0		655
	53C	Max Trailer Tow Package -- requires 627		1,195
	627	Heavy-Duty Payload Package - XL		1,695
	655	Extended Range 36 Gallon Fuel Tank		445
	153	Front License Plate Bracket (where available)		N/C
	52X	Auto Stop-Start Removal		(50)
		Auto Stop-Start Removal (with 99D)		N/C
	168	Color-Coordinated Carpet with Carpeted Matching Floor Mats		145
	595	Fog Lamps -- XL		140
	924	Rear Privacy Glass with Defrost -- XL		320
	942	Daytime Running Lamps		45
	T7C	LT265/70R 17E BSW all-terrain tires		295
	413	Skid Plates		160
	471	400W Outlet -- 1 Outlet in Cab, 1 Outlet in Bed		290
		400W Outlet with 19A		50
	17C	Front / Rear Chrome Bumper (requires 595)		175
	18B	Running Boards, Black Platform		250
	41H	Engine Block Heater		90
	47R	Floor Liner - Tray Style		200
	53A	Trailer Tow Package		1,325
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn (req. 43A)		305
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		395
	55B	BoxLink -- XL		80
	59S	LED Puddle/Side Mirror Light		175
	57Q	Rear Window Defroster -- XL		incl.
	61P	Power Passenger Seat 8 Way		295
	63T	Tailgate Step		430
	67P	Remote Keyless-Entry Key Fob		340
	67T	Integrated Trailer Brake Controller		275
	68P	Snow Plow Prep - 4X4 only		50
	85H	Back Up Alarm System		145
	90B	Aluminum Crossbed Toolbox by Weather Guard		625
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard		795
	90R	Stowable Loading Ramps		595
	94R	Red / Blue LED Warning Strobes		650

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PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94S	Amber Warning Strobes		$ 600
	94W	Amber/White LED Warning Strobes		600
	96L	Rear Wheel Arch Liner		180
	96W	Bedliner -- Spray-In		595
	50M	Interior Work Surface (requires 19A)		195
	19A	Interior Upgrade Package		595
	55S	Onboard Scale w/ Smart Hitch (requires 43A or 17T)		650
	524	SYNC4 with Sirius XM Radio		325
	582	SYNC4 with Sirius XM Radio		N/C
	477	Pro Power On-Board - 7.2KW		750
	62B	Keyed Alike - 1284X		50
	62C	Keyed Alike - 1294X		50
	62E	Keyed Alike - 1435X		50
	62J	Keyed Alike - 1111X		50
	62D	Keyed Alike - 0135X		50
	62F	Keyed Alike - 0576X		50
	62G	Keyed Alike - 0151X		50

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender		$ 905
	FIXAD	Smoker's Package		45
	A5CAB	Bed Divider (req. 55B)		410

2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
SUPERCREW	XL	4x4	W1P	145 in. Wheelbase	$ 48,875
			—	Destination and Delivery	1,895

	TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	998	3.5L EcoBoost	Std
		44G	Electronic 10 speed automatic transmission	Std
AXLE	4x2/4x4	XL3	E-locking 3.31 axle	Std

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64H	18 Inch Silver Aluminum Wheels	Std
	153	Front License Plate Bracket (where available)	N/C
	168	Color-Coordinated Carpet with Carpeted Matching Floor Mats (optional; packaged with 19A)	$ 145
	435	Power-Sliding Rear-Window (requires 924/57Q)	350
	595	Fog Lamps -- XL	140
	924	Rear Privacy Glass with Defrost -- XL	320
	942	Daytime Running Lamps	45
	524	SYNC4 with Sirius XM Radio	325
	582	SYNC4 with Sirius XM Radio	N/C
	17C	Front / Rear Chrome Bumper (requires 595)	175
	18B	Running Boards, Black Platform	250
	41A	Badge Delete	N/C
	41H	Engine Block Heater	90
	47P	Police Engine Idle Feature	260
	47R	Floor Liner - Tray Style (requires 19A or 168)	200
	50M	Interior Work Surface (requires 19A)	195
	53A	Trailer Tow Package	1,325
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL (requires 53A and 924/57Q)	305
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	395
	55B	BoxLink -- XL	80
	57Q	Rear Window Defroster -- XL	Incl.
	59S	Super Puddle (LED Puddle/Side Mirror Light) (requires 53A and 924/57Q)	175
	19A	Interior Upgrade Package	595
	61P	Power Passenger Seat 8 Way	295
	62B	Keyed Alike - 1284X	50
	62C	Keyed Alike - 1294X	50
	62E	Keyed Alike - 1435X	50
	62J	Keyed Alike - 1111X	50
	62D	Keyed Alike - 0135X	50
	62F	Keyed Alike - 0576X	50
	62G	Keyed Alike - 0151X	50
	63T	Tailgate Step	50
	67P	Remote Keyless-Entry Key Fob	430
	67T	Integrated Trailer Brake Controller	340
	76R	Reverse Sensing System	275
	85H	Back Up Alarm System	Std
	90B	Aluminum Crossbed Toolbox by Weather Guard	145
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard	625
	90R	Stowable Loading Ramps	795
	91B	BLIS - Blind Spot Monitoring System with Cross Traffic Alert	595
	94R	Red / Blue LED Warning Strobes	590
	94S	Amber Warning Strobes	650
			600

2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94W	Amber/White LED Warning Strobes		$ 600
	96L	Rear Wheel Arch Liner		180
	96P	Bedliner -- Plastic, Drop-In		350
	96W	Bedliner -- Spray-In		595

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender		$ 905
	A5CAB	Bed Divider (req. 55B, N/A with 90R)		410
	FIXAD	Smoker's Package		45

Preview Order P13A - F1E - 4x4 Regular Cab: Order Summary Time of Preview: 09/08/2023 15:46:57 Receipt: 9/8/2023

Dealership Name: Chalmers Ford **Sales Code :** F56463

Dealer Rep.	Thomas Cullen	**Type**	Fleet	**Vehicle Line**	F-150	**Order Code**	P13A
Customer Name	AEPA	**Priority Code**	L2	**Model Year**	2023	**Price Level**	370

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X4 REGULAR CAB - 122	$39600	.265/70R 17 BSW ALL-TERRAIN	$0
122.5 INCH WHEELBASE	$0	3.55 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$39600	6050# GVWR PACKAGE	$0
OXFORD WHITE	$0	JOB #2 ORDER	$0
CLOTH 40/20/40 FRONT SEAT	$0	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	FLEX FUEL VEHICLE	$0
EQUIPMENT GROUP 101A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL SERIES	$0	FUEL CHARGE	$0
.17" SILVER STEEL WHEELS	$0	PRICED DORA	$0
3.3L V6 PFDI	$0	ADVERTISING ASSESSMENT	$0
ELEC TEN-SPEED AUTO W/TOW MODE	$0	DESTINATION & DELIVERY	$1995

	MSRP
TOTAL BASE AND OPTIONS	$41595
XL DISCOUNT	$-750
TOTAL	$40845

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.
This is not an invoice.

2023 F-150
PRICE LIST
(PRICE LEVEL CODE 370)

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box	$ 34,585
	F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box	34,885
	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box	39,600
	F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box	39,900
	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box	40,760
	F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box	41,055
	F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box	44,550
	F1E	141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box	44,855
	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box	39,195
	X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box	40,590
	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box	42,995
	X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box	46,025
	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box	44,000
	X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box	45,400
	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box	47,800
	X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box	50,840
	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box	41,530
	W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box	42,930
	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box	45,410
	W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box	48,440
	W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box	46,360
	W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box	47,750
	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box	50,220
	W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box	53,265
	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box	57,480
	W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box	57,730
	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box	61,270
	W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box	63,215
	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box	63,225
	W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box	63,530
	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box	67,025
	W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box	67,320
	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box	64,915
	W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box	65,220
	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box	68,710
	W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box	69,015
	W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box	84,910
	W1R	145 in. Wheelbase-Tremor 4x4 SCrew SS 5.5 Box	61,330
	W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box	76,775
	—	Destination and Delivery	1,995

TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
XL	4x2/4x4	101A	Series Price	N/C
		300A	Series Price	N/C
		501A	Series Price	N/C
		600A	Series Price	N/C
		700A	Series Price	N/C
		900A	Series Price	N/C

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	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		99B	3.3L V6 PFD -- XL, XLT		Std
			3.3L V6 PFD -- XL, XLT		Std
		99P	2.7L V6 EcoBoost -- XL, XLT, Lariat		Std
			2.7L EcoBoost ilo 3.3L V6 PFD		$ 1,285
		995	5.0L V8 -- XL, XLT, Lariat, King Ranch, Platinum		Std
			5.0L ilo 3.3L V6 PFD		2,560
			5.0L ilo 2.7L EcoBoost		1,365
		998	3.5L EcoBoost ilo 3.3L V6 PFD		2,735
			3.5L EcoBoost ilo 2.7L EcoBoost		1,540
			3.5L EcoBoost ilo 5.0L		740
		99D	3.5L PowerBoost -- Limited		Std
			3.5L PowerBoost ilo 3.3L V6 PFD		4,495
			3.5L PowerBoost ilo 2.7L EcoBoost		3,300
			3.5L PowerBoost ilo 5.0L		2,500
TRANSMISSION		44G	Electronic 10 speed automatic transmission		Std
AXLE		X15	Standard Axle Ratio (where Standard Axle)		Std
		X19	Standard Axle Ratio (where Standard Axle)		Std
		X26	Standard Axle Ratio (where Standard Axle)		Std
			Optional Axle Ratio (where Optional)		80
		X27	Standard Axle Ratio (where Standard Axle)		Std
		XL3	E-locking 3.31 axle		420
			E-locking 3.31 axle -- w/ 55A & 995 or 998 or 991		Incl.
			E-locking 3.31 axle -- w/ 19R & 995 or 998		Incl.
		XL6	E-locking 3.73 axle		570
			E-locking 3.73 axle -- w/ 622, 53C & 627		Incl.
			E-locking 3.73 axle -- w/ 99D		N/C
		XL9	E-locking 3.55 axle		470
			E-locking 3.55 axle w/ 99D		N/C
			E-locking 3.55 axle -- w/ 53C & 998 or 991		Incl.
			3.55 Electronic-locking rear-axle with 19R and 2.7L V6 EcoBoost® (99P)		Incl.
			E-locking 3.55 axle -- w/ 55A & 99P		Incl.

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	102A	Equipment Group 102A -- Crew Cab		$ 385
		Equipment Group 102A Net -- Crew Cab		385
	301A	Equipment Group 301A (Mid) -- Regular Cab		2,180
		Equipment Group 301A Net		1,180
		Equipment Group 301A (Mid) -- Super/Crew Cab		2,230
		Equipment Group 301A Net		1,230
	302A	Equipment Group 302A (High)		5,955
		Equipment Group 302A Net		3,955
	502A	Equipment Group 502A (High)		4,805
		Equipment Group 502A Net		3,305
	601A	Equipment Group 601A (High)		3,850
		Equipment Group 601A Net		3,350
	701A	Equipment Group 701A (High)		3,950
		Equipment Group 701A Net		3,450
	401A	Equipment Group 401A (Standard)		N/C
	402A	Equipment Group 402A (High)		7,525
	801A	Equipment Group 801A (Standard)		N/C
	802A	Equipment Group 802A (High)		30,575
	U99	FHEV Discount		(1,900)
	63R	CHMSL Camera Removal		(175)
	91X	Multicontour seats with Active Motion® Removal		(300)
	67X	Active Park Assist 2.0 Removal		(365)
	U35	Navigation Discount with 43B		(250)
	16P	Inclination / Intrusion Sensor -- Removal		(50)
	622	2.7L V6 EcoBoost Payload Package		750
	627	Heavy Duty Payload Package -- XL		1,695
	T22	275/55R20 BSW A/S -- w/ Platinum		Std
	T2P	P275/55R20 BSW A/T -- w/ Platinum		Std
	T7C	LT265/70R17E BSW A/T		295
	T8C	LT275/65R18C OWL A/T		295
		LT275/65R18C OWL A/T w/ 627 Heavy Duty Payload Pkg.		Incl.
	64H	18 Silver Aluminum Wheels -- XL w/ 627		Incl.
		18 Silver Aluminum Wheels		95
	642	20 six-spoke machined aluminum with Magnetic painted pockets		1,225
	64L	20 Chrome-like PVD Wheel		1,495
		20 Chrome-like PVD Wheel -- w/ 86K		Incl.
	64S	20 Six-Spoke Premium Painted Aluminum Wheel		1,495
	64C	17 Silver Steel Wheel		Std
	64P	20 Polished Aluminum Wheels		Std
	64T	18 Chrome-like PVD Wheel		Incl.

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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	88J	Sport Cloth 40/Console/40 Front Seats (STX)		$ 295
	88M	Cloth 40/20/40 Front Seat		Std
	88U	Cloth 40/Console/40 Front Seat -- XLT		295
	88W	Cloth 40/Console/40 Front Seat -- XL		295
	88C	Cloth 40/20/40 Front Seat		Std
	86A	XL Chrome Appearance Package		895
		XL Chrome Appearance Package Net		395
	86B	XLT Chrome Appearance Package		1,895
		XLT Chrome Appearance Package Net		1,145
	862	XLT Sport Appearance Package -- w/ 301A		2,205
	U36	XLT Chrome/Sport Appearance Package Discount		(750)
	862	XLT Sport Appearance Package -- w/ 302A		465
	863	Lariat Sport Package -- w/ 501A		2,205
		Lariat Sport Package Net		1,455
		Lariat Sport Package -- w/ 502A		465
	86K	King Ranch Chrome Package		2,205
		King Ranch Chrome Package Net		1,455
	55A	Off-Road Package		1,095
	19S	STX Appearance Package		2,585
	168	Carpeting & Floor Mats		145
	413	Skid Plates -- 4x4 on XL 4x4 on XLT (Fleet only for 101A/XLT+)		160
		Skid Plates -- with 55A		Incl.
	435	Power-sliding Rear Window -- Lariat		Std
		Power-sliding Rear Window		350
	595	Fog Lamps -- XL		140
		Fog Lamps -- XL w/ STX 20 Wheel (642)		N/C
		Fog Lamps -- XLT and above		Std
	655	Extended Range Fuel Tank		445
	763	360-degree Camera		765
	924	Rear Privacy Glass with Defrost -- XL		320
		Rear Privacy Glass -- XLT/Lariat/KR/Platinum		Std
	954	Two-Tone Paint -- XLT/Lariat		250
	18B	Running Boards, Black Platform		250
	18C	Running Boards, Chrome Tubular		635
		Running Boards, Chrome Tubular -- w/ 86B		Incl.
	18P	Running Boards, Power Deployable		1,220
	41H	Engine Block Heater		90
	43V	Moonroof (Twin Panel on SuperCrew)		1,495
	47R	All-Weather Rubber & Carpet Floor Mats		200
		All-Weather Rubber & Carpet Floor Mats with 55A -- XL, XLT and Lariat		40
	53A	Trailer Tow Package		
		HD Trailer Tow (Tremor 402A)		1,325
		HD Trailer Tow (Platinum high)		445
	53B	Class IV Trailer Hitch -- XL/XLT		1,215
	53C	Max Trailer Tow (Platinum high)		315
		Max Trailer Tow Package		2,040
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL		2,215
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT & Tremor		305
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim with 301A or 302A		190
	54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR		Incl.
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		250
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT		395
	55B	BoxLink		275
	57Q	Rear Window Defroster -- Lariat+		80
		Rear Window Defroster -- w/ 435		Std
		Rear Window Defroster -- XL		Incl.
	59R	Remote Start System		Incl.
	59S	Super Puddle (LED Puddle/Side Mirror Light)		195
		Super Puddle (LED Puddle/Side Mirror Light) -- w/ 502A Platinum, Limited, KR		175
	67T	Trailer Brake Controller		Incl.
		Trailer Brake Controller (incl. Tremor 402A)		275
	55G	Raptor Exterior Graphics Package		N/C
	61C	Raptor Carbon Fiber Package		1,075
	68R	Raptor 37 Tire Performance Package		995
	64D	17 Forged Aluminum Bead-Lock Capable Wheel		5,250
	66D	Tailgate Appliqué Delete		1,895
	55D	Raptor 37 Graphics Delete		N/C
	61T	Front-Axle w/Torsen® Differential		N/C
				500

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	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	55S	Onboard Scale w/ Smart Hitch (55S)	$ 650
	61D	Continuously Controlled Damping	695
	191	Black Appearance Package - STX w/ Single Exhaust	3,370
		Black Appearance Package - STX w/ Dual Exhaust (3.5L GTDI)	3,770
	193	Black Appearance Package - XLT w/ Single Exhaust	1,370
		Black Appearance Package - XLT w/ Dual Exhaust (3.5L GTDI)	1,795
		Black Appearance Package - XLT 302A w/ Single Exhaust	2,080
		Black Appearance Package - XLT 302A w/ Dual Exhaust (3.5L GTDI)	2,505
	195	Black Appearance Package - Lariat Single Exhaust	1,370
		Black Appearance Package - Lariat Dual Exhaust (3.5L GTDI)	1,795
	197	Black Appearance Package - Platinum Single Exhaust	1,370
		Black Appearance Package - Platinum Dual Exhaust (3.5L GTDI)	1,795
	68L	Bed Utility Package	695
		Bed Utility Package - Premium	995
	62W	Wireless Charging Pad	145
	18Y	Raptor Moonroof & Tailgate Package	2,195
	60R	Blue Interior Appearance Package	2,395
	19H	Heritage Edition	1,975
	19R	Rattler	1,495
	68P	Snow Plow Prep	50
	90B	Aluminum Crossbed Toolbox by Weather Guard	950
	90P	Premium Aluminum Crossbed Toolbox by Weather Guard	950
	90R	Bed Ramps (req. 55B) -- Late Availability	595
	96L	Wheel Well Liner	180
		Wheel Well Liner w/ 900A	Std
	96P	Bedliner -- Plastic, Drop-In	350
	96T	Tonneau Pickup Box Cover - Soft Folding	590
	96W	Bedliner -- Spray-In	595
	96X	Tonneau Pickup Box Cover - Hard Folding	1,200
	PD4	Rapid Red Metallic Tinted Clearcoat	495
	PAZ	Star White Metallic Tri-Coat	795
	PG4	Azure Gray Metallic Tri-Coat	795
	PEA	Hot Pepper Red Metallic Tinted Clearcoat	495
	942	Daytime Running Lamps	45
	17C	Front / Rear Chrome Bumper	175
	91P	8-Way Power Driver Seat	350
	471	110v/400w Outlet -- 1 Outlet in Cab & 1 Outlet in Bed with 88A, 88C, or 88M	290
		110v/400w Outlet -- 2 Outlets in Cab & 1 Outlet in Bed with 88H, 88J, 88U, FB or 88W	340
	472	2kW Power-to-the-Box	995
	477	7.2kW Power-to-the-Box	750
	524	Sync 4 Mid w/ Digital Assistant	325
	583	B&O Sound System	610
	588	B&O Unleashed	695
	617	Power Adjustable Pedals	170
	18L	6 inch Extended Chrome Running Boards i/o Chrome Running Boards	225
		6 inch Extended Chrome Running Boards	1,005
	18S	6 inch Extended Running Board	225
	43A	Co-Pilot 360 2.0	655
	43B	Co-Pilot 360 Assist 2.0	750
	43C	Co-Pilot Active	1,995
	47W	All-Weather Rubber Floor Mats	160
	50M	UX - Center Console Tray Table	195
		UX - Center Console Tray Table with 19H	N/C
	60P	Underseat Storage	215
	96J	Tonneau Pickup Box Cover -- Retractable	2,200

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	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85H	Back Up Alarm System	$ 145
	94S	LED Warning Strobes by Sound Off Signal -- Amber	600
	94W	LED Warning Strobes by Sound Off Signal -- Amber/White	600
	PGR	Paint, Green (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PB1	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660
	95K	Hero Card - School Bus Yellow / Black Hood	165
	U30	XLT Base 300A Discount (Fleet only)	(500)
	87B	Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies	250
	87C	Commercial Graphics Package C by 3M - Up to 10 sq. ft.by Vomela Specialty Companies	300
	87D	Commercial Graphics Package D by 3M - Up to 18 sq. ft.by Vomela Specialty Companies	400
	87E	Commercial Graphics Package E by 3M - Up to 25 sq. ft.by Vomela Specialty Companies	525
	87F	Commercial Graphics Package F by 3M - Up to 40 sq. ft.by Vomela Specialty Companies	675
	87G	Commercial Graphics Package G by 3M - Up to 55 sq. ft.by Vomela Specialty Companies	825

	OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A5CAB	Bed Divider	$ 410
	AATAF	Individual Trailer TPMS/Customer-Placed Trailer Camera	1,115
	B5ZAN	40/20/40 Removable Cup Tray	60
	FIXAC	Ash Cup w/ Lighter	80
	FIXAD	Ash Cup w/ Coin Holder	45
	FIRAD	Bed Cargo Net Horizontal	75
	FIRAE	Bed Cargo Net Vertical	75
	A9JAC	Bed Hooks - Retractable by Bull Accessories	60
	A9VAB	Bed Mat	210
	A7EAB	Bed Tailgate Lock by McGard	70
	FIQAD	Bed Tray	285
	FIEAB	Chromed Exhaust Tips	105
	CJWAL	Tailgate decals--black	90
	AHQAB	First Aid Kit with Ford Logo	50
	FIMAC	Front & Rear Molded Splash Guards w/out wheel lip molding	235
	J4JAE	In-Vehicle Safe by Console Vault	400
	FI4AC	keypad w/o remote start	130
	FHLAF	Pivot Storage Box by UnderCover - Right Hand Side	290
	AHMAB	Roadside Assistance Kit - With Ford Logo	70
	AHMAD	Commercial Roadside Assistance Kit	230
	FIBAB	Sportliner by BedRug	550
	DWNAB	Tailgate viscous dampening	155
	FISAC	Wheel Lock Kit, Exposed	75
	FISAB	Wheel Lock Kit, Hidden lugs	75
	A9PAB	Foldable Pickup Box Bed Extender	905

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	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
SUPERCREW	XL	4x4	W1S	145 in. Wheelbase		$ 43,140
			W1T	145 in. Wheelbase		46,650
			W1S	145 in. Wheelbase		43,245
			W1T	145 in. Wheelbase		47,125
			—	Destination and Delivery		1,895

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	998	3.5L EcoBoost ilo 5.0L		$ 740
		99D	3.5L PowerBoost ilo 5.0L		2,500
TRANSMISSION	4x2/4x4	44H	Hybrid Electronic Ten-Speed Automatic Transmission (req. 3.5L HEV PT Engine (99D))		N/C
AXLE	4x2/4x4	X15	3.15 Non-Limited Slip axle		N/C
		X27	3.31 Non-Limited Slip axle		N/C
		XL3	3.31 E-Locking axle		420
			3.31 E-Locking axle (with 55A)		N/C
		XL9	3.55 E-Locking axle		470
			3.55 E-Locking axle (with 99D)		N/C
		XL6	3.73 E-Locking axle		570
			3.73 E-Locking axle (with 99D)		N/C

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64C	17 inch Silver Steel (Standard XL)		Std
	64H	18 Inch Silver Aluminum Wheels (req. 99D)		$ 95
	55A	FX4 Off-Road Package		1,095
	53B	Class IV Trailer Hitch		315
	43A	Ford Co-Pilot360 2.0		655
	53C	Max Trailer Tow Package -- requires 627		1,195
	627	Heavy-Duty Payload Package - XL		1,695
	655	Extended Range 36 Gallon Fuel Tank		445
	153	Front License Plate Bracket (where available)		N/C
	52X	Auto Stop-Start Removal		(50)
		Auto Stop-Start Removal (with 99D)		N/C
	168	Color-Coordinated Carpet with Carpeted Matching Floor Mats		145
	595	Fog Lamps -- XL		140
	924	Rear Privacy Glass with Defrost -- XL		320
	942	Daytime Running Lamps		45
	T7C	LT265/70R 17E BSW all-terrain tires		295
	413	Skid Plates		160
	471	400W Outlet -- 1 Outlet in Cab, 1 Outlet in Bed		290
		400W Outlet with 19A		50
	17C	Front / Rear Chrome Bumper (requires 595)		175
	18B	Running Boards, Black Platform		250
	41H	Engine Block Heater		90
	47R	Floor Liner - Tray Style		200
	53A	Trailer Tow Package		1,325
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn (req. 43A)		305
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		395
	55B	BoxLink -- XL		80
	59S	LED Puddle/Side Mirror Light		175
	57Q	Rear Window Defroster -- XL		Incl.
	61P	Power Passenger Seat 8 Way		295
	63T	Tailgate Step		430
	67P	Remote Keyless-Entry Key Fob		340
	67T	Integrated Trailer Brake Controller		275
	68P	Snow Plow Prep - 4X4 only		50
	85H	Back Up Alarm System		145
	90B	Aluminum Crossbed Toolbox by Weather Guard		625
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard		795
	90R	Stowable Loading Ramps		595
	94R	Red / Blue LED Warning Strobes		650

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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94S	Amber Warning Strobes		$ 600
	94W	Amber/White LED Warning Strobes		600
	96L	Rear Wheel Arch Liner		180
	96W	Bedliner -- Spray-In		595
	50M	Interior Work Surface (requires 19A)		195
	19A	Interior Upgrade Package		595
	55S	Onboard Scale w/ Smart Hitch (requires 43A or 17T)		650
	524	SYNC4 with Sirius XM Radio		325
	582	SYNC4 with Sirius XM Radio		N/C
	477	Pro Power On-Board - 7.2KW		750
	62B	Keyed Alike - 1284X		50
	62C	Keyed Alike - 1294X		50
	62E	Keyed Alike - 1435X		50
	62J	Keyed Alike - 1111X		50
	62D	Keyed Alike - 0135X		50
	62F	Keyed Alike - 0576X		50
	62G	Keyed Alike - 0151X		50

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender		$ 905
	FIXAD	Smoker's Package		45
	A5CAB	Bed Divider (req. 55B)		410

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	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
SUPERCREW	XL	4x4	W1P	145 in. Wheelbase		$ 48,875
			—	Destination and Delivery		1,895

	TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	998	3.5L EcoBoost	Std
		44G	Electronic 10 speed automatic transmission	Std
AXLE	4x2/4x4	XL3	E-locking 3.31 axle	Std

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64H	18 Inch Silver Aluminum Wheels	Std
	153	Front License Plate Bracket (where available)	N/C
	168	Color-Coordinated Carpet with Carpeted Matching Floor Mats (optional; packaged with 19A)	$ 145
	435	Power-Sliding Rear-Window (requires 924/57Q)	350
	595	Fog Lamps -- XL	140
	924	Rear Privacy Glass with Defrost -- XL	320
	942	Daytime Running Lamps	45
	524	SYNC4 with Sirius XM Radio	325
	582	SYNC4 with Sirius XM Radio	N/C
	17C	Front / Rear Chrome Bumper (requires 595)	175
	18B	Running Boards, Black Platform	250
	41A	Badge Delete	N/C
	41H	Engine Block Heater	90
	47P	Police Engine Idle Feature	260
	47R	Floor Liner - Tray Style (requires 19A or 168)	200
	50M	Interior Work Surface (requires 19A)	195
	53A	Trailer Tow Package	1,325
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL (requires 53A and 924/57Q)	305
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	395
	55B	BoxLink -- XL	80
	57Q	Rear Window Defroster -- XL	Incl.
	59S	Super Puddle (LED Puddle/Side Mirror Light) (requires 53A and 924/57Q)	175
	19A	Interior Upgrade Package	595
	61P	Power Passenger Seat 8 Way	295
	62B	Keyed Alike - 1284X	50
	62C	Keyed Alike - 1294X	50
	62E	Keyed Alike - 1435X	50
	62J	Keyed Alike - 1111X	50
	62D	Keyed Alike - 0135X	50
	62F	Keyed Alike - 0576X	50
	62G	Keyed Alike - 0151X	50
	63T	Tailgate Step	50
	67P	Remote Keyless-Entry Key Fob	430
	67T	Integrated Trailer Brake Controller	340
	76R	Reverse Sensing System	275
	85H	Back Up Alarm System	Std
	90B	Aluminum Crossbed Toolbox by Weather Guard	145
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard	625
	90R	Stowable Loading Ramps	795
	91B	BLIS - Blind Spot Monitoring System with Cross Traffic Alert	595
	94R	Red / Blue LED Warning Strobes	590
	94S	Amber Warning Strobes	650
			600

2023 F-150 POLICE RESPONDER
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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94W	Amber/White LED Warning Strobes		$ 600
	96L	Rear Wheel Arch Liner		180
	96P	Bedliner -- Plastic, Drop-In		350
	96W	Bedliner -- Spray-In		595

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender		$ 905
	A5CAB	Bed Divider (req. 55B, N/A with 90R)		410
	FIXAD	Smoker's Package		45

Preview Order P14A - X1E - 4x4 SuperCab: Order Summary Time of Preview: 09/08/2023 15:58:51 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	F-150	**Order Code**	P14A
Customer Name	AEPA	**Priority Code**	L2	**Model Year**	2023	**Price Level**	370

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X4 SUPERCAB - 145	$42995	.265/70R 17 BSW ALL-TERRAIN	$0
145 INCH WHEELBASE	$0	3.73 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$42995	6480# GVWR PACKAGE	$0
OXFORD WHITE	$0	JOB #2 ORDER	$0
CLOTH 40/20/40 FRONT SEAT	$0	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	FLEX FUEL VEHICLE	$0
EQUIPMENT GROUP 101A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL SERIES	$0	FUEL CHARGE	$0
.17" SILVER STEEL WHEELS	$0	PRICED DORA	$0
3.3L V6 PFDI	$0	ADVERTISING ASSESSMENT	$0
ELEC TEN-SPEED AUTO W/TOW MODE	$0	DESTINATION & DELIVERY	$1995

	MSRP
TOTAL BASE AND OPTIONS	$44990
XL DISCOUNT	$-750
TOTAL	$44240

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature Date

This order has not been submitted to the order bank.

This is not an invoice.

2023 F-150
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MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box	$ 34,585
	F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box	34,885
	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box	39,600
	F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box	39,900
	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box	40,760
	F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box	41,055
	F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box	44,550
	F1E	141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box	44,855
	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box	39,195
	X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box	40,590
	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box	42,995
	X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box	46,025
	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box	44,000
	X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box	45,400
	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box	47,800
	X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box	50,840
	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box	41,530
	W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box	42,930
	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box	45,410
	W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box	48,440
	W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box	46,360
	W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box	47,750
	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box	50,220
	W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box	53,265
	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box	57,480
	W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box	57,730
	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box	61,270
	W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box	63,215
	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box	63,225
	W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box	63,530
	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box	67,025
	W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box	67,320
	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box	64,915
	W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box	65,220
	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box	68,710
	W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box	69,015
	W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box	84,910
	W1E	145 in. Wheelbase-Tremor 4x4 SCrew SS 5.5 Box	61,330
	W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box	76,775
	—	Destination and Delivery	1,995

TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
XL	4x2/4x4	101A	Series Price	N/C
		300A	Series Price	N/C
		501A	Series Price	N/C
		600A	Series Price	N/C
		700A	Series Price	N/C
		900A	Series Price	N/C

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	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		99B	3.3L V6 PFD -- XL, XLT		Std
			3.3L V6 PFD -- XL, XLT		Std
		99P	2.7L V6 EcoBoost -- XL, XLT, Lariat		Std
			2.7L EcoBoost ilo 3.3L V6 PFD		$ 1,285
		995	5.0L V8 -- XL, XLT, Lariat, King Ranch, Platinum		Std
			5.0L ilo 3.3L V6 PFD		2,560
			5.0L ilo 2.7L EcoBoost		1,365
		998	3.5L EcoBoost ilo 3.3L V6 PFD		2,735
			3.5L EcoBoost ilo 2.7L EcoBoost		1,540
			3.5L EcoBoost ilo 5.0L		740
		99D	3.5L PowerBoost -- Limited		Std
			3.5L PowerBoost ilo 3.3L V6 PFD		4,495
			3.5L PowerBoost ilo 2.7L EcoBoost		3,300
			3.5L PowerBoost ilo 5.0L		2,500
TRANSMISSION		44G	Electronic 10 speed automatic transmission		Std
AXLE		X15	Standard Axle Ratio (where Standard Axle)		Std
		X19	Standard Axle Ratio (where Standard Axle)		Std
		X26	Standard Axle Ratio (where Standard Axle)		Std
			Optional Axle Ratio (where Optional)		80
		X27	Standard Axle Ratio (where Standard Axle)		Std
		XL3	E-locking 3.31 axle		420
			E-locking 3.31 axle -- w/ 55A & 995 or 998 or 991		Incl.
			E-locking 3.31 axle -- w/ 19R & 995 or 998		Incl.
		XL6	E-locking 3.73 axle		570
			E-locking 3.73 axle -- w/ 622, 53C & 627		Incl.
			E-locking 3.73 axle -- w/ 99D		N/C
		XL9	E-locking 3.55 axle		470
			E-locking 3.55 axle w/ 99D		N/C
			E-locking 3.55 axle -- w/ 53C & 998 or 991		Incl.
			3.55 Electronic-locking rear-axle with 19R and 2.7L V6 EcoBoost® (99P)		Incl.
			E-locking 3.55 axle -- w/ 55A & 99P		Incl.

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	102A	Equipment Group 102A -- Crew Cab		$ 385
		Equipment Group 102A Net -- Crew Cab		385
	301A	Equipment Group 301A (Mid) -- Regular Cab		2,180
		Equipment Group 301A Net		1,180
		Equipment Group 301A (Mid) -- Super/Crew Cab		2,230
		Equipment Group 301A Net		1,230
	302A	Equipment Group 302A (High)		5,955
		Equipment Group 302A Net		3,955
	502A	Equipment Group 502A (High)		4,805
		Equipment Group 502A Net		3,305
	601A	Equipment Group 601A (High)		3,850
		Equipment Group 601A Net		3,350
	701A	Equipment Group 701A (High)		3,950
		Equipment Group 701A Net		3,450
	401A	Equipment Group 401A (Standard)		N/C
	402A	Equipment Group 402A (High)		7,525
	801A	Equipment Group 801A (Standard)		N/C
	802A	Equipment Group 802A (High)		30,575
	U99	FHEV Discount		(1,900)
	63R	CHMSL Camera Removal		(175)
	91X	Multicontour seats with Active Motion® Removal		(300)
	67X	Active Park Assist 2.0 Removal		(365)
	U35	Navigation Discount with 43B		(250)
	16P	Inclination / Intrusion Sensor – Removal		(50)
	622	2.7L V6 EcoBoost Payload Package		750
	627	Heavy Duty Payload Package -- XL		1,695
	T22	275/55R20 BSW A/S -- w/ Platinum		Std
	T2P	P275/55R20 BSW A/T -- w/ Platinum		Std
	T7C	LT265/70R17E BSW A/T		295
	T8C	LT275/65R18C OWL A/T		295
		LT275/65R18C OWL A/T w/ 627 Heavy Duty Payload Pkg.		Incl.
	64H	18 Silver Aluminum Wheels -- XL w/ 627		Incl.
		18 Silver Aluminum Wheels		95
	642	20 six-spoke machined aluminum with Magnetic painted pockets		1,225
	64L	20 Chrome-like PVD Wheel		1,495
		20 Chrome-like PVD Wheel -- w/ 86K		Incl.
	64S	20 Six-Spoke Premium Painted Aluminum Wheel		1,495
	64C	17 Silver Steel Wheel		Std
	64P	20 Polished Aluminum Wheels		Std
	64T	18 Chrome-like PVD Wheel		Incl.

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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	88J	Sport Cloth 40/Console/40 Front Seats (STX)		$ 295
	88M	Cloth 40/20/40 Front Seat		Std
	88U	Cloth 40/Console/40 Front Seat -- XLT		295
	88W	Cloth 40/Console/40 Front Seat -- XL		295
	88C	Cloth 40/20/40 Front Seat		Std
	86A	XL Chrome Appearance Package		895
		XL Chrome Appearance Package Net		395
	86B	XLT Chrome Appearance Package		1,895
		XLT Chrome Appearance Package Net		1,145
	862	XLT Sport Appearance Package -- w/ 301A		2,205
	U36	XLT Chrome/Sport Appearance Package Discount		(750)
	862	XLT Sport Appearance Package -- w/ 302A		465
	863	Lariat Sport Package -- w/ 501A		2,205
		Lariat Sport Package Net		1,455
		Lariat Sport Package -- w/ 502A		465
	86K	King Ranch Chrome Package		2,205
		King Ranch Chrome Package Net		1,455
	55A	Off-Road Package		1,095
	19S	STX Appearance Package		2,585
	168	Carpeting & Floor Mats		145
	413	Skid Plates -- 4x4 on XL 4x4 on XLT (Fleet only for 101A/XLT+)		160
		Skid Plates -- with 55A		Incl.
	435	Power-sliding Rear Window -- Lariat		Std
		Power-sliding Rear Window		350
	595	Fog Lamps -- XL		140
		Fog Lamps -- XL w/ STX 20 Wheel (642)		N/C
		Fog Lamps -- XLT and above		Std
	655	Extended Range Fuel Tank		445
	763	360-degree Camera		765
	924	Rear Privacy Glass with Defrost -- XL		320
		Rear Privacy Glass -- XLT/Lariat/KR/Platinum		Std
	954	Two-Tone Paint -- XLT/Lariat		250
	18B	Running Boards, Black Platform		250
	18C	Running Boards, Chrome Tubular		635
		Running Boards, Chrome Tubular -- w/ 86B		Incl.
	18P	Running Boards, Power Deployable		1,220
	41H	Engine Block Heater		90
	43V	Moonroof (Twin Panel on SuperCrew)		1,495
	47R	All-Weather Rubber & Carpet Floor Mats		200
		All-Weather Rubber & Carpet Floor Mats with 55A -- XL, XLT and Lariat		40
	53A	Trailer Tow Package		1,325
		HD Trailer Tow (Tremor 402A)		445
		HD Trailer Tow (Platinum high)		1,215
	53B	Class IV Trailer Hitch -- XL/XLT		315
	53C	Max Trailer Tow (Platinum high)		2,040
		Max Trailer Tow Package		2,215
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL		305
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT & Tremor		190
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim with 301A or 302A		Incl.
	54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR		250
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		395
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT		275
	55B	BoxLink		80
	57Q	Rear Window Defroster -- Lariat+		Std
		Rear Window Defroster -- w/ 435		Incl.
		Rear Window Defroster -- XL		Incl.
	59R	Remote Start System		195
	59S	Super Puddle (LED Puddle/Side Mirror Light)		175
		Super Puddle (LED Puddle/Side Mirror Light) -- w/ 502A Platinum, Limited, KR		Incl.
	67T	Trailer Brake Controller		275
		Trailer Brake Controller (incl. Tremor 402A)		N/C
	55G	Raptor Exterior Graphics Package		1,075
	61C	Raptor Carbon Fiber Package		995
	68R	Raptor 37 Tire Performance Package		5,250
	64D	17 Forged Aluminum Bead-Lock Capable Wheel		1,895
	66D	Tailgate Appliqué Delete		N/C
	55D	Raptor 37 Graphics Delete		N/C
	61T	Front-Axle w/Torsen® Differential		500

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	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	55S	Onboard Scale w/ Smart Hitch (55S)	$ 650
	61D	Continuously Controlled Damping	695
	191	Black Appearance Package - STX w/ Single Exhaust	3,370
		Black Appearance Package - STX w/ Dual Exhaust (3.5L GTDI)	3,770
	193	Black Appearance Package - XLT w/ Single Exhaust	1,370
		Black Appearance Package - XLT w/ Dual Exhaust (3.5L GTDI)	1,795
		Black Appearance Package - XLT 302A w/ Single Exhaust	2,080
		Black Appearance Package - XLT 302A w/ Dual Exhaust (3.5L GTDI)	2,505
	195	Black Appearance Package - Lariat Single Exhaust	1,370
		Black Appearance Package - Lariat Dual Exhaust (3.5L GTDI)	1,795
	197	Black Appearance Package - Platinum Single Exhaust	1,370
		Black Appearance Package - Platinum Dual Exhaust (3.5L GTDI)	1,795
	68L	Bed Utility Package	695
		Bed Utility Package - Premium	995
	62W	Wireless Charging Pad	145
	18Y	Raptor Moonroof & Tailgate Package	2,195
	60R	Blue Interior Appearance Package	2,395
	19H	Heritage Edition	1,975
	19R	Rattler	1,495
	68P	Snow Plow Prep	50
	90B	Aluminum Crossbed Toolbox by Weather Guard	950
	90P	Premium Aluminum Crossbed Toolbox by Weather Guard	950
	90R	Bed Ramps (req. 55B) -- Late Availability	595
	96L	Wheel Well Liner	180
		Wheel Well Liner w/ 900A	Std
	96P	Bedliner -- Plastic, Drop-In	350
	96T	Tonneau Pickup Box Cover - Soft Folding	590
	96W	Bedliner -- Spray-In	595
	96X	Tonneau Pickup Box Cover - Hard Folding	1,200
	PD4	Rapid Red Metallic Tinted Clearcoat	495
	PAZ	Star White Metallic Tri-Coat	795
	PG4	Azure Gray Metallic Tri-Coat	795
	PEA	Hot Pepper Red Metallic Tinted Clearcoat	495
	942	Daytime Running Lamps	45
	17C	Front / Rear Chrome Bumper	175
	91P	8-Way Power Driver Seat	350
	471	110v/400w Outlet -- 1 Outlet in Cab & 1 Outlet in Bed with 88A, 88C, or 88M	290
		110v/400w Outlet -- 2 Outlets in Cab & 1 Outlet in Bed with 88H, 88J, 88U, FB or 88W	340
	472	2kW Power-to-the-Box	995
	477	7.2kW Power-to-the-Box	750
	524	Sync 4 Mid w/ Digital Assistant	325
	583	B&O Sound System	610
	588	B&O Unleashed	695
	617	Power Adjustable Pedals	170
	18L	6 inch Extended Chrome Running Boards ilo Chrome Running Boards	225
		6 inch Extended Chrome Running Boards	1,005
	18S	6 inch Extended Running Board	225
	43A	Co-Pilot 360 2.0	655
	43B	Co-Pilot 360 Assist 2.0	750
	43C	Co-Pilot Active	1,995
	47W	All-Weather Rubber Floor Mats	160
	50M	UX - Center Console Tray Table	195
		UX - Center Console Tray Table with 19H	N/C
	60P	Underseat Storage	215
	96J	Tonneau Pickup Box Cover – Retractable	2,200

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	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85H	Back Up Alarm System	$ 145
	94S	LED Warning Strobes by Sound Off Signal -- Amber	600
	94W	LED Warning Strobes by Sound Off Signal -- Amber/White	600
	PGR	Paint, Green (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PB1	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660
	95K	Hero Card - School Bus Yellow / Black Hood	165
	U30	XLT Base 300A Discount (Fleet only)	(500)
	87B	Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies	250
	87C	Commercial Graphics Package C by 3M - Up to 10 sq. ft.by Vomela Specialty Companies	300
	87D	Commercial Graphics Package D by 3M - Up to 18 sq. ft.by Vomela Specialty Companies	400
	87E	Commercial Graphics Package E by 3M - Up to 25 sq. ft.by Vomela Specialty Companies	525
	87F	Commercial Graphics Package F by 3M - Up to 40 sq. ft.by Vomela Specialty Companies	675
	87G	Commercial Graphics Package G by 3M - Up to 55 sq. ft.by Vomela Specialty Companies	825

	OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A5CAB	Bed Divider	$ 410
	AATAF	Individual Trailer TPMS/Customer-Placed Trailer Camera	1,115
	B5ZAN	40/20/40 Removable Cup Tray	60
	FIXAC	Ash Cup w/ Lighter	80
	FIXAD	Ash Cup w/ Coin Holder	45
	FIRAD	Bed Cargo Net Horizontal	75
	FIRAE	Bed Cargo Net Vertical	75
	A9JAC	Bed Hooks - Retractable by Bull Accessories	60
	A9VAB	Bed Mat	210
	A7EAB	Bed Tailgate Lock by McGard	70
	FIQAD	Bed Tray	285
	FIEAB	Chromed Exhaust Tips	105
	CJWAL	Tailgate decals--black	90
	AHQAB	First Aid Kit with Ford Logo	50
	FIMAC	Front & Rear Molded Splash Guards w/out wheel lip molding	235
	J4JAE	In-Vehicle Safe by Console Vault	400
	FI4AC	keypad w/o remote start	130
	FHLAF	Pivot Storage Box by UnderCover - Right Hand Side	290
	AHMAB	Roadside Assistance Kit - With Ford Logo	70
	AHMAD	Commercial Roadside Assistance Kit	230
	FIBAB	Sportliner by BedRug	550
	DWNAB	Tailgate viscous dampening	155
	FISAC	Wheel Lock Kit, Exposed	75
	FISAB	Wheel Lock Kit, Hidden lugs	75
	A9PAB	Foldable Pickup Box Bed Extender	905

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	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
SUPERCREW	XL	4x4	W1S	145 in. Wheelbase		$ 43,140
			W1T	145 in. Wheelbase		46,650
			W1S	145 in. Wheelbase		43,245
			W1T	145 in. Wheelbase		47,125
			—	Destination and Delivery		1,895

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	998	3.5L EcoBoost ilo 5.0L		$ 740
		99D	3.5L PowerBoost ilo 5.0L		2,500
TRANSMISSION	4x2/4x4	44H	Hybrid Electronic Ten-Speed Automatic Transmission (req. 3.5L HEV PT Engine (99D))		N/C
AXLE	4x2/4x4	X15	3.15 Non-Limited Slip axle		N/C
		X27	3.31 Non-Limited Slip axle		N/C
		XL3	3.31 E-Locking axle		420
			3.31 E-Locking axle (with 55A)		N/C
		XL9	3.55 E-Locking axle		470
			3.55 E-Locking axle (with 99D)		N/C
		XL6	3.73 E-Locking axle		570
			3.73 E-Locking axle (with 99D)		N/C

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64C	17 inch Silver Steel (Standard XL)		Std
	64H	18 Inch Silver Aluminum Wheels (req. 99D)		$ 95
	55A	FX4 Off-Road Package		1,095
	53B	Class IV Trailer Hitch		315
	43A	Ford Co-Pilot360 2.0		655
	53C	Max Trailer Tow Package -- requires 627		1,195
	627	Heavy-Duty Payload Package - XL		1,695
	655	Extended Range 36 Gallon Fuel Tank		445
	153	Front License Plate Bracket (where available)		N/C
	52X	Auto Stop-Start Removal		(50)
		Auto Stop-Start Removal (with 99D)		N/C
	168	Color-Coordinated Carpet with Carpeted Matching Floor Mats		145
	595	Fog Lamps -- XL		140
	924	Rear Privacy Glass with Defrost -- XL		320
	942	Daytime Running Lamps		45
	T7C	LT265/70R 17E BSW all-terrain tires		295
	413	Skid Plates		160
	471	400W Outlet -- 1 Outlet in Cab, 1 Outlet in Bed		290
		400W Outlet with 19A		50
	17C	Front / Rear Chrome Bumper (requires 595)		175
	18B	Running Boards, Black Platform		250
	41H	Engine Block Heater		90
	47R	Floor Liner - Tray Style		200
	53A	Trailer Tow Package		1,325
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn (req. 43A)		305
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		395
	55B	BoxLink -- XL		80
	59S	LED Puddle/Side Mirror Light		175
	57Q	Rear Window Defroster -- XL		Incl.
	61P	Power Passenger Seat 8 Way		295
	63T	Tailgate Step		430
	67P	Remote Keyless-Entry Key Fob		340
	67T	Integrated Trailer Brake Controller		275
	68P	Snow Plow Prep - 4X4 only		50
	85H	Back Up Alarm System		145
	90B	Aluminum Crossbed Toolbox by Weather Guard		625
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard		795
	90R	Stowable Loading Ramps		595
	94R	Red / Blue LED Warning Strobes		650

2023 F-150 SSV
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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94S	Amber Warning Strobes		$ 600
	94W	Amber/White LED Warning Strobes		600
	96L	Rear Wheel Arch Liner		180
	96W	Bedliner -- Spray-In		595
	50M	Interior Work Surface (requires 19A)		195
	19A	Interior Upgrade Package		595
	55S	Onboard Scale w/ Smart Hitch (requires 43A or 17T)		650
	524	SYNC4 with Sirius XM Radio		325
	582	SYNC4 with Sirius XM Radio		N/C
	477	Pro Power On-Board - 7.2KW		750
	62B	Keyed Alike - 1284X		50
	62C	Keyed Alike - 1294X		50
	62E	Keyed Alike - 1435X		50
	62J	Keyed Alike - 1111X		50
	62D	Keyed Alike - 0135X		50
	62F	Keyed Alike - 0576X		50
	62G	Keyed Alike - 0151X		50

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender		$ 905
	FIXAD	Smoker's Package		45
	A5CAB	Bed Divider (req. 55B)		410

2023 F-150 POLICE RESPONDER
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	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
SUPERCREW	XL	4x4	W1P	145 in. Wheelbase		$ 48,875
			—	Destination and Delivery		1,895

	TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	998	3.5L EcoBoost	Std
		44G	Electronic 10 speed automatic transmission	Std
AXLE	4x2/4x4	XL3	E-locking 3.31 axle	Std

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64H	18 Inch Silver Aluminum Wheels	Std
	153	Front License Plate Bracket (where available)	N/C
	168	Color-Coordinated Carpet with Carpeted Matching Floor Mats (optional; packaged with 19A)	$ 145
	435	Power-Sliding Rear-Window (requires 924/57Q)	350
	595	Fog Lamps -- XL	140
	924	Rear Privacy Glass with Defrost -- XL	320
	942	Daytime Running Lamps	45
	524	SYNC4 with Sirius XM Radio	325
	582	SYNC4 with Sirius XM Radio	N/C
	17C	Front / Rear Chrome Bumper (requires 595)	175
	18B	Running Boards, Black Platform	250
	41A	Badge Delete	N/C
	41H	Engine Block Heater	90
	47P	Police Engine Idle Feature	260
	47R	Floor Liner - Tray Style (requires 19A or 168)	200
	50M	Interior Work Surface (requires 19A)	195
	53A	Trailer Tow Package	1,325
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL (requires 53A and 924/57Q)	305
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	395
	55B	BoxLink -- XL	80
	57Q	Rear Window Defroster -- XL	Incl.
	59S	Super Puddle (LED Puddle/Side Mirror Light) (requires 53A and 924/57Q)	175
	19A	Interior Upgrade Package	595
	61P	Power Passenger Seat 8 Way	295
	62B	Keyed Alike - 1284X	50
	62C	Keyed Alike - 1294X	50
	62E	Keyed Alike - 1435X	50
	62J	Keyed Alike - 1111X	50
	62D	Keyed Alike - 0135X	50
	62F	Keyed Alike - 0576X	50
	62G	Keyed Alike - 0151X	50
	63T	Tailgate Step	50
	67P	Remote Keyless-Entry Key Fob	430
	67T	Integrated Trailer Brake Controller	340
	76R	Reverse Sensing System	275
	85H	Back Up Alarm System	Std
	90B	Aluminum Crossbed Toolbox by Weather Guard	145
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard	625
	90R	Stowable Loading Ramps	795
	91B	BLIS - Blind Spot Monitoring System with Cross Traffic Alert	595
	94R	Red / Blue LED Warning Strobes	590
	94S	Amber Warning Strobes	650
			600

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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94W	Amber/White LED Warning Strobes		$ 600
	96L	Rear Wheel Arch Liner		180
	96P	Bedliner -- Plastic, Drop-In		350
	96W	Bedliner -- Spray-In		595

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender		$ 905
	A5CAB	Bed Divider (req. 55B, N/A with 90R)		410
	FIXAD	Smoker's Package		45

Preview Order P15A - W1E - 4x4 SuperCrew: Order Summary Time of Preview: 09/08/2023 15:58:31 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	F-150	**Order Code**	P15A
Customer Name	AEPA	**Priority Code**	L2	**Model Year**	2023	**Price Level**	370

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X4 SUPERCREW - 145	$45410	.265/70R 17 BSW ALL-TERRAIN	$0
145 INCH WHEELBASE	$0	3.73 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$45410	6470# GVWR PACKAGE	$0
OXFORD WHITE	$0	JOB #2 ORDER	$0
CLOTH 40/20/40 FRONT SEAT	$0	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	FLEX FUEL VEHICLE	$0
EQUIPMENT GROUP 101A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL SERIES	$0	FUEL CHARGE	$0
.17" SILVER STEEL WHEELS	$0	PRICED DORA	$0
3.3L V6 PFDI	$0	ADVERTISING ASSESSMENT	$0
ELEC TEN-SPEED AUTO W/TOW MODE	$0	DESTINATION & DELIVERY	$1995

	MSRP
TOTAL BASE AND OPTIONS	$47405
XL DISCOUNT	$-750
TOTAL	$46655

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

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MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box	$ 34,585
	F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box	34,885
	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box	39,600
	F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box	39,900
	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box	40,760
	F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box	41,055
	F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box	44,550
	F1E	141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box	44,855
	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box	39,195
	X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box	40,590
	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box	42,995
	X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box	46,025
	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box	44,000
	X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box	45,400
	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box	47,800
	X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box	50,840
	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box	41,530
	W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box	42,930
	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box	45,410
	W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box	48,440
	W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box	46,360
	W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box	47,750
	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box	50,220
	W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box	53,265
	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box	57,480
	W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box	57,730
	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box	61,270
	W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box	63,215
	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box	63,225
	W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box	63,530
	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box	67,025
	W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box	67,320
	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box	64,915
	W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box	65,220
	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box	68,710
	W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box	69,015
	W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box	84,910
	W1E	145 in. Wheelbase-Tremor 4x4 SCrew SS 5.5 Box	61,330
	W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box	76,775
	—	Destination and Delivery	1,995

TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
XL	4x2/4x4	101A	Series Price	N/C
		300A	Series Price	N/C
		501A	Series Price	N/C
		600A	Series Price	N/C
		700A	Series Price	N/C
		900A	Series Price	N/C

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	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		99B	3.3L V6 PFD -- XL, XLT		Std
			3.3L V6 PFD -- XL, XLT		Std
		99P	2.7L V6 EcoBoost -- XL, XLT, Lariat		Std
			2.7L EcoBoost ilo 3.3L V6 PFD		$ 1,285
		995	5.0L V8 -- XL, XLT, Lariat, King Ranch, Platinum		Std
			5.0L ilo 3.3L V6 PFD		2,560
			5.0L ilo 2.7L EcoBoost		1,365
		998	3.5L EcoBoost ilo 3.3L V6 PFD		2,735
			3.5L EcoBoost ilo 2.7L EcoBoost		1,540
			3.5L EcoBoost ilo 5.0L		740
		99D	3.5L PowerBoost -- Limited		Std
			3.5L PowerBoost ilo 3.3L V6 PFD		4,495
			3.5L PowerBoost ilo 2.7L EcoBoost		3,300
			3.5L PowerBoost ilo 5.0L		2,500
TRANSMISSION		44G	Electronic 10 speed automatic transmission		Std
AXLE		X15	Standard Axle Ratio (where Standard Axle)		Std
		X19	Standard Axle Ratio (where Standard Axle)		Std
		X26	Optional Axle Ratio (where Optional)		Std
			Standard Axle Ratio (where Standard Axle)		80
		X27	E-locking 3.31 axle		Std
		XL3	E-locking 3.31 axle -- w/ 55A & 995 or 998 or 991		420
			E-locking 3.31 axle -- w/ 19R & 995 or 998		Incl.
			E-locking 3.73 axle		Incl.
		XL6	E-locking 3.73 axle -- w/ 622, 53C & 627		570
			E-locking 3.73 axle -- w/ 99D		Incl.
		XL9	E-locking 3.55 axle		N/C
			E-locking 3.55 axle w/ 99D		470
			E-locking 3.55 axle -- w/ 53C & 998 or 991		N/C
			3.55 Electronic-locking rear-axle with 19R and 2.7L V6 EcoBoost® (99P)		Incl.
			E-locking 3.55 axle -- w/ 55A & 99P		Incl.

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	102A	Equipment Group 102A -- Crew Cab		$ 385
		Equipment Group 102A Net -- Crew Cab		385
	301A	Equipment Group 301A (Mid) -- Regular Cab		2,180
		Equipment Group 301A Net		1,180
		Equipment Group 301A (Mid) -- Super/Crew Cab		2,230
		Equipment Group 301A Net		1,230
	302A	Equipment Group 302A (High)		5,955
		Equipment Group 302A Net		3,955
	502A	Equipment Group 502A (High)		4,805
		Equipment Group 502A Net		3,305
	601A	Equipment Group 601A (High)		3,850
		Equipment Group 601A Net		3,350
	701A	Equipment Group 701A (High)		3,950
		Equipment Group 701A Net		3,450
	401A	Equipment Group 401A (Standard)		N/C
	402A	Equipment Group 402A (High)		7,525
	801A	Equipment Group 801A (Standard)		N/C
	802A	Equipment Group 802A (High)		30,575
	U99	FHEV Discount		(1,900)
	63R	CHMSL Camera Removal		(175)
	91X	Multicontour seats with Active Motion® Removal		(300)
	67X	Active Park Assist 2.0 Removal		(365)
	U35	Navigation Discount with 43B		(250)
	16P	Inclination / Intrusion Sensor -- Removal		(50)
	622	2.7L V6 EcoBoost Payload Package		750
	627	Heavy Duty Payload Package -- XL		1,695
	T22	275/55R20 BSW A/S -- w/ Platinum		Std
	T2P	P275/55R20 BSW A/T -- w/ Platinum		Std
	T7C	LT265/70R17E BSW A/T		295
	T8C	LT275/65R18C OWL A/T		295
		LT275/65R18C OWL A/T w/ 627 Heavy Duty Payload Pkg.		Incl.
	64H	18 Silver Aluminum Wheels -- XL w/ 627		Incl.
		18 Silver Aluminum Wheels		95
	642	20 six-spoke machined aluminum with Magnetic painted pockets		1,225
	64L	20 Chrome-like PVD Wheel		1,495
		20 Chrome-like PVD Wheel -- w/ 86K		Incl.
	64S	20 Six-Spoke Premium Painted Aluminum Wheel		1,495
	64C	17 Silver Steel Wheel		Std
	64P	20 Polished Aluminum Wheels		Std
	64T	18 Chrome-like PVD Wheel		Incl.

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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	88J	Sport Cloth 40/Console/40 Front Seats (STX)		$ 295
	88M	Cloth 40/20/40 Front Seat		Std
	88U	Cloth 40/Console/40 Front Seat -- XLT		295
	88W	Cloth 40/Console/40 Front Seat -- XL		295
	88C	Cloth 40/20/40 Front Seat		Std
	86A	XL Chrome Appearance Package		895
		XL Chrome Appearance Package Net		395
	86B	XLT Chrome Appearance Package		1,895
		XLT Chrome Appearance Package Net		1,145
	862	XLT Sport Appearance Package -- w/ 301A		2,205
	U36	XLT Chrome/Sport Appearance Package Discount		(750)
	862	XLT Sport Appearance Package -- w/ 302A		465
	863	Lariat Sport Package -- w/ 501A		2,205
		Lariat Sport Package Net		1,455
		Lariat Sport Package -- w/ 502A		465
	86K	King Ranch Chrome Package		2,205
		King Ranch Chrome Package Net		1,455
	55A	Off-Road Package		1,095
	19S	STX Appearance Package		2,585
	168	Carpeting & Floor Mats		145
	413	Skid Plates -- 4x4 on XL 4x4 on XLT (Fleet only for 101A/XLT+)		160
		Skid Plates -- with 55A		Incl.
	435	Power-sliding Rear Window -- Lariat		Std
		Power-sliding Rear Window		350
	595	Fog Lamps -- XL		140
		Fog Lamps -- XL w/ STX 20 Wheel (642)		N/C
		Fog Lamps -- XLT and above		Std
	655	Extended Range Fuel Tank		445
	763	360-degree Camera		765
	924	Rear Privacy Glass with Defrost -- XL		320
		Rear Privacy Glass -- XLT/Lariat/KR/Platinum		Std
	954	Two-Tone Paint -- XLT/Lariat		250
	18B	Running Boards, Black Platform		250
	18C	Running Boards, Chrome Tubular		635
		Running Boards, Chrome Tubular -- w/ 86B		Incl.
	18P	Running Boards, Power Deployable		1,220
	41H	Engine Block Heater		90
	43V	Moonroof (Twin Panel on SuperCrew)		1,495
	47R	All-Weather Rubber & Carpet Floor Mats		200
		All-Weather Rubber & Carpet Floor Mats with 55A -- XL, XLT and Lariat		40
	53A	Trailer Tow Package		1,325
		HD Trailer Tow (Tremor 402A)		445
		HD Trailer Tow (Platinum high)		1,215
	53B	Class IV Trailer Hitch -- XL/XLT		315
	53C	Max Trailer Tow (Platinum high)		2,040
		Max Trailer Tow Package		2,215
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL		305
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT & Tremor		190
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim with 301A or 302A		Incl.
	54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR		250
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		395
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT		275
	55B	BoxLink		80
	57Q	Rear Window Defroster -- Lariat+		Std
		Rear Window Defroster -- w/ 435		Incl.
		Rear Window Defroster -- XL		Incl.
	59R	Remote Start System		195
	59S	Super Puddle (LED Puddle/Side Mirror Light)		175
		Super Puddle (LED Puddle/Side Mirror Light) -- w/ 502A Platinum, Limited, KR		Incl.
	67T	Trailer Brake Controller		275
		Trailer Brake Controller (incl. Tremor 402A)		N/C
	55G	Raptor Exterior Graphics Package		1,075
	61C	Raptor Carbon Fiber Package		995
	68R	Raptor 37 Tire Performance Package		5,250
	64D	17 Forged Aluminum Bead-Lock Capable Wheel		1,895
	66D	Tailgate Appliqué Delete		N/C
	55D	Raptor 37 Graphics Delete		N/C
	61T	Front-Axle w/Torsen® Differential		500

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	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	55S	Onboard Scale w/ Smart Hitch (55S)	$ 650
	61D	Continuously Controlled Damping	695
	191	Black Appearance Package - STX w/ Single Exhaust	3,370
		Black Appearance Package - STX w/ Dual Exhaust (3.5L GTDI)	3,770
	193	Black Appearance Package - XLT w/ Single Exhaust	1,370
		Black Appearance Package - XLT w/ Dual Exhaust (3.5L GTDI)	1,795
		Black Appearance Package - XLT 302A w/ Single Exhaust	2,080
		Black Appearance Package - XLT 302A w/ Dual Exhaust (3.5L GTDI)	2,505
	195	Black Appearance Package - Lariat Single Exhaust	1,370
		Black Appearance Package - Lariat Dual Exhaust (3.5L GTDI)	1,795
	197	Black Appearance Package - Platinum Single Exhaust	1,370
		Black Appearance Package - Platinum Dual Exhaust (3.5L GTDI)	1,795
	68L	Bed Utility Package	695
		Bed Utility Package - Premium	995
	62W	Wireless Charging Pad	145
	18Y	Raptor Moonroof & Tailgate Package	2,195
	60R	Blue Interior Appearance Package	2,395
	19H	Heritage Edition	1,975
	19R	Rattler	1,495
	68P	Snow Plow Prep	50
	90B	Aluminum Crossbed Toolbox by Weather Guard	950
	90P	Premium Aluminum Crossbed Toolbox by Weather Guard	950
	90R	Bed Ramps (req. 55B) -- Late Availability	595
	96L	Wheel Well Liner	180
		Wheel Well Liner w/ 900A	Std
	96P	Bedliner -- Plastic, Drop-In	350
	96T	Tonneau Pickup Box Cover - Soft Folding	590
	96W	Bedliner -- Spray-In	595
	96X	Tonneau Pickup Box Cover - Hard Folding	1,200
	PD4	Rapid Red Metallic Tinted Clearcoat	495
	PAZ	Star White Metallic Tri-Coat	795
	PG4	Azure Gray Metallic Tri-Coat	795
	PEA	Hot Pepper Red Metallic Tinted Clearcoat	495
	942	Daytime Running Lamps	45
	17C	Front / Rear Chrome Bumper	175
	91P	8-Way Power Driver Seat	350
	471	110v/400w Outlet -- 1 Outlet in Cab & 1 Outlet in Bed with 88A, 88C, or 88M	290
		110v/400w Outlet -- 2 Outlets in Cab & 1 Outlet in Bed with 88H, 88J, 88U, FB or 88W	340
	472	2kW Power-to-the-Box	995
	477	7.2kW Power-to-the-Box	750
	524	Sync 4 Mid w/ Digital Assistant	325
	583	B&O Sound System	610
	588	B&O Unleashed	695
	617	Power Adjustable Pedals	170
	18L	6 inch Extended Chrome Running Boards ilo Chrome Running Boards	225
		6 inch Extended Chrome Running Boards	1,005
	18S	6 inch Extended Running Board	225
	43A	Co-Pilot 360 2.0	655
	43B	Co-Pilot 360 Assist 2.0	750
	43C	Co-Pilot Active	1,995
	47W	All-Weather Rubber Floor Mats	160
	50M	UX - Center Console Tray Table	195
		UX - Center Console Tray Table with 19H	N/C
	60P	Underseat Storage	215
	96J	Tonneau Pickup Box Cover -- Retractable	2,200

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	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85H	Back Up Alarm System	$ 145
	94S	LED Warning Strobes by Sound Off Signal -- Amber	600
	94W	LED Warning Strobes by Sound Off Signal -- Amber/White	600
	PGR	Paint, Green (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PB1	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660
	95K	Hero Card - School Bus Yellow / Black Hood	660
	U30	XLT Base 300A Discount (Fleet only)	165
	87B	Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies	(500)
	87C	Commercial Graphics Package C by 3M - Up to 10 sq. ft.by Vomela Specialty Companies	250
	87D	Commercial Graphics Package D by 3M - Up to 18 sq. ft.by Vomela Specialty Companies	300
	87E	Commercial Graphics Package E by 3M - Up to 25 sq. ft.by Vomela Specialty Companies	400
	87F	Commercial Graphics Package F by 3M - Up to 40 sq. ft.by Vomela Specialty Companies	525
	87G	Commercial Graphics Package G by 3M - Up to 55 sq. ft.by Vomela Specialty Companies	675
			825

	OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A5CAB	Bed Divider	$ 410
	AATAF	Individual Trailer TPMS/Customer-Placed Trailer Camera	1,115
	B5ZAN	40/20/40 Removable Cup Tray	60
	FIXAC	Ash Cup w/ Lighter	80
	FIXAD	Ash Cup w/ Coin Holder	45
	FIRAD	Bed Cargo Net Horizontal	75
	FIRAE	Bed Cargo Net Vertical	75
	A9JAC	Bed Hooks - Retractable by Bull Accessories	60
	A9VAB	Bed Mat	210
	A7EAB	Bed Tailgate Lock by McGard	70
	FIQAD	Bed Tray	285
	FIEAB	Chromed Exhaust Tips	105
	CJWAL	Tailgate decals--black	90
	AHQAB	First Aid Kit with Ford Logo	50
	FIMAC	Front & Rear Molded Splash Guards w/out wheel lip molding	235
	J4JAE	In-Vehicle Safe by Console Vault	400
	FI4AC	keypad w/o remote start	130
	FHLAF	Pivot Storage Box by UnderCover - Right Hand Side	290
	AHMAB	Roadside Assistance Kit - With Ford Logo	70
	AHMAD	Commercial Roadside Assistance Kit	230
	FIBAB	Sportliner by BedRug	550
	DWNAB	Tailgate viscous dampening	155
	FISAC	Wheel Lock Kit, Exposed	75
	FISAB	Wheel Lock Kit, Hidden lugs	75
	A9PAB	Foldable Pickup Box Bed Extender	905

2023 F-150 SSV
PRICE LIST
(PRICE LEVEL CODE 340)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
SUPERCREW	XL	4x4	W1S	145 in. Wheelbase		$ 43,140
			W1T	145 in. Wheelbase		46,650
			W1S	145 in. Wheelbase		43,245
			W1T	145 in. Wheelbase		47,125
			—	Destination and Delivery		1,895

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	998	3.5L EcoBoost ilo 5.0L		$ 740
		99D	3.5L PowerBoost ilo 5.0L		2,500
TRANSMISSION	4x2/4x4	44H	Hybrid Electronic Ten-Speed Automatic Transmission (req. 3.5L HEV PT Engine (99D))		N/C
AXLE	4x2/4x4	X15	3.15 Non-Limited Slip axle		N/C
		X27	3.31 Non-Limited Slip axle		N/C
		XL3	3.31 E-Locking axle		420
			3.31 E-Locking axle (with 55A)		N/C
		XL9	3.55 E-Locking axle		470
			3.55 E-Locking axle (with 99D)		N/C
		XL6	3.73 E-Locking axle		570
			3.73 E-Locking axle (with 99D)		N/C

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64C	17 inch Silver Steel (Standard XL)		Std
	64H	18 Inch Silver Aluminum Wheels (req. 99D)		$ 95
	55A	FX4 Off-Road Package		1,095
	53B	Class IV Trailer Hitch		315
	43A	Ford Co-Pilot360 2.0		655
	53C	Max Trailer Tow Package -- requires 627		1,195
	627	Heavy-Duty Payload Package - XL		1,695
	655	Extended Range 36 Gallon Fuel Tank		445
	153	Front License Plate Bracket (where available)		N/C
	52X	Auto Stop-Start Removal		(50)
		Auto Stop-Start Removal (with 99D)		N/C
	168	Color-Coordinated Carpet with Carpeted Matching Floor Mats		145
	595	Fog Lamps -- XL		140
	924	Rear Privacy Glass with Defrost -- XL		320
	942	Daytime Running Lamps		45
	T7C	LT265/70R 17E BSW all-terrain tires		295
	413	Skid Plates		160
	471	400W Outlet -- 1 Outlet in Cab, 1 Outlet in Bed		290
		400W Outlet with 19A		50
	17C	Front / Rear Chrome Bumper (requires 595)		175
	18B	Running Boards, Black Platform		250
	41H	Engine Block Heater		90
	47R	Floor Liner - Tray Style		200
	53A	Trailer Tow Package		1,325
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn (req. 43A)		305
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		395
	55B	BoxLink -- XL		80
	59S	LED Puddle/Side Mirror Light		175
	57Q	Rear Window Defroster -- XL		Incl.
	61P	Power Passenger Seat 8 Way		295
	63T	Tailgate Step		430
	67P	Remote Keyless-Entry Key Fob		340
	67T	Integrated Trailer Brake Controller		275
	68P	Snow Plow Prep - 4X4 only		50
	85H	Back Up Alarm System		145
	90B	Aluminum Crossbed Toolbox by Weather Guard		625
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard		795
	90R	Stowable Loading Ramps		595
	94R	Red / Blue LED Warning Strobes		650

2023 F-150 SSV
PRICE LIST
(PRICE LEVEL CODE 340)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94S	Amber Warning Strobes		$ 600
	94W	Amber/White LED Warning Strobes		600
	96L	Rear Wheel Arch Liner		180
	96W	Bedliner -- Spray-In		595
	50M	Interior Work Surface (requires 19A)		195
	19A	Interior Upgrade Package		595
	55S	Onboard Scale w/ Smart Hitch (requires 43A or 17T)		650
	524	SYNC4 with Sirius XM Radio		325
	582	SYNC4 with Sirius XM Radio		N/C
	477	Pro Power On-Board - 7.2KW		750
	62B	Keyed Alike - 1284X		50
	62C	Keyed Alike - 1294X		50
	62E	Keyed Alike - 1435X		50
	62J	Keyed Alike - 1111X		50
	62D	Keyed Alike - 0135X		50
	62F	Keyed Alike - 0576X		50
	62G	Keyed Alike - 0151X		50

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender		$ 905
	FIXAD	Smoker's Package		45
	A5CAB	Bed Divider (req. 55B)		410

2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
SUPERCREW	XL	4x4	W1P	145 in. Wheelbase	$ 48,875
			—	Destination and Delivery	1,895

TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	998	3.5L EcoBoost	Std
		44G	Electronic 10 speed automatic transmission	Std
AXLE	4x2/4x4	XL3	E-locking 3.31 axle	Std

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64H	18 Inch Silver Aluminum Wheels	Std
	153	Front License Plate Bracket (where available)	N/C
	168	Color-Coordinated Carpet with Carpeted Matching Floor Mats (optional; packaged with 19A)	$ 145
	435	Power-Sliding Rear-Window (requires 924/57Q)	350
	595	Fog Lamps -- XL	140
	924	Rear Privacy Glass with Defrost -- XL	320
	942	Daytime Running Lamps	45
	524	SYNC4 with Sirius XM Radio	325
	582	SYNC4 with Sirius XM Radio	N/C
	17C	Front / Rear Chrome Bumper (requires 595)	175
	18B	Running Boards, Black Platform	250
	41A	Badge Delete	N/C
	41H	Engine Block Heater	90
	47P	Police Engine Idle Feature	260
	47R	Floor Liner - Tray Style (requires 19A or 168)	200
	50M	Interior Work Surface (requires 19A)	195
	53A	Trailer Tow Package	1,325
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL (requires 53A and 924/57Q)	305
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	395
	55B	BoxLink -- XL	80
	57Q	Rear Window Defroster -- XL	Incl.
	59S	Super Puddle (LED Puddle/Side Mirror Light) (requires 53A and 924/57Q)	175
	19A	Interior Upgrade Package	595
	61P	Power Passenger Seat 8 Way	295
	62B	Keyed Alike - 1284X	50
	62C	Keyed Alike - 1294X	50
	62E	Keyed Alike - 1435X	50
	62J	Keyed Alike - 1111X	50
	62D	Keyed Alike - 0135X	50
	62F	Keyed Alike - 0576X	50
	62G	Keyed Alike - 0151X	50
	63T	Tailgate Step	50
	67P	Remote Keyless-Entry Key Fob	430
	67T	Integrated Trailer Brake Controller	340
	76R	Reverse Sensing System	275
	85H	Back Up Alarm System	Std
	90B	Aluminum Crossbed Toolbox by Weather Guard	145
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard	625
	90R	Stowable Loading Ramps	795
	91B	BLIS - Blind Spot Monitoring System with Cross Traffic Alert	595
	94R	Red / Blue LED Warning Strobes	590
	94S	Amber Warning Strobes	650
			600

2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94W	Amber/White LED Warning Strobes		$ 600
	96L	Rear Wheel Arch Liner		180
	96P	Bedliner -- Plastic, Drop-In		350
	96W	Bedliner -- Spray-In		595

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender		$ 905
	A5CAB	Bed Divider (req. 55B, N/A with 90R)		410
	FIXAD	Smoker's Package		45

Preview Order P10A - F2A 4x2 Reg Cab SRW: Order Summary Time of Preview: 09/08/2023 11:03:48 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P10A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	INVOICE	DESCRIPTION	MSRP
F250 4X2 STYLESIDE PICKUP/142	$44970	$42721	.LT245/75R17E BSW ALL-SEASON	$0
142 INCH WHEELBASE	$0	$0	3.73 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$44970	$41481	JOB #1 ORDER	$0
OXFORD WHITE	$0	$0	10000# GVWR PACKAGE	$0
CLOTH 40/20/40 SEAT	$100	$91	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	$0	JACK	$0
PREFERRED EQUIPMENT PKG.600A	$0	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	$0	ADVERTISING ASSESSMENT	$0
.6.8L DEVCT NA PFI V8 ENGINE	$0	$0	DESTINATION & DELIVERY	$1995
10-SPEED AUTO TORQSHIFT-G	$0	$0		

	MSRP
TOTAL BASE AND OPTIONS	$47065
DISCOUNTS	NA
TOTAL	$47065

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-250 (PICKUP SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F2A	142 in. Wheelbase - XL		$ 44,970
		4x4	F2B	142 in. Wheelbase - XL		47,760
			F2B	142 in. Wheelbase - XLT		51,105
	SUPERCAB	4x2	X2A	148 in. Wheelbase - XL		47,305
			X2A	164 in. Wheelbase - XL		47,505
		4x4	X2B	148 in. Wheelbase - XL		50,095
			X2B	148 in. Wheelbase - XLT		53,755
			X2B	148 in. Wheelbase - Lariat		62,410
			X2B	164 in. Wheelbase - XL		50,305
			X2B	164 in. Wheelbase - XLT		53,955
			X2B	164 in. Wheelbase - Lariat		62,610
	CREW CAB	4x2	W2A	160 in. Wheelbase - XL		48,760
			W2A	176 in. Wheelbase - XL		48,960
		4x4	W2B	160 in. Wheelbase - XL		51,560
			W2B	160 in. Wheelbase - XLT		55,510
			W2B	160 in. Wheelbase - Lariat		64,740
			W2B	160 in. Wheelbase - King Ranch		76,975
			W2B	176 in. Wheelbase - XL		51,770
			W2B	176 in. Wheelbase - XLT		55,715
			W2B	176 in. Wheelbase - Lariat		64,940
			W2B	176 in. Wheelbase - King Ranch		77,175
			W2B	160 in. Wheelbase - Platinum		77,865
			W2B	176 in. Wheelbase - Platinum		78,065
			W2B	160 in. Wheelbase - Limited		97,095
			W2B	176 in. Wheelbase - Limited		97,295
	ALL MODELS		—	Destination and Delivery		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8		$ 9,995
		99M	6.7L HO Powerstroke Diesel V-8		12,495
		99N	7.3L Engine Option on F250 Pick-up		1,705
AXLE	4x2/4x4	X3H	Axle, Electronic-Locking (Ratio 3.31)		430
			Axle, Electronic-Locking (Ratio 3.31) W/ 17Z		N/C
		X3J	Axle, Electronic-Locking (Ratio 3.55) W/ 17Y		N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y		430
			Axle, Electronic Locking (Ratio 3.55) W/ 17Z		N/C
			Axle, Electronic-Locking (Ratio 3.55) W/ 4x2 Super Cab		N/C
		X3E	Axle, Electronic-Locking (Ratio 3.73)		430
			Axle, Electronic Locking (Ratio 3.73) W/ 17Z		N/C
		X4M	Axle, Electronic-Locking (Ratio 4.30)		430
			Axle, Electronic Locking (Ratio 4.30) W/ 17Z		N/C
			Axle, Electronic-Locking (Ratio 4.30) W/ 17Y		N/C

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
		642	Wheels, 20 Inch Premium Cast Aluminum		$ 1,420
		643	Wheels, 20 Inch Premium Cast Aluminum (KR)		Std
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM	LT245/75Rx17E BSW AT (XL)		165
		TCH	LT275/65Rx18E BSW AS		N/C
		TDX	LT275/70Rx18E BSW AT		265
		TCW	LT275/65Rx20E OWL AT		N/C
		TD8	LT245/75Rx17E BSW A/S PLUS		N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket		$ 355
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)		100
CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
SUPER CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)		100
SUPER CAB/CREW CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console		300
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)		515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)		515
			Cloth High Back Bucket (Crew Cab)		615
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)		N/C

2024MY SUPER DUTY F-250 (PICKUP SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package		$ 2,880
		XLT Sport Appearance Package		2,955
	17L	Lariat Black Appearance Package		4,295
		XLT Black Appearance Package		4,795
	18B	Platform Running Boards (w/ Regular Cab)		320
		Platform Running Boards (w/ Super/Crew Cab)		445
	18C	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)		695
	471	Camper Package		160
	166	Carpet Delete (XLT/Lar)		(50)
		Carpet Delete (XL)		N/C
	16S	All-Weather Floor Mats (Includes Carpet Floor Mats)		135
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)		130
	592	Clearance Lights, Roof		95
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)		280
	17C	Chrome Package		1,240
	17X	4X4 Off-Road Package		495
	66S	Upfitter Switches (6)		165
		Upfitter Switches (6) w/ 96U		N/C
	473	Snow Plow Package		250
	67H	Suspension Package, Heavy Service		125
	62R	Transmission Power Take-Off Provision		280
	435	Window, Power Sliding Rear		405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)		N/C
	85G	Tailgate Step		375
		Tailgate Step w/ 96U		N/C
	41A	Rapid-Heat Supplemental Cab Heater		250
	85S	Tough Bed® Spray-in bedliner		595
		Tough Bed® Spray-in bedliner (Lariat w/ 17L)		N/C
	85L	Drop-in Bedliner		350
	61M	Wheel Well Liner		180
		Wheel Well Liner (KR/Plat/Ltd)		N/C
	96U	Lariat Ultimate Package		5,075
	535	Trailer Tow Package - High Capacity		1,130
		Trailer Tow Package - High Capacity (w/ 99M)		N/C
	76S	Remote Start System		250
		Remote Start System (w/Lariat Ultimate/Value)		N/C
	85M	Bed Mat		150
	61S	Splash Guards/Mud Flaps (Front & Rear)		130
	62S	Splash Guards/Mud Flaps (Rear)		N/C
	15J	Gooseneck Hitch Kit		250
	15L	5th Wheel Hitch Kit (20K)		1,345
	53W	5th Wheel/Gooseneck Hitch Prep Package		550
	76C	Exterior Back-up Chime		175
	96V	XL Chrome Package		225
	61L	Front Wheel Well Liners		180
	61N	Front & Rear Wheel Well Liners		325
	90M	Max Recline Seat		335
	17Z	XL Off Road Package		995
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	874	360 Camera Package		1,150
	96D	XL Driver Assist Package		730
		XL Driver Assist Package W/ 17S		N/C
	17P	XLT Premium Package		4,150
	68U	F-250 >10K GVWR PACKAGE		100
	98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)		315
	43C	120V/400W Outlet		175
	66L	Box Rail Lighting, LED Lighting system		60
		Box Rail Lighting, LED Lighting system (KR/PL/LTD)		N/C
	43V	Panoramic Moonroof		1,495
	18E	Power Running Boards (LAR)		995
		Power Running Boards (LAR) w/ 96U		N/C
		Power Running Boards (KR - LTD)		N/C
	43B	Defrost w/ Fixed & Privacy Glass		60
	67E	Extra-Extra Heavy Duty Alternator		85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B		85
	67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines		N/C
	86M	Dual Batteries (68 Amp.) (w/ 99M or 99T)		N/C
		Dual Batteries (68 Amp.)		210
	86K	Programmable Engine Idle Shutdown Timer		250

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	16P	Vinyl Floor Covering - KR/PL/LTD	$ 115
	17S	STX	5,115
	47B	SNOWPLOW/CAMPER PACKAGE	305
	67B	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
		Dual Extra Heavy-Duty Alternator w/ 41A	N/C
	924	Privacy Glass	30
	64U	Wheels, 20 Inch Polished Aluminum	N/C
	91D	On-Board Scales & Smart Hitch	650
	21X	Vehicle Safe by Console Vault	350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)	950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)	950
	19H	Pickup Box Bed Side Storage	1,695
	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)	(625)
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)	(300)
	17Y	Tremor Package	4,375
	21D	Tonneau Pickup Box Cover - Soft Folding	590
	21E	Tonneau Pickup Box Cover - Hard Folding	1,200
	21J	Tonneau Pickup Box Cover - Retractable	2,200
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat	495
	PAZ	Paint, Star White Metallic Tri-Coat	995
	PR7	Paint, Glacier Grey Metallic Tri-Coat	995
	153	Front License Plate Bracket	N/C
	87B	Retractable Bed Step (Corner)	390
	87S	Retractable Bed Step (Side)	780

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)	$ 300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)	375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)	450
	91G	360-Degree Dual Beacon LED Warning Strobes - White	650
	91S	360-Degree Dual Beacon LED Warning Strobes - Amber	650
	18A	Ford Pro Upfit Integration System	400
	63R	Suspension Package, Heavy Service w/66D	125
	PGR	Paint, Green (Fleet Only)	660
	PW6	Paint, Green Gem (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PBY	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)	165

	OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera	$ 475
	AATAJ	Individual Trailer TPMS	575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn	3,855
	D5EAD	Wheel Locks	75
	A1WAV	Pivot Storage Box LH by Undercover	290
	A1WAW	Pivot Storage Box RH by Undercover	290
	AILDS	Side Window Deflector Kit -Smoke Super Cab	160
	AILDS	Side Window Deflector Kit -Smoke Crew	160
	A73AB	Tailgate Lock by McGard	50
	A9MAQ	Bed Hooks by Bullring	70
	AHMAB	Roadside Assistance Kit by DC Safety	70
	AHQAB	First Aid Kit by DC Safety	50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety	230

Preview Order P15A - X2A 4x2 Super Cab SRW: Order Summary Time of Preview: 09/08/2023 17:17:34 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P15A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F250 4X2 SUPERCAB PICKUP/148	$47305	.LT245/75R17E BSW ALL-SEASON	$0
148 INCH WHEELBASE	$0	3.73 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$47305	JOB #1 ORDER	$0
OXFORD WHITE	$0	10000# GVWR PACKAGE	$0
CLOTH 40/20/40 SEAT	$100	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	JACK	$0
PREFERRED EQUIPMENT PKG.600A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
.6.8L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995
10-SPEED AUTO TORQSHIFT-G	$0		

	MSRP
TOTAL BASE AND OPTIONS	$49400
DISCOUNTS	NA
TOTAL	$49400

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-250 (PICKUP SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F2A	142 in. Wheelbase - XL		$ 44,970
		4x4	F2B	142 in. Wheelbase - XL		47,760
			F2B	142 in. Wheelbase - XLT		51,105
	SUPERCAB	4x2	X2A	148 in. Wheelbase - XL		47,305
			X2A	164 in. Wheelbase - XL		47,505
		4x4	X2B	148 in. Wheelbase - XL		50,095
			X2B	148 in. Wheelbase - XLT		53,755
			X2B	148 in. Wheelbase - Lariat		62,410
			X2B	164 in. Wheelbase - XL		50,305
			X2B	164 in. Wheelbase - XLT		53,955
			X2B	164 in. Wheelbase - Lariat		62,610
	CREW CAB	4x2	W2A	160 in. Wheelbase - XL		48,760
			W2A	176 in. Wheelbase - XL		48,960
		4x4	W2B	160 in. Wheelbase - XL		51,560
			W2B	160 in. Wheelbase - XLT		55,510
			W2B	160 in. Wheelbase - Lariat		64,740
			W2B	160 in. Wheelbase - King Ranch		76,975
			W2B	176 in. Wheelbase - XL		51,770
			W2B	176 in. Wheelbase - XLT		55,715
			W2B	176 in. Wheelbase - Lariat		64,940
			W2B	176 in. Wheelbase - King Ranch		77,175
			W2B	160 in. Wheelbase - Platinum		77,865
			W2B	176 in. Wheelbase - Platinum		78,065
			W2B	160 in. Wheelbase - Limited		97,095
			W2B	176 in. Wheelbase - Limited		97,295
	ALL MODELS		—	Destination and Delivery		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8		$ 9,995
		99M	6.7L HO Powerstroke Diesel V-8		12,495
		99N	7.3L Engine Option on F250 Pick-up		1,705
AXLE	4x2/4x4	X3H	Axle, Electronic-Locking (Ratio 3.31)		430
			Axle, Electronic-Locking (Ratio 3.31) W/ 17Z		N/C
		X3J	Axle, Electronic-Locking (Ratio 3.55) W/ 17Y		N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y		430
			Axle, Electronic Locking (Ratio 3.55) W/ 17Z		N/C
			Axle, Electronic-Locking (Ratio 3.55) W/ 4x2 Super Cab		N/C
		X3E	Axle, Electronic-Locking (Ratio 3.73)		430
			Axle, Electronic Locking (Ratio 3.73) W/ 17Z		N/C
		X4M	Axle, Electronic-Locking (Ratio 4.30)		430
			Axle, Electronic Locking (Ratio 4.30) W/ 17Z		N/C
			Axle, Electronic-Locking (Ratio 4.30) W/ 17Y		N/C

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
		642	Wheels, 20 Inch Premium Cast Aluminum		$ 1,420
		643	Wheels, 20 Inch Premium Cast Aluminum (KR)		Std
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM	LT245/75Rx17E BSW AT (XL)		165
		TCH	LT275/65Rx18E BSW AS		N/C
		TDX	LT275/70Rx18E BSW AT		265
		TCW	LT275/65Rx20E OWL AT		N/C
		TD8	LT245/75Rx17E BSW A/S PLUS		N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket		$ 355
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)		100
CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
SUPER CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)		100
SUPER CAB/CREW CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console		300
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)		515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)		515
			Cloth High Back Bucket (Crew Cab)		615
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)		N/C

2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package		$ 2,880
		XLT Sport Appearance Package		2,955
	17L	Lariat Black Appearance Package		4,295
		XLT Black Appearance Package		4,795
	18B	Platform Running Boards (w/ Regular Cab)		320
		Platform Running Boards (w/ Super/Crew Cab)		445
	18C	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)		695
	471	Camper Package		160
	166	Carpet Delete (XLT/Lar)		(50)
		Carpet Delete (XL)		N/C
	16S	All-Weather Floor Mats (Includes Carpet Floor Mats)		135
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)		130
	592	Clearance Lights, Roof		95
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)		280
	17C	Chrome Package		1,240
	17X	4X4 Off-Road Package		495
	66S	Upfitter Switches (6)		165
		Upfitter Switches (6) w/ 96U		N/C
	473	Snow Plow Package		250
	67H	Suspension Package, Heavy Service		125
	62R	Transmission Power Take-Off Provision		280
	435	Window, Power Sliding Rear		405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)		N/C
	85G	Tailgate Step		375
		Tailgate Step w/ 96U		N/C
	41A	Rapid-Heat Supplemental Cab Heater		250
	85S	Tough Bed® Spray-in bedliner		595
		Tough Bed® Spray-in bedliner (Lariat w/ 17L)		N/C
	85L	Drop-in Bedliner		350
	61M	Wheel Well Liner		180
		Wheel Well Liner (KR/Plat/Ltd)		N/C
	96U	Lariat Ultimate Package		5,075
	535	Trailer Tow Package - High Capacity		1,130
		Trailer Tow Package - High Capacity (w/ 99M)		N/C
	76S	Remote Start System		250
		Remote Start System (w/Lariat Ultimate/Value)		N/C
	85M	Bed Mat		150
	61S	Splash Guards/Mud Flaps (Front & Rear)		130
	62S	Splash Guards/Mud Flaps (Rear)		N/C
	15J	Gooseneck Hitch Kit		250
	15L	5th Wheel Hitch Kit (20K)		1,345
	53W	5th Wheel/Gooseneck Hitch Prep Package		550
	76C	Exterior Back-up Chime		175
	96V	XL Chrome Package		225
	61L	Front Wheel Well Liners		180
	61N	Front & Rear Wheel Well Liners		325
	90M	Max Recline Seat		335
	17Z	XL Off Road Package		995
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	874	360 Camera Package		1,150
	96D	XL Driver Assist Package		730
		XL Driver Assist Package W/ 17S		N/C
	17P	XLT Premium Package		4,150
	68U	F-250 >10K GVWR PACKAGE		100
	98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)		315
	43C	120V/400W Outlet		175
	66L	Box Rail Lighting, LED Lighting system		60
		Box Rail Lighting, LED Lighting system (KR/PL/LTD)		N/C
	43V	Panoramic Moonroof		1,495
	18E	Power Running Boards (LAR)		995
		Power Running Boards (LAR) w/ 96U		N/C
		Power Running Boards (KR - LTD)		N/C
	43B	Defrost w/ Fixed & Privacy Glass		60
	67E	Extra-Extra Heavy Duty Alternator		85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B		85
	67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines		N/C
	86M	Dual Batteries (68 Amp.) (w/ 99M or 99T)		N/C
		Dual Batteries (68 Amp.)		210
	86K	Programmable Engine Idle Shutdown Timer		250

2024MY SUPER DUTY F-250 (PICKUP SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	16P	Vinyl Floor Covering - KR/PL/LTD		$ 115
	17S	STX		5,115
	47B	SNOWPLOW/CAMPER PACKAGE		305
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B		115
		Dual Extra Heavy-Duty Alternator w/ 41A		N/C
	924	Privacy Glass		30
	64U	Wheels, 20 Inch Polished Aluminum		N/C
	91D	On-Board Scales & Smart Hitch		650
	21X	Vehicle Safe by Console Vault		350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)		(625)
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)
	17Y	Tremor Package		4,375
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	153	Front License Plate Bracket		N/C
	87B	Retractable Bed Step (Corner)		390
	87S	Retractable Bed Step (Side)		780

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		$ 300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	91G	360-Degree Dual Beacon LED Warning Strobes - White		650
	91S	360-Degree Dual Beacon LED Warning Strobes - Amber		650
	18A	Ford Pro Upfit Integration System		400
	63R	Suspension Package, Heavy Service w/66D		125
	PGR	Paint, Green (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	D5EAD	Wheel Locks		75
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P16A - W2A 4x2 Crew Cab SRW: Order Summary Time of Preview: 09/08/2023 15:59:53 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P16A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F250 4X2 CREW CAB PICKUP/160	$48760	.LT245/75R17E BSW ALL-SEASON	$0
160 INCH WHEELBASE	$0	3.73 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$48760	JOB #1 ORDER	$0
OXFORD WHITE	$0	10000# GVWR PACKAGE	$0
CLOTH 40/20/40 SEAT	$315	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	JACK	$0
PREFERRED EQUIPMENT PKG.600A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
.6.8L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995
10-SPEED AUTO TORQSHIFT-G	$0		

	MSRP
TOTAL BASE AND OPTIONS	$51070
DISCOUNTS	NA
TOTAL	$51070

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-250 (PICKUP SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F2A	142 in. Wheelbase - XL		$ 44,970
		4x4	F2B	142 in. Wheelbase - XL		47,760
			F2B	142 in. Wheelbase - XLT		51,105
	SUPERCAB	4x2	X2A	148 in. Wheelbase - XL		47,305
			X2A	164 in. Wheelbase - XL		47,505
		4x4	X2B	148 in. Wheelbase - XL		50,095
			X2B	148 in. Wheelbase - XLT		53,755
			X2B	148 in. Wheelbase - Lariat		62,410
			X2B	164 in. Wheelbase - XL		50,305
			X2B	164 in. Wheelbase - XLT		53,955
			X2B	164 in. Wheelbase - Lariat		62,610
	CREW CAB	4x2	W2A	160 in. Wheelbase - XL		48,760
			W2A	176 in. Wheelbase - XL		48,960
		4x4	W2B	160 in. Wheelbase - XL		51,560
			W2B	160 in. Wheelbase - XLT		55,510
			W2B	160 in. Wheelbase - Lariat		64,740
			W2B	160 in. Wheelbase - King Ranch		76,975
			W2B	176 in. Wheelbase - XL		51,770
			W2B	176 in. Wheelbase - XLT		55,715
			W2B	176 in. Wheelbase - Lariat		64,940
			W2B	176 in. Wheelbase - King Ranch		77,175
			W2B	160 in. Wheelbase - Platinum		77,865
			W2B	176 in. Wheelbase - Platinum		78,065
			W2B	160 in. Wheelbase - Limited		97,095
			W2B	176 in. Wheelbase - Limited		97,295
	ALL MODELS		—	Destination and Delivery		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8		$ 9,995
		99M	6.7L HO Powerstroke Diesel V-8		12,495
		99N	7.3L Engine Option on F250 Pick-up		1,705
AXLE	4x2/4x4	X3H	Axle, Electronic-Locking (Ratio 3.31)		430
			Axle, Electronic-Locking (Ratio 3.31) W/ 17Z		N/C
		X3J	Axle, Electronic-Locking (Ratio 3.55) W/ 17Y		N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y		430
			Axle, Electronic Locking (Ratio 3.55) W/ 17Z		N/C
			Axle, Electronic-Locking (Ratio 3.55) W/ 4x2 Super Cab		N/C
		X3E	Axle, Electronic-Locking (Ratio 3.73)		430
			Axle, Electronic Locking (Ratio 3.73) W/ 17Z		N/C
		X4M	Axle, Electronic-Locking (Ratio 4.30)		430
			Axle, Electronic Locking (Ratio 4.30) W/ 17Z		N/C
			Axle, Electronic-Locking (Ratio 4.30) W/ 17Y		N/C

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
		642	Wheels, 20 Inch Premium Cast Aluminum		$ 1,420
		643	Wheels, 20 Inch Premium Cast Aluminum (KR)		Std
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM	LT245/75Rx17E BSW AT (XL)		165
		TCH	LT275/65Rx18E BSW AS		N/C
		TDX	LT275/70Rx18E BSW AT		265
		TCW	LT275/65Rx20E OWL AT		N/C
		TD8	LT245/75Rx17E BSW A/S PLUS		N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket		$ 355
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)		100
CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
SUPER CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)		100
SUPER CAB/CREW CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console		300
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)		515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)		515
			Cloth High Back Bucket (Crew Cab)		615
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)		N/C

2024MY SUPER DUTY F-250 (PICKUP SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package		$ 2,880
		XLT Sport Appearance Package		2,955
	17L	Lariat Black Appearance Package		4,295
		XLT Black Appearance Package		4,795
	18B	Platform Running Boards (w/ Regular Cab)		320
		Platform Running Boards (w/ Super/Crew Cab)		445
	18C	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)		695
	471	Camper Package		160
	166	Carpet Delete (XLT/Lar)		(50)
		Carpet Delete (XL)		N/C
	16S	All-Weather Floor Mats (Includes Carpet Floor Mats)		135
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)		130
	592	Clearance Lights, Roof		95
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)		280
	17C	Chrome Package		1,240
	17X	4X4 Off-Road Package		495
	66S	Upfitter Switches (6)		165
		Upfitter Switches (6) w/ 96U		N/C
	473	Snow Plow Package		250
	67H	Suspension Package, Heavy Service		125
	62R	Transmission Power Take-Off Provision		280
	435	Window, Power Sliding Rear		405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)		N/C
	85G	Tailgate Step		375
		Tailgate Step w/ 96U		N/C
	41A	Rapid-Heat Supplemental Cab Heater		250
	85S	Tough Bed® Spray-in bedliner		595
		Tough Bed® Spray-in bedliner (Lariat w/ 17L)		N/C
	85L	Drop-in Bedliner		350
	61M	Wheel Well Liner		180
		Wheel Well Liner (KR/Plat/Ltd)		N/C
	96U	Lariat Ultimate Package		5,075
	535	Trailer Tow Package - High Capacity		1,130
		Trailer Tow Package - High Capacity (w/ 99M)		N/C
	76S	Remote Start System		250
		Remote Start System (w/Lariat Ultimate/Value)		N/C
	85M	Bed Mat		150
	61S	Splash Guards/Mud Flaps (Front & Rear)		130
	62S	Splash Guards/Mud Flaps (Rear)		N/C
	15J	Gooseneck Hitch Kit		250
	15L	5th Wheel Hitch Kit (20K)		1,345
	53W	5th Wheel/Gooseneck Hitch Prep Package		550
	76C	Exterior Back-up Chime		175
	96V	XL Chrome Package		225
	61L	Front Wheel Well Liners		180
	61N	Front & Rear Wheel Well Liners		325
	90M	Max Recline Seat		335
	17Z	XL Off Road Package		995
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	874	360 Camera Package		1,150
	96D	XL Driver Assist Package		730
		XL Driver Assist Package W/ 17S		N/C
	17P	XLT Premium Package		4,150
	68U	F-250 >10K GVWR PACKAGE		100
	98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)		315
	43C	120V/400W Outlet		175
	66L	Box Rail Lighting, LED Lighting system		60
		Box Rail Lighting, LED Lighting system (KR/PL/LTD)		N/C
	43V	Panoramic Moonroof		1,495
	18E	Power Running Boards (LAR)		995
		Power Running Boards (LAR) w/ 96U		N/C
		Power Running Boards (KR - LTD)		N/C
	43B	Defrost w/ Fixed & Privacy Glass		60
	67E	Extra-Extra Heavy Duty Alternator		85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B		85
	67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines		N/C
	86M	Dual Batteries (68 Amp.) (w/ 99M or 99T)		N/C
		Dual Batteries (68 Amp.)		210
	86K	Programmable Engine Idle Shutdown Timer		250

2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	16P	Vinyl Floor Covering - KR/PL/LTD		$ 115
	17S	STX		5,115
	47B	SNOWPLOW/CAMPER PACKAGE		305
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B		115
		Dual Extra Heavy-Duty Alternator w/ 41A		N/C
	924	Privacy Glass		30
	64U	Wheels, 20 Inch Polished Aluminum		N/C
	91D	On-Board Scales & Smart Hitch		650
	21X	Vehicle Safe by Console Vault		350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)		(625)
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)
	17Y	Tremor Package		4,375
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	153	Front License Plate Bracket		N/C
	87B	Retractable Bed Step (Corner)		390
	87S	Retractable Bed Step (Side)		780

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		$ 300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	91G	360-Degree Dual Beacon LED Warning Strobes - White		650
	91S	360-Degree Dual Beacon LED Warning Strobes - Amber		650
	18A	Ford Pro Upfit Integration System		400
	63R	Suspension Package, Heavy Service w/66D		125
	PGR	Paint, Green (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	D5EAD	Wheel Locks		75
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P17A - F2B 4x4 Reg Cab SRW: Order Summary Time of Preview: 09/08/2023 16:00:18 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P17A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F250 4X4 STYLESIDE PICKUP/142	$47760	.LT245/75R17E BSW ALL-SEASON	$0
142 INCH WHEELBASE	$0	3.73 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$47760	JOB #1 ORDER	$0
OXFORD WHITE	$0	10000# GVWR PACKAGE	$0
CLOTH 40/20/40 SEAT	$100	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	JACK	$0
PREFERRED EQUIPMENT PKG.600A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
.6.8L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995
10-SPEED AUTO TORQSHIFT-G	$0		

	MSRP
TOTAL BASE AND OPTIONS	$49855
DISCOUNTS	NA
TOTAL	$49855

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F2A	142 in. Wheelbase - XL		$ 44,970
		4x4	F2B	142 in. Wheelbase - XL		47,760
			F2B	142 in. Wheelbase - XLT		51,105
	SUPERCAB	4x2	X2A	148 in. Wheelbase - XL		47,305
			X2A	164 in. Wheelbase - XL		47,505
		4x4	X2B	148 in. Wheelbase - XL		50,095
			X2B	148 in. Wheelbase - XLT		53,755
			X2B	148 in. Wheelbase - Lariat		62,410
			X2B	164 in. Wheelbase - XL		50,305
			X2B	164 in. Wheelbase - XLT		53,955
			X2B	164 in. Wheelbase - Lariat		62,610
	CREW CAB	4x2	W2A	160 in. Wheelbase - XL		48,760
			W2A	176 in. Wheelbase - XL		48,960
		4x4	W2B	160 in. Wheelbase - XL		51,560
			W2B	160 in. Wheelbase - XLT		55,510
			W2B	160 in. Wheelbase - Lariat		64,740
			W2B	160 in. Wheelbase - King Ranch		76,975
			W2B	176 in. Wheelbase - XL		51,770
			W2B	176 in. Wheelbase - XLT		55,715
			W2B	176 in. Wheelbase - Lariat		64,940
			W2B	176 in. Wheelbase - King Ranch		77,175
			W2B	160 in. Wheelbase - Platinum		77,865
			W2B	176 in. Wheelbase - Platinum		78,065
			W2B	160 in. Wheelbase - Limited		97,095
			W2B	176 in. Wheelbase - Limited		97,295
	ALL MODELS		—	Destination and Delivery		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8		$ 9,995
		99M	6.7L HO Powerstroke Diesel V-8		12,495
		99N	7.3L Engine Option on F250 Pick-up		1,705
AXLE	4x2/4x4	X3H	Axle, Electronic-Locking (Ratio 3.31)		430
			Axle, Electronic-Locking (Ratio 3.31) W/ 17Z		N/C
		X3J	Axle, Electronic-Locking (Ratio 3.55) W/ 17Y		N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y		430
			Axle, Electronic Locking (Ratio 3.55) W/ 17Z		N/C
			Axle, Electronic-Locking (Ratio 3.55) W/ 4x2 Super Cab		N/C
		X3E	Axle, Electronic-Locking (Ratio 3.73)		430
			Axle, Electronic Locking (Ratio 3.73) W/ 17Z		N/C
		X4M	Axle, Electronic-Locking (Ratio 4.30)		430
			Axle, Electronic Locking (Ratio 4.30) W/ 17Z		N/C
			Axle, Electronic-Locking (Ratio 4.30) W/ 17Y		N/C

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
		642	Wheels, 20 Inch Premium Cast Aluminum		$ 1,420
		643	Wheels, 20 Inch Premium Cast Aluminum (KR)		Std
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM	LT245/75Rx17E BSW AT (XL)		165
		TCH	LT275/65Rx18E BSW AS		N/C
		TDX	LT275/70Rx18E BSW AT		265
		TCW	LT275/65Rx20E OWL AT		N/C
		TD8	LT245/75Rx17E BSW A/S PLUS		N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket		$ 355
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)		100
CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
SUPER CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)		100
SUPER CAB/CREW CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console		300
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)		515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)		515
			Cloth High Back Bucket (Crew Cab)		615
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)		N/C

2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package		$ 2,880
	17L	XLT Sport Appearance Package		2,955
	18B	Lariat Black Appearance Package		4,295
	18C	XLT Black Appearance Package		4,795
	471	Platform Running Boards (w/ Regular Cab)		320
	166	Platform Running Boards (w/ Super/Crew Cab)		445
	16S	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)		695
	16T	Camper Package		160
	592	Carpet Delete (XLT/Lar)		(50)
	41H	Carpet Delete (XL)		N/C
	54F	All-Weather Floor Mats (Includes Carpet Floor Mats)		135
	17C	Floor Mats, All-Weather (Excludes Carpet Floor Mats)		130
	17X	Clearance Lights, Roof		95
	66S	Heater, Engine Block		100
	473	Mirrors, PowerScope® Power Glass T-Tow (XLT)		280
	67H	Chrome Package		1,240
	62R	4X4 Off-Road Package		495
	435	Upfitter Switches (6)		165
	43B	Upfitter Switches (6) w/ 96U		N/C
	85G	Snow Plow Package		250
	41A	Suspension Package, Heavy Service		125
	85S	Transmission Power Take-Off Provision		280
	85L	Window, Power Sliding Rear		405
	61M	Heated Backlight/Rear Window Defrost (Included w/ 435 only)		N/C
	96U	Tailgate Step		375
	535	Tailgate Step w/ 96U		N/C
	76S	Rapid-Heat Supplemental Cab Heater		250
	85M	Tough Bed® Spray-in bedliner		595
	61S	Tough Bed® Spray-in bedliner (Lariat w/ 17L)		N/C
	62S	Drop-in Bedliner		350
	15J	Wheel Well Liner		180
	15L	Wheel Well Liner (KR/Plat/Ltd)		N/C
	53W	Lariat Ultimate Package		5,075
	76C	Trailer Tow Package - High Capacity		1,130
	96V	Trailer Tow Package - High Capacity (w/ 99M)		N/C
	61L	Remote Start System		250
	61N	Remote Start System (w/Lariat Ultimate/Value)		N/C
	90M	Bed Mat		150
	17Z	Splash Guards/Mud Flaps (Front & Rear)		130
	52S	Splash Guards/Mud Flaps (Rear)		N/C
	43K	Gooseneck Hitch Kit		250
	874	5th Wheel Hitch Kit (20K)		1,345
	96D	5th Wheel/Gooseneck Hitch Prep Package		550
	17P	Exterior Back-up Chime		175
	68U	XL Chrome Package		225
	98F	Front Wheel Well Liners		180
	43C	Front & Rear Wheel Well Liners		325
	66L	Max Recline Seat		335
	43V	XL Off Road Package		995
	18E	Interior Work Surface		140
	43B	2kW Pro Power		985
	67E	360 Camera Package		1,150
	67D	XL Driver Assist Package		730
	86M	XL Driver Assist Package W/ 17S		N/C
	86K	XLT Premium Package		4,150
		F-250 >10K GVWR PACKAGE		100
		CNG/Propane Gaseous Engine Prep Package (6.8L only)		315
		120V/400W Outlet		175
		Box Rail Lighting, LED Lighting system		60
		Box Rail Lighting, LED Lighting system (KR/PL/LTD)		N/C
		Panoramic Moonroof		1,495
		Power Running Boards (LAR)		995
		Power Running Boards (LAR) w/ 96U		N/C
		Power Running Boards (KR - LTD)		N/C
		Defrost w/ Fixed & Privacy Glass		60
		Extra-Extra Heavy Duty Alternator		85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B		85
		190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines		N/C
		Dual Batteries (68 Amp.) (w/ 99M or 99T)		N/C
		Dual Batteries (68 Amp.)		210
		Programmable Engine Idle Shutdown Timer		250

2024MY SUPER DUTY F-250 (PICKUP SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	16P	Vinyl Floor Covering - KR/PL/LTD		$ 115
	17S	STX		5,115
	47B	SNOWPLOW/CAMPER PACKAGE		305
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B		115
	924	Dual Extra Heavy-Duty Alternator w/ 41A		N/C
	64U	Privacy Glass		30
	91D	Wheels, 20 Inch Polished Aluminum		N/C
	21X	On-Board Scales & Smart Hitch		650
	19J	Vehicle Safe by Console Vault		350
		Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)		(625)
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)
	17Y	Tremor Package		4,375
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	153	Front License Plate Bracket		N/C
	87B	Retractable Bed Step (Corner)		390
	87S	Retractable Bed Step (Side)		780

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		$ 300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	91G	360-Degree Dual Beacon LED Warning Strobes - White		650
	91S	360-Degree Dual Beacon LED Warning Strobes - Amber		650
	18A	Ford Pro Upfit Integration System		400
	63R	Suspension Package, Heavy Service w/66D		125
	PGR	Paint, Green (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	D5EAD	Wheel Locks		75
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P18A - X2B 4x4 Super Cab SRW: Order Summary Time of Preview: 09/08/2023 16:00:39 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P18A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F250 4X4 SUPERCAB PICKUP/148	$50095	.LT245/75R17E BSW ALL-SEASON	$0
148 INCH WHEELBASE	$0	3.73 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$50095	JOB #1 ORDER	$0
OXFORD WHITE	$0	10000# GVWR PACKAGE	$0
CLOTH 40/20/40 SEAT	$100	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	JACK	$0
PREFERRED EQUIPMENT PKG.600A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
.6.8L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995
10-SPEED AUTO TORQSHIFT-G	$0		

	MSRP
TOTAL BASE AND OPTIONS	$52190
DISCOUNTS	NA
TOTAL	$52190

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-250 (PICKUP SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F2A	142 in. Wheelbase - XL		$ 44,970
		4x4	F2B	142 in. Wheelbase - XL		47,760
			F2B	142 in. Wheelbase - XLT		51,105
	SUPERCAB	4x2	X2A	148 in. Wheelbase - XL		47,305
			X2A	164 in. Wheelbase - XL		47,505
		4x4	X2B	148 in. Wheelbase - XL		50,095
			X2B	148 in. Wheelbase - XLT		53,755
			X2B	148 in. Wheelbase - Lariat		62,410
			X2B	164 in. Wheelbase - XL		50,305
			X2B	164 in. Wheelbase - XLT		53,955
			X2B	164 in. Wheelbase - Lariat		62,610
	CREW CAB	4x2	W2A	160 in. Wheelbase - XL		48,760
			W2A	176 in. Wheelbase - XL		48,960
		4x4	W2B	160 in. Wheelbase - XL		51,560
			W2B	160 in. Wheelbase - XLT		55,510
			W2B	160 in. Wheelbase - Lariat		64,740
			W2B	160 in. Wheelbase - King Ranch		76,975
			W2B	176 in. Wheelbase - XL		51,770
			W2B	176 in. Wheelbase - XLT		55,715
			W2B	176 in. Wheelbase - Lariat		64,940
			W2B	176 in. Wheelbase - King Ranch		77,175
			W2B	160 in. Wheelbase - Platinum		77,865
			W2B	176 in. Wheelbase - Platinum		78,065
			W2B	160 in. Wheelbase - Limited		97,095
			W2B	176 in. Wheelbase - Limited		97,295
	ALL MODELS		—	Destination and Delivery		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8		$ 9,995
		99M	6.7L HO Powerstroke Diesel V-8		12,495
		99N	7.3L Engine Option on F250 Pick-up		1,705
AXLE	4x2/4x4	X3H	Axle, Electronic-Locking (Ratio 3.31)		430
			Axle, Electronic-Locking (Ratio 3.31) W/ 17Z		N/C
		X3J	Axle, Electronic-Locking (Ratio 3.55) W/ 17Y		N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y		430
			Axle, Electronic Locking (Ratio 3.55) W/ 17Z		N/C
			Axle, Electronic-Locking (Ratio 3.55) W/ 4x2 Super Cab		N/C
		X3E	Axle, Electronic-Locking (Ratio 3.73)		430
			Axle, Electronic Locking (Ratio 3.73) W/ 17Z		N/C
		X4M	Axle, Electronic-Locking (Ratio 4.30)		430
			Axle, Electronic Locking (Ratio 4.30) W/ 17Z		N/C
			Axle, Electronic-Locking (Ratio 4.30) W/ 17Y		N/C

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
		642	Wheels, 20 Inch Premium Cast Aluminum		$ 1,420
		643	Wheels, 20 Inch Premium Cast Aluminum (KR)		Std
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM	LT245/75Rx17E BSW AT (XL)		165
		TCH	LT275/65Rx18E BSW AS		N/C
		TDX	LT275/70Rx18E BSW AT		265
		TCW	LT275/65Rx20E OWL AT		N/C
		TD8	LT245/75Rx17E BSW A/S PLUS		N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket		$ 355
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)		100
CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
SUPER CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)		100
SUPER CAB/CREW CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console		300
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)		515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)		515
			Cloth High Back Bucket (Crew Cab)		615
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)		N/C

2024MY SUPER DUTY F-250 (PICKUP SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package		$ 2,880
		XLT Sport Appearance Package		2,955
	17L	Lariat Black Appearance Package		4,295
		XLT Black Appearance Package		4,795
	18B	Platform Running Boards (w/ Regular Cab)		320
		Platform Running Boards (w/ Super/Crew Cab)		445
	18C	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)		695
	471	Camper Package		160
	166	Carpet Delete (XLT/Lar)		(50)
		Carpet Delete (XL)		N/C
	16S	All-Weather Floor Mats (Includes Carpet Floor Mats)		135
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)		130
	592	Clearance Lights, Roof		95
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)		280
	17C	Chrome Package		1,240
	17X	4X4 Off-Road Package		495
	66S	Upfitter Switches (6)		165
		Upfitter Switches (6) w/ 96U		N/C
	473	Snow Plow Package		250
	67H	Suspension Package, Heavy Service		125
	62R	Transmission Power Take-Off Provision		280
	435	Window, Power Sliding Rear		405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)		N/C
	85G	Tailgate Step		375
		Tailgate Step w/ 96U		N/C
	41A	Rapid-Heat Supplemental Cab Heater		250
	85S	Tough Bed® Spray-in bedliner		595
		Tough Bed® Spray-in bedliner (Lariat w/ 17L)		N/C
	85L	Drop-in Bedliner		350
	61M	Wheel Well Liner		180
		Wheel Well Liner (KR/Plat/Ltd)		N/C
	96U	Lariat Ultimate Package		5,075
	535	Trailer Tow Package - High Capacity		1,130
		Trailer Tow Package - High Capacity (w/ 99M)		N/C
	76S	Remote Start System		250
		Remote Start System (w/Lariat Ultimate/Value)		N/C
	85M	Bed Mat		150
	61S	Splash Guards/Mud Flaps (Front & Rear)		130
	62S	Splash Guards/Mud Flaps (Rear)		N/C
	15J	Gooseneck Hitch Kit		250
	15L	5th Wheel Hitch Kit (20K)		1,345
	53W	5th Wheel/Gooseneck Hitch Prep Package		550
	76C	Exterior Back-up Chime		175
	96V	XL Chrome Package		225
	61L	Front Wheel Well Liners		180
	61N	Front & Rear Wheel Well Liners		325
	90M	Max Recline Seat		335
	17Z	XL Off Road Package		995
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	874	360 Camera Package		1,150
	96D	XL Driver Assist Package		730
		XL Driver Assist Package W/ 17S		N/C
	17P	XLT Premium Package		4,150
	68U	F-250 >10K GVWR PACKAGE		100
	98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)		315
	43C	120V/400W Outlet		175
	66L	Box Rail Lighting, LED Lighting system		60
		Box Rail Lighting, LED Lighting system (KR/PL/LTD)		N/C
	43V	Panoramic Moonroof		1,495
	18E	Power Running Boards (LAR)		995
		Power Running Boards (LAR) w/ 96U		N/C
		Power Running Boards (KR - LTD)		N/C
	43B	Defrost w/ Fixed & Privacy Glass		60
	67E	Extra-Extra Heavy Duty Alternator		85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B		85
	67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines		N/C
	86M	Dual Batteries (68 Amp.) (w/ 99M or 99T)		N/C
		Dual Batteries (68 Amp.)		210
	86K	Programmable Engine Idle Shutdown Timer		250

2024MY SUPER DUTY F-250 (PICKUP SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	16P	Vinyl Floor Covering - KR/PL/LTD	$ 115
	17S	STX	5,115
	47B	SNOWPLOW/CAMPER PACKAGE	305
	67B	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
		Dual Extra Heavy-Duty Alternator w/ 41A	N/C
	924	Privacy Glass	30
	64U	Wheels, 20 Inch Polished Aluminum	N/C
	91D	On-Board Scales & Smart Hitch	650
	21X	Vehicle Safe by Console Vault	350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)	950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)	950
	19H	Pickup Box Bed Side Storage	1,695
	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)	(625)
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)	(300)
	17Y	Tremor Package	4,375
	21D	Tonneau Pickup Box Cover - Soft Folding	590
	21E	Tonneau Pickup Box Cover - Hard Folding	1,200
	21J	Tonneau Pickup Box Cover - Retractable	2,200
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat	495
	PAZ	Paint, Star White Metallic Tri-Coat	995
	PR7	Paint, Glacier Grey Metallic Tri-Coat	995
	153	Front License Plate Bracket	N/C
	87B	Retractable Bed Step (Corner)	390
	87S	Retractable Bed Step (Side)	780

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)	$ 300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)	375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)	450
	91G	360-Degree Dual Beacon LED Warning Strobes - White	650
	91S	360-Degree Dual Beacon LED Warning Strobes - Amber	650
	18A	Ford Pro Upfit Integration System	400
	63R	Suspension Package, Heavy Service w/66D	125
	PGR	Paint, Green (Fleet Only)	660
	PW6	Paint, Green Gem (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PBY	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)	165

	OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera	$ 475
	AATAJ	Individual Trailer TPMS	575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn	3,855
	D5EAD	Wheel Locks	75
	A1WAV	Pivot Storage Box LH by Undercover	290
	A1WAW	Pivot Storage Box RH by Undercover	290
	AILDS	Side Window Deflector Kit -Smoke Super Cab	160
	AILDS	Side Window Deflector Kit -Smoke Crew	160
	A73AB	Tailgate Lock by McGard	50
	A9MAQ	Bed Hooks by Bullring	70
	AHMAB	Roadside Assistance Kit by DC Safety	70
	AHQAB	First Aid Kit by DC Safety	50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety	230

Preview Order P19A - W2B 4x4 Crew Cab SRW: Order Summary Time of Preview: 09/08/2023 16:01:00 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P19A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F250 4X4 CREW CAB PICKUP/160	$51560	.LT245/75R17E BSW ALL-SEASON	$0
160 INCH WHEELBASE	$0	3.73 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$51560	JOB #1 ORDER	$0
OXFORD WHITE	$0	10000# GVWR PACKAGE	$0
CLOTH 40/20/40 SEAT	$315	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	JACK	$0
PREFERRED EQUIPMENT PKG.600A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
.6.8L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995
10-SPEED AUTO TORQSHIFT-G	$0		

	MSRP
TOTAL BASE AND OPTIONS	$53870
DISCOUNTS	NA
TOTAL	$53870

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-250 (PICKUP SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F2A	142 in. Wheelbase - XL		$ 44,970
		4x4	F2B	142 in. Wheelbase - XL		47,760
			F2B	142 in. Wheelbase - XLT		51,105
	SUPERCAB	4x2	X2A	148 in. Wheelbase - XL		47,305
			X2A	164 in. Wheelbase - XL		47,505
		4x4	X2B	148 in. Wheelbase - XL		50,095
			X2B	148 in. Wheelbase - XLT		53,755
			X2B	148 in. Wheelbase - Lariat		62,410
			X2B	164 in. Wheelbase - XL		50,305
			X2B	164 in. Wheelbase - XLT		53,955
			X2B	164 in. Wheelbase - Lariat		62,610
	CREW CAB	4x2	W2A	160 in. Wheelbase - XL		48,760
			W2A	176 in. Wheelbase - XL		48,960
		4x4	W2B	160 in. Wheelbase - XL		51,560
			W2B	160 in. Wheelbase - XLT		55,510
			W2B	160 in. Wheelbase - Lariat		64,740
			W2B	160 in. Wheelbase - King Ranch		76,975
			W2B	176 in. Wheelbase - XL		51,770
			W2B	176 in. Wheelbase - XLT		55,715
			W2B	176 in. Wheelbase - Lariat		64,940
			W2B	176 in. Wheelbase - King Ranch		77,175
			W2B	160 in. Wheelbase - Platinum		77,865
			W2B	176 in. Wheelbase - Platinum		78,065
			W2B	160 in. Wheelbase - Limited		97,095
			W2B	176 in. Wheelbase - Limited		97,295
	ALL MODELS		—	Destination and Delivery		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8		$ 9,995
		99M	6.7L HO Powerstroke Diesel V-8		12,495
		99N	7.3L Engine Option on F250 Pick-up		1,705
AXLE	4x2/4x4	X3H	Axle, Electronic-Locking (Ratio 3.31)		430
			Axle, Electronic-Locking (Ratio 3.31) W/ 17Z		N/C
		X3J	Axle, Electronic-Locking (Ratio 3.55) W/ 17Y		N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y		430
			Axle, Electronic Locking (Ratio 3.55) W/ 17Z		N/C
			Axle, Electronic-Locking (Ratio 3.55) W/ 4x2 Super Cab		N/C
		X3E	Axle, Electronic-Locking (Ratio 3.73)		430
			Axle, Electronic Locking (Ratio 3.73) W/ 17Z		N/C
		X4M	Axle, Electronic-Locking (Ratio 4.30)		430
			Axle, Electronic Locking (Ratio 4.30) W/ 17Z		N/C
			Axle, Electronic-Locking (Ratio 4.30) W/ 17Y		N/C

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
		642	Wheels, 20 Inch Premium Cast Aluminum		$ 1,420
		643	Wheels, 20 Inch Premium Cast Aluminum (KR)		Std
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM	LT245/75Rx17E BSW AT (XL)		165
		TCH	LT275/65Rx18E BSW AS		N/C
		TDX	LT275/70Rx18E BSW AT		265
		TCW	LT275/65Rx20E OWL AT		N/C
		TD8	LT245/75Rx17E BSW A/S PLUS		N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket		$ 355
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)		100
CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
SUPER CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)		100
SUPER CAB/CREW CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console		300
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)		515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)		515
			Cloth High Back Bucket (Crew Cab)		615
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)		N/C

2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package		$ 2,880
		XLT Sport Appearance Package		2,955
	17L	Lariat Black Appearance Package		4,295
		XLT Black Appearance Package		4,795
	18B	Platform Running Boards (w/ Regular Cab)		320
		Platform Running Boards (w/ Super/Crew Cab)		445
	18C	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)		695
	471	Camper Package		160
	166	Carpet Delete (XLT/Lar)		(50)
		Carpet Delete (XL)		N/C
	16S	All-Weather Floor Mats (Includes Carpet Floor Mats)		135
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)		130
	592	Clearance Lights, Roof		95
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)		280
	17C	Chrome Package		1,240
	17X	4X4 Off-Road Package		495
	66S	Upfitter Switches (6)		165
		Upfitter Switches (6) w/ 96U		N/C
	473	Snow Plow Package		250
	67H	Suspension Package, Heavy Service		125
	62R	Transmission Power Take-Off Provision		280
	435	Window, Power Sliding Rear		405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)		N/C
	85G	Tailgate Step		375
		Tailgate Step w/ 96U		N/C
	41A	Rapid-Heat Supplemental Cab Heater		250
	85S	Tough Bed® Spray-in bedliner		595
		Tough Bed® Spray-in bedliner (Lariat w/ 17L)		N/C
	85L	Drop-in Bedliner		350
	61M	Wheel Well Liner		180
		Wheel Well Liner (KR/Plat/Ltd)		N/C
	96U	Lariat Ultimate Package		5,075
	535	Trailer Tow Package - High Capacity		1,130
		Trailer Tow Package - High Capacity (w/ 99M)		N/C
	76S	Remote Start System		250
		Remote Start System (w/Lariat Ultimate/Value)		N/C
	85M	Bed Mat		150
	61S	Splash Guards/Mud Flaps (Front & Rear)		130
	62S	Splash Guards/Mud Flaps (Rear)		N/C
	15J	Gooseneck Hitch Kit		250
	15L	5th Wheel Hitch Kit (20K)		1,345
	53W	5th Wheel/Gooseneck Hitch Prep Package		550
	76C	Exterior Back-up Chime		175
	96V	XL Chrome Package		225
	61L	Front Wheel Well Liners		180
	61N	Front & Rear Wheel Well Liners		325
	90M	Max Recline Seat		335
	17Z	XL Off Road Package		995
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	874	360 Camera Package		1,150
	96D	XL Driver Assist Package		730
		XL Driver Assist Package W/ 17S		N/C
	17P	XLT Premium Package		4,150
	68U	F-250 >10K GVWR PACKAGE		100
	98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)		315
	43C	120V/400W Outlet		175
	66L	Box Rail Lighting, LED Lighting system		60
		Box Rail Lighting, LED Lighting system (KR/PL/LTD)		N/C
	43V	Panoramic Moonroof		1,495
	18E	Power Running Boards (LAR)		995
		Power Running Boards (LAR) w/ 96U		N/C
		Power Running Boards (KR - LTD)		N/C
	43B	Defrost w/ Fixed & Privacy Glass		60
	67E	Extra-Extra Heavy Duty Alternator		85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B		85
	67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines		N/C
	86M	Dual Batteries (68 Amp.) (w/ 99M or 99T)		N/C
		Dual Batteries (68 Amp.)		210
	86K	Programmable Engine Idle Shutdown Timer		250

2024MY SUPER DUTY F-250 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	16P	Vinyl Floor Covering - KR/PL/LTD		$ 115
	17S	STX		5,115
	47B	SNOWPLOW/CAMPER PACKAGE		305
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B		115
		Dual Extra Heavy-Duty Alternator w/ 41A		N/C
	924	Privacy Glass		30
	64U	Wheels, 20 Inch Polished Aluminum		N/C
	91D	On-Board Scales & Smart Hitch		650
	21X	Vehicle Safe by Console Vault		350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)		(625)
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)
	17Y	Tremor Package		4,375
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	153	Front License Plate Bracket		N/C
	87B	Retractable Bed Step (Corner)		390
	87S	Retractable Bed Step (Side)		780

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		$ 300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	91G	360-Degree Dual Beacon LED Warning Strobes - White		650
	91S	360-Degree Dual Beacon LED Warning Strobes - Amber		650
	18A	Ford Pro Upfit Integration System		400
	63R	Suspension Package, Heavy Service w/66D		125
	PGR	Paint, Green (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	D5EAD	Wheel Locks		75
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P20A - F3A 4x2 Reg Cab SRW: Order Summary Time of Preview: 09/08/2023 16:01:26 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P20A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X2 STYLESIDE PICKUP/142	$46015	10-SPEED AUTO TORQSHIFT-G	$0
142 INCH WHEELBASE	$0	.LT275/65R18E BSW ALL SEASON	$0
TOTAL BASE VEHICLE	$46015	3.73 RATIO REGULAR AXLE	$0
OXFORD WHITE	$0	JOB #1 ORDER	$0
CLOTH 40/20/40 SEAT	$100	10500# GVWR PACKAGE	$0
MEDIUM DARK SLATE	$0	50 STATE EMISSIONS	$0
PREFERRED EQUIPMENT PKG.610A	$0	JACK	$0
.XL TRIM	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.AIR CONDITIONING -- CFC FREE	$0	FUEL CHARGE	$0
.AM/FM STEREO MP3/CLK	$0	PRICED DORA	$0
.STEEL ROAD WHEELS-18"	$0	ADVERTISING ASSESSMENT	$0
.6.8L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995

	MSRP
TOTAL BASE AND OPTIONS	$48110
DISCOUNTS	NA
TOTAL	$48110

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-350 (PICKUP SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3A	142 in. Wheelbase - SRW XL	$ 46,015
		4x4	F3B	142 in. Wheelbase - SRW XL	48,815
			F3B	142 in. Wheelbase - SRW XLT	52,160
	SUPERCAB	4x2	X3A	148 in. Wheelbase - SRW XL	48,345
			X3A	164 in. Wheelbase - SRW XL	48,555
		4x4	X3B	148 in. Wheelbase - SRW XL	51,155
			X3B	148 in. Wheelbase - SRW XLT	54,800
			X3B	148 in. Wheelbase - SRW Lariat	63,460
			X3B	164 in. Wheelbase - SRW XL	51,345
			X3B	164 in. Wheelbase - SRW XLT	55,010
			X3B	164 in. Wheelbase - SRW Lariat	63,660
	CREW CAB	4x2	W3A	160 in. Wheelbase - SRW XL	49,815
			W3A	176 in. Wheelbase - SRW XL	50,015
		4x4	W3B	160 in. Wheelbase - SRW XL	52,620
			W3B	160 in. Wheelbase - SRW XLT	56,560
			W3B	160 in. Wheelbase - SRW Lariat	65,790
			W3B	160 in. Wheelbase - SRW King Ranch	78,025
			W3B	176 in. Wheelbase - SRW XL	52,815
			W3B	176 in. Wheelbase - SRW XLT	56,760
			W3B	176 in. Wheelbase - SRW Lariat	65,990
			W3B	176 in. Wheelbase - SRW King Ranch	78,220
			W3B	160 in. Wheelbase - SRW Platinum	78,915
			W3B	176 in. Wheelbase - SRW Platinum	79,115
			W3B	160 in. Wheelbase - SRW Limited	98,270
			W3B	176 in. Wheelbase - SRW Limited	98,470
	ALL MODELS		—	Destination and Delivery	1,995

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U	$ 9,995
		99M	6.7L HO Powerstroke Diesel V-8	12,495
		99N	7.3L Engine Option on F350 Pick-up	1,705
AXLE	4x2/4x4	X3H	Axle, Electronic Locking (Ratio 3.31)	430
		X3J	Axle, Electronic Locking (Ratio 3.31) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y	430
			Axle, Electronic Locking (Ratio 3.55) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y	N/C
		X3E	Axle, Electronic Locking (Ratio 3.55) W/ 4x2 Super Cab	N/C
			Axle, Electronic Locking (Ratio 3.73)	430
			Axle, Electronic Locking (Ratio 3.73) W/ 17Z	N/C
		X4M	Axle, Electronic Locking (Ratio 3.73) (7.3L)	N/C
			Axle, Electronic Locking (Ratio 4.30)	430
			Axle, Electronic Locking (Ratio 4.30) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 4.30) W/ 17Y	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		64F	Wheels, 18 Inch Argent Painted Steel w/XL	$ 455
		642	Wheels, 20 Inch Premium Polished	1,420
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM	LT245/75Rx17E BSW AT (Optional XL)	165
		TCH	LT275/65Rx18E BSW AS	N/C
		TDX	LT275/70Rx18E BSW AT	265
		TCW	LT275/65Rx20E OWL AT	N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	$ 355
SUPER CAB/CREW CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console	300
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
			Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
			Cloth High Back Bucket (Crew Cab)	615
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C

2024MY SUPER DUTY F-350 (PICKUP SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package		$ 2,880
	17L	Lariat Black Appearance Package		4,295
		XLT Black Appearance Package		4,795
	18B	Platform Running Boards (w/ Regular Cab)		320
		Platform Running Boards (w/ Super/Crew Cab)		445
	18C	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)		695
	471	Camper Package		160
	166	Carpet Delete (XLT/Lar)		(50)
	16S	All-Weather Floor Mats (Includes Carpet Floor Mats)		135
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)		130
	592	Clearance Lights, Roof		95
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)		280
	17C	Chrome Package		1,240
	17X	4X4 Off-Road Package		495
	66S	Upfitter Switches (6)		165
		Upfitter Switches (6) w/ 96U		N/C
	473	Snow Plow Package		250
	67H	Suspension Package, Heavy Service		125
	62R	Transmission Power Take-Off Provision (Auto Trans)		280
	435	Window, Power Sliding Rear		405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)		N/C
	85G	Tailgate Step		375
		Tailgate Step w/ 96U		N/C
	41A	Rapid-Heat Supplemental Cab Heater		250
	85S	Tough Bed Spray-in bedliner		595
		Tough Bed® Spray-in bedliner (Lariat w/ 17L)		N/C
	85L	Drop-in Bedliner		350
	61M	Rear Wheel Well Liners		180
	90M	Max Recline Seat		335
	17Z	XL Off Road Package		995
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	874	360 Camera Package		1,150
	96D	XL Driver Assist Package		730
		XL Driver Assist Package W/ 17S		N/C
	17P	XLT Premium Package		4,150
	96U	Lariat Ultimate Package		5,075
	76S	Remote Start System		250
		Remote Start System (Lariat Ultimate/Interior)		N/C
	85M	Bed Mat - - Dealer Installed Accessory		150
	61S	Splash Guards/Mud Flaps (Front)		130
	15J	Gooseneck Hitch Kit		250
	15L	5th Wheel Hitch Kit (20K)		1,345
	53W	5th Wheel/Gooseneck Hitch Prep Package		550
	76C	Exterior Back-up Chime		175
	96V	XL Value Package		225
	61L	Front Wheel Well Liners		180
	61N	Front & Rear Wheel Well Liners		325
	43C	120V/400W Outlet		175
	66L	Box Rail Lighting, LED Lighting system (P552)		60
	91D	On-Board Scales & Smart Hitch		650
	43V	Panoramic Moonroof		1,495
	18E	Power Running Boards (LAR)		995
		Power Running Boards (LAR) w/ 96U		N/C
		Power Running Boards (KR - LTD)		N/C
	43B	Defrost w/ Fixed & Privacy Glass		60
	67E	Extra-Extra Heavy Duty Alternator		85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B		85
	67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines		N/C
	86M	Dual Batteries (68 Amp.)		210
		Dual Batteries (68 Amp.) (w/ 99M or 99T)		N/C
	86K	Programmable Engine Idle Shutdown Timer		250
	16P	Premium Vinyl Flooring - KR/PL/LTD		115
	17S	STX		5,115
	47B	SNOWPLOW/CAMPER PACKAGE		305
	98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)		315
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B		115
		Dual Extra Heavy-Duty Alternator w/ 41A		N/C
	924	Privacy Glass	28	30

2024MY SUPER DUTY F-350 (PICKUP SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	21X	Vehicle Safe by Console Vault		$ 350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	17Y	Tremor Package		4,375
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	68F	F-350 Gas Heavy Duty Payload Package		295
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	62S	Splash Guards/Mud Flaps (Rear)		N/C
	87B	Retractable Bed Step (Corner)		390
	87S	Retractable Bed Step (Side)		780
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	51X	Spare Tire Delete (XL Fleet Only)		$ (85)
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	18A	Ford Pro Upfit Integration System		400
	PGR	Paint, Green (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	D5EAD	Wheel Locks		75
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P21A - X3A 4x2 Super Cab SRW: Order Summary Time of Preview: 09/08/2023 16:01:53 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P21A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X2 SUPERCAB PICKUP/148	$48345	.LT245/75R17E BSW ALL-SEASON	$0
148 INCH WHEELBASE	$0	3.73 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$48345	JOB #1 ORDER	$0
OXFORD WHITE	$0	10100# GVWR PACKAGE	$0
CLOTH 40/20/40 SEAT	$100	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	JACK	$0
PREFERRED EQUIPMENT PKG.610A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
.6.8L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995
10-SPEED AUTO TORQSHIFT-G	$0		

	MSRP
TOTAL BASE AND OPTIONS	$50440
DISCOUNTS	NA
TOTAL	$50440

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-350 (PICKUP SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3A	142 in. Wheelbase - SRW XL	$ 46,015
		4x4	F3B	142 in. Wheelbase - SRW XL	48,815
			F3B	142 in. Wheelbase - SRW XLT	52,160
	SUPERCAB	4x2	X3A	148 in. Wheelbase - SRW XL	48,345
			X3A	164 in. Wheelbase - SRW XL	48,555
		4x4	X3B	148 in. Wheelbase - SRW XL	51,155
			X3B	148 in. Wheelbase - SRW XLT	54,800
			X3B	148 in. Wheelbase - SRW Lariat	63,460
			X3B	164 in. Wheelbase - SRW XL	51,345
			X3B	164 in. Wheelbase - SRW XLT	55,010
			X3B	164 in. Wheelbase - SRW Lariat	63,660
	CREW CAB	4x2	W3A	160 in. Wheelbase - SRW XL	49,815
			W3A	176 in. Wheelbase - SRW XL	50,015
		4x4	W3B	160 in. Wheelbase - SRW XL	52,620
			W3B	160 in. Wheelbase - SRW XLT	56,560
			W3B	160 in. Wheelbase - SRW Lariat	65,790
			W3B	160 in. Wheelbase - SRW King Ranch	78,025
			W3B	176 in. Wheelbase - SRW XL	52,815
			W3B	176 in. Wheelbase - SRW XLT	56,760
			W3B	176 in. Wheelbase - SRW Lariat	65,990
			W3B	176 in. Wheelbase - SRW King Ranch	78,220
			W3B	160 in. Wheelbase - SRW Platinum	78,915
			W3B	176 in. Wheelbase - SRW Platinum	79,115
			W3B	160 in. Wheelbase - SRW Limited	98,270
			W3B	176 in. Wheelbase - SRW Limited	98,470
	ALL MODELS		—	Destination and Delivery	1,995

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U	$ 9,995
		99M	6.7L HO Powerstroke Diesel V-8	12,495
		99N	7.3L Engine Option on F350 Pick-up	1,705
AXLE	4x2/4x4	X3H	Axle, Electronic Locking (Ratio 3.31)	430
			Axle, Electronic Locking (Ratio 3.31) W/ 17Z	N/C
		X3J	Axle, Electronic Locking (Ratio 3.55) W/ 17Y	430
			Axle, Electronic Locking (Ratio 3.55) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y	N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 4x2 Super Cab	N/C
		X3E	Axle, Electronic Locking (Ratio 3.73)	430
			Axle, Electronic Locking (Ratio 3.73) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 3.73) (7.3L)	N/C
		X4M	Axle, Electronic Locking (Ratio 4.30)	430
			Axle, Electronic Locking (Ratio 4.30) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 4.30) W/ 17Y	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		64F	Wheels, 18 Inch Argent Painted Steel w/XL	$ 455
		642	Wheels, 20 Inch Premium Polished	1,420
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM	LT245/75Rx17E BSW AT (Optional XL)	165
		TCH	LT275/65Rx18E BSW AS	N/C
		TDX	LT275/70Rx18E BSW AT	265
		TCW	LT275/65Rx20E OWL AT	N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	$ 355
SUPER CAB/CREW CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console	300
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
			Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
			Cloth High Back Bucket (Crew Cab)	615
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C

2024MY SUPER DUTY F-350 (PICKUP SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package		$ 2,880
	17L	Lariat Black Appearance Package		4,295
		XLT Black Appearance Package		4,795
	18B	Platform Running Boards (w/ Regular Cab)		320
		Platform Running Boards (w/ Super/Crew Cab)		445
	18C	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)		695
	471	Camper Package		160
	166	Carpet Delete (XLT/Lar)		(50)
	16S	All-Weather Floor Mats (Includes Carpet Floor Mats)		135
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)		130
	592	Clearance Lights, Roof		95
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)		280
	17C	Chrome Package		1,240
	17X	4X4 Off-Road Package		495
	66S	Upfitter Switches (6)		165
		Upfitter Switches (6) w/ 96U		N/C
	473	Snow Plow Package		250
	67H	Suspension Package, Heavy Service		125
	62R	Transmission Power Take-Off Provision (Auto Trans)		280
	435	Window, Power Sliding Rear		405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)		N/C
	85G	Tailgate Step		375
		Tailgate Step w/ 96U		N/C
	41A	Rapid-Heat Supplemental Cab Heater		250
	85S	Tough Bed Spray-in bedliner		595
		Tough Bed® Spray-in bedliner (Lariat w/ 17L)		N/C
	85L	Drop-in Bedliner		350
	61M	Rear Wheel Well Liners		180
	90M	Max Recline Seat		335
	17Z	XL Off Road Package		995
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	874	360 Camera Package		1,150
	96D	XL Driver Assist Package		730
		XL Driver Assist Package W/ 17S		N/C
	17P	XLT Premium Package		4,150
	96U	Lariat Ultimate Package		5,075
	76S	Remote Start System		250
		Remote Start System (Lariat Ultimate/Interior)		N/C
	85M	Bed Mat - - Dealer Installed Accessory		150
	61S	Splash Guards/Mud Flaps (Front)		130
	15J	Gooseneck Hitch Kit		250
	15L	5th Wheel Hitch Kit (20K)		1,345
	53W	5th Wheel/Gooseneck Hitch Prep Package		550
	76C	Exterior Back-up Chime		175
	96V	XL Value Package		225
	61L	Front Wheel Well Liners		180
	61N	Front & Rear Wheel Well Liners		325
	43C	120V/400W Outlet		175
	66L	Box Rail Lighting, LED Lighting system (P552)		60
	91D	On-Board Scales & Smart Hitch		650
	43V	Panoramic Moonroof		1,495
	18E	Power Running Boards (LAR)		995
		Power Running Boards (LAR) w/ 96U		N/C
		Power Running Boards (KR - LTD)		N/C
	43B	Defrost w/ Fixed & Privacy Glass		60
	67E	Extra-Extra Heavy Duty Alternator		85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B		85
	67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines		N/C
	86M	Dual Batteries (68 Amp.)		210
		Dual Batteries (68 Amp.) (w/ 99M or 99T)		N/C
	86K	Programmable Engine Idle Shutdown Timer		250
	16P	Premium Vinyl Flooring - KR/PL/LTD		115
	17S	STX		5,115
	47B	SNOWPLOW/CAMPER PACKAGE		305
	98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)		315
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B		115
		Dual Extra Heavy-Duty Alternator w/ 41A		N/C
	924	Privacy Glass	28	30

2024MY SUPER DUTY F-350 (PICKUP SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	21X	Vehicle Safe by Console Vault		$ 350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	17Y	Tremor Package		4,375
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	68F	F-350 Gas Heavy Duty Payload Package		295
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	62S	Splash Guards/Mud Flaps (Rear)		N/C
	87B	Retractable Bed Step (Corner)		390
	87S	Retractable Bed Step (Side)		780
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	51X	Spare Tire Delete (XL Fleet Only)		$ (85)
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	18A	Ford Pro Upfit Integration System		400
	PGR	Paint, Green (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	D5EAD	Wheel Locks		75
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P22A - W3A 4x2 Crew Cab SRW: Order Summary Time of Preview: 09/08/2023 16:02:24 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P22A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X2 CREW CAB PICKUP/160	$49815	.LT245/75R17E BSW ALL-SEASON	$0
160 INCH WHEELBASE	$0	3.73 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$49815	JOB #1 ORDER	$0
OXFORD WHITE	$0	10200# GVWR PACKAGE	$0
CLOTH 40/20/40 SEAT	$315	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	JACK	$0
PREFERRED EQUIPMENT PKG.610A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
.6.8L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995
10-SPEED AUTO TORQSHIFT-G	$0		

	MSRP
TOTAL BASE AND OPTIONS	$52125
DISCOUNTS	NA
TOTAL	$52125

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-350 (PICKUP SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3A	142 in. Wheelbase - SRW XL	$ 46,015
		4x4	F3B	142 in. Wheelbase - SRW XL	48,815
			F3B	142 in. Wheelbase - SRW XLT	52,160
	SUPERCAB	4x2	X3A	148 in. Wheelbase - SRW XL	48,345
			X3A	164 in. Wheelbase - SRW XL	48,555
		4x4	X3B	148 in. Wheelbase - SRW XL	51,155
			X3B	148 in. Wheelbase - SRW XLT	54,800
			X3B	148 in. Wheelbase - SRW Lariat	63,460
			X3B	164 in. Wheelbase - SRW XL	51,345
			X3B	164 in. Wheelbase - SRW XLT	55,010
			X3B	164 in. Wheelbase - SRW Lariat	63,660
	CREW CAB	4x2	W3A	160 in. Wheelbase - SRW XL	49,815
			W3A	176 in. Wheelbase - SRW XL	50,015
		4x4	W3B	160 in. Wheelbase - SRW XL	52,620
			W3B	160 in. Wheelbase - SRW XLT	56,560
			W3B	160 in. Wheelbase - SRW Lariat	65,790
			W3B	160 in. Wheelbase - SRW King Ranch	78,025
			W3B	176 in. Wheelbase - SRW XL	52,815
			W3B	176 in. Wheelbase - SRW XLT	56,760
			W3B	176 in. Wheelbase - SRW Lariat	65,990
			W3B	176 in. Wheelbase - SRW King Ranch	78,220
			W3B	160 in. Wheelbase - SRW Platinum	78,915
			W3B	176 in. Wheelbase - SRW Platinum	79,115
			W3B	160 in. Wheelbase - SRW Limited	98,270
			W3B	176 in. Wheelbase - SRW Limited	98,470
	ALL MODELS		—	Destination and Delivery	1,995

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U	$ 9,995
		99M	6.7L HO Powerstroke Diesel V-8	12,495
		99N	7.3L Engine Option on F350 Pick-up	1,705
AXLE	4x2/4x4	X3H	Axle, Electronic Locking (Ratio 3.31)	430
		X3J	Axle, Electronic Locking (Ratio 3.31) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y	430
			Axle, Electronic Locking (Ratio 3.55) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y	N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 4x2 Super Cab	N/C
		X3E	Axle, Electronic Locking (Ratio 3.73)	430
			Axle, Electronic Locking (Ratio 3.73) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 3.73) (7.3L)	N/C
		X4M	Axle, Electronic Locking (Ratio 4.30)	430
			Axle, Electronic Locking (Ratio 4.30) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 4.30) W/ 17Y	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		64F	Wheels, 18 Inch Argent Painted Steel w/XL	$ 455
		642	Wheels, 20 Inch Premium Polished	1,420
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM	LT245/75Rx17E BSW AT (Optional XL)	165
		TCH	LT275/65Rx18E BSW AS	N/C
		TDX	LT275/70Rx18E BSW AT	265
		TCW	LT275/65Rx20E OWL AT	N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	$ 355
SUPER CAB/CREW CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console	300
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
			Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
			Cloth High Back Bucket (Crew Cab)	615
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C

2024MY SUPER DUTY F-350 (PICKUP SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package		$ 2,880
	17L	Lariat Black Appearance Package		4,295
		XLT Black Appearance Package		4,795
	18B	Platform Running Boards (w/ Regular Cab)		320
		Platform Running Boards (w/ Super/Crew Cab)		445
	18C	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)		695
	471	Camper Package		160
	166	Carpet Delete (XLT/Lar)		(50)
	16S	All-Weather Floor Mats (Includes Carpet Floor Mats)		135
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)		130
	592	Clearance Lights, Roof		95
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)		280
	17C	Chrome Package		1,240
	17X	4X4 Off-Road Package		495
	66S	Upfitter Switches (6)		165
		Upfitter Switches (6) w/ 96U		N/C
	473	Snow Plow Package		250
	67H	Suspension Package, Heavy Service		125
	62R	Transmission Power Take-Off Provision (Auto Trans)		280
	435	Window, Power Sliding Rear		405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)		N/C
	85G	Tailgate Step		375
		Tailgate Step w/ 96U		N/C
	41A	Rapid-Heat Supplemental Cab Heater		250
	85S	Tough Bed Spray-in bedliner		595
		Tough Bed® Spray-in bedliner (Lariat w/ 17L)		N/C
	85L	Drop-in Bedliner		350
	61M	Rear Wheel Well Liners		180
	90M	Max Recline Seat		335
	17Z	XL Off Road Package		995
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	874	360 Camera Package		1,150
	96D	XL Driver Assist Package		730
		XL Driver Assist Package W/ 17S		N/C
	17P	XLT Premium Package		4,150
	96U	Lariat Ultimate Package		5,075
	76S	Remote Start System		250
		Remote Start System (Lariat Ultimate/Interior)		N/C
	85M	Bed Mat - - Dealer Installed Accessory		150
	61S	Splash Guards/Mud Flaps (Front)		130
	15J	Gooseneck Hitch Kit		250
	15L	5th Wheel Hitch Kit (20K)		1,345
	53W	5th Wheel/Gooseneck Hitch Prep Package		550
	76C	Exterior Back-up Chime		175
	96V	XL Value Package		225
	61L	Front Wheel Well Liners		180
	61N	Front & Rear Wheel Well Liners		325
	43C	120V/400W Outlet		175
	66L	Box Rail Lighting, LED Lighting system (P552)		60
	91D	On-Board Scales & Smart Hitch		650
	43V	Panoramic Moonroof		1,495
	18E	Power Running Boards (LAR)		995
		Power Running Boards (LAR) w/ 96U		N/C
		Power Running Boards (KR - LTD)		N/C
	43B	Defrost w/ Fixed & Privacy Glass		60
	67E	Extra-Extra Heavy Duty Alternator		85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B		85
	67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines		N/C
	86M	Dual Batteries (68 Amp.)		210
		Dual Batteries (68 Amp.) (w/ 99M or 99T)		N/C
	86K	Programmable Engine Idle Shutdown Timer		250
	16P	Premium Vinyl Flooring - KR/PL/LTD		115
	17S	STX		5,115
	47B	SNOWPLOW/CAMPER PACKAGE		305
	98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)		315
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B		115
		Dual Extra Heavy-Duty Alternator w/ 41A		N/C
	924	Privacy Glass	28	30

2024MY SUPER DUTY F-350 (PICKUP SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	21X	Vehicle Safe by Console Vault		$ 350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	17Y	Tremor Package		4,375
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	68F	F-350 Gas Heavy Duty Payload Package		295
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	62S	Splash Guards/Mud Flaps (Rear)		N/C
	87B	Retractable Bed Step (Corner)		390
	87S	Retractable Bed Step (Side)		780
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	51X	Spare Tire Delete (XL Fleet Only)		$ (85)
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	18A	Ford Pro Upfit Integration System		400
	PGR	Paint, Green (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	D5EAD	Wheel Locks		75
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P23A - F3B 4x4 Reg Cab SRW: Order Summary Time of Preview: 09/08/2023 16:02:49 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P23A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X4 STYLESIDE PICKUP/142	$48815	10-SPEED AUTO TORQSHIFT-G	$0
142 INCH WHEELBASE	$0	.LT275/65R18E BSW ALL SEASON	$0
TOTAL BASE VEHICLE	$48815	3.73 RATIO REGULAR AXLE	$0
OXFORD WHITE	$0	JOB #1 ORDER	$0
CLOTH 40/20/40 SEAT	$100	10900# GVWR PACKAGE	$0
MEDIUM DARK SLATE	$0	50 STATE EMISSIONS	$0
PREFERRED EQUIPMENT PKG.610A	$0	JACK	$0
.XL TRIM	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.AIR CONDITIONING -- CFC FREE	$0	FUEL CHARGE	$0
.AM/FM STEREO MP3/CLK	$0	PRICED DORA	$0
.STEEL ROAD WHEELS-18"	$0	ADVERTISING ASSESSMENT	$0
.6.8L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995

	MSRP
TOTAL BASE AND OPTIONS	$50910
DISCOUNTS	NA
TOTAL	$50910

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-350 (PICKUP SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3A	142 in. Wheelbase - SRW XL	$ 46,015
		4x4	F3B	142 in. Wheelbase - SRW XL	48,815
			F3B	142 in. Wheelbase - SRW XLT	52,160
	SUPERCAB	4x2	X3A	148 in. Wheelbase - SRW XL	48,345
			X3A	164 in. Wheelbase - SRW XL	48,555
		4x4	X3B	148 in. Wheelbase - SRW XL	51,155
			X3B	148 in. Wheelbase - SRW XLT	54,800
			X3B	148 in. Wheelbase - SRW Lariat	63,460
			X3B	164 in. Wheelbase - SRW XL	51,345
			X3B	164 in. Wheelbase - SRW XLT	55,010
			X3B	164 in. Wheelbase - SRW Lariat	63,660
	CREW CAB	4x2	W3A	160 in. Wheelbase - SRW XL	49,815
			W3A	176 in. Wheelbase - SRW XL	50,015
		4x4	W3B	160 in. Wheelbase - SRW XL	52,620
			W3B	160 in. Wheelbase - SRW XLT	56,560
			W3B	160 in. Wheelbase - SRW Lariat	65,790
			W3B	160 in. Wheelbase - SRW King Ranch	78,025
			W3B	176 in. Wheelbase - SRW XL	52,815
			W3B	176 in. Wheelbase - SRW XLT	56,760
			W3B	176 in. Wheelbase - SRW Lariat	65,990
			W3B	176 in. Wheelbase - SRW King Ranch	78,220
			W3B	160 in. Wheelbase - SRW Platinum	78,915
			W3B	176 in. Wheelbase - SRW Platinum	79,115
			W3B	160 in. Wheelbase - SRW Limited	98,270
			W3B	176 in. Wheelbase - SRW Limited	98,470
	ALL MODELS		—	Destination and Delivery	1,995

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U	$ 9,995
		99M	6.7L HO Powerstroke Diesel V-8	12,495
		99N	7.3L Engine Option on F350 Pick-up	1,705
AXLE	4x2/4x4	X3H	Axle, Electronic Locking (Ratio 3.31)	430
		X3J	Axle, Electronic Locking (Ratio 3.31) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y	430
			Axle, Electronic Locking (Ratio 3.55) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y	N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 4x2 Super Cab	N/C
		X3E	Axle, Electronic Locking (Ratio 3.73)	430
			Axle, Electronic Locking (Ratio 3.73) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 3.73) (7.3L)	N/C
		X4M	Axle, Electronic Locking (Ratio 4.30)	430
			Axle, Electronic Locking (Ratio 4.30) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 4.30) W/ 17Y	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		64F	Wheels, 18 Inch Argent Painted Steel w/XL	$ 455
		642	Wheels, 20 Inch Premium Polished	1,420
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM	LT245/75Rx17E BSW AT (Optional XL)	165
		TCH	LT275/65Rx18E BSW AS	N/C
		TDX	LT275/70Rx18E BSW AT	265
		TCW	LT275/65Rx20E OWL AT	N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	$ 355
SUPER CAB/CREW CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console	300
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
			Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
			Cloth High Back Bucket (Crew Cab)	615
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C

2024MY SUPER DUTY F-350 (PICKUP SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package	$ 2,880
	17L	Lariat Black Appearance Package	4,295
		XLT Black Appearance Package	4,795
	18B	Platform Running Boards (w/ Regular Cab)	320
		Platform Running Boards (w/ Super/Crew Cab)	445
	18C	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)	695
	471	Camper Package	160
	166	Carpet Delete (XLT/Lar)	(50)
	16S	All-Weather Floor Mats (Includes Carpet Floor Mats)	135
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	130
	592	Clearance Lights, Roof	95
	41H	Heater, Engine Block	100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
	17C	Chrome Package	1,240
	17X	4X4 Off-Road Package	495
	66S	Upfitter Switches (6)	165
		Upfitter Switches (6) w/ 96U	N/C
	473	Snow Plow Package	250
	67H	Suspension Package, Heavy Service	125
	62R	Transmission Power Take-Off Provision (Auto Trans)	280
	435	Window, Power Sliding Rear	405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
	85G	Tailgate Step	375
		Tailgate Step w/ 96U	N/C
	41A	Rapid-Heat Supplemental Cab Heater	250
	85S	Tough Bed Spray-in bedliner	595
		Tough Bed® Spray-in bedliner (Lariat w/ 17L)	N/C
	85L	Drop-in Bedliner	350
	61M	Rear Wheel Well Liners	180
	90M	Max Recline Seat	335
	17Z	XL Off Road Package	995
	52S	Interior Work Surface	140
	43K	2kW Pro Power	985
	874	360 Camera Package	1,150
	96D	XL Driver Assist Package	730
		XL Driver Assist Package W/ 17S	N/C
	17P	XLT Premium Package	4,150
	96U	Lariat Ultimate Package	5,075
	76S	Remote Start System	250
		Remote Start System (Lariat Ultimate/Interior)	N/C
	85M	Bed Mat - - Dealer Installed Accessory	150
	61S	Splash Guards/Mud Flaps (Front)	130
	15J	Gooseneck Hitch Kit	250
	15L	5th Wheel Hitch Kit (20K)	1,345
	53W	5th Wheel/Gooseneck Hitch Prep Package	550
	76C	Exterior Back-up Chime	175
	96V	XL Value Package	225
	61L	Front Wheel Well Liners	180
	61N	Front & Rear Wheel Well Liners	325
	43C	120V/400W Outlet	175
	66L	Box Rail Lighting, LED Lighting system (P552)	60
	91D	On-Board Scales & Smart Hitch	650
	43V	Panoramic Moonroof	1,495
	18E	Power Running Boards (LAR)	995
		Power Running Boards (LAR) w/ 96U	N/C
		Power Running Boards (KR - LTD)	N/C
	43B	Defrost w/ Fixed & Privacy Glass	60
	67E	Extra-Extra Heavy Duty Alternator	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
	67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines	N/C
	86M	Dual Batteries (68 Amp.)	210
		Dual Batteries (68 Amp.) (w/ 99M or 99T)	N/C
	86K	Programmable Engine Idle Shutdown Timer	250
	16P	Premium Vinyl Flooring - KR/PL/LTD	115
	17S	STX	5,115
	47B	SNOWPLOW/CAMPER PACKAGE	305
	98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)	315
	67B	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
		Dual Extra Heavy-Duty Alternator w/ 41A	N/C
	924	Privacy Glass	30

2024MY SUPER DUTY F-350 (PICKUP SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	21X	Vehicle Safe by Console Vault		$ 350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		
	17Y	Tremor Package		1,695
	21D	Tonneau Pickup Box Cover - Soft Folding		4,375
	21E	Tonneau Pickup Box Cover - Hard Folding		590
	21J	Tonneau Pickup Box Cover - Retractable		1,200
	68F	F-350 Gas Heavy Duty Payload Package		2,200
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		295
	PAZ	Paint, Star White Metallic Tri-Coat		495
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	62S	Splash Guards/Mud Flaps (Rear)		995
	87B	Retractable Bed Step (Corner)		N/C
	87S	Retractable Bed Step (Side)		390
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		780
				(300)

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	51X	Spare Tire Delete (XL Fleet Only)		$ (85)
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	18A	Ford Pro Upfit Integration System		400
	PGR	Paint, Green (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	D5EAD	Wheel Locks		75
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P24A - X3B 4x4 Super Cab SRW: Order Summary Time of Preview: 09/08/2023 16:03:20 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P24A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X4 SUPERCAB PICKUP/148	$51155	.LT245/75R17E BSW ALL-SEASON	$0
148 INCH WHEELBASE	$0	3.73 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$51155	JOB #1 ORDER	$0
OXFORD WHITE	$0	10500# GVWR PACKAGE	$0
CLOTH 40/20/40 SEAT	$100	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	JACK	$0
PREFERRED EQUIPMENT PKG.610A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
.6.8L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995
10-SPEED AUTO TORQSHIFT-G	$0		

	MSRP
TOTAL BASE AND OPTIONS	$53250
DISCOUNTS	NA
TOTAL	$53250

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-350 (PICKUP SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3A	142 in. Wheelbase - SRW XL	$ 46,015
		4x4	F3B	142 in. Wheelbase - SRW XL	48,815
			F3B	142 in. Wheelbase - SRW XLT	52,160
	SUPERCAB	4x2	X3A	148 in. Wheelbase - SRW XL	48,345
			X3A	164 in. Wheelbase - SRW XL	48,555
		4x4	X3B	148 in. Wheelbase - SRW XL	51,155
			X3B	148 in. Wheelbase - SRW XLT	54,800
			X3B	148 in. Wheelbase - SRW Lariat	63,460
			X3B	164 in. Wheelbase - SRW XL	51,345
			X3B	164 in. Wheelbase - SRW XLT	55,010
			X3B	164 in. Wheelbase - SRW Lariat	63,660
	CREW CAB	4x2	W3A	160 in. Wheelbase - SRW XL	49,815
			W3A	176 in. Wheelbase - SRW XL	50,015
		4x4	W3B	160 in. Wheelbase - SRW XL	52,620
			W3B	160 in. Wheelbase - SRW XLT	56,560
			W3B	160 in. Wheelbase - SRW Lariat	65,790
			W3B	160 in. Wheelbase - SRW King Ranch	78,025
			W3B	176 in. Wheelbase - SRW XL	52,815
			W3B	176 in. Wheelbase - SRW XLT	56,760
			W3B	176 in. Wheelbase - SRW Lariat	65,990
			W3B	176 in. Wheelbase - SRW King Ranch	78,220
			W3B	160 in. Wheelbase - SRW Platinum	78,915
			W3B	176 in. Wheelbase - SRW Platinum	79,115
			W3B	160 in. Wheelbase - SRW Limited	98,270
			W3B	176 in. Wheelbase - SRW Limited	98,470
	ALL MODELS		—	Destination and Delivery	1,995

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U	$ 9,995
		99M	6.7L HO Powerstroke Diesel V-8	12,495
		99N	7.3L Engine Option on F350 Pick-up	1,705
AXLE	4x2/4x4	X3H	Axle, Electronic Locking (Ratio 3.31)	430
			Axle, Electronic Locking (Ratio 3.31) W/ 17Z	N/C
		X3J	Axle, Electronic Locking (Ratio 3.55) W/ 17Y	430
			Axle, Electronic Locking (Ratio 3.55) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y	N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 4x2 Super Cab	N/C
		X3E	Axle, Electronic Locking (Ratio 3.73)	430
			Axle, Electronic Locking (Ratio 3.73) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 3.73) (7.3L)	N/C
		X4M	Axle, Electronic Locking (Ratio 4.30)	430
			Axle, Electronic Locking (Ratio 4.30) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 4.30) W/ 17Y	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		64F	Wheels, 18 Inch Argent Painted Steel w/XL	$ 455
		642	Wheels, 20 Inch Premium Polished	1,420
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM	LT245/75Rx17E BSW AT (Optional XL)	165
		TCH	LT275/65Rx18E BSW AS	N/C
		TDX	LT275/70Rx18E BSW AT	265
		TCW	LT275/65Rx20E OWL AT	N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
SUPER CAB/CREW CAB	XL	L	Vinyl High Back Bucket	$ 355
	XLT	2	Cloth Luxury Captains Chairs w/ Console	300
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
			Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
			Cloth High Back Bucket (Crew Cab)	615
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C

2024MY SUPER DUTY F-350 (PICKUP SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package		$ 2,880
	17L	Lariat Black Appearance Package		4,295
		XLT Black Appearance Package		4,795
	18B	Platform Running Boards (w/ Regular Cab)		320
		Platform Running Boards (w/ Super/Crew Cab)		445
	18C	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)		695
	471	Camper Package		160
	166	Carpet Delete (XLT/Lar)		(50)
	16S	All-Weather Floor Mats (Includes Carpet Floor Mats)		135
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)		130
	592	Clearance Lights, Roof		95
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)		280
	17C	Chrome Package		1,240
	17X	4X4 Off-Road Package		495
	66S	Upfitter Switches (6)		165
		Upfitter Switches (6) w/ 96U		N/C
	473	Snow Plow Package		250
	67H	Suspension Package, Heavy Service		125
	62R	Transmission Power Take-Off Provision (Auto Trans)		280
	435	Window, Power Sliding Rear		405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)		N/C
	85G	Tailgate Step		375
		Tailgate Step w/ 96U		N/C
	41A	Rapid-Heat Supplemental Cab Heater		250
	85S	Tough Bed Spray-in bedliner		595
		Tough Bed® Spray-in bedliner (Lariat w/ 17L)		N/C
	85L	Drop-in Bedliner		350
	61M	Rear Wheel Well Liners		180
	90M	Max Recline Seat		335
	17Z	XL Off Road Package		995
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	874	360 Camera Package		1,150
	96D	XL Driver Assist Package		730
		XL Driver Assist Package W/ 17S		N/C
	17P	XLT Premium Package		4,150
	96U	Lariat Ultimate Package		5,075
	76S	Remote Start System		250
		Remote Start System (Lariat Ultimate/Interior)		N/C
	85M	Bed Mat - - Dealer Installed Accessory		150
	61S	Splash Guards/Mud Flaps (Front)		130
	15J	Gooseneck Hitch Kit		250
	15L	5th Wheel Hitch Kit (20K)		1,345
	53W	5th Wheel/Gooseneck Hitch Prep Package		550
	76C	Exterior Back-up Chime		175
	96V	XL Value Package		225
	61L	Front Wheel Well Liners		180
	61N	Front & Rear Wheel Well Liners		325
	43C	120V/400W Outlet		175
	66L	Box Rail Lighting, LED Lighting system (P552)		60
	91D	On-Board Scales & Smart Hitch		650
	43V	Panoramic Moonroof		1,495
	18E	Power Running Boards (LAR)		995
		Power Running Boards (LAR) w/ 96U		N/C
		Power Running Boards (KR - LTD)		N/C
	43B	Defrost w/ Fixed & Privacy Glass		60
	67E	Extra-Extra Heavy Duty Alternator		85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B		85
	67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines		N/C
	86M	Dual Batteries (68 Amp.)		210
		Dual Batteries (68 Amp.) (w/ 99M or 99T)		N/C
	86K	Programmable Engine Idle Shutdown Timer		250
	16P	Premium Vinyl Flooring - KR/PL/LTD		115
	17S	STX		5,115
	47B	SNOWPLOW/CAMPER PACKAGE		305
	98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)		315
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B		115
		Dual Extra Heavy-Duty Alternator w/ 41A		N/C
	924	Privacy Glass	28	30

2024MY SUPER DUTY F-350 (PICKUP SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	21X	Vehicle Safe by Console Vault		$ 350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	17Y	Tremor Package		4,375
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	68F	F-350 Gas Heavy Duty Payload Package		295
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	62S	Splash Guards/Mud Flaps (Rear)		N/C
	87B	Retractable Bed Step (Corner)		390
	87S	Retractable Bed Step (Side)		780
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	51X	Spare Tire Delete (XL Fleet Only)		$ (85)
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	18A	Ford Pro Upfit Integration System		400
	PGR	Paint, Green (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	D5EAD	Wheel Locks		75
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P25A - W3B 4x4 Crew Cab SRW: Order Summary Time of Preview: 09/08/2023 16:03:39 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P25A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X4 CREW CAB PICKUP/160	$52620	.LT245/75R17E BSW ALL-SEASON	$0
160 INCH WHEELBASE	$0	3.73 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$52620	JOB #1 ORDER	$0
OXFORD WHITE	$0	10600# GVWR PACKAGE	$0
CLOTH 40/20/40 SEAT	$315	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	JACK	$0
PREFERRED EQUIPMENT PKG.610A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
.6.8L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995
10-SPEED AUTO TORQSHIFT-G	$0		

	MSRP
TOTAL BASE AND OPTIONS	$54930
DISCOUNTS	NA
TOTAL	$54930

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-350 (PICKUP SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3A	142 in. Wheelbase - SRW XL	$ 46,015
		4x4	F3B	142 in. Wheelbase - SRW XL	48,815
			F3B	142 in. Wheelbase - SRW XLT	52,160
	SUPERCAB	4x2	X3A	148 in. Wheelbase - SRW XL	48,345
			X3A	164 in. Wheelbase - SRW XL	48,555
		4x4	X3B	148 in. Wheelbase - SRW XL	51,155
			X3B	148 in. Wheelbase - SRW XLT	54,800
			X3B	148 in. Wheelbase - SRW Lariat	63,460
			X3B	164 in. Wheelbase - SRW XL	51,345
			X3B	164 in. Wheelbase - SRW XLT	55,010
			X3B	164 in. Wheelbase - SRW Lariat	63,660
	CREW CAB	4x2	W3A	160 in. Wheelbase - SRW XL	49,815
			W3A	176 in. Wheelbase - SRW XL	50,015
		4x4	W3B	160 in. Wheelbase - SRW XL	52,620
			W3B	160 in. Wheelbase - SRW XLT	56,560
			W3B	160 in. Wheelbase - SRW Lariat	65,790
			W3B	160 in. Wheelbase - SRW King Ranch	78,025
			W3B	176 in. Wheelbase - SRW XL	52,815
			W3B	176 in. Wheelbase - SRW XLT	56,760
			W3B	176 in. Wheelbase - SRW Lariat	65,990
			W3B	176 in. Wheelbase - SRW King Ranch	78,220
			W3B	160 in. Wheelbase - SRW Platinum	78,915
			W3B	176 in. Wheelbase - SRW Platinum	79,115
			W3B	160 in. Wheelbase - SRW Limited	98,270
			W3B	176 in. Wheelbase - SRW Limited	98,470
	ALL MODELS		—	Destination and Delivery	1,995

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U	$ 9,995
		99M	6.7L HO Powerstroke Diesel V-8	12,495
		99N	7.3L Engine Option on F350 Pick-up	1,705
AXLE	4x2/4x4	X3H	Axle, Electronic Locking (Ratio 3.31)	430
			Axle, Electronic Locking (Ratio 3.31) W/ 17Z	N/C
		X3J	Axle, Electronic Locking (Ratio 3.55) W/ 17Y	430
			Axle, Electronic Locking (Ratio 3.55) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y	N/C
			Axle, Electronic Locking (Ratio 3.55) W/ 4x2 Super Cab	N/C
		X3E	Axle, Electronic Locking (Ratio 3.73)	430
			Axle, Electronic Locking (Ratio 3.73) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 3.73) (7.3L)	N/C
		X4M	Axle, Electronic Locking (Ratio 4.30)	430
			Axle, Electronic Locking (Ratio 4.30) W/ 17Z	N/C
			Axle, Electronic Locking (Ratio 4.30) W/ 17Y	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		64F	Wheels, 18 Inch Argent Painted Steel w/XL	$ 455
		642	Wheels, 20 Inch Premium Polished	1,420
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM	LT245/75Rx17E BSW AT (Optional XL)	165
		TCH	LT275/65Rx18E BSW AS	N/C
		TDX	LT275/70Rx18E BSW AT	265
		TCW	LT275/65Rx20E OWL AT	N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	$ 355
SUPER CAB/CREW CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console	300
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
			Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
			Cloth High Back Bucket (Crew Cab)	615
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C

2024MY SUPER DUTY F-350 (PICKUP SRW)
PRICE LIST
(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17K	Lariat Sport Appearance Package	$ 2,880
	17L	Lariat Black Appearance Package	4,295
		XLT Black Appearance Package	4,795
	18B	Platform Running Boards (w/ Regular Cab)	320
		Platform Running Boards (w/ Super/Crew Cab)	445
	18C	6 inch Cab Steps, Chrome Angular (XLT/Lariat, SC, CC)	695
	471	Camper Package	160
	166	Carpet Delete (XLT/Lar)	(50)
	16S	All-Weather Floor Mats (Includes Carpet Floor Mats)	135
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	130
	592	Clearance Lights, Roof	95
	41H	Heater, Engine Block	100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
	17C	Chrome Package	1,240
	17X	4X4 Off-Road Package	495
	66S	Upfitter Switches (6)	165
		Upfitter Switches (6) w/ 96U	N/C
	473	Snow Plow Package	250
	67H	Suspension Package, Heavy Service	125
	62R	Transmission Power Take-Off Provision (Auto Trans)	280
	435	Window, Power Sliding Rear	405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
	85G	Tailgate Step	375
		Tailgate Step w/ 96U	N/C
	41A	Rapid-Heat Supplemental Cab Heater	250
	85S	Tough Bed Spray-in bedliner	595
		Tough Bed® Spray-in bedliner (Lariat w/ 17L)	N/C
	85L	Drop-in Bedliner	350
	61M	Rear Wheel Well Liners	180
	90M	Max Recline Seat	335
	17Z	XL Off Road Package	995
	52S	Interior Work Surface	140
	43K	2kW Pro Power	985
	874	360 Camera Package	1,150
	96D	XL Driver Assist Package	730
		XL Driver Assist Package W/ 17S	N/C
	17P	XLT Premium Package	4,150
	96U	Lariat Ultimate Package	5,075
	76S	Remote Start System	250
		Remote Start System (Lariat Ultimate/Interior)	N/C
	85M	Bed Mat - - Dealer Installed Accessory	150
	61S	Splash Guards/Mud Flaps (Front)	130
	15J	Gooseneck Hitch Kit	250
	15L	5th Wheel Hitch Kit (20K)	1,345
	53W	5th Wheel/Gooseneck Hitch Prep Package	550
	76C	Exterior Back-up Chime	175
	96V	XL Value Package	225
	61L	Front Wheel Well Liners	180
	61N	Front & Rear Wheel Well Liners	325
	43C	120V/400W Outlet	175
	66L	Box Rail Lighting, LED Lighting system (P552)	60
	91D	On-Board Scales & Smart Hitch	650
	43V	Panoramic Moonroof	1,495
	18E	Power Running Boards (LAR)	995
		Power Running Boards (LAR) w/ 96U	N/C
		Power Running Boards (KR - LTD)	N/C
	43B	Defrost w/ Fixed & Privacy Glass	60
	67E	Extra-Extra Heavy Duty Alternator	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
	67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines	N/C
	86M	Dual Batteries (68 Amp.)	210
		Dual Batteries (68 Amp.) (w/ 99M or 99T)	N/C
	86K	Programmable Engine Idle Shutdown Timer	250
	16P	Premium Vinyl Flooring - KR/PL/LTD	115
	17S	STX	5,115
	47B	SNOWPLOW/CAMPER PACKAGE	305
	98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)	315
	67B	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
		Dual Extra Heavy-Duty Alternator w/ 41A	N/C
	924	Privacy Glass	30

2024MY SUPER DUTY F-350 (PICKUP SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	21X	Vehicle Safe by Console Vault		$ 350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	17Y	Tremor Package		4,375
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	68F	F-350 Gas Heavy Duty Payload Package		295
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	62S	Splash Guards/Mud Flaps (Rear)		N/C
	87B	Retractable Bed Step (Corner)		390
	87S	Retractable Bed Step (Side)		780
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	51X	Spare Tire Delete (XL Fleet Only)		$ (85)
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	18A	Ford Pro Upfit Integration System		400
	PGR	Paint, Green (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	D5EAD	Wheel Locks		75
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P26A - F3E 4x2 Reg Chas Cab SRW: Order Summary Time of Preview: 09/08/2023 16:04:07 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P26A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X2 CHASSIS CAB/145	$47665	10-SPEED AUTO TORQSHIFT	$0
.145 INCH WHEELBASE	$0	.LT275/65R18E BSW ALL SEASON	$0
TOTAL BASE VEHICLE	$47665	4.30 ELECTRONIC-LOCKING AXLE	$0
OXFORD WHITE	$0	10500# GVWR PACKAGE	$0
CLOTH 40/20/40 SEAT	$100	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	JOB #1 ORDER	$0
PREFERRED EQUIPMENT PKG.630A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
.7.3L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995

	MSRP
TOTAL BASE AND OPTIONS	$49760
DISCOUNTS	NA
TOTAL	$49760

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-350 (CHASSIS CAB SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3E	145 in. Wheelbase - SRW XL		$ 47,665
			F3E	145 in. Wheelbase - SRW XLT		49,700
		4x4	F3F	145 in. Wheelbase - SRW XL		51,165
			F3F	145 in. Wheelbase - SRW XLT		53,205
	SUPERCAB	4x2	X3E	168 in. Wheelbase - SRW XL		49,450
			X3E	168 in. Wheelbase - SRW XLT		51,740
		4X4	X3F	168 in. Wheelbase - SRW XL		52,950
			X3F	168 in. Wheelbase - SRW XLT		55,235
			X3F	168 in. Wheelbase - SRW LARIAT		61,640
	CREW CAB	4X2	W3E	179 in. Wheelbase - SRW XL		50,515
			W3E	179 in. Wheelbase - SRW XLT		53,305
		4x4	W3F	179 in. Wheelbase - SRW XL		54,015
			W3F	179 in. Wheelbase - SRW XLT		56,810
			W3F	179 in. Wheelbase - SRW LARIAT		63,510
	ALL MODELS		—	Destination and Delivery		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U and Chassis Cab		$ 9,995

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
REGULAR/ SUPER/CREW CHASSIS CAB	4x2/4x4	TDX	LT275/70Rx18E BSW A/T 4X4		$ 265
ALL CHASSIS CABS	4x2/4x4	512	Spare Tire, Jack and Wheel		350

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket		$ 355
REGULAR CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Regular Cab (XL Only)		100
SUPER & CREW CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)		100
			Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
	XLT	2	Cloth Luxury Captains Chairs w/ Console (XLT)		300
REGULAR CHASSIS CAB	XL	4	Cloth High Back Bucket - Regular		515
SUPER & CREW CHASSIS CAB	XL	4	Cloth High Back Bucket - Super		515
			Cloth High Back Bucket - Crew		615

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	18B	Platform Running Boards (w/ Regular Cab)		$ 320
		Platform Running Boards (w/ Super/Crew Cab)		445
	166	Carpet Delete		(50)
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)		130
	65M	Fuel Tank, 26.5 Gal. Midship		N/C
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (w/XLT)		280
	473	Snow Plow Package		250
	61L	Front Wheel Well Liners		180
	41P	Skid Plate Package		100
	67X	Suspension Package, Extra Heavy Service		125
	67H	Suspension Package, Heavy Service		125
	61J	Tire Jack		55
		Tire Jack (with spare tire)		N/C
	41A	Rapid-Heat Supplemental Cab Heater		250
	59H	Center High Mount Stop Lamp (CHMSL)		N/C
	872	Rear View Camera & Prep Kit		415
	76C	Exterior Back-up Chime		175
	96V	XL Value Package		225
	17V	XLT Value Package (Super & Crew Cabs) - Chassis Cab Only		2,155
		XLT Value Package (Reg Cab) - Chassis Cab Only		1,900
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	61S	Splash Guards/Mud Flaps (Front only)		75

2024MY SUPER DUTY F-350 (CHASSIS CAB SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	43C	110V/400W Outlet		$ 175
		110V/400W Outlet with XLT		Std
	60X	Automated Emergency Braking (AEB) Removal – XL only		N/C
	86K	Programmable Engine Idle Shutdown Timer		250
	86M	Dual Batteries (78 Amp.)		210
		Dual Batteries (68 Amp.) (XLT & Lariat)		N/C
		Dual Batteries (68 Amp.) CC w/ 99T		N/C
		Dual Batteries (68 Amp.) 43C or 47A or 47L		N/C
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 473 (XL)		115
		Dual Extra Heavy-Duty Alternator w/ 43C (XLT & Lariat)		N/C
		Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A		N/C
	21X	Vehicle Safe by Console Vault		350
	18Y	Upfit Integration System Removal		(400)
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		250
	PAZ	Paint, Star White Metallic Tri-Coat (Chassis Cabs)		495
	PR7	Paint, Glacier Grey Metallic Tri-Coat (Chassis Cabs)		495

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	927	Customizable Speed Limit (75 mph)		$ 80
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	51D	Spare Tire Delete (Only available to Pool Accounts for sale to RI)		(85)
	47A	Ambulance Prep. Package		1,205
	47L	Ambulance Prep. Pkg. (Special Emissions)		1,205
	47J	Fire Rescue Prep. Pkg. (Special Emissions)		1,205
	PGR	Paint, Green (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AILDS	Side Window Deflector Kit -Smoke		$ 160
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P27A - X3E 4x2 Super Chas Cab SRW: Order Summary Time of Preview: 09/08/2023 15:35:47 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P27A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X2 SUPERCAB CHAS CAB/168	$49450	10-SPEED AUTO TORQSHIFT	$0
.168 INCH WHEELBASE	$0	.LT275/65R18E BSW ALL SEASON	$0
TOTAL BASE VEHICLE	$49450	4.30 ELECTRONIC-LOCKING AXLE	$0
OXFORD WHITE	$0	10900# GVWR PACKAGE	$0
CLOTH 40/20/40 SEAT	$100	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	JOB #1 ORDER	$0
PREFERRED EQUIPMENT PKG.630A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
.7.3L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995

	MSRP
TOTAL BASE AND OPTIONS	$51545
DISCOUNTS	NA
TOTAL	$51545

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-350 (CHASSIS CAB SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3E	145 in. Wheelbase - SRW XL		$ 47,665
			F3E	145 in. Wheelbase - SRW XLT		49,700
		4x4	F3F	145 in. Wheelbase - SRW XL		51,165
			F3F	145 in. Wheelbase - SRW XLT		53,205
	SUPERCAB	4x2	X3E	168 in. Wheelbase - SRW XL		49,450
			X3E	168 in. Wheelbase - SRW XLT		51,740
		4X4	X3F	168 in. Wheelbase - SRW XL		52,950
			X3F	168 in. Wheelbase - SRW XLT		55,235
			X3F	168 in. Wheelbase - SRW LARIAT		61,640
	CREW CAB	4X2	W3E	179 in. Wheelbase - SRW XL		50,515
			W3E	179 in. Wheelbase - SRW XLT		53,305
		4x4	W3F	179 in. Wheelbase - SRW XL		54,015
			W3F	179 in. Wheelbase - SRW XLT		56,810
			W3F	179 in. Wheelbase - SRW LARIAT		63,510
	ALL MODELS		—	Destination and Delivery		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U and Chassis Cab		$ 9,995

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
REGULAR/ SUPER/CREW CHASSIS CAB	4x2/4x4	TDX	LT275/70Rx18E BSW A/T 4X4		$ 265
ALL CHASSIS CABS	4x2/4x4	512	Spare Tire, Jack and Wheel		350

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket		$ 355
REGULAR CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Regular Cab (XL Only)		100
SUPER & CREW CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)		100
			Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
	XLT	2	Cloth Luxury Captains Chairs w/ Console (XLT)		300
REGULAR CHASSIS CAB	XL	4	Cloth High Back Bucket - Regular		515
SUPER & CREW CHASSIS CAB	XL	4	Cloth High Back Bucket - Super		515
			Cloth High Back Bucket - Crew		615

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	18B	Platform Running Boards (w/ Regular Cab)		$ 320
		Platform Running Boards (w/ Super/Crew Cab)		445
	166	Carpet Delete		(50)
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)		130
	65M	Fuel Tank, 26.5 Gal. Midship		N/C
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (w/XLT)		280
	473	Snow Plow Package		250
	61L	Front Wheel Well Liners		180
	41P	Skid Plate Package		100
	67X	Suspension Package, Extra Heavy Service		125
	67H	Suspension Package, Heavy Service		125
	61J	Tire Jack		55
		Tire Jack (with spare tire)		N/C
	41A	Rapid-Heat Supplemental Cab Heater		250
	59H	Center High Mount Stop Lamp (CHMSL)		N/C
	872	Rear View Camera & Prep Kit		415
	76C	Exterior Back-up Chime		175
	96V	XL Value Package		225
	17V	XLT Value Package (Super & Crew Cabs) - Chassis Cab Only		2,155
		XLT Value Package (Reg Cab) - Chassis Cab Only		1,900
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	61S	Splash Guards/Mud Flaps (Front only)		75

Preview Order P28A - W3E 4x2 Crew Chas Cab SRW: Order Summary Time of Preview: 09/08/2023 15:36:13 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P28A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X2 CREW CHAS CAB SRW/179	$50515	10-SPEED AUTO TORQSHIFT	$0
.179 INCH WHEELBASE	$0	.LT275/65R18E BSW ALL SEASON	$0
TOTAL BASE VEHICLE	$50515	4.30 ELECTRONIC-LOCKING AXLE	$0
OXFORD WHITE	$0	11000# GVWR PACKAGE	$0
CLOTH 40/20/40 SEAT	$315	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	JOB #1 ORDER	$0
PREFERRED EQUIPMENT PKG.630A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
.7.3L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995

	MSRP
TOTAL BASE AND OPTIONS	$52825
DISCOUNTS	NA
TOTAL	$52825

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-350 (CHASSIS CAB SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	43C	110V/400W Outlet		$ 175
		110V/400W Outlet with XLT		Std
	60X	Automated Emergency Braking (AEB) Removal – XL only		N/C
	86K	Programmable Engine Idle Shutdown Timer		250
	86M	Dual Batteries (78 Amp.)		210
		Dual Batteries (68 Amp.) (XLT & Lariat)		N/C
		Dual Batteries (68 Amp.) CC w/ 99T		N/C
		Dual Batteries (68 Amp.) 43C or 47A or 47L		N/C
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 473 (XL)		115
		Dual Extra Heavy-Duty Alternator w/ 43C (XLT & Lariat)		N/C
		Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A		N/C
	21X	Vehicle Safe by Console Vault		350
	18Y	Upfit Integration System Removal		(400)
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		250
	PAZ	Paint, Star White Metallic Tri-Coat (Chassis Cabs)		495
	PR7	Paint, Glacier Grey Metallic Tri-Coat (Chassis Cabs)		495

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	927	Customizable Speed Limit (75 mph)		$ 80
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	51D	Spare Tire Delete (Only available to Pool Accounts for sale to RI)		(85)
	47A	Ambulance Prep. Package		1,205
	47L	Ambulance Prep. Pkg. (Special Emissions)		1,205
	47J	Fire Rescue Prep. Pkg. (Special Emissions)		1,205
	PGR	Paint, Green (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AILDS	Side Window Deflector Kit -Smoke		$ 160
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P30A - X3F 4x4 Super Chas Cab SRW: Order Summary Time of Preview: 09/08/2023 15:38:20 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Sales Code :**	F56463
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Order Code**	P30A
						Price Level	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X4 SUPERCAB CHAS CAB/168	$52950	10-SPEED AUTO TORQSHIFT	$0
.168 INCH WHEELBASE	$0	.LT275/65R18E BSW ALL SEASON	$0
TOTAL BASE VEHICLE	$52950	4.30 ELECTRONIC-LOCKING AXLE	$0
OXFORD WHITE	$0	11300# GVWR PACKAGE	$0
CLOTH 40/20/40 SEAT	$100	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	JOB #1 ORDER	$0
PREFERRED EQUIPMENT PKG.630A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
.7.3L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995

	MSRP
TOTAL BASE AND OPTIONS	$55045
DISCOUNTS	NA
TOTAL	$55045

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-350 (CHASSIS CAB SRW)

PRICE LIST

(PRICE LEVEL CODE 420)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3E	145 in. Wheelbase - SRW XL		$ 47,665
			F3E	145 in. Wheelbase - SRW XLT		49,700
		4x4	F3F	145 in. Wheelbase - SRW XL		51,165
			F3F	145 in. Wheelbase - SRW XLT		53,205
	SUPERCAB	4x2	X3E	168 in. Wheelbase - SRW XL		49,450
			X3E	168 in. Wheelbase - SRW XLT		51,740
		4X4	X3F	168 in. Wheelbase - SRW XL		52,950
			X3F	168 in. Wheelbase - SRW XLT		55,235
			X3F	168 in. Wheelbase - SRW LARIAT		61,640
	CREW CAB	4X2	W3E	179 in. Wheelbase - SRW XL		50,515
			W3E	179 in. Wheelbase - SRW XLT		53,305
		4x4	W3F	179 in. Wheelbase - SRW XL		54,015
			W3F	179 in. Wheelbase - SRW XLT		56,810
			W3F	179 in. Wheelbase - SRW LARIAT		63,510
	ALL MODELS		—	Destination and Delivery		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U and Chassis Cab		$ 9,995

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
REGULAR/ SUPER/CREW CHASSIS CAB	4x2/4x4	TDX	LT275/70Rx18E BSW A/T 4X4		$ 265
ALL CHASSIS CABS	4x2/4x4	512	Spare Tire, Jack and Wheel		350

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket		$ 355
REGULAR CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Regular Cab (XL Only)		100
SUPER & CREW CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)		100
			Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
	XLT	2	Cloth Luxury Captains Chairs w/ Console (XLT)		300
REGULAR CHASSIS CAB	XL	4	Cloth High Back Bucket - Regular		515
SUPER & CREW CHASSIS CAB	XL	4	Cloth High Back Bucket - Super		515
			Cloth High Back Bucket - Crew		615

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	18B	Platform Running Boards (w/ Regular Cab)		$ 320
		Platform Running Boards (w/ Super/Crew Cab)		445
	166	Carpet Delete		(50)
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)		130
	65M	Fuel Tank, 26.5 Gal. Midship		N/C
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (w/XLT)		280
	473	Snow Plow Package		250
	61L	Front Wheel Well Liners		180
	41P	Skid Plate Package		100
	67X	Suspension Package, Extra Heavy Service		125
	67H	Suspension Package, Heavy Service		125
	61J	Tire Jack		55
		Tire Jack (with spare tire)		N/C
	41A	Rapid-Heat Supplemental Cab Heater		250
	59H	Center High Mount Stop Lamp (CHMSL)		N/C
	872	Rear View Camera & Prep Kit		415
	76C	Exterior Back-up Chime		175
	96V	XL Value Package		225
	17V	XLT Value Package (Super & Crew Cabs) - Chassis Cab Only		2,155
		XLT Value Package (Reg Cab) - Chassis Cab Only		1,900
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	61S	Splash Guards/Mud Flaps (Front only)		75

2024MY SUPER DUTY F-350 (CHASSIS CAB SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	43C	110V/400W Outlet		$ 175
		110V/400W Outlet with XLT		Std
	60X	Automated Emergency Braking (AEB) Removal – XL only		N/C
	86K	Programmable Engine Idle Shutdown Timer		250
	86M	Dual Batteries (78 Amp.)		210
		Dual Batteries (68 Amp.) (XLT & Lariat)		N/C
		Dual Batteries (68 Amp.) CC w/ 99T		N/C
		Dual Batteries (68 Amp.) 43C or 47A or 47L		N/C
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 473 (XL)		115
		Dual Extra Heavy-Duty Alternator w/ 43C (XLT & Lariat)		N/C
		Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A		N/C
	21X	Vehicle Safe by Console Vault		350
	18Y	Upfit Integration System Removal		(400)
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		250
	PAZ	Paint, Star White Metallic Tri-Coat (Chassis Cabs)		495
	PR7	Paint, Glacier Grey Metallic Tri-Coat (Chassis Cabs)		495

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	927	Customizable Speed Limit (75 mph)		$ 80
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	51D	Spare Tire Delete (Only available to Pool Accounts for sale to RI)		(85)
	47A	Ambulance Prep. Package		1,205
	47L	Ambulance Prep. Pkg. (Special Emissions)		1,205
	47J	Fire Rescue Prep. Pkg. (Special Emissions)		1,205
	PGR	Paint, Green (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AILDS	Side Window Deflector Kit -Smoke		$ 160
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P31A - W3F 4x4 Crew Chas Cab SRW: Order Summary Time of Preview: 09/08/2023 15:39:13 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P31A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X4 CREW CHAS CAB SRW/179	$54015	10-SPEED AUTO TORQSHIFT	$0
.179 INCH WHEELBASE	$0	.LT275/65R18E BSW ALL SEASON	$0
TOTAL BASE VEHICLE	$54015	4.30 ELECTRONIC-LOCKING AXLE	$0
OXFORD WHITE	$0	11400# GVWR PACKAGE	$0
CLOTH 40/20/40 SEAT	$315	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	JOB #1 ORDER	$0
PREFERRED EQUIPMENT PKG.630A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
.7.3L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995

	MSRP
TOTAL BASE AND OPTIONS	$56325
DISCOUNTS	NA
TOTAL	$56325

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-350 (CHASSIS CAB SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3E	145 in. Wheelbase - SRW XL		$ 47,665
			F3E	145 in. Wheelbase - SRW XLT		49,700
		4x4	F3F	145 in. Wheelbase - SRW XL		51,165
			F3F	145 in. Wheelbase - SRW XLT		53,205
	SUPERCAB	4x2	X3E	168 in. Wheelbase - SRW XL		49,450
			X3E	168 in. Wheelbase - SRW XLT		51,740
		4X4	X3F	168 in. Wheelbase - SRW XL		52,950
			X3F	168 in. Wheelbase - SRW XLT		55,235
			X3F	168 in. Wheelbase - SRW LARIAT		61,640
	CREW CAB	4X2	W3E	179 in. Wheelbase - SRW XL		50,515
			W3E	179 in. Wheelbase - SRW XLT		53,305
		4x4	W3F	179 in. Wheelbase - SRW XL		54,015
			W3F	179 in. Wheelbase - SRW XLT		56,810
			W3F	179 in. Wheelbase - SRW LARIAT		63,510
	ALL MODELS		—	Destination and Delivery		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U and Chassis Cab		$ 9,995

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
REGULAR/ SUPER/CREW CHASSIS CAB	4x2/4x4	TDX	LT275/70Rx18E BSW A/T 4X4		$ 265
ALL CHASSIS CABS	4x2/4x4	512	Spare Tire, Jack and Wheel		350

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket		$ 355
REGULAR CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Regular Cab (XL Only)		100
SUPER & CREW CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)		100
			Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
	XLT	2	Cloth Luxury Captains Chairs w/ Console (XLT)		300
REGULAR CHASSIS CAB	XL	4	Cloth High Back Bucket - Regular		515
SUPER & CREW CHASSIS CAB	XL	4	Cloth High Back Bucket - Super		515
			Cloth High Back Bucket - Crew		615

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	18B	Platform Running Boards (w/ Regular Cab)		$ 320
		Platform Running Boards (w/ Super/Crew Cab)		445
	166	Carpet Delete		(50)
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)		130
	65M	Fuel Tank, 26.5 Gal. Midship		N/C
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (w/XLT)		280
	473	Snow Plow Package		250
	61L	Front Wheel Well Liners		180
	41P	Skid Plate Package		100
	67X	Suspension Package, Extra Heavy Service		125
	67H	Suspension Package, Heavy Service		125
	61J	Tire Jack		55
		Tire Jack (with spare tire)		N/C
	41A	Rapid-Heat Supplemental Cab Heater		250
	59H	Center High Mount Stop Lamp (CHMSL)		N/C
	872	Rear View Camera & Prep Kit		415
	76C	Exterior Back-up Chime		175
	96V	XL Value Package		225
	17V	XLT Value Package (Super & Crew Cabs) - Chassis Cab Only		2,155
		XLT Value Package (Reg Cab) - Chassis Cab Only		1,900
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	61S	Splash Guards/Mud Flaps (Front only)		75

2024MY SUPER DUTY F-350 (CHASSIS CAB SRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	43C	110V/400W Outlet		$ 175
		110V/400W Outlet with XLT		Std
	60X	Automated Emergency Braking (AEB) Removal – XL only		N/C
	86K	Programmable Engine Idle Shutdown Timer		250
	86M	Dual Batteries (78 Amp.)		210
		Dual Batteries (68 Amp.) (XLT & Lariat)		N/C
		Dual Batteries (68 Amp.) CC w/ 99T		N/C
		Dual Batteries (68 Amp.) 43C or 47A or 47L		N/C
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 473 (XL)		115
		Dual Extra Heavy-Duty Alternator w/ 43C (XLT & Lariat)		N/C
		Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A		N/C
	21X	Vehicle Safe by Console Vault		350
	18Y	Upfit Integration System Removal		(400)
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		250
	PAZ	Paint, Star White Metallic Tri-Coat (Chassis Cabs)		495
	PR7	Paint, Glacier Grey Metallic Tri-Coat (Chassis Cabs)		495

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	927	Customizable Speed Limit (75 mph)		$ 80
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	51D	Spare Tire Delete (Only available to Pool Accounts for sale to RI)		(85)
	47A	Ambulance Prep. Package		1,205
	47L	Ambulance Prep. Pkg. (Special Emissions)		1,205
	47J	Fire Rescue Prep. Pkg. (Special Emissions)		1,205
	PGR	Paint, Green (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AILDS	Side Window Deflector Kit -Smoke		$ 160
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P32A - F5G 4x2 Reg Chas Cab DRW: Order Summary Time of Preview: 09/08/2023 15:39:43 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P32A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F550 4X2 CHASSIS CAB DRW/145	$53845	225/70R19.5G BSW ALL POSITION	$0
145 INCH WHEELBASE	$0	4.10 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$53845	18000# GVWR PACKAGE	$0
OXFORD WHITE	$0	50 STATE EMISSIONS	$0
CLOTH 40/20/40 SEAT	$100	40 GAL AFT OF AXLE FUEL TNK	$0
MEDIUM DARK SLATE	$0	DUAL BATTERY	$0
PREFERRED EQUIPMENT PKG.660A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
6.7L POWER STROKE V8 DIESEL	$9995	DESTINATION & DELIVERY	$1995
10-SPEED AUTO TORQSHIFT	$0		

	MSRP
TOTAL BASE AND OPTIONS	$65935
DISCOUNTS	NA
TOTAL	$65935

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-550 (CHASSIS CAB DRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	REGULAR CHASSIS CAB	4x2	F5G	145 in. Wheelbase - DRW XL		$ 53,845
			F5G	145 in. Wheelbase - DRW XLT		55,770
			F5G	169 in. Wheelbase - DRW XL		54,020
			F5G	169 in. Wheelbase - DRW XLT		55,940
			F5G	193 in. Wheelbase - DRW XL		54,195
			F5G	193 in. Wheelbase - DRW XLT		56,120
			F5G	205 in. Wheelbase - DRW XL		54,365
			F5G	205 in. Wheelbase - DRW XLT		56,290
		4x4	F5H	145 in. Wheelbase - DRW XL		56,750
			F5H	145 in. Wheelbase - DRW XLT		58,675
			F5H	169 in. Wheelbase - DRW XL		56,920
			F5H	169 in. Wheelbase - DRW XLT		58,850
			F5H	193 in. Wheelbase - DRW XL		57,090
			F5H	193 in. Wheelbase - DRW XLT		59,030
			F5H	205 in. Wheelbase - DRW XL		57,265
			F5H	205 in. Wheelbase - DRW XLT		59,195
	SUPER CHASSIS CAB	4x2	X5G	168 in. Wheelbase - DRW XL		55,135
			X5G	168 in. Wheelbase - DRW XLT		57,310
			X5G	192 in. Wheelbase - DRW XL		65,300
			X5G	192 in. Wheelbase - DRW XLT		67,480
		4x4	X5H	168 in. Wheelbase - DRW XL		58,630
			X5H	168 in. Wheelbase - DRW XLT		60,805
			X5H	168 in. Wheelbase - DRW LARIAT		67,910
			X5H	192 in. Wheelbase - DRW XL		58,805
			X5H	192 in. Wheelbase - DRW XLT		60,985
			X5H	192 in. Wheelbase - DRW Lariat		68,085
	CREW CHASSIS CAB	4x2	W5G	179 in. Wheelbase - DRW XL		56,190
			W5G	179 in. Wheelbase - DRW XLT		58,865
			W5G	203 in. Wheelbase - DRW XL		56,365
			W5G	203 in. Wheelbase - DRW XLT		59,045
		4x4	W5H	179 in. Wheelbase - DRW XL		59,690
			W5H	179 in. Wheelbase - DRW XLT		62,370
			W5H	179 in. Wheelbase - DRW LARIAT		69,540
			W5H	203 in. Wheelbase - DRW XL		59,870
			W5H	203 in. Wheelbase - DRW XLT		62,540
			W5H	203 in. Wheelbase - DRW LARIAT		69,715
	ALL MODELS		—	Destination and Delivery		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel		$ 9,995
			6.7L Diesel (X5G w/ 192 wheelbase)		N/C
AXLE	4x2/4x4	X4N	Axle, Limited Slip 4.10 Ratio (6.7L)		395
		X4L	Axle, Limited Slip 4.30 Ratio (6.7L)		395
		X8L	Axle, Limited-Slip 4.88 Ratio (6.7L or 7.3L)		395

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
		64D	Wheels, Forged Polished Aluminum (w/ XLT)		$ 1,095
ALL CHASSIS CABS	4x2/4x4	TGM	LT225/70Rx19.5G BSW Traction (4) A/P (2)		190
	4x4	TGK	LT225/70Rx19.5G BSW Traction (Six) (4x4)		215
	4x2/4x4	512	Spare Tire, Jack and Wheel		350

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
REGULAR CHASSIS CAB	XL	L	Vinyl High Back Bucket		$ 355
		1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)		100
SUPER & CREW CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
			Cloth 40/20/40 Split Bench - Super Cab (XL Only)		100
	XLT	2	Cloth Luxury Captains Chairs w/ Console		300
REGULAR CHASSIS CAB	XL	4	Cloth High Back Bucket - Regular		515
SUPER & CREW CHASSIS CAB	XL	4	Cloth High Back Bucket - Super		515
			Cloth High Back Bucket - Crew		615

2024MY SUPER DUTY F-550 (CHASSIS CAB DRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	98G	CNG/LPG Fuel Capable Engine (w/ 7.3L only)		$ 315
	18B	Platform Running Boards (w/ Regular Cab)		320
		Platform Running Boards (w/ Super/Crew Cab)		445
	166	Carpet Delete		(50)
	65M	Fuel Tank, 26.5 Gal. Midship		125
	65C	Fuel Tank, Dual Diesel (26.5 Gal.& 40 Gal.)		625
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (w/XLT)		280
	473	Snow Plow Package		250
	68U	Payload Upgrade Package		815
	68M	Payload Plus Upgrade Package		1,155
	68D	Payload Downgrade Package		N/C
	41P	Skid Plate Package		100
	86S	Low Deflection Package		110
	67X	Suspension Package, Extra Heavy Service		125
	67H	Suspension Package, Heavy Service		125
	61J	Tire Jack		55
		Tire Jack (with spare tire)		N/C
	535	High Capacity Duty Trailer Tow		580
	41A	Rapid-Heat Supplemental Cab Heater		250
	61L	Front Wheel Well Liners		180
	872	Rear View Camera & Prep Kit		415
	59H	Center High Mount Stop Lamp (CHMSL)		N/C
	76C	Exterior Back-up Chime		175
	945	Stainless Steel Wheel Cover (w/64Z)		500
	96V	XL Value Package		225
	17V	XLT Value Package (Super & Crew Cabs) - Chassis Cab Only		2,155
		XLT Value Package (Reg Cab) - Chassis Cab Only		1,900
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	67P	Extra HD Front End Suspension - GAWR 7,500 lbs.		285
	60X	Automated Emergency Braking (AEB) Removal – XL only		N/C
	86K	Programmable Engine Idle Shutdown Timer		250
	86M	Dual Batteries (78 Amp.)		210
		Dual Batteries (68 Amp.) (XLT & Lariat)		N/C
		Dual Batteries (68 Amp.) CC w/ 99T		N/C
		Dual Batteries (68 Amp.) 43C or 47A or 47L		N/C
	43C	110V/400W Outlet		175
	63C	Aft-Axle Frame Extension (beyond wheel base)		115
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 473 (XL)		115
		Dual Extra Heavy-Duty Alternator w/ 43C (XLT & Lariat)		N/C
		Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A		N/C
		Dual Extra Heavy-Duty Alternator (Lariat)		N/C
	21X	Vehicle Safe by Console Vault		350
	18Y	Upfit Integration System Removal		(400)
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat (Chassis Cabs)		250
	PR7	Paint, Glacier Grey Metallic Tri-Coat (Chassis Cabs)		495
	PAZ	Paint, Star White Metallic Tri-Coat (Chassis Cabs)		495
	16T	Floor Mats, All-Weather (w/o carpet floor mats)		130

	OPTION CODE	LIMITED PRODUCTION OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47A	Ambulance Prep. Pkg.		$ 1,205
	47L	Ambulance Prep. Pkg. (Special Emissions)		1,205
	47J	Fire Rescue Prep. Pkg. (Special Emissions)		1,205

2024MY SUPER DUTY F-550 (CHASSIS CAB DRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	927	Customizable Speed Limit (75 mph)		$ 80
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	51D	Spare Tire Delete (Only available to Pool Accounts for sale to RI)		(85)
	PGR	Paint, Green (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AILDS	Side Window Deflector Kit -Smoke		$ 160
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P33A - F6K 4x2 Reg Chas Cab DRW: Order Summary Time of Preview: 09/08/2023 15:40:07 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P33A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F600 4X2 CHASSIS CAB DRW/145	$57505	245/70R19.5G BSW ALL POSITION	$0
145 INCH WHEELBASE	$0	4.30 RATIO LIMITED SLIP AXLE	$0
TOTAL BASE VEHICLE	$57505	22000# GVWR PACKAGE	$0
OXFORD WHITE	$0	50 STATE EMISSIONS	$0
CLOTH 40/20/40 SEAT	$100	40 GAL AFT OF AXLE FUEL TNK	$0
MEDIUM DARK SLATE	$0	DUAL BATTERY	$0
PREFERRED EQUIPMENT PKG.680A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
6.7L POWER STROKE V8 DIESEL	$9995	DESTINATION & DELIVERY	$1995
10-SPEED AUTO TORQSHIFT	$0		

	MSRP
TOTAL BASE AND OPTIONS	$69595
DISCOUNTS	NA
TOTAL	$69595

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-600 (CHASSIS CAB DRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	REGULAR CHASSIS CAB	4x2	F6K	F600 RC CHAS 4x2 145 DRW XL		$ 57,505
			F6K	F600 RC CHAS 4x2 169 DRW XL		57,680
			F6K	F600 RC CHAS 4x2 193 DRW XL		57,855
			F6K	F600 RC CHAS 4x2 205 DRW XL		58,030
		4x4	F6L	F600 RC CHAS 4x4 145 DRW XL		60,410
			F6L	F600 RC CHAS 4x4 169 DRW XL		60,585
			F6L	F600 RC CHAS 4x4 193 DRW XL		60,755
			F6L	F600 RC CHAS 4x4 205 DRW XL		60,930
		4x2	F6K	F600 RC CHAS 4x2 145 DRW XLT		60,435
			F6K	F600 RC CHAS 4x2 169 DRW XLT		60,605
			F6K	F600 RC CHAS 4x2 193 DRW XLT		60,785
			F6K	F600 RC CHAS 4x2 205 DRW XLT		60,950
		4x4	F6L	F600 RC CHAS 4x4 145 DRW XLT		63,335
			F6L	F600 RC CHAS 4x4 169 DRW XLT		63,510
			F6L	F600 RC CHAS 4x4 193 DRW XLT		63,690
			F6L	F600 RC CHAS 4x4 205 DRW XLT		63,855
			—	Destination and Delivery		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel		$ 9,995
AXLE	4x2/4x4	X8L	Axle, Limited Slip 4.88 Ratio (7.3L)		STD
		X4L	Axle, Limited Slip 4.30 Ratio (6.7L)		STD

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
ALL CHASSIS CABS	4x2/4x4	TGT	LT245/70Rx19.5 BSW Traction (6) (4x4)		$ 215
	4x4	TGU	LT245/70Rx19.5 BSW Traction (4) A/P (2)		190

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
REGULAR CHASSIS CAB	XL	L	Vinyl High Back Bucket (Regular Cab)		$ 355
		1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)		100
		4	Cloth High Back Bucket - Regular		515

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64M	Wheels, 19.5 Inch Forged Polished Aluminum		$ 1,095
	512	Spare Tire, Jack and Wheel		350
	98G	CNG/LPG Fuel Capable Engine (w/ 7.3L only)		315
	63C	Aft-Axle Frame Extension (beyond wheel base)		115
	18B	Cab Steps (w/ Regular Chassis Cab)		320
	166	Carpet Delete		(50)
	65M	Fuel Tank, 26.5 Gal. Midship		125
	65C	Fuel Tank, Dual Diesel (26.5 Gal.& 40 Gal.)		625
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (w/XLT)		280
	473	Snow Plow Package		250
	41P	Skid Plate Package		100
	86S	Low Deflection Package		110
	61J	Tire Jack		55
		Tire Jack (with spare tire)		N/C
	41A	Rapid-Heat Supplemental Cab Heater		250
	61L	Front Wheel Well Liners		180
	872	Rear View Camera & Prep Kit		415
	59H	Center High Mount Stop Lamp (CHMSL)		N/C
	76C	Exterior Back-up Chime		175
	96V	XL Value Package		225
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	51D	Spare Tire Delete (Only available to Pool Accounts for sale to RI)		(85)
	47A	Ambulance Prep. Pkg.		1,205
	47L	Ambulance Prep. Pkg. (Special Emissions)		1,205
	47J	Fire Rescue Prep. Pkg. (Special Emissions)		1,205
	60X	Automated Emergency Braking (AEB) Removal – XL only		N/C

2024MY SUPER DUTY F-600 (CHASSIS CAB DRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	86K	Programmable Engine Idle Shutdown Timer		$ 250
	86M	Dual Batteries (78 Amp.)		210
		Dual Batteries (68 Amp.) (XLT & Lariat)		N/C
		Dual Batteries (68 Amp.) CC w/ 99T		N/C
		Dual Batteries (68 Amp.) 43C or 47A or 47L		N/C
	43C	110V/400W Outlet		175
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C (XL)		115
		Dual Extra Heavy-Duty Alternator w/ 43C (XLT)		N/C
		Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A		N/C
	17V	XLT Value Package (Reg Cab) - Chassis Cab Only		1,900
	18Y	Upfit Integration System Removal		(400)

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	927	Customizable Speed Limit (75 mph)		$ 80
	PBY	Paint, School Bus Yellow (Fleet Only)		660

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AHMAB	Roadside Assistance Kit by DC Safety		$ 70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P34A - F4G 4x2 Reg Chas Cab DRW: Order Summary Time of Preview: 09/08/2023 15:40:31 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Superduty	**Order Code**	P34A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2024	**Price Level**	420

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F450 4X2 CHASSIS CAB DRW/145	$52745	10-SPEED AUTO TORQSHIFT	$0
145 INCH WHEELBASE	$0	225/70R19.5G BSW ALL POSITION	$0
TOTAL BASE VEHICLE	$52745	4.88 RATIO REGULAR AXLE	$0
OXFORD WHITE	$0	16500# GVWR PACKAGE	$0
CLOTH 40/20/40 SEAT	$100	50 STATE EMISSIONS	$0
MEDIUM DARK SLATE	$0	JOB #1 ORDER	$0
PREFERRED EQUIPMENT PKG.650A	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.XL TRIM	$0	FUEL CHARGE	$0
.AIR CONDITIONING -- CFC FREE	$0	PRICED DORA	$0
.AM/FM STEREO MP3/CLK	$0	ADVERTISING ASSESSMENT	$0
.7.3L DEVCT NA PFI V8 ENGINE	$0	DESTINATION & DELIVERY	$1995

	MSRP
TOTAL BASE AND OPTIONS	$54840
DISCOUNTS	NA
TOTAL	$54840

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature Date

This order has not been submitted to the order bank.

This is not an invoice.

2024MY SUPER DUTY F-450 (CHASSIS CAB DRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	REGULAR CHASSIS CAB	4x2	F4G	145 in. Wheelbase - DRW XL		$ 52,745
			F4G	145 in. Wheelbase - DRW XLT		54,675
			F4G	169 in. Wheelbase - DRW XL		52,925
			F4G	169 in. Wheelbase - DRW XLT		54,845
			F4G	193 in. Wheelbase - DRW XL		53,095
			F4G	193 in. Wheelbase - DRW XLT		55,030
			F4G	205 in. Wheelbase - DRW XL		53,270
			F4G	205 in. Wheelbase - DRW XLT		55,195
		4x4	F4H	145 in. Wheelbase - DRW XL		55,645
			F4H	145 in. Wheelbase - DRW XLT		57,575
			F4H	169 in. Wheelbase - DRW XL		55,820
			F4H	169 in. Wheelbase - DRW XLT		57,745
			F4H	193 in. Wheelbase - DRW XL		55,990
			F4H	193 in. Wheelbase - DRW XLT		57,925
			F4H	205 in. Wheelbase - DRW XL		56,165
			F4H	205 in. Wheelbase - DRW XLT		58,090
	SUPER CHASSIS CAB	4x2	X4G	168 in. Wheelbase - DRW XL		54,035
			X4G	168 in. Wheelbase - DRW XLT		56,205
			X4G	192 in. Wheelbase - DRW XL		64,205
			X4G	192 in. Wheelbase - DRW XLT		66,380
		4x4	X4H	168 in. Wheelbase - DRW XL		57,535
			X4H	168 in. Wheelbase - DRW XLT		59,715
			X4H	168 in. Wheelbase - DRW LARIAT		66,810
			X4H	192 in. Wheelbase - DRW XL		57,705
			X4H	192 in. Wheelbase - DRW XLT		59,890
			X4H	192 in. Wheelbase - DRW Lariat		66,985
	CREW CHASSIS CAB	4x2	W4G	179 in. Wheelbase - DRW XL		55,090
			W4G	179 in. Wheelbase - DRW XLT		57,780
			W4G	203 in. Wheelbase - DRW XL		55,270
			W4G	203 in. Wheelbase - DRW XLT		57,950
		4x4	W4H	179 in. Wheelbase - DRW XL		58,595
			W4H	179 in. Wheelbase - DRW XLT		61,265
			W4H	179 in. Wheelbase - DRW LARIAT		68,440
			W4H	203 in. Wheelbase - DRW XL		58,765
			W4H	203 in. Wheelbase - DRW XLT		61,450
			W4H	203 in. Wheelbase - DRW LARIAT		68,615
	ALL MODELS		—	Destination and Delivery		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel		$ 9,995
			6.7L Diesel (X4G w/ 192 wheelbase)		N/C
AXLE	4x2/4x4	X4N	Axle, Limited Slip 4.10 Ratio (6.7L)		395
		X4L	Axle, Limited Slip 4.30 Ratio (6.7L)		395
		X8L	Axle, Limited-Slip 4.88 Ratio (7.3L)		395

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
		64D	Wheels, Forged Polished Aluminum (w/ XLT)		$ 1,095
ALL CHASSIS CABS	4x2/4x4	TGM	LT225/70Rx19.5G BSW Traction (4) A/P (2)		190
	4x4	TGK	LT225/70Rx19.5G BSW Traction (Six) (4x4)		215
	4x2/4x4	512	Spare Tire, Jack and Wheel		350

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket		$ 355
SUPER & CREW CHASSIS CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console		300
REGULAR CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)		100
SUPER & CREW CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
			Cloth 40/20/40 Split Bench - Super Cab (XL Only)		100
REGULAR CHASSIS CAB	XL	4	Cloth High Back Bucket - Regular		515
SUPER & CREW CHASSIS CAB	XL	4	Cloth High Back Bucket - Super		515
			Cloth High Back Bucket - Crew		615

2024MY SUPER DUTY F-450 (CHASSIS CAB DRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	98G	CNG/LPG Fuel Capable Engine (w/ 7.3L only)		$ 315
	18B	Platform Running Boards (w/ Regular Cab)		320
		Platform Running Boards (w/ Super/Crew Cab)		445
	166	Carpet Delete		(50)
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)		130
	65M	Fuel Tank, 26.5 Gal. Midship		125
	65C	Fuel Tank, Dual Diesel (26.5 Gal.& 40 Gal.)		625
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (w/XLT)		280
	473	Snow Plow Package		250
	41P	Skid Plate Package		100
	68D	15K GVWR Package		N/C
	68L	16K GVWR Package		N/C
	60X	Automated Emergency Braking (AEB) Removal – XL only		N/C
	86K	Programmable Engine Idle Shutdown Timer		250
	86M	Dual Batteries (78 Amp.)		210
		Dual Batteries (68 Amp.) (XLT & Lariat)		N/C
		Dual Batteries (68 Amp.) CC w/ 99T		N/C
		Dual Batteries (68 Amp.) 43C or 47A or 47L		N/C
	86S	Low Deflection Package		110
	67X	Suspension Package, Extra Heavy Service		125
	67H	Suspension Package, Heavy Service		125
	61J	Tire Jack		55
		Tire Jack (with spare tire)		N/C
	535	High Capacity Trailer Tow		580
	41A	Rapid-Heat Supplemental Cab Heater		250
	61L	Front Wheel Well Liners		180
	872	Rear View Camera & Prep Kit		415
	59H	Center High Mount Stop Lamp (CHMSL)		N/C
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	76C	Exterior Back-up Chime		175
	945	Stainless Steel Wheel Cover (w/64Z)		500
	96V	XL Value Package		225
	17V	XLT Value Package (Super & Crew Cabs) - Chassis Cab Only		2,155
		XLT Value Package (Reg Cab) - Chassis Cab Only		1,900
	67P	Extra HD Front End Suspension - GAWR 7,500 lbs.		285
	43C	110V/400W Outlet		175
	63C	Aft-Axle Frame Extension (beyond wheel base)		115
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 473 (XL)		115
		Dual Extra Heavy-Duty Alternator w/ 43C (XLT & Lariat)		N/C
		Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A		N/C
	21X	Vehicle Safe by Console Vault		350
	18Y	Upfit Integration System Removal		(400)
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat (Chassis Cabs)		250
	PR7	Paint, Glacier Grey Metallic Tri-Coat (Chassis Cabs)		495
	PAZ	Paint, Star White Metallic Tri-Coat (Chassis Cabs)		495

	OPTION CODE	LIMITED PRODUCTION OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47A	Ambulance Preparation Package		$ 1,205
	47L	Ambulance Prep. Pkg. (Special Emissions)		1,205
	47J	Fire Rescue Prep. Pkg. (Special Emissions)		1,205

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	927	Customizable Speed Limit (75 mph)		$ 80
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	51D	Spare Tire Delete (Only available to Pool Accounts for sale to RI)		(85)
	PGR	Paint, Green (Fleet Only)		660
	PW6	Paint, Green Gem (Fleet Only)		660
	PMB	Paint, Orange (Fleet Only)		660
	PBY	Paint, School Bus Yellow (Fleet Only)		660
	PE4	Paint, Vermillion Red (Fleet Only)		660
	PAT	Paint, Yellow (Fleet Only)		660
	95K	Paint, School Bus Yellow w/ Agate Black Hood (Fleet Only)		165

2024MY SUPER DUTY F-450 (CHASSIS CAB DRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AILDS	Side Window Deflector Kit -Smoke		$ 160
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

Preview Order P40A - E1C 150 Med Roof Cargo RWD: Order Summary Time of Preview: 09/08/2023 15:42:36 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Transit	**Order Code**	P40A
Customer Name	AEPA	**Priority Code**	K4	**Model Year**	2023	**Price Level**	365

DESCRIPTION	MSRP	DESCRIPTION	MSRP
E1C0 T150 MR CARGO RWD	$45030	FRONT LICENSE PLATE BRACKET	$0
130" WHEELBASE	$0	AUTO START STOP REMOVAL	$-50
TOTAL BASE VEHICLE	$45030	WIFI 4G LTE HOTSPOT DELETE	$-20
OXFORD WHITE	$0	8670# GVWR PACKAGE	$0
CLOTH	$0	2WAY DRV/PASS EBONY CLOTH	$115
EBONY	$0	50 STATE EMISSIONS	$0
PREFERRED EQUIPMENT PKG.101A	$0	MANUAL AIR CONDITIONER	$0
.XL TRIM	$0	E-85 FLEX FUEL CAPABLE	$0
3.5L PFDI V6 (GAS)	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
.10-SPEED TRANSMISSION	$0	FUEL CHARGE	$0
.235/65R16C BSW ALL-SEASON	$0	PRICED DORA	$0
3.73 NON-LIMITED SLIP AXLE	$0	ADVERTISING ASSESSMENT	$0
JOB #1 ORDER	$0	DESTINATION & DELIVERY	$1895

	MSRP
TOTAL BASE AND OPTIONS	$46970
DISCOUNTS	NA
TOTAL	$46970

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature Date

This order has not been submitted to the order bank.

This is not an invoice.

2023 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 365)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
LOW ROOF	Transit 150		E1Y	Transit 150 Cargo Van Low Roof 130 WB.Regular RWD		$ 44,455
			E2Y	Transit 150 Cargo Van Low Roof 130 WB.Regular AWD		48,650
			E1Y	Transit 150 Cargo Van Low Roof 148 WB.long RWD		45,730
			E2Y	Transit 150 Cargo Van Low Roof 148 WB.long AWD		49,925
	Transit 250		R1Y	Transit 250 Cargo Van Low Roof 130 WB.Regular RWD		45,405
			R2Y	Transit 250 Cargo Van Low Roof 130 WB.Regular AWD		49,600
			R1Y	Transit 250 Cargo Van Low Roof 148 WB.long RWD		46,675
			R2Y	Transit 250 Cargo Van Low Roof 148 WB.long AWD		50,875
	Transit 350		W1Y	Transit 350 Cargo Van Low Roof 130 WB.Regular RWD		46,655
			W2Y	Transit 350 Cargo Van Low Roof 130 WB.Regular AWD		50,850
			W1Y	Transit 350 Cargo Van Low Roof 148 WB.long RWD		47,930
			W2Y	Transit 350 Cargo Van Low Roof 148 WB.long AWD		52,125
			F1Y	Transit 350 Cargo Van Low Roof 148 WB.long RWD 9,950 GVWR		48,470
			F2Y	Transit 350 Cargo Van Low Roof 148 WB.long AWD 9,950 GVWR		52,660
MED ROOF	Transit 150		E1C	Transit 150 Cargo Van Medium Roof 130 WB.Regular RWD		45,030
			E2C	Transit 150 Cargo Van Medium Roof 130 WB.Regular AWD		49,225
			E1C	Transit 150 Cargo Van Medium Roof 148 WB.long RWD		46,305
			E2C	Transit 150 Cargo Van Medium Roof 148 WB.long AWD		50,495
	Transit 250		R1C	Transit 250 Cargo Van Medium Roof 130 WB.Regular RWD		45,980
			R2C	Transit 250 Cargo Van Medium Roof 130 WB.Regular AWD		50,175
			R1C	Transit 250 Cargo Van Medium Roof 148 WB.long RWD		47,255
			R2C	Transit 250 Cargo Van Medium Roof 148 WB.long AWD		51,450
	Transit 350		W9C	Transit 350 Cargo Van Medium Roof 130 WB.Regular RWD		47,225
			W2C	Transit 350 Cargo Van Medium Roof 130 WB.Regular AWD		51,425
			W9C	Transit 350 Cargo Van Medium Roof 148 WB.long RWD		48,505
			W2C	Transit 350 Cargo Van Medium Roof 148 WB.long AWD		52,695
			F7C	Transit 350 Cargo Van Medium Roof 148 WB.long RWD 9,950 GVWR		49,040
			F8C	Transit 350 Cargo Van Medium Roof 148 WB.long AWD 9,950 GVWR		53,240
HIGH ROOF	Transit 250		R1X	Transit 250 Cargo Van High Roof 148 WB.long RWD		$ 49,155
			R2X	Transit 250 Cargo Van High Roof 148 WB.long AWD		53,345
			R3X	Transit 250 Cargo Van High Roof 148 WB.EL RWD		50,375
			R3U	Transit 250 Cargo Van High Roof 148 WB.EL AWD		54,570
	Transit 350		W1X	Transit 350 Cargo Van High Roof 148 WB.long RWD		50,405
			W2X	Transit 350 Cargo Van High Roof 148 WB.long AWD		54,600
			F5X	Transit 350 Cargo Van High Roof 148 WB.long RWD 9,950 GVWR		50,945
			F6X	Transit 350 Cargo Van High Roof 148 WB.long AWD 9,950 GVWR		55,140
			W3X	Transit 350 Cargo Van High Roof 148 WB.EL RWD		51,625
			W3U	Transit 350 Cargo Van High Roof 148 WB.EL AWD		55,820
			F7X	Transit 350 Cargo Van High Roof 148 WB.EL RWD 9,950 GVWR		52,165
			F8X	Transit 350 Cargo Van High Roof 148 WB.EL AWD 9,950 GVWR		56,360
	Transit 350 HD		F4X	Transit 350 HD DRW Cargo Van High Roof 148 WB.EL RWD		52,220

2023 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 365)

			F4U	Transit 350 HD DRW Cargo Van High Roof 148 WB.EL AWD		56,805
			U8X	Transit 350 HD DRW Cargo Van High Roof 148 WB.EL RWD		54,575
			U8U	Transit 350 HD DRW Cargo Van High Roof 148 WB.EL AWD		59,660
	ALL MODELS		—	Destination and Delivery		1,895

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6		Std
		99G	3.5L EcoBoost V6		$ 1,775
			3.5L EcoBoost V6 - Use with 47B		1,495
			3.5L EcoBoost V6 w/ S4U,U8X & U8U		Std
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®		Std
AXLE		X73	3.73 Non Ltd Standard Axle Ratio		Std
		X4L	4.10 Limited Slip Optional Axle - w/ 3.5L V6 (998)		325
			4.10 Limited Slip Standard Axle - w/ 3.5L V6 (998)		N/C
		X7L	3.73 Limited Slip Optional Axle		325
			3.73 Limited Slip Axle - Incl w/41E & 47B		N/C
			3.73 Limited Slip Standard Axle		N/C
AREA		425	50 State Emissions		N/C

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
		76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)		$ 940
		76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)		940
		64H	Steel wheel with Full Silver Wheel Cover		35
			Steel wheel with Full Silver Wheel Cover w/18D		Incl.
		51D	Spare Tire and Wheel		Std
		51A	Delete full-size spare tire & wheel		(125)
		15C	Wheel Well liners - Black (Front only)		295
		644	16 inch Black Aluminum Alloy Wheel - SRW, Standard front axle only		525
			16 inch Black Aluminum Alloy Wheel - SRW, Standard front axle only - Use with 18D		490
		647	16 inch Silver Aluminum Alloy Wheel - SRW, Standard front axle only		395
			16 inch Silver Aluminum Alloy Wheel - SRW, Standard front axle only - Use with 18D		360
		64C	White Steel with Mini-Cap and Lug Nut Covers (All SRW - Fleet only option)		35

2023 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 365)

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat	$ 115
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat -- Use w/96C	N/C
		21L	Seat Pack 10 - Dark Palazoo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21J	Seat Pack 8 - Dark Palazoo Gray Vinyl, 2-way manual Driver seat	(250)
		21K	Seat Pack 9 -Dark Palazoo Gray Cloth, 2-way manual Driver seat	(160)
		21P	Seat Pack 13 - Dark Palazoo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazoo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21Q	Seat Pack 14 - Dark Palazoo Gray Cloth, 10-way power Driver and 10-way power Passenger seats - w/96C	875
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats w/ 96C	875
		21S	Seat Pack 16 - Ebony Leather, 10-way power Driver and 10-way power Passenger seats	1,160
		21T	Seat Pack 17 - Dark Palazoo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,385
		218	Seat Pack 31 - Dark Palazoo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,315
		218	Seat Pack 31 - Dark Palazoo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats - Use with 47D	(70)
		219	Cloth Seat Trim, 2-way, drv/pass armrest delete, driver lumbar w/ Side and Curtain Airbags	N/C

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87B	Stainless Steel Wheel Liners	$ 420
	61C	Vehicle Maintenance Monitor	45
	63C	Dual Alternator (250 amps each)	1,025
		Dual Alternator - Heavy-Duty - Use with 67C	675
		Dual Alternator - Heavy-Duty - Use with 47B	Incl.
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C or 47B	Incl.
		Auxiliary Fuse Panel -- Use with 63C	Incl.
	85D	Horn – Dual-note	20
		Horn – Dual-note - Use with 47B	Incl.
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 47B, 87E, 90D,218 & 21T	Incl.
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle (Standard)	N/C
		Heavy-Duty Front Axle - Incl w/65C,47T, 47U, 21T, 213, 217	N/C
	41H	Engine Block Heater	75
	59D	Perimeter Anti-Theft Alarm	155
	94B	Enhanced Active Park Assist Includes 94A ,43R & 65A	895
		Enhanced Active Park Assist Includes 94A ,43R & 65A w/61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power, Manual-Folding	Std
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals	65

2023 TRANSIT CARGO VAN
PRICE LIST
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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals		$ 220
		Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Use with BLIS (65A)		N/C
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals		160
	94A	Side Sensing System		480
		Side Sensing System - Incl w/94B		Incl.
	43R	Reverse Sensing System		295
		Reverse Sensing System Incl w/ 61D ,65A, 94A & 94B		Incl.
	68H	Running Board		310
	53D	Tow/Haul Mode with Trailer Wiring Provisions		295
	67D	Trailer Brake Controller (TBC)		405
		Trailer Brake Controller (TBC) - w/67C		230
	17A	Fixed rear-door glass incl. Rear-Window Defrost		250
	17B	Fixed rear-door glass with fixed passenger-side door glass incl. Rear-Window Defrost		425
	17F	Windows-All-Around, fixed incl. Rear-Window Defrost		625
	92E	Privacy Tint (Rear Glass Only - w/ 17A)		125
		Privacy Tint (Rear + 2nd Row Pass - w/17B)		225
		Privacy Tint (All Around - w/17F)		500
	57G	High Capacity Front/Reat Air Conditioning		860
	62A	Auxiliary Heater Prep Package		65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls		100
	60C	Cruise Control with ASLD		325
		Cruise Control with ASLD - use with 58E		Incl.
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)		625
		Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD) use with 96C		485
	16E	Vinyl Floor Covering - Front and Rear		245
	16C	Vinyl Floor Covering - Front only		Std
	16G	Carpet, Front		35
	96D	Load Area Protection - RWB		395
		Load Area Protection - LWB		485
		Load Area Protection - EL-LWB		575
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror		75
		Vinyl Sunvisors with Illuminated Vanity Mirror - Use with 96C		Incl.
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)		75
	62B	MyKey		5
	90D	Power Outlet - 110V/400W		475
		Power Outlet - 110V/400W - Use with 67C, 87E		215
		Power Outlet - 110V/400W - Use with 63C		Incl.
	87A	Powerpoint - 12V rear		15
	67E	Large Center Console with Integrated Shifter		195
		Large Center Console with Integrated Shifter w/ 67C & 67D		N/C
	47B	Ambulance Cargo Van Prep Package - Use with 3.5L GTDi Engine(99G)		1,595
	47T	Bulkhead with Lockable Door (High Roof)		1,395
		Bulkhead with Lockable Door (Medium Roof)		1,350
	47U	Bulkhead with Window (Medium Roof)		975
		Bulkhead with Window (Low Roof)		900
	18D	Exterior Upgrade Package -- Van SRW		535
		Exterior Upgrade Package -- Van SRW - Use with 94A, 94B, or 61D		440
	18L	Exterior Upgrade Package -- Van DRW		450
		Exterior Upgrade Package -- Van DRW - Use with 94A or 61D		355
	43E	Rear Bumper – Black (Low roof)		N/C
	96C	Interior Upgrade Package		1,435
	53B	Heavy Duty Trailer Tow Package		485
	65A	Blind Spot Assist 1.0 - Incl BLIS w/ CTA and TC, Short Arm Power Mirror and 43R		795
		Blind Spot Assist 1.0 - Incl BLIS w/ CTA and TC, Short Arm Power Mirror and 43R - use with 43F, 43S, 94A, 94B		595
	65C	Power Sliding Door		995
		Power Sliding Door w/ F4U/S4U		350
	55A	Upfitter Interface Module		255
	91B	Wiper Activated Headlamps		30
	55D	Front Fog Lamps		105
		Front Fog Lamps - Use 18D,18L,94A,61D or 53G		N/C
	655	Extended Range Fuel Tank		285
		Extended Range Fuel Tank - w/ 63F		Incl.

2023 TRANSIT CARGO VAN
PRICE LIST
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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	67C	Upfitter Package		$ 610
		Upfitter Package - w/47B, 47N		260
	53K	Modified Vehicle Wiring System and Kit		75
		Modified Vehicle Wiring System and Kit -- Use w/ 47B, 67C, and 87E		Incl.
	86B	Front floor mat		30
	86N	Heavy Duty Tray Style Floor Mats (Front)		60
	52C	VP - Keyless Entry Keypad		95
	43B	Back Up Alarm		150
	68B	Remote Start		495
	90G	Push Down Manual Parking Brake		195
	PUM	Agate Black (Metallic) paint		200
	PUX	Ingot Silver (Metallic) paint		200
	68J	Extended Length Running Boards		655
	66C	D-Pillar Assist Handles (Driver and Passenger-side)		60
		D-Pillar Assist Handles (Driver and Passenger-side) - Use with 57G		30
	85A	Rear-Door Scuff Plate Kit incl Side Door Scuff Plate		150
	85B	Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate		350
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate -- Use w/ 60B		N/C
	60B	Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - RWB		875
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB		925
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB EL		995
	92A	High Strength Laminated Glass		1,135
	61B	Rear View Display in Rearview Mirror		N/C
	61D	360-Degree Camera with Split-View and Front Washer (incl Front Fog Lamps, and 43R) - Requires 58B, 58C, 58E, 58F		1,000
		360-Degree Camera with Split-View and Front Washer (incl Front Fog Lamps, and reverse sensing (43R)) - Use with 43S		Incl.
	53G	Front Bumper - Painted		250
	43F	Rear Bumper Delete for Cargo Vans		N/C
	18P	50/50 Hinged Rear Door, 253-degree Opening		75
	41B	B-Pillar Assist Handle - Cargo Van MR/HR Passenger side		25
		B-Pillar Assist Handle - Low Roof Cargo Van / 47U / 47T / 47N		N/C
	15F	Full Rear Compartment Lighting - Cargo Van		75
	17P	Cargo Tie-Down Hooks		25
	66D	Front Overhead Shelf		75
	67F	Center Console with Right -Side Shifter		225
	47D	RV Prep Package		4,665
	47G	Parcel Delivery Package		345
	PDR	Avalanche Gray (Metallic) Paint		200
	PME	Abyss Gray (Metallic) Paint		200
	PM7	Carbonized Gray (Metallic) Paint		200
	66H	Foldable Shelving – two tiers – 148 EXT HR		3,750
	66G	Foldable Shelving – one tier – 148 EXT HR		2,800
	66H	Foldable Shelving – two tiers – 148 HR		3,250
	66G	Foldable Shelving – one tier – 148 HR		2,500
	66F	Fixed Shelving – Passenger side only – 130 LR		650
	66E	Fixed Shelving – Driver side only – 130 LR		900
	66F	Fixed Shelving – Passenger side only – 130 MR or HR		750
	66E	Fixed Shelving – Driver side only – 130 MR or HR		1,025
	66F	Fixed Shelving – Passenger side only – 148 LR		725
	66E	Fixed Shelving – Driver side only – 148 LR		975
	66F	Fixed Shelving – Passenger side only – 148 MR or HR		800
	66E	Fixed Shelving – Driver side only – 148 MR or HR		1,125
	41J	Intelligent Access with push-button start		370
	212	Vinyl Seat Trim, 2-way, Driver armrest, Dual Passenger w/ Side airbags (no Curtain)		490
	213	Vinyl Seat Trim, 2-way, Driver armrest, Dual Passenger w/ Side and Curtain airbags		560
	216	Cloth Seat Trim, 2-way, Driver armrest, Driver lumbar, Dual Passenger w/ Side Airbags (no Curtain)		580
	217	Cloth Seat Trim, 2-way, Driver armrest, Driver lumbar, Dual Passenger w/ Side and Curtain Airbags		650
	63F	Auxiliary Fuel Port Extension Line - incl. 655		385
	43S	Reverse Brake Assist Package - incl 360 Camera and rear park aid		975

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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61E	High Resolution Digital Camera		N/C
	91A	High-Intensity Discharge (HID) Headlamps with LED Signatures		$ 455
	90C	Rear View Camera / Mirror Display		595
	PFT	Blue Metallic paint		200
	PMT	Blue Mist paint		200
	64K	16 inch Sparkle Silver Alloy Wheel		1,050
	64G	16 inch Matte Black Alloy Wheel		1,050
	59B	Front Sensing System - Use with 94A, 94B		N/C
	86W	All-Weather Floor Mats		120
	91C	Black HID Headlamps		455
	66J	Fixed Shelving -- Both sides -- 130 LR		1,550
		Fixed Shelving -- Both sides -- 130 MR or HR		1,775
		Fixed Shelving -- Both sides -- 148 LR		1,700
		Fixed Shelving -- Both sides -- 148 MR or HR		1,925
	58L	SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L)		910
		SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L) with 47D		(1,140)
		SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L) with 47N		(140)
	19X	Auto Start-Stop Delete		(50)
	19Z	WiFi Hotspot Delete		(20)
	19Y	Keys: 2 total with Depopulated Key Fobs		(500)
	86F	Keys: 2 additional (4 total) with Key Fobs with 19Y		25
	47N	Transit Trail		11,755
		Transit Trail with High Roof		12,620
	58W	Rear View Camera without Audio Functionality		(175)
	76B	Roof Vent Fan (Only available with 47N)		695
	62D	Black Trimmed Halogen Headlamps (Use with 18D, 18L, 47D, 47M, 47L)		(455)
		AUDIO		
	58V	(19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display		280
	58B	SYNC 4 with 12 inch Display (58B)		930
	58C	SYNC 4 with SiriusXM with 360L, HD Radio and 12 inch Display (58C)		1,165
	58E	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and 12 inch Display (58E) incl. 60C		1,780
	58F	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and Intelligent Adaptive Cruise Control (iACC) and 12 inch Display (58F)		2,050
		SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and Intelligent Adaptive Cruise Control (iACC) and 12 inch Display (58F) - 47N		885
	58T	Radio Prep Package		N/C
	91L	6 Speakers (4 Front / 2 Rear)		25

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only		$ 80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only		80
	942	Daytime Running Lamps - Fleet only		45
	54X	Exterior Mirror Delete		N/C
	76C	Orange Seat Belts		45
	51E	(AC) Decal #1 – Up to 15 ft2		425
	51F	(AC) Decal #2 – Up to 25 ft2		575
	51G	(AE) Decal #3 – Up to 45 ft2		775
	55F	Automatic Engine Idle Shutdown Timer (10 mins) - incl 55B Smart Acceleration Truncation		200
	55H	Automatic Engine Idle Shutdown Timer (20 mins) - incl 55B Smart Acceleration Truncation		200
	98B	Fleet Fuel Economy Package		265
	59C	Fleet Safety Package		35

Preview Order P41A - X2Y 350 Low Roof Pass RWD: Order Summary Time of Preview: 09/08/2023 15:43:28 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Transit	**Order Code**	P41A
Customer Name	AEPA	**Priority Code**	K4	**Model Year**	2023	**Price Level**	365

DESCRIPTION	MSRP	DESCRIPTION	MSRP
X2Y0 T350 LR PASS XL RWD	$51130	FRONT LICENSE PLATE BRACKET	$0
148" WHEELBASE	$0	AUTO START STOP REMOVAL	$-50
TOTAL BASE VEHICLE	$51130	WIFI 4G LTE HOTSPOT DELETE	$-20
OXFORD WHITE	$0	9250# GVWR PACKAGE	$0
CLOTH	$0	50 STATE EMISSIONS	$0
EBONY	$0	MANUAL AIR CONDITIONER	$0
PREFERRED EQUIPMENT PKG.301A	$0	E-85 FLEX FUEL CAPABLE	$0
.XL TRIM	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
3.5L PFDI V6 (GAS)	$0	FUEL CHARGE	$0
.10-SPEED TRANSMISSION	$0	PRICED DORA	$0
.235/65R16C BSW ALL-SEASON	$0	ADVERTISING ASSESSMENT	$0
3.73 NON-LIMITED SLIP AXLE	$0	DESTINATION & DELIVERY	$1895
JOB #1 ORDER	$0		

	MSRP
TOTAL BASE AND OPTIONS	$52955
DISCOUNTS	NA
TOTAL	$52955

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature Date

This order has not been submitted to the order bank.

This is not an invoice.

2023 TRANSIT PASSENGER VAN
PRICE LIST
(PRICE LEVEL CODE 365)

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Transit 350 XL	X2Y	Transit 350 XL Passenger Van Low Roof 148 WB RWD	$ 51,130
	X9Y	Transit 350 XL Passenger Van Low Roof 148 WB AWD	55,325
	X2C	Transit 350 XL Passenger Van Med Roof 148 WB RWD	52,010
	X9C	Transit 350 XL Passenger Van Med Roof 148 WB AWD	56,205
	X2X	Transit 350 XL Passenger Van High Roof 148 WB RWD	53,205
	X9X	Transit 350 XL Passenger Van High Roof 148 WB AWD	57,400
	U4X	Transit 350 XL Passenger Van High Roof 148EL RWD	54,270
	U5X	Transit 350 XL Passenger Van High Roof 148EL AWD	60,400
Transit 350 XLT	X2Y	Transit 350 XLT Passenger Van Low Roof 148 WB RWD	53,640
	X9Y	Transit 350 XLT Passenger Van Low Roof 148 WB AWD	57,835
	X2C	Transit 350 XLT Passenger Van Med Roof 148 WB RWD	54,515
	X9C	Transit 350 XLT Passenger Van Med Roof 148 WB AWD	58,705
	X2X	Transit 350 XLT Passenger Van High Roof 148 WB RWD	55,715
	X9X	Transit 350 XLT Passenger Van High Roof 148 WB AWD	59,905
	U4X	Transit 350 XLT Passenger Van High Roof 148EL RWD	56,765
	U5X	Transit 350 XLT Passenger Van High Roof 148EL AWD	62,905
ALL MODELS	—	Destination and Delivery	1,895

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L V6 PFDi	Std
		99G	3.5L EcoBoost V6 over Base 3.5L PFDi	$ 1,775
			3.5L EcoBoost V6 (Std w/ U5X)	Std
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift	Std
AXLE		X73	3.73 Standard Axle Ratio	Std
		X7L	3.73 Optional Limited Slip Axle	325
			3.73 Standard Limited Slip Axle	Std
			3.73 Limited Slip Axle- Inc w/41E when 99G is ordered	Incl.
		X4L	4.10 Limited Slip Axle Optional- w/ 3.5L V6 (998)	325
			4.10 Limited Slip Axle Standard- w/ 3.5L V6 (998)	Std
AREA		425	50 State Emissions	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		64H	16 inch Black Steel Wheel with Full Silver Wheel Cover - SRW only	$ 35
			16 inch Black Steel Wheel with Full Silver Wheel Cover - XLT	Std
		644	16 inch Black Aluminum Alloy Wheel - SRW, Standard front axle only	525
			16 inch Black Aluminum Alloy Wheel - SRW, Standard front axle only - use with 18D	490
		647	16 inch Silver Aluminum Alloy Wheel - SRW, Standard front axle only	395
			16 inch Silver Aluminum Alloy Wheel - SRW, Standard front axle only - use with 18D	360
		87B	Stainless Steel Wheel Liners - DRW Only	420
		15C	Wheel Well Liners - Black (Front Only)	295
		76E	16 inch Forged Aluminum Wheels - DRW with standard front axle	940
		76G	16 inch Forged Aluminum Wheels - DRW with HD front axle	940
		51A	Delete full-size spare tire & wheel, DRW Van only	(125)

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PROPRIETARY

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
		21G	Dark Palazzo Gray Vinyl, 2-way man (fore/aft/recline) drv & frt pass, drv-side armrest, drv & frt pass-side airbags -- Use w/ XL Passenger Vans		N/C
		21L	Dark Palazzo Gray Cloth, 2-way man (fore/aft/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv-side manual lumbar -- Use w/ XLT Passenger Vans		Std
		21M	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags (XLT Pass)		N/C
		21P	Dark Palazzo Gray Vinyl, 2-way manual (fore/aft/recline) driver and front-passenger, driver and passenger-side armrest		N/C
		21Q	Dark Palazzo Gray Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests		$ 875
		21R	Ebony Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests		875
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Pass with 47E, 96K or 96X)		1,160
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB)		1,615
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB-EL)		1,785
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB)		(855)
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB with 96X)		N/C
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB-EL)		(1,110)
		96X	2-Passenger Seating - LWB		(855)
		96P	15-Passenger Seats, Second row triple seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB		1,495
		96W	(13) 10-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat. Use with LWB-EL		(340)
		96T	(10) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB-EL		(85)
		96S	(9) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB		1,125
		96V	(12) 8-Passenger Seats, Second row triple narrow seat and Third row single/double seat (LWB)		(340)

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63C	Dual Alternator - 250A each (incl Aux Fuse Panel w/ High Spec Interface Connector (87E))		$ 1,025
		Dual Alternator - 250A each - Use with 67C		675
		Dual Alternator - 250A each - Use with 47E		495
	87E	Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K)		385
		Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K) -- Use with 67C/63C		Incl.
	63E	Battery - Dual Heavy-Duty Batteries		295
		Battery - Dual Heavy-Duty Batteries - Inc w/ 87E, 47E, & with the combination of of X9C, X9X or X9Y and 15-Passenger Seating (96P)		Incl.
	41H	Engine Block Heater		75
	59D	Perimeter Anti-Theft Alarm		155
	153	Front License Plate Bracket		N/C
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Passenger Van		65

2023 TRANSIT PASSENGER VAN
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	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Passenger Van		$ 220
		Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Passenger Van with BLIS (65A) or XLT		N/C
	43R	Reverse Sensing System		295
		Reverse Sensing System - Incl with 43S, 94A, 94B, 65A, 61D		Incl.
	68H	Running Board		310
	67D	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C		405
		Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C		230
	17F	Windows-All-Around, fixed - incl Rear-Window Defogger		Std
	92E	Privacy Tint (All Around) - Use with XL/XLT Passenger Vans		500
	62A	Auxiliary Heater Prep Package with 47E		65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls with 47E		100
	60C	Cruise Control with Message Center - incl Adjustable Speed Limiting Device (ASLD)		325
		Cruise Control with Message Center - incl Adjustable Speed Limiting Device (ASLD) - With 58E		Incl.
	16G	Carpet, Front w/ Passenger Van XLT		Incl.
	16H	Carpet, Front and Rear w/ Passenger Van XL		125
	16E	Vinyl Floor Covering - Front and Rear - incl wheel well covers and rear/side scuff plates - Passenger Van XLT		N/C
		Vinyl Floor Covering - Front and Rear - Passenger Van XL		Std
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror		Std
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)		75
	62B	MyKey		5
	90B	Rearview Mirror		Std
	66D	Front Overhead Shelf		75
	67C	Upfitter Package - Incl High Capacity Upfitter Switches		610
	18D	Exterior Upgrade Package -- Use w/ Passenger Van XLT		Std
	53B	Heavy Duty Trailer Tow Package		485
	43E	Rear Bumper - Black with integral step. Optional on Low Roof		N/C
	18P	50/50 Hinged Rear Door, 253-degree Opening		75
	67E	Console - Large Center Console with Integrated Shifter		195
		Console - Large Center Console with Integrated Shifter-Inc with 67C & 67D		Incl.
	53K	Modified Vehicle Wiring System and Kit		75
		Modified Vehicle Wiring System and Kit w/ 47E and 87E		Incl.
	86B	Carpeted Front Floor Mats - Throw-In		30
	86N	Heavy Duty Tray Style Floor Mats (Front)		60
	52C	Keyless Entry Keypad		95
	43B	Back Up Alarm		150
	68B	Remote Start		495
	PUX	Ingot Silver (Metallic) paint		200
	PDR	Avalanche Gray (Metallic) Paint		200
	PME	Abyss Gray (Metallic) Paint		200
	PUM	Agate Black (Metallic) paint		200
	PM7	Carbonized Gray (Metallic) Paint		200
	61E	High Resolution Digital Camera		N/C
	68J	Extended Length Running Boards		655
	61D	360-Degree Camera with Split-View and Front Washer (incl Front Fog Lamps, and reverse sensing (43R)) - Use with XL Passenger Van		1,000
		360-Degree Camera with Split-View and Front Washer (incl Front Fog Lamps, and reverse sensing (43R)) - Use with XLT Passenger Van		605
		360-Degree Camera with Split-View and Front Washer (incl Front Fog Lamps, and reverse sensing (43R)) - Use with 43S		Incl.
	53G	Front Bumper - Painted - XLT		Std
		Front Bumper - Painted - XL		250
	65C	Power Sliding Door (Med/High Roof)		995
		Power Sliding Door with U5X		350
	91A	High-Intensity Discharge (HID) Headlamps with LED Signatures		455
	91B	Wiper Activated Headlamps		30
	55D	Front Fog Lamps		105
		Front Fog Lamps-Included in 18D, 94A, 61D and 53G		Incl.
	655	Extended Range Fuel Tank - 31 gallon		285

2023 TRANSIT PASSENGER VAN
PRICE LIST
(PRICE LEVEL CODE 365)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	545	Short Arm Power Adjust, Manual-Folding Heated Mirror w/Turn Signals (All Self Color) - Passenger Van		$ 160
	53D	Tow/Haul Mode with Trailer Wiring Provisions		295
	17L	2nd Row Driver-side Egress Window		835
	85D	Horn - Dual Note		20
	41E	Heavy Duty Front Axle (2,100 kg FGAWR Package)		Std
	61C	Vehicle Maintenance Monitor		45
	55A	Upfitter Interface Module (UIM)		255
	60D	Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD)		625
		Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD) - XLT Passenger Van		485
	65A	Blind Spot Assist 1.0 - Incl BLIS w/ CTA and TC, Short Arm Power Mirror and 43R		795
		Blind Spot Assist 1.0 - Incl BLIS w/ CTA and TC, Short Arm Power Mirror and 43R - Use with 94A, 94B		N/C
	94B	Enhanced Active Park Assist (incl front sensing, side sensing (94A), and reverse sensing (43R)) - For XL without 61D		895
		Enhanced Active Park Assist (incl front sensing, side sensing (94A), and reverse sensing (43R)) - For XL with 61D; XLT		550
	94A	Side Sensing System (incl Reverse Sensing System (43R) and Foglamps (55D)		480
		Side Sensing System (incl Reverse Sensing System (43R) and Foglamps (55D) Incl with 94B		Incl.
	47E	Builders Prep Package - XL LWB - incl 63E		(665)
		Builders Prep Package - XL EL-LWB - incl 63E		(945)
		Builders Prep Package - XLT LWB - incl 63E		(725)
		Builders Prep Package - XLT EL-LWB - incl 63E		(1,015)
	47L	Livery Van Package for XLT Passenger Van SRW		3,655
		Livery Van Package for XLT Passenger Van DRW		4,500
	43S	Reverse Brake Assist Package - incl 360 Camera and rear park aid		975
		Reverse Brake Assist Package - incl 360 Camera and rear park aid -Use with XLT		620
	41J	Intelligent Access with push-button start		370
	90C	Rear View Camera / Mirror Display		595
	64K	16 in Sparkle Silver Alloy Wheel		1,050
	64G	16 in Matte Black Alloy Wheel		1,050
	59B	Front Sensing System		N/C
	86W	All-Weather Floor Mats		120
	91C	Black HID Headlamps		455
	PFT	Blue Metallic paint		200
	PMT	Blue Mist paint		200
	19X	Auto Start-Stop Delete		(50)
	19Z	WiFi Hotspot Delete		(20)
	19Y	Keys: 2 total with Depopulated Key Fobs		(500)
	86F	Keys: 2 additional (4 total) with Key Fobs with 19Y		25
	58W	Rear View Camera without Audio Functionality		(175)
	62D	Black-trimmed Halogen Headlamps (Use with 18D, 18L, 47D, 47M, 47L)		(455)
		AUDIO		
	58V	SYNC3 with 4 inch multi-function display, AM/ FM stereo, Bluetooth, Dual USB Ports - Use with XL Passenger Van		280
	58B	SYNC 4 with 12 inch Display (58B)		930
		SYNC 4 with 12 inch Display (58B) - XLT		Std
	58C	SYNC 4 with SiriusXM with 360L, HD Radio and 12 inch Display (58C)		1,165
		SYNC 4 with SiriusXM with 360L, HD Radio and 12 inch Display (58C) - XLT		235
	58E	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and 12 inch Display (58E)		1,780
		SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and 12 inch Display (58E) - XLT		850
	58F	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and Intelligent Adaptive Cruise Control (iACC) and 12 inch Display (58F)		2,050
		SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and Intelligent Adaptive Cruise Control (iACC) and 12 inch Display (58F) - XLT		1,120
	58L	SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L)		910

2023 TRANSIT PASSENGER VAN
PRICE LIST
(PRICE LEVEL CODE 365)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L) - XLT		$ (20)

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64C	White Steel with Mini-Cap and Lug Nut Covers (All SRW - Fleet only option)		$ 35
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only		80
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only		80
	942	Daytime Running Lamps - Fleet only		45
	51E	(AB) Decal #1 – Up to 15 ft2		425
	51F	(AC) Decal #2 – Up to 25 ft2		575
	51G	(AD) Decal #3 – Up to 45 ft2		775
	55F	Automatic Engine Idle Shutdown Timer (10 mins) - incl 55B Smart Acceleration Truncation		200
	55H	Automatic Engine Idle Shutdown Timer (20 mins) - incl 55B Smart Acceleration Truncation		200
	98B	Fleet Fuel Economy Package		265
	59C	Fleet Safety Package		35

Preview Order P42A - K1R Select RWD: Order Summary Time of Preview: 09/08/2023 15:43:50 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Mustang Mach-E	**Order Code**	P42A
Customer Name	AEPA	**Priority Code**	L1	**Model Year**	2023	**Price Level**	335

DESCRIPTION	MSRP	DESCRIPTION	MSRP
K1R0 MACH-E SELECT RWD	$42995	JOB #2 ORDER	$0
.117.5 INCH WHEELBASE	$0	BLUECRUISE 1.3 (90-DAY TRIAL)	$0
STAR WHITE MET TRI-COAT	$795	18" GRAY PNTD ALUM WHEELS	$0
ACTIVEX SEATING MATERIAL	$0	MOBILE POWER CORD DELETE	$0
BLACK ONYX	$0	FUEL CHARGE	$0
EQUIPMENT GROUP 100A	$0	PRICED DORA	$0
72KWH USABLE STD LFP BATT	$0	ADVERTISING ASSESSMENT	$0
.SINGLE-SPEED TRANSMISSION	$0	DESTINATION & DELIVERY	$1800
225/60R18 A/S BSW TIRES	$0		

	MSRP
TOTAL BASE AND OPTIONS	$45590
DISCOUNTS	NA
TOTAL	$45590

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature Date

This order has not been submitted to the order bank.

This is not an invoice.

2023 MUSTANG MACH-E
PRICE LIST
(PRICE LEVEL CODE 335)

PROPRIETARY

MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
Select	RWD	HGW	Select RWD Standard Range (100A)		$ 42,995
	AWD	HGX	Select eAWD Standard Range (100A)		45,995
California Route 1	AWD	HGY	California Route 1 AWD Extended Range (200A)		56,995
Premium	RWD	HGZ	Premium RWD Standard Range (300A)		46,995
	AWD	HHA	Premium eAWD Standard Range (300A)		49,995
GT	AWD	HHB	GT eAWD Extended Range (400A)		59,995
ALL MODELS		—	Destination and Delivery		1,800

TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS		SUGGESTED RETAIL
Select		100A	Equipment Group 100A		N/C
California Route 1		200A	Equipment Group 200A		N/C
Premium		300A	Equipment Group 300A		N/C
GT		400A	Equipment Group 400A (GT)		N/C

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		994	RWD, Standard Range Battery (Select, Premium)		Std
		995	eAWD, Standard Range Battery (Select, Premium)		Std
		99U	eAWD, Extended Range Battery (California Route 1)		Std
		994	RWD, Standard Range Battery (Premium)		Std
		995	eAWD, Standard Range Battery (Premium)		Std
		99E	eAWD, Extended Range Battery (GT)		Std
		99X	eAWD, Extended Range Battery (GT Performance Edition)		N/C
		997	Extended Range Battery for Premium RWD		$ 7,000
		99U	Extended Range Battery for Premium AWD		7,000
TRANSMISSION		44A	Automatic Transmission		N/C

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	60P	GT Performance Edition Package		$ 5,000
	PD4	Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Star White Metallic Tri-Coat		795
	18B	Ford BlueCruise 1.3 (3-Years Included)		2,100
	55R	Mustang Nite Pony Package		800
	18D	Mobile Power Cord		500
	TB9	All Season Tires		N/C
	TB9	All Season Tires - with 60P		300
	67F	Comfort Pack Lite		1,500
	645	19in Shadow Silver-Painted Aluminum with High Glass Black-Painted Aero Cover		595
	65S	Black Painted Steel Roof		695
	17P	Interior Protection Package (Cargo Area Protector and Floor Liners, front and rear)		240
	43A	Body Color Steel Roof		0

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	942	Daytime Running Lamps, non-configurable (Fleet Only)		$ 45

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	FISAD	Wheel Lock Kit		$ 70
	CMAAD	Exterior Bumper Proctector		90
	AHMAB	Roadside Assist Kit		70
	AHQAB	First Aid Kit		50

Preview Order A43P - W1E - 4x4 SuperCrew: Order Summary Time of Preview: 09/08/2023 15:45:22 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	F-150	**Order Code**	A43P
Customer Name	AEPA	**Priority Code**	L2	**Model Year**	2023	**Price Level**	370

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X4 SUPERCREW - 145	$49995	SINGLE-SPEED TRANSMISSION	$0
145 INCH WHEELBASE	$0	.275/65R18 BSW ALL-TERRAIN TIRE	$0
TOTAL BASE VEHICLE	$49995	.ELECTRIC DRIVE E-LOCK RR AXLE	$0
OXFORD WHITE	$0	8250# GVWR PACKAGE	$0
VINYL BUCKETS SEATS	$0	JOB #2 ORDER	$0
MEDIUM DARK SLATE	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
EQUIPMENT GROUP 110A	$0	FUEL CHARGE	$0
.PRO SERIES	$0	PRICED DORA	$0
.18" MACH BLACK HIGH GLOSS WHL	$0	ADVERTISING ASSESSMENT	$0
.ZERO EMISSIONS VEHICLE	$0	DESTINATION & DELIVERY	$1995
DUAL EMOTOR-STANDARD BATTRY	$0		

	MSRP
TOTAL BASE AND OPTIONS	$51990
DISCOUNTS	NA
TOTAL	$51990

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature Date

This order has not been submitted to the order bank.

This is not an invoice.

2023 F-150 BEV
PRICE LIST
(PRICE LEVEL CODE 370)

PROPRIETARY

Sa	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
			W1E	F-150 BEV PRO CC 4x4 5 5 - Std		$ 49,995
			W1E	F-150 BEV XLT CC 4x4 5 5 - Std		54,995
			W1E	F-150 BEV Lariat 4x4 5 5 - Std		69,995
			W1E	F-150 BEV Platinum 4x4 5 5 - Std		91,995
			—	Destination and Delivery		1,995

	TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
	PRO	4x4	110A	Equipment Group 110A (Std)	N/C
	XLT	4x4	311A	Equipment Group 311A (Std)	N/C
			312A	Equipment Group 312A (High)	$ 5,000
	LARIAT	4x4	510A	Equipment Group 510A (Std)	N/C
			511A	Equipment Group 511A (High)	7,500
	PLATINUM	4x4	710A	Equipment Group 710A (Std)	N/C

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		99L	Standard Battery	Std
		99V	Extended Range Battery (incl. Wallbox and Bi-Directional Power)	$ 10,000
			5P Battery (Fleet only)	10,000
TRANSMISSION		44L	Single-Speed Transmission	Std

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	53D	Max Trailer Tow Package	$ 1,100
	17V	Tow Tech Package (incl. 360 camera) -- XLT+	1,395
		Tow Tech Package (incl. 360 camera) -- PRO	1,950
	47R	Floor Liner - Tray Style	200
	47W	Floor Liner - Tray Style (Less Carpeted Matching Floor Mats)	160
	479	Pro Power Onboard – 9.6 Kw	1,200
	63T	Tailgate Step	430
	90B	Aluminum Crossbed Toolbox by Weather Guard	880
	90P	Premium Aluminum Crossbed Toolbox by Weather Guard	880
	96W	Spray-In Bedliner	595
	96P	Drop-In Bedliner	350
	96X	Tonneau Pickup Box Cover - Hard Folding	1,200
	96T	Tonneau Pickup Box Cover - Soft Folding	590
	96J	Tonneau Pickup Box Cover – Retractable	2,200
	91X	Multicontour seats with Active Motion® Removal	(300)
	T2P	20 inch A/T Tires	N/C
	60P	Lux Underseat Storage	225
	68C	Co-Pilot Active (incl. Phone as a Key)	2,220
	PD4	Rapid Red Metallic Tinted Clearcoat	495
	PG4	Azure Gray Metallic Tri-Coat	795
	PAZ	Star White Metallic Tri-Coat	795
	66S	Ford Pro SSV Package	145
	94S	LED Warning Beacons by South Off Signal - Amber strobe color	605
	94W	LED Warning Beacons by South Off Signal - Amber/white strobe color	605
	94R	LED Warning Beacons by South Off Signal - Red/Blue strobe color	650
	66A	Mobile Power Cord	500
	18A	Power Deployable Running Boards w/ Black Accent	255
	63X	On Board Scales and Smart Hitch Removal (with option 17V)	(650)
	16P	Inclination / Intrusion Sensor – Removal	(50)
	19B	Blue Cruise - Removal	(1,895)

2023 F-150 BEV
PRICE LIST
(PRICE LEVEL CODE 370)

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85H	Back Up Alarm System		$ 145
	942	Daytime Running Lamps		45
	86V	Ford Connected Charging Station Pro Delete (req. Extended Battery (99V))		(1,295)
	87B	Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies		280
	87C	Commercial Graphics Package C by 3M - Up to 10 sq. ft.by Vomela Specialty Companies		325
	87D	Commercial Graphics Package D by 3M - Up to 18 sq. ft.by Vomela Specialty Companies		420
	87E	Commercial Graphics Package E by 3M - Up to 25 sq. ft.by Vomela Specialty Companies		535
	87F	Commercial Graphics Package F by 3M - Up to 40 sq. ft.by Vomela Specialty Companies		675
	87G	Commercial Graphics Package G by 3M - Up to 55 sq. ft.by Vomela Specialty Companies		810

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A5CAB	TTTT-Bed Divider		$ 375
	AATAF	TTTT-Individual Trailer TPMS/Customer-Placed Trailer Camera		1,115
	FIRAD	TTTT-Bed Cargo Net Horizontal		75
	FIRAE	TTTT-Bed Cargo Net Vertical		75
	A9VAB	TTTT-Bed Mat		185
	A7EAB	TTTT-Bed Tailgate Lock by McGard		70
	FIQAD	TTTT-Bed Tray		245
	AHQAB	TTTT-First Aid Kit with Ford Logo		50
	J4JAE	TTTT-In-Vehicle Safe by Console Vault		400
	FHLAF	TTTT-Pivot Storage Box by UnderCover - Right Hand Side		290
	FISAC	TTTT-Wheel Lock Kit, Exposed		75
	FISAB	TTTT-Wheel Lock Kit, Hidden lugs	75	75

Preview Order P45A - W1Y 350 Low Roof Cargo RWD: Order Summary Time of Preview: 09/08/2023 15:56:09 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Transit	**Order Code**	P45A
Customer Name	AEPA	**Priority Code**	K4	**Model Year**	2023	**Price Level**	365

DESCRIPTION	MSRP	DESCRIPTION	MSRP
W1Y0 T350 LR CARGO RWD BEV	$49995	FRONT LICENSE PLATE BRACKET	$0
130" WHEELBASE	$0	9500# GVWR PACKAGE	$0
TOTAL BASE VEHICLE	$49995	2WAY DRV PALAZZO CLOTH	$-150
OXFORD WHITE	$0	50 STATE EMISSIONS	$0
CLOTH	$0	ELEC AIR TEMP CONTROL	$0
DARK PALAZZO GRAY	$0	SYNC 4 AM/FM BLUETOOTH	$0
PREFERRED EQUIPMENT PKG.101A	$0	HIGH RES REAR VIEW CAMERA	$0
.XL TRIM	$0	SRW - STEEL W/ SILVER COVER	$0
ELECTRIC MOTOR	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
1-SPEED TRANSMISSION	$0	FUEL CHARGE	$0
.235/65R16C BSW ALL-SEASON	$0	PRICED DORA	$0
ELECTRIC AXLE	$0	ADVERTISING ASSESSMENT	$0
JOB #1 ORDER	$0	DESTINATION & DELIVERY	$1895

	MSRP
TOTAL BASE AND OPTIONS	$51740
DISCOUNTS	NA
TOTAL	$51740

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2023 TRANSIT BEV
PRICE LIST
(PRICE LEVEL CODE 365)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
CUTAWAY	Cutaway-350		W5P	Transit 350 Cutaway SRW-178 WB BEV		$ 45,995
CHASSIS CAB	Cab-350		W5Z	Transit 350 Cab SRW-178 WB BEV		46,495
LOW ROOF	Transit 350		W1Y	Transit 350 Cargo Van Low Roof 130 WB.Regular RWD BEV		49,995
			W1Y	Transit 350 Cargo Van Low Roof 148 WB.long RWD BEV		51,495
MED ROOF	Transit 350		W9C	Transit 350 Cargo Van Medium Roof 130 WB.Regular RWD BEV		51,495
			W9C	Transit 350 Cargo Van Medium Roof 148 WB.long RWD BEV		52,995
HIGH ROOF	Transit 350		W1X	Transit 350 Cargo Van High Roof 148 WB.long RWD BEV		54,995
			W3X	Transit 350 Cargo Van High Roof 148 WB.EL RWD BEV		55,995
	ALL MODELS		—	Destination and Delivery		1,895

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		99K	Electric Motor Package - Incl Mobile Charger with 120/240 AC Cord		Std
TRANSMISSION		44A	Single-Speed Transmission, Non-Limited Slip		Std
AREA		425	50 State Emissions		N/C

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
		64H	Steel wheel with Full Silver Wheel Cover		Std
		644	16 inch Black Aluminum Alloy Wheel - SRW, Standard front axle only		$ 485
		647	16 inch Silver Aluminum Alloy Wheel - SRW, Standard front axle only		370
		51D	Spare Tire and Wheel - Cargo Van		Std
			Spare Tire and Wheel - CA/CC		280
		51A	Delete full-size spare tire & wheel - Cargo Van		(115)
		15C	Wheel Well liners - Black (Front only)		275

2023 TRANSIT BEV
PRICE LIST
(PRICE LEVEL CODE 365)

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats		$ 110
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C		N/C
		21P	Seat Pack 13 - Dark Palazoo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats		45
		219	Cloth Seat Trim, 2-way, drv/pass armrest delete, driver lumbar w/ Side and Curtain Airbags		N/C

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	65C	Power Sliding Door		$ 925
	18P	50/50 Hinged Rear Door, 253-degree Opening		70
	53G	Front Bumper - Painted - Use with CA/CC		300
		Front Bumper - Painted - Use with Cargo Vans		235
	43E	Rear Bumper – Black (Low roof)		N/C
	43F	Rear Bumper Delete for Cargo Vans		N/C
	541	Short Arm - Power, Manual-Folding - CA		270
		Short Arm - Power, Manual-Folding - Cargo Van		Std
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - CA/CC		275
		Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Cargo Van		60
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - CA/CC		370
		Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Cargo Van		205
		Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Use with 65A		N/C
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals - CA/CC		310
		Short Arm - Power, Manual-Folding Heated with Turn Signals - Cargo Van		150
	68H	Running Board - Cargo Van		290
	17A	Fixed rear-door glass incl. Rear-Window Defrost		235
	17B	Fixed rear-door glass with fixed passenger-side door glass incl. Rear-Window Defrost		395
	17F	Windows-All-Around, fixed incl. Rear-Window Defrost		580
	65B	Safety Glass - Front & Side Windows - CA only		275
	92A	High Strength Laminated Glass		1,050
	92E	Privacy Tint (Rear Glass Only - w/ 17A)		115
		Privacy Tint (Rear + 2nd Row Pass - w/17B)		210
		Privacy Tint (All Around - w/17F)		465
	91A	High-Intensity Discharge (HID) Headlamps with LED Signatures		425
	43Q	Light-emitting Diode (LED) Tailamps		35
	61E	High Resolution Digital Camera		Std
	41J	Passive Entry / Passive Start (PEPS) - incl Push Button Start/Stop		345
		Passive Entry / Passive Start (PEPS) - incl Push Button Start/Stop - with 90E		N/C
	85D	Horn – Dual-note		20
	63E	Dual AGM Batteries. (70 amp-hr each)		275
	59D	Perimeter Anti-Theft Alarm		145
	55F	Automatic Engine Idle Shutdown Timer (10 mins) - incl 55B Smart Acceleration Truncation		185
	55H	Automatic Engine Idle Shutdown Timer (20 mins) - incl 55B Smart Acceleration Truncation		185
	94B	Enhanced Active Park Assist Includes 94A ,43R		830
	61C	Vehicle Maintenance Monitor		N/C
	153	Front License Plate Bracket		N/C
	94A	Side Sensing System		445
		Side Sensing System - Incl w/94B		Incl.
	43R	Reverse Sensing System		275
		Reverse Sensing System Incl w/ 61D, 65A, 94A & 94B		Incl.
	60C	Cruise Control with ASLD		300
		Cruise Control with ASLD w/ 58E		Incl.
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)		555
		Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD) use with 96C		425

2023 TRANSIT BEV
PRICE LIST
(PRICE LEVEL CODE 365)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	16E	Vinyl Floor Covering - Front and Rear		$ 230
	16C	Vinyl Floor Covering - Front only		Std
	96D	Load Area Protection - RWB		370
		Load Area Protection - LWB		450
		Load Area Protection - EL-LWB		535
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror		70
		Vinyl Sunvisors with Illuminated Vanity Mirror - Use with 96C		Incl.
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)		70
	62B	MyKey		5
	90E	Pro Power Onboard - 120V/2.4 kW		1,265
	87A	Powerpoint - 12V rear		15
		Powerpoint - 12V rear - w/ 90E		Incl.
	15F	Full Rear Compartment Lighting - Cargo Van		70
	17P	Cargo Tie-Down Hooks		25
	66D	Front Overhead Shelf		70
	47T	Bulkhead with Lockable Door (High Roof)		1,295
		Bulkhead with Lockable Door (Medium Roof)		1,250
	47U	Bulkhead with Window (Medium Roof)		905
		Bulkhead with Window (Low Roof)		835
	96C	Interior Upgrade Package		1,330
	65A	Blind Spot Assist - w/ Lane Keeping Aid, short arm power/folding, heated w/ turn signal mirrors, and Reverse Sensing (43R)		740
		Blind Spot Assist - w/ Lane Keeping Aid, short arm power/folding, heated w/ turn signal mirrors - use with 94A, 94B, 43F, 43S		555
	61D	360 Degree Camera with Split View and Front Washer - incl foglamps (55D)		655
		360 Degree Camera with Split View and Front Washer - incl foglamps (55D) - use w/ 43S		N/C
	43S	Reverse Brake Assist Package - incl 360 Camera and Rear Park Aid		905
	90B	Rearview Mirror for Cutaway		50
	61A	Rear View Camera and Prep Kit (CA/CC)		210
	91B	Wiper Activated Headlamps		30
	55D	Front Fog Lamps		100
		Front Fog Lamps - Use 61D, 53G, 94A, 59B		N/C
	53K	Modified Vehicle Wiring System and Kit		70
		Modified Vehicle Wiring System and Kit -- Use w CA / CC		Incl.
	52C	VP - Keyless Entry Keypad		90
	PUM	Agate Black (Metallic) paint		185
	PUX	Ingot Silver (Metallic) paint		185
	PDR	Avalanche Gray (Metallic) Paint		185
	PME	Abyss Gray (Metallic) Paint		185
	PM7	Carbonized Gray (Metallic) Paint		185
	15D	Enhanced Frontal Area Limitation 1 - 82 sqft - under 10.3k GVWR		N/C
	15E	Enhanced Frontal Area Limitation 2 - 82 sqft - 10.3k & 11k GVWR		N/C
	41B	B-Pillar Assist Handle - Cargo Van MR/HR Passenger side		25
		B-Pillar Assist Handle - Low Roof Cargo Van / 47U / 47T		N/C
	66C	D-Pillar Assist Handles (Driver and Passenger-side)		55
	85A	Rear-Door Scuff Plate Kit incl Side Door Scuff Plate		140
	85B	Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate		325
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate -- Use w/ 60B		N/C
	60B	Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - RWB		810
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB		860
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB EL		925
	47G	Parcel Delivery Package - Cargo Van		125
		Parcel Delivery Package - CA		N/C
	17S	Mobile Charger Delete		(500)
	66H	Foldable Shelving -- two tiers -- 148 inch Ext HR		3,470
	66G	Foldable Shelving -- one tier -- 148 inch Ext HR		2,590
	66H	Foldable Shelving -- two tiers -- 148 inch HR		3,010
	66G	Foldable Shelving -- one tiers -- 148 inch HR		2,315
	43B	Back Up Alarm		140
	90C	Rearview Camera and Mirror Monitor		555
	47C	School Bus Prep Package		480

2023 TRANSIT BEV
PRICE LIST
(PRICE LEVEL CODE 365)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47Q	Multi-Functional School Activity Bus (MFSAB) Prep Package		$ 480
	PFT	Blue Metallic paint		185
	PMT	Blue Mist paint		185
	59C	Fleet Safety Package		35
	59B	Front Sensing System		370
		Front Sensing System - Use on Cargo van with 94A, 94B		N/C
	86W	All-Weather Floor Mats		110
	91C	Black HID Headlamps		420
	66J	Fixed Shelving -- Both sides -- 130WB LR		1,435
		Fixed Shelving -- Both sides -- 130WB MR / HR		1,645
		Fixed Shelving -- Both sides -- 148WB LR		1,575
		Fixed Shelving -- Both sides -- 148WB MR / HR		1,780
	66F	Fixed Shelving – Passenger side only – 130WB LR		605
	66E	Fixed Shelving – Driver side only – 130WB LR		835
	66F	Fixed Shelving – Passenger side only – 130WB MR / HR		695
	66E	Fixed Shelving – Driver side only – 130WB MR / HR		950
	66F	Fixed Shelving – Passenger side only – 148WB LR		675
	66E	Fixed Shelving – Driver side only – 148WB LR		905
	66F	Fixed Shelving – Passenger side only – 148WB MR / HR		740
	66E	Fixed Shelving – Driver side only – 148WB MR / HR		1,045
	63G	White Noise Back Up Alarm		160
	60X	Right Hand Door Delete		(185)
	21K	Cloth Seat Trim, 2-Way, Driver armrest & lumbar, Passenger delete, drv side airbags & curtain airbags (Cargo Van, CA)		(150)
	21J	Vinyl Seat Trim, 2-Way, Driver armrest, Passenger delete, drv side airbags & curtain airbags (Cargo Van, CA)		(230)
	19Y	Keys: 2 total with depopulated key fobs		(500)
	86F	Keys: 2 additional (4 total) with Key Fobs with 19Y		25
		AUDIO		
	58B	Audio Pack 1 - incl SYNC 4, 12 inch MFD, AM/FM, Bluetooth, Dual USB, Voice, Subscription NAV, EATC		Std
	58C	Audio Pack 2 - incl SYNC 4, Sirius XM, HD Radio, 12 inch MFD, AM/FM, Bluetooth, Dual USB, Voice, Subscription NAV, EATC		220
	58E	Audio Pack 3 - incl SYNC 4, Sirius XM, HD Radio, 12 inch MFD, AM/FM, Bluetooth, Dual USB, Voice, Built-In NAV with TSR and ISA, Cruise, EATC		790
	58F	Audio Pack 4 - incl SYNC 4, Sirius XM, HD Radio, 12 inch MFD, AM/FM, Bluetooth, Dual USB, Voice, Built-In NAV with TSR, ISA, iACC, EATC		1,075
	91L	6 Speakers (4 Front / 2 Rear)		25

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	54X	Exterior Mirror Delete		N/C
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only		$ 75
		Speed Limitation - 65 mph Fixed governed top speed - Fleet only w/ 15E		Incl.
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only		75
	942	Daytime Running Lamps - Fleet only		45
	76C	Orange Seat Belts		45
	51E	(AC) Decal #1 – Up to 15 ft2		395
	51F	(AC) Decal #2 – Up to 25 ft2		535
	51G	(AE) Decal #3 – Up to 45 ft2		720
	64C	White Steel with Mini-Cap and Lug Nut Covers (All SRW - Fleet only option)		35

Preview Order P44A - U0E 4x2 PHEV: Order Summary Time of Preview: 09/08/2023 15:45:51 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Escape	**Order Code**	P44A
Customer Name	AEPA	**Priority Code**	M1	**Model Year**	2024	**Price Level**	415

DESCRIPTION	MSRP	DESCRIPTION	MSRP
U0E0 ESCAPE 4DR PHEV FWD	$40500	.2.5L I-VCT ATK I-4 HYB ENG	$0
.106.7" WHEELBASE	$0	.ECVT TRANSMISSION	$0
TOTAL BASE VEHICLE	$40500	.225/60R18 100H A/S BSW TIRES	$0
STAR WHITE METALLIC TRI-COAT	$995	SPECIAL FLEET ACCOUNT CREDIT	$0
PARTIAL VINYL/CLOTH SEATS	$0	FUEL CHARGE	$0
EBONY	$0	PRICED DORA	$0
EQUIPMENT GROUP 700A	$0	ADVERTISING ASSESSMENT	$0
.18" MACHINED MAGNETIC ALUM WHL	$0	DESTINATION & DELIVERY	$1495

	MSRP
TOTAL BASE AND OPTIONS	$42990
DISCOUNTS	NA
TOTAL	$42990

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

Preview Order P00A - K8A - Police Inter Utility AWD: Order Summary Time of Preview: 09/08/2023 17:16:45 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	Explorer	**Order Code**	P00A
Customer Name	AEPA	**Priority Code**	M3	**Model Year**	2023	**Price Level**	350

DESCRIPTION	MSRP	DESCRIPTION	MSRP
K8A0 POLICE INTER UTILITY AWD	$47165	10-SPEED AUTO TRANSMISSION	$0
.119 INCH WHEELBASE	$0	50 STATE EMISSIONS	$0
TOTAL BASE VEHICLE	$47165	FLEX-FUEL CAPABILITY	$0
OXFORD WHITE	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
CLOTH BUCKETS/CLOTH REAR SEATS	$60	FUEL CHARGE	$0
EBONY INTERIOR	$0	PRICED DORA	$0
EQUIPMENT GROUP 500A	$0	ADVERTISING ASSESSMENT	$0
.AM/FM STEREO	$0	DESTINATION & DELIVERY	$1595
3.3L TI-VCT V6 FFV ENGINE	$-2830		

	MSRP
TOTAL BASE AND OPTIONS	$45990
DISCOUNTS	NA
TOTAL	$45990

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2023 UTILITY POLICE INTERCEPTOR
PRICE LIST
(PRICE LEVEL CODE 350)

PROPRIETARY

MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
Police Interceptor	AWD	K8A	Utility Police Interceptor AWD		$ 47,165
ALL MODELS		—	Destination and Delivery		1,595

TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES		SUGGESTED RETAIL
Police Interceptor		65U	Interior Upgrade Package		$ 390
		66A	Front Headlamp Lighting Solution		895
		86T	Tail Lamp / Police Interceptor Housing Only		60
		66B	Tail Lamp Lighting Solution		430
		66C	Rear Lighting Solution		455
		67H	Ready For the Road Package		3,595

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		99W	3.3L V6 DI Hybrid Engine		Std
		99B	3.3L V6 DI Engine		$ (2,830)
		99C	3.0L V6 EcoBoost Engine		950
TRANSMISSION		44U	10-speed Automatic Transmission (with 99B/99C)		N/C

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
Police Interceptor		65L	Wheel Covers (18 in. Full Face Wheel Cover)		$ 60
		64E	18 in. Painted Aluminum Wheel		475

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	67U	Ultimate Wiring Package		$ 560
	67V	Police Wire Harness Connector Kit - Front/Rear		185
	41H	Engine Block Heater		90
	153	License Plate Bracket - Front		N/C
	43D	Dark Car Feature – Courtesy lamp disable when any door is opened		25
	942	Daytime Running Lamps		45
	17T	Dome Lamp - Red/White in Cargo Area		50
	21L	Front Warning Auxiliary Light		550
	96W	Front Interior Windshield Warning Lights		1,145
	60A	Pre-Wiring for grille LED lights, siren and speaker		50
	43A	Rear Auxiliary Liftgate Lights		395
	63L	Rear Quarter Glass Side Marker Lights		575
	96T	Rear Spoiler Traffic Warning Lights		1,495
	63B	Side Marker LED - Sideview Mirrors (req. 60A)		290
	51P	Spot Lamp Prep Kit, Driver Side		140
	51W	Spot Lamp Prep Kit, Dual Side		280
	51R	Spot Lamp - LED Bulb, Driver Only (Unity)		395
	51T	Spot Lamp - LED Bulb, Driver Only (Whelen)		420
	51S	Spot Lamp - LED Bulb, Dual (driver and passenger) (Unity)		620
	51V	Spot Lamp - LED Bulb, Dual (driver and passenger) (Whelen)		665
	92G	Glass - Solar Tint 2nd Row, Rear Quarter and Liftgate Window (Deletes Privacy Glass)		120
	92R	Glass - Solar Tint 2nd Row Only, Privacy Glass on Rear Quarter and Liftgate Window		85
	76D	Deflector Plate		335
	47E	12.1 in. Integrated Computer Screen		2,745
	87R	Rear View Camera (mirror display)		N/C
	19V	Rear Camera On-Demand		230
	52P	Hidden Door-Lock Plunger w/Rear-door controls inoperable		160
	68G	Rear-Door Handles Controls Inoperable / Locks Inoperable (with 52P)		N/C
		Rear-Door Handles Controls Inoperable / Locks Inoperable (without 52P)		75
	18D	Global Lock / Unlock feature		N/C
	55F	Remote Keyless-Entry Key FOB		340
	59E	Keyed Alike – 1435x		50
	59B	Keyed Alike – 1284x		50
	59D	Keyed Alike – 0135x		50
	59F	Keyed Alike – 0576x		50

2023 UTILITY POLICE INTERCEPTOR
PRICE LIST
(PRICE LEVEL CODE 350)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	59J	Keyed Alike – 1111x		$ 50
	59C	Keyed Alike – 1294x		50
	59G	Keyed Alike – 0151x		50
	16C	1st and 2nd row carpet floor covering (incl. floor mats, front and rear)		125
	88F	2nd Row Cloth Seats		
		2nd Row Cloth Seats (incl w/ 65U)		60
	87P	Power Passenger Seat		Incl
	85D	Front Console Plate - Delete		325
	85S	Rear Center Seat Delete		N/C
	85R	Rear Console Plate		N/C
	90D	Ballistic Door Panels (LVL III+) – Driver Front Door Only		45
	90E	Ballistic Door Panels (LVL III+) – Driver & Pass Front Doors		1,585
	90F	Ballistic Door Panels (LVL IV+) – Driver Front Door Only		3,170
	90G	Ballistic Door Panels (LVL IV+) – Driver & Pass Front Doors		2,415
	16P	Rear Bumper Step Pad		4,830
	55B	BLIS - Blind Spot Monitoring with Cross Traffic Alert		95
	68B	Police Perimeter Alert		545
	76P	Pre-Collision Assist with Pedestrian Detection		675
	549	Mirrors - Heated Sideview		145
	593	Perimeter Anti-Theft Alarm - Activated by Hood, Door, or Liftgate (req 55F)		60
	59W	4G LTE WiFi Hotspot Credit		120
	63A	Radio Delete Credit		(20)
	47A	Police Engine Idle Feature		(150)
	76R	Reverse Sensing System		260
	17A	Aux Air Conditioning		275
	16D	Badge Delete		610
	63V	Cargo Storage Vault		N/C
	19K	H8 AGM Battery		245
	60R	Noise Suppression Bonds (Ground Straps)		110
	18X	100 Watt Siren/Speaker (includes bracket and pigtail)		100
	61B	OBD - II Split Connector		315
				55

Preview Order P47A - W1T - 4x4 SSV Crew Cab: Order Summary Time of Preview: 09/08/2023 17:23:17 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	F-150	**Order Code**	P47A
Customer Name	AEPA	**Priority Code**	L2	**Model Year**	2023	**Price Level**	340

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X4 SUPERCREW - 145	$46650	.265/70R 17 BSW ALL-TERRAIN	$0
145 INCH WHEELBASE	$0	3.31 RATIO REGULAR AXLE	$0
TOTAL BASE VEHICLE	$46650	7050# GVWR PACKAGE	$0
AGATE BLACK METALLIC	$0	JOB #2 ORDER	$0
POLICE 40/BLANK/40	$0	50 STATE EMISSIONS	$0
BLACK	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
EQUIPMENT GROUP 140A	$0	FUEL CHARGE	$0
.XL SERIES	$0	PRICED DORA	$0
.17" SILVER STEEL WHEELS	$0	ADVERTISING ASSESSMENT	$0
3.5L V6 ECOBOOST	$740	DESTINATION & DELIVERY	$1895
ELEC TEN-SPEED AUTO W/TOW MODE	$0		

	MSRP
TOTAL BASE AND OPTIONS	$49285
DISCOUNTS	NA
TOTAL	$49285

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2023 F-150 SSV
PRICE LIST
(PRICE LEVEL CODE 340)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
SUPERCREW	XL	4x4	W1S	145 in. Wheelbase		$ 43,140
			W1T	145 in. Wheelbase		46,650
			W1S	145 in. Wheelbase		43,245
			W1T	145 in. Wheelbase		47,125
			—	Destination and Delivery		1,895

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	998	3.5L EcoBoost ilo 5.0L		$ 740
		99D	3.5L PowerBoost ilo 5.0L		2,500
TRANSMISSION	4x2/4x4	44H	Hybrid Electronic Ten-Speed Automatic Transmission (req. 3.5L HEV PT Engine (99D))		N/C
AXLE	4x2/4x4	X15	3.15 Non-Limited Slip axle		N/C
		X27	3.31 Non-Limited Slip axle		N/C
		XL3	3.31 E-Locking axle		420
			3.31 E-Locking axle (with 55A)		N/C
		XL9	3.55 E-Locking axle		470
			3.55 E-Locking axle (with 99D)		N/C
		XL6	3.73 E-Locking axle		570
			3.73 E-Locking axle (with 99D)		N/C

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64C	17 inch Silver Steel (Standard XL)		Std
	64H	18 Inch Silver Aluminum Wheels (req. 99D)		$ 95
	55A	FX4 Off-Road Package		1,095
	53B	Class IV Trailer Hitch		315
	43A	Ford Co-Pilot360 2.0		655
	53C	Max Trailer Tow Package -- requires 627		1,195
	627	Heavy-Duty Payload Package - XL		1,695
	655	Extended Range 36 Gallon Fuel Tank		445
	153	Front License Plate Bracket (where available)		N/C
	52X	Auto Stop-Start Removal		(50)
		Auto Stop-Start Removal (with 99D)		N/C
	168	Color-Coordinated Carpet with Carpeted Matching Floor Mats		145
	595	Fog Lamps -- XL		140
	924	Rear Privacy Glass with Defrost -- XL		320
	942	Daytime Running Lamps		45
	T7C	LT265/70R 17E BSW all-terrain tires		295
	413	Skid Plates		160
	471	400W Outlet -- 1 Outlet in Cab, 1 Outlet in Bed		290
		400W Outlet with 19A		50
	17C	Front / Rear Chrome Bumper (requires 595)		175
	18B	Running Boards, Black Platform		250
	41H	Engine Block Heater		90
	47R	Floor Liner - Tray Style		200
	53A	Trailer Tow Package		1,325
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn (req. 43A)		305
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		395
	55B	BoxLink -- XL		80
	59S	LED Puddle/Side Mirror Light		175
	57Q	Rear Window Defroster -- XL		Incl.
	61P	Power Passenger Seat 8 Way		295
	63T	Tailgate Step		430
	67P	Remote Keyless-Entry Key Fob		340
	67T	Integrated Trailer Brake Controller		275
	68P	Snow Plow Prep - 4X4 only		50
	85H	Back Up Alarm System		145
	90B	Aluminum Crossbed Toolbox by Weather Guard		625
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard		795
	90R	Stowable Loading Ramps		595
	94R	Red / Blue LED Warning Strobes		650

2023 F-150 SSV
PRICE LIST
(PRICE LEVEL CODE 340)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94S	Amber Warning Strobes		$ 600
	94W	Amber/White LED Warning Strobes		600
	96L	Rear Wheel Arch Liner		180
	96W	Bedliner -- Spray-In		595
	50M	Interior Work Surface (requires 19A)		195
	19A	Interior Upgrade Package		595
	55S	Onboard Scale w/ Smart Hitch (requires 43A or 17T)		650
	524	SYNC4 with Sirius XM Radio		325
	582	SYNC4 with Sirius XM Radio		N/C
	477	Pro Power On-Board - 7.2KW		750
	62B	Keyed Alike - 1284X		50
	62C	Keyed Alike - 1294X		50
	62E	Keyed Alike - 1435X		50
	62J	Keyed Alike - 1111X		50
	62D	Keyed Alike - 0135X		50
	62F	Keyed Alike - 0576X		50
	62G	Keyed Alike - 0151X		50

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender		$ 905
	FIXAD	Smoker's Package		45
	A5CAB	Bed Divider (req. 55B)		410

Preview Order P46A - W1P - 4x4 Police Crew Cab: Order Summary Time of Preview: 09/08/2023 17:22:23 Receipt: 9/8/2023

Dealership Name: Chalmers Ford

Sales Code : F56463

Dealer Rep.	Aaron Heikkinen	**Type**	Fleet	**Vehicle Line**	F-150	**Order Code**	P46A
Customer Name	AEPA	**Priority Code**	L2	**Model Year**	2023	**Price Level**	340

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X4 SUPERCREW - 145	$48875	.LT265/70R18C BSW ALL-TERRAIN	$0
145 INCH WHEELBASE	$0	.3.31 ELECTRONIC LOCK RR AXLE	$0
TOTAL BASE VEHICLE	$48875	7050# GVWR PACKAGE	$0
OXFORD WHITE	$0	JOB #2 ORDER	$0
POLICE 40/BLANK/40	$0	50 STATE EMISSIONS	$0
BLACK	$0	SPECIAL FLEET ACCOUNT CREDIT	$0
EQUIPMENT GROUP 150A	$0	FUEL CHARGE	$0
.XL SERIES	$0	PRICED DORA	$0
.18" SILVER ALUMINUM WHEELS	$0	ADVERTISING ASSESSMENT	$0
3.5L V6 ECOBOOST	$0	DESTINATION & DELIVERY	$1895
ELEC TEN-SPEED AUTO W/TOW MODE	$0		

	MSRP
TOTAL BASE AND OPTIONS	$50770
DISCOUNTS	NA
TOTAL	$50770

ORDERING FIN: QS021 **END USER FIN:** QS021

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
SUPERCREW	XL	4x4	W1P	145 in. Wheelbase		$ 48,875
			—	Destination and Delivery		1,895

	TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	998	3.5L EcoBoost	Std
		44G	Electronic 10 speed automatic transmission	Std
AXLE	4x2/4x4	XL3	E-locking 3.31 axle	Std

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	64H	18 Inch Silver Aluminum Wheels	Std
	153	Front License Plate Bracket (where available)	N/C
	168	Color-Coordinated Carpet with Carpeted Matching Floor Mats (optional; packaged with 19A)	$ 145
	435	Power-Sliding Rear-Window (requires 924/57Q)	350
	595	Fog Lamps -- XL	140
	924	Rear Privacy Glass with Defrost -- XL	320
	942	Daytime Running Lamps	45
	524	SYNC4 with Sirius XM Radio	325
	582	SYNC4 with Sirius XM Radio	N/C
	17C	Front / Rear Chrome Bumper (requires 595)	175
	18B	Running Boards, Black Platform	250
	41A	Badge Delete	N/C
	41H	Engine Block Heater	90
	47P	Police Engine Idle Feature	260
	47R	Floor Liner - Tray Style (requires 19A or 168)	200
	50M	Interior Work Surface (requires 19A)	195
	53A	Trailer Tow Package	1,325
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL (requires 53A and 924/57Q)	305
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	395
	55B	BoxLink -- XL	80
	57Q	Rear Window Defroster -- XL	Incl.
	59S	Super Puddle (LED Puddle/Side Mirror Light) (requires 53A and 924/57Q)	175
	19A	Interior Upgrade Package	595
	61P	Power Passenger Seat 8 Way	295
	62B	Keyed Alike - 1284X	50
	62C	Keyed Alike - 1294X	50
	62E	Keyed Alike - 1435X	50
	62J	Keyed Alike - 1111X	50
	62D	Keyed Alike - 0135X	50
	62F	Keyed Alike - 0576X	50
	62G	Keyed Alike - 0151X	50
	63T	Tailgate Step	50
	67P	Remote Keyless-Entry Key Fob	430
	67T	Integrated Trailer Brake Controller	340
	76R	Reverse Sensing System	275
	85H	Back Up Alarm System	Std
	90B	Aluminum Crossbed Toolbox by Weather Guard	145
	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard	625
	90R	Stowable Loading Ramps	795
	91B	BLIS - Blind Spot Monitoring System with Cross Traffic Alert	595
	94R	Red / Blue LED Warning Strobes	590
	94S	Amber Warning Strobes	650
			600

2023 F-150 POLICE RESPONDER
PRICE LIST
(PRICE LEVEL CODE 340)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94W	Amber/White LED Warning Strobes		$ 600
	96L	Rear Wheel Arch Liner		180
	96P	Bedliner -- Plastic, Drop-In		350
	96W	Bedliner -- Spray-In		595

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A9PAB	Foldable Pick Up Box Bed Extender		$ 905
	A5CAB	Bed Divider (req. 55B, N/A with 90R)		410
	FIXAD	Smoker's Package		45

Additional
Vehicle
Options

2024 MUSTANG
PRICE LIST
(PRICE LEVEL CODE 440)

MODEL	SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
EcoBoost	P8T	EcoBoost Fastback (100A)		$ 30,920
	P8U	EcoBoost Convertible (101A)		39,020
EcoBoost Premium	P8T	EcoBoost Fastback - Premium (200A)		36,445
	P8U	EcoBoost Convertible - Premium (200A)		41,945
GT	P8C	GT Fastback (300A)		41,495
GT Premium	P8C	GT Fastback - Premium (400A)		46,015
	P8F	GT Convertible - Premium (400A)		51,515
Dark Horse	P8R	Dark Horse (600A)		57,970
ALL MODELS	—	Destination and Delivery		1,595

TRIM SERIES	PKG. CODE	PREFERRED EQUIPMENT PACKAGES		SUGGESTED RETAIL
EcoBoost	100A	Equipment Group 100A		N/C
EcoBoost Fastback	101A	Equipment Group 101A (with P8T)		$ 2,600
EcoBoost Convertible	101A	Equipment Group 101A (with P8U)		N/C
EcoBoost Premium	200A	Equipment Group 200A		N/C
	201A	Equipment Group 201A		3,000
GT	300A	Equipment Group 300A		N/C
	301A	Equipment Group 301A		2,000
GT Premium	400A	Equipment Group 400A		N/C
	401A	Equipment Group 401A		2,900
Dark Horse	600A	Equipment Group 600A		N/C
	700A	Equipment Group 700A		3,995

	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	L59	Gas Guzzler Tax (600A,700A) (with Manual Trans 44E only)		$ 1,300
		Gas Guzzler Tax (600A,700A) (with Auto Trans 44U only)		1,000
		Gas Guzzler Tax (300A, 301A, 400A, 401A) (with Manual Trans 44X only)		1,000
		Gas Guzzler Tax (300A, 301A, 400A, 401A) (with Auto Trans 44U only)		0
TRANSMISSION	44U	10-Speed SelectShift Automatic Transmission GT		1,595
AXLE	45D	3.55 Limited-slip Rear Axle (Requires Automatic Trans (44U) (Equip Group 300A, 301A, 400A, 401A)		995
		3.55 Limited-slip Rear Axle (Requires Automatic Trans (44X) (Equip Group 300A, 301A, 400A, 401A)		N/C

MODEL	OPTION CODE	TIRES		SUGGESTED RETAIL
All EcoBoost	64P	19 inch X 10.5 inch (F)/19 inch X 11 inch (R) Carbon Fiber Wheels (Equip Group 600A, 700A)		$ 8,995
All GT	644	19 inch Luster Nickel-painted Forged Aluminum Wheels (Equip Group 300A,301A,400A,401A)		850
EcoBoost & GT Premiums	64M	20 inch Premium-painted Aluminum Wheels (Equip Group 200A,201A,400A,401A)		1,350
	642	19 inch x 8.5 inch Premier Polished Aluminum Wheel (Equip Group 100A, 101A, 200A,201A,300A, 301A, 400A,401A)		895

MODEL	TRIM TYPE	SEATS		SUGGESTED RETAIL
GT & Dark Horse	21N	RECARO® Micro/Suede Sport Seats (Equip Group 600A, 700A)		$ 1,650
EcoBoost & GT Premium Fastbacks	21N	RECARO® Leather-trimmed Sport Seats (Equip Group 200A,201A,400A,401A)		1,650

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	50C	Ford Co-Pilot360™ Assist+ (Equip Group 200A, 400A Automatic)		$ 1,295
		Ford Co-Pilot360™ Assist+ (Equip Group 400A Manual)		1,095
	59A	Seat Belt – Red (Equip Group 100A, 101A, 200A, 201A, 300A, 301A, 400A, 401A) (Requires 67J or 67B)		295

2024 MUSTANG
PRICE LIST
(PRICE LEVEL CODE 440)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	67B	2.3L High Performance Package (Equip Group 100A,101A,200A,201A)		$ 3,475
	19W	Active Valve Performance Exhaust (Equip Group 101A,200A,201A)		1,225
	19X	Active Valve Performance Exhaust (Equip Group 300A,301A,400A,401A)		1,225
	60G	Mustang Nite Pony Package (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A)		1,195
		Mustang Nite Pony Package (Equip Group 400A,401A) (with 67J)		1,095
	63V	19 Brembo Brake System w/ Performance Linings (Equip Group 300A, 301A, 400A, 401A)		1,695
	41H	Engine Block Heater (Equip Group 100A, 101A,200A,201A,300A,301A,400A,401A)		100
	97B	Security Package (Equip Group 600A)		500
	67J	GT Performance Package (Equip Group 300A,301A,400A,401A)		4,995
	54C	Dark Horse Appearance Package (Equip Group 700A)		1,500
	47W	Custom Hood and Accent Painted Stripe (Equip Group 600A, 700A)		5,495
	67P	Dark Horse Handling Package (Equip Group 600A,700A)		4,995
	60L	Bronze Appearance Package (Equip Group 201A, 400A, 401A)		995
	96D	MagneRide Dampening System (Equip Group 200A, 201A,400A,401A)		1,750
	51W	Mini Spare Wheel and Tire (Equip Group 100A,101A,200A,201A)		415
	47B	Over-the-Top Racing Stripe (Equip Group 100A,101A,200A,201A)		475
	47K	Over-the-Top Racing Stripe (Equip Group 300A,301A,400A,401A)		475
	12B	Premium Floor Liners Front and Rear (with Carpet Mats) (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A, 600A, 700A)		200
	12C	Premium Floor Liners Front and Rear (without Carpet Mats) (Equip Group 100A,101A,200A,300A,301A,400A)		170
	PD4	Rapid Red Metallic Tinted Clearcoat Paint		495
	PRH	Yellow Splash Tri Coat Paint		995
	18F	Red Painted w/ White Logo Brake Calipers (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A)		495
		Red Painted w/ White Logo Brake Calipers (w/ 63V)		N/C
		Red Painted w/ White Logo Brake Calipers (w/ 67J)		495
	18W	Grabber Blue Painted w/ White Logo Brake Calipers (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A, 600A, 700A)		495
	13A	Spoiler Delete (Req Nite Pony 60G)		N/C
	605	Wheel & Stripe Package (Equip Group 100A,101A,200A,201A)		895

	OPTION CODE	LIMITED PRODUCTION OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	153	Front License Plate Bracket		N/C

2024 MUSTANG
PRICE LIST
(PRICE LEVEL CODE 440)

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A6ZAD	Cargo Area Protector (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A, 600A, 700A)		$ 130
	BD9AB	Cargo Net Kit		70
	FHBAC	Cargo Organizer - Large		105
	FHBAD	Cargo Organizer - Standard		90
	FHLAH	Storage - Cooler Bag		40
	AHQAB	First Aid Kit		50
	AHMAB	Roadside Assistance Kit		70
	BHQAG	Full Indoor Veh Cvr-Gray w/Blk		480
	FIPAK	Full Outdoor Veh Cvr-Blue		600
	BHQAE	Full Indoor Veh Cvr-Red w/Wht		600
	BHQAK	Full Indoor Veh Cvr-Bronze		480
	BHQAD	Full Indoor Veh Cvr-Feature		600
	FIPAH	Full Outdoor VehCvr-Blk w/Gray		600
	BHQAM	Full Indoor VehCvr-Appearance		480

2024 FORD EDGE
PRICE LIST
(PRICE LEVEL CODE 415)

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
SE	K4G	SE AWD	$ 38,365
SEL	K4J	SEL AWD - 201A	39,565
Titanium	K4J	ST-Line AWD -250A	43,620
	K4K	Titanium AWD	43,720
ST	K4A	ST AWD	47,205
ALL MODELS	—	Destination and Delivery	1,495

TRIM SERIES	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL
SE	100A	Equipment Group 100A	N/C
SEL	201A	Equipment Group 201A	N/C
		Equipment Group Discount 201A	N/C
		Equipment Group 201A Net	N/C
ST-Line	250A	Equipment Group 250A	N/C
Titanium	300A	Equipment Group 300A	N/C
	301A	Equipment Group 301A	$ 2,150
ST	400A	Equipment Group 400A	N/C
	401A	Equipment Group 401A	5,340

	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	999	Twin-Scroll 2.0L EcoBoostR Engine with Auto Start-Stop Technology	Std
	99P	2.7L V6 EcoBoostR Engine w/ Auto Start-Stop (ST)	Std
TRANSMISSION	448	8-Speed Automatic Transmission (w/ Active Transmission Warm-Up)	Std
	44F	7-Speed SelectShiftR Automatic Transmission (w/ AWD Disconnect and ATWU) (ST)	Std

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
SEL	64M	18 in. Bright-Machined-Aluminum Wheel in Premium Dark Stainless Painted Pockets (req 201A)	$ 895
SE	64F	18 in. Split-Spoke Sparkle Silver-Painted Aluminum Wheel (SE)	595
ALL MODELS	51Q	Mini Spare Wheel	100
Titanium	64U	20 in. Bright-Machined Aluminum Wheels with Premium Dark Stainless-Painted Pockets (Titanium)	995
ST	642	21 in. Premium Gloss Black-Painted Aluminum Wheels (ST - Req 401A)	995

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	512	Black Appearance Package	$ 1,295
	513	Sport Appearance Package	1,295
	51G	Convenience Package (SEL - req 201A)	1,250
		Convenience Package (250A)	N/C
	17S	Heated Steering Wheel	350
	52C	Cargo Net	50
	43P	Panoramic Vista Roof	1,595
	67D	Ford Co-Pilot360 Assist PlusTM Package (SEL - req 201A; ST-Line; Titanium - req 300A; ST - req 400A)	775
	66P	ST Performance Brake Package (Req. ST - 401A)	2,695
	51E	Titanium Elite Package	2,175
	68S	Roof-Rack Side Rails - Silver	165
	68B	Roof-Rack Side Rails - Black	165
	PAZ	Star White Metallic Tri-Coat	995
	PD4	Rapid Red Metallic Tinted Clearcoat	495
	PC8	Stone Blue	495
	PR3	Burgundy Velvet Metallic Tinted Clearcoat (SEL - req 201A; ST-Line; Titanium)	495
	53G	Class II Trailer Tow Package w/ Trailer Sway Control (requires AWD, SEL 201A, ST-Line, Titanium)	435
	60A	Cargo Accessory Package (Custom Accessory, Pre-Installed)	290
	16C	All-Weather Floor Mats (w/o Carpet Mats) (Custom Accessory, Pre-Installed)	160
	16W	All-Weather Floor Mats (Includes Carpet Mats) (Custom Accessory, Pre-Installed)	200
	41H	Engine Block Heater	90
	19Y	ST Interior Appearance Package	650

2024 FORD EDGE
PRICE LIST
(PRICE LEVEL CODE 415)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	88D	Unique Cloth Seats		N/C

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	90P	10-Way Power Adjustable Driver's Seat (SE)		$ 395
	943	Daytime Running Lamps (Fleet Only)		45

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AHMAB	Roadside Assistance Kit		$ 70
	AHQAB	First Aid Kit		50
	BECAF	Cargo Organizer - Standard		96
	BECAG	Cargo Organizer - Large		108
	BMWAB	Yakima Roof-Rail Crossbars - Silver		830
	D5EAD	Locking Wheel Nuts		80
	FHLAH	Cooler Bag with adjustable carrying strap		41
	FIMAE	Mudflaps Kit Front & Rear		184
	J4JAE	Center Console Vault w/Coded Lock		400

2024 E-SERIES CUTAWAY/STRIPPED CHASSIS PRICE LIST

PROPRIETARY

(PRICE LEVEL CODE 440)

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
COMMERCIAL	CUTAWAY	4X2	E3F	138 in. Wheelbase - SRW E-350	$ 36,715
			E3F	138 in. Wheelbase - DRW E-350	36,970
			E3F	158 in. Wheelbase - SRW E-350	36,970
			E3F	158 in. Wheelbase - DRW E-350	37,220
			E3F	176 in. Wheelbase - DRW E-350	37,715
			E4F	158 in. Wheelbase - DRW E-450	39,190
			E4F	176 in. Wheelbase - DRW E-450	39,920
	STRIPPED CHASSIS	4X2	E3K	138 in. Wheelbase Stripped Chassis-DRW	33,520
			E3K	158 in. Wheelbase Stripped Chassis-DRW	33,770
			E3K	176 in. Wheelbase Stripped Chassis-DRW	34,270
			E4K	158 in. Wheelbase Stripped Chassis-DRW	35,745
			E4K	176 in. Wheelbase Stripped Chassis-DRW	36,245
	ALL MODELS		—	Destination and Delivery	1,995

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		99N	7.3L V-8 -- Use with E4F, E4K	Std
			7.3L V-8 -- Use with E3F, E3K	Std
AXLE		XE2	Limited Slip Axle - (E-350 DRW)	$ 270
		XF5	Limited Slip Axle - (E-350 DRW)	270
		XE6	Limited Slip Axle - (E-350 SRW)	270
		XE8	Limited Slip Axle - (E-350 SRW)	270
		XF3	Limited Slip Axle - (E-450 DRW)	270
		X52	Non-Limited Slip Axle - 4.10 Gear	N/C
		X56	Non-Limited Slip Axle - 4.10 Gear	N/C
		X58	Non-Limited Slip Axle - 4.56 Gear	N/C
		X85	Non-Limited Slip Axle - 4.56 Gear	N/C
AREA		425	50 State Emissions	Std

SERIES CODE		GVW CODE	PAYLOAD PACKAGES	SUGGESTED RETAIL
E3F	C-WAY	20C	158 in. Wheelbase DRW Payload (12,500 GVWR) (Cutaway)	$ 350
			176 in. Wheelbase DRW Payload (12,500 GVWR) (Cutaway)	Std
			158/176 in. Wheelbase DRW Payload (12,500 GVWR) (Stripped Chassis)	Std
E4F	C-WAY	20E	158 in. Wheelbase DRW Payload (14,200 GVWR) (Cutaway)	N/C
			176 in. Wheelbase DRW Payload (14,200 GVWR) (Cutaway)	N/C
		20F	158 in. Wheelbase DRW Payload (14,500 GVWR)	Std
			176 in. Wheelbase DRW Payload (14,500 GVWR)	Std

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		T38	Single Rear Wheels, LT245/75Rx16E BSW All-Season	Std
		T66	Single Rear Wheels, LT245/75Rx16E BSW All-Season	$ 510
			Single Rear Wheels, LT245/75Rx16E BSW All-Season	595
		T68	Single Rear Wheels, LT245/75Rx16E BSW All-Season	Std
		614	Full Sport Wheel Covers (SRW Only)	120
		646	Wheels, White 16" x 6"	Std
		647	Wheels, White 16" x 7"	25
		642	Wheels, White 16" x 7"	Std
		516	Spare Tire and Wheel NOT INCLUDED	Std
		51A	Spare Tire and Wheel - LT225/75Rx16E - BSW All-Season	240
			Spare Tire and Wheel - LT245/75Rx16E - BSW All-Season	270
			Spare Tire and Wheel - Michelin LT225/75Rx16E - BSW All-Season - Use with T66	340
			Spare Tire and Wheel - Michelin LT225/75Rx16E - BSW All-Season - Use with T66 & 47H	N/C

2024 E-SERIES CUTAWAY/STRIPPED CHASSIS PRICE LIST

PROPRIETARY

(PRICE LEVEL CODE 440)

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
		211	Buckets, Dual		Std
			Captains Chairs, Dual w/Trim (Base Cutaway) -- Use with Motorhome and Shuttle Bus Package		$ 155
			Captains Chairs, Dual w/o Trim (Base Cutaway) -- Use with Motorhome and Shuttle Bus Packages		125
		21Z	Seats Not Included (Power Pedestal)		155
		21B	Passenger Seat Delete (Bucket)		(350)
		21B	Passenger Seat Delete (Bucket) -- w/ 47J, 47S and 60X		Incl.
		21D	Driver Seat Pedestal (Manual)		(135)
		21F	Driver Seat Pedestal (Power)		20
		21T	Captains Chair Driver Side Only (Mid-Series Cloth)		85
		21S	Captains Chair Driver Side Only w/o Trim		70
		90P	Power Drivers Seat		390
		90P	Power Drivers Seat -- w/ 21Z or 21F		Incl.

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	15K	Driver Side Exhaust Pipe		$ 220
		Driver Side Exhaust Pipe - Use with 47B		N/C
	63O	Alternator, Extra Heavy Duty 240 Amp		160
	63N	Dual Alternator - 240 Amp + 157 Amp		850
		Dual Alternator - 240 Amp + 157 Amp - Use with 47H		690
	901	110V A/C Outlet		100
	92B	B-Pillar Trim		75
	634	Batteries – Dual Heavy-Duty 78 Amp		245
	47H	Ambulance Preparation Package		1,860
	47Z	Ambulance Preparation Pkg. Not Req.		N/C
	981	CNG/Propane Gaseous Engine Prep Package		365
	57L	Auxiliary Heater-Air Conditioning Connector Package		100
	57X	Auxiliary Heater-A/C Connector Package (w/Rear A/C Controls)		110
		Auxiliary Heater-A/C Connector Package (w/Rear A/C Controls) -- Use with Ambulance Prep Package		15
	57Z	A/C Prep Package (Stripped Chassis Only)		400
	76W	Bumpers, Painted Front, White		N/C
	85E	Rear Crossmember Delete Option		N/C
	60X	Door Right Hand, Not Included -- Use with Cutaway		(200)
		Door Right Hand, Not Included -- Use with Stripped Chassis		Std
	18A	High-Series Exterior Upgrade Package		100
		High-Series Exterior Upgrade Package -- w/ 47R, or 47B		Incl.
	91E	Securilock Passive Anti-Theft System		75
	17A	Back-up Alarm-Elerctic, 102dBA		125
	656	Fuel Tank, 55 Gallon - with E-350 158 in. WB DRW		90
	657	Fuel Tank, 40 Gallon (E450)		N/C
	41H	Heater, Engine Block		75
	552	Insulation Package		85
	18C	Interior Upgrade Package (Base Cutaway)		940
		Interior Upgrade Package -- Use with Shuttle Bus Package 47B		535
	903	Power Windows and Locks Group		465
	153	License Plate Bracket		N/C
	625	Inside Rearview Mirror		N/C
	60J	Message Center		190
		Message Center with 526		Incl.
	54D	Mirrors, Manual Telescoping Trailer Tow (Manual adjust)		125
		Mirrors, Manual Telescoping Trailer Tow (Manual adjust) -- w/ 47H		Incl.
	54E	Mirrors, Manual Telescoping Trailer Tow (Power adjust) -- Use with E-350/450		230
	54F	Mirrors, Exterior Delete -- w/ 60X Right Hand Door Delete		Incl.
	47J	Multi-function School Activity Bus Prep Package		120
	47R	Motorhome Prep Package -- Use with 138 in. Wheelbase SRW - Price		1,250
		Motorhome Prep Package -- Use with 138 in. Wheelbase DRW - Price		1,250
	M47	Motorhome Prep Package -- Use with 138 in. Wheelbase - Discount		(1,250)
	47R	Motorhome Prep Package -- Use with 158 in. Wheelbase SRW - Price		1,250
		Motorhome Prep Package -- Use with 158 in. Wheelbase DRW - Price		1,250

2024MY SUPER DUTY F-350 (PICKUP DRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3C	142 in. Wheelbase - DRW XL		$ 47,505
		4x4	F3D	142 in. Wheelbase - DRW XL		50,305
			F3D	142 in. Wheelbase - DRW XLT		53,115
	SUPERCAB	4x2	X3C	164 in. Wheelbase - DRW XL		60,040
		4x4	X3D	164 in. Wheelbase - DRW XL		52,830
			X3D	164 in. Wheelbase - DRW XLT		55,840
			X3D	164 in. Wheelbase - DRW Lariat		65,145
	CREW CAB	4x2	W3C	176 in. Wheelbase - DRW XL		61,495
		4x4	W3D	176 in. Wheelbase - DRW XL		54,300
			W3D	176 in. Wheelbase - DRW XLT		57,610
			W3D	176 in. Wheelbase - DRW Lariat		67,480
			W3D	176 in. Wheelbase - DRW King Ranch		79,160
			W3D	176 in. Wheelbase - DRW Platinum		81,145
			W3D	176 in. Wheelbase - DRW Limited		100,280
	ALL MODELS		—	Destination and Delivery		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8		$ 9,995
			6.7L Powerstroke Diesel V-8 (X3C & W3C)		N/C
		99M	6.7L HO Powerstroke Diesel V-8		12,495
			6.7L HO Powerstroke Diesel V-8 (X3C & W3C)		2,500
AXLE	4x2/4x4	X4L	Axle, Limited Slip (Ratio 4.30) w/ 6.8L		N/C
			Axle, Limited Slip (Ratio 4.30) w/ 7.3L		385
		X3L	Axle, Limited Slip (Ratio 3.73) w/ 7.3L		N/C
		X4N	Axle, Limited Slip (Ratio 4.10)		395
		X3K	Axle, Limited Slip (Ratio 3.55)		385

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
		64J	Wheels, Forged Polished Aluminum		$ 600
ALL	4x2/4x4	TBM	LT245/75Rx17E BSW AT		165

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket		$ 355
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)		100
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)		100
			Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)		515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)		515
			Cloth High Back Bucket (Crew Cab)		615
	XLT	2	Cloth Luxury Captains Chairs w/ Console		300
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)		N/C

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61L	Wheel Well Liner (Front)		$ 180
	18C	6 inch Cab Steps, Chrome Angular (XLT, SC, CC)		695
	471	Camper Package		160
	166	Carpet Delete (XLT/Lar)		(50)
	16S	All-Weather Floor Mats (Includes Carpet Floor Mats)		135
	16T	All-Weather Floor Mats		130
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)		280
	17X	4X4 Off-Road Package		495
	17C	Chrome Package		1,240
	66S	Upfitter Switches (6)		165
		Upfitter Switches (6) w/ 96U		N/C
	473	Snow Plow Package		250
	67H	Suspension Package, Heavy Service		125
	62R	Transmission Power Take-Off Provision (Auto Trans Only)		280
	435	Window, Power Sliding Rear		405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)		N/C
	85G	Tailgate Step		375
		Tailgate Step w/ 96U		N/C
	41A	Rapid-Heat Supplemental Cab Heater		250
	85S	Tough Bed Spray-in bedliner		595

2024MY SUPER DUTY F-350 (PICKUP DRW)

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85L	Drop-in Bedliner		$ 350
	96U	Lariat Ultimate Package		5,075
	90M	Max Recline Seat		335
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	874	360 Camera Package		1,150
	96D	XL Driver Assist Package		730
	76S	Remote Start System		250
		Remote Start System (Lariat Ultimate/Interior)		N/C
	85M	Bed Mat - - Dealer Installed Accessory		150
	61S	Splash Guards/Mud Flaps (Front & Rear)		130
		Splash Guards/Mud Flaps (Front) w/ 18E		N/C
	15J	Gooseneck Hitch Kit		250
	945	Stainless Steel Wheel Cover		480
	15K	5th Wheel Hitch Kit (35K)		1,745
	53W	5th Wheel/Gooseneck Hitch Prep Package		550
	76C	Exterior Back-up Chime		175
	96V	XL Value Package		225
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	68F	F-350 Gas Heavy Duty Payload Package		295
	98F	CNG/Propane Gaseous Engine Prep Package (6.8L only)		315
	18B	Cab Steps (w/ Regular Cab XL & XLT DRW Pick-Up)		320
		Cab Steps (w/ Super/Crew Cab XL & XLT DRW Pick-Up)		445
	43C	120V/400W Outlet		175
	924	Privacy Glass		30
	66L	Box Rail Lighting, LED Lighting system (P552)		60
	91D	On-Board Scales & Smart Hitch		650
	43V	Panoramic Moonroof		1,495
	18E	Power Running Boards (LAR)		995
		Power Running Boards (LAR) w/ 96U		N/C
		Power Running Boards (KR - LTD)		N/C
	43B	Defrost w/ Fixed & Privacy Glass		60
	67E	Extra-Extra Heavy Duty Alternator		85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B		85
	67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines		N/C
	86M	Dual Batteries (68 Amp.)		210
		Dual Batteries (68 Amp.) (w/ 99M or 99T)		N/C
	86K	Programmable Engine Idle Shutdown Timer		250
	16P	Vinyl Floor Covering - KR/PL/LTD		115
	47B	SNOWPLOW/CAMPER PACKAGE		305
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S or 47B		115
		Dual Extra Heavy-Duty Alternator w/ 41A & 473		N/C
	21X	Vehicle Safe by Console Vault		350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	87B	Retractable Bed Step (Corner)		390
	87S	Retractable Bed Step (Side)		780
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	62S	Splash Guards/Mud Flaps (Rear)		N/C

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	51X	Spare Tire Delete (XL Fleet Only)		$ (85)
	91G	360-Degree Dual Beacon LED Warning Strobes - White		650
	91S	360-Degree Dual Beacon LED Warning Strobes - Amber		650
	18A	Ford Pro Upfit Integration System		400

2024MY SUPER DUTY F-350 (PICKUP DRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		$ 475
	AATAJ	Individual Trailer TPMS		575
	CL2AB	12,000 lb. Ford Performance Parts Winch by Warn		3,855
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Super Cab		160
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

2024MY SUPER DUTY F-450 (PICKUP DRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
ALL MODELS	CREW CAB	4x4	W4D	176 in. Wheelbase - DRW XL		$ 67,925
			W4D	176 in. Wheelbase - DRW XLT		70,035
			W4D	176 in. Wheelbase - DRW Lariat		79,665
			W4D	176 in. Wheelbase - DRW King Ranch		92,090
			W4D	176 in. Wheelbase - DRW Platinum		93,535
			W4D	176 in. Wheelbase - DRW Limited		104,030
		4x2	W4C	176 in. Wheelbase - DRW XL		64,455
	REGULAR CAB	4x4	W4D	142 in. Wheelbase - DRW XL		62,765
			W4D	142 in. Wheelbase - DRW XLT		66,695
		4x2	W4C	142 in. Wheelbase - DRW XL		59,455
	ALL MODELS		—	Destination and Delivery		1,995

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE	4x2/4x4	99M	6.7L HO Powerstroke Diesel V-8 (F450 PU)		$ 2,500

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket		$ 355
SUPER & CREW CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Regular Cab (XL Only)		100
			Cloth 40/20/40 Split Bench - Crew Cab (XL Only)		315
	XLT	2	Cloth Luxury Captains Chairs w/ Console		300
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)		515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Crew Cab)		615
SUPER & CREW CHASSIS CAB	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)		N/C

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	18C	6 inch Chrome Angular Step Bar (F-450)		$ 570
	471	Camper Package		160
	166	Carpet Delete (XLT/Lar)		(50)
	16S	All-Weather Floor Mats (Includes Carpet Floor Mats)		135
	41H	Heater, Engine Block		100
	54F	Mirrors, PowerScope® Power Glass T-Tow (w/XLT)		280
	17X	4x4 Off Road Package		495
	17C	Chrome Package		1,240
	66S	Upfitter Switches (6)		165
		Upfitter Switches (6) w/ 96U		N/C
	18B	Cab Steps (w/ Regular Cab XL & XLT DRW Pick-Up)		320
		Cab Steps (w/ Super/Crew Cab XL & XLT DRW Pick-Up)		445
	61L	Front Wheel Well Liners		180
	473	Snow Plow Package		250
	67H	Suspension Package, Heavy Service		125
	62R	Transmission Power Take-Off Provision		280
	435	Window, Power Sliding Rear		405
	85G	Tailgate Step		375
		Tailgate Step w/ 96U		N/C
	41A	Rapid-Heat Supplemental Cab Heater		250
	85S	Tough Bed Spray-in bedliner		595
	96U	Lariat Ultimate Package		5,075
	76S	Remote Start System		250
	15E	Gooseneck Dual Hitch Kit		525
	15K	5th Wheel Hitch Kit (35K)		1,745
	53W	5th Wheel/Gooseneck Hitch Prep Package		Std
	535	40K Gooseneck Hitch Kit (F450 Pickup)		N/C
	86K	Programmable Engine Idle Shutdown Timer		250
	76C	Exterior Back-up Chime		175
	96V	XL Value Package		225
	90M	Max Recline Seat		335
	52S	Interior Work Surface		140
	43K	2kW Pro Power		985
	874	360 Camera Package		1,150
	96D	XL Driver Assist Package		730
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)		300
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)		375
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)		450
	43C	120V/400W Outlet		175

2024MY SUPER DUTY F-450 (PICKUP DRW)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 420)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	924	Privacy Glass		$ 30
	66L	Box Rail Lighting, LED Lighting system (P552)		60
	91D	On-Board Scales & Smart Hitch		650
	43V	Panoramic Moonroof		1,495
	18E	Power Running Boards (LAR)		995
		Power Running Boards (LAR) w/ 96U		N/C
		Power Running Boards (KR - LTD)		N/C
	43B	Defrost w/ Fixed & Privacy Glass		60
		Defrost w/ Fixed & Privacy Glass (w/ 435)		N/C
	16P	Premium Vinyl Flooring - KR/PL/LTD		115
	87S	Retractable Bed Step (Side)		780
	47B	SNOWPLOW/CAMPER PACKAGE		305
	67B	Dual Extra Heavy-Duty Alternator		115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B		115
		Dual Extra Heavy-Duty Alternator w/ 41A		N/C
	67D	190 Amp Alternator on Gas engines and 250 Amp Alternator on Diesel engines		N/C
	86M	Dual Batteries (68 Amp.) (w/ 99M or 99T)		N/C
	21X	Vehicle Safe by Console Vault		350
	19J	Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03)		950
	19K	Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)		950
	19H	Pickup Box Bed Side Storage		1,695
	166	Carpet Delete (XL)		N/C
	18C	6 inch Chrome Angular Step Bar (Lar/KR)		N/C
	21D	Tonneau Pickup Box Cover - Soft Folding		590
	21E	Tonneau Pickup Box Cover - Hard Folding		1,200
	21J	Tonneau Pickup Box Cover - Retractable		2,200
	91X	Multi Contour Seat Removal (King Ranch, Platinum and Limited)		(300)
	PAZ	Paint, Star White Metallic Tri-Coat		995
	PR7	Paint, Glacier Grey Metallic Tri-Coat		995
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat		495
	62S	Splash Guards/Mud Flaps (Rear)		NC
	16T	Floor Mats, All-Weather (w/o carpet floor mats)		130

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	51X	Spare Tire Delete (XL Fleet Only)		$ (85)
	91G	360-Degree Dual Beacon LED Warning Strobes – White		650
	91S	360-Degree Dual Beacon LED Warning Strobes – Amber		650
	18A	Ford Pro Upfit Integration System		400

	OPTION CODE	DEALER INSTALLED OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	AATAK	Trailer Camera		$ 475
	AATAJ	Individual Trailer TPMS		575
	A1WAV	Pivot Storage Box LH by Undercover		290
	A1WAW	Pivot Storage Box RH by Undercover		290
	AILDS	Side Window Deflector Kit -Smoke Crew		160
	A73AB	Tailgate Lock by McGard		50
	A9MAQ	Bed Hooks by Bullring		70
	AHMAB	Roadside Assistance Kit by DC Safety		70
	AHQAB	First Aid Kit by DC Safety		50
	AHMAC	Commercial Roadside Assistance Kit by DC Safety		230

2023 TRANSIT CUTAWAY / CHASSIS CAB

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 365)

	MODEL		SERIES CODE	BASE VEHICLE PRICE		SUGGESTED RETAIL
CUTAWAY	Cutaway-250		R5P	Cutaway-250 SRW-138 wb-XL		$ 40,255
			R7P	Cutaway-250 SRW-138 wb-XL AWD		44,445
			R5P	Cutaway-250 SRW-156 wb-XL		40,745
			R7P	Cutaway-250 SRW-156 wb-XL AWD		44,945
	Cutaway-350		W5P	Cutaway-350 SRW-138 wb-XL		41,025
			W7P	Cutaway-350 SRW-138 wb-XL AWD		45,220
			W5P	Cutaway-350 SRW-156 wb-XL		41,525
			W7P	Cutaway-350 SRW-156 wb-XL AWD		45,720
			F1P	Cutaway-350 SRW-156 wb-XL 9,950		42,060
			F2P	Cutaway-350 SRW-156 wb-XL 9,950 AWD		46,260
			W5P	Cutaway-350 SRW-178 wb-XL		42,235
			W7P	Cutaway-350 SRW-178 wb-XL AWD		46,430
			F1P	Cutaway-350 SRW-178 wb-XL 9,950		42,775
			F2P	Cutaway-350 SRW-178 wb-XL 9,950 AWD		46,970
	Cutaway-350 HD		F6P	Cutaway-350 HD DRW-138 wb-XL 9,950		41,885
			F8P	Cutaway-350 HD DRW-138 wb-XL 9,950 AWD		46,080
			F6P	Cutaway-350 HD DRW-156 wb-XL 9,950		42,640
			F8P	Cutaway-350 HD DRW-156 wb-XL 9,950 AWD		46,830
			F6P	Cutaway-350 HD DRW-178 wb-XL 9,950		43,390
			F8P	Cutaway-350 HD DRW-178 wb-XL 9,950 AWD		47,585
			U6P	Cutaway-350 HD 138 Dual Rear Wheel 11,000		44,160
			U8P	Cutaway-350 HD 138 Dual Rear Wheel 11,000 AWD		48,355
			U6P	Cutaway-350 HD 156 Dual Rear Wheel 11,000		44,905
			U8P	Cutaway-350 HD 156 Dual Rear Wheel 11,000 AWD		49,095
			U6P	Cutaway-350 HD 178 Dual Rear Wheel 11,000		45,655
			U8P	Cutaway-350 HD 178 Dual Rear Wheel 11,000 AWD		49,855
CHASSIS CAB	Cab-250		R5Z	Cab-250 SRW-138 wb-XL		40,805
			R7Z	Cab-250 SRW-138 wb-XL AWD		45,005
			R5Z	Cab-250 SRW-156 wb-XL		41,310
			R7Z	Cab-250 SRW-156 wb-XL AWD		45,505
	Cab-350		W5Z	Cab-350 SRW-138 wb-XL		41,585
			W7Z	Cab-350 SRW-138 wb-XL AWD		45,775
			W5Z	Cab-350 SRW-156 wb-XL		42,085
			W7Z	Cab-350 SRW-156 wb-XL AWD		46,280
			F1Z	Cab-350 SRW-156 wb-XL 9,950		42,625
			F2Z	Cab-350 SRW-156 wb-XL 9,950 AWD		46,820
			W5Z	Cab-350 SRW-178 wb-XL		42,795
			W7Z	Cab-350 SRW-178 wb-XL AWD		46,990
			F1Z	Cab-350 SRW-178 wb-XL 9,950		43,330
			F2Z	Cab-350 SRW-178 wb-XL 9,950 AWD		47,530
	Cab-350 HD		F6Z	Cab-350 HD DRW-138 wb-XL 9,950		42,445
			F8Z	Cab-350 HD DRW-138 wb-XL 9,950 AWD		46,635
			F6Z	Cab-350 HD DRW-156 wb-XL 9,950		43,190
			F8Z	Cab-350 HD DRW-156 wb-XL 9,950 AWD		47,390
			F6Z	Cab-350 HD DRW-178 wb-XL 9,950		43,945
			F8Z	Cab-350 HD DRW-178 wb-XL 9,950 AWD		48,140
			U6Z	Cab-350 HD 138 Dual Rear Wheel 11,000		44,710
			U8Z	Cab-350 HD 138 Dual Rear Wheel 11,000 AWD		48,900
			U6Z	Cab-350 HD 156 Dual Rear Wheel 11,000		45,470
			U8Z	Cab-350 HD 156 Dual Rear Wheel 11,000 AWD		49,660
			U6Z	Cab-350 HD 178 Dual Rear Wheel 11,000		46,210
			U8Z	Cab-350 HD 178 Dual Rear Wheel 11,000AWD		50,405
	ALL MODELS		—	Destination and Delivery		1,895

	DRIVE	OPTION CODE	POWERTRAINS		SUGGESTED RETAIL
ENGINE		998	3.5L V6 PFDi		Std
		99G	3.5L EcoBoost V6		$ 1,775
			3.5L EcoBoost® V6. Standard on Cutaway (S6P/S8P/U6P/U8P) and Chassis Cab (S6Z/S8Z/U6Z/U8Z)		Std
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift		Std

2023 TRANSIT CUTAWAY / CHASSIS CAB

PRICE LIST

(PRICE LEVEL CODE 365)

AXLE		X73	Standard Axle Ratio - 3.73 Ratio		Std
		X4L	Limited Slip Axle - 4.10 Ratio		Std
		X7L	Limited Slip Axle - 3.73 Ratio		$ 325
			Limited Slip Axle - Included with Heavy-Duty Front Axle (41E) and Ambulance Prep Package (47F)		Incl.
			Limited Slip Axle - (Standard)		Std
AREA		425	50 State Emissions		N/C

MODEL		OPTION CODE	TIRES		SUGGESTED RETAIL
		64H	Steel with Full Silver Wheel Cover		$ 35
			Steel with Full Silver Wheel Cover w/18D		N/C
		51D	Spare Tire and Wheel -- SRW		300
			Spare Tire and Wheel -- DRW		250

MODEL	TRIM SERIES	TRIM TYPE	SEATS		SUGGESTED RETAIL
		21C	Dark Palazzo Gray Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags		$ 115
		21C	Dark Palazzo Gray Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags - use with 47A		N/C
		21L	Dark Palazzo Gray Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags		115
		21D	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags		115
		21D	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags - use with 47A		N/C
		21D	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags - use with 47M		(1,270)
		21M	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags		115
		21M	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags - use with 47A		N/C
		21J	Dark Palazzo Gray Vinyl Seat Trim, 2-Way, Driver armrest, Passenger delete, drv side airbags & curtain airbags		(250)
		21K	Dark Palazzo Gray Cloth Seat Trim, 2-Way, Driver armrest & lumbar, Passenger delete, drv side airbags & curtain airbags		(160)
		21P	Dark Palazzo Gray Vinyl Seat Trim, 2-way, Driver & Pass armrest w/ side and curtain airbags		45
		21Q	Dark Palazzo Gray Cloth Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags		990
		21Q	Dark Palazzo Gray Cloth Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags with 47A		875
		21R	Ebony Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests		990
		21R	Ebony Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests w/ 47A		875
		21S	Ebony Leather 10-way power driver and front-passenger seats		1,160
		21T	Dark Palazzo Gray Cloth 4 way Swivel Seat w/ armrests driver & pass, driver lumbar, w/ side and curtain airbags		1,385
		218	Dark Palazzo Gray Cloth 4 way Swivel Seat w/ armrests driver & pass, driver lumbar, w/ side airbags (no curtain airbag)		1,315
		218	Dark Palazzo Gray Cloth 4 way Swivel Seat w/ armrests driver & pass, driver lumbar, w/ side airbags (no curtain airbag) - Use with 47M		(70)
		211	Passenger Seat Delete Dark Palazzo Gray Cloth, 2-way manual driver seat w/o armrest (Cargo Van, CA)		(95)

	OPTION CODE	OTHER OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	90B	Rearview Mirror (Cutaway)		$ 50
	61C	Vehicle Maintenance Monitor		45
	63C	Dual Alternator - 250A each (incl Aux Fuse Panel w/ High Spec Interface Connector (87E))		1,025
		Dual Alternator - use with 47M, 47Q, 47S, 47C, 67C		675

2023 TRANSIT CUTAWAY / CHASSIS CAB

PRICE LIST

(PRICE LEVEL CODE 365)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87E	Auxiliary Fuse Panel		$ 385
		Auxiliary Fuse Panel -- Use with 67C, 63C		N/C
	63E	Battery - Dual Heavy-Duty Batteries		295
		Battery - Dual Heavy-Duty Batteries Incl with 90D		N/C
		Battery - Dual Heavy-Duty Batteries Incl with 87E		N/C
		Battery - Dual Heavy-Duty Batteries Incl with 21T and 218		N/C
	41H	Engine Block Heater		75
	18D	Exterior Upgrade Package - SRW		535
		Exterior Upgrade Package -SRW - w/ 47S		N/C
	18A	Roof Marker Lamp Delete on cutaway		N/C
	153	Front License Plate Bracket		N/C
	541	Short Arm Power Adjust Aero Mirror w/o Turn Signals (All Self Color)		290
	60X	Right-Hand Door Delete		(200)
		Right-Hand Door Delete w/ 47C/47Q		NC
	91A	High-Intensity Discharge (HID) Headlamps with LED Signatures		455
	91B	Wiper Activated Headlamps		30
	55D	Front Fog Lamps		105
		Front Fog Lamps - Use with 18D, 18L, 53G, 59B		Incl.
	655	Extended Range Fuel Tank		285
	53D	Tow/Haul Mode with Trailer Wiring Provisions		295
		Tow/Haul Mode with Trailer Wiring Provisions W/ 47M on Cutaway		NC
	76G	16 Heavy-Duty Forged Aluminum Wheel (AWD or 11,020 GVWR configurations only)		940
	65B	Safety Glass - Front & Side Windows - CA only		295
	41E	Heavy Duty Front Axle		315
		Heavy Duty Front Axle (Standard)		NC
	90D	Power Outlet - 110V/400W - incl Dual AGM Batteries (63E)		475
		Power Outlet - 110V/400W - Use with 47M, 47S, 47C, 67C, 87E		215
		Power Outlet - 110V/400W - Use with 63C		N/C
	55A	Upfitter Interface Module (UIM) (CAN Interface prior)		255
	61A	Rear View Camera and Prep Kit (CA/CC)		225
	60D	Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD)		625
		Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD) use with 47A		485
	18L	Exterior Upgrade Package -- CA/CC DRW		450
		Exterior Upgrade Package - DRW - W/ 47S		N/C
	47A	Interior Upgrade Package - CA/CC		730
	87B	Stainless Steel Wheel Liners - DRW Only		420
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - CA		295
	PUM	Agate Black (Metallic) paint		200
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - CA/CC		400
		Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - CA/CC w 65A		N/C
	67D	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C		405
		Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C		230
	17A	Fixed rear glass - CC		Std
	62C	Auxiliary Heater A/C Prep Package without Rear Controls		100
	62A	Auxiliary Heater Prep Package (Not available with 57G)		65
	60C	Cruise Control with Message Center - incl Adjustable Speed Limiting Device (ASLD)		325
		Cruise Control with Message Center - incl Adjustable Speed Limiting Device (ASLD) - w 58E		N/C
	16C	Vinyl, Front Only (Rear Vinyl Floor Covering Delete)		Std
	16G	Carpet, Front		35
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror		75
		Vinyl Sunvisors with Illuminated Vanity Mirror w/ 47A		N/C
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)		75
	62B	MyKey		5
	47M	Motorhome Prep Package - Gas		4,150
	47S	Shuttle Bus Prep Package - SRW		930
		Shuttle Bus Prep Package - DRW		820
	47F	Ambulance Cutaway Prep Package - Use with 3.5L GTDI (99G)		2,075

2023 TRANSIT CUTAWAY / CHASSIS CAB
PRICE LIST
(PRICE LEVEL CODE 365)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	67C	Upfitter Package - Incl High Capacity Upfitter Switches, 67E, 87E - use without Package 47C, 47F, 47M, 47Q or 47S		$ 610
		Upfitter Package - Incl High Capacity Upfitter Switches, 67E, 87E - use with Package 47C, 47F, 47M, 47Q or 47S		260
	53K	Modified Vehicle Wiring System and Kit		Std
	86N	All weather floor mat		60
	86B	Front floor mat		30
	52C	Keyless Entry Keypad		95
	43Q	Light-emitting Diode (LED) Tailamps		35
		Light-emitting Diode (LED) Tailamps (with 47F,47C & 47Q on cutaway)		Incl.
	15C	Wheel Arch Moldings (Front only)		295
	67E	Console – Large Center Console with Integrated Shifter		195
		Console – Large Center Console with Integrated Shifter W/ 67C and 67D		NC
	43B	Backup Alarm		150
	68B	Remote Start (Non-PEPS)		495
	PUX	Ingot Silver (Metallic) paint		200
	76E	Forged Alloy Wheels - DRW with standard front axle		940
	53G	Front Bumper - Painted, incls Fog Lamps 55D		325
	545	Short Arm Power Adjust, Manual-Folding Heated Mirror w/Turn Signals (All Self Color) - CA/CC		335
	85D	Horn - Dual Note		20
	15E	Enhanced Frontal Area Limitation 2		N/C
	644	16 Black Aluminum Alloy Wheel - SRW, Standard front axle only		525
		16 Black Aluminum Alloy Wheel - SRW, Standard front axle only - Use with 18D		490
	647	16 Silver Aluminum Alloy Wheel - SRW, Standard front axle only		395
		16 Silver Aluminum Alloy Wheel - SRW, Standard front axle only - Use with 18D		360
	66D	Front Overhead Shelf		75
	67F	Center Console with Right -Side Shifter		225
	90G	Push Down Manual Parking Brake		195
	219	Cloth Seat Trim, 2-way, drv/pass armrest delete, driver lumbar w/ Side and Curtain Airbags CA		N/C
	47G	Parcel Delivery Package - Cutaway		N/C
	64C	White Steel with Mini-Cap and Lug Nut Covers (All SRW - Fleet only option)		35
	PDR	Avalanche Gray (Metallic) Paint		200
	PME	Abyss Gray (Metallic) Paint		200
	PM7	Carbonized Gray (Metallic) Paint		200
	41J	Intelligent Access with push-button start		370
	212	Vinyl Seat Trim, 2-way, Driver armrest, Dual Passenger w/ Side airbags (no Curtain)		490
	213	Vinyl Seat Trim, 2-way, Driver armrest, Dual Passenger w/ Side and Curtain airbags		560
	216	Cloth Seat Trim, 2-way, Driver armrest, Driver lumbar, Dual Passenger w/ Side Airbags (no Curtain)		580
	217	Cloth Seat Trim, 2-way, Driver armrest, Driver lumbar, Dual Passenger w/ Side and Curtain Airbags		650
	PFT	Blue Metallic paint		200
	PMT	Blue Mist paint		200
	64K	16 inch Sparkle Silver Alloy Wheel		1,050
	64G	16 inch Matte Black Alloy Wheel		1,050
	59B	Front Sensing System		395
	86W	All-Weather Floor Mats		120
	91C	Black HID Headlamps		455
	65A	Blind Spot Assist 1.0 - Incl BLIS w/ CTA and TC, Short Arm Power Mirror and 43R		595
	58L	SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L)		910
		SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L) - 47S, 47A		630
		SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L) - 47M		(1,140)
	19X	Auto Start-Stop Delete		(50)
	19Z	WiFi Hotspot Delete		(20)
	19Y	Keys: 2 total with Depopulated Key Fobs		(500)
	86F	Keys: 2 additional (4 total) with Key Fobs with 19Y		25
	58W	Rear View Camera without Audio Functionality		(175)

2023 TRANSIT CUTAWAY / CHASSIS CAB

PRICE LIST

(PRICE LEVEL CODE 365)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	62D	Black-trimmed Halogen Headlamps (Use with 18D, 18L, 47D, 47M, 47L)		$ (455)
		AUDIO		
	58V	(19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - with 47A or 47S		Incl.
		(19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - with CA, CC (without Package 47A or 47S)		280
	58B	SYNC 4 with 12 inch Display (58B)		930
		SYNC 4 with 12 inch Display (58B) - 47S, 47A		650
	58C	SYNC 4 with SiriusXM with 360L, HD Radio and 12 inch Display (58C)		1,165
		SYNC 4 with SiriusXM with 360L, HD Radio and 12 inch Display (58C) with 47S		885
	58E	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and 12 inch Display (58E)		1,780
		SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and 12 inch Display (58E) with 47S		1,500
	58F	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and Intelligent Adaptive Cruise Control (iACC) and 12 inch Display (58F)		2,050
		SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and Intelligent Adaptive Cruise Control (iACC) and 12 inch Display (58F) with 47S		1,770
	58T	(17) Radio Prep Package		N/C
	91L	2 Rear speakers		25

	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only		$ 80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only		80
	942	Daytime Running Lamps - Fleet only		45
	54X	Exterior Mirror Delete		Std
		Exterior Mirror Delete w/ 47F		N/C
	76C	Orange Seat Belts		45
	47C	School Bus Prep Package		520
	47Q	MFSAB Prep Package		520
	55F	Automatic Engine Idle Shutdown Timer (10 mins) - incl 55B Smart Acceleration Truncation		200
	55H	Automatic Engine Idle Shutdown Timer (20 mins) - incl 55B Smart Acceleration Truncation		200
	98B	Fleet Fuel Economy Package		265
	59C	Fleet Safety Package		35

2024 E-SERIES CUTAWAY/STRIPPED CHASSIS
PRICE LIST
(PRICE LEVEL CODE 440)

	OPTION CODE	OTHER OPTIONS (continued)		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	M48	Motorhome Prep Package -- Use with 158 in. Wheelbase - Discount		$ (1,250)
	47R	Motorhome Prep Package -- Use with 176 in. Wheelbase DRW - Price		1,250
	M49	Motorhome Prep Package -- Use with 176 in. Wheelbase - Discount		(1,250)
	85B	Tire Pressure Monitoring System for SRW		N/C
		Tire Pressure Monitoring System for DRW without 47R		400
		Tire Pressure Monitoring System for DRW with 47R		N/C
	62C	Passenger Airbag Cut-Off Switch		25
	559	Pucks, Frame (Isolators)		50
	948	Remote Keyless Entry/Panic Alarm		250
	688	Running Boards		215
	47S	School Bus Body Builder Prep. Package		120
	47B	Shuttle Bus Prep Package -- Use with 138 in. Wheelbase - Price		430
	M51	Shuttle Bus Prep Package -- Use with 138 in. Wheelbase - Discount		(430)
	47B	Shuttle Bus Prep Package -- Use with 158/176 in. Wheelbase - Price		460
	M53	Shuttle Bus Prep Package -- Use with 158/176 in. Wheelbase - Discount		(460)
	554	Spacers, Alternate Lateral Frame		130
	557	Spacers, Standard Pattern Frame		140
	525	Cruise Control		240
	526	Driver Assist Technology Package (ACC, LDW, DAS, AHB, AEB, PIB, DA)		1,365
		Driver Assist Technology Package (ACC, LDW, DAS, AHB, AEB, PIB, DA) w/ 47R		1,135
	916	Speed Limitation - 65 mph		80
	917	Speed Limitation - 75 mph		80
	534	Trailer Towing Prep Package (Class 1)		135
		Trailer Towing Prep Package (Class 1) - w/ 47R		N/C
	535	Upgraded Trailer Towing Package		150
	52S	User Defined Switches		85
	66A	Upfitter Interface module (UIM)		310
	87A	Tamper Proof Odometer		30
	874	Speaker Upgrade (4 speaker set) use w/ 587		30
		Speaker Upgrade (4 speaker set) use w/ 58C and 58W		N/C
	PUX	Ingot Silver Metallic Paint		135
	PD1	Stone Gray Metallic Paint		135
	PM7	Carbonized Gray Metallic Paint		135
	PW6	Green Gem Metallic Paint		135
	PUM	Agate Black Metallic Paint		135
	PN1	Blue Jean Metallic Paint		135
	PB1	School Bus Yellow Paint w/ 47S		N/C
	43E	Rear View Camera with large video display in mirror		495
	86B	Driver Assist Technology Lock (Requires 526)		35
	68W	WiFi Hotspot Delete		(20)
	17B	Orange Safety Belts		85
	43D	Electronic Stability Control Delete		(110)
		AUDIO		
	587	Electronic AM/FM Stereo w/ Bluetooth & USB port		Std
	58B	Radio Prep Package (DIN-2 w/ 2 speakers)		(75)
	58F	Radio Prep Package (DIN-1 w/ 2 speakers)		(75)
	58C	Radio Prep Package (DIN-2 w/ 4 speakers)		(45)
	58W	Radio Prep Package (DIN-1 w/ 4 speakers)		(45)

	OPTION CODE	LIMITED PRODUCTION OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76H	Tow/Haul Mode - Default ON		$ 200
	T67	Michelin Agilis Tire - U-Haul only		475
	672	Front GAWR - 5000#		40
		Front GAWR - 5000# w/ 20F		N/C
		Front GAWR - 5000# w/ 47H, or 47R with E450		N/C
	535	Upgraded Trailer Towing Package - w/ 47R		N/C
	57J	Auxiliary Heater Connector Package (w/Rear Fan Controls)		25
	41X	Console, Engine Cover Delete		(20)
	942	Daytime Running Lamps (Non-Configurable)		25